

Max Field Marquardt

max@mlof.ai • New York, NY 10036 • linkedin.com/in/maxmarq/

SUMMARY

As a results-driven professional with 5+ years of experience in infrastructure strategy, finance, M&A integration, and project management, I excel in fast-paced, autonomous, and cross-collaborative roles. I am eager to leverage my expertise and passion for innovation to contribute to cutting-edge technologies and to establish distinct advantages in highly competitive markets.

Interests: Scalable AI/cloud strategies, market research, financial modeling, critical infrastructure, behavioral economics

PROFESSIONAL EXPERIENCES

Microsoft, Finance Manager, Data Center (DC) Infrastructure, *Seattle, WA and New York, NY* *September 2023 – Present*

- Minimize DC decommission depreciation write-off budgets by up to X% while mitigating migration disruptions
- Research peer cloud providers and enforce up to \$X M/MW in unrealized DC savings (e.g., contracts, land dev, labor)
- Evaluate XXX+ suppliers' financial statements and control risks for an aggregate anticipated spend of \$XB+
- Present an OPEX financial model to support a \$XM+ data center warehousing logistics investment in two key metros
- Pilot and scale a novel equipment volume incentive program with an expected \$XM+ in annual OEM rebates

Microsoft, M&A Strategy and Ops Manager, Finance Rotation, *Washington, D.C.* *March 2023 – September 2023*

- Identified risks and organized 2 joint-learning summits for the \$69B acquisition of Activision Blizzard (ATVI)
- Coordinated onboarding gatekeeping and managed data cleanliness among 500+ stakeholders across 10 business units
- Developed 2 internal scorecards to track M&A integration progress across Nuance, Mojang, and Xandr

Microsoft, Finance Manager, Finance Rotation, *Washington, D.C.* *April 2021 – March 2023*

- Supervised and streamlined Federal Azure processing transition from 6 contracted vendors to in-house teams
- Protected \$250M in revenue across the Education segment while achieving 100% close rate for all LATAM customers
- Implemented SharePoint automation to secure \$500M in State Government segments across 35+ account executives

Microsoft, Program Manager Intern, Finance and Ops, *Remote* *May 2020 – August 2020*

- Captured \$5.1M in value leaking from contract negotiations through implementation of a large language model
- Collaborated with FD&E to develop a proof-of-concept model to achieve 91% accuracy in recommending amendments
- Reduced deal complexity drivers by 47% and saved ~14,500 commercial seller hours by identifying amendment gaps

Cummins, Technical Product Validation Intern, Emission Solutions, *Columbus, IN* *May 2019 – July 2019*

- Constructed a \$2.2M testing roadmap for new product integration in Mexico and Latin American markets
- Conducted a rigorous analysis of 3 diesel engine exhaust components to optimize ceramic coating and durability
- Published internal Engineering Functional Excellence Tool to audit ITAR compliance for 2 high-risk regions

LEADERSHIP & VOLUNTEERING

Microsoft Civic Engagement Volunteer Team, Voting Communication Workstream Lead *August 2021 – Present*

- Received the US Chamber of Commerce Foundation's "Best Civic Engagement Program" in corporate America award
- Vetted communications reaching 120,000 peers in 18 states promoting bipartisan voting registration and participation

Junior Achievement of Northern Nevada, Microsoft Program Coordinator *July 2021 – August 2022*

- Organized and connected peers with 4 volunteer opportunities at local STEM elementary schools in Reno and Tahoe
- Delivered a lecture on financial literacy and budget management to 18 Pell Grant recipients at Western Nevada College

PERSONAL DEVELOPMENT

Civic Learning Week DC, Microsoft representative at forum with Associate Justices Sotomayor and Barrett *March 2024*

White Paper Research, Consolidate Market Power in Education, Tactical Response to JEDI DOD Contract *September 2023*

Azure Upskilling, AI/ML (AI-900), Databases (DP-900), Security (SC-900), Azure Fundamentals (AZ-900) *March 2022*

EDUCATION

Purdue University – Daniels School of Business, *West Lafayette, IN* *2017 - 2020*

Bachelor of Science, Double Major in Economics and Industrial Management Financial Engineering

- Cumulative GPA 3.75 / 4.00 and Major GPA 3.96 / 4.00
- Study Abroad Summer 2017: China and Japan Global Innovations and Design Course
- Activities: Faculty Senate Library and Office of the Provost Award Voting Committees
- Purdue Student Publishing Foundation (student newspaper): Board of Directors, Finance Chair