

Hemja Pardeshi

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PROFILE

Supply chain and strategic sourcing professional with **5+ years** of global experience managing suppliers across IT, software, CapEx, and facilities categories. Proven track record of delivering multi-million-dollar cost savings, influencing engineering/design decisions, leading cross-functional teams, and ensuring supply continuity for complex new products

TOOLS: SAP, Oracle, Power BI, Tableau, SQL, GEP Smart, Jaggaer, Ivalua, Coupa, DocuSign CLM, Clause Lib, Ariba, apriori

PROCUREMENT SKILLS: Negotiation, Cost Modelling, Should-Cost, TCO (Total Cost of Ownership), PPV, Benchmarking, Lean & Six Sigma, RFx (RFI/RFQ/RFP), DFx (DFC), KPI (OTD/DPPM/cost), Supplier Qualification, SRM, VMI, Bid Evaluation

EDUCATION

Purdue University, Daniels School of Business **West Lafayette, USA**
Aug 2024 - Dec 2025
Masters in Global Supply Chain Management (STEM) - Awarded Scholarship

VJTI, University of Mumbai **Mumbai, India**
April 2015 - Apr 2019
Bachelors in Textile Technology

PROFESSIONAL EXPERIENCE

Doosan Bobcat NA Inc. **Bismarck, USA**
Jan 2025 - Aug 2025

Sourcing Intern

- Managed **50+** indirect sourcing projects, partnering with global suppliers for office, IT, and infrastructure components, achieving **\$500K in cost savings** under tight deadlines
- Standardized P2P processes, improving transparency, and clearing all delayed supplier payments
- Supported cross-functional teams in procurement plan for CapEx items, improving project completion timelines by **20%**
- Cut **30%+** run-rate reduction, **\$440K+** savings by cancelling redundant Spend, rationalizing enterprise licensing

Enphase Energy **Bengaluru, India**
May 2022 - June 2024

Procurement Manager - Capex, IT, Facilities

- Led a team of **5** (Auditor, Buyer, Analyst, CapEx Buyer, IT Buyer), conducting regular **50+** supplier engagement meetings, performance reviews, and escalation resolution for AI/networking and indirect components
- Directed **12+ RFQs/RFPs**, negotiating multi-million-dollar contracts with suppliers, achieving **\$10M** in cost savings
- Escalation led for **10+** high-risk suppliers, ensuring an uninterrupted global supply of switches and networking hardware
- Managed complete **\$80M** CapEx spend for new office/facility setup, sourcing IT, networking, and infrastructure components, ensuring timely delivery and cost optimization
- Partnered with engineering and business teams for **8+** new product introductions, influencing component selection and technology sourcing strategy to ensure continuity of supply
- Built supplier risk and audit dashboards with **10+ KPIs**, improving compliance by **12%** and reducing lead times by **16%**
- Optimized P2P efficiency from **69% → 99%**, saving 4 hrs/day, and redesigned freight forwarder strategy, saving **\$344K**
- Partnered cross-functionally with Finance, Engineering, and IT leadership to align procurement with business goals and scalability requirements
- Owned **end-to-end vendor lifecycle**: sourcing, onboarding, contracting, and performance management for **30+** global services suppliers
- Built sourcing playbooks and dashboards, cutting cycle time by **11%** and standardizing compliance tracking
- Led Clipper Creek Integration: migrated supplier data and trained new 100+ suppliers & 500+ employees on Oracle

Trident Group **Bhopal, India**
Feb 2020 - Apr 2022

Indirect Procurement - IT (hardware/software) Commodity

- Managed indirect procurement of IT **\$110M+** annually, ensuring 100% contract compliance with OEMs and vendors
- Resolved **150+** warranty claims with finance/legal teams, recovering **\$280K** and improving SLA performance
- Established and implemented IT commodity strategies, driving **\$10 M** in savings aligning sourcing plans with business
- Led full contract management lifecycle (SOWs, SLAs, renewals), reducing leakage by **15%** and boosting compliance
- Created procurement trackers for spend/contract visibility, delivering **\$2M** savings through improved oversight
- Analysed **\$25M+** indirect spend and market benchmarks to optimize TCO, uncovering **\$1M** savings opportunities
- Negotiated VMI + payment-term **Net 60→90** with top 10 suppliers; DPO **+12** days, ~ \$4M cash unlocked

The Weaver **Mumbai, India**
June 2019 - Jan 2020

Supply Chain Executive

- Managed **\$2M** indirect spend on transportation services, warehousing, and 3PL vendors, securing **12%** cost reductions while improving service reliability
- Oversaw contract negotiations and vendor onboarding **8** for logistics service providers, ensuring compliance with delivery KPIs (improving on-time delivery rate from **85% → 97%**)