# Talking about business

**SPEAKING** 

LEVEL Beginner NUMBER EN\_BE\_1248S LANGUAGE English

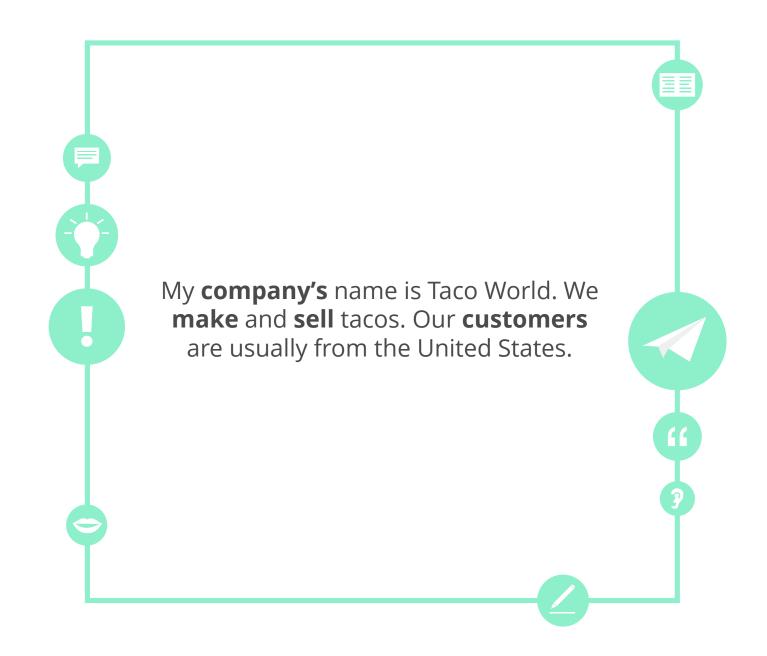




#### **Goals**

- Can use new vocabulary to form basic sentences about companies and business.
- Can ask and answer simple questions about how a company works and the tasks people complete







# **Preview and warm-up**

In this lesson you are going to practise talking about **companies** and the **company culture**.



Our company's HQ is in Shanghai.







walk





walk

small



walk

small

autumn



talk walk small autumn August



## **Pronunciation**

talk walk small autumn August

**Practise saying** the *aw* sound with your teacher.

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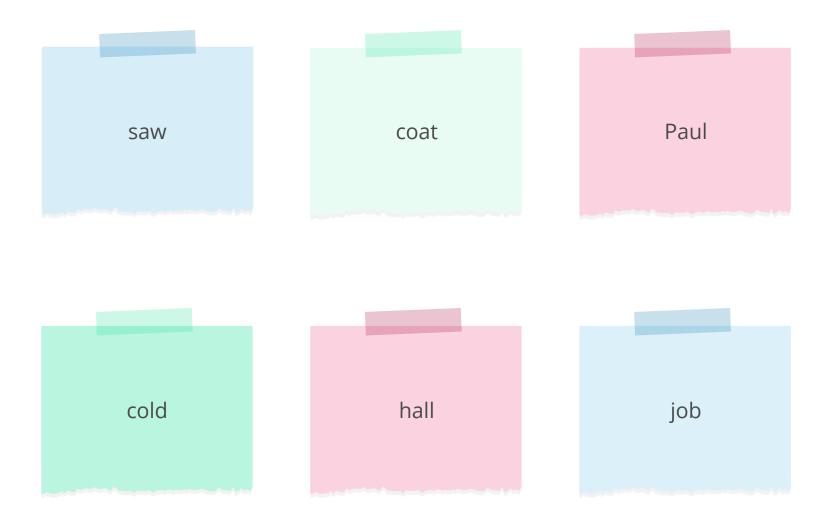
### **Pronunciation**

### Practise saying these words with the same aw sound as talk.





# Which of these words have the *aw* sound like *talk*?





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# company

produce

sell

make



to have offices in...

supply

customer

HQ

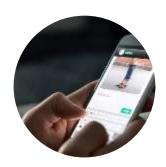




My company makes coffee.

We sell our products in Europe.





My company produces mobile phones.





We supply big companies with desks and chairs.

Our customers are all over the world.





Our company's HQ is in Sydney, Australia.

We have offices in London, Rio and Shanghai.





# What would be good small talk to make with these people? What topics would you talk about?



Your colleague you see every day



A client from another country

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Your boss who you speak to once a month



A colleague from another city

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# **Complete the sentences**

### Complete the sentences with a question word.

1.	 is the weather like in your country today?
2.	 is your family?
3.	 do you like doing in your free time?
4.	 do you usually finish work?
5.	do you recommend going for lunch?



Practise some small talk on your classmates. Use the questions on the previous page and try to add another one of your own.





### What are these companies making or selling?



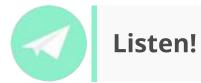




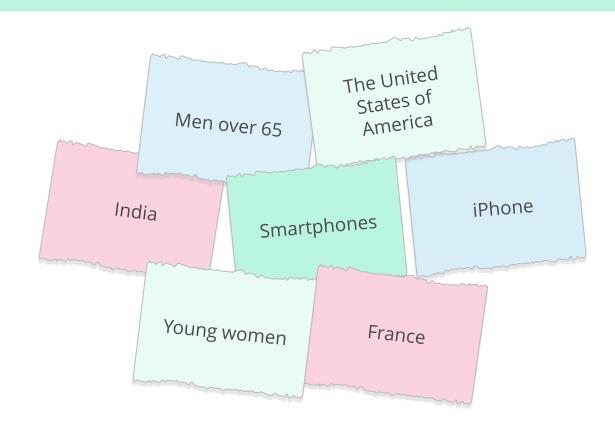




They are selling...



### Listen to your teacher and circle the words that you hear.





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# Do you know the company Apple?





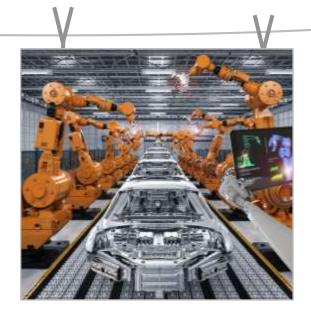
Do you have any Apple products?



### A big company

You are going to give a short presentation about a big company. Look at the questions below and make some notes to help you with your presentation.

- What do they produce?
- Who are their customers?
- Where do they sell things?
- Where is their HQ and where do they have offices?







## **Presentation about a big company**

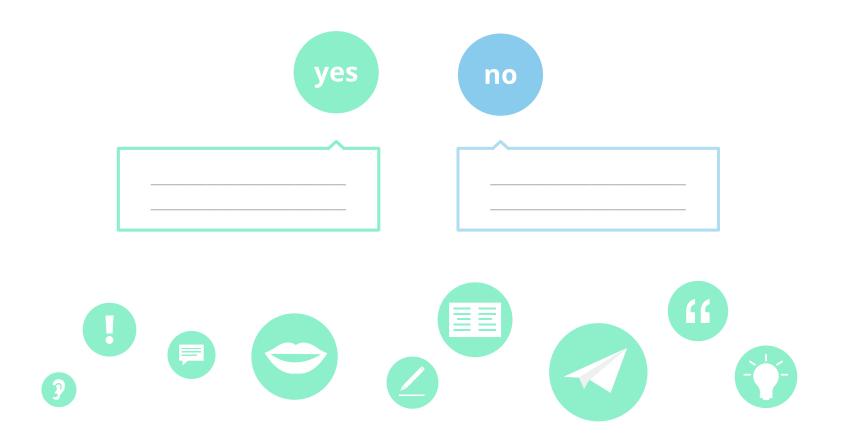
Give your presentation to your classmates. They can ask you questions at the end.





## Reflect on the goals

Go back to the second slide of the lesson and check if you have achieved all the goals of the lesson.



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### Reflect on this lesson

Think about everything you have seen in this lesson. What were the most difficult activities or words? The easiest?



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# **Answer key**

Exercise p. 17

**Exercise p. 12** Saw, hall, Paul have the same sound as talk.



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### **Transcription**

Apple is a very big company. Its HQ is in California in the United States of America. It has offices in Australia, France, New Zealand and a lot of other countries. Apple produces Smartphones and other technology. It sells its products in Apple stores and on the internet. It has customers in a lot of countries, but Apple's best customers are men over 65!

Exercise p. 20





# Fill in the gaps

My	name is Bright Tech. The			
company	and			
computers. Our	are usually			
from Australia and New Zealand and they				
are often young people. Our				
is in Melbourne and we have				
in Perth, Brisbane	and Auckland.			

customers
sells
offices
makes
company's

HQ



# Write a paragraph about the company you talked about on p. 23.



# Homework answer key

**Exercise p. 29** company's, make, sell, customers, HQ, offices





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