

# The value of people

VOCABULARY

LEVEL  
Intermediate

NUMBER  
EN\_BE\_2635V

LANGUAGE  
English






## Goals

- Can use simple vocabulary and phrases related to the value of people.
- Can correctly use vocabulary relating to human qualities such as 'trust' and 'honesty'.



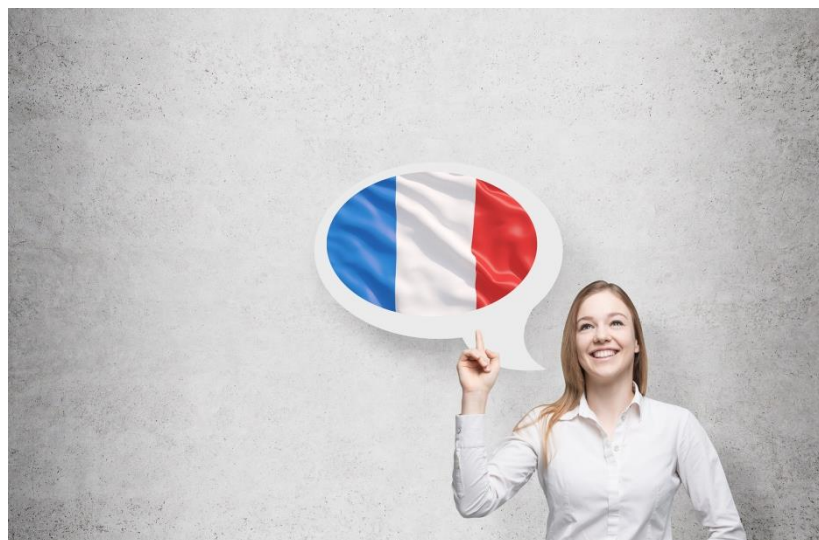


**Human capital** is not something you can see or touch. It is things like **knowledge** and **skills**, and certain personality traits.



## Preview and warm-up

In this lesson you are going to learn new phrases to talk about the **value of people** and **what makes us human**.



Jane has great French **skills**.

## human capital

**Human capital** means the **employees** of a company and everything they **bring to** the company.



Our business is very well-respected because of our **human capital**.



## New words

**knowledge**

He has a great **knowledge** of this new software.

**skills**

I need negotiating **skills** in my job.

**competencies**

An important **competency** in my job is teamwork.

**attributes**

Managers need good organisational **attributes**.



## New words

education

A university **education** is important to get a job.



standards of health

My country has high **standards of health**.





## New words

well-being

My company focuses on the **well-being** of its employees.



income

I earn a good **income** from my job.





It is essential that...

It is important that...

These are **impersonal phrases** that say something is **necessary** or **needed**.



**It is essential that** we employ staff with a good knowledge of English.



**It is important that** our employees have good communicative skills.



## Human capital

What is **human capital**? Use your own words to explain.





## Fill in the gaps

Use the words below to fill in the gaps

education

standards of health

well-being

income

1. Some companies run yoga classes and offer counselling sessions to help their employees' \_\_\_\_.
2. It is essential that employees have a good standard of \_\_\_\_.
3. It is important that employees' \_\_\_\_ goes up when they get a promotion.
4. Good \_\_\_\_ are essential for a company to have reliable employees.





## Making improvements

**What can companies  
do to improve these  
things for their  
employees?**

standards of  
health

education

well-being



## Essential skills

Which skills, competencies and attributes are essential for these jobs?



human resources  
manager

accountant

lawyer

software  
engineer



## New words

**trust**

You have to be able to **trust** your colleagues.



**honesty**

**Honesty** is an important quality for all employees.



**integrity**

Nobody can question Kate's **integrity**.



courage



Managers need **courage** to make difficult decisions.



## New words

kindness

**Kindness** is important in employees.



empathy

People in caring professions should have **empathy**.







## New words

creativity

Many jobs require **creativity**.



curiosity

**Curiosity** motivates humans to discover new things.





## Match the words to the definitions

1. trust



Being interested in the world

2. integrity



The ability to think of new ideas

3. courage



Being honest and sticking to your morals

4. curiosity



The ability to be brave

5. creativity



To believe that someone is honest



What makes us human?

**What do you  
think are the  
qualities  
which make  
us human?**





## Qualities

In which jobs are these qualities especially important?



empathy

integrity



courage

curiosity



## Read the text

**Human capital** is more and more valuable in the world of work. One side of human capital is the **skills, knowledge, competencies** and **attributes** which employees have. These are things such as managerial skills, written and oral communication and building relationships. The other side of human capital is the qualities which make us human. These are personality traits like **curiosity, empathy** and **honesty**. Most employers say that these qualities are more important than skills and knowledge, which can be learnt.





## What's more important?

**Why do you think that employers put more importance on the traits that make us human? Is it possible to teach things like curiosity and empathy?**





## About you

**What skills, knowledge and attributes are essential for your job?  
What do you think are your most important personality traits and why  
are they useful in your job?**







## Game

■ What skills and personality traits do you need for these jobs?



Fire fighter

Magician

Santa's elf

Ghost hunter





## Reflect on the goals

Go back to the second slide of the lesson and check if you have achieved all the goals of the lesson.

yes

no

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## Reflect on this lesson

Think about everything you have seen in this lesson.  
What were the most difficult activities or words? The easiest?



If you have time, go over  
the most difficult slides again



## Answer key

### Exercise p. 18

1. To believe someone is honest, 2. Being honest and sticking to your morals, 3. The ability to be brave, 4. Being interested in the world, 5. The ability to think of new ideas

### Exercise p. 11

1. well-being, 2. education, 3. income, 4. standards of health





## Fill in the gaps

1. It is essential that managers have good organisational \_\_\_\_\_.
2. Staff should have a good \_\_\_\_\_ of Spanish.
3. Human resources managers must have \_\_\_\_\_ to decide when they are hiring or firing employees.
4. Managers should have \_\_\_\_\_ with the problems of their employees.

**empathy**

**knowledge**

**skills**

**courage**



## Writing

**Write a paragraph about the skills, knowledge and personality traits which are essential to your job.**

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## Homework answer key

### **Exercise p. 29**

1. skills, 2. knowledge, 3. courage, 4. empathy



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