

Making forecasts

COMMUNICATION

LEVEL
Intermediate

NUMBER
EN_BE_2516X

LANGUAGE
English

lingoda





Goals

- Can use the future tense with 'will' to make predictions.
- Can determine when to use simple subordinating conjunctions to give reasons.







Preview and warm-up

In this lesson you will learn **new phrases** to **make forecasts** and you will practise making forecasts with **will** and giving **reasons**.



Sales will **definitely** go up in the next month.

to predict that

If you ***predict*** something, you say what you **think will happen** in the **future**.



I **predict that** sales of beer will go up.

definitely

sure to

If you are **100% positive** that something **will happen**, you can use ***definitely*** or ***sure to***.



Customers are **sure to** buy our new product.



New words

likely to

Young people are **likely to** buy this product.



chances are that

Chances are that she will buy something before she leaves.



probably

I will **probably** have to replace my mobile phone soon.



could

possible

Could and to *be possible* are used when we are about **50% positive** about something.



Profits **could** go down next year.



I don't think it will be **possible** to cut down expenses.

unlikely

We use *unlikely* when we **don't think** something **will happen**.



Sales are **unlikely** to go up this year.



Making forecasts with *will*



You should use the **future with *will*** with the phrases below.

Use with <i>will</i>
definitely
chances are that
probably
possible





Order

Put the phrases for making forecasts in order from most to least likely.





Find the mistakes

Find the mistakes in the sentences and correct them.

1. The price of flights will sure to go up in July.
2. Chances are that sales of perfume is go down after Christmas.
3. Customers will unlikely to buy a car without doing personal research.
4. Good word of mouth definitely make our sales go up.





Look at this input and go to the next page to do a task

Toys
December and
January

Ice cream
July and January

School supplies
September and June

Pumpkins
October and March



Writing

Thinking about the previous page, what do you forecast will happen to the sales of and the price of each item in the months stated? Write your predictions here and then share your ideas with your classmates.

Sales of toys are sure to go up in December but...





Speaking

Think about some things which are likely or unlikely to happen to you at work in the next year.



because

We use ***because*** to **give a reason** for something.



Sales are unlikely to go up **because** people don't buy ice cream in February.

as

We can also use **as** to **give a reason** for something.



My boss could give me Friday off work **as** she was in a good mood this morning.

in order to

so as to

In order to and *so as to* are used when we talk about the **purpose** of something.



Sellers will probably lower prices **in order to** make customers buy more.



We need to cut down expenses **so as to** save some money.



Fill in the gaps

Fill in the gaps with the words below.

as

so as to

because

in order to

1. The client will probably hold up the deal _____ get a lower price.
2. Production is sure to speed up now _____ the workers are being paid more.
3. It is likely I will set up my own business _____ I want to be my own boss.
4. Chances are that Peter will draw up a new contract _____ make the boss happy.





Discuss

Why do people do these things? Use the phrases from the previous pages.



look for a new
job

buy new clothes
for work



socialise with
colleagues

read books
about business



Look again at this input and think about the sentences you wrote on p. 14

Toys
December and
January

Ice cream
July and January

School supplies
September and June

Pumpkins
October and March



Speaking

With your classmates, add reasons to your forecasts from p.14.

Sales of pumpkins will definitely go up in October because...



The price of toys is... as...



Reflect on the goals

Go back to the second slide of the lesson and check if you have achieved all the goals of the lesson.

yes

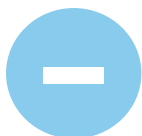
no





Reflect on this lesson

Think about everything you have seen in this lesson.
What were the most difficult activities or words? The easiest?



If you have time, go over
the most difficult slides again





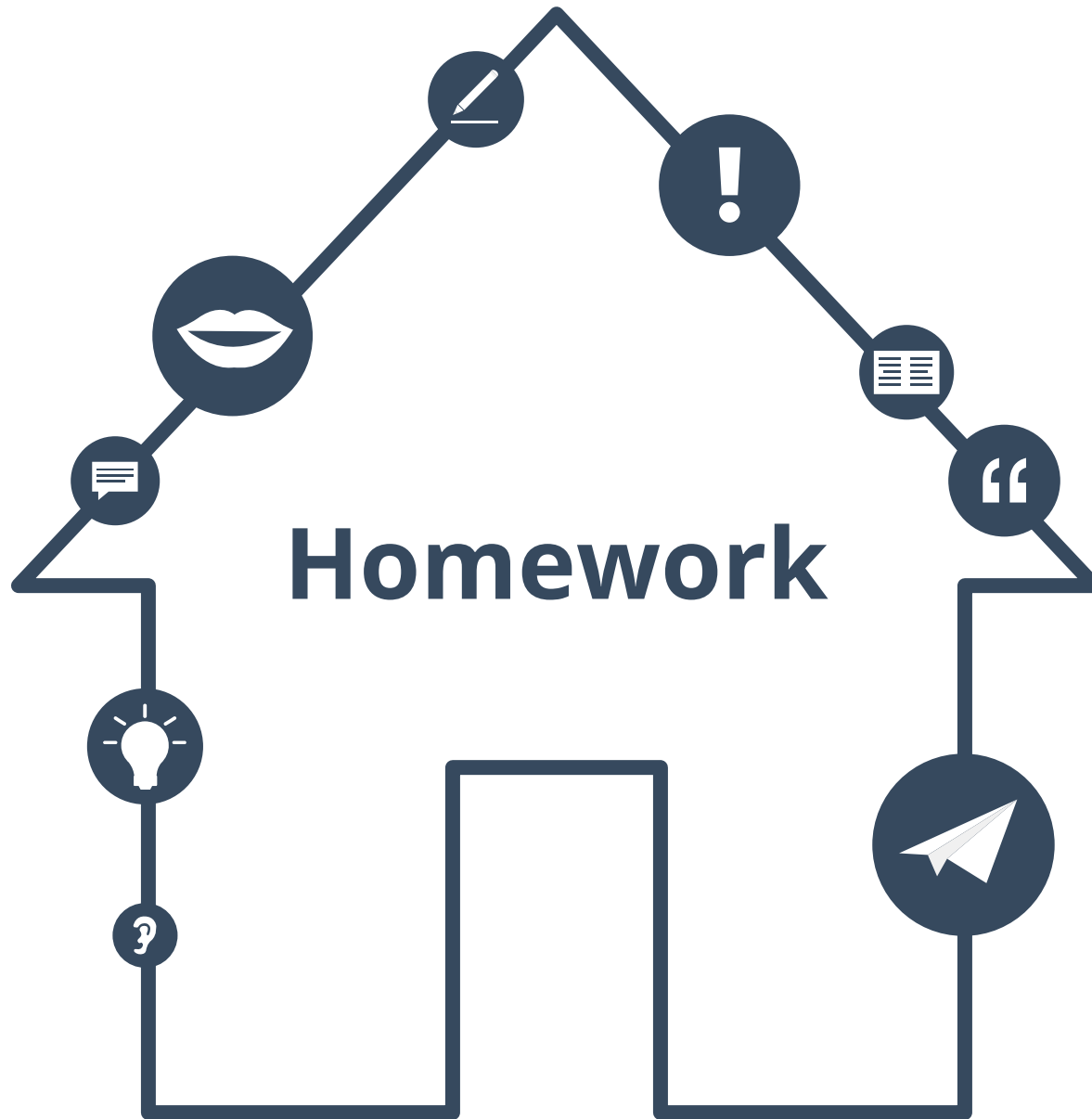
Answer key

Exercise p. 19

1. so as to/in order to, 2. as/because, 3. as/because, 4. so as to/in order to

Exercise p. 12

1. The price of flights **is** sure to go up in July. 2. Chances are that sales of perfume **will** go down after Christmas. 3. Customers **are** unlikely to buy a car without doing personal research. 4. Good word of mouth **will** definitely make our sales go up.





Unscramble

A

price of food

will

that the

go up

Chances are

next year.

B

down the job

definitely turn

salary is

Piers will

too low.

because the

[illegible]



Homework answer key

Exercise p. 27

A. Chances are that the price of food will go up next year. B. Piers will definitely turn down the job because the salary is too low.



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