

# Jobs in the housing market

VOCABULARY

LEVEL  
Intermediate

NUMBER  
EN\_BE\_2441V

LANGUAGE  
English





## Goals

- Can identify and describe jobs in the housing market.
- Can describe in simple terms the features and location of a house.







## Preview and warm-up

In this lesson, you will learn about **estate agents** and the **housing market**.



A good **estate agent** helps you find the perfect **property**.



## Vocabulary review

house

apartment

bedroom

city centre

bathroom

suburbs

living room

area

kitchen



neighbourhood



## Sentence examples



My **house** is in a really quiet **neighbourhood** with lots of trees.

His **apartment** has two big **bedrooms**.



She loves living in the **suburbs** where there are fewer people.

We love this **area** of town with all its bars and restaurants.



estate agent



Our **estate agent** helped us find our dream home.

**seller**

**buyer**

A **seller** is someone who is a **selling** where they live. A **buyer** is someone looking to **buy** it.



Have you spoken to the **seller** about the price? The **buyer** wants an answer!





## New words

**developer**

A **developer** makes money from building new houses.

**lender**

A **lender** works for a bank and helps people pay for their new house.

**builder**

A **builder** constructs new houses.

**owner**

The person who a house belongs to is its **owner**.



## New words in context



When you want to buy a house, an **estate agent** can help you.

The **seller** wants to sell their house quickly.



They are first-time **buyers**, they have never owned a house before!



## New words in context



The **developer** spent a lot of money on this project.

My **lender** helped me to buy a house.



The **builder** will finish the house in three weeks.

To be an **owner**, you must buy your house.





## Match to the definition

1. Estate agent

a. A person whose job it is to construct buildings

2. Developer

b. A person who owns something

3. Owner

c. Someone or something that lends money, like a bank

4. Builder

d. A person who creates new houses

5. Lender

e. A person who arranges the sale of a house



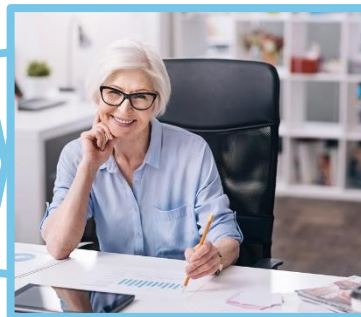
## Discuss

Whose job would you like to have? Whose job would you not like to have?  
Explain your choice.

Estate Agent



Julie



Alice

Developer

Lender



Tom



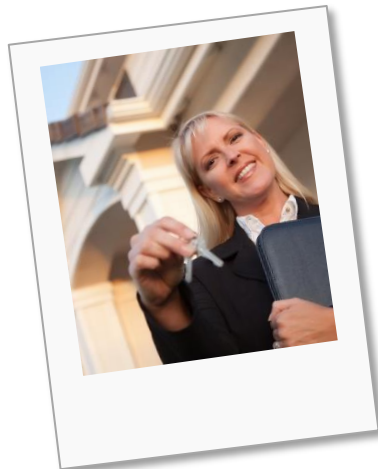
Charlie

Builder



Share your thoughts

**Have you ever  
used an estate  
agent before?**



**What do you think  
makes a good  
estate agent?**

## property

A **property** refers to a **building** or **piece of land** that **someone owns**. Houses, apartments and farms are all different types of *properties*.



The estate agent showed them four different **properties**.

on the market

If a house is **on the market**, it is **available for sale**. Someone else can buy it and become the new owner.



We put the house **on the market** yesterday.



## a listing

A **listing** includes all the **information about a property**, how many rooms it has, the price and some photos.



Preparing the **listing** is an important job for an estate agent.



## New words

to organise a viewing

You can **organise a viewing** with your estate agent to see the property.



to close a sale

After you **close a sale**, the property will be yours. No one else can buy it!





## Sentence examples



We looked at over 100 **listings** to find our dream house!

They put their house **on the market** and want to sell it quickly.



Would you like to **organise a viewing** to see the **property**?

They finally **closed the sale** and he is now the new owner!





## Fill in the gaps

Fill in the gaps using the vocabulary you have learnt.

1. We really liked that \_\_\_\_\_ but we are not going to buy it!
2. Would you like me to \_\_\_\_\_ a viewing for next week? Let me talk to the \_\_\_\_\_ first.
3. Is that studio apartment \_\_\_\_\_ yet? It looks perfect for me.
4. So we all agree on the final price, I think we're ready to \_\_\_\_\_ the sale, then.
5. On the \_\_\_\_\_ it said the house was in a nice neighbourhood, I'm not so sure!

seller

property

listing

on the market

organise

close



## Place the steps of selling a house in order

1

2

3

4

A

Close the sale

B

Write a listing of the property

C

Organise a viewing with potential buyers

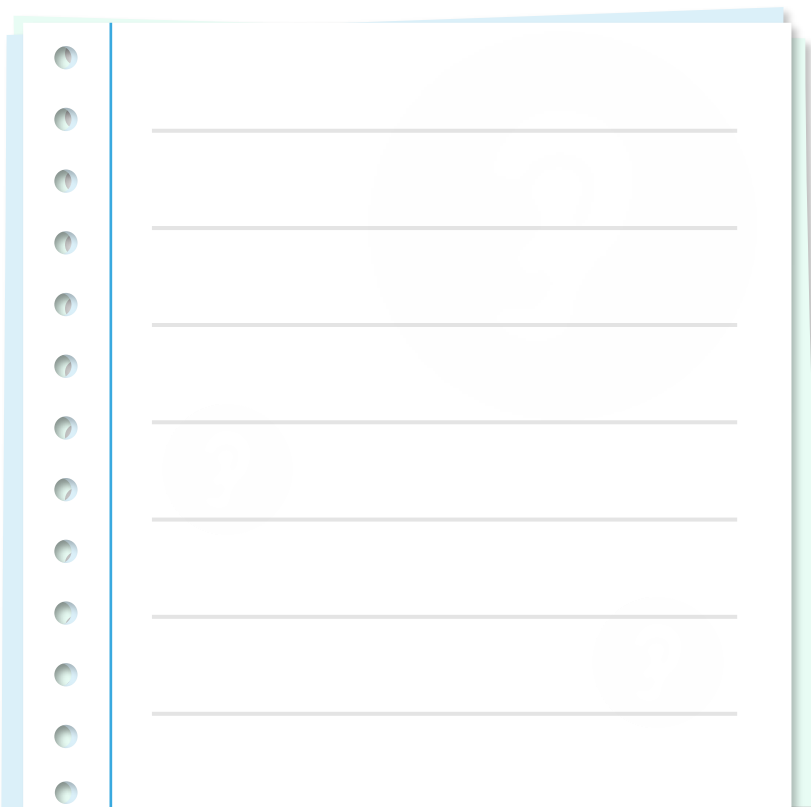
D

Put house on the market



## Listening

Listen to your teacher and make notes on what they are saying



a  
c b





## Speaking

Now answer the questions using your notes to help you.



1

What is Marta's job?

2

What is her most important task?

3

What did she do incorrectly one time?



## Discuss

Have you ever had a negative experience with an estate agent?

What happened?







Imagine you are...

...an estate agent and you have these 4 properties that you are ready to sell. Choose one of them and write a short listing.



3 bedroom home...



Small studio...



1 bedroom apartment...



6 bedroom home...



**Imagine you are...**

**...now showing a potential buyer around the listing you wrote. Act out the scenario with a classmate.**

- Be sure to use as much vocabulary from the lesson as possible.
- Take turns being the buyer and estate agent.





## Reflect on the goals

Go back to the second slide of the lesson and check if you have achieved all the goals of the lesson.

yes

no





## Reflect on this lesson

Think about everything you have seen in this lesson.  
What were the most difficult activities or words? The easiest?



If you have time, go over  
the most difficult slides again



## Answer key

### Exercise 1, p.12

1. E
2. D
3. B
4. A
5. C

### Exercise 2, p.20

1. property
2. organise, seller
3. on the market
4. close
5. listing

### Exercise 3, p.21

1. B, 2. D, 3. C, 4. A

### Exercise 4, p.23

1. She's an estate agent
2. Preparing the listings
3. She wrote the wrong number of bedrooms on a listing



## Transcription

Hi, my name is Marta. I'm an estate agent working in Greater Manchester in the UK. My job is to help people find a place to live. The most important task in my job is preparing the listings. If I write incorrect information here it makes my job very difficult. I always talk to the seller and make sure I know the property very well before I start writing. One time, I wrote the wrong number of bedrooms on a listing. I didn't hear the seller correctly! We had so many problems after that!





## Write it down

**Write to your estate agent. Tell her what you want and don't want.**

<input type="radio"/>	Hi Emily,
<input type="radio"/>	I'm looking for a two-bedroom home. I do not want a noisy
<input type="radio"/>	neighbourhood, so it cannot be near any restaurants or bars. I
<input type="radio"/>	want a balcony and...
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## Find it

Find three local properties for sale in your local area.

How will an estate agent sell these three properties?





Find out more at  
[www.lingoda.com](http://www.lingoda.com)

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