

# Companies and businesses

VOCABULARY

LEVEL  
Beginner

NUMBER  
EN\_BE\_1241V

LANGUAGE  
English

lingoda





## Goals

- Can recognise and understand basic vocabulary related to different types of companies
- Can use new vocabulary to form simple sentences about where a company works and different countries



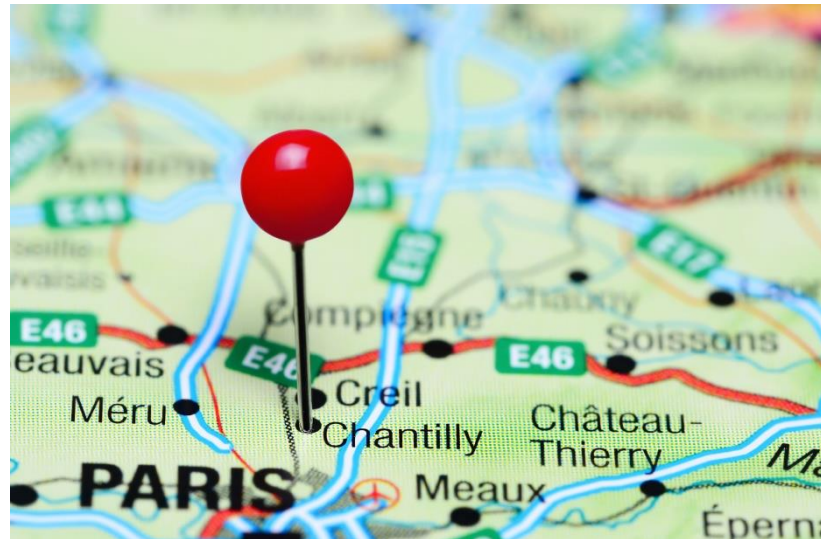
My **company makes** and **sells**  
sandwiches. We sell sandwiches to our  
**customers**. Our **HQ** is in my kitchen!





## Preview and warm-up

- In this lesson you are going to learn how to talk about different **companies** and what they do. You will also review vocabulary for **countries** and **nationalities**.



Our **HQ** is in France.

company



I work for a big **company**.





## New words

to make

My company **makes** cars.



to produce

Coca Cola **produces** drinks.



to supply



My company **supplies** BMW with car parts.

customers

**Customers** buy things a company makes.



We have **customers** in a lot of countries.



to sell



We **sell** drinks to our customers.



## Fill in the gaps

Fill in the gaps with the correct form of the words below.

supply

customers

company

sell

make/produce

My \_\_\_\_\_ is called One Step. It \_\_\_\_\_ pens. The company \_\_\_\_\_ a lot of businesses with pens too. And, we \_\_\_\_\_ our pens to our \_\_\_\_\_.





## Speaking

Which companies make these things?



Apple makes...



HP makes...



Who are usually the customers for these products?

A



B



C



D





## Speaking

**Answer these questions with your classmates.**



1

What is your company's name?

2

What does your company produce and sell?

3

Does your company supply other businesses?



HQ

**HQ**, or headquarters, is the **main office** of your company.



Our **HQ** is in London.

to have offices in



My company **has offices in** London, Tokyo and New York.



## Countries and nationalities review

**Australia**

**The United  
Kingdom**

**England**

**Ireland**

**Scotland**

**Wales**

**South Africa**

**The United States  
of America**

**Spanish**

**French**

**German**



**English**



## Countries and nationalities review



My company **has offices in Australia** and the **United Kingdom**.

The company **HQ** is in **South Africa**.



I work in our **German** office.



## Countries and nationalities review



**HQ** is in the **United States**.

This is our **Spanish** office.



We have offices in **Scotland** and **Wales**.

Everyone in my company speaks **French**. Our **HQ** is in Paris.







## Fill in the gaps then practise the dialogue

United Kingdom

South Africa

Australia

Spain



HQ

United States

offices

Hello Lara, where is your company \_\_\_\_\_?

Do you have \_\_\_\_\_ in other countries?

Our HQ is in New York in the \_\_\_\_\_.

No, not in Australia. We have offices in Cape Town in \_\_\_\_\_.

Our headquarters is in the \_\_\_\_\_.

Yes, we have offices in France and \_\_\_\_\_. That is why I am learning Spanish. What about you?

Do you have offices in \_\_\_\_\_?



## Match the beginnings and endings

1. My company makes cars. The HQ is in...



in Rome.

2. My company has offices in...



We see the Eiffel Tower from the office.

3. My company produces pizza. The HQ is...



Germany.

4. We have a French office.



offices in Australia and South Africa.

5. This company has...



the United States.



## Speaking

**Talk about your company. Where is the HQ and where do you have offices?**



Our HQ is in...

We have offices  
in...



## Companies

PepsiCo is a company that makes drinks. It produces Pepsi Cola, Mountain Dew and Gatorade. It supplies a lot of shops with drinks. It sells its drinks to customers in 200 countries. PepsiCo HQ is in New York in the United States.

Audi is a company that makes and sells cars. It sells nearly 2 million cars per year. People in China buy a lot of Audi cars. Audi's HQ is in Germany. It has offices in 13 countries, for example in Spain and China.





## PepsiCo or Audi?

	PEPSICO	AUDI
1. It has offices in 13 countries.	<input type="checkbox"/>	<input type="checkbox"/>
2. It makes and sells drinks.	<input type="checkbox"/>	<input type="checkbox"/>
3. The HQ is in the United States.	<input type="checkbox"/>	<input type="checkbox"/>
4. It produces cars.	<input type="checkbox"/>	<input type="checkbox"/>
5. It supplies a lot of shops.	<input type="checkbox"/>	<input type="checkbox"/>
6. The HQ is in Germany.	<input type="checkbox"/>	<input type="checkbox"/>





## Speaking

Do you know where any other  
big **companies** have their **HQ**?  
Do any big **companies** have  
**offices** in your city?





## Game

- Look at the pictures.
- What company makes these things?
- Where do you think the company has its HQ?

An ice cream company makes this.



I think its HQ is in Italy because they have good ice cream.





## Reflect on the goals

Go back to the second slide of the lesson and check if you have achieved all the goals of the lesson.

yes

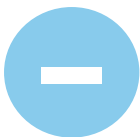
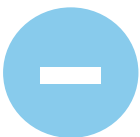
no





## Reflect on this lesson

Think about everything you have seen in this lesson.  
What were the most difficult activities or words? The easiest?



If you have time, go over  
the most difficult slides again



## Answer key

### Exercise p. 23

1. Audi, 2. PepsiCo, 3. PepsiCo, 4. Audi, 5. PepsiCo, 6. Audi

### Exercise p. 20

1. Germany, 2. the United States, 3. in Rome, 4. We see the Eiffel Tower from the office, 5. offices in Australia and South Africa.

### Exercise p. 19

HQ, United Kingdom, offices, Spain, United States, Australia, South Africa

### Exercise p. 10

company, makes/produces, supplies, sell, customers







## Fill in the gaps

My company is called Wood Work. We  
\_\_\_\_\_ tables and chairs and we  
\_\_\_\_\_ offices with desks. We  
\_\_\_\_\_ our tables and chairs to  
\_\_\_\_\_ in Europe. Our HQ is in  
Poland and we have \_\_\_\_\_ in  
Germany.

**produce**  
**customers**  
**sell**  
**offices**  
**supply**



This image shows a blank sheet of white paper designed for writing. On the left side, there is a vertical blue margin line. To the left of this margin line are ten circular punch holes, evenly spaced vertically. The main body of the page is filled with horizontal blue ruling lines, which are also evenly spaced. There are no other markings, text, or illustrations on the page.



## Homework answer key

### Exercise p. 30

produce, supply, sell, customers, offices



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