

# Sharon Naik Boda

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## Professional Summary:

- A Talented professional with 4 years' experience as a **Business Analyst**.
- Presented Automation & Sustainability Solutions to **CIOs, CXOs, Directors** as part of **Presales – Digital Transformation**
- Engaged with clients from Supply chain domain in defining strategies, preparing RFPs/RFIs, and roadmap to deliver Intelligent Automations that improves **customer experience** and **operational efficiency**.
- Facilitated between business stakeholders and technical teams, created **BRD**.
- Hands-on experience in **Gen AI-Automation** Use cases Requirement gathering and financial estimation.
- Performed **Gap analysis** and **Competitor analysis**.
- **Organized AI/Gen AI Webinar** to clients in CPG community.
- Able to understand **Supply Chain Management systems** and develop strategies for **Continuous improvement** in the process.
- Demonstrated experience in **Agile Methodologies, Scrum (Agile), Jira, Lean, Six Sigma Processes** along with end - to- end involvement in the **Software Development Lifecycle (SDLC)**.
- Experience in **Roadmap planning**, prioritization and converting **roadmap into smaller user stories** and oversee progress to make sure goals are met on time.
- Experience in creating clear and well-structured **Robotic Process Automation (UiPath) Process Design Documents** and **Standard Operating Procedures** for all use cases involved in a project.

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## Work Experience

NOV 2020 - PRESENT

**Business Analyst/TCS, Hyderabad**

- Evaluated Client's business/trends and operational processes to identify and exploit potential areas for Automation.
- Experience in researching and **tracking SDG progress and Digital transformation of clients**.
- Worked with cross-functional teams to ensure smooth transitions during changes or new implementation.
- Experience in Bid Management.
- Prepared **POVs** for **GTM strategy planning**.
- Created **Business Benefit Realization** for all use cases.
- Worked on **Metro Maps/Process Maps** for Business Processes Make/Move/Sell.

NOV 2020 - PRESENT

**Scrum Master /TCS, Hyderabad**

- Engaged and motivated teams toward common goal.
- Also worked as Product Owner, maintained Product Backlog, and Sprint Plan.
- Led the team in implementing scrum through Training, Coaching, and Advising.
- Understood Customer requirements and designed Product Strategy.
- Created User stories and prioritized sprints.
- Evaluated progress at each stage of development.
- Continuously identified resources for grooming.

JUNE 2019 – AUG 2019

## Marketing Research Intern /TCS, Hyderabad

- Title: Study of Relevance of Technology in K-12 Education.
- Performed Market Research and Analysis on players in K-12 Education.
- Conducted Primary Research in approximately 30 educational institutions with a predefined questionnaire.
- Understood the necessity of Technology and prepared a plan to fill the gaps.
- Prepared Product Design which can assist Organization to reach the market successfully.
- Performed Market analysis based on Primary and Secondary research of Vendors providing Software and Hardware support towards Technology.
- Analyzed the importance and gaps of ERP usage in educational institutions.

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## AI Expertise

- Intelligent Automation • Document understanding • RPA (UiPath) • AppDynamics • Ansible

## Sustainability Expertise

- Sustainability • ESG • Net zero goals • Responsible Sourcing • Carbon Management System
- Plastic reduction • Extended Producer Responsibility • Decarbonization • Carbon offsets

## Skills

- Agile methodology • Jira • Scrum • Lean • Six Sigma • Azure DevOps • Requirement Gathering
- Elicitation • Business Process Management • Business Benefit realization • Market Research
- Gap Analysis • Competitor Analysis • Interpersonal Skill • Point-of-View

## Certifications

- **Professional Scrum Master 1**
- **UiPath Certified Automation Business Analyst**

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## Education

MBA/Department of Business Management, OU, Hyderabad, 65%	2018 -2020
B.E/MVSR Engineering College, OU, Hyderabad, 66%	2014 -2018
Intermediate /Narayana Junior College, Hyderabad, 87.3%	2012-2014
SSC /Adarsh Vidya Bhavan, Hyderabad, 9.3 GPA	2012

