

# INDIA LINDSAY

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## EDUCATION

**The University of Texas at Austin** - Master of Science, Business Analytics May 2021

- GPA: 4.0/4.0, Texas Distinguished Student Scholarship (Academic Excellence)
- Coursework Includes: Predictive Analytics, Data Analytics Programming, Text Analysis, Advanced Predictive Modeling, Supply Chain Analytics, Database Management

**William & Mary – Williamsburg, VA** - Bachelor of Science, Applied Mathematics and Statistics January 2020

- GPA 3.8/4.0, Summa Cum Laude, Pi Mu Epsilon: Mathematics Honor Society

## TECHNICAL SKILLS

- Software: Anaconda, Jupyter Notebook, Jupyter Labs, R Studio, SQL, Excel, Salesforce, Periscope, Jira
- Programming Languages and Libraries: Python, R, SQL, Numpy, Pandas, Matplotlib, Bokeh, Pyplot, TensorFlow, Scikit-Learn
- Other: Data Mining, Machine Learning, Predictive Modeling, Statistics, Natural Language Processing, Data Analytics Programming in Python, Decision Analysis

## EXPERIENCE

**BlueCart** – *Customer Success & Analytics Intern*; Washington, DC Summer 2019 – Fall 2019

- Designed and built a KPI dashboard using SQL and Periscope with 20+ metrics for 4 teams; reduced time spent on internal tracking by 8 hours per week
- Created a leading indicator of churn by using a logistic regression in R to predict customer satisfaction; driving client retention, engagement, and value
- Implemented, automated, and analyzed net promoter score survey and 15 client quarterly business reviews
- Provided 300+ customers with technical online support and product adoption via phone and Intercom

**NASA Langley** – *Intern, Chief Technologist's Office (CTO)*; Hampton, VA Fall 2018

- Analyzed CTO's investment portfolio over a 15-year period in Excel to ensure NASA's alignment with strategic goals
- Created evaluation framework for project managers based on tradeoff analysis for innovativeness vs. budget stewardship to inform future project investments
- Sourced and synthesized data from academic institutions to quantify and visualize NASA's advancements of carbon nanotube technology

## DATA SCIENCE & ANALYTICS PROJECTS

**Beer Recommendation System** Fall 2020

- Designed and built an item-based collaborative filtering recommendation engine in Python for beer products based on customers' desired attributes

**What Can We Learn From Our Food** Fall 2020

- Created interactive visualizations in Python (Bokeh) to explore worldwide dietary habits using an open-sourced food products database

**Is Pop Music Formulaic?** Summer 2020

- Classified whether a song will be a hit or a flop with 82% test accuracy using logistic regression using Python and R

## VOLUNTEER & LEADERSHIP EXPERIENCE

**Farm Volunteer** – *LETS KONA NATURAL FARM*; Kona, Hawaii Spring 2020

- Trained in sustainable agriculture, natural farming, permaculture design, small space farming, and aquaponics

**Robotics Mentor** – *Girls Who Code* Spring 2019 – Fall 2019

- Tutored 10 middle-school girls in fundamentals of computer science, robotics to build awareness of STEM careers

**Lunch & Learns** – *BlueCart* Summer 2019

- Led bi-weekly sessions instructing fellow interns in SQL

## ADDITIONAL INFORMATION

- Interests: Mandarin, trail running, sustainable gardening
- Work Eligibility: Eligible to work in the U.S. with no restrictions