

Project Design Phase

Proposed Solution

Date	07 November 2025
Team Id	NM2025TMID03188
Project Name	Lease Management

Proposed Solution Template :

S.NO	Parameter	Description
1.	Objective	To automate and simplify the process of managing lease agreements, payments, and renewals within Salesforce.
2.	Problem Addressed	Manual lease tracking causes data errors, missed renewals, and poor visibility into lease status
3.	Proposed Solution	Build a Salesforce-based Lease Management System to store lease details, automate reminders, and generate real-time reports.
4.	Key Features	<ul style="list-style-type: none">Automatic alerts for payments and renewalsSecure document storage
5.	Benefits	<ul style="list-style-type: none">Ensures on-time renewals and paymentsImproves data accuracy and efficiency
6.	Technology Used	Salesforce Platform, Apex, Lightning Components, Workflow Rules, and Reports & Dashboards
7.	Expected Outcome	A user-friendly system that helps organizations manage leases efficiently, reduces workload, and increases transparency in operations.

Conclusion :

The proposed solution for the Lease Management Project offers a smart and efficient way to manage lease details, payments, and renewals. By using Salesforce, the system automates reminders, stores all lease information in one place, and reduces manual errors. It improves teamwork, saves time, and provides clear reports for better decision-making. Overall, this solution makes lease management easier, faster, and more reliable for the organization.