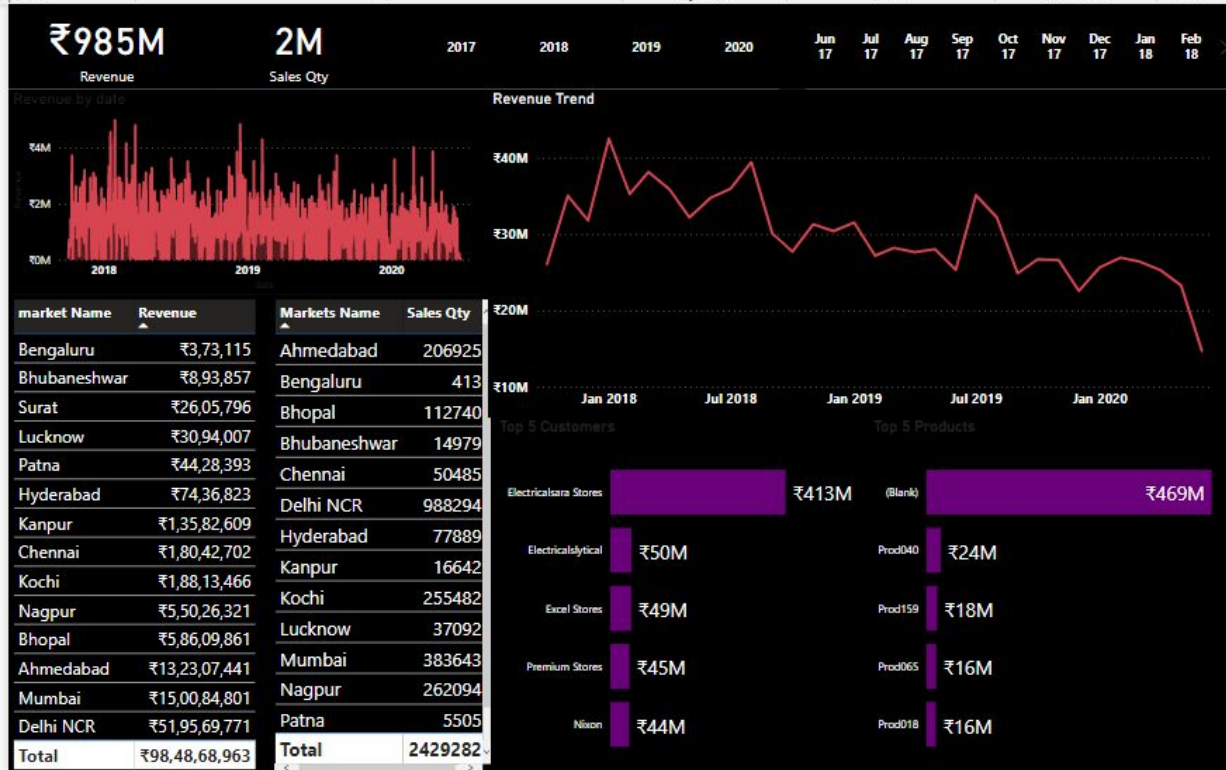
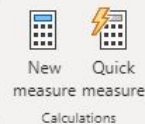
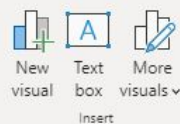


Sales Insights

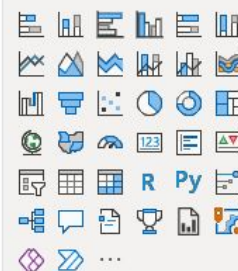
File Home Insert Modeling View Optimize Help



Filters

Visualizations

Build visual



Values

Add data fields here

Drill through

Cross-report

Off

Keep all filters

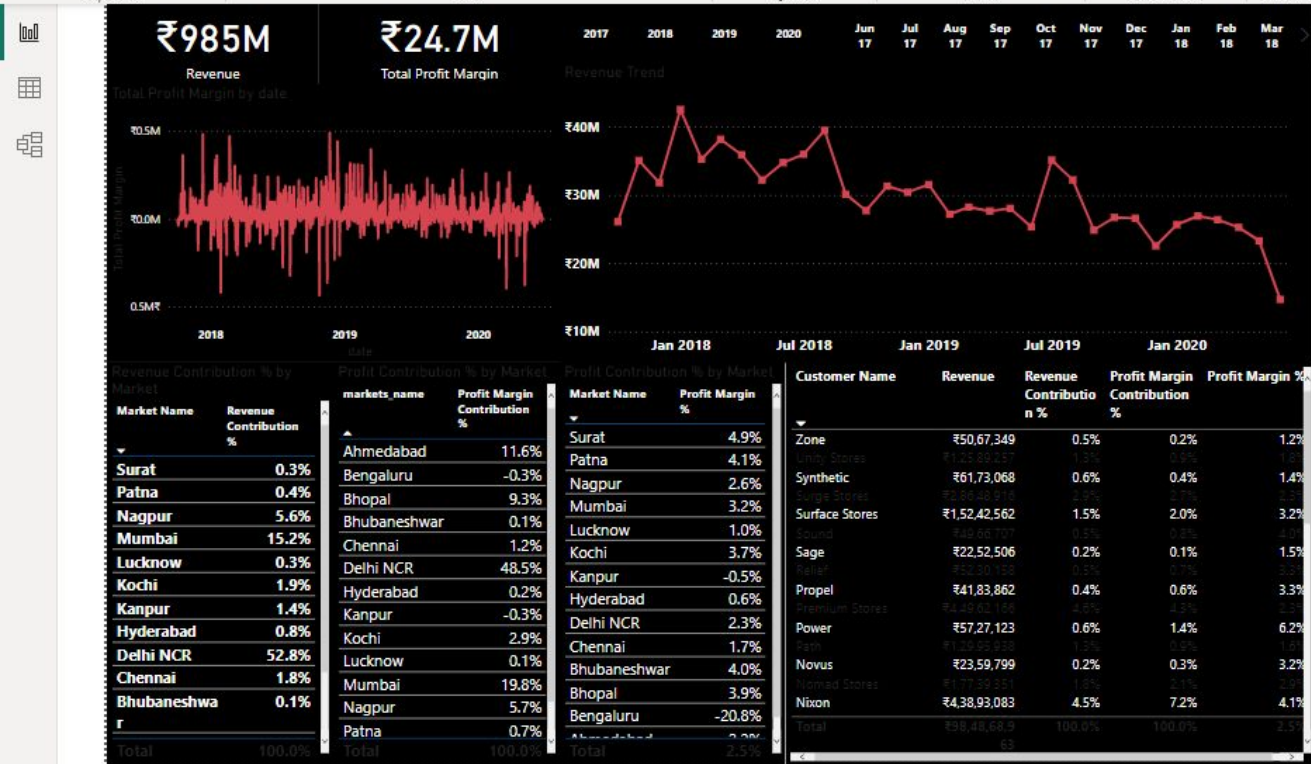
On

Add drill-through fields here

Data

Search

- > BaseMeasures (2)
- > Profit Target
- > Profit target 2
- > Profit%
- > sales customers
- > sales date
- > sales markets
- > sales products
- > Sales transactions

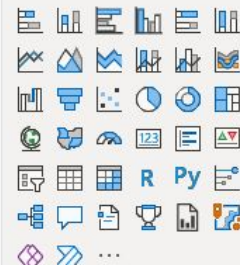


Visualizations

Build visual



Filters



Values

Add data fields here

Drill through

Cross-report

Off

Keep all filters

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Data

Search

- BaseMeasures (2)
- Profit Target
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Sales_insight - Power BI Desktop

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Excel workbook Data Server Data

Data Server Data

Enter data Data

Data

Recent sources

Transform data Queries

Refresh data Queries

New visual Insert

Text box Insert

More visuals Insert

New measure Calculations

Quick measure Calculations

Sensitivity Sensitivity

Sensitivity Sensitivity

Publish Share

₹985M

Revenue

₹24.7M

Total Profit Margin

2M

Sales Qty

2017201820192020

Jun 17Jul 17Aug 17Sep 17Oct 17Nov 17Dec 17Jan 18

Revenue Trend

Revenue LYRevenueProfit Margin %

Revenue Contribution % by Market

Surat	4.9%
Patna	4.1%
Bhubane...	4.0%
Bhopal	3.9%
Kochi	3.7%
Mumbai	3.2%
Nagpur	2.6%
Delhi NCR	2.3%
Ahmeda...	2.2%
Chennai	1.7%
Lucknow	1.0%
Hyderabad	0.6%
Kanpur	-0.5%
Bengaluru	-20.8%

Visualizations

Build visual

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Data

Search

BaseMeasures (2)

Profit Target

Profit target 2

Profit%

sales customers

sales date

sales markets

sales products

Sales transactions

Customer Name

Revenue

Revenue Contribution %

Profit Margin Contribution %

Profit Margin %

Zone	₹50,67,349	0.5%	0.2%	1.2%
Units Stores	₹1,25,80,137	1.3%	0.9%	1.8%
Synthetic	₹61,73,068	0.6%	0.4%	1.4%
Burge Stores	₹2,86,48,916	2.9%	2.7%	2.9%
Surface Stores	₹1,52,42,562	1.5%	2.0%	3.2%
Sound	₹49,85,707	0.5%	0.8%	4.0%
Sage	₹22,52,506	0.2%	0.1%	1.5%
Relief	₹52,30,158	0.5%	0.7%	3.9%
Propel	₹41,83,862	0.4%	0.6%	3.3%
Premium Stores	₹4,49,62,168	4.6%	4.3%	2.3%
Power	₹57,27,123	0.6%	1.4%	6.2%
Path	₹1,29,95,838	1.3%	0.9%	1.8%
Novus	₹23,59,799	0.2%	0.3%	3.2%
Normal Stores	₹1,77,39,351	1.8%	2.1%	2.9%
Nixon	₹4,38,93,083	4.5%	7.2%	4.1%
Modular	₹1,79,79,851	1.8%	1.8%	2.8%
Logic Stores	₹1,32,01,366	1.3%	2.0%	3.7%
Total	₹98,48,68,963	100.0%	100.0%	2.5%

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Page 1

64%

Update available (click to download)