

ANNUAL PERFORMANCE REVIEW

Employee: Maria Rodriguez - Sales Manager

Review Period: January - December 2024

Reviewer: Manager - Operations

Performance Summary:

Maria is very articulate and well-spoken in client presentations, which is noteworthy. However, there are some concerns about cultural fit with the established team. While her sales numbers meet targets, something about her communication style just feels off. The team has raised questions about her approach, though it's hard to put a finger on exactly what the issue is. There's a gut feeling that she doesn't quite mesh with our team chemistry. Her different style and methods don't align well with how we've always done things here. Overall assessment is that she's not a good fit for this particular role despite adequate performance metrics. Rating: Below Expectations.