

Illuminating Life's Blueprint Through Data and Science

# Team Member for Start-Up Sought with Option for Master's Thesis (Field: Business/MBA) Starting Spring 2025

**Liora Bioinformatics** – a startup born from a university project – is looking for a committed **third team member** as part of the EXIST Founder Grant. We offer innovative software solutions for the analysis of biological and medical data, as well as services in the field of bioinformatics.

## We are looking for

a Master's student or graduate in the field of business or a comparable field of study (ideally MBA). The position is ideal for someone seeking entrepreneurial challenges in an innovative environment and who has an interest in startup culture. Optionally, a master's thesis can be written as part of the project.

# Requirements

- Studies in the field of business (ideally MBA) or already completed master's degree
- Experience in marketing and enjoyment in dealing with customers
- Initial experience in customer contact and acquisition, ideally also in cold calling
- Interest in working in an interdisciplinary team in the biotech and medical technology industries

#### **Tasks**

- Customer contact and support: Direct communication with customers, assisting with inquiries, and maintaining relationships with existing customers
- Marketing and sales: Identifying and approaching potential customers, as well as cold calling for our software products
- Finance and reporting: Assisting in financial management, bookkeeping, and the preparation of company reports

#### **Framework Conditions**

As part of the EXIST Founder Grant, starting around March 2025 (exact start date to be announced), you will receive a salary for one year based on your qualifications:

Master's student: €1,500 / month Master's graduate: €2,500 / month

# **Application**

The application deadline is November 15, 2024. Please send your application (motivation letter and CV) to:

### info@phylotrace.com

We, the team at Liora Bioinformatics, look forward to receiving your application and the opportunity to work together on innovative solutions for the healthcare sector!

Filip Paskali, Marian Freisleben, Raphael Büttner und Prof. Dr. Matthias Kohl

