DR. BABASAHEB AMBEDKAR TECHNOLOGICAL UNIVERSITY, LONERE

Winter Examination – 2022

Course: T.Y. B. Tech. Branch: Computer Science & Engineering Semester: V

Subject Code & Name: (BTCOE505 B) Business Communication

Max Marks: 60 Date:14/02/2023 Duration: 3 Hr.

Instructions to the Students:

- 1. All the questions are compulsory.
- 2. The level of question/expected answer as per OBE or the Course Outcome (CO) on which the question is based is mentioned in () in front of the question.
- 3. Use of non-programmable scientific calculators is allowed.
- 4. Assume suitable data wherever necessary and mention it clearly.

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Q. 1	Solve Any Two of the following.		12
A)	What is Competence? Explain the concept of communicative competence.	Understand	6
B)	Explain how different process of business communication has certain other characteristics.	Remember	6
C)	Explain different types of elements in business communication.	Analysis	6
Q.2	Solve Any Two of the following.		12
A)	What do you mean by communication? Explain types of communication done in business world.	Remember	6
B)	What is Intercultural communication? What is the importance's of intercultural communication.	Analysis	6
C)	Write a short note on Thoughts & Speech.	Understand	6
Q. 3	Solve Any Two of the following.		12
A)	What do you mean by Barriers? Explain different types of barriers in communication.	Understand	6
B)	Explain different effective listening techniques used in business communication.	Remember	6
C)	Explain different communication rules adapted in Business world?	Analysis	6
Q.4	Solve Any Two of the following.		12
A)	Explain how Interpersonal Communication is beneficial in Business.	Understand	6
B)	What is Organization? Explain the concept of Organizational Communication.	Remember	6
C)	Explain how Relational Communication is done in the field of Business.	Understand	6
Q. 5	Solve Any Two of the following.		12
A)	What is persuasive communication? Explain how different types of persuasive communication are done in Business.	Understand	6
B)	What is leadership? Explain the different characteristics and importance of leadership.	Remember	6
C)	What is Ethics? Explain different types of Ethics in Business Communication.	Understand	6