

DISADVANTAGES OF ENTREPRENEURSHIP.

1. THE WORLD OF ENTREPRENEURSHIP IS GOING TO DOMINATE YOUR LIFE.

Your productivity as an entrepreneur is what will direct you toward success or guarantee your failure. There are no off days when you embrace this journey. If you're not working, then you're not earning. There are no paid lunches, no weekends off, no holiday pay, and no benefits. It is you vs. the rest of the world.

You don't need to be engaged 24/7 to have a chance at success in the world of entrepreneurship, but you will be working a lot more often. "My day starts with a yoga class, and then I typically work from 8am to 5pm," said Antonia Townsend, founder of Enclosed. "Then I take a break to play with my pup outdoors. Somewhere between 6-10pm, I usually put in another hour or two."

2. ENTREPRENEURS DO NOT HAVE A GUARANTEED PAYCHECK WAITING FOR THEM.

If you want to earn money as an entrepreneur, then it is up to you to make that happen. You don't have a guaranteed paycheck waiting for you after every pay period like you would with a traditional employer. It is up to you to chase your money. That means you need to send out the invoices, find the people who don't want to pay, and avoid the clients who think you should work for free because they can give you "exposure."

Don't fall for the trap of "free marketing." Exposure doesn't pay for your groceries. It won't make your car payment. If you went to your Mortgage Company or landlord and said, "I have exposure to pay you this month," what do you think would happen? Find your perfect client, and then find more of them to start bringing in some profits.

3. THE WORLD OF ENTREPRENEURSHIP REQUIRES LEADERS IF YOU WANT TO BE SUCCESSFUL.

There are entire books written by industry experts on this specific disadvantage of entrepreneurship. You can boil down all of their advice to one basic observation: if you don't have an internal drive that can push you forward every day and inspire others to follow your lead, then this isn't the project for you to pursue.

Procrastination cannot live in this world. You must staple your pants to the chair, knuckle down on your work, and stay there until it gets done. "Some days you're smiling and thinking you're going to make this thing rock," advises Hamdi Ulukaya, founder and Chief Executive Officer of Chobani. "Then the next day, a pipe breaks, and your costs look too high. You have to learn to keep your eyes on an ultimate goal. If you lose sight of it, then you need to get out."

4. YOU MUST BE PATIENT WITH THE PROCESS WHEN YOU BECOME AN ENTREPRENEUR.

People can claim anything on the Internet and pretend that it is true. It won't take you long to find bloggers claiming to make millions of dollars each year. How about those affiliate marketers who earn millions per month? If it seems too good to be true, then it probably is when you're looking at the potential return you could earn one day.

Most entrepreneurs fail to earn \$10,000 in their first year of operations. Earning nothing is more common than earning more than \$10,000 in your first twelve months. If you can stay in business for five years, then an average salary is in the \$75,000 range if you're working at things full time.

5. STRESS LEVELS ARE HIGH IN THE WORLD OF ENTREPRENEURSHIP.

Meditation is the most common habit that people have when they pursue an idea as an entrepreneur. They make time for it because the stress levels are so high when you are

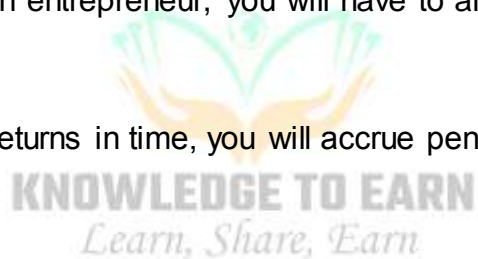
scratching and clawing for a successful opportunity with everything that you've got. 1 in 3 people say that they worry all of the time about something when they're working for themselves instead of someone else. Loneliness is a problem for a similar number of people in this field.

Exercise is another great option to consider if you need to limit this disadvantage. If you burn calories every day with a workout routine, then you are less likely to take out your irritation on others or yourself. Then try to greet each new day with an extra helping of gratitude.

6. THERE ARE TAXATION CONSEQUENCES TO CONSIDER AS AN ENTREPRENEUR.

If you decide to become an entrepreneur, you will have to always file your tax obligations with the government.

In case you don't file the returns in time, you will accrue penalties which can accumulate to large amounts.



Most entrepreneurs find a higher tax bill waiting for them if their idea is profitable.

"Most first-time business owners forget to make quarterly estimated tax payments the first time they have self-employment income," says Mike Piper, a CPA who writes about investing on sites like Oblivious Investor. "They're used to have taxes withheld from their paychecks."

7. FUNDING CAN BE A SIGNIFICANT PROBLEM FOR ENTREPRENEURS.

There are investors who might be willing to take a chance on your idea, but that is not a guarantee. You might find angels or venture capitalists who want to take a risk, although the odds of that are usually slim-to-none. You might attempt to do some crowdfunding, even though you might not get any money from this work.

Most entrepreneurs are self-funded. If you don't have any money in the bank right now, then start small. "Start as small as you can," advises Gretta Rose van Riel, founder of Hey Influencers. "When I started SkinnyMe Tea, I had \$24 in the bank and I was entirely self-funded."

8. ENTREPRENEURS STILL HAVE A BOSS THAT THEY MUST MANAGE.

You might be free of the 9-5 grind and the workplace politics when you start working as an entrepreneur, but that doesn't mean you get rid of the boss. Your investors are going to expect regular reports about your progress – especially if you have angels or VCs in the picture. Your customers will give you consistent feedback about the quality of your goods and services that you will need to hear. If there are returns, service issues, or problems with your supply chain, then you get to manage those issues too. You still have more freedom than the traditional employment relationship, but you must continue operating within a specific set of guidelines.

