

WHO IS AN ENTREPRENEUR?

An entrepreneur is an individual who creates a new business, bearing most of the risks and enjoying most of the rewards. The entrepreneur is commonly seen as an innovator, a source of new ideas, goods or services and Procedures.

A person who undertakes the risk of starting a new business venture is called an entrepreneur.

Entrepreneurs play a key role in any economy, using the skills and initiative necessary to anticipate needs and bring good new ideas to market. Entrepreneurs who prove to be successful in taking on the risks of a startup are rewarded with profits, fame and continued growth opportunities.

Entrepreneurship is high-risk, but also can be high-reward as it serves to generate economic wealth, growth and innovation.

Nurturing entrepreneurship can have a positive impact on an economy and a society in several ways. For starters, entrepreneurs create new business. They invent goods and services, resulting in employment, and often create a ripple effect, resulting in more and more development.

Unlike traditional professions, where there is often a defined path to follow, the road to entrepreneurship is mystifying to most. What works for one entrepreneur might not work for the next and vice versa.

THE QUALITIES OF AN ENTREPRENEUR.

Entrepreneurs have some qualities in common, as they work hard to change the world.

Let us explore the Signs which show that you might be an entrepreneur.

Always that there are two types of people in the world, the entrepreneurs and the others.

Entrepreneurs are people who create things. Entrepreneurs are people who live on their own terms. Entrepreneurs are a special group of people who have a passion for solving a certain problem in the society by creating something that fixes it. You might have what it takes to be an entrepreneur but never really knew if it was a possibility.

You may have had thoughts about starting your own business but never quite made the leap from the 9 to 5 into entrepreneurship. You may have thought of various side hustle ideas but never brought them to life. You may have second guessed whether or not you had what it takes when in reality, you had all the right signs.

In this chapter, I'm going to share with you the signs that you may have and what it takes to be an entrepreneur. If you connect with the forty qualities, you definitely have what it takes.

Either way, we're going to talk about some of the things that differentiate entrepreneurs from everyone else.

1. YOU'RE COMFORTABLE IN ISOLATION.

Entrepreneurship requires nights alone doing things that no one else can do. It requires moments alone and moments where you can motivate yourself without any assistance.

Remember, as an entrepreneur you are solving a problem and most people are not keen on the problem, in fact most of them might not be seeing it. Therefore, don't expect people to help you, start and they will join you later on.

That calls for many times, strategizing alone.

2. YOU CAN DREAM BIG.

Entrepreneurs can think big picture. Entrepreneurs can see what the future holds before it takes shape.

Entrepreneurs are dreamers; they use imagination to see how the future will be.

Entrepreneurs look at future problems and look out for solutions.

3. YOU TACKLE THE SMALL STUFF.

Entrepreneurs know how to sweat the small stuff. Entrepreneurs embrace the idea of doing the little things so they can achieve the big things.

4. YOU WAKE UP HUNGRY.

Entrepreneurs wake up with an itch to create value, build things and achieve their goals. Entrepreneurs are ambitious and always thinking hard of how to solve problems for the other people. In short, they are problem solvers. They are hungry for success and make the lives of other people around them or far away from them favourable.

5. YOU READ A LOT.

The more you learn, the more you earn. If you're going to be a successful entrepreneur, you need to make a commitment to reading lots of books, articles, autobiographies, etc. Reading helps your mind to be awake and also you can challenge yourself for growth. Reading about personal development and entrepreneurship development will equip you

with necessary knowledge and skills for growth. You also get a lot of motivation and inspiration from people you read about.

6. YOU VALUE EDUCATION OVER ENTERTAINMENT.

Whether we're talking about TV, Video games, mobile games and other online games, entrepreneurs are more likely to consume content that helps them grow than content that makes them laugh. Entrepreneurs place value on learning about the world around them and gaining insight around how they can be a better and more efficient entrepreneur.

7. YOU DON'T MIND BEING UNCOMFORTABLE.

Entrepreneurs are people who know that you're going to have to make tough choices and go through tough situations. Entrepreneurs understand that there is a direct relationship between uncomfortable moments and success. The more uncomfortable situations you face, the more likely you'll find situations that result in greatness.

8. YOU'RE A STUDENT OF HISTORY.

The best entrepreneurs usually have someone who they look up to and aspire to emulate. Whether it's in their personal life or professional life, the best entrepreneurs know someone who they see as a success and they've studied the steps they've taken to get there.

9. YOU VALUE HARD WORK.

The best entrepreneurs aren't afraid of getting their hands dirty and putting in late nights in their quest to better the world and solve problems facing the world.

10. YOU VALUE SMART WORK.

The best entrepreneurs are willing to work hard but they're more focused around working smart. If you're constantly looking for ways to be more effective and efficient; you're more likely to find a competitive advantage.

11. YOU'RE CONFIDENT.

The best entrepreneurs are very confident in their ability to deliver value to their customers and clients.

12. YOU'RE INSECURE.

Insecurity is something that strikes everyone across the world. The insecurity of an entrepreneur is what fuels their passion for constant development and what forces them to work hard.

13. YOU HATE THE STATUS QUO.

The best entrepreneurs despise mediocrity. They are always striving to change how things seem to be done by majority of the people. They Value Personal and Economic growth

14. YOU DON'T MIND FAILURE.

Entrepreneurs aren't afraid to fall down or stumble. Entrepreneurs recognize that failure is a part of the journey and are willing to struggle a little more to achieve a lot.

15. YOU CONSTANTLY THINK AND WANT TO KEEP MOVING.

Entrepreneurs are usually people who are constantly thinking and wanting to keep moving. They always like growth and think always on how to change their lives and lives of the people who surround them and even the people, they don't know and they will never meet.

16. YOU'RE PASSIONATE ABOUT PROBLEMS.

The best entrepreneurs see something they hate and obsess over the solution. They value Problems because that is the gateway to a business idea to solve that problem.

17. YOU DON'T NEED TO BE LIKED.

Entrepreneurs understand that they'll often have to make decisions that ruffle feathers. It's challenging to become successful without pissing at least one person off and entrepreneurs understand and accept this reality.

18. YOU CAN WORK FROM ANYWHERE.

Whether it's on a plane or in the back of a cab – entrepreneurs have the ability and understand the importance of being able to work from anywhere, anytime.

19. YOU DON'T WORK WELL WITH AUTHORITY.

If you're currently employed or you despise your manager, it's likely that it's time to look at kick starting your very own side hustle. A side hustle can be the first and biggest step towards writing a new chapter in your life. If you feel that you are so much independent minded, it is time to move and start your own business.

20. YOU READ BLOGS AND SUBSCRIBE TO BUSINESS NEWSLETTERS.

If you're someone who is constantly reading the Business section of newspapers or subscribe to newsletters, it's obvious that you're committed to personal and professional growth.

21. YOU LOVE PLANNING.

Are you someone who takes control over weekend plans and gives direction to all those around you? If so, you're showing a sign of delegation and leadership. Two key traits that are found in the great entrepreneurs.

22. YOU'RE A HUSTLER.

The best entrepreneurs embrace the hustle. These individuals aren't willing to be outworked under any situation. These individuals are willing to make the phone calls that make other nervous or request the meetings that others think will be rejected. The hustlers of the world are persistent when they see something they want and are determined to make dreams become realities. You might already have a side hustle on the go or are itching to get started. Either way, the hustle is within you.

23. YOU'RE WEIRD.

If you're considered weird by anyone, that's not a bad thing. Entrepreneurs are rarely like everyone else. Or at least, the people who know them well understand that they have some quirks and unusual perspectives.

24. YOU ENJOY DEBATE.

Entrepreneurs don't mind having a thoughtful debate. Most entrepreneurs prefer thoughtful and deep conversations over meaningless chats about the weather, Politics, etc.

25. YOU LOOK FOR OUTLETS WHEREVER YOU GO.

It's not an obsession. It's simply a requirement for finding the best seat at a coffee shop or airport. Where there's a plug, there's a way.

26. WIFI ONLY DESTINATIONS.

Entrepreneurs check for Wi-Fi whenever they book travel. It's rare this day and age to find a place that doesn't have Wi-Fi in their hotel or villa but it's possible. Entrepreneurs always ensure that there's Wi-Fi or they're going somewhere else.

27. YOU HAVE A GENERAL INTEREST IN PEOPLE.

Entrepreneurs love their work but they are deeply connected to the human race. The best entrepreneurs love people and love talking with people in situations that allow them to gain perspective about their life and personal perspective.

28. YOU HANG OUT WITH PEOPLE SMARTER THAN YOU.

The best entrepreneurs understand the value of their relationships and surround themselves with people who can help them grow. Whether it's through mentorship or conversations, the best entrepreneurs connect with people who can challenge their thinking and help them grow professionally and personally.

29. YOU SEEK OUT ADVISORS AND FEEDBACK.

The best entrepreneurs have a mentor or an advisor they can lean on when looking for insight. Sometimes that advisor or mentor doesn't know they're in this role, sometimes they do.

30. YOU HACK YOUR LIFE.

Do you use apps, if so; you're hacking your life with technology and optimizing it. This is a trait of an entrepreneur who values their time and embraces the idea of being efficient.

31. YOU LIVE BY YOUR CALENDAR.

Entrepreneurs have things on the go day in and day out. As a result, the best entrepreneurs have become glued to their calendars and use their calendars as a guideline for what they need to do from day to day.

32. YOU WERE A YOUNG HUSTLER.

Entrepreneurs often have stories of being teenage farmers, Coaches, tutors, shamba boys, tea sellers, Hawkers at their tender age.

33. YOU DON'T NEED DIRECTION.

Entrepreneurs don't need a boss to tell them what they need to do next. Entrepreneurs don't need a boss to tell them to send out thank you letters to customers. Entrepreneurs don't need direction from someone else to move their business forward. Entrepreneurs are simply self-directing to ensure that they achieve their goals.

34. YOU VALUE TIME.

Entrepreneurs understand that their time is the most valuable asset they own. It's the one thing that people will try to take from them week in and week out and the one thing they must protect as much as they can.

35. YOU'VE GOT SOMEONE TO PROVE WRONG.

It might sound silly and immature but lots of entrepreneurs are driven to prove someone who doubted them, rejected them or ridiculed them wrong. It could be an ex, it could be a bully, it could be a parent, it could be a neighbour, a friend or even a teacher – if this drives you, it can act as the fuel for your fire and lead you to success for many years.

36. YOU PLAY HARD.

Entrepreneurs understand balance and if you're working extremely hard, it's often required to play extremely hard as well. If you look for opportunities to relax your body, through outdoor games, in door games after working, this are signs that you can be an entrepreneur.

37. YOU'RE ALWAYS LOOKING FOR OPPORTUNITIES.

Entrepreneurs see opportunities for new businesses everywhere they go. Whether it's travelling around the world or simply browsing the web; entrepreneurs find problems quickly and look for solutions.

38. YOU RESEARCH FOR FUN.

Do you take time after having arguments with people to fact check everything from Peer Reviewed journals to market research? If so, your obsession for the truth is a clear trait of what it takes to be an entrepreneur.

39. YOU FOLLOW MORE INSPIRATION ACCOUNTS ON INSTAGRAM THAN PEOPLE.

If your newsfeed on Instagram is filled with motivational Instagram accounts and not just people and food shots, that's a sign of an entrepreneur.

40. YOU EMBRACE CHANGE.

While most people despise the idea of doing something new, entrepreneurs embrace it. Entrepreneurs enjoy change when it's going to result in something better.

Are you or someone you know showing these signs of what it takes to be an entrepreneur? If so, it's time to scratch that itch. If you've already scratched it and are already deep into the world of entrepreneurship, it's fair to assume you've made the right choice.

Entrepreneurship is a rewarding ride but one that is filled with ups and downs. Understanding that you have what it takes to be an entrepreneur is one best way to stay inspired and keep chasing that dream. In moments of struggle, come back to this list and realize that you have what it takes to be an entrepreneur and have what it takes to succeed.

In moments where you second guess your commitment, come back to this list and realize that you're on the right track and turn obstacles into opportunities. If you've connected with these signs of what it takes to be an entrepreneur, entrepreneurship is where you need to be.