



Tata Sales Analysis Dashboard

12/1/2010 12/9/2011

Dashboard

Task-3

Countrywise Sale-1

Countrywise Sale-2

Countrywise Sales Trend

Countrywise Sale & Pareto

Productwise Sale

Sales Report

Stock Variance Report

Country Count

1

Customer Count

31

Product Count

1K

Invoice Count

105

Total Quantity

27K

Total Sale

54.77K

Select Country

Multiple selections

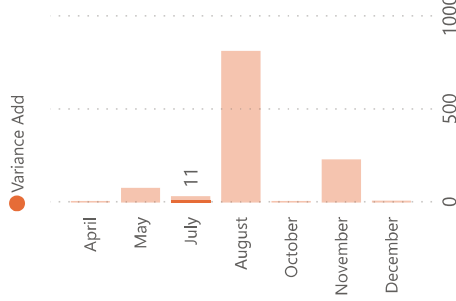
Select Product

All

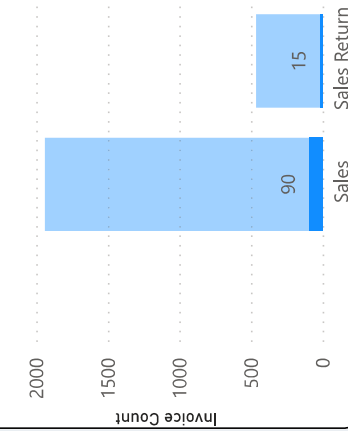
Select Transaction

- Sales
- Sales Return
- Variance Add

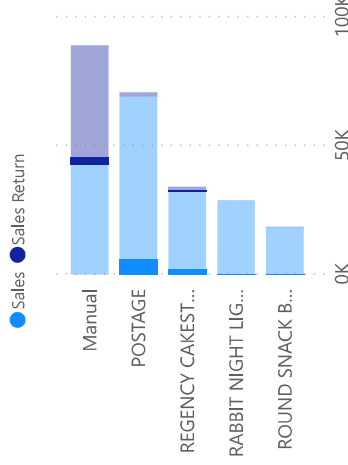
Monthwise Variance



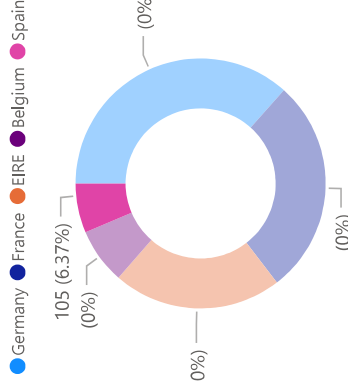
Invoice Count Transaction Type



Top 5 Products by Sale



Top 5 Country By Invoice Count



Invoice Type		Sales			Sales Return		
Country	Customer Count	Product Count	Total Tans Qty	Total Tans Amt	Customer Count	Product Count	Total Tans Amt
Japan	8	215	26016	37,416.37	3	798	2,075.75
Lebanon	1	45	386	1,693.88			
Lithuania	1	29	652	1,661.06			
Malta	2	99	970	2,725.59	1	8	220.12
Netherlands	9	782	200361	285,446.34	4	809	784.80
Norway	10	591	19336	36,165.44	2	12	1,001.98
Poland	6	204	3684	7,334.65	2	10	121.51
Portugal	20	706	16258	33,747.10	6	78	4,380.08
RSA	1	57	351	1,002.31			
Saudi Arabia	1	9	80	145.92	1	1	14.75
Singapore	1	178	5241	21,279.29	1	7	12,158.90
Spain	30	1091	27940	61,577.11	12	40	6,802.53



Sales Analysis Report



12/1/2010 12/9/2011

Country Count
37

Customer Count
423

Product Count
3K

Invoice Count
2K

Total Quantity
911K

Total Sale
1.56M

Select Country

Multiple selections

Select Product

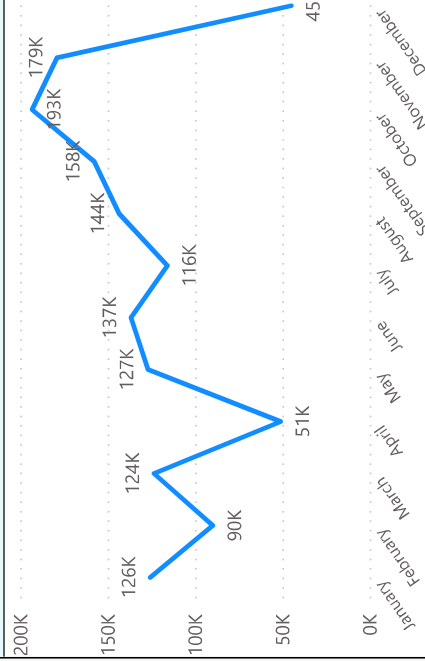
All

Select Transaction

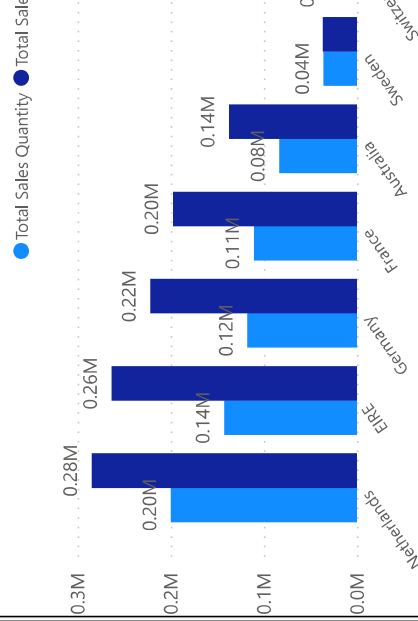
Sales

Sales Return

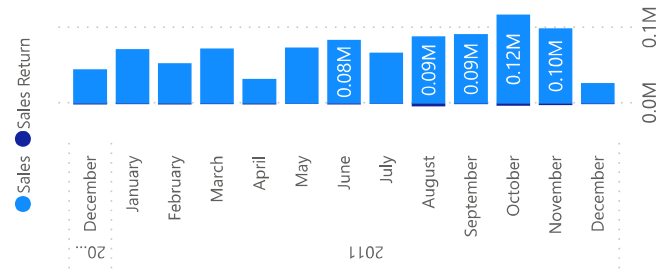
Monthwise Sale



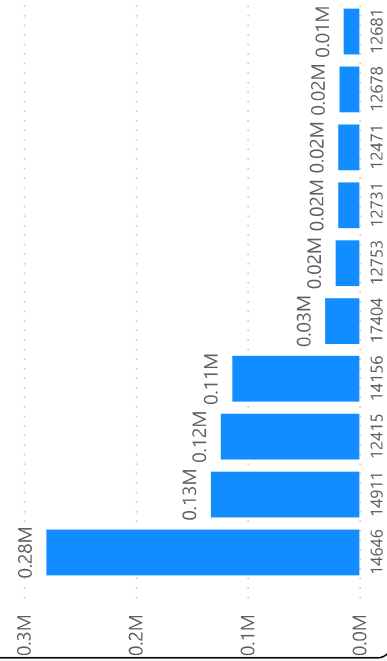
Top 10 Sale By Country



Monthwise Sale



Top 10 Sale By Customer



Map and filled map visuals aren't enabled for your org. Contact your tenant admin to fix this. [See details](#)



Countrywise Sales Analysis Report



12/1/2010 12/9/2011

Country Count

37

Customer Count

419

Product Count

3K

Invoice Count

2K

Total Quantity

926K

Total Sale

1.64M

Select Country

Multiple selections

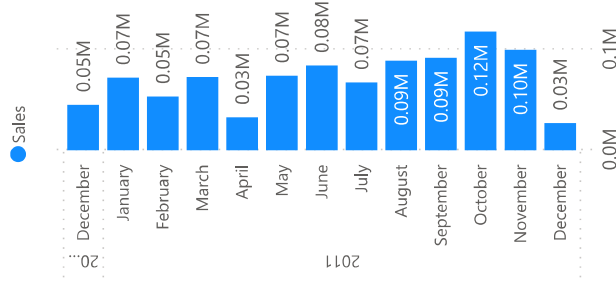
Select Product

All

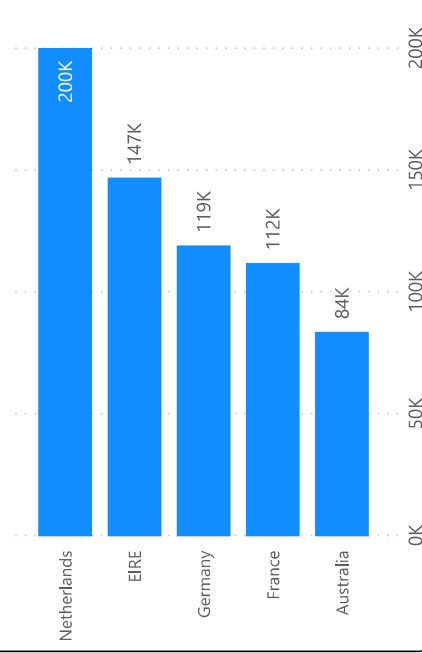
Select Transaction

- ☒ Sales
- ☐ Sales Return
- ☐ Variance Add

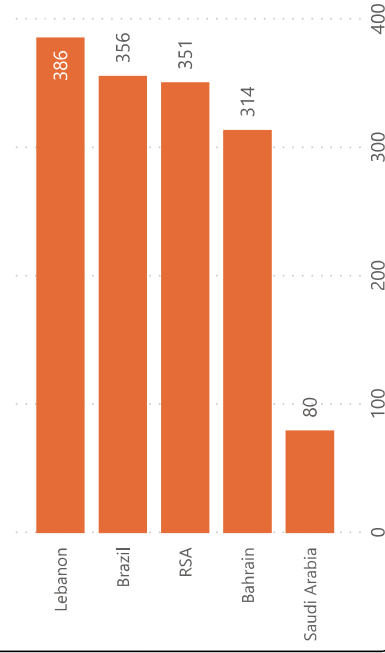
Monthwise Sale



Top 5 Country By Sale



Bottom 5 Country By Quantity



InvoiceType	Country	Invoice Count	Customer Count	Product Count	Total Tans Qty	Total Tans Amt
	Australia	57	9	599	83901	138,521.31
	Austria	17	11	306	4881	10,198.68
	Bahrain	3	3	16	314	754.14
	Belgium	98	25	777	23237	41,196.34
	Brazil	1	1	32	356	1,143.60
	Canada	6	4	147	2763	3,666.38
	Channel Islands	26	9	430	9491	20,450.44
	Cyprus	16	8	498	6361	13,590.38
	Czech Republic	2	1	25	671	826.74
	Denmark	18	9	251	8235	18,955.34
	EIRE	288	4	1968	147173	283,453.96
	European Community	4	1	50	499	1,300.25
	Finland	41	12	458	10704	22,546.08
	France	392	88	1542	112103	209,715.11
	Germany	457	94	1664	119261	228,867.14
	Greece	5	4	138	1557	4,760.52
	Hong Kong	11	1	191	4773	15,691.80
	Iceland	7	1	103	2458	4,310.00
	Israel	8	4	254	4409	8,135.26
	Italy	38	14	473	8112	17,483.24
	Japan	19	8	215	26016	37,416.37
	Lebanon	1	1	45	386	1,693.88
	Lithuania	4	1	29	652	1,661.06
	Malta	5	2	99	970	2,725.59
	Netherlands	94	9	782	200361	285,446.34
	Norway	36	10	591	19336	36,165.44
	Poland	19	6	204	3684	7,334.65



Countrywise Sales Analysis Report



12/1/2010 12/9/2011

Country Count

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Customer Count

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Product Count

3K

Invoice Count

2K

Total Quantity

911K

Total Sale

1.56M

Select Country

Multiple selections

Select Product

All

Select Transaction

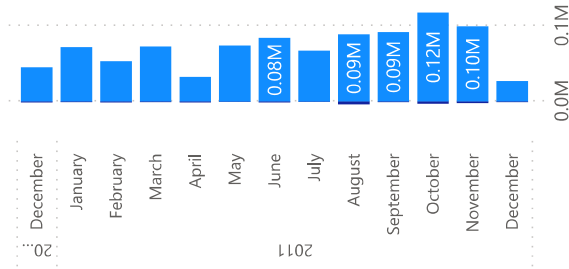
☒ Sales

☒ Sales Return

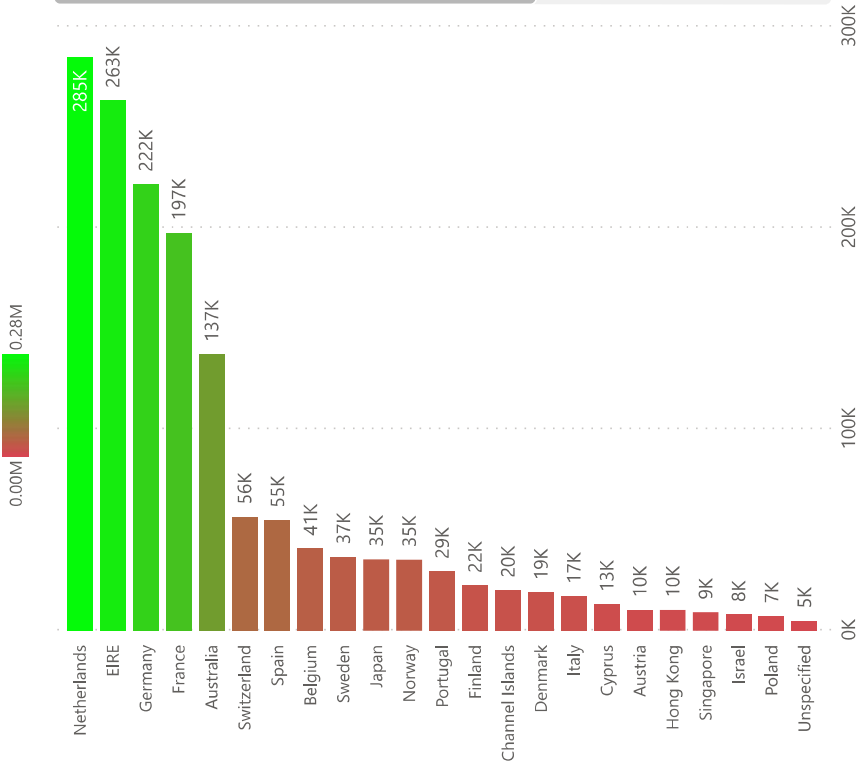
☐ Variance Add

Monthwise Sale

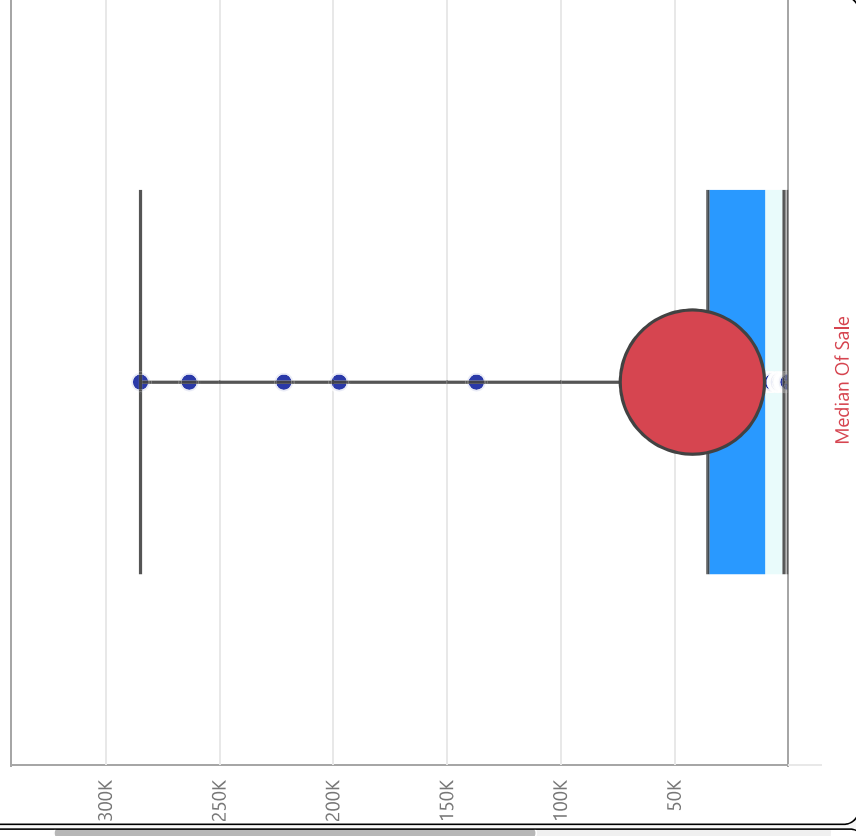
● Sales ● Sales Return



Countrywise Sale



Median of Sale By Country





Countrywise Sales Analysis Report



12/1/2010 12/9/2011

Country Count

4

Customer Count

29

Product Count

2K

Invoice Count

480

Total Quantity

359K

Total Sale

575.25K

Select Country

Multiple selections

Select Product

All

Select Transaction

☒ Sales

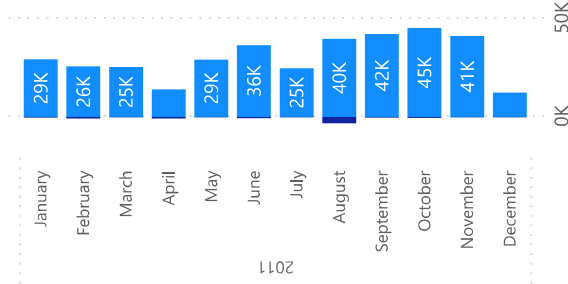
☒ Sales Return

☐ Variance Add

☐ Variance Ded

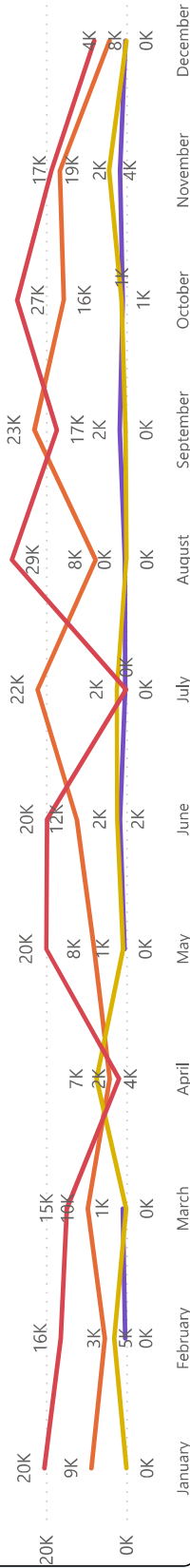
Monthwise Sale

● Sales



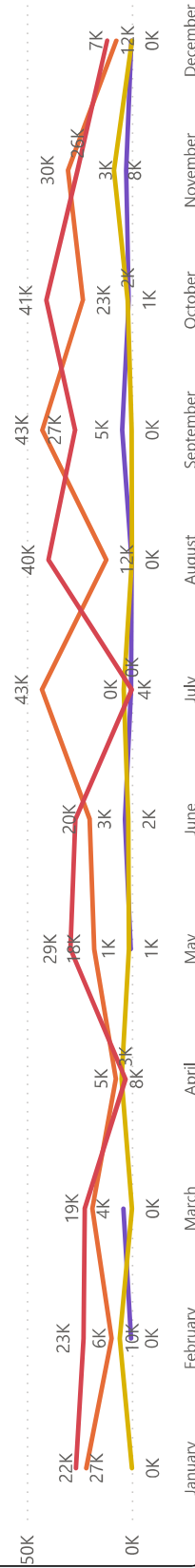
Quantity Sale By Month & Country

● Denmark ● EIRE ● Japan ● Netherlands



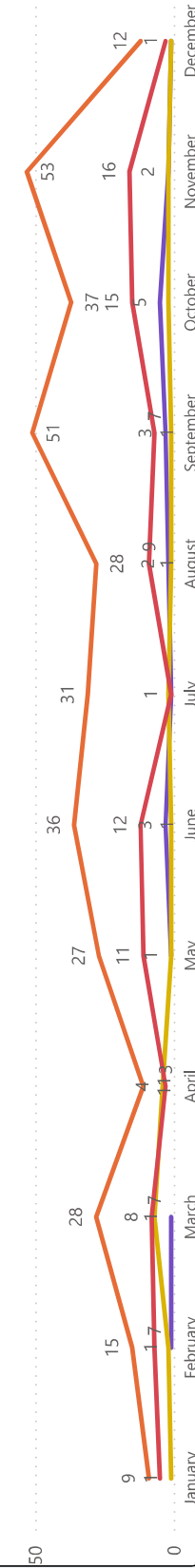
Sale By Month & Country

● Denmark ● EIRE ● Japan ● Netherlands



Count of Invoice By Month & Country

● Denmark ● EIRE ● Japan ● Netherlands





Countrywise Sales Analysis Report



12/1/2010 12/9/2011

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Total Quantity

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Total Sale

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Select Country

Multiple selections

Select Product

All

Select Transaction

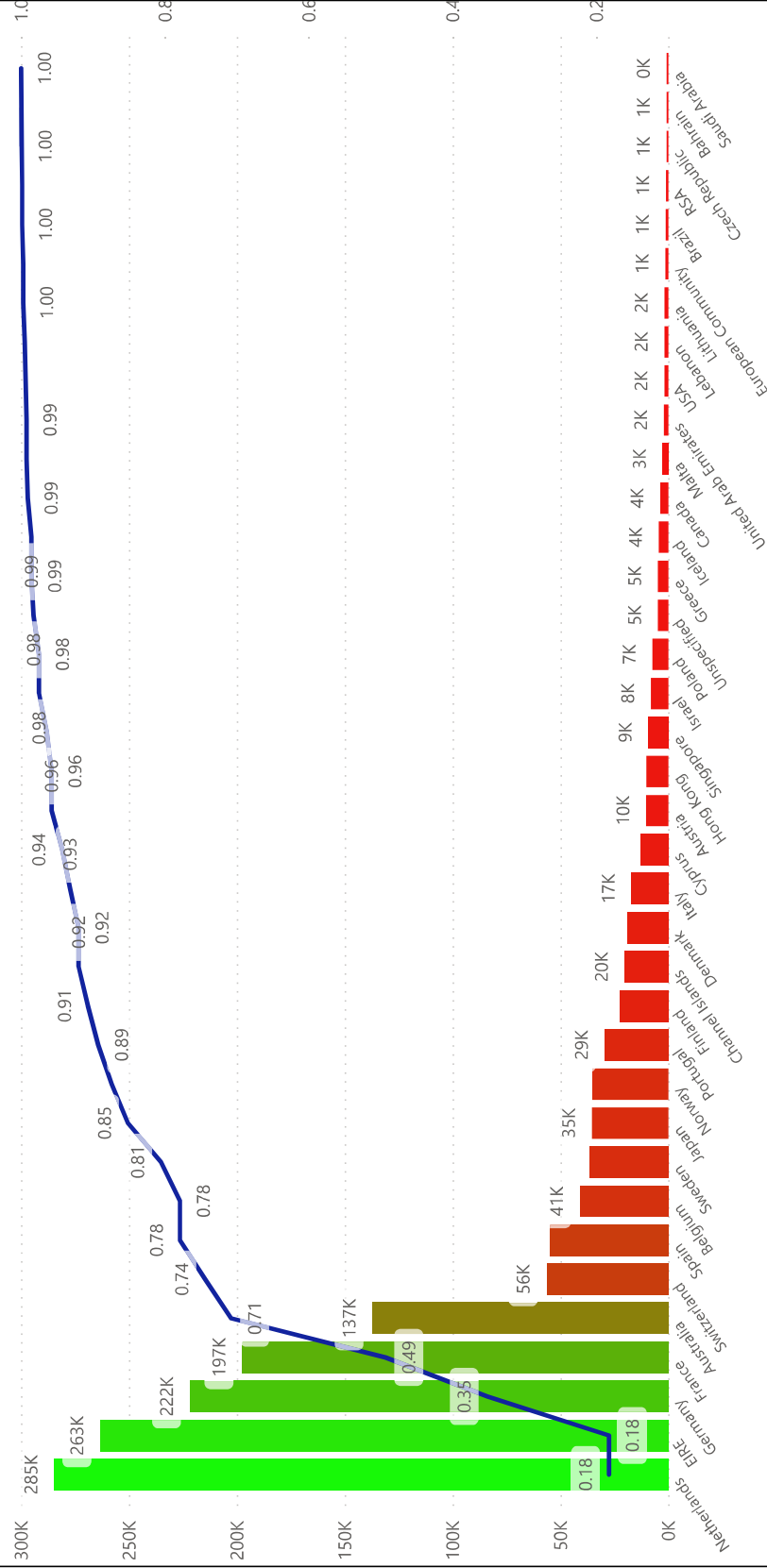
Sales

Sales Return

Variance Add

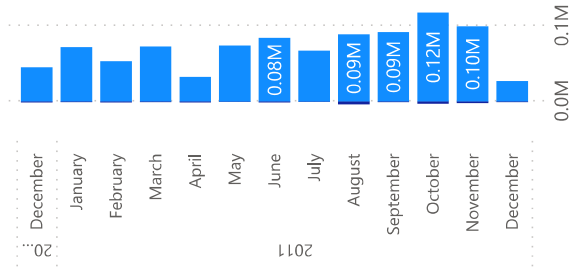
Sales & Pareto By Country

Total Sale ● Pareto %



Monthwise Sale

Sales ● Sales Return





Productwise Sales Analysis Report



12/1/2010 12/9/2011

Country Count

37

Customer Count

419

Product Count

3K

Invoice Count

2K

Total Quantity

926K

Total Sale

1.64M

Select Country

Multiple selections

Select Product

All

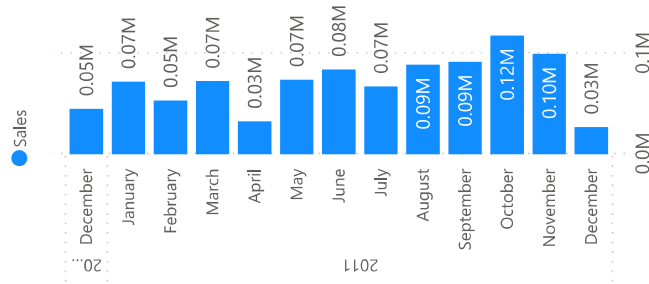
Select Transaction

☒ Sales

☐ Sales Return

☐ Variance Add

Monthwise Sale



Top 10 Products By Sale

StockCode	Customer Count	Invoice Count	Total Quantity	Total Sale
POST	308	1074	3084	69,194.94
M	19	33	45	42,820.12
22423	115	303	2811	32,211.45
23084	73	161	15486	28,877.04
22326	125	304	6865	18,504.55
22629	90	199	8376	14,470.80
22630	79	151	7365	12,595.35
22328	86	186	4593	12,282.15
21731	89	190	6795	10,491.75
84997D	62	96	2784	10,479.36
Total	365	1411	58204	251,927.51

Bottom 10 Products By Quantity

StockCode	Customer Count	Invoice Count	Total Quantity	Total Sale
20735	1	1	1	0.85
21069	1	1	1	1.25
21331	1	1	1	12.75
21349	1	1	1	6.75
21361	1	1	1	12.75
21586	1	1	1	2.55
21761	1	1	1	29.95
22359	1	1	1	2.95
22459	1	1	1	2.55
22703	1	1	1	2.10
Total	419	1941	925986	1,641,462.46

InvoiceType	Sales			Total Tans Qty
	StockCode	Invoice Count	Customer Count	
	23084	161	73	15486
	22492	107	55	12601
	21212	191	105	11433
		242	124	9601
	22629	199	90	8376
	22630	151	79	7365
	22326	304	125	6865
	21731	190	89	6795
	84077	52	23	5521
	22554	218	112	5207
	22551	179	98	4980
	20719	152	73	4655
	22328	186	86	4593
	22489	49	28	4577
	20725	173	79	4542
	21977	88	51	4489
	84991	75	37	4482
	22417	79	49	4332
	20724	129	66	4222
	85099B	154	74	4210
	21915	108	45	4124
	22961	154	69	4109
	22556	204	95	4043
	22951	66	40	3684
	23307	84	51	3682
	23293	80	50	3597
	22197	96	36	3578



Stock Variance Report



12/1/2010 12/9/2011

Country Count
10

Customer Count
--

Product Count
1K

Invoice Count
2K

Total Quantity
-134K

Total Sale
0.00

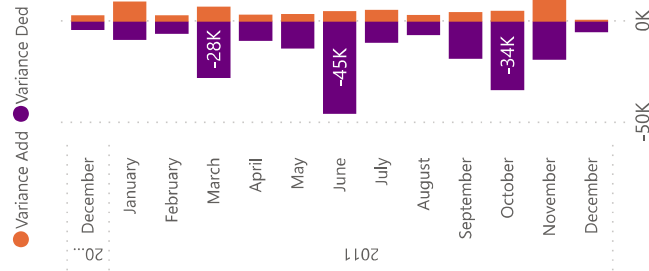
Select Country
Multiple selections

Select Product
All

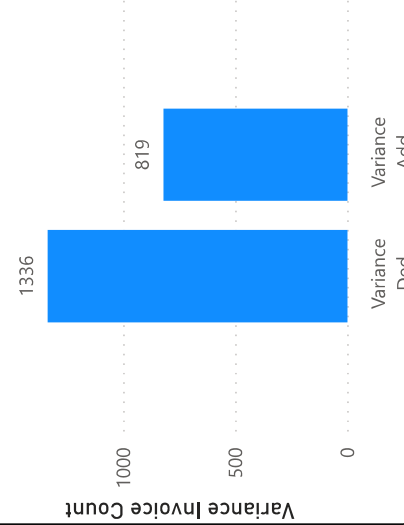
Select Transaction

- Variance Add
- Variance Ded

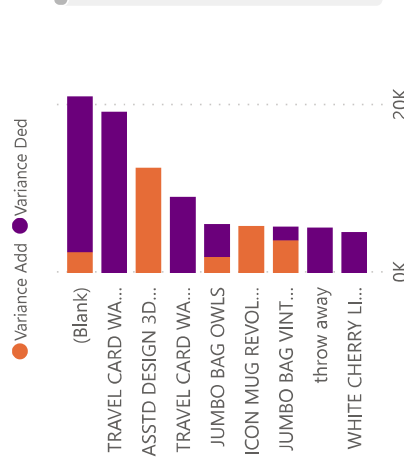
Monthwise Variance



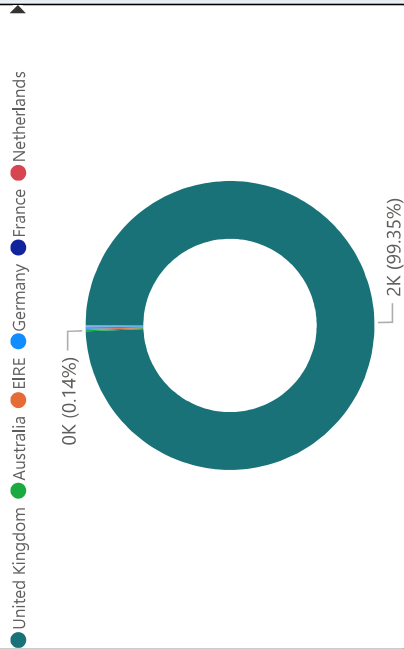
Invoice Count Transaction Type



Top 5 Products by Variance



Top 5 Country By Invoice Count



InvoiceType	Variance Add			Variance Ded		
	Country	Customer Count	Invoice Count	Product Count	Total Tans Qty	
Country	Australia		3	3	308	
	EIRE		3	4	274	
	France		1	1	1	
	Germany		2	2	2	
	Netherlands		1	4	576	
	Norway		1	1	2	
	RSA		1	1	1	
	Spain		1	1	11	
	Switzerland		1	1	1	
	United Kingdom		805	672	71427	
Total			819	681	72603	