



# Tata Sales Analysis Dashboard

12/1/2010  12/9/2011

[DashBoard](#)

[Task-3](#)

[Countrywise Sale-1](#)

[Countrywise Sale-2](#)

[Countrywise Sales Trend](#)

[Countrywise Sale & Pareto](#)

[Productwise Sale](#)

[Sales Report](#)

[Stock Variance Report](#)

[Country Count](#)

[Customer Count](#)

[Product Count](#)

[Invoice Count](#)

[Total Quantity](#)

[Total Sale](#)

37

423

3K

2K

911K

1.56M

[Select Country](#)

Multiple selections

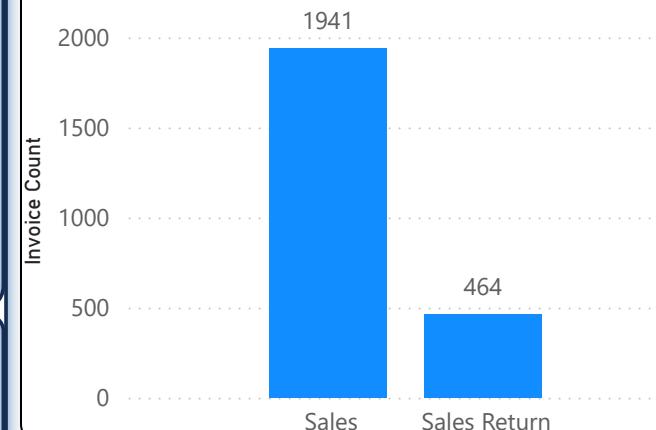
[Select Product](#)

All

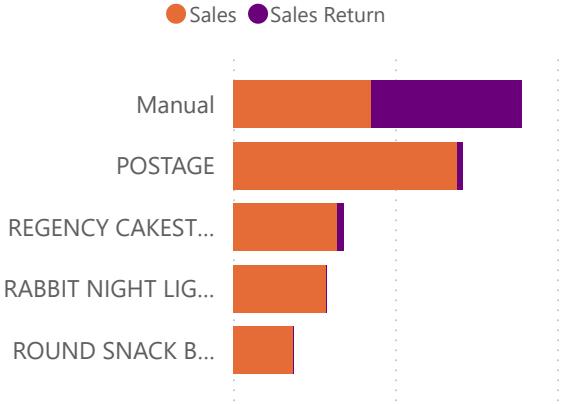
[Select Transaction](#)

- Sales
- Sales Return
- Variance Add

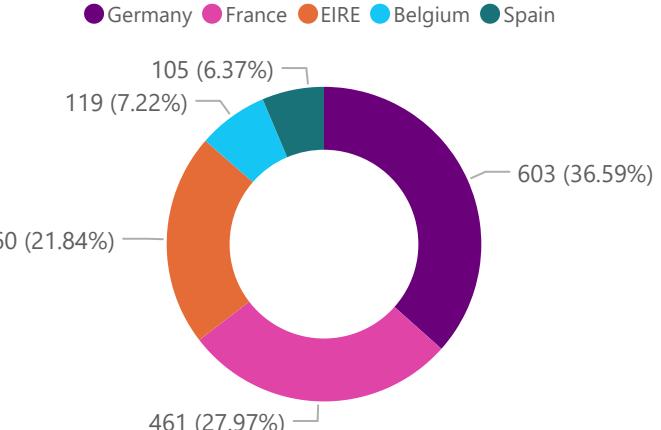
[Invoice Count Transaction Type](#)



[Top 5 Products by Sale](#)



[Top 5 Country By Invoice Count](#)



[Monthwise Variance](#)

Variance Add



[InvoiceType](#)

[Sales](#)

[Sales Return](#)

Country	Customer Count	Product Count	Total Tans Qty	Total Tans Amt	Customer Count	Product Count	Total Tans Qty	Total Tans Amt
Australia	9	599	83901	138,521.31	4	74	556	1,444.04
Austria	11	306	4881	10,198.68	2	3	54	44.36
Bahrain	3	16	314	754.14	1	1	54	205.74
Belgium	25	777	23237	41,196.34	10	34	85	285.38
Brazil	1	32	356	1,143.60				
Canada	4	147	2763	3,666.38				
Channel Islands	9	430	9491	20,450.44	5	10	12	364.15
Cyprus	8	498	6361	13,590.38	3	8	44	644.09
Czech Republic	1	25	671	826.74	1	3	79	119.02
Denmark	9	251	8235	18,955.34	3	9	47	187.20
EIRE	4	1968	147173	283,453.96	4	240	4810	20,177.14



# Sales Analysis Report



12/1/2010

12/9/2011

Country Count

Customer Count

Product Count

Invoice Count

Total Quantity

Total Sale

37

419

3K

2K

926K

1.64M

Select Country

Multiple selections

Select Product

All

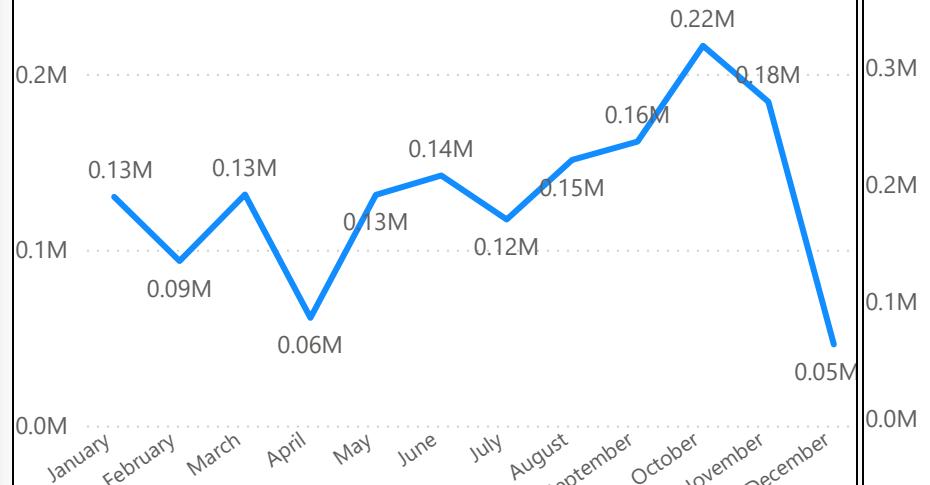
## Select Transaction

- Sales
- Sales Return

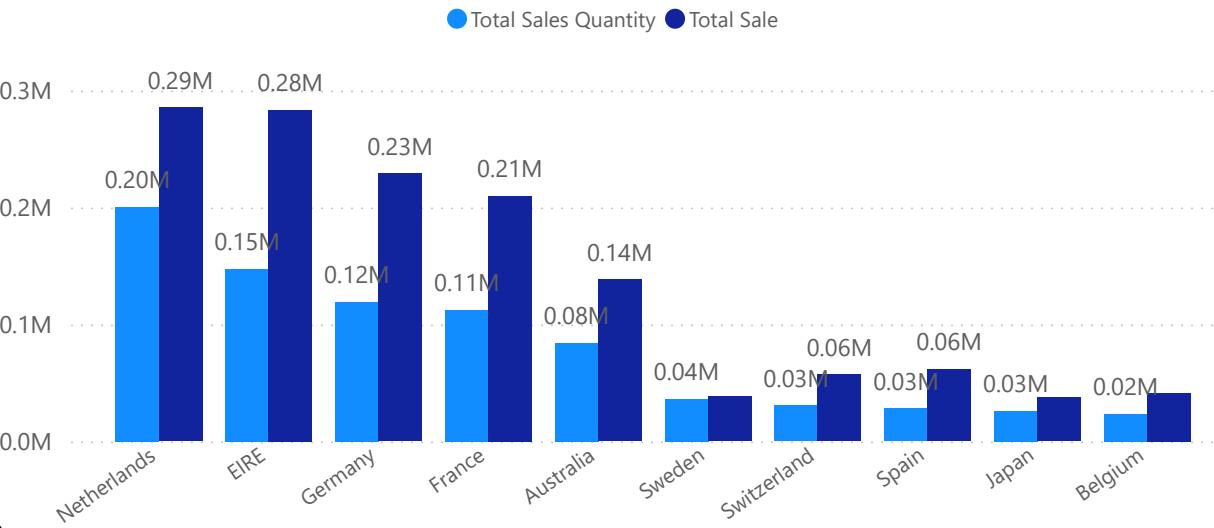
## Monthwise Sale



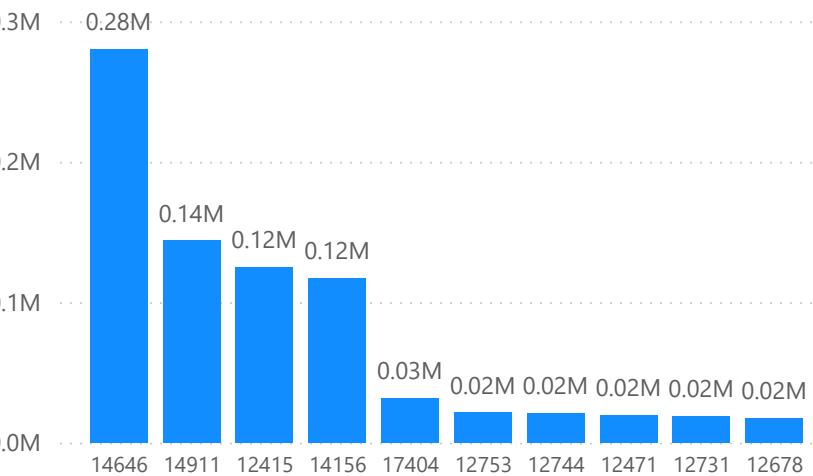
## Monthwise Sale



## Top 10 Sale By Country



## Top 10 Sale By Customer



Map and filled map visuals aren't enabled for your org. Contact your tenant admin to fix this. [See details](#)



# Countrywise Sales Analysis Report



12/1/2010

12/9/2011

Country Count

Customer Count

Product Count

Invoice Count

Total Quantity

Total Sale

37

419

3K

2K

926K

1.64M

Select Country

Multiple selections

Select Product

All

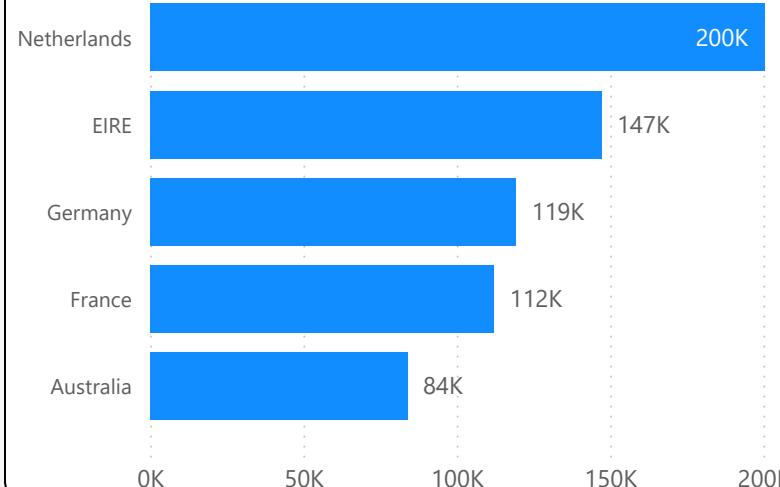
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- Sales
- Sales Return
- Variance Add

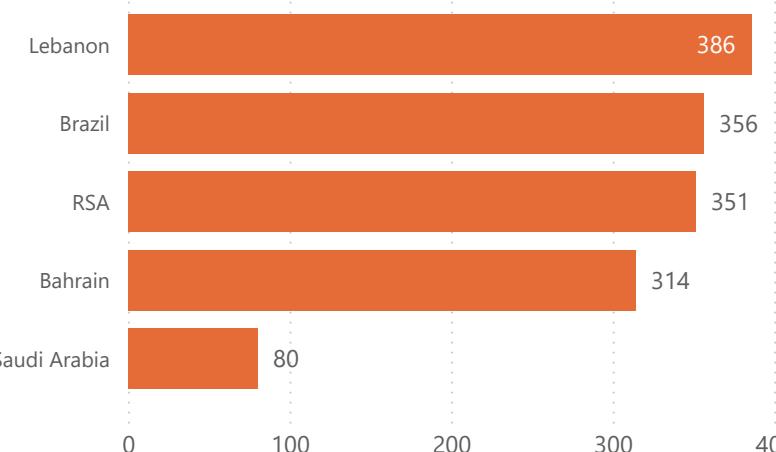
## Monthwise Sale



## Top 5 Country By Sale



## Bottom 5 Country By Quantity



## InvoiceType

## Sales

Country	Invoice Count	Customer Count	Product Count	Total Tans Qty	Total Tans Amt
Australia	57	9	599	83901	138,521.31
Austria	17	11	306	4881	10,198.68
Bahrain	3	3	16	314	754.14
Belgium	98	25	777	23237	41,196.34
Brazil	1	1	32	356	1,143.60
Canada	6	4	147	2763	3,666.38
Channel Islands	26	9	430	9491	20,450.44
Cyprus	16	8	498	6361	13,590.38
Czech Republic	2	1	25	671	826.74
Denmark	18	9	251	8235	18,955.34
EIRE	288	4	1968	147173	283,453.96
European Community	4	1	50	499	1,300.25
Finland	41	12	458	10704	22,546.08
France	392	88	1542	112103	209,715.11
Germany	457	94	1664	119261	228,867.14
Greece	5	4	138	1557	4,760.52
Hong Kong	11	1	191	4773	15,691.80
Iceland	7	1	103	2458	4,310.00
Israel	8	4	254	4409	8,135.26
Italy	38	14	473	8112	17,483.24
Japan	19	8	215	26016	37,416.37
Lebanon	1	1	45	386	1,693.88
Lithuania	4	1	29	652	1,661.06
Malta	5	2	99	970	2,725.59
Netherlands	94	9	782	200361	285,446.34
Norway	36	10	591	19336	36,165.44
Poland	19	6	204	3684	7,334.65



# Countrywise Sales Analysis Report



12/1/2010

12/9/2011

Country Count

Customer Count

Product Count

Invoice Count

Total Quantity

Total Sale

37

423

3K

2K

911K

1.56M

Select Country

Multiple selections

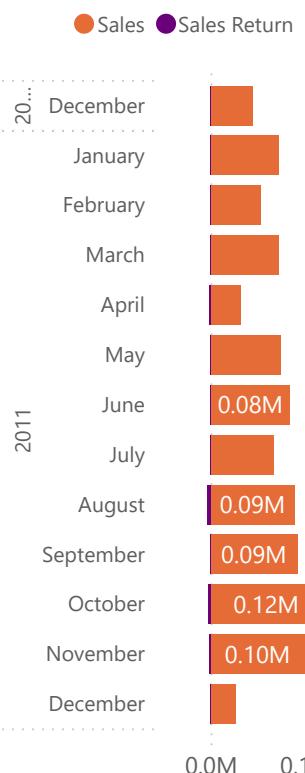
Select Product

All

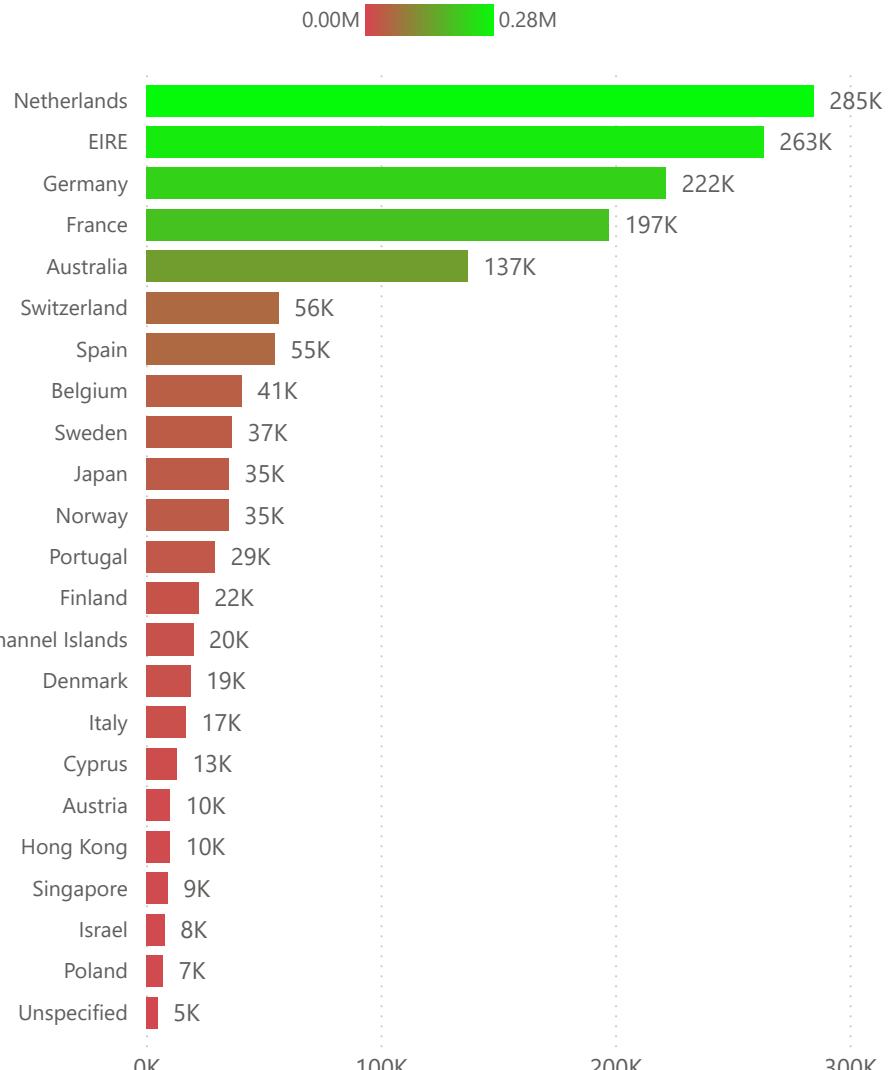
## Select Transaction

- Sales
- Sales Return
- Variance Add

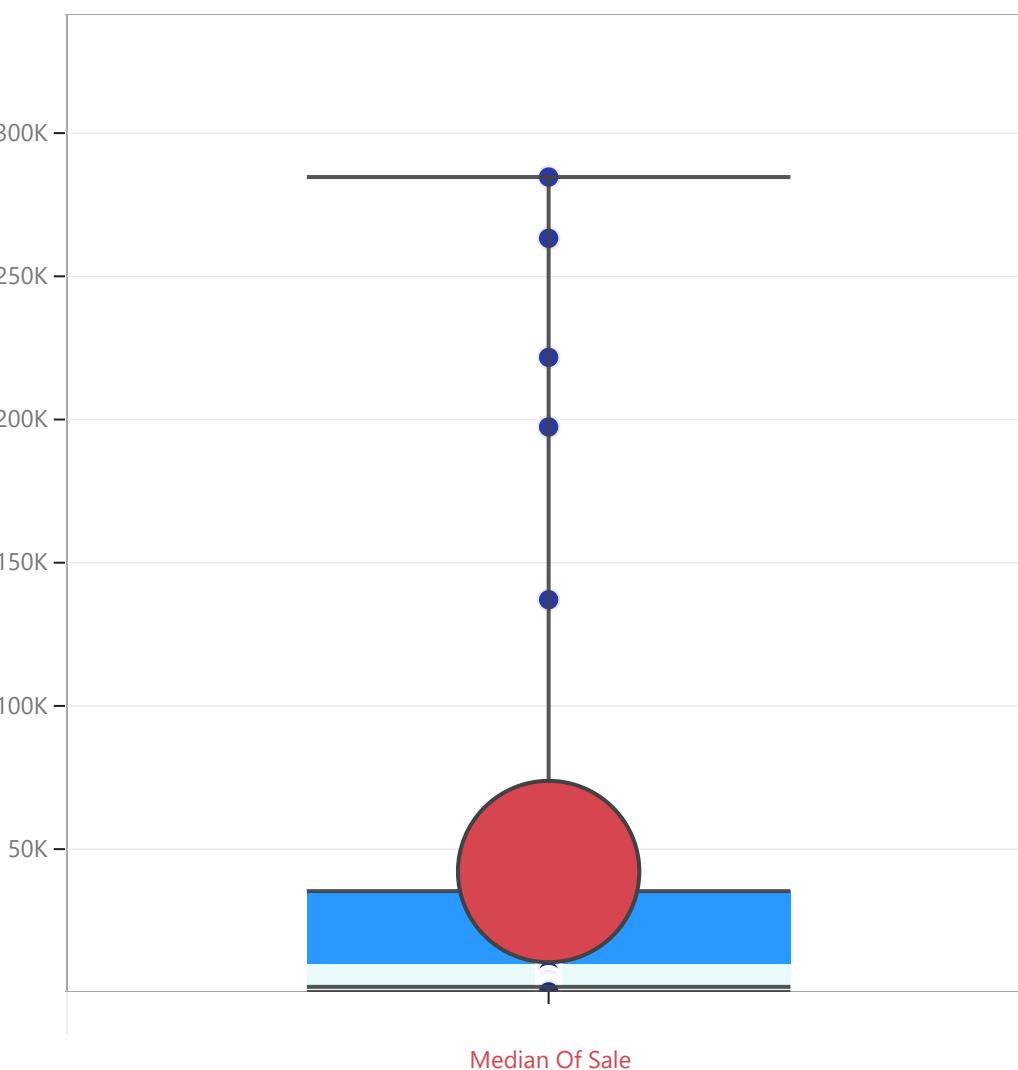
## Monthwise Sale



## Countrywise Sale



## Median of Sale By Country



# Countrywise Sales Analysis Report



12/1/2010

12/9/2011

**Country Count**

4

**Customer Count**

29

**Product Count**

2K

**Invoice Count**

480

**Total Quantity**

359K

**Total Sale**

575.25K

**Select Country**

Multiple selections

**Select Product**

All

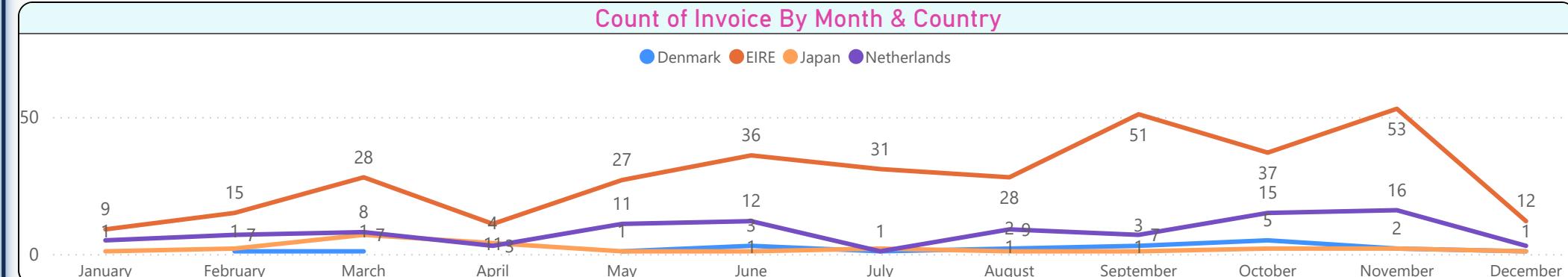
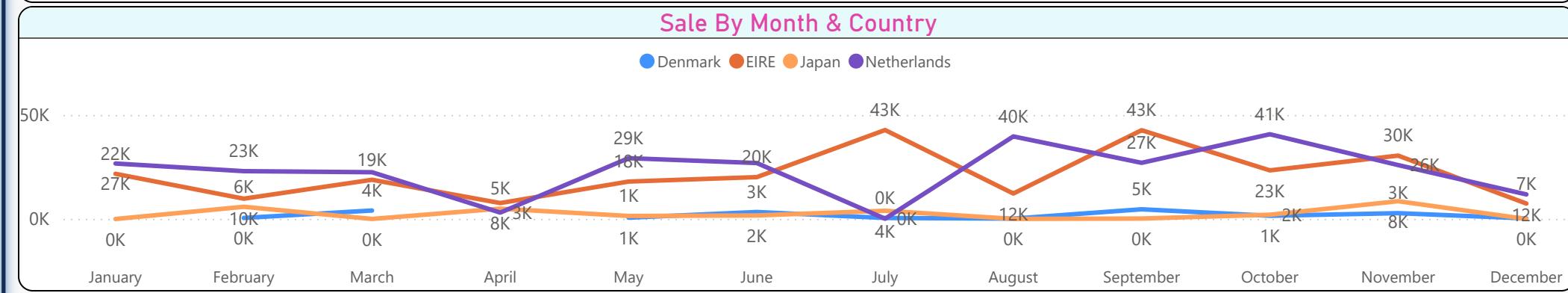
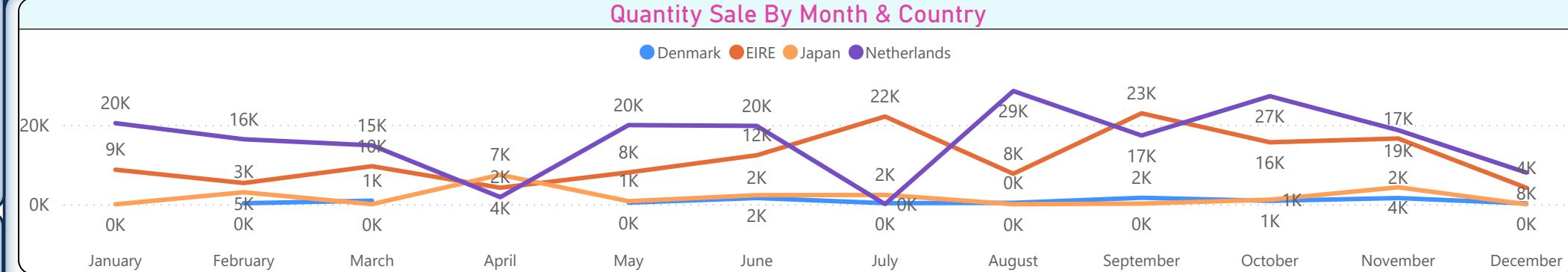
**Select Transaction**

- Sales
- Sales Return
- Variance Add
- Variance Ded

**Monthwise Sale**

● Sales ● Sales Return

January	29K
February	26K
March	25K
April	2K
May	29K
June	36K
July	25K
August	40K
September	42K
October	45K
November	41K
December	12K



# Countrywise Sales Analysis Report



12/1/2010

12/9/2011

**Country Count**

37

**Customer Count**

423

**Product Count**

3K

**Invoice Count**

2K

**Total Quantity**

911K

**Total Sale**

1.56M

**Select Country**

Multiple selections

**Select Product**

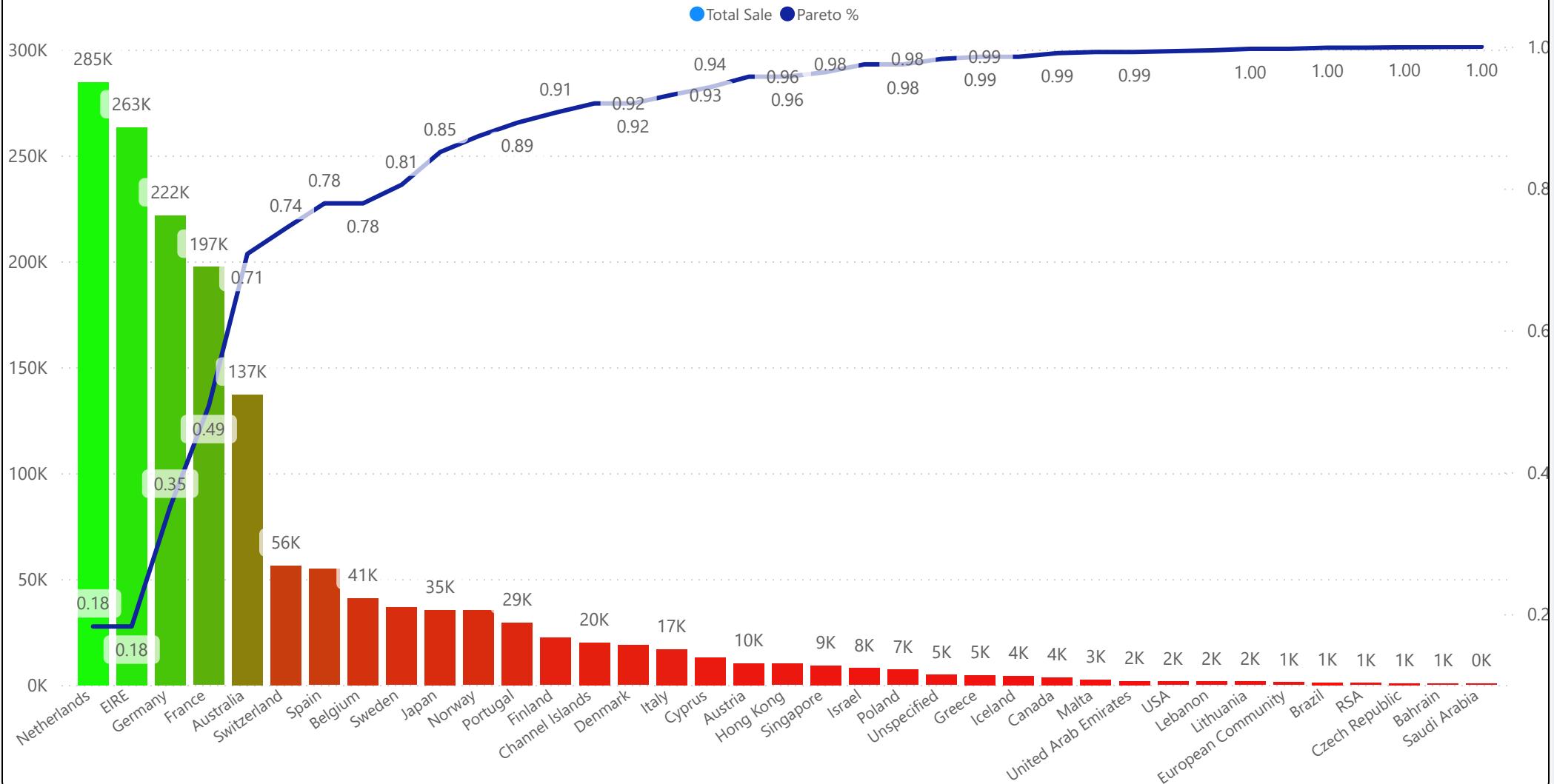
All

**Select Transaction**

- Sales
- Sales Return
- Variance Add

**Monthwise Sale**

- Sales
- Sales Return


**Sales & Pareto By Country**




# Productwise Sales Analysis Report



12/1/2010

12/9/2011

Country Count

Customer Count

Product Count

Invoice Count

Total Quantity

Total Sale

37

419

3K

2K

926K

1.64M

Select Country

Multiple selections

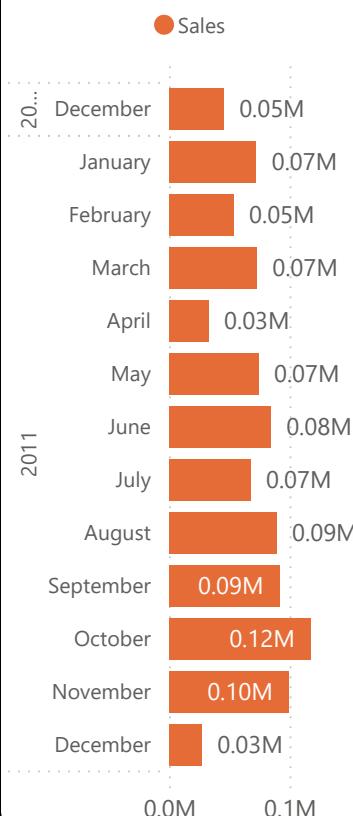
Select Product

All

## Select Transaction

- Sales
- Sales Return
- Variance Add

## Monthwise Sale



## Top 10 Products By Sale

StockCode	Customer Count	Invoice Count	Total Quantity	Total Sale
POST	308	1074	3084	69,194.94
M	19	33	45	42,820.12
22423	115	303	2811	32,211.45
23084	73	161	15486	28,877.04
22326	125	304	6865	18,504.55
22629	90	199	8376	14,470.80
22630	79	151	7365	12,595.35
22328	86	186	4593	12,282.15
21731	89	190	6795	10,491.75
84997D	62	96	2784	10,479.36
<b>Total</b>	<b>365</b>	<b>1411</b>	<b>58204</b>	<b>251,927.51</b>

## Bottom 10 Products By Quantity

StockCode	Customer Count	Invoice Count	Total Quantity	Total Sale
20735	1	1	1	0.85
21069	1	1	1	1.25
21331	1	1	1	12.75
21349	1	1	1	6.75
21361	1	1	1	12.75
21586	1	1	1	2.55
21761	1	1	1	29.95
22359	1	1	1	2.95
22459	1	1	1	2.55
22703	1	1	1	2.10
<b>Total</b>	<b>419</b>	<b>1941</b>	<b>925986</b>	<b>1,641,462.46</b>

## Invoice Type

StockCode	Invoice Count	Customer Count	Total Tans Qty	Total Tans Amt
23084	161	73	15486	28,877.04
22492	107	55	12601	7,672.25
21212	191	105	11433	5,505.03
	242	124	9601	12,222.99
22629	199	90	8376	14,470.80
22630	151	79	7365	12,595.35
22326	304	125	6865	18,504.55
21731	190	89	6795	10,491.75
84077	52	23	5521	1,531.97
22554	218	112	5207	8,169.15
22551	179	98	4980	7,717.80
20719	152	73	4655	3,592.75
22328	186	86	4593	12,282.15
22489	49	28	4577	1,749.54
20725	173	79	4542	7,034.30
21977	88	51	4489	2,250.55
84991	75	37	4482	2,137.50
22417	79	49	4332	2,101.80
20724	129	66	4222	3,237.70
85099B	154	74	4210	7,868.71
21915	108	45	4124	4,790.20
22961	154	69	4109	5,766.05
22556	204	95	4043	6,440.55
22951	66	40	3684	1,823.40
23307	84	51	3682	1,869.10
23293	80	50	3597	2,760.23
22197	96	36	3578	2,820.30



# Sales Analysis Report



12/1/2010

12/9/2011

Country Count

Customer Count

Product Count

Invoice Count

Total Quantity

Total Sale

37

423

3K

2K

911K

1.56M

Select Country

Multiple selections

Select Product

All

Select Transaction

- Sales
- Sales Return

Monthwise Sale

● Sales   ● Sales Return

December



January



February



March



April



May



June



July



August



September



October



November

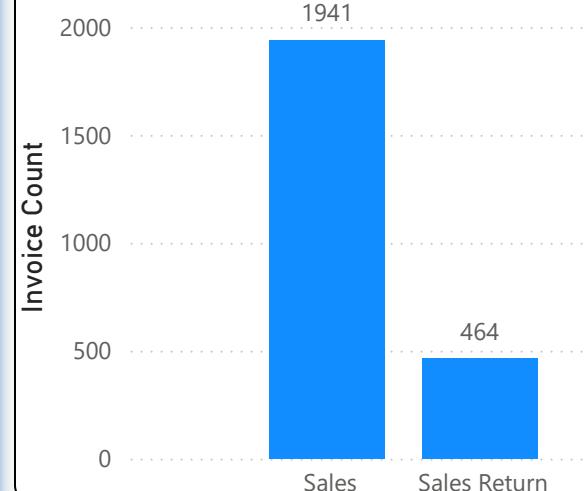


December

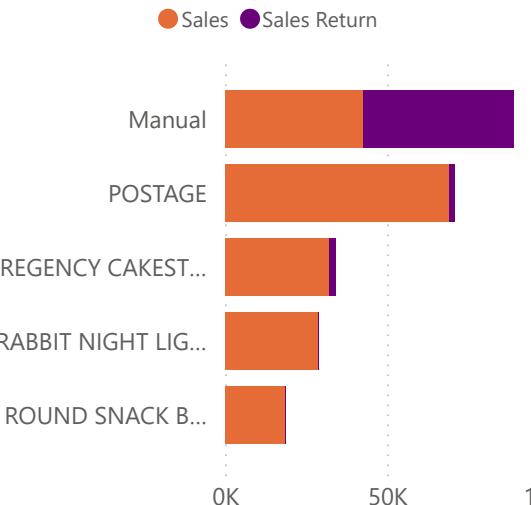


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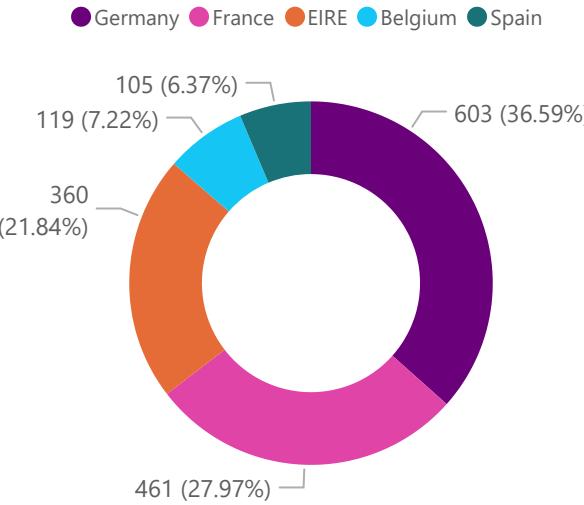
Invoice Count Transaction Type



Top 5 Products by Sale



Top 5 Country By Invoice Count



InvoiceType

Sales

Sales Return

Country	Sales					Sales Return				
	Customer Count	Product Count	Total Tans Qty	Total Tans Amt	Customer Count	Product Count	Total Tans Qty	Total Tans Amt		
Australia	9	599	83901	138,521.31	4	74	556	1,444.04		
Austria	11	306	4881	10,198.68	2	3	54	44.36		
Bahrain	3	16	314	754.14	1	1	54	205.74		
Belgium	25	777	23237	41,196.34	10	34	85	285.38		
Brazil	1	32	356	1,143.60						
Canada	4	147	2763	3,666.38						
Channel Islands	9	430	9491	20,450.44	5	10	12	364.15		
Cyprus	8	498	6361	13,590.38	3	8	44	644.09		
Czech Republic	1	25	671	826.74	1	3	79	119.02		
Denmark	9	251	8235	18,955.34	3	9	47	187.20		
EIRE	4	1968	147173	283,453.96	4	240	4810	20,177.14		
European Community	1	50	499	1,300.25	1	1	2	8.50		

# Stock Variance Report



12/1/2010

12/9/2011

Country Count

Customer Count

Product Count

Invoice Count

Total Quantity

Total Sale

10

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1K

2K

-134K

0.00

Select Country

All

Select Product

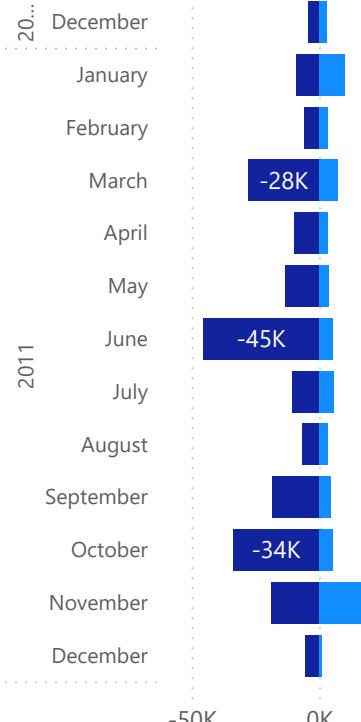
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## Select Transaction

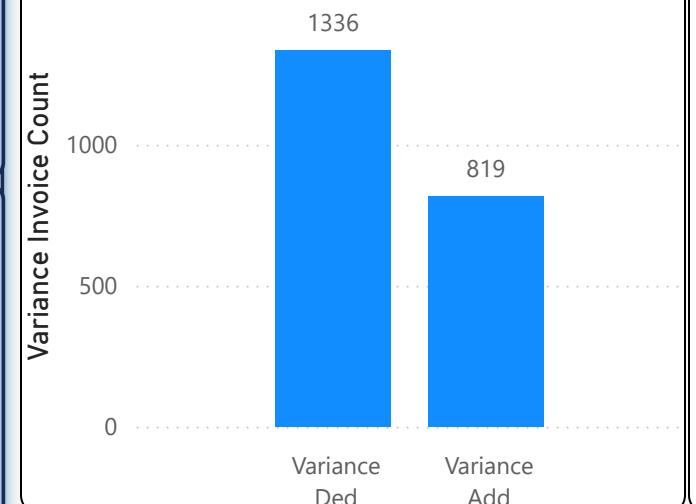
- Variance Add
- Variance Ded

## Monthwise Variance

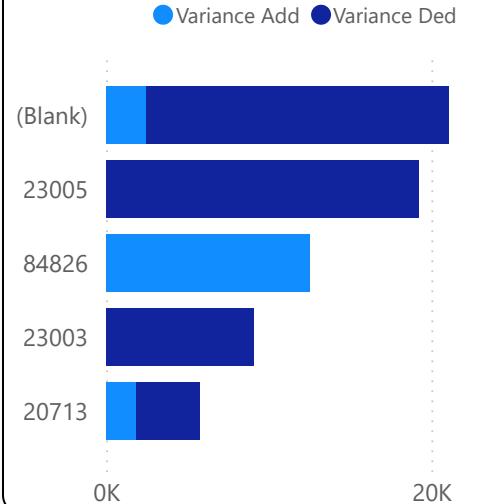
● Variance Add ● Variance Ded



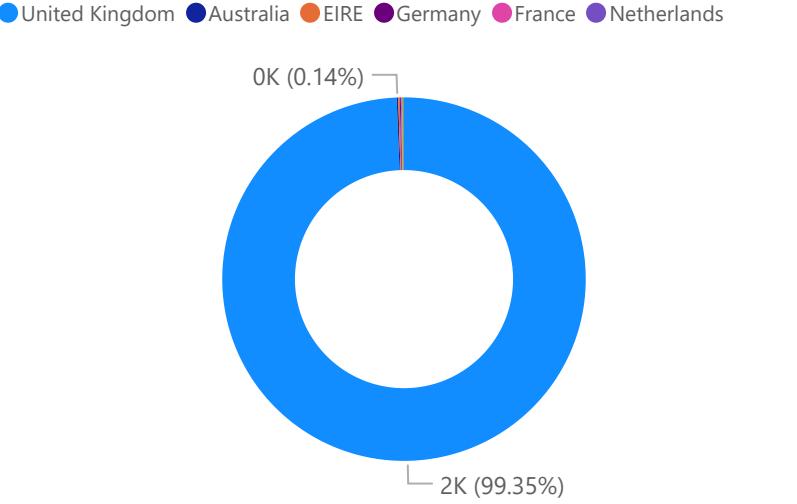
## Invoice Count Transaction Type



## Top 5 Products by Variance Quantity



## Top 5 Country By Invoice Count



## InvoiceType

### Variance Add

### Variance Ded

Country	Customer Count	Invoice Count	Product Count	Total Tans Qty	Variance Ded			
					Customer Count	Invoice Count	Product Count	Total Tans Qty
Australia			3	308				
EIRE			3	274				
France			1	1				
Germany			2	2				
Netherlands			4	576				
Norway			1	2				
RSA			1	1				
Spain			1	11				
Switzerland			1	1				
United Kingdom		805	672	71427	1336	1082	206957	
<b>Total</b>		<b>819</b>	<b>681</b>	<b>72603</b>	<b>1336</b>	<b>1082</b>	<b>206957</b>	