

FILTERS

region All
sub_zone All
FY All

P & L

For Market

All values in USD

Market	Net Sales	COGS	Gross Marg	GM %
Australia	35,6M	22,1M	13,5M	37,87%
Austria	3,0M	2,1M	0,9M	29,96%
Bangladesh	9,7M	6,3M	3,4M	35,43%
Canada	52,0M	31,5M	20,5M	39,39%
China	29,7M	17,6M	12,1M	40,82%
France	37,5M	21,2M	16,2M	43,31%
Germany	19,3M	13,5M	5,8M	29,91%
India	241,9M	161,2M	80,7M	33,36%
Indonesia	27,1M	16,3M	10,8M	39,77%
Italy	19,1M	12,9M	6,2M	32,62%
Japan	9,8M	5,4M	4,4M	44,68%
Netherlands	11,6M	6,5M	5,0M	43,59%
Newzealand	13,4M	7,4M	6,0M	44,98%
Norway	16,2M	11,2M	5,0M	30,75%
Pakistan	11,0M	6,7M	4,3M	39,19%
Philippines	50,9M	30,2M	20,8M	40,77%
Poland	8,4M	4,9M	3,5M	41,52%
Portugal	16,2M	9,6M	6,6M	40,66%
South Korea	79,1M	50,2M	28,8M	36,47%
Spain	14,4M	9,5M	4,8M	33,69%
Sweden	2,0M	1,2M	0,8M	40,59%
United Kingdom	44,2M	25,3M	18,9M	42,72%
USA	131,2M	82,5M	48,7M	37,10%

FILTERS

FY 2019

GM% by Quarters (sub_zone)

GM % Market	Quarters				
	Q1	Q2	Q3	Q4	Общий итог
ANZ	42,98%	42,20%	42,59%	42,46%	42,57%
India	42,54%	42,25%	42,04%	42,54%	42,35%
NA	35,15%	35,42%	35,36%	35,72%	35,39%
NE	36,59%	37,01%	36,54%	36,56%	36,69%
ROA	44,51%	44,35%	44,05%	44,48%	44,35%
SE	44,52%	44,05%	44,01%	44,16%	44,21%

FY 2020

GM % Market	Quarters				
	Q1	Q2	Q3	Q4	Общий итог
ANZ	43,34%	43,04%	42,77%	41,79%	42,82%
India	32,35%	32,13%	32,44%	32,03%	32,21%
NA	39,87%	40,06%	39,11%	39,67%	39,78%
NE	37,65%	37,84%	38,51%	37,74%	37,81%
ROA	38,41%	38,29%	38,78%	37,69%	38,23%
SE	38,46%	37,28%	38,16%	37,78%	37,90%

FY 2021

GM % Market	Quarters				
	Q1	Q2	Q3	Q4	Общий итог
ANZ	38,99%	37,85%	38,27%	38,00%	38,31%
India	32,27%	31,81%	31,92%	31,97%	32,00%
NA	37,10%	37,45%	37,47%	37,39%	37,34%
NE	37,88%	38,72%	38,25%	38,31%	38,29%
ROA	38,48%	38,44%	38,12%	38,12%	38,31%
SE	38,64%	38,29%	38,60%	38,48%	38,50%