



"We can't promise you that we will fix all your problems, but we can promise you won't have to face them alone"

hr20 hr21 hr22 hr23 hr24 hr25 hr26

#### hr21 hr22 hr23



# TIRED



You bring your gadget to be repaired



hr20	Saat ini, Untuk Memperbaiki HP atau Laptop diperlukan proses yang cukup lama. hanif rizkyana; 07/10/2017
hr21	1.Harus pergi ke Toko tempat reparasi berada hanif rizkyana; 07/10/2017
hr22	2. Harus Mencari toko yang memberikan harga terbaik hanif rizkyana; 07/10/2017
hr23	3.Memperbaiki barang rata rata tidak instan, jadi untuk memperbaiki harus menunggu dan bisa berjam jam hanif rizkyana; 07/10/2017
hr24	4.Apabila proses perbaikan berhari hari, berarti harus melakukan perjalanan pulang pergi lebih dari 2x hanif rizkyana; 07/10/2017
hr25	5.Apalagi apabila ada toko yang tidak bisa dikontak, atau sulit dihubungi, dan melewati waktu yang sudah dijanjikan hanif rizkyana; 07/10/2017
hr26	Secara Singkat memper baiki barang saat ini merupakan proses yang melelahkan dan mengambil waktu hanif rizkyana; 07/10/2017

#### **CURRENT REPAIRMENT PROCESS**











500.000





**hr27** hanif rizkyana; 07/10/2017

#### **VENDOR PROBLEM**





Vendor wait for the consumer to come.



**Vendor must work till late** 



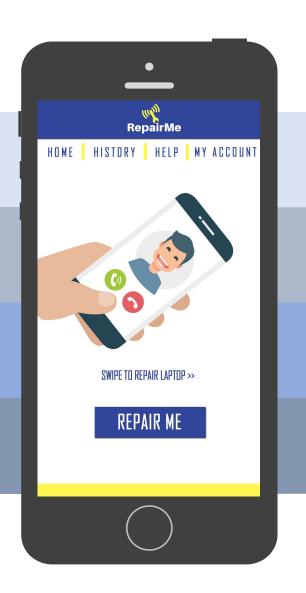
Some consumer take a long time till take Back their item

"We are a Vendor. We got problem too!"

# NOW HAS COME



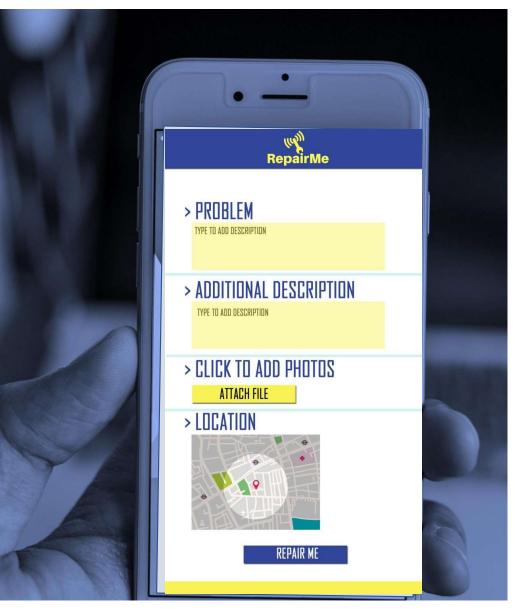




REPAIR NOW

IN ONE CLICK!







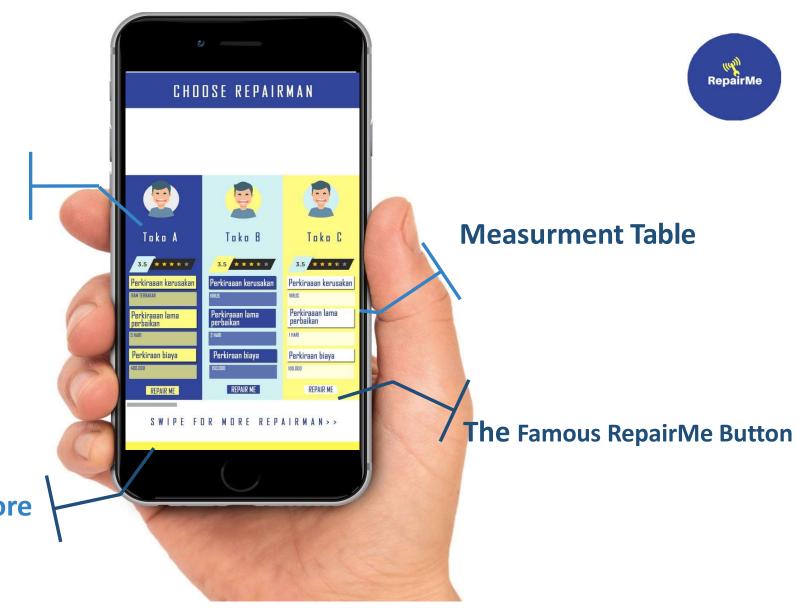
#### **Guiding Information**



**Safety Tips** 



**Manual Choice** 



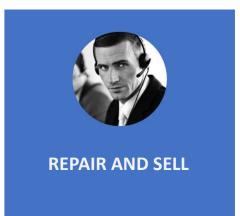
**Profile and Rating** 

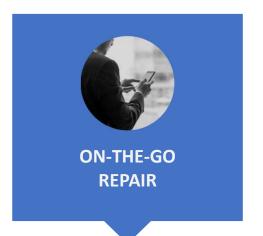
We Give You More

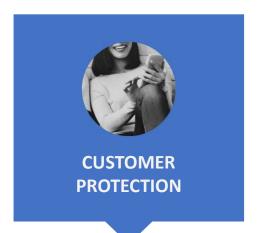
#### ADDITIONAL FEATURES











### Consumer Journey





90% People have fixed their Gadget



70% have unfixed broken gadget and only 25% that want it stay broken



55% don't know how much they will pay to fix their gadget



40% Repair their gadget in the last 3 month

#### **VENDOR VALIDATION**





have Idle Time In the Middle of the day



>7 Customers per day



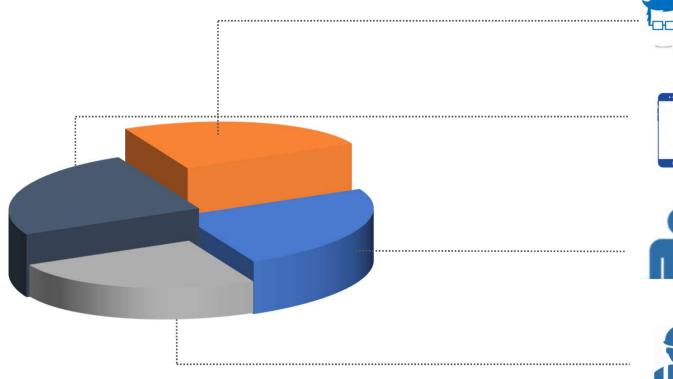
Know each other in the area



**Profit 5-10 million per month** 

### MARKET SIZE (Personal)







There are 18 million people age 15-54 who use smartphone in JABODETABEK

#### 16.2 millions people

90% which is 5.8 million people repair their phone

#### 810.000 people

Our reachable market is 5% from total market which is 810.000 people



#### 16 billion market value

Our market value is 16 billion rupiah from 400.000\*810.000\*5%

# Business Model











Premium Mebership







**Hundreds Reparation per Month** 



**Billions rupiah in Revenue** 

# MEETTHE TEAM





Aditya Ridwan COO

Adit is majoring in operation management and have experience in real life work environment



M Hanif Rizkyana CEO

Hanif is majoring in HR management and has opened several online shop and have experience in managing retail



Angga Dwi Arifandi CTO

Angga is majoring in computer science and has experience in making several program and have experience in real life work environment



# THANK YOU