
I. Development Capability Analysis

Sales Growth Analysis

● **Year-over-year growth rates for various indicators:**

The Group's **operating revenue, operating profit, total profit, total assets and equity compared to the previous year.**

- Remove empty rows.
- Add a field for date/time: `DATE('Sheet3'[Year], 1, 1)`
- ✓ Add New Field and Column
- ✓ New Custom Column Name = `DATE('Sheet3'[Year], 1, 1)`
- ✓ This aligns perfectly with the date format (year-month-day) and selects January 1st.
- ✓ Method for Calculated Fields: Create a new measure.
- **Create charts to calculate year-on-year changes in revenue:**
- ✓ Revenue Year-on-Year Growth
- ✓ Operating Profit Year-on-Year Growth
- ✓ Total Profit Year-on-Year Growth
- ✓ Total Assets Year-on-Year Growth
- ✓ Owner's Equity Year-on-Year Growth

● **Charts:**

- **Line Chart:** Displays the trends of Operating Revenue, Operating Profit, Total Profit, Total Assets, and Owner's Equity over the years.
- **Column Chart:** Displays the Year-on-year growth rates for each metric by using horizontal bars.
- ✓ Calculated Fields:
- ✓ Operating Revenue Year-on-Year Growth Rate = $(\text{Current Year Operating Revenue} - \text{Previous Year Operating Revenue}) / \text{Previous Year Revenue}$
- ✓ **Bar Chart:** Similar to a Column Chart, but with **horizontal** bars instead of vertical ones.

● **KPI Dashboard**

- Displays:
- ✓ -->Current year's operating revenue, operating profit, total profit, total assets, and equity.

II. Profitability Analysis

● **Various indicators:**

The Group's **Gross Profit, Net Profit, Gross Profit Margin, Net Profit Margin, Return on Equity (ROE).**

● **Charts:**

- **Pie Chart or Bar Chart:** Displays the distribution of gross profit, net profit, gross profit margin, and net profit margin.

- ✓ Calculated Fields:
- ✓ $\text{Gross Profit Margin} = \text{Gross Profit} / \text{Revenue}$
- ✓ $\text{Net Profit Margin} = \text{Net Profit} / \text{Revenue}$
- ✓ $\text{Return on Equity} = \text{Net Profit} / \text{Shareholders' Equity}$

- **Line Chart:** Displays the annual trend of gross profit and net profit.

- ✓ Calculated Fields:
- ✓ Annual trend for each indicator.

● **KPI Dashboard**

- Displays:
- ✓ --> Current Year Gross Profit
- ✓ --> Current Year Net Profit
- ✓ --> Current Year Gross Profit Margin
- ✓ --> Current Year Net Profit Margin
- ✓ --> Current Year Return on Equity

III. Operational Efficiency Analysis

● **Various indicators:**

The Group's **Current Asset Turnover, Accounts Receivable Turnover, Accounts Payable Turnover and Total Asset Turnover.**

● **Charts:**

■ **Bar Chart:** Compares the various turnover ratios (Current Asset Turnover, Accounts Receivable Turnover, Accounts Payable Turnover, Total Asset Turnover).

✓ Calculated Fields:

✓ Current Asset Turnover = Revenue / Current Assets

✓ Accounts Receivable Turnover = Revenue / Accounts Receivable

✓ Accounts Payable Turnover = Revenue / Accounts Payable

✓ Total Asset Turnover = Revenue / Total Assets

■ **Line Chart:** Displays the annual trend for each turnover ratio.

● **KPI Dashboard**

■ Displays:

✓ --> Current Year Current Asset Turnover

✓ --> Current Year Accounts Receivable Turnover

✓ --> Current Year Accounts Payable Turnover

✓ --> Current Year Total Asset Turnover

IV. Solvency Analysis

● **Various indicators:**

■ Short-term Solvency Analysis:

- ✓ Current Ratio
- ✓ Cash Ratio

■ Long-term Solvency Analysis:

- ✓ Equity Multiplier
- ✓ Debt-to-Asset Ratio

● **Charts:**

- **Bar Chart:** Displays short-term solvency analysis (Current Ratio, Cash Ratio) and long-term solvency analysis (Equity Multiplier, Debt-to-Asset Ratio).

✓ Calculated Fields:

- ✓ Current Ratio = Current Assets / Current Liabilities
- ✓ Cash Ratio = Cash and Cash Equivalents / Current Liabilities
- ✓ Equity Multiplier = Total Assets / Shareholders' Equity
- ✓ Debt-to-Asset Ratio = Total Liabilities / Total Assets

- **Line Chart:** Displays the annual trend for each ratio.

● **KPI Dashboard**

■ Displays:

- ✓ --> Current Year Current Ratio
- ✓ --> Current Year Cash Ratio
- ✓ --> Current Year Equity Multiplier
- ✓ --> Current Year Debt-to-Asset Ratio