

```
<meta name="IntroSec Talk"  
content="Meta/nontechnical  
tips for an infosec career. >
```

Intro Sec Con 2020

Collin / @initinfosec

Intro Sec



Con

whoami

- Collin (@initinfosec)
- Professional
 - Current
 - Security Analyst – Vulnerability Assessment/Penetration Test (VAPT) focus
 - Prior
 - Cyber Security Engineer (generalist), IAM Security Engineer, System Engineer, J.r Sysadmin/helpdesk
- Hobbies / Interests outside of IT/infosec:
 - Outdoors/hiking, music, gaming, etc.
- Social / contact
 - Twitter - [@initinfosec](https://twitter.com/initinfosec)
 - Blog – <https://initinfosec.com>



Intro Sec



Con

Introduction / Rationale – What is this talk?

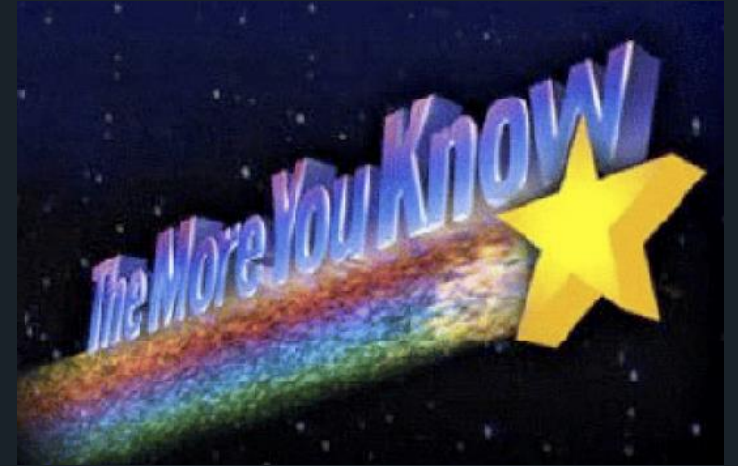
- Discussion on the importance of cultivating skills & a mindset to enhance your infosec experience
 - Approach work with a beneficial mindset, develop good habits early on
 - Want to encourage awareness going into the field & mindfulness/intentionality in approach
- Observations from a career in infosec so far:
 - Perspective looking back - “Had I known then what I know now...”
 - What’s most important might not be what you think / is focused on often
- Suite of nontechnical tips & advice to be more effective in infosec (regardless of focus)
 - Brief thoughts on soft skills, mindset, workflow, and work/life balance

Intro Sec



Con

Intro (cont.) – What is it not?



- This talk is not :
 - An expert opinion or from someone who's "got it all figured out"
 - A prescriptive or 'one-size-fits-all' approach
 - A roadmap for focus in a particular area
 - A comprehensive list of skills guaranteeing success or landing a job
- Bottom Line - take from this what works for you
 - Just providing perspective that's not always talked about

Intro Sec



Con

Soft Skills are Paramount

- Soft skills matter in a technical field [esp. infosec] just as much as technical skills. Why?
- Security is a people-focused field first, technical field second
 - What is information security?
 - Who creates information? Who uses information? Who will be impacted if information insecurity causes an incident/event?
 - All comes down to people interacting with data – without the people we wouldn't have a job

Intro Sec



Con

Soft Skills & the Nature of the Job

- Implication of Infosec being a people-centric field – communication is key
- What kind of communication happens in infosec? How often?
 - Meetings (and more meetings), reports, tickets, client briefings, internal team or org discussions
- Communication is “the nature of the beast” in infosec - here to stay, regardless of field/focal area

Intro Sec



Con

But Why?

- Why are communication & soft skills one of the most important traits in infosec?
- A key part regardless of role is explaining importance & value to others. For Example:
 - Fundamental things – increasing security, potential items to track/focus on, budget, consideration on new initiatives, training, products, changes/change control, etc.
 - More infosec-specific – security findings (SOC, IR, VAPT, forensics), Regulations/Policy (need buy-in), et al

Intro Sec



Con

But Why (is this slide continued?)

- Regardless of role, our job is not just to be technical practitioners, but evangelize the importance of data & security
- Want to show others why they should care – security is a two way street
 - Others need us to help secure – build & harden things, set policies, check & enforce requirements, etc.
 - We need others to care & work with us – otherwise fighting an uphill battle
 - A lot of implementation is done outside security, so making things secure is a partnership

Intro Sec



Con

Communication in Infosec – Internals

- Effective internal communication leads to better work & more progress. A lot goes on in infosec, so:
- Touch base as often as necessary, set expectations clearly
 - E.g. who's doing what when, task priorities
- Make an effort to separate work & casual conversation *if/as needed*
 - Sometimes you need to be “heads-down” – if so, politely communicate that to team/others
- Get to know your coworkers [if you want]
 - Can better understand how they think/interact, which can help professionally
 - Establishes comradery and caring on the team, making work more fulfilling

Intro Sec



Con

Communication in Infosec – External

- External communication outside of team is a staple in any infosec role. Encourage discussion & dialogue.
- Other parties need to hear from us in an *approachable* manner
 - Goes back to the 2-way street – need to talk in a context they understand/will care about
 - Unless asked, external parties don't often care about heavy technical details – keep it relevant and straightforward as possible
 - Constantly will be explaining what you are doing/have done. Highlight:
 - Why it's important to/involves them
 - any actions/needs from them

Intro Sec



Con

InfoSec Survival Skills – Docs & Meetings

- Documentation/reports, and meetings/presentations are not uncommon
 - High ROI for ‘getting good’ at these aspects – will follow you the entire infosec career
- Practice makes perfect (well...more comfortable)
 - Be open to feedback & integrate it as necessary

Intro Sec



Con

InfoSec Survival Skills – MORE MEETINGS??!?

- When presenting - air on side of conciseness unless otherwise appropriate
 - People will ask follow up questions as necessary
 - Don't skimp on explaining importance/relevance of an issue
- In any meeting role – don't be afraid to ask questions!
 - Encourages dialogue – others may be wondering about similar questions, or be able to help explain things well
 - If out of scope or don't want to ask during – make a note & ask team outside of meeting

Intro Sec



Con

InfoSec Survival Skills – Questions & Uncertainties

- Embrace the unknown – constant part of infosec regardless of role or time in the field
- “The only dumb question is the one left unasked.” – better to ask & know than not.
- Be comfortable with “I don’t know” – it’s normal! Everyone doesn’t know everything!
 - Is honest & establishes clearly where people are at
 - Better to make position known than to let presumptions be made

Intro Sec



Con

InfoSec Survival Skills – I Don't Know [how to handle this]

- When stating “I don't know,” best to follow up with “but I'll track that down”
 - Shows initiative/ownership/action vs apathy
 - Remember to actually follow up!
 - If you need to hand off the item to someone else, make known to concerned parties
 - Important to “own” the issue until you're no longer required.
 - Get help if/as needed, even if you still need to own the issue – great learning opportunity outside your comfort zone!

Intro Sec



Con

State of Mind / Helpful Approaches & Traits

- Drive/enthusiasm – not always an easy field, so loving what you do and being motivated helps
 - Not always “feeling it”/burnout occasionally is fine – happens to all of us
- Constant Learning – infosec will always require learning, regardless of role
 - No one is an expert, all in the same boat
 - Again, good to approach others with questions – you don’t know what you don’t know!

Intro Sec



Con

State of Mind / Approach to Learning

- Embrace the unknown – infosec is full of it
- Dig in & research yourself first – “work the problem”
 - If still stuck, ask, but be specific on what you’ve tried!
 - “You must try, and then you must ask.” – be mindful of time – both not wasting yours or others’
- Learn to love hard problems & failures
 - Those are some of the best learning opportunities
 - It’s only failure if you give up
- Know when to take a step back – sometimes a fresh perspective is needed!
 - Applies personally, as well as handing off tasks to others, if needed.

Intro Sec



Con

Finding a Workflow that Works for You

- A good workflow will make both learning & work better
 - Spend some time figuring this out – “frontload” this if possible
 - Everyone is different – *find what works for you!*
- Take notes, even if not a fan
 - Will be referenced later for docs, meetings, by team members, etc.
 - The more organized, the better
 - Tool suggestions – Microsoft OneNote, Joplin, EverNote, physical notebook, etc

Intro Sec



Con

Finding a Workflow that Works for You – pt 2

- Organization is crucial
 - Again, a lot going on in infosec, regardless of role!
 - Task tracking & to-dos can help!
 - Tools/methods may depend on team – follow constraints but optimize for you!
 - Suggestions - Kanban, planner/to-do list, Calendar (e.g. Outlook), [WorkFlowy](#)
- Find a time management sweet spot
 - Suggestions – pomodoro, calendar, etc.
 - Use tools to increase efficiency if needed (aliases, autohotkey, copy-pastes, doc templates, etc.)
 - Minimize distractions if/when needed.
 - Reminders can be a lifesaver

Intro Sec



Con

Work / Life Balance in Infosec

- Yes, you need it. It's healthy – no one can go 24/7.
 - Infosec can be challenging & mentally exhausting, making this important
- Balance level may fluctuate – that's OK & normal!
- Set healthy routines – working well != more time working
 - Leave work at work when appropriate
 - Make time for sleep, family
- Don't pressure yourself – the work will always be there!

Intro Sec



Con

More Work / Life Balance in Infosec

- Personal Recommendation – find other hobbies
 - Bonus points if some are away from a screen 😊
- The mind needs rest/diversions, work isn't the only thing
 - Focus on work is better when time on work is finite
- “Work to live, not live to work” – infosec is still just a job.
 - What's important to you? Make time for that.
 - Family, personal wellness, hobbies, etc. are just as important as work

Intro Sec



Con

Conclusion / In Summary

- Infosec is people-focused, making soft skills & communication important
- Soft Skills & mindset will follow you throughout your career. Use what works for you
- Mindset/approach is one of the biggest factors for success in the field
- Spend time figuring out a good workflow for you.
- Maintain a healthy work/life balance to keep your sanity – find what else you enjoy too!

Intro Sec



Con

Questions?

- Q & A – any questions?
- Feel free to contact
- Thanks for listening!
- Thanks to the Intro Sec Con staff!



[This Photo](#) by Unknown Author is licensed under [CC BY-SA-NC](#)

Intro Sec



Con