

Research methods: TalentFlow

Taking an HR tech product to market

| Research goal | Research method | Design thinking worksheet |
|---|--|------------------------------|
| Identifying target customer segments | User Personas | Persona User Profile |
| | Market Segmentation Analysis | Extreme User Lead User |
| | Customer Journey Mapping | Customer Journey |
| | Empathy Mapping | Empathy Map |
| Mapping the decision-making process | Customer Journey Mapping | Customer Journey |
| | Stakeholder Mapping | Stakeholder Map |
| | Interviews with Decision-makers | Explorative Interview |
| | Process Mapping | Context Mapping |
| Understanding HR workflow and pain points | Observational Studies | AEIOU |
| | Process Mapping | Context Mapping |
| | User Diaries | AEIOU |
| Testing user experience | Usability Testing | Structured Usability Testing |
| | Experience Mapping | Context Mapping |
| | Surveys | Structured Usability Testing |
| Evaluating data privacy and security concerns | User Interviews | Explorative Interview |
| | Surveys and Questionnaires | Structured Usability Testing |
| | Focus Groups | HMW Question |
| | Contextual Inquiry | Context Mapping |
| | Usability Testing of Security Features | Structured Usability Testing |
| | Privacy Policy Reviews and Feedback Sessions | Storytelling |
| | Scenario-Based User Testing | Peers Observing Peers |
| Exploring willingness to pay | A/B Testing | AB-Testing |
| | User Interviews | Explorative Interview |