# MITTELSTAND 4.0 COMPETENCE CENTRES (GERMANY)

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The case study takes a policy maker's perspective on the Mittelstand 4.0 Competence Centres, which support the digitalisation of SMEs, providing information about their mandate, activities, governance, and main implementation challenges

# **Topics covered**

Digital technology adoption, SMEs, digital divide, Germany

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# What are Mittelstand 4.0 Competence Centres?

- Network of 25 centres across Germany established and led by public-private consortia (including universities, public research institutions, chambers of commerce, transfer agencies)
- Cross-sector and cross-thematic digitalization ecosystems supporting the knowledge and technology transfer to SMEs

# and technology transfer to SMEs Business services provided Provision of training (e.g. Awareness building (e.g. workshops, seminars, online information brochures, talks at learning courses) trade shows, webinars) .... Pilot projects with Develop digitalisation road maps for individual SMEs SME generating bestpractices Demonstration of solutions in practice (demonstration plants, mobile showrooms)

#### Mandate

Support SMEs develop their own Industry 4.0 and digital transformation solutions

Foster SMEs' digitalisation

Close the digital divide between SMEs and large enterprises

## **Budget & governance**

36 million per year (around EUR 1.5-2 million per Competence Centre)

Operative since 2016

Completely funded by
Federal Ministry for
Economic Affairs and
Energy (BMWi)

Supervised by project management accountable to the BMWi

# Main challenges

# Skilled employees

Difficult to attract specialised staff due to high competition from private sector

## Knowledge transfer

Academic staff needs to be familiarised with "language" of SMEs