### University Based Innovation in Japan

#### Kazuyuki Motohashi

Department of Technology Management for Innovation, University of Tokyo, Visiting and faculty fellow, NISTEP and RIETI

http://www.mo.t.u-tokyo.ac.jp/

#### U-I Policies of Japan

#### Consistent Supports for U-I collaborations

- ➤ 1998: TLO promotion law
- ➤ 1999: Japanese Bayh-Dole Act
- ➤ 2001: 1000 university spin-outs plan (Hiranuma Plan)
  Subsidy to university startups, incubation facility
- ➤ 2005- : Supports to university IP offices

#### Decentralization of strategy implementation

- ➤ 2001: Incorporation of national research laboratories (PRIs)
- ➤ 2004: Incorporation of national universities

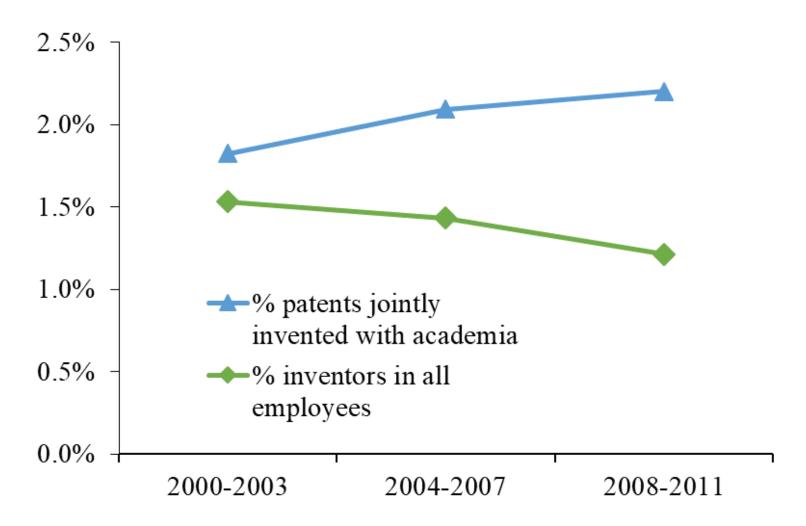


Active patenting and startups from (national) university

# NISTEP-RIETI Innovation Process DB for Systematic understanding of co-occurrence of science and innovation

- All disambiguated Japanese inventor records: Identified Academic Inventors (HEIs and PRIs, 53K)+Industry Inventors (1.23M) in 2000-2011 JPO application patents
- Linked with SCOPUS author data for academic inventors (26K linked)
- Linking applicants in JPO data with Economic Census of Japan at firm level

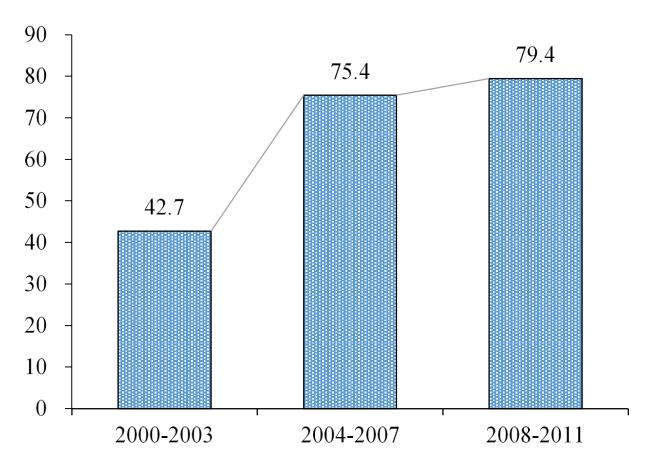
### Important role of university in patenting



Kenta Ikeuchi, Kazuyuki Motohashi, Ryuichi Tamura, Naotoshi Tsukada "Measuring Science Intensity of Industry using Linked Dataset of Science, Technology and Industry ", RIETI Discussion Paper, 17-E-056, RIETI, 2017/03

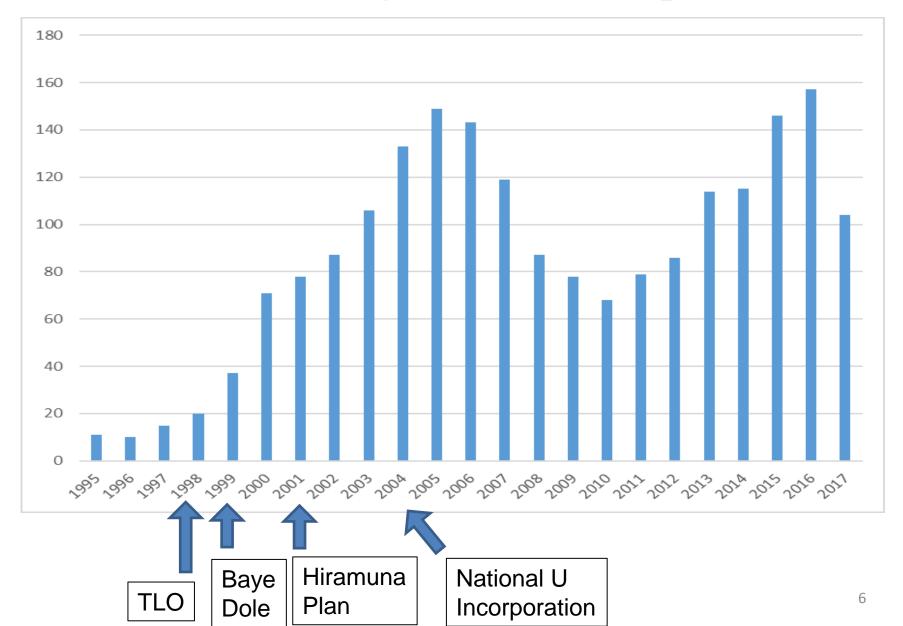
# Growing contribution of author-inventor at university

(Avg. number of linked academic publications per 10 0 inventors)

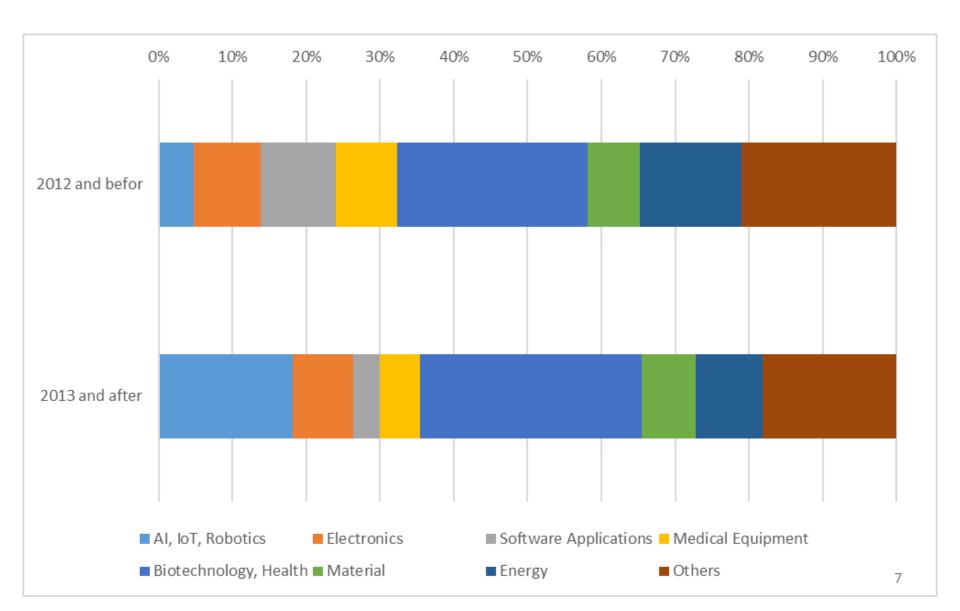


Kenta Ikeuchi, Kazuyuki Motohashi, Ryuichi Tamura, Naotoshi Tsukada "Measuring Science Intensity of Industry using Linked Dataset of Science, Technology and Industry ", RIETI Discussion Paper, 17-E-056, RIETI, 2017/03

#### University Based Startups



#### Type of Business: Old vs New Ones



#### Dominant role of national universities (shaded ones)

Tokyo U	245	11.7%
K yoto U	140	6.7%
Tsukuba <b>U</b>	98	4.7%
0 saka U	93	4.4%
Kyushu U	81	3.9%
W aseda	74	3.5%
N agoya U	69	3.3%
Tohoku U	56	2.7%
ТП	53	2.5%
Digiral Holleywood	52	2.5%
K e io	51	2.4%
H okka ido U	49	2.3%
R yokoku	43	2.1%
Hiroshim a U	43	2.1%
Kyushu Π	39	1.9%

## Comparing USO to CSO (Ikeuchi and Motohashi, 2018)

- University startups are better in performance in employment growth and patent indicators, but no significant difference in survival rate.
- 2001 samples (before Hiranuma plan) shows better performance in employment growth in national university, but not in 2006 samples (again, selection story works here)
- National university USO is better in employment performance in 2001 sample, and in patent (quantity and quality) performance for all period
- Scientist involvement in firm activities : no effect (potentially both positive and negative effects)

#### In a nutshell...

Pro innovation policies for universities (particularly for national universities) leads to

- Growing number of patenting activities at scientists (author-inventors) leads to more contribution to industrial innovation
- Growing number of university startups : average quality falls (by lowering startup hurdles at public scientists)
- But still its quality is higher than similar nonuniversity related startups

#### Public Policy Dominant System?

- Division of labor between national universities (research) and private ones (education)
  - Incorporation of national universities in 2004, but no substantial changes in allocation of institutional funding (difficulty in performance matrix)
  - Institutional Funding (performance based but no changes so far) -> Competitive funding (recent ratio is 2:1) -> increased transaction costs (a large portion of temporary research positions)
- Complex and multiple sources of financial supports to technology based startups (incl. university spin offs)
  - Variety of financial support scheme is available from METI, MEXT, government agencies, local governments
  - 73% of university startups have some public financial supports (vs 23% of them have Angel/VC finance)

### A sign of indigenous movements emerged (after 20 years of transitory period)

- Example of University of Tokyo ecosystem
  - Self sustained (independent) TTO function (Todai TLO, private entity)
  - About 15 exited firms affiliated Todai (some of them were invested by Edge Capital LLC, Todai VC)
  - Hongo Valley (Bynkyo-ku, Tokyo around headquarter of U of Tokyo)
  - Benefited by expanding technology opportunities (AI/IoT, robotics, gene editing, new materials...)
- Substantial regional gaps
  - Entrepreneurship activities: quite narrow regional proximity is needed (say 10 km): U of Tokyo headquarter vs its branch in Chiba)
  - Concentrated in Tokyo metropolitan area (about 30 million population): limited role of local governments