# ICURE pilot programme United Kingdom

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The case study provides an analyst perspective on the ICURE pilot programme supporting academic spin-offs in the United Kingdom, describing its objectives, main challenges, and quantitative evidence on its impacts.

#### Topics covered

Academic spin-offs, pilot programme, early-career researchers, impact assessment

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#### What is the ICURe pilot programme?

• Launched in 2014, ICURE provides funding to initial spin-off activity of early-career researchers

Options

Roundabout

presentations

- Pilot implemented in universities in Southern England
- Expansion of pilot to Queens University Belfast and the University of Warwick in 2018
- Funding provided by HEFCE Catalyst Fund and Innovate UK

## Objectives

Increase the probability of success of highpotential spin-offs

### Support services provided

Three-month market validation exercise Orientation and Business start-up training mentorship (Bootcamp)

Business plan development

Aid for Start Ups

Main challenges

Increase commercial awareness and entrepreneurial skills amongst academic personnel

> Strengthen networking between academic and industrial communities

> > Raise equity or other private investment for start-ups

Develop entrepreneurial skills & market knowledge of early career researchers

> Provide lessons on how a national rollout could be optimally implemented

# Budget

GBR 3.2 million (pilot programme) for 2014-2017

# Selection criteria of project

Each project team required participation of early career researcher, Principal Investigator, and a Technology Transfer Officer

# Interaction with other policy instruments/programmes

- Knowledge Transfer Partnerships (KTP)
- Researcher to Innovator (R2I)
- SETsquared Business Incubator
- Royal Academy of Engineering (RAEng Enterprise) Fellowship)
- Enterprise Fellowship Scheme
- Private seed accelerator and incubator programmes

### **Impact**

- Participation in the programme increased and deepened links between participating academics and industry
- 44 new spin-off companies produced
- 24 spin-offs would not have been created in the absence of the programme
- Creation of GBP 3.94 of economic benefits for every GBP 1 invested
- 18% of participants had secured a licensing agreement
- Faster development of business models among participants
- Methods used for impact assessment: Counterfactual analysis of unsuccessful teams using difference-in-difference estimation