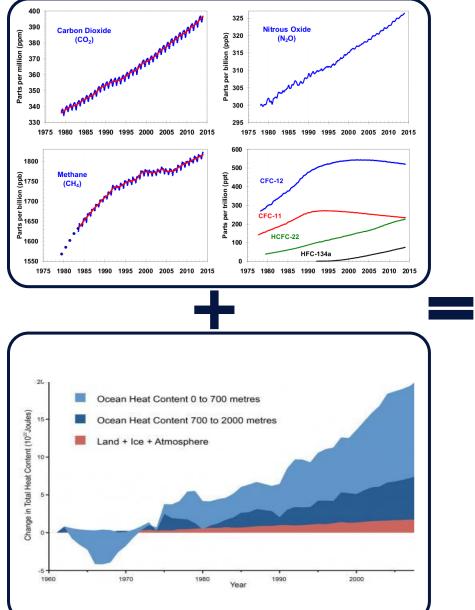


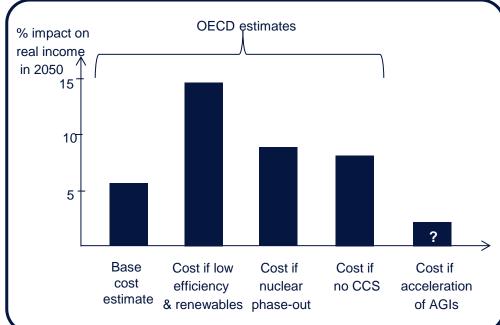
### Agenda

- 1. Transition Through Innovation Vincent Champain, *Observatoire* du long terme
- 2. Gas mobility Vincent Rousseau, *GRTgaz*
- 3. Wind industry innovation Olivier Perot, Senvion
- 4. Discussion

1. Transition Through Innovation

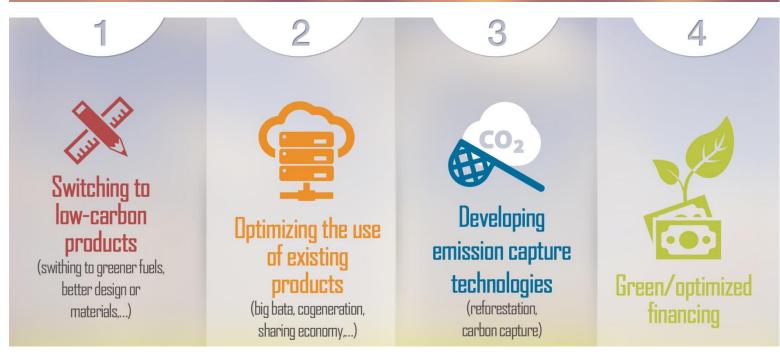
### The climate reality and how much it will cost





### Affordable Green Innovations: a key concept





Recommendations: acting at each step of the innovation process

Ensuring that economically viable green innovations are financially profitable (a)



Increasing fundamental & applied research (b)

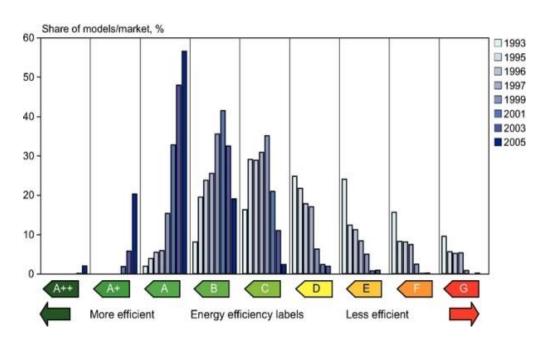
Facilitating adoption of green innovation (c)

Facilitating large scale distribution of innovations (d)

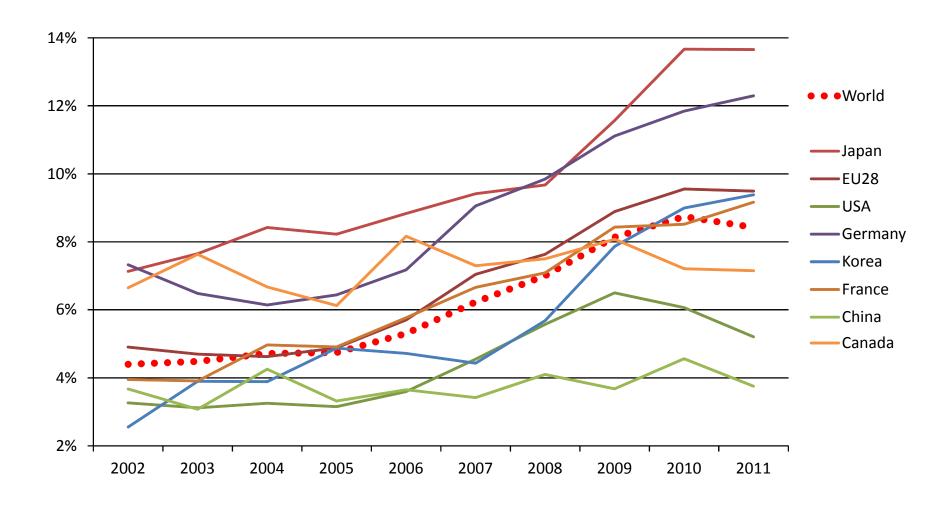
### (a) Long-term reference carbon

- OECD or IPCC launch initiative
- Commonly accepted order of magnitude
- carbon reference ≠ carbon price ("forward guidance")
- Innovators quickly estimate if idea makes economic sense
- E.g. 50 \$/ton of CO2 as acceptable

### The Impact of the EU Appliance Label on the Market of Cold Appliances in EU-25



### (b) Climate's share of patent decreasing



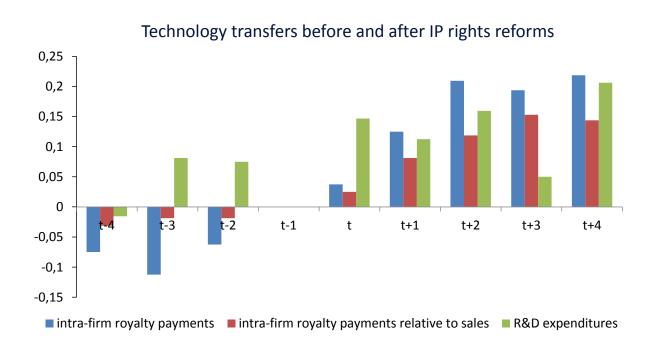
### (c) Facilitating adoption of green innovation



- Increasing customer information on technologies
- Encouraging long term approaches for public procurement
- Improving information on benefits, risks and risks mitigation options
- Adopting plans based on technology roadmaps

### (d) Environmental Goods Agreements (EGAs)

- Negotiations launched in 2014 by 14 WTO members (US, EU, Japan, Aus, NZ, Singapore, etc.)
- Eliminates tariff and non-tariff barriers on environmental technologies like wind turbines and water treatment filters
- Helps manufacturers spread R&D investments on larger scale and expand their business models internationally to increase profits

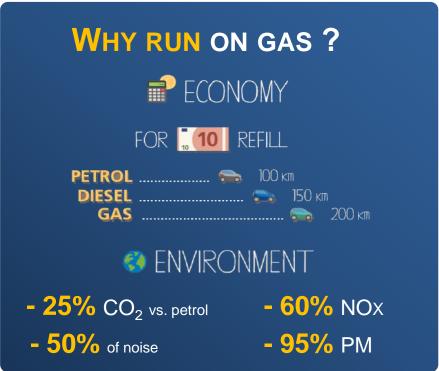


2. Gas mobility

#### GAS, AN ALTERNATIVE FUEL

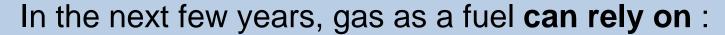
that contributes to the diversity of the energy mix and to reduced dependency on petroleum products





Possible impacts in terms of reduction of carbon emissions by 2025 :

-115 Million tCO<sub>2</sub>





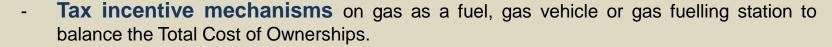




- Good performances of gas compared to gasoline and gasoil
- A **European directive** to promote alternative fuels infrastructure.
- Current profitable business cases : gas price < oil price and gas vehicle price downwards, but limited by the lack of public stations.

### ... but it's necessary to support the trend by :







- A **strong support of National Authorities** to create a climate of confidence about this fuel



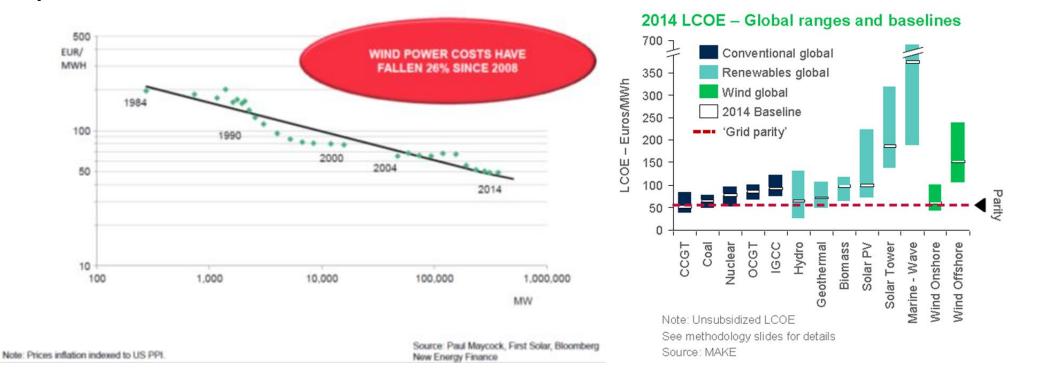
An involvement of cars and trucks manufacturers to display a wide range of gas vehicles



- An **effective communication plan** to promote the availability of gas as fuel and its advantages.

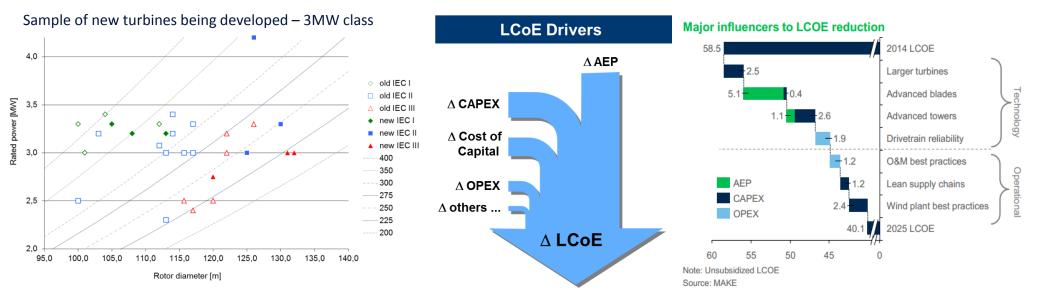
3. Wind industry innovation

### Wind Industry today: still young and already cost-effective



- Since the 80's, constant innovations have allowed Wind Industry reducing cost of MWh
  - Rated power, rotor size, hub height
  - Efficiency of energy transformation
  - Reliability & safety
  - Longer production series
- Wind is today a Best-in class renewable energy serving climate needs and energy independence

### Wind Industry has the potential to continue driving cost down



- Industry still investing into new technologies
- Target: decrease LCoE by a further 25/30% until 2025, reaching the 40 €/MWh range
- Sane development of the wind industry requires
  - long-term visibility on regulation
  - smooth transition periods country per country
  - bankability of the new schemes, for all players

## 4. Discussion



Report available online with much more to find out: <a href="http://report.tti.alliance.org">http://report.tti.alliance.org</a>

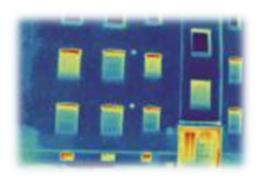
Backup

### A balanced panel of contributors to the initiative, in terms of economic sectors and size of companies



### Some of the innovations from our panel (1/2)

Higher performance insulants



More renewables with Furtive wind turbines



Free & green heating using smart data centers



Using a pipeline instead of trains



Fuel savings thanks to lighter and stronger steel



Low GHG fire protection



### Some of the innovations from our panel (2/2)

Optimized airplane fuel consumption



Higher performance solar panels that repeal dust



Carbon absorption by planting trees



Higher torque, zero emissions



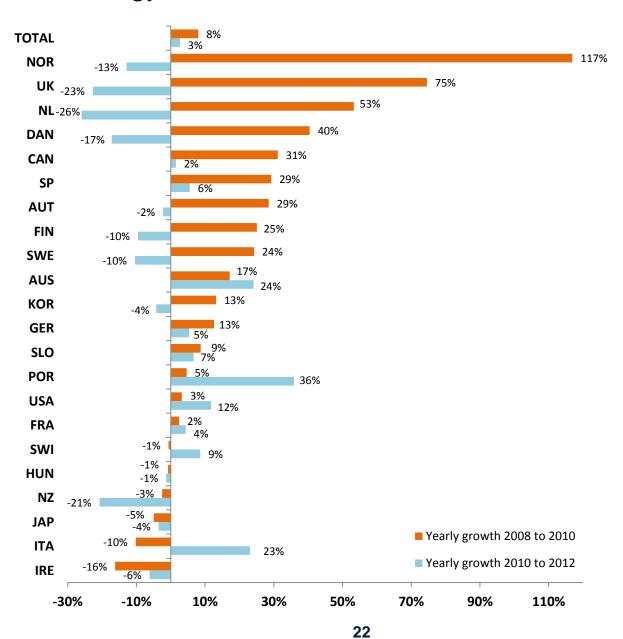
Reduced traffic: saving time while being green



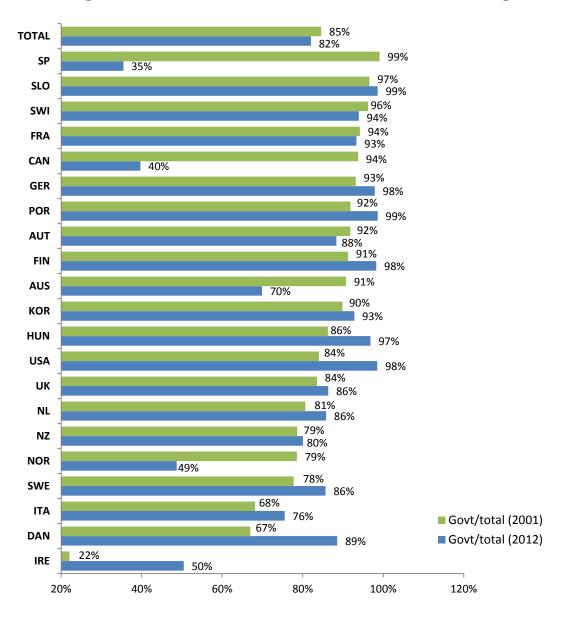
Optimized home monitoring



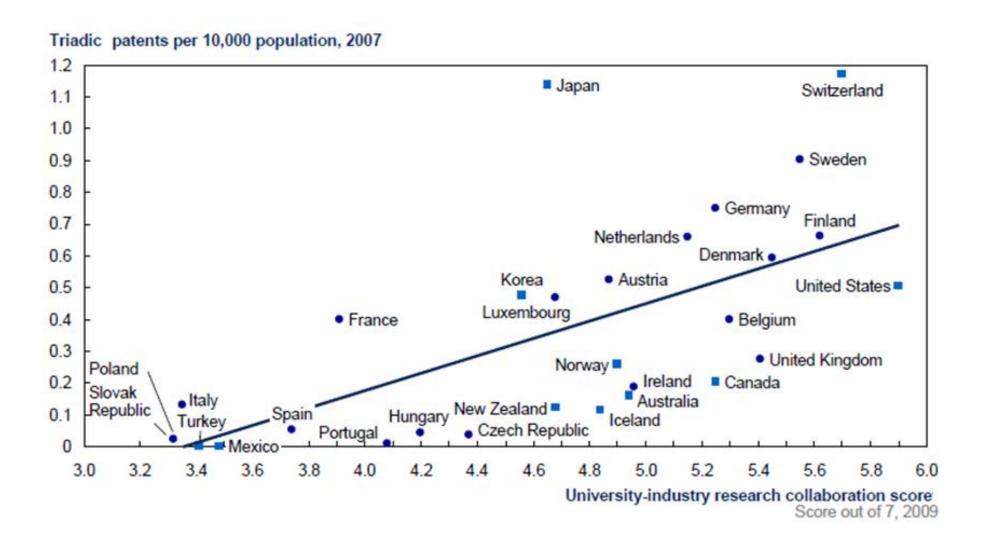
### Lower R&D in energy



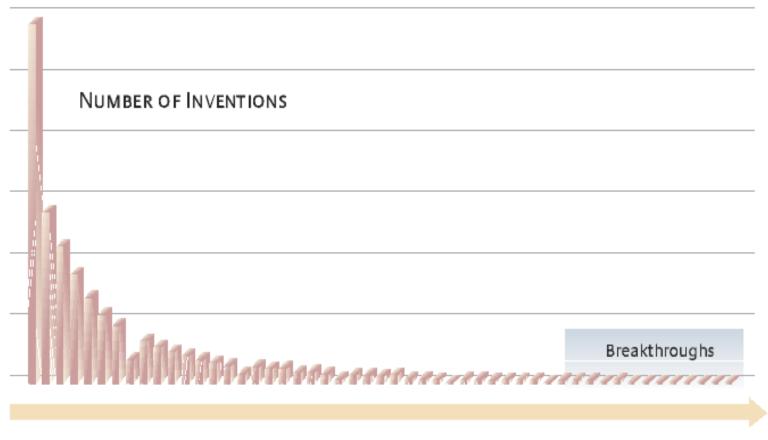
### Global decrease of governmental share in R&D budgets



### Impact on innovation of university-industry collaboration



### Typical distribution of invention returns



VALUE, QUALITY OR FINANCIAL RETURNS OF INVENTIONS

### Which technology should be supported?

# Industrial policy attractiveness ial or existing No strong competitve

advantage

Potential or existing competitive advantage

Support development (feed-in tariff, regulations, ...) to "buy" avoided emissions at a low cost Global pilot projects or demonstrators

Global research initiatives aimed at reducing costs

Industrial pilot projects or demonstrators

Research initiatives aimed at reducing costs

Affordable today

Affordable in the near future

Not affordable in the near future with the current state of scientific knowledge

**Economic affordability**