

# SHAIK YOUNUS



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Kurnool, Andhra Pradesh, India



Highly Skilled Software Developer | Java | HTML | CSS |  
Bootstrap | JavaScript | Angular | Spring Boot | JDBC  
| MongoDB | Neo4J | Elasticsearch | MySQL | JUnit Testing  
| Mockito | TypeScript | Docker | Sales | PreSales

## SUMMARY

Experienced Sales and Product Consultant Transformed into a Code Magician! Proficient in Java, HTML/CSS, Angular, Spring Boot, and more, I'm seeking an exciting opportunity as a Software Developer. My passion lies in creating exceptional, user-centric applications with scalability in mind. I am eager to collaborate with a dynamic team, adeptly eliminate bugs, and harness the power of Spring Boot to unlock the full potential of any project. Let's unite to create wonders in the realm of software development!

## EDUCATION

### Sathyabama University, Chennai, Tamil Nadu

Bachelor of Engineering in Computer  
Science and Engineering  
CGPA: 6.75 Year of Graduation: 2020

## SKILLS

#### • Programming Languages:

- Java
- JavaScript
- TypeScript

#### • Web Technologies:

- HTML
- CSS
- Bootstrap
- Angular

#### • Backend Framework:

- Spring Boot
- Database:
- Elastic Search
- SQL
- MongoDB
- Neo4J

#### • Testing:

- JUnit
- Mockito

#### • Deployment and DevOps:

- Docker
- Agile Methodology

#### • Soft Skills:

- Convincing
- Negotiation
- Product Pitching
- Communication
- Problem-solving
- Teamwork
- Time Management
- Self-motivation

## LANGUAGES SPOKEN

INDIAN: HINDI, TELUGU, ENGLISH

## PROFESSIONAL EXPERIENCE

### Product Consultant

- Skill-Lync | Jan 2022 - Dec 2022
- Successfully converted prospect leads into sales through virtual or physical demonstrations to clients.
- Provided expert counselling on the right courses and paths to clients in the technical aspect.
- Demonstrated exceptional skills in convincing and negotiating with clients by preparing effective sales pitches.
- Fostered strong client relationships by providing technical audio and video support.

### Business Development Associate

Byjus | Jun 2020 - Dec 2020

- Effectively connected with clients and converted leads into sales by providing comprehensive product demonstrations.
- Utilized strong convincing and negotiation skills to successfully close deals.
- Processed orders and provided regular updates to clients until the product was delivered.
- Provided technical support to clients through audio and video mediums.

### Projects

#### HungR Over Tiffin Services (July 2023)

- Developed a **full-stack web application** that **allows users** to **order** and **subscribe** to **tiffin services** from different **restaurants** based on their **preferences, location** and **ratings** using **Angular, Spring Boot, MySQL, MongoDB and Elasticsearch**
- Implemented **authentication** and **authorization** using **JWT** and **JWT Decode** to **secure the API endpoints** and the **user data**
- Designed a **responsive** and **dynamic user interface** using **HTML, CSS** and **TypeScript** that **displays restaurant** and **food information, cart** and **order details**, and **reviews**
- Created a **database** using **MongoDB** that **stores cart data** and other information using **NoSQL documents**
- Created a **database** using **Elasticsearch** that **stores and searches restaurant** and **food data** using **full-text search** and **analytics** using **Elasticsearch DSL**
- Used **RabbitMQ** to implement a **message queue** that **handles the communication** between the front-end and the back-end using **AMQP protocol**
- Used **email protocols** such as **SMTP** to **send emails** to **users** when they **register, login, change password** or **order food** using **JavaMail API**
- Used **PayPal** to implement **payment functionality** that **allows users** to **pay** for their **orders** using **PayPal API**
- Used **MongoDB aggregation framework** to **allow users** to **rate and review** the **food** and **restaurants** they order from
- Demonstrated skills in web development, database management, security

# Projects

## Soulmate Matching Application (June 2023)

- Developed a **full-stack web application** that allows **users** to **find** and **connect** with **potential partners** based on their preferences and compatibility using **Angular, Spring Boot, MySQL, MongoDB** and **Neo4j**
- Implemented **authentication** and **authorization** using **JWT** and **JWT Decode** to **secure the API endpoints** and the **user data**
- Designed a **responsive** and **dynamic user interface** using **HTML, CSS** and **TypeScript** that displays user profiles, **matches**
- Created a **graph database** using **Neo4j** that models the **relationships** and **matches** between **users** using **Cypher queries**
- Used **RabbitMQ** to implement a **message queue** that handles the communication between the **front-end** and the **back-end** using **AMQP protocol**
- Demonstrated **skills** in **web development, database management, security**

## Vehicle Ecommerce(May 2023)

- Developed a **full-stack web application** that allows **users to buy vehicles** online using **Angular, Spring Boot, MySQL** and **MongoDB**
- Implemented **authentication** and authorization using **JWT** and **JWT Decode** to **secure the API endpoints** and the **user data**
- Designed a **responsive** and **dynamic user interface** using **HTML, CSS** and **TypeScript** that displays **vehicle information**, images and ratings
- Integrated a **cart functionality** that enables **users** to **add** and **remove** vehicles from their **shopping cart** and **checkout**
- Demonstrated **skills** in **web development, database management, security** and **e-commerce**

## Juke Box (Jan 2023)

- Developed a **jukebox** application in **Java** that allows users to **play songs from a database** or their own files, create custom **playlists**, and browse songs by **genre** or **artist**
- Used **JDBC** and **SQL** to **connect** and **query** the **database** that stores song information such as title, artist, genre, and duration
- Used **AudioInputStream** and **Clip** classes in Java to play audio files from a **collection** of Song objects representing songs
- Implemented **user authentication** and **account creation** functionalities using Java and SQL

## ACHIEVEMENTS:

- Finalist** in the **Smart India Hackathon Software-Edition 2019** as a **Team Lead**
- District level Hockey Player**
- Out of **150** employees PAN India for product team in my previous organisation(**4000employees**) been top **1** consultant for more than **3** times based out of **6** offices