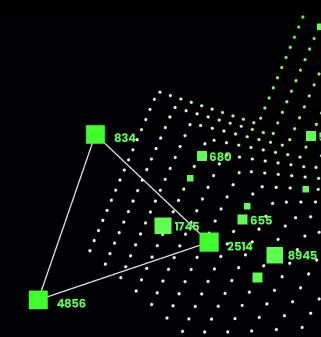


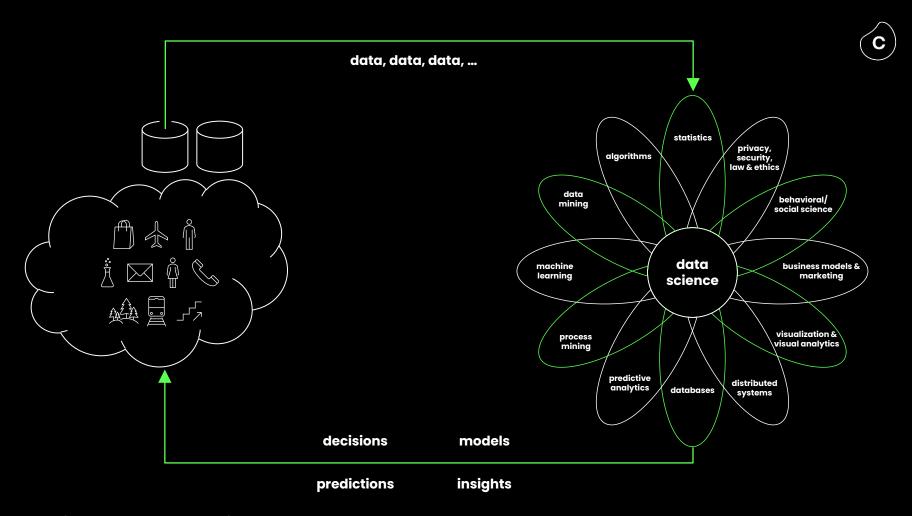


Process mining: From Theory to Execution

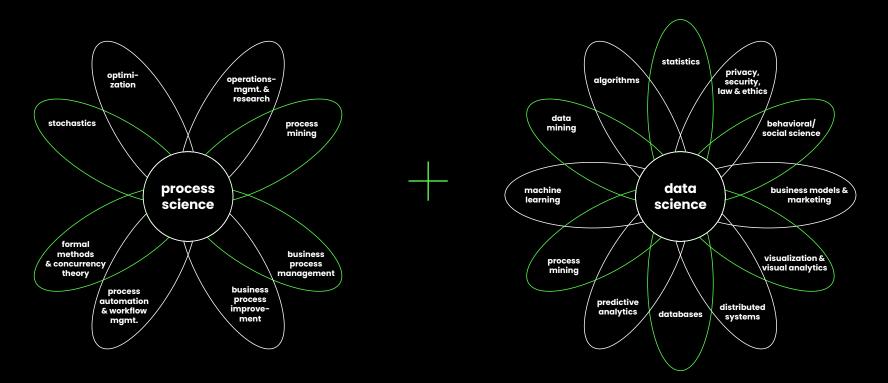
prof.dr.ir. Wil van der Aalst www.vdaalst.com@wvdaalst | www.pads.rwth-aachen.de





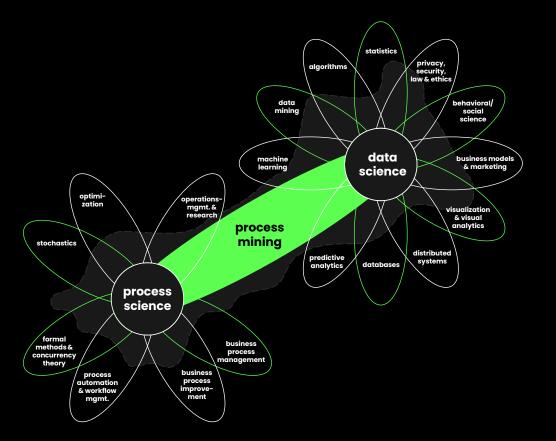








Process mining as the missing link



Starting point: Event data



Case ID	Activity	Resource	Timestamp	Product	Prod-price	Quantity	Address
•••		••••					
6350	place order	Aiden	2018/02/13 14:29:45.000	APPLE iPhone 6 16 GB	639,00 €	5	NL-7751DG-21
6283	pay	Lily	2018/02/13 14:39:25.000	SAMSUNG Galaxy S6 32 GB	543.99€	3	NL-7828AM-11a
6253	prepare delivery	Sophia	2018/02/13 15:01:33.000	APPLE iPhone 6 16 GB	639,00 €	3	NL-7887AC-13
6257	prepare delivery	Aiden	2018/02/13 15:03:43.000	SAMSUNG Galaxy S6 32 GB	543.99€	1	NL-9521KJ-34
6185	confirm payment	Emily	2018/02/13 15:05:36.000	SAMSUNG Galaxy S4	329,00 €	1	NL-9521GC-32
6218	confirm payment	Emily	2018/02/13 15:08:11.000	APPLE iPhone 6s Plus 64 GB	969,00€	2	NL-7948BX-10
6245	make delivery	Michael	2018/02/13 15:14:04.000	APPLE iPhone 6 16 GB	639,00 €	3	NL-7905AX-38
6272	pay	Emily	2018/02/13 15:20:36.000	APPLE iPhone 6 16 GB	639,00€	1	NL-7821AC-3
6269	pay	Charlotte	2018/02/13 15:25:21.000	SAMSUNG Galaxy S4	329,00€	1	NL-7907EJ-42
6212	prepare delivery	Sophia	2018/02/13 15:43:39.000	HUAWEI P8 Lite	234,00 €	1	NL-7905AX-38
6323	send invoice	Alexander	2018/02/13 15:46:08.000	APPLE iPhone 6 16 GB	639,00€	1	NL-7833HT-15
6246	confirm payment	Jack	2018/02/13 15:56:03.000	SAMSUNG Galaxy S4	329,00€	3	NL-7833HT-15
6347	send invoice	Jack	2018/02/13 15:57:42.000	SAMSUNG Galaxy S4	329,00€	3	NL-7905AX-38
6351	place order	Zoe	2018/02/13 16:17:37.000	APPLE iPhone 5s 16 GB	449,00€	3	NL-9521GC-32
6204	prepare delivery	Sophia	2018/02/13 16:31:28.000	SAMSUNG Core Prime G361	135,00 €	1	NL-7828AM-11a
6204	make delivery	Kaylee	2018/02/13 16:51:54.000	SAMSUNG Core Prime G361	135,00 €	1	NL-7828AM-11a
6265	confirm payment	Lily	2018/02/13 16:55:55.000	SAMSUNG Galaxy S4	329,00€	4	NL-9521GC-32
6250	confirm payment	Jack	2018/02/13 17:03:26.000	MOTOROLA Moto G	199,00€	4	NL-7942GT-2
6328	send invoice	Lily	2018/02/13 17:30:16.000	APPLE iPhone 6s 64 GB	858,00€	4	NL-9514BV-16
6352	place order	Aiden	2018/02/13 17:53:22.000	APPLE iPhone 6 16 GB	639,00€	2	NL-9514BV-16
6317	send invoice	Jack	2018/02/13 18:45:30.000	APPLE iPhone 6s 64 GB	858,00€	5	NL-7907EJ-42
6353	place order	Sophia	2018/02/13 20:16:20.000	APPLE iPhone 5s 16 GB	449,00 €	4	NL-7751AR-19
•••	•••	••••	•••		•••	•••	•••

← event

71,043 events 12,666 cases 7 activities

Starting point: Event data



Case ID	Activity	Resource	Timestamp	Product	Prod-price	Quantity	Address
•••	•••						
6350	place order	Aiden	2018/02/13 14:29:45.000	APPLE iPhone 6 16 GB	639,00 €	5	NL-7751DG-21
6283	pay	Lily	2018/02/13 14:39:25.000	SAMSUNG Galaxy S6 32 GB	543.99€		NL-7828AM-11a
6253	prepare delivery	Sophia	2018/02/13 15:01:33.000	APPLE i w-e V	,00€		NL-7887AC-13
6257	prepare delivery	Aiden	2018/02/13 15:03:43.000	SAMSUNG Galaxy S6 32 GB	543.99€		NL-9521KJ-34
6185	confirm payment	Emily	2018/02/13 15:05:36.000	SAMSUNG Galaxy S4	329,00 €		NL-9521GC-32
6218	confirm payment	Emily	2018/02/13 15:08:11.000	APPLE ICACA	969,00€	2	NL-7948BX-10
6245	make delivery	Michael	2018/02/13 15:14:04.000	APPLE I COLOR	639,00 €	3	NL-7905AX-38
6272	pay	Emily	2018/02/13 15:20:36.000	APPLE iPhone 6 16 GB	639,00 €		NL-7821AC-3
6269	pay	Charlotte	2018/02/13 15:25:21.000	SAMSUNG Galaxy S <mark>4</mark>	_ 329,00€	1	NL-7907EJ-42
6212	prepare delivery	Sophia	2018/02/13 15:43:39.000	HUAWI 68 IWAUH	V 00 E	1	NL-7905AX-38
6323	send invoice	Alexander	2018/02/13 15:46:08.000	APPLE iPnone 6 to GB	6 1,00 €	1	NL-7833HT-15
6246	confirm payment	Jack	2018/02/13 15:56:03.000	SAMSUNG Galaxy S4	329,00€	3	NL-7833HT-15
6347	send invoice	Jack	2018/02/13 15:57:42.000	SAMSULE Calaxy \$4	329.00€	3	N4-7905AX-38
6351	place order	Zoe	2018/02/13 16:17:37.000	APPLE IF O P S1 G			L-9521GC-32
6204	prepare delivery	Sophia	2018/02/13 16:31:28.000	SAMSUNG Core Prime G361	135,00€	1	NL-7828AM-11a
6204	make delivery	Kaylee	2018/02/13 16:51:54.000	SAMSUNG Core Prime G361	135,00 €		NL-7828AM-11a
6265	confirm payment	Lily	2018/02/13 16:55:55.000	SAMSUNG Galaxy S4	329,00€		NL-9521GC-32
6250	confirm payment	Jack	2018/02/13 17:03:26.000	MOTOR⊕' oto G	199,00€		NL-7942GT-2
6328	send invoice	Lily	2018/02/13 17:30:16.000	APPLE iPhone 6s 64 GB	858,00€		NL-9514BV-16
6352	place order	Aiden	2018/02/13 17:53:22.000	APPLE iPhone 6 16 GB	639,00 €	2	NL-9514BV-16
6317	send invoice	Jack	2018/02/13 18:45:30.000	APPLE iPhone 6s 64 GB	858,00€	5	NL-7907EJ-42
6353	place order	Sophia	2018/02/13 20:16:20.000	APPLE iPhone 5s 16 GB	449,00 €		NL-7751AR-19
•••	•••		•••				



Case ID	Activity	Timestamp
6350	place order	2018/02/13 14:29:45.000
6351	place order	2018/02/13 16:17:37.000
6352	place order	2018/02/13 17:53:22.000
6352	send invoice	2018/02/19 09:20:28.000
6351	send invoice	2018/02/19 16:08:07.000
6350	send invoice	2018/02/21 09:38:16.000
6350	pay	2018/03/02 12:39:37.000
6352	pay	2018/03/05 15:46:47.000
6351	cancel order	2018/03/06 10:17:01.000
6350	prepare delivery	2018/03/07 13:50:35.000
6350	make delivery	2018/03/07 16:41:01.000
6350	confirm payment	2018/03/07 16:53:00.000
6352	prepare delivery	2018/03/07 17:05:59.000
6352	confirm payment	2018/03/07 17:59:55.000
6352	make delivery	2018/03/08 09:54:36.000





Case ID	Activity	Timestamp
6350	place order	2018/02/13 14:29:45.000
6351	place order	2018/02/13 16:17:37.000
6352	place order	2018/02/13 17:53:22.000
6352	send invoice	2018/02/19 09:20:28.000
6351	send invoice	2018/02/19 16:08:07.000
6350	send invoice	2018/02/21 09:38:16.000
6350	pay	2018/03/02 12:39:37.000
6352	pay	2018/03/05 15:46:47.000
6351	cancel order	2018/03/06 10:17:01.000
6350	prepare delivery	2018/03/07 13:50:35.000
6350	make delivery	2018/03/07 16:41:01.000
6350	confirm payment	2018/03/07 16:53:00.000
6352	prepare delivery	2018/03/07 17:05:59.000
6352	confirm payment	2018/03/07 17:59:55.000
6352	make delivery	2018/03/08 09:54:36.000

Order 6350







Case ID	Activity	Timestamp
6350	place order	2018/02/13 14:29:45.000
6351	place order	2018/02/13 16:17:37.000
6352	place order	2018/02/13 17:53:22.000
6352	send invoice	2018/02/19 09:20:28.000
6351	send invoice	2018/02/19 16:08:07.000
6350	send invoice	2018/02/21 09:38:16.000
6350	pay	2018/03/02 12:39:37.000
6352	pay	2018/03/05 15:46:47.000
6351	cancel order	2018/03/06 10:17:01.000
6350	prepare delivery	2018/03/07 13:50:35.000
6350	make delivery	2018/03/07 16:41:01.000
6350	confirm payment	2018/03/07 16:53:00.000
6352	prepare delivery	2018/03/07 17:05:59.000
6352	confirm payment	2018/03/07 17:59:55.000
6352	make delivery	2018/03/08 09:54:36.000

Order 6350



Order 6351







Case ID	Activity	Timestamp
6350	place order	2018/02/13 14:29:45.000
6351	place order	2018/02/13 16:17:37.000
6352	place order	2018/02/13 17:53:22.000
6352	send invoice	2018/02/19 09:20:28.000
6351	send invoice	2018/02/19 16:08:07.000
6350	send invoice	2018/02/21 09:38:16.000
6350	pay	2018/03/02 12:39:37.000
6352	pay	2018/03/05 15:46:47.000
6351	cancel order	2018/03/06 10:17:01.000
6350	prepare delivery	2018/03/07 13:50:35.000
6350	make delivery	2018/03/07 16:41:01.000
6350	confirm payment	2018/03/07 16:53:00.000
6352	prepare delivery	2018/03/07 17:05:59.000
6352	confirm payment	2018/03/07 17:59:55.000
6352	make delivery	2018/03/08 09:54:36.000

Order 6350



Order 6351





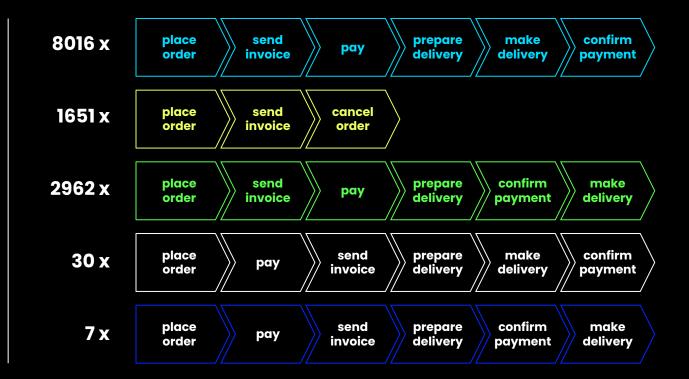
Let's look at the whole event log again



71,043 events 12,666 cases

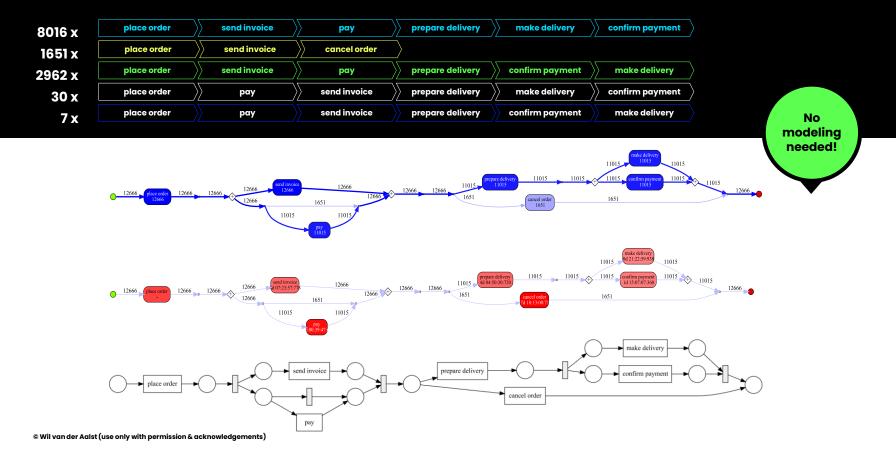
7 activities

Case ID	Activity	Timestamp
6350	place order	2018/02/1314:29:45.000
6351	place order	2018/02/13 16:17:37.000
6352	place order	2018/02/13 17:53:22.000
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6350	prepare delivery	2018/03/0713:50:35.000
6350	make delivery	2018/03/0716:41:01.000
6350	confirm payment	2018/03/0716:53:00.000
6352	prepare delivery	2018/03/0717:05:59.000
6352	confirm payment	2018/03/0717:59:55.000
6352	make delivery	2018/03/08 09:54:36.000



Using the whole event log





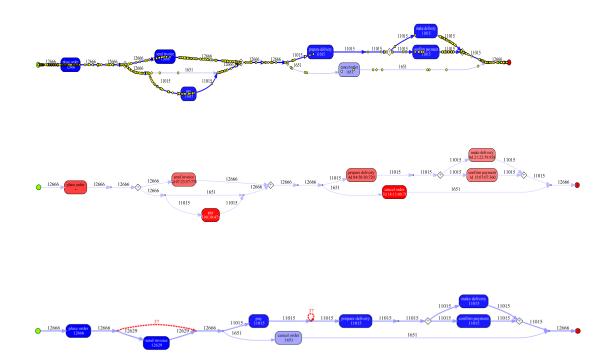
Performance and Compliance



What happens?

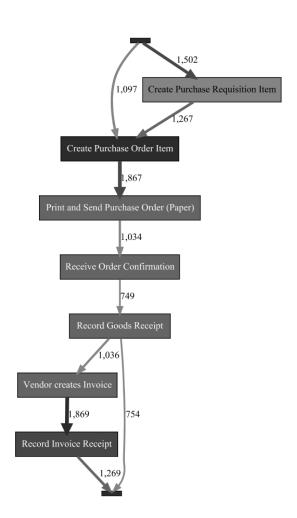
Where are the bottlenecks?

Where do we deviate from the happy path?



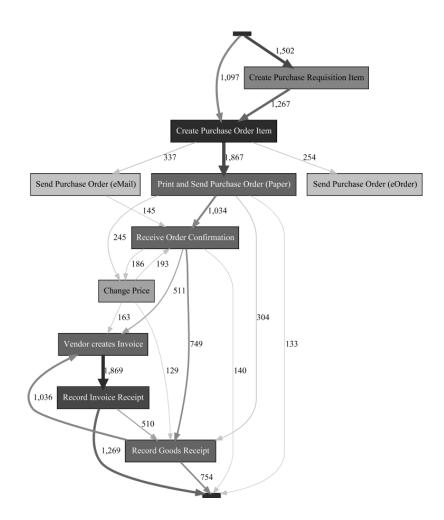


Reality is not so simple



(c)

Reality is not so simple

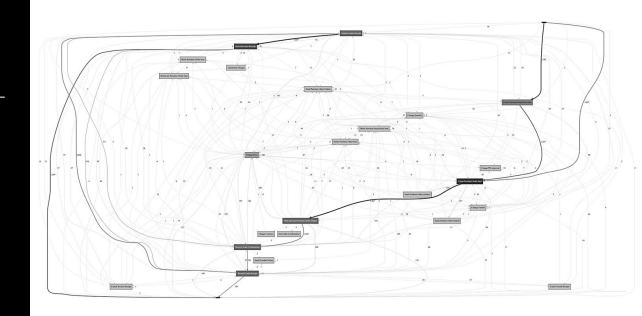




Reality is not so simple

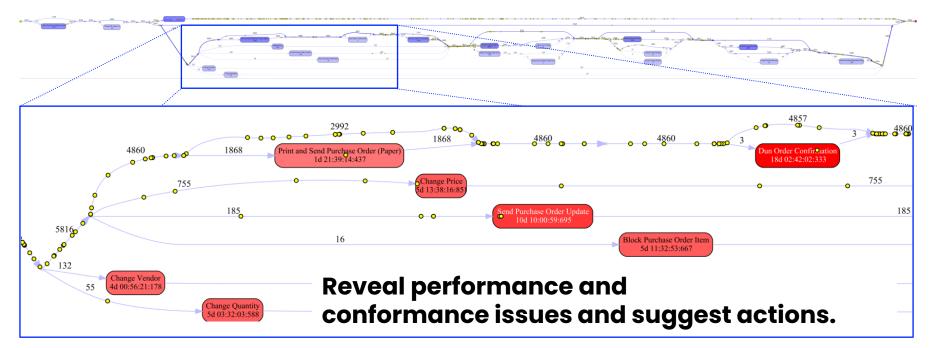
It is common to find thousands of different variants for simple core processes like P2P and O2C!

 Caused by hand-offs, rework, duplication, ineffective communication, etc.



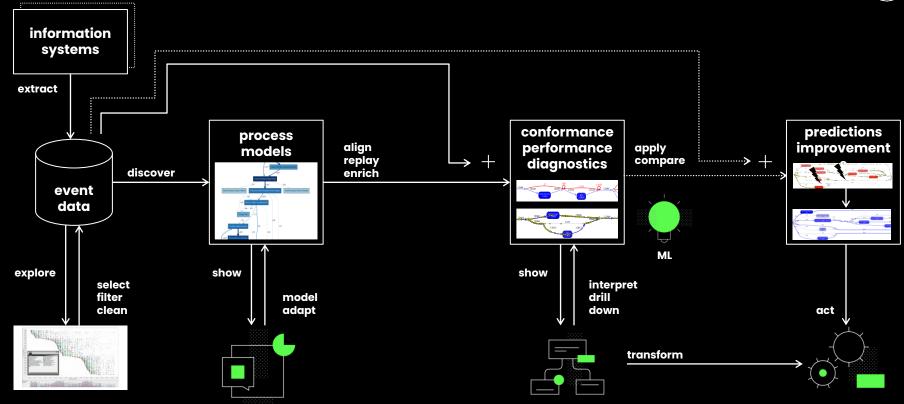
Process mining helps organizations to address compliance and performance problems





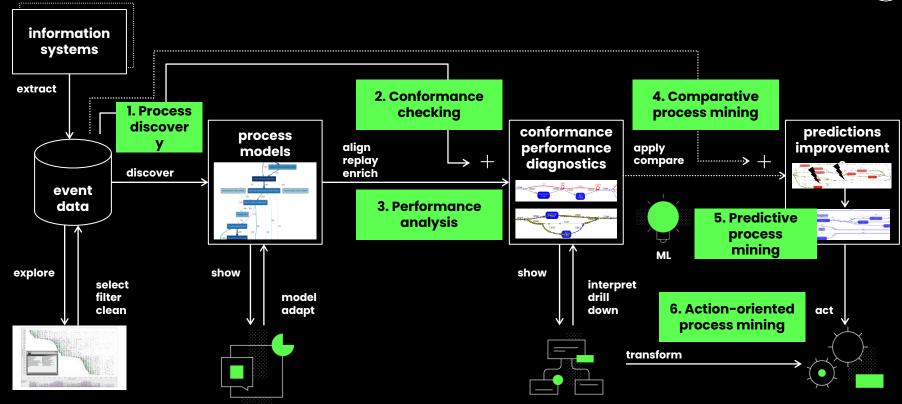
Top-down view





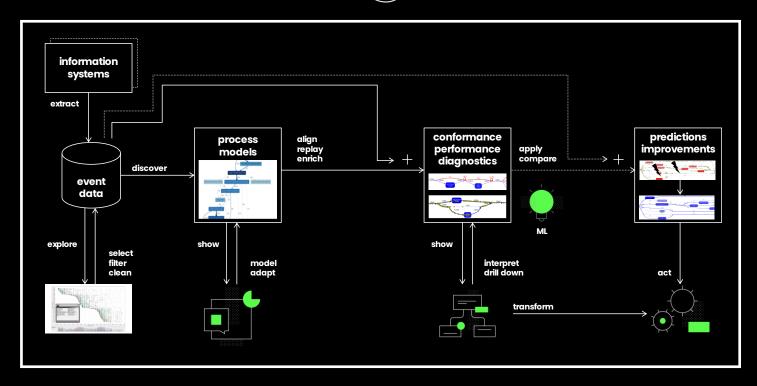
The main process mining tasks





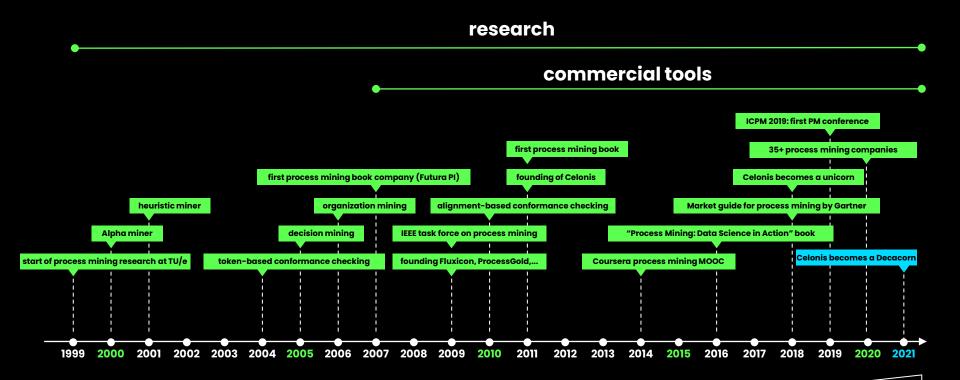


celonis





adaption





Over 35

process mining vendors today



















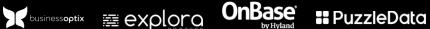




SIGNAVIO LANA Skan. PROCESS OGIC







mav!m change it



vodafone

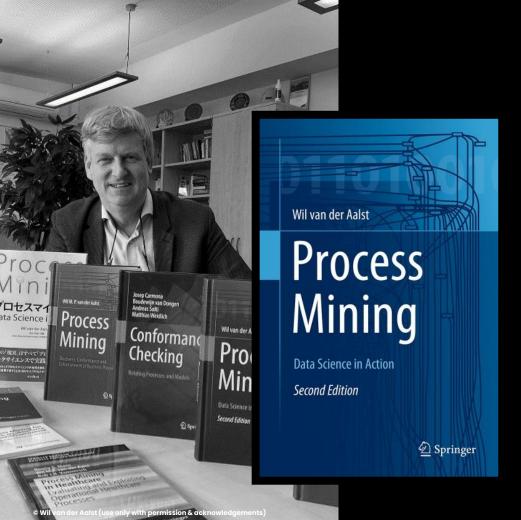
Many

of the larger organizations in **Europe are** using process mining already

(And we are just at the beginning!)

SIEMENS Deloitte. **BOSCH** AkzoNobel 💃 PHILIPS Media Markt L'ORÉAL KPING Lufthansa Medtronic CREDEM ▶ zalando Uber pwc VANDERLANDE lvondellbasell





Additional Lecture Material

Process Mining: Data Science in Action

The textbook "W. van der Aalst. Process Mining: Data Science in Action. Springer-Verlag, Berlin, 2016" (http://springer.com/9783662498507).