

Introduction

This support pack accompanies the video:

You're Hired – Episode 07

To see the video, go to:

<http://learnenglish.britishcouncil.org/en/youre-hired/episode-7>

This support pack contains the following materials:

- a pre-watching vocabulary activity;
- the transcript of the video;
- a comprehension activity;
- some business notes.



Before you watch

Match the words and phrases in the table to their definitions.

1. good on paper	2. counterfactual	3. references	4. arrogant
5. vague	6. convincing	7. self-assured	8. a rejection

Definitions:

- Not clear in meaning or intention
- Not reflecting or considering the facts
- Feeling or showing self-importance and contempt or disregard for others
- Able to persuade somebody to believe that something is true
- Qualifications and experience that are impressive on a CV
- A statement concerning somebody's character or qualifications, usually given to a potential employer
- Behaving in a relaxed manner that displays confidence that your views and abilities are of value
- A letter to tell a candidate that they have not received the job

Transcript

Philip Hart: So...what did you think?

Marcia Boardman: Well... between Sarah Timms and Daniel Watson – I think the choice is pretty obvious!

Philip Hart: Yes – so do I. Watson looked so good on paper...

Marcia Boardman: He seemed very good when I first spoke to him too.

Philip Hart: First impressions often lie!

Marcia Boardman: Indeed...I think a lot of his CV was – how shall we say? “Counterfactual”

Philip Hart: Yes – it just wasn't true! You should never lie on your CV...

Marcia Boardman: He had very good references, though – very strange.

Philip Hart: I guess some people just like that sort of style, but he wouldn't fit in with us...I mean, it's important to be confident – but he was overconfident.

Marcia Boardman: I couldn't agree more. His body language was all wrong...he came across as arrogant.

Philip Hart: Then he gave very vague answers – no specific details of what exactly he'd done in his job...

Marcia Boardman: Whereas Sarah Timms...

Philip Hart: ...knew exactly what she was talking about.

Marcia Boardman: Yes, she was very convincing, self-assured, but not arrogant.

Philip Hart: She'd clearly done some research on the company, and knew what she was talking about.

Marcia Boardman: I thought her presentation was excellent.

Philip Hart: Yes, it was, but I am a little worried about how much experience she has...

Marcia Boardman: Yes, true, but she seems very ready to take on the challenges the role would offer her.

Philip Hart: So? Who do we give the job to?

Marcia Boardman: Sarah!

Philip Hart: Yes, I agree entirely!

Marcia Boardman: Great! I'll phone her straight away offering the post...and I'll write a rejection to Mr. Watson!

Philip Hart: Ok.

Comprehension Task

Reordering

Put the ideas expressed in the video into the correct order.

- | | |
|----------|--|
| | Daniel Watson was too confident. |
| | Sarah Timms was persuasive. |
| 1 | Daniel Watson made a good first impression. |
| | You should always tell the truth on your CV. |
| | They will offer the job to Sarah. |
| | Philip Hart is concerned about Sarah's experience. |

Business notes

In the seventh video in the series Marcia and Philip discuss and compare the two interviewees before making the decision about who to give the job to. In doing this they use a number of adjectives to describe the characters of Daniel and Sarah, such as convincing and arrogant. Adjectives can often have a positive or negative connotation – here are a few more adjectives that could be used to describe someone in an interview situation:

Positive	Negative
Convincing	Unconvincing
Self-assured	Arrogant
Confident	Overconfident
Well-prepared	Unprepared
Sincere	Insincere
Ambitious	Over-ambitious

Answers

Before you watch: 1-e, 2-b, 3-f, 4-c, 5-a, 6-d, 7-g, 8-h

Comprehension task:

- Daniel Watson made a good first impression.
- You should always tell the truth ...
- Daniel Watson was too confident.
- Sarah Timms was persuasive.
- Philip Hart ...
- They will offer ...