Intcomex

AWS

REVISIÓN ENERO 2025

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WHO ARE WE?

We are here to connect people, organizations, and communities in Latin America and the Caribbean as the leading platform for the latest technology products and value-added solutions.

We have a local presence based on our own network of 14 subsidiaries and two consolidation centers located in Miami and Panama, serving more than 41 countries throughout the region.

14+

SUBSIDIARIES

With a portfolio of more than 12,000 products.

180+

VENDORS

Currently, we serve more than 50,000 distribution channels, represented by value-added channels, retailers, and telecommunications operators.

50K+

CHANNELS

With capacity in 24 storage and distribution points.

100000+

M2

INTCOMEX CLOUD

3500+
ACTIVE PARTNERS

18+
COUNTRIES

90+
CLOUD SPECIALISTS

35
YEARS OF EXPERIENCE

1st
CLOUD DISTRI IN LATAM & CARIBBEAN

98+
CERTIFICATIONS & SPECIALIZATIONS

2000+
PARTNERS TRAINED & CERTIFIED

98
NPS SCORE FOR TRAINING

CUSTOMER PROFILE

VARs

MSP's

Telcos & Service Providers

SMB

Retail

Education

Healthcare

FinOps

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SMB VALUE

Our mission is to help you get the most out of your technology investments, streamline your operations, and open up new business opportunities.

Strategic Tech Planning

- Support in fully understanding your goals, challenges, and technology needs.
- Design a customized technology plan aligned with your business objectives.
- Recommendations of the most appropriate platforms and solutions to boost your productivity and competitiveness.
- We develop a phased implementation plan so that changes are made in an orderly manner without affecting your daily operations.

Cloud Migration & Optimization

- Review of your current infrastructure to see how the cloud can benefit your business.
- Supportt in migrating your applications, data, and processes to the cloud quickly and securely.
- Advisement on how to adjust and optimize your cloud environment so that it is always scalable, economical, and secure.
- If needed, we can guide in integrating hybrid or multi-cloud options, giving you more flexibility and performance.

BackUp & Security

- Evaluate the security of your systems to detect potential risks or breaches.
- Constant monitoring to prevent attacks and respond quickly to any incidents.
- Design of backup and recovery plans so that your information is always protected.
- Guidance in implementing robust protection measures such as firewalls, encryption, and threat monitoring.

Managed Cloud Services

- Monitoring the maintenance and updates to ensure that your tech environment is always up to date and secure.
- Resolution and escalation of issues quickly to minimize disruptions and maintain performance.

Training & Knowledge Transfer

- More than just providing with a service, we want your team to learn and grow with us.
- We offer workshops and training so that your staff can master the best practices and necessary skills.
- We share our experience in technology and business to strengthen your internal team.

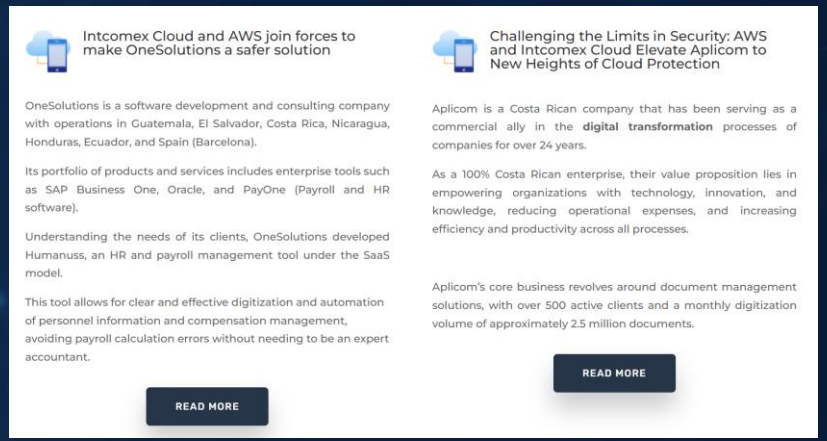
INTCOMEX CLOUD

SUCCESS CASES

Intcomex has 2 AWS Service Delivery Programs, designed to validate AWS Partners with deep technical knowledge, experience, and proven success in delivering specific AWS services to customers.

WAF

AWS WAF Delivery Partners are AWS Partners that implement AWS WAF to protect applications on the network from common network exploits that could jeopardize security, affect application availability, or result in excessive resource consumption. Working with an AWS WAF Delivery Partner, you can increase the security of your web applications and create custom rules to block common attack patterns such as SQL injection or cross–site scripting.



Intcomex Cloud and AWS join forces to make OneSolutions a safer solution

OneSolutions is a software development and consulting company with operations in Guatemala, El Salvador, Costa Rica, Nicaragua, Honduras, Ecuador, and Spain (Barcelona).

Its portfolio of products and services includes enterprise tools such as SAP Business One, Oracle, and PayOne (Payroll and HR software).

Understanding the needs of its clients, OneSolutions developed Humanuss, an HR and payroll management tool under the SaaS model.

This tool allows for clear and effective digitization and automation of personnel information and compensation management, avoiding payroll calculation errors without needing to be an expert accountant.

READ MORE

Challenging the Limits in Security: AWS and Intcomex Cloud Elevate Aplicom to New Heights of Cloud Protection

Aplicom is a Costa Rican company that has been serving as a commercial ally in the **digital transformation** processes of companies for over 24 years.

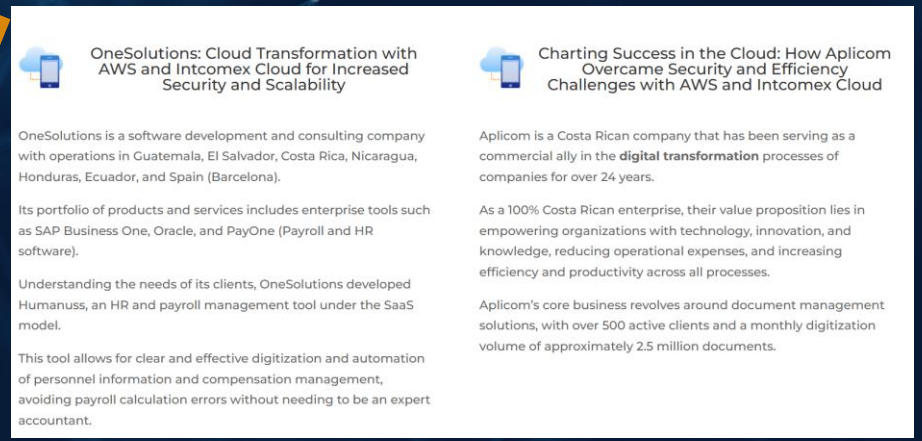
As a 100% Costa Rican enterprise, their value proposition lies in empowering organizations with technology, innovation, and knowledge, reducing operational expenses, and increasing efficiency and productivity across all processes.

Aplicom's core business revolves around document management solutions, with over 500 active clients and a monthly digitization volume of approximately 2.5 million documents.

READ MORE

EC2 for Windows

The Amazon EC2 Delivery Program for Microsoft Windows Server aims to assist AWS partners in planning, deploying, and managing the migration to the cloud and the modernization of Windows-based solutions for their customers. With expertise in implementing and migrating Microsoft workloads, Amazon EC2 Delivery Partners for Microsoft Windows Server can maximize their agility, security, and profitability. This means they can offer their customers a seamless migration of critical Windows applications while ensuring an increase in operational efficiency and a higher level of cloud security.



OneSolutions: Cloud Transformation with AWS and Intcomex Cloud for Increased Security and Scalability

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Charting Success in the Cloud: How Aplicom Overcame Security and Efficiency Challenges with AWS and Intcomex Cloud

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