

Vet Domestic & Foreign Suppliers

Risk-based onboarding with OFAC, FOCI, and DoD compliance

The Challenge

Foreign and domestic suppliers present different risk profiles and require different due diligence approaches. Defense contractors must assess foreign suppliers for OFAC compliance, Foreign Ownership, Control, or Influence (FOCI), and other DoD-specific requirements. Without proper segregation and vetting, companies risk doing business with prohibited entities or compromising sensitive programs.

The Intelleges Solution

Intelleges provides differentiated onboarding workflows for domestic and foreign suppliers, with extensive questionnaires designed to assess trustworthiness and regulatory compliance. The platform ensures that foreign supplier risks are systematically identified and documented.

Key Capabilities

- **Domestic vs. Foreign Segregation:** Automatically classify suppliers based on country of incorporation and ownership structure. Apply different risk frameworks and questionnaire sets accordingly.
- **OFAC Screening:** Screen all suppliers against Office of Foreign Assets Control sanctions lists. Flag matches and near-matches for compliance review.
- **FOCI Assessment:** Deploy comprehensive Foreign Ownership, Control, or Influence questionnaires for suppliers providing goods or services to defense programs. Assess beneficial ownership, foreign government ties, and potential influence vectors.
- **Country Risk Scoring:** Assign risk scores based on supplier location, incorporating geopolitical instability, trade restrictions, and regulatory environment factors.

Results & Outcomes

- ✓ Identified foreign suppliers with undisclosed ownership structures
- ✓ Prevented awards to OFAC-sanctioned entities before contracts were signed
- ✓ Created comprehensive FOCI documentation required for DoD programs
- ✓ Reduced foreign supplier onboarding time while increasing thoroughness

Related Case Studies

Case Study 9: Foreign Supplier Verification | Case Study 5: ITAR/EAR Compliance



Ready to Transform Your Compliance Operations?

Intelleges automates complex compliance workflows, reduces risk, and delivers audit-ready documentation — so your team can focus on what matters most.

Schedule a Demo: www.intelleges.com/demo

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