



# All-Electric Buildings. Clean, Simple & Affordable.

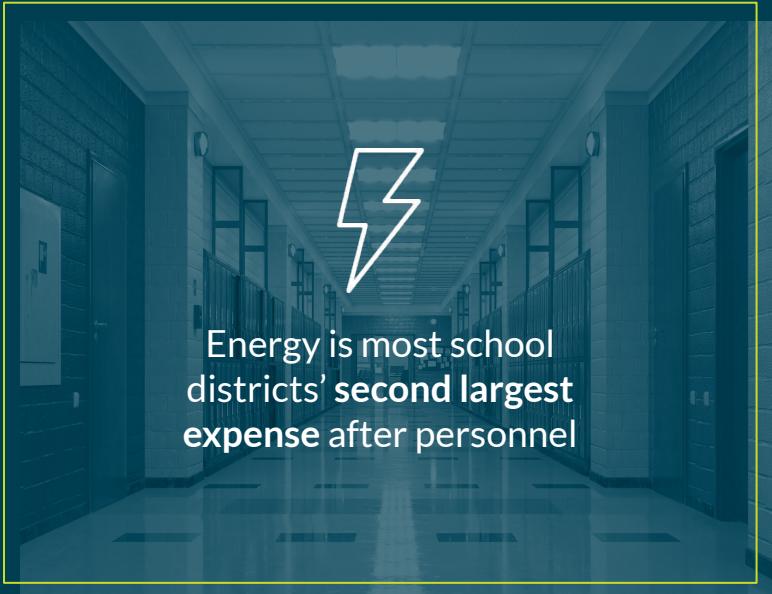
2024

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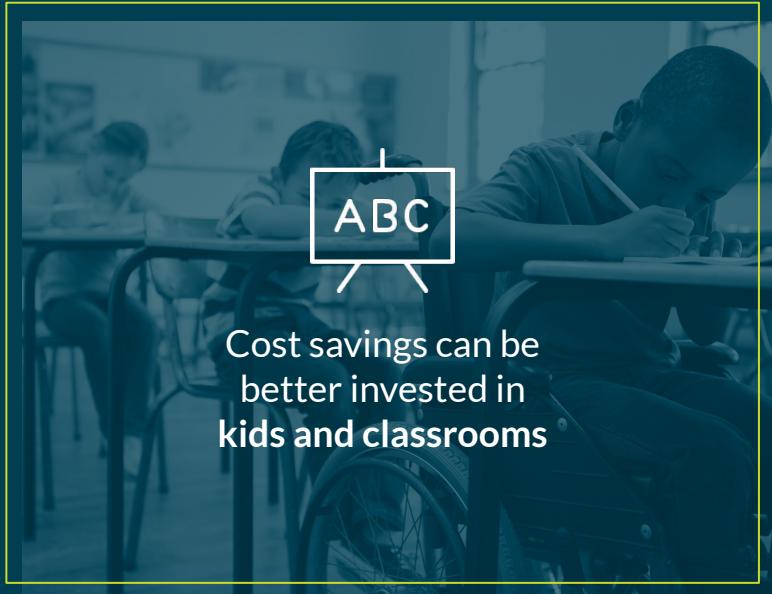
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# OUR PURPOSE

Community Energy Labs' (CEL) mission is to simply & affordably enable communities' building decarbonization goals by 2030.



Energy is most school districts' **second largest expense** after personnel



Cost savings can be better invested in kids and classrooms

# WHY NOW?

Climate laws are spreading

**19**

STATES

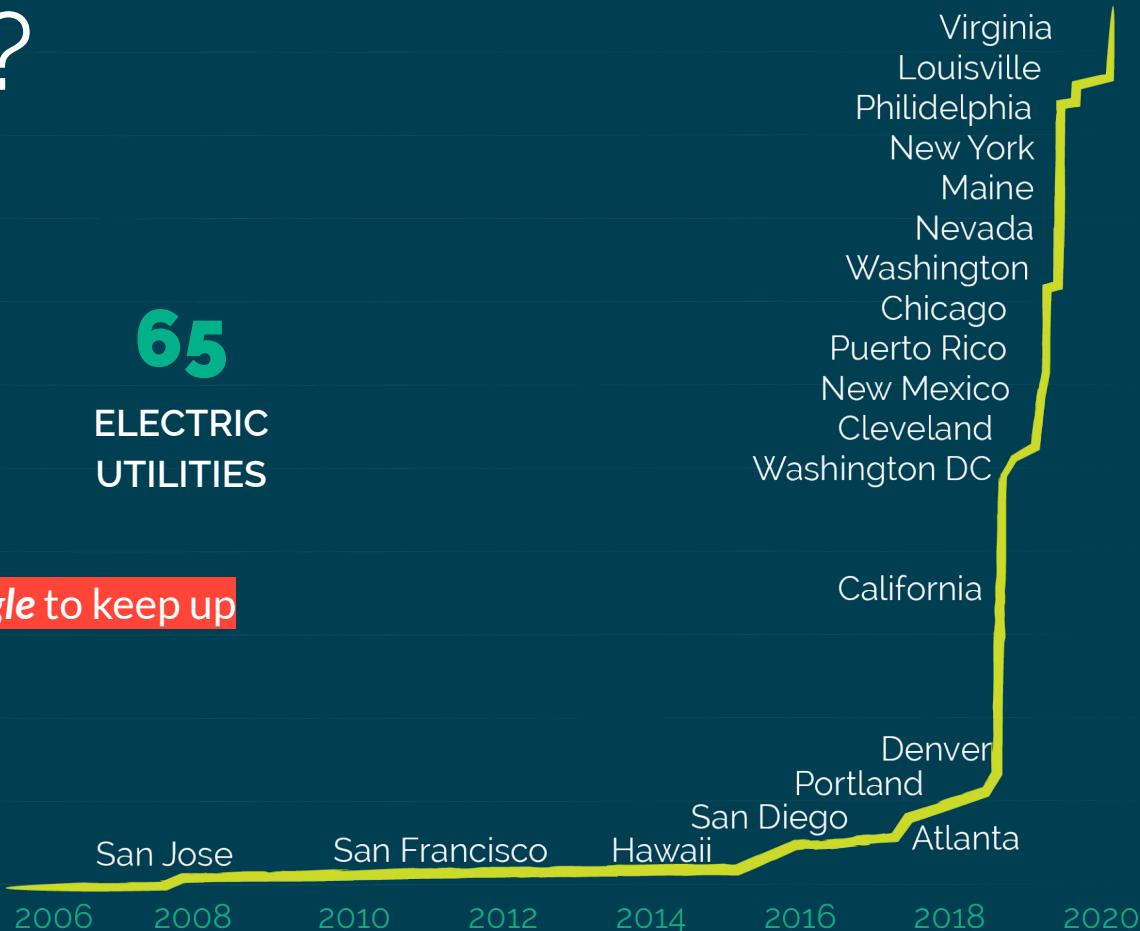
**29**

OF THE 50 MOST  
POPULATED CITIES

**65**

ELECTRIC  
UTILITIES

Small & mid-sized publics **struggle** to keep up

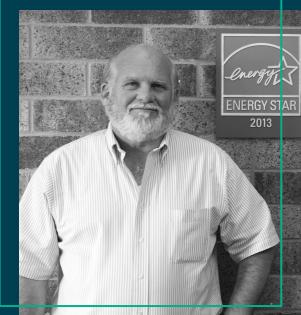


# PROBLEM



KIM

↓ CAPEX  
1 million ft.<sup>2</sup>  
\$3M energy bill  
Net Zero by 2025

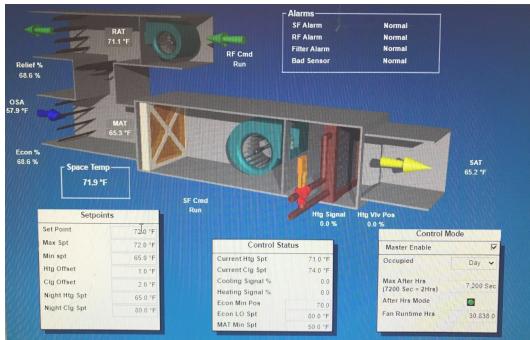


GLENN

4-20 buildings  
1-3 staff  
↑ backlog

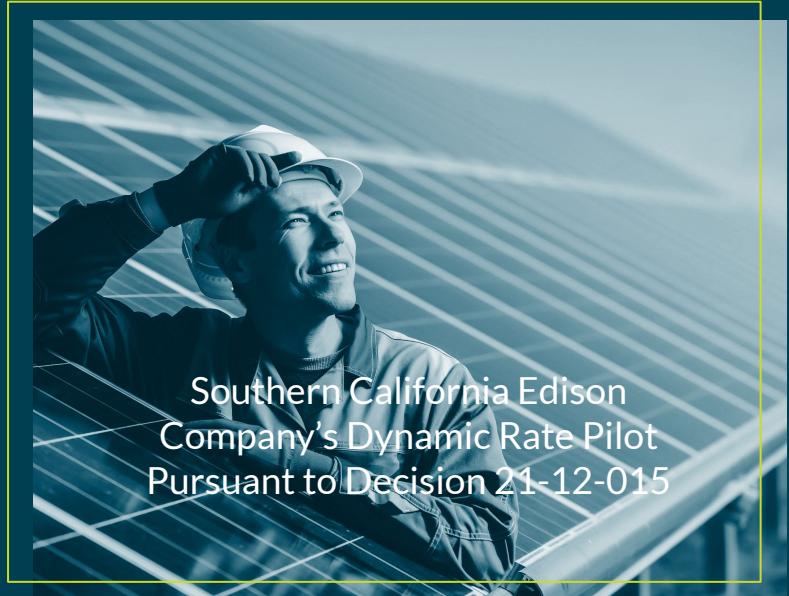
↑ CAPEX \$3MM

→ CARBON



# BACKGROUND

SCE partnered with CEL & EPRI to explore ways to help K12 adapt to the rapidly changing realities of the energy transition.



# PROBLEM

**WTH?!**

**TOO COMPLEX**

Windows 95 called and it wants its interfaces back.

**25%**

**TIME CONSUMING**

Users report spending up to 25% of their time adjusting schedules and setpoints.

**>10%**

**ADOPTION**

90%+ of the market programs tstats and tracks projected energy in excel instead.

**\$200k**

**AVERAGE COST**

Typical system cost \$2.50-\$7.00/ sq.ft, or, \$125-\$250k up front.

**4 hour**

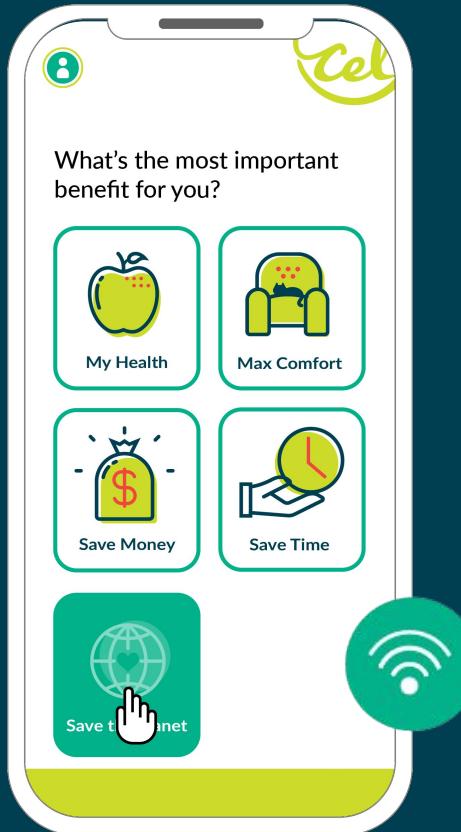
**BYPASS PERIOD**

Inflexible rules annoy occupants so they bypass controls for up to 4 hours at a time, driving up costs.

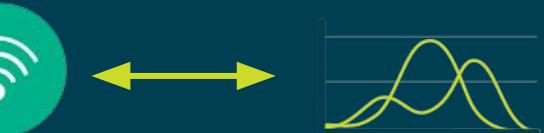
# SOLUTION

CEL is an IoT & Software as a Service control platform for building operators who find it complex, frustrating and very expensive to meet new building energy goals using standard building control options.

- // Simple & intuitive
- // Single day installation
- // Autonomous control
- // Works with solar & battery



- ↑ SAVINGS OF 5-25%
- ↓ GHG REDUCTION
- ↓ CAPEX UNDER \$20k
- ↑ ROI IN UNDER 2 MONTHS



# PILOT PROCESS & RESULTS



## 1 CHOOSE

- // Smart T-Stat
- // BACnet over IP



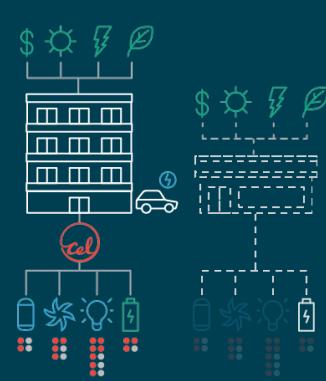
## 2 SETUP & INSTALL

- // Audit ½ - 1 day
- // Install ½ - 1 day



## 3 TURN ON THE SYSTEM

- // Pilot pays for 1 year
- // Then \$.06-.10 sq ft/yr



## 4 TESTING CAMPAIGNS

- // 20-40% Demand Charge Reduction
- // Comfort Rules

# COOL BEFORE

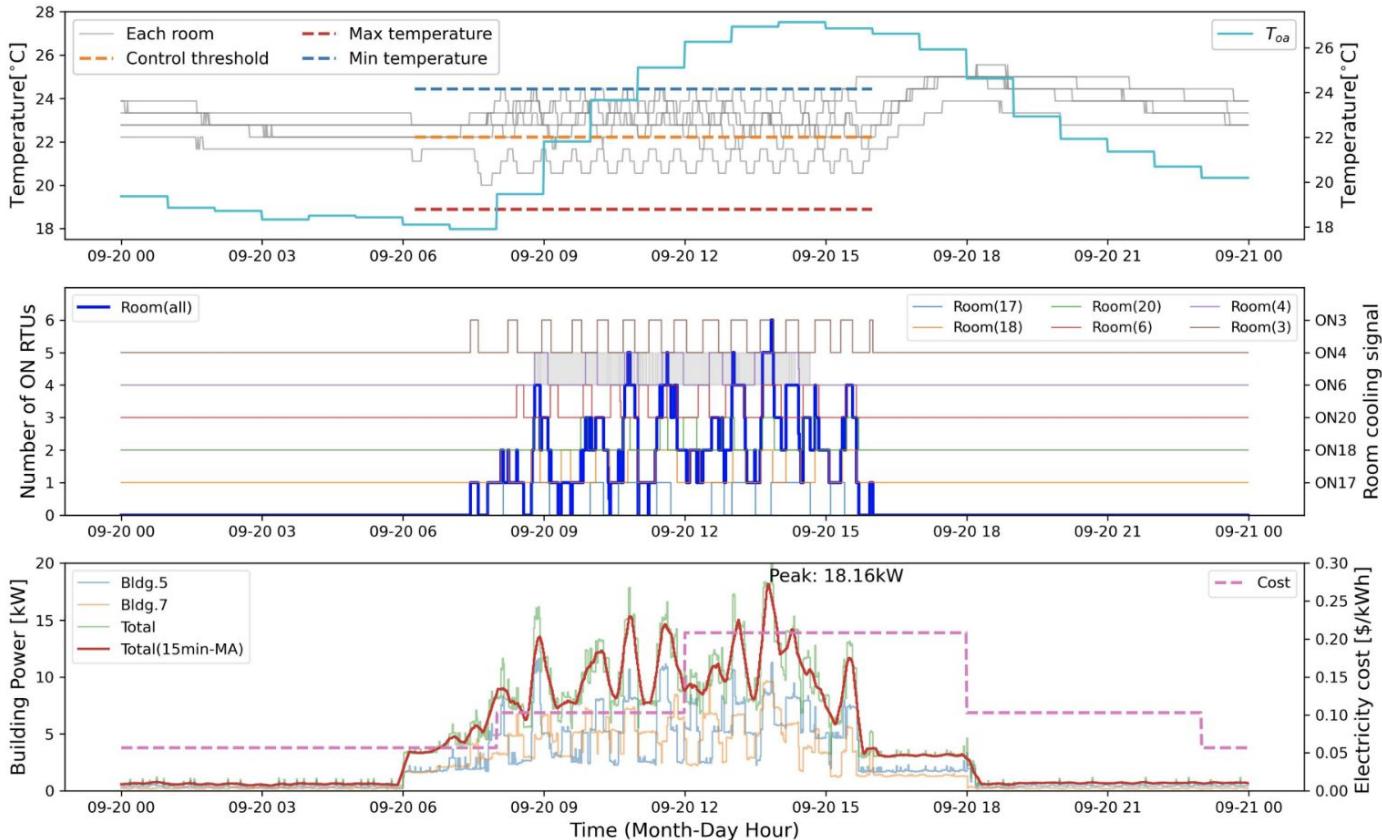


Figure 12: Summary of RTU operation in a default schedule day (Baseline); top: room temperatures with min/max comfort boundary (thermostat deadband adjusted setpoints) and outdoor air temperature, middle: RTU signals and override period (grayed area), bottom: building power and electricity price signal.

# COOL AFTER

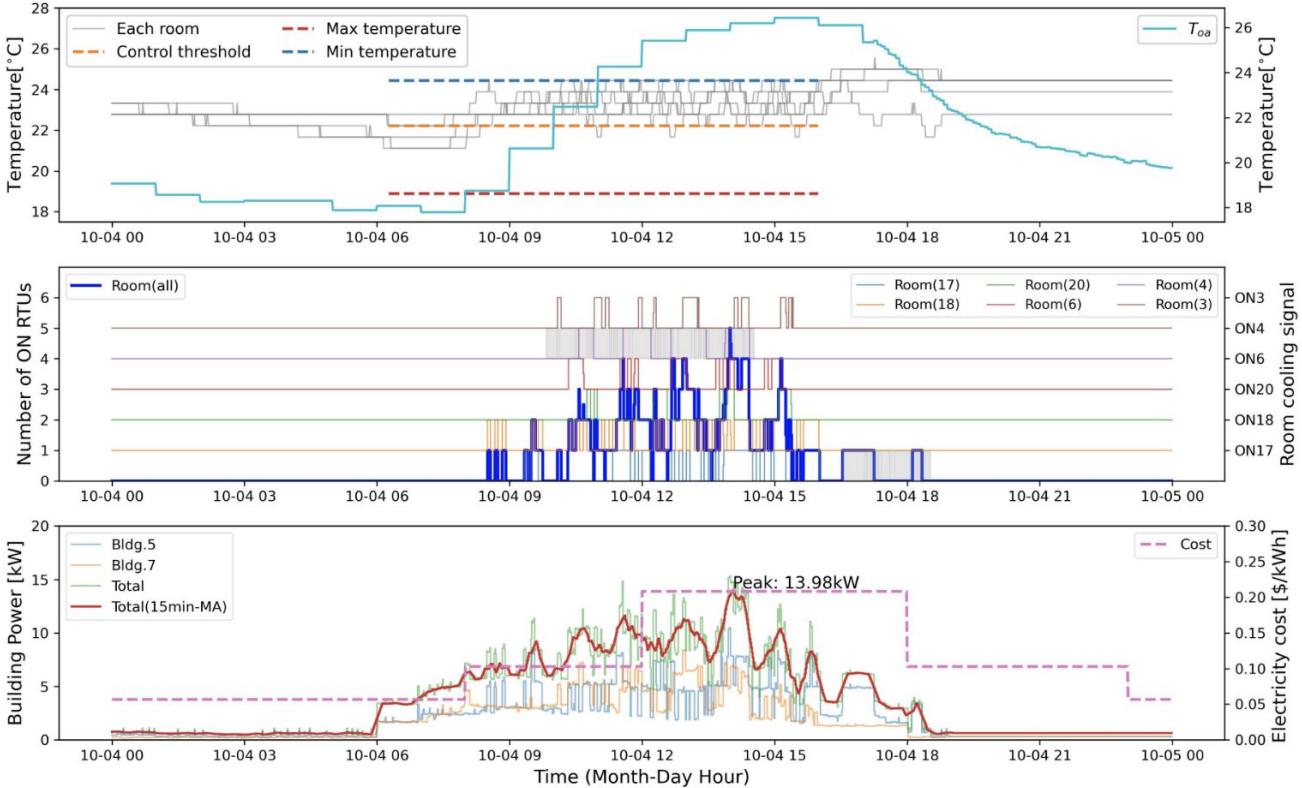


Figure 13: Summary of RTU operation in an MPC day (MPC); top: room temperatures with min/max comfort boundary (thermostat deadband is included) and outdoor air temperature, middle: RTU signals and override period (grayed area), bottom: building power and electricity price signal.

# COOL SHIFT

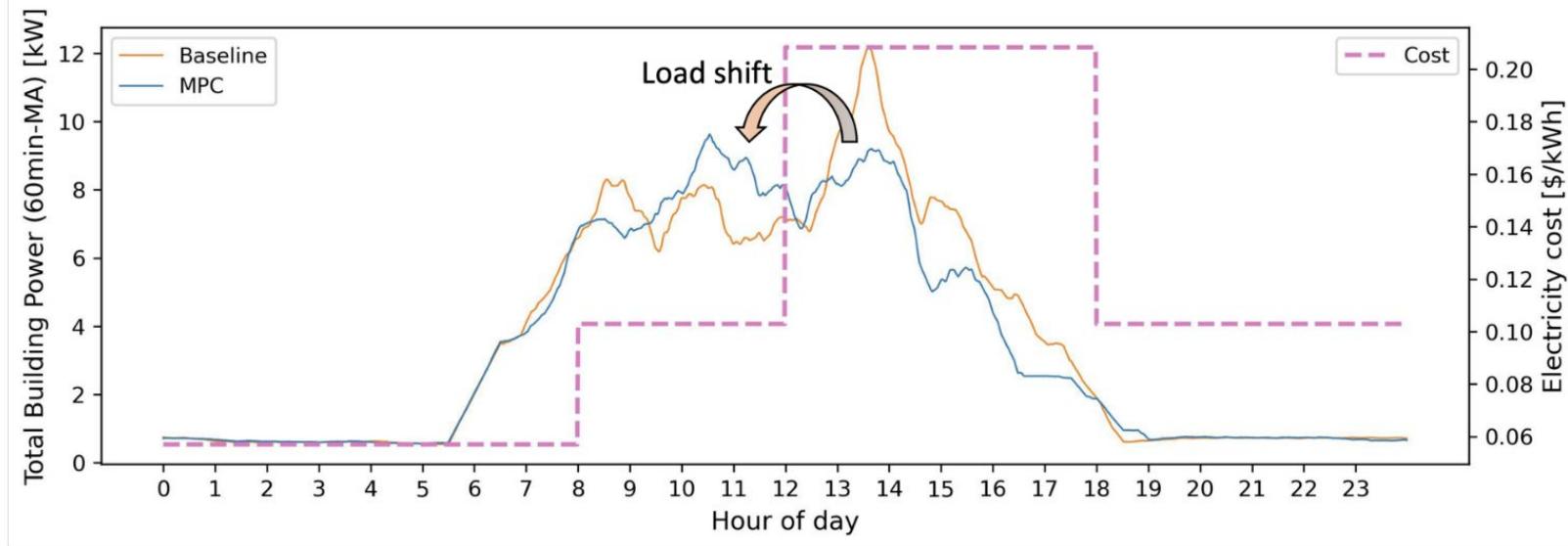
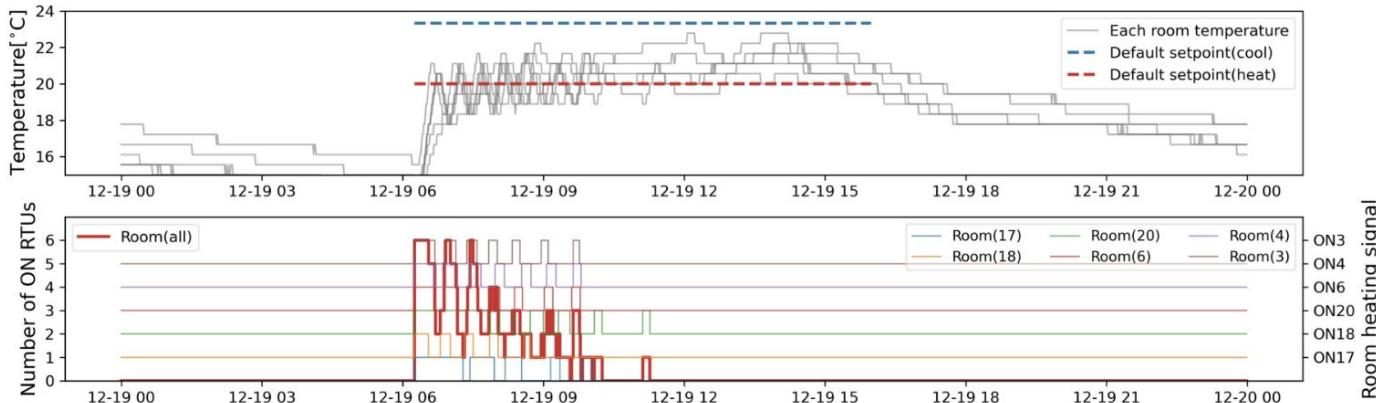
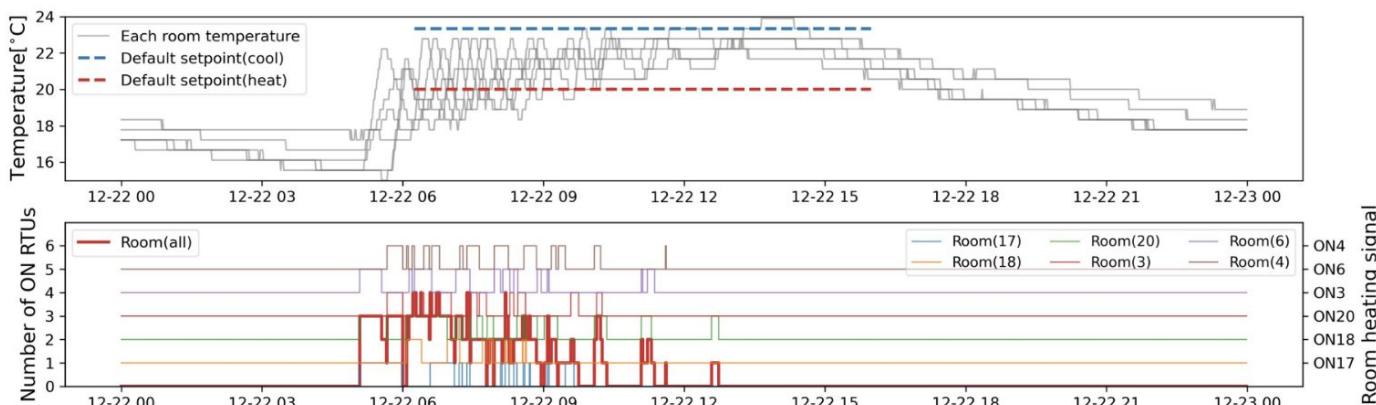


Figure 17: Comparison between the load profiles in a Baseline and an MPC day with the utility tariff

# HEAT



(a) Heating operation (Baseline)



(b) Heating operation (MPC)

# AWARDS & PARTNERS

## ACCELERATORS & INCUBATORS

- // Google for Startups
- // Wells Fargo IN2
- // Greentown Labs
- // Madrona Venture Labs
- // Public Spend Forum
- // Venture for Climatech
- // SCEIN
- // VirtueLab
- // Washington State

## GRANTS & PRIZES

- // CalTestBed
- // CalSEED
- // 3 CEC EPIC Grants
- // CleanTech Open
- // EPRI Incubatenergy Labs
- // WA Dept of Commerce
- // US Dept of Agriculture
- // US Dept of Energy

## CONTRACTS & PILOTS

- // Southern California Edison
- // Silicon Valley Clean Energy
- // Tacoma Power
- // Energy Northwest
- // BEF
- // ENEL & more

# THANK YOU.



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