













# Proactively Manage Your Market Risk

## Flexible Index Solutions

Energy buyers encounter a variety of risks when they are making power purchasing decisions. With Flexible Index Solutions, Constellation can help you mitigate these risks and focus on your core business.

Flexible Index Solutions enables you to make smaller, fixed price purchases at any time. Smaller load-following purchases over the term of your contract will help your business manage market extremes. Using this flexible solution, you can create a proactive, long-term approach to managing your power purchases.

# **Start Buying Over Time**

Similar to a fixed price, Flexible Index Solutions allows you to lock in prices and limit your exposure to market volatility. Instead of buying point-in-time, you're buying over time. By choosing a fixed rate at one point in time, you are tied to that rate for the full length of your contract; when energy prices drop, you could miss out on an opportunity to lower your price. By spreading the timing risk, your business can take advantage of these price lows while still fixing costs in case the costs rise.



#### **Benefits to Your Business**

- It's flexible. We'll work with you to help you determine when and how much to buy based on your unique business needs.
- Greater budget certainty. Strategically lock in any amount of usage you would like to help manage market exposure.
- Reduced risk of your decision's timing. Make smaller purchases to spread out the risk and reduce the worry of making the right choice at the right time, even in a volatile market.
- A strategy that works best for you. With a Flexible Index Solutions strategy that makes purchases over time, you are able to control your energy use with the support and insight of our energy market professionals.



America's energy choice®

## Why Constellation?

We are a leading national energy solutions provider with the expertise to execute customized strategies for your unique needs. This enables us to offer our customers unique products to help them manage market risks. Why work with Constellation? Because we:

- Are the #1 commercial competitive retail supplier of power in the U.S. +
- Serve approximately 2.2 million customers
- Are among the top 10 commercial solar developers
- Deliver Renewable Energy Certificates (RECs) for customers, which enabled them to avoid 1.2 million metric tons of greenhouse gases (GHG) in 2015 alone\*
- Offer a dedicated team of regulatory, market and wholesale experts

Working with Constellation can help you make strategic decisions that impact your bottom line with added knowledge of how prices compare to historical benchmarks, key fundamental drivers that can influence future market trends, and more. Let us work with you from the start to ensure that your operating systems are designed and permitted to take advantage of flexible energy products and programs to help you manage energy costs.

## **Products to Help You Buy, Manage and Use Your Energy**



### **Electricity**

- Fixed Price Solutions
- Secured Solutions
- Flexible Index Solutions
- Block Solutions
- Peak Load Management
- Minimize Volatile Pricing (MVPe)
- Information to Implementation (i2i)
- Transparency Product
- Custom Forecast Solution
- MarketWatch



#### **Natural Gas**

- SmartPortfolio Program
- Minimize Volatile Pricing (MVP) Program
- Manage Portfolio Service (MPS) Program
- Energy Manager
- Fixed Price
- Fixed Basis
- NYMEX Lock
- Index



## CPower LR/DR

- Automated Load Control
- Demand Response
- Ancillary Services
- Economic Programs



## Renewable Energy

- Solar
- Renewable Energy Certificates (RECs)
- Carbon-Free Product
- Generation Development



#### Energy Efficiency

- HVAC Infrastructure
- Building Automation & Analytics
- Lighting & Controls
- Water Conservation
- Retro-Commissioning
- Measurement & Verification (M&V) Services
- Efficiency Made Easy



## Onsite Generation

- Solar Solutions
- Fuel Cells
- Batteries & Storage
- Back-up/Emergency Generation
- Cogeneration
- District Energy Systems & Operations

Constellation is a leading competitive retail and wholesale supplier of power, natural gas and energy products and services across the continental United States. Constellation's family of retail businesses serves residential, public sector and business customers, including more than two-thirds of the Fortune 100. Learn more at www.constellation.com.

- + Source: DNV GL. June 2016
- \* Constellation, 2016

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