



Inveneo - ICIP Relations

Training & Certification



- Individuals are trained
- Companies are certified
- Individuals are NOT recognized as an ICIP
- To stay certified, companies need to keep staff who have been trained
- Legal partnership (collect partnership documents)

How to Order Equipment



- Review Partner section of Inveneo.org website
- Use Price Sheet
- Payment in advance, we extend no credit

Shipping Time & Cost



- Air freight takes a week minimum
- Cost per computer is approximately US\$70
- Delivered to host country airport - you need to get it out of customs

Inter-ICIP Relations



- We encourage you to work together
- ICIPs have country-level exclusivity
- Non-ICIP countries are open to anyone
- Inveneo reserves the right to sell directly to any client but prefers to sell through ICIPs in-country

Business Support



- Share your RFP & Leads with Inveneo for support
- Proposal writing support
- Marketing and Sales support
- Local Business Training Workshops in 2009

Contacts

Mr. Wayan Vota,
Senior Director, ICIP Program

Mr. FJ Cava,
Business Support Manager

icip-support@inveneo.org