

Ioannis Aronis

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OBJECTIVE

Executive General Manager in Restaurants & Hotels with over 15 years of experience in multisite operations, providing thorough HR Management, Marketing Management, Sales Development, F&B Management, Personnel Training & skilful support in senior executives, managers, supervising all aspects of projects & venues.

EXPERIENCE

London, Soho, UK
January 2020 - Present

Restaurant Manager

Hovarda, an Aegean-Inspired Bar & Restaurant

Venue Management, CRS & FBS Management,
HRS & Personnel Training Management,
FSMS/HACCP Implementation,
Audit & Control Management

Mykonos, Cyclades, Greece
March 2019 - October 2019

Restaurant Manager

SantAnna Mykonos Beach Club & Restaurant

Venue Management, CRS & FBS Management,
HRS & Personnel Training Management,
FSMS/HACCP Implementation,
Audit & Control Management

Glyfada, Athens, Greece
October 2018 - March 2019

General Manager

VITTORIA GATI - Italian Cuisine Restaurant

Venue Management, CRS & FBS Management,
HRS & Personnel Training Management,
FSMS/HACCP Implementation,
Audit & Control Management

Antiparos, Cyclades, Greece
January 2018 - September 2018

General Manager

VERANDA ANTIPAROS - Restaurant & Beer | Wine | Cocktail Bar

Marketing & Sales Management & Development,
Venue Management, CRS & FBS Management,
HRS & Personnel Training Management,
FSMS/HACCP Implementation,
Audit & Control Management

Antiparos, Cyclades, Greece
February 2016 - October 2017

General Manager

SOROS BEACH - SEA | FOOD | SUITES

Hotel Management, Hotel Sales Development,
Hotel CRS & FBS Management,
HRS & Personnel Training Management,
FSMS/HACCP Implementation,
Audit & Control Management

Greece
February 2012 - Present

General Manager

ARONIS GROUP LTD | TQM Consulting | Hotels & Restaurants

Supervision & Consulting Services in:

Hotel Management, Hotel Sales Development,

Hotel CRS & FBS Management,

Hotel HRS & Personnel Training Management,

FSMS/HACCP Implementation,

Audit & Control Management

a) Partnership with Hotel Vision in its hotel sites/clients,
from 01/10/2017 - Today

b) Partnership with Lamway Hotel Management Group,
from 01/06/2015 till 30/09/2017

in their hotels / restaurants / beach bars

Elliniko, Athens, Greece
February 2011 - January 2012

Operations General Manager (Multi-Unit)

SOLUS CREAS GOURMET S.A.

Management & Operations in headquarters & all company sites:

Marketing & Sales Management & Development,

Multiple Venues Management, CRS & FBS Management,

HRS & Personnel Training Management,

FSMS/HACCP Implementation,

Audit & Control Management

Pagрати, Athens, Greece
February 2011 - January 2012

Restaurant Manager

SPONDI - 2 Michelin Star awarded French Cuisine Restaurant

Venue Management, CRS & FBS Management,

HRS & Personnel Training Management,

FSMS/HACCP Implementation,

Audit & Control Management

Politeia, & Kolonaki, Athens, Greece
January 2010 - January 2011

General Manager

ZEN & SQUARE - Japanese Cuisine Restaurants

Venue Management, CRS & FBS Management,

HRS & Personnel Training Management,

FSMS/HACCP Implementation,

Audit & Control Management

Kifisia, Athens, Greece
May 2009 - January 2010

Life Insurance Consultant

MetLife

Life Insurance Management/Planning & Implementation,

Medical Insurance Management/Planning & Implementation

Ampelokipoi, Athens, Greece
January 2009 - December 2009

General Manager

SONIA CAFÉ - Restaurant

Venue Management, CRS & FBS Management,

HRS & Personnel Training Management,

FSMS/HACCP Implementation,

Audit & Control Management

Piraeus, Athens, Greece
October 2008 - December 2008

General Manager

CAYENNE - Lounge Bar Restaurant

Venue Management, CRS & FBS Management,
HRS & Personnel Training Management,
FSMS/HACCP Implementation,
Audit & Control Management

Varkiza, Athens, Greece

Restaurant Manager

ISLAND Art & Taste – Club Restaurant

Venue Management, CRS & FBS Management,
HRS & Personnel Training Management,
FSMS/HACCP Implementation,
Audit & Control Management

seasonal operation - employment periods:

from:15/05/2008 till:31/09/2008

from:01/05/2007 till:31/09/2007

from:12/05/2005 till:24/09/2005

Kolonaki, Athens, Greece
October 2007 - April 2008

Restaurant Manager

CENTRAL - Lounge Bar Restaurant

Venue Management, CRS & FBS Management,
HRS & Personnel Training Management,
FSMS/HACCP Implementation,
Audit & Control Management

Kifisia, Athens, Greece
November 2006 - April 2007

Direct Sales & Back Office Operation Manager

HOL - Hellas on Line - internet & phone services provider

Individual Customers & Businesses Services Management,
Audit Control, Sales & Campaigns Management & Tracking,
Sales Dep. Efficiency Control Management,
Sales & Back Office Teams Training & Implementation Techniques

Kifisia, Athens, Greece
March 2006 - November 2006

Customer Service & Technical Support

Operations Manager

WIND - internet & phone services provider

Customers Services Management,
Technical Check Up & Support Management & Tracking,
Resolve Technical Customer Issues,
Efficiency Control Management,
Team Training & Implementation Techniques

Kolonaki, Athens, Greece

Restaurant Manager

Ciro's Pomodoro of Knightsbridge - Restaurant, Bar

Venue Management, CRS & FBS Management,
HRS & Personnel Training Management,
FSMS/HACCP Implementation,
Audit & Control Management

seasonal operation - employment periods:

from:12/10/2005 till:28/2/2006

from:12/03/2005 till:03/5/2005

Leof. Alexandras, Athens, Greece
July 2001 - July 2002

Assistant Restaurant Manager

PARK HOTEL

Customer Services Management, Restaurants & Services Areas
Management & on the job training in conventions & banquets,
provisions & collections, reception & restaurant departments

EDUCATION

London, UK
2021- Present

Full Stack Web Developer

Code Institute | Edinburgh Napier University

Grade: (Pending)

Professional Diploma in Software Development

Modules / Programming Languages:

HTML5 | CSS3 | GitHub | Python | Flask / Django Frameworks |
MongoDB | Full Stack Frameworks | User Experience Design | Cloud
Deployment | JavaScript | Working with Relational Data | Version
Control | Test Driven Development | Application Programming |
Interfaces | Cloud Based Editing

Marousi, Athens, Greece
2016 - 2020

Tourism Enterprises Management MSc

Hellenic Open University - Social Sciences

Grade: Very Good
(rating scale: Good, Very Good, Excellent)

Units / Subjects Specialization:

1. Strategic Planning, Tourism Business Marketing Plan
2. Marketing in Tourism Bodies, Organizations and Businesses
3. Tourism and Tourism Business Management
4. Tourism Sector
5. General Principles of Management
6. Tourism Law & Organization of Employers Collective Bodies in Tourism

London, UK (WSET) | Athens, Greece (WSPC)

Wine & Spirit Education Trust (WSET)

Wine & Spirits Professional Center (WSPC)

- Wine & Spirits Education Trust (WSET) AWARDS:

Level 2 in Wines Pass with Merit

Level 2 in Spirits Pass with Merit

Larisa, Thessaly, Greece
2002

School: Business & Economics, Department: Tourism Enterprises Management BSc

University of Thessaly

Grade: Very Good
(rating scale: Good, Very Good, Excellent)

Nikaia, Athens, Greece
1997

Certificate of Excellence

4th Lyceum of Nikaia, Athens, Greece

Grade: 17 & 9/10 out of 20

SKILLS

- Leadership
- Time Management
- High Quality Performance Under Pressure
- Multi-Tasking Approach
- Customer Friendly Orientation
- Team Player, Motivation & Training
- Computer Advanced Literature Level
- Highly Motivated to Learn

LANGUAGES

Greek

Native Language

English

Full Professional Proficiency

French

Working Proficiency

ACHIEVEMENTS

Driving Licenses : Car & Motorbike (EU)
Captain's Licenses: Sailing Boat & Speedboat

Activities & Hobbies:

Front End Programming & Development:

Website & Web or Mobile Apps: Creation & Customization,
Multi-Platform Knowledge eg. Wix, SquareSpace etc.

Sports:

Ultra Marathon & Marathon Running, Cycling, Ski, Windsurf,
Swimming, Free & Scuba Diving

Arts & Fun: Theatre, Cinema, Reading, Music, Traveling

LICENCES & CERTIFICATIONS

Personal Licence Holder (UK):

Licence Number:20/12026/LIPERS

Highfield Level 2 Award for Personal Licence Holders (RQF)

Qualification number: 603/2597/5

Date of award: 02 December 2020

Certificate number: PLH3156885

Level 3 Supervising Food Safety in Catering:

UK/EU Standards for Food Hygiene and Safety

Level 3 Award in HACCP: (Pending)

UK/EU Standards for HACCP system Implementation

Level 3 Award in Health and Safety in the Workplace: (Pending)

UK/EU Standards for Effective H&S Procedures Implementation
in the Workplace

(COSHH) Control of Substances Hazardous to Health:

UK/EU Standards for working with hazardous substances

Fire Warden/Fire Marshal Training:

UK/EU Designated Fire Warden/Fire Marshal

Food Allergen Awareness:

UK/EU Allergen Laws and FIC Regulation Implementation

COVID-19 Essentials:

Working Safely in Hospitality

Lloyd's Register:

Management Systems as an integral part of a successful

Pandemic Response Plan

European Resuscitation Council:

Certified BLS/AED Provider

Hellenic United Body for Food Hygiene, Food Control and Food Safety:

Certificate in Basic Principles in Food Hygiene and Food Safety

Personal Licence Holder (GR):

Issuing Authority: Nikaia Police Station, Athens, Greece

Protocol Number: 1020/8963/1-M, Reg. Book Number: 78/05

Health Certificate for Food Handlers (GR):

Issuing Authority: General Clinic "Vougiouklakeio SA",

West Attica, Athens, Greece

Issuance Date: 21/03/2016, Renewal: Every 5 years

Microsoft, ECDL Certified: MS Office / Windows OS

Programming Languages:

SQL (Pending) (*MOSH - CODING MADE SIMPLE*)

Software: / Applications:

FOH & BOH Applications / PMS / IDBS / OTAs:

OpenTable | Webhotelier | Booking.com | Expedia | Agoda |
Hotelbeds | ERMIS etc.

F&B Applications:

STOCKTAKE ONLINE | COSTOMENU | ESTIA

**EPOS | Cost Accounting/Pricing - Invoice & Warrant Issuance
& Cash Up Applications:**

TISSL | Cash Up Online | IKAROS | AMBROSIA-ALEXANDROS
(Sunsoft) | ICS | MELISSA | STAR POINT | RODON
(MEGASOFT) | TWINSOFT

Rota Online Software:: Rota

Statistics: MINITAB

Billing Control Management System: LEAP

Accounting Sheets Management System: MAXBILL

Subscriber, Representative, Client Database: CRM