

STRATEGIC PARTNERSHIP AGREEMENT

This Strategic Partnership Agreement is entered into as of November 29, 2025, among:

Party A: QuantumLeap AI Technologies Inc. ("QuantumLeap")

Party B: GlobalData Solutions Corp. ("GlobalData")

Party C: Enterprise Cloud Systems LLC ("ECS")

Collectively referred to as the "Partners" or "Alliance".

RECITALS

WHEREAS, QuantumLeap specializes in advanced machine learning algorithms and AI model development;

WHEREAS, GlobalData operates extensive data infrastructure and has relationships with Fortune 500 customers;

WHEREAS, ECS provides enterprise cloud deployment platforms and security frameworks;

WHEREAS, the Partners desire to combine their complementary capabilities to create an integrated AI-powered analytics platform for enterprise customers;

NOW, THEREFORE, in consideration of the mutual covenants herein, the Partners agree:

1. PARTNERSHIP STRUCTURE AND GOVERNANCE

1.1 Joint Venture Entity: Partners shall form "AI Analytics Alliance LLC" (the "JV") under Delaware law.

1.2 Ownership:

- QuantumLeap: 40% equity interest
- GlobalData: 35% equity interest
- ECS: 25% equity interest

1.3 Governance Board:

- 6-member board: 2 from QuantumLeap, 2 from GlobalData, 2 from ECS
- Decisions require 4/6 supermajority for: capital raises >\$5M, M&A, dissolution
- Simple majority (3/6) for operational decisions
- Quarterly board meetings mandatory

1.4 Management:

- CEO appointed by QuantumLeap (subject to board approval)
- CFO appointed by GlobalData
- CTO appointed by ECS

2. CAPITAL CONTRIBUTIONS

2.1 Initial Contributions (within 30 days of execution):

- QuantumLeap: \$8,000,000 cash + AI technology IP (valued at \$12,000,000)
- GlobalData: \$7,000,000 cash + customer relationships and data assets (valued at \$7,000,000)
- ECS: \$5,000,000 cash + cloud infrastructure licenses (valued at \$5,000,000)

Total JV capitalization: \$44,000,000

2.2 Future Funding: Additional capital calls pro-rata to ownership, or dilution occurs.

3. REVENUE SHARING AND FINANCIALS

3.1 Revenue Distribution Model:

Year 1-2 (Growth Phase):

- All revenue reinvested in JV operations
- No distributions to Partners

Year 3+ (Profit Sharing Phase):

- 60% of net profits distributed quarterly, pro-rata to ownership

- 40% retained for R&D; and expansion

3.2 Revenue Attribution:

- Direct sales by JV: 100% to JV
- Sales through Partner channels: JV receives 70%, Partner receives 30% commission
- Existing customer upsells: Revenue split 50/50 between JV and Partner who owns customer relationship

3.3 Pricing Authority:

- Standard pricing: JV management decides
- Discounts >20%: Requires board approval
- Custom deals >\$1M annually: Requires unanimous board approval

4. INTELLECTUAL PROPERTY RIGHTS

4.1 Background IP:

- Each Partner retains ownership of IP contributed to JV
- JV receives perpetual, royalty-free, exclusive license to use Background IP

4.2 Foreground IP:

- All new IP created by JV belongs to JV
- Partners have non-exclusive right to use Foreground IP in their other businesses, subject to:
 - Cannot compete directly with JV offerings
 - Must pay 5% royalty on revenue from Foreground IP usage

4.3 Patents and Trade Secrets:

- Patent applications filed in JV's name
- Partners jointly own patents, proportional to ownership stakes
- Trade secrets remain confidential, shared only on need-to-know basis

5. EXCLUSIVITY AND COMPETITIVE RESTRICTIONS

5.1 Non-Compete: During partnership and for 2 years after, Partners shall not:

- Develop or market products that directly compete with JV offerings
- Partner with competitors to create similar solutions

5.2 Exceptions:

- Products in development before this Agreement (listed in Schedule A)
- Acquisitions where target has competing products (board approval required)

5.3 Customer Exclusivity:

- Enterprise customers (>5,000 employees): JV has exclusive rights to AI analytics offerings
- SMB customers (<5,000 employees): Partners may offer competing products

6. RESPONSIBILITIES AND OBLIGATIONS

6.1 QuantumLeap shall:

- Provide 15 ML engineers for JV projects
- Deliver quarterly AI model updates and improvements
- Conduct 2 training sessions per year for JV sales teams

6.2 GlobalData shall:

- Grant JV access to anonymized training data (10PB minimum)
- Introduce JV to 50 enterprise prospects within first year
- Provide data engineering support (5 FTEs)

6.3 ECS shall:

- Host JV platform on its infrastructure at cost (no markup)
- Provide 24/7 DevOps support and security monitoring
- Maintain SOC 2 and ISO 27001 compliance

7. TERMINATION AND EXIT

7.1 Term: Initial term of 5 years, auto-renewing for successive 2-year periods.

7.2 Voluntary Exit:

- Any Partner may exit with 12 months written notice
- Remaining Partners have right of first refusal to purchase exiting Partner's stake
- Valuation: Independent appraisal by Big 4 accounting firm
- Payment: 30% cash at closing, 70% in equal installments over 3 years

7.3 Forced Exit (for cause):

- Material breach not cured within 90 days
- Bankruptcy or insolvency
- Criminal indictment of Partner's executives
- Remaining Partners can force buyout at 20% discount to fair market value

7.4 Dissolution:

- Requires unanimous consent or 2/3 vote if JV fails to achieve \$10M revenue by end of Year 3
- Assets distributed pro-rata after paying liabilities
- IP rights revert to contributing Partners (Foreground IP jointly owned)

8. CONFIDENTIALITY AND DATA PROTECTION

- All Partner and JV confidential information protected for 5 years post-termination
- Customer data handled per GDPR, CCPA, and SOC 2 requirements
- Annual third-party security audits mandatory
- Data breach notification within 48 hours to all Partners and affected customers

9. DISPUTE RESOLUTION

- Good faith negotiation (30 days)
- Mediation (30 days)
- Binding arbitration (AAA Commercial Rules, San Francisco, CA)
- Governing Law: Delaware

10. REPRESENTATIONS AND WARRANTIES

Each Partner represents:

- Full authority to enter this Agreement
- No conflicts with existing obligations
- Contributed IP is free of third-party claims
- Financial statements provided are accurate

IN WITNESS WHEREOF, the Partners have executed this Agreement.

QUANTUMLEAP AI TECHNOLOGIES INC.

By: _____

Name: Chief Executive Officer

Date: November 29, 2025

GLOBALDATA SOLUTIONS CORP.

By: _____

Name: Chief Strategy Officer

Date: November 29, 2025

ENTERPRISE CLOUD SYSTEMS LLC

By: _____

Name: Managing Director

Date: November 29, 2025