

Jonathan Ong

EDUCATION

The University of Texas at Austin Bachelor of Business Administration, Business Honors & Finance May 2017
Elements of Computing Certificate
Overall GPA: 3.95/4.00

EXPERIENCE

Kit & Port Apparel, Co-Founder (Austin, Texas) January 2016 – Present

- Currently in 3D sample prototyping stage of company selling men's footwear inspired by traditional Mexican sandals
- Designed and developed upper and outsole pattern and blueprint of shoe using freehand drawing and Adobe Illustrator
- Established working relationship with shoe manufacturer and experts in commercial exporting in Guanajuato, Mexico
- Prepared and finalized legal contracts, including non-disclosure agreements, manufacturing contracts, and purchase orders

Moelis & Company, Investment Banking Summer Analyst – Generalist (New York, New York) June 2016 – August 2016

- Provided M&A advice to middle-market companies in the hospitality tech, industrials, healthcare, and chemicals sectors
- Advised ~\$120 million in-room entertainment provider for hospitality industry on sale process to large financial sponsor*
- Consolidated client's installed base, backlog, and pipeline information to determine projected revenue for next two years
 - Developed detailed presentation for potential buyers discussing business operations and financial/investment highlights
 - Prepared client-ready model and projected net working capital schedule based on management guidance and estimated budgets
 - Engaged in management and buyer meetings/calls and drafted responses to diligence questions from buyers

Advised ~\$300 million building products manufacturer and distributor on sale process to strategic and financial buyers

- Conducted in depth multi-family industry research and held discussions with management to finalize strategic preview deck
- Audited and streamlined company operating model and projections for eventual incorporation into marketing materials

Created materials for discussion on strategic alternatives with ~\$350 million specialty chemicals and polymers producer

- Led preparation of pitch book and backup files discussing client's position within industry and strategies for value creation
- Performed analysis on historical trends and comparable companies to determine strategic alternatives for client

Octavia Investments LLC, Research Analyst Intern (Austin, Texas) February 2015 – February 2016

- Conducted investment analysis for companies in the energy, restaurant, and retail sectors for long/short equity hedge fund
- Built discounted cash flow models to determine intrinsic value of \$23B fast casual restaurant and \$1.9B restaurant operator
- Evaluated 10 E&P companies using net asset valuation analysis to gauge investment potential in a cheap oil environment
- Redesigned and built firm's website, integrating it into GoDaddy platform

Accenture, Management Consulting Intern (Singapore, Singapore) June 2015 – August 2015

- Planned and executed change management and implementation activities of \$30 million national technology project
- Functioned as primary point of contact for 17 government agencies during three-week project go-live process
- Conducted post-implementation activities such as central administrator training and customer support
- Coordinated government agency and public product testing for over 200 government employees and public users

Chaucer Global Consulting, LLC, Global Business Development Intern (Austin, Texas) April 2014 – June 2014

- Created marketing strategy to drive 20% increase in downloads of new mobile gifting application
- Authored research report on Singaporean yogurt market for international expansion of American yogurt chain

Singapore Armed Forces, Platoon Commander (Singapore, Singapore) January 2012 – December 2012

41st Singapore Armored Regiment

- Commanded 30 men, three armored personnel carriers, and two Leopard tanks in military exercises and evaluations
- Received Sword of Merit, which is awarded to top 10% of commissioning officers each year

LEADERSHIP AND ACTIVITIES

Raleigh Texas, Founder & President January 2014 – January 2016

- Founded organization that places students in public relations, data analysis, and business development roles with non-profits
- Established partnerships with "A Legacy of Giving" and "It's Time Texas", reputable Austin-based non-profits

SKILLS & INTERESTS

Languages: Conversational proficiency in Mandarin, basic skills in French and Swahili

Technical Skills: Python, Ruby, HTML, VBA, SAS, @Risk

Interests: Writing and performing music; Fauvism in art history; Website development; Product design, Freelance graphic design