

Jonathan Ong

jonong@utexas.edu • 709 W. 22nd Street #221, Austin, TX 78705 • (512) 698-5137

EDUCATION

The University of Texas at Austin	Bachelor of Business Administration, Business Honors & Finance Elements of Computing Certificate <i>Overall GPA: 3.95/4.00</i>	May 2017
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EXPERIENCE

Moelis & Company , <i>Investment Banking Summer Analyst – Generalist</i> (New York, New York)	June 2016 – August 2016
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- Provided M&A advice to middle-market companies in the hospitality tech, industrials, healthcare, and chemicals sectors

Advised ~\$120 million in-room entertainment provider for hospitality industry on sale process to large financial sponsor

- Consolidated client's installed base, backlog, and pipeline information to determine projected revenue for next two years
- Developed detailed presentation for potential buyers discussing business operations and financial/investment highlights
- Prepared client-ready model and projected net working capital schedule based on management guidance and estimated budgets
- Engaged in management and buyer meetings/calls and drafted responses to diligence questions from buyers

Advised ~\$300 million building products manufacturer and distributor on sale process to strategic and financial buyers

- Conducted in depth multi-family industry research and held discussions with management to finalize strategic preview deck
- Audited and streamlined company operating model and projections for eventual incorporation into marketing materials

Created materials for discussion on strategic alternatives with ~\$350 million specialty chemicals and polymers producer

- Led preparation of pitch book and backup files discussing client's position within industry and strategies for value creation
- Performed analysis on historical trends and comparable companies to determine strategic alternatives for client

Octavia Investments LLC , <i>Research Analyst Intern</i> (Austin, Texas)	February 2015 – February 2016
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- Conducted investment analysis for companies in the energy, restaurant, and retail sectors for long/short equity hedge fund
- Built discounted cash flow models to determine intrinsic value of \$23B fast casual restaurant and \$1.9B restaurant operator
- Evaluated 10 E&P companies using net asset valuation analysis to gauge investment potential in a cheap oil environment
- Redesigned and built firm's website, integrating it into GoDaddy platform

Accenture , <i>Management Consulting Intern</i> (Singapore, Singapore)	June 2015 – August 2015
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- Planned and executed change management and implementation activities of \$30 million national technology project
- Functioned as primary point of contact for 17 government agencies during three-week project go-live process
- Conducted post-implementation activities such as central administrator training and customer support
- Coordinated government agency and public product testing for over 200 government employees and public users

Chaucer Global Consulting, LLC , <i>Global Business Development Intern</i> (Austin, Texas)	April 2014 – June 2014
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- Created and implemented marketing strategy to drive 20% increase in downloads of new mobile gifting application
- Authored research report on Singaporean yogurt market for international expansion of American yogurt chain

Singapore Armed Forces , <i>Platoon Commander</i> (Singapore, Singapore)	January 2012 – December 2012
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41st Singapore Armored Regiment

- Commanded 30 men, three armored personnel carriers, and two Leopard tanks in military exercises and evaluations
- Received Sword of Merit, which is awarded to top 10% of commissioning officers each year

LEADERSHIP AND ACTIVITIES

Asian Business Students Association Consulting Team , <i>Advisor, Co-head, & team lead</i>	September 2014 – Present
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- Worked with food delivery service UberEATS to develop marketing and awareness strategy for Austin market
- Led team of three analysts to develop new product roll-out plan for Austin-based outdoor gear company
- Led team of four analysts to rebrand local coding academy to drive up interest from teachers and students

Raleigh Texas , <i>Founder & President</i>	January 2014 – Present
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- Founded organization that places students in public relations, data analysis, and business development roles with non-profits
- Established partnerships with "A Legacy of Giving" and "It's Time Texas", reputable Austin-based non-profits

SKILLS & INTERESTS

Languages: Conversational proficiency in Mandarin, basic skills in French and Swahili

Technical Skills: Python, Ruby, HTML, VBA, SAS, @Risk

Interests: Writing and performing music; Fauvism in art history; Website development; Product design, Freelance graphic design