Ion Borziac

ion.borziac@gmail.com | +44 7445 950082
linkedin.com/in/ion-borziac | London, England

Education and Qualifications

London School of Economics and Political Science
MSc in Management 2019-2020, Distinction

Core modules include: Business Analysis; Managerial Finance; Financial and Management Accounting; Strategy and Innovation in a Global Context

University of Exeter
BSc (Hons) Economics and Finance 2016-2019, First Class
Core modules include: Macroeconomics; Microeconomics; Applied Econometrics; Financial Markets and Decisions; International Economics; Operations Management; Behaviour, Decisions and Markets

Work Experience

Amazon UK Services, London, England

Senior Financial Analyst, FP&A, November 2022 – Current

Financial Analyst, September 2021 – November 2022
- Collaborated with tech team on development of a new WW Performance Dashboard used by almost 2,000 Delivery Stations in 19 different countries
- Partnered with several teams across EU and NA to replace a legacy logic in routing, driving process improvement, payment accuracy and savings of $48MM for FY22
- Built new Driver Strategy model to improve control of peak periods
- Identified gap in productivity and partnered with multiple teams to drive a 2% improvement in performance and $24MM savings for FY22

Finance Intern, September 2020 – September 2021
- Owned and streamlined the reporting of one of the most important operational metrics
- Built a new SQL query that improved visibility and controllership of payments for all EU countries
- Achieved a 60% reduction in Invoice Disputes and a £0.4M yearly cost saving
- Developed an EU-wide model that tracks the profitability of Delivery Service Providers
- Partnered with regional leads on weekly performance reviews of 60+ Delivery Stations

Farmaprim SRL, Chisinau, Moldova

Management Assistant, June 2018 – September 2018
- Participated at negotiations over a new line of credit with the Head of Finance
- Remodelled and integrated company's strategic Excel files
- Assisted the finance team forecast the budget, income statement and balance sheet for 2019
- Visited partners in Russia and Azerbaijan for negotiations over new products

Intern, Financial department, July 2017 – August 2017
- Analysed and compared data with previous years and forecast figures
- Assisted the Head of Finance at negotiations with clients and bank representatives

Intern, Commercial department, June 2017 – July 2017
- Collected and processed data received from sales reports
- Researched potential customers and suppliers across Eastern Europe and Asia
- Started negotiations with a pharmaceutical company in Kazakhstan
- Participated in meetings with distributors together with the sales manager

Skills, interests and achievements

Languages: Romanian (native), Russian (native), English (fluent)
IT Skills: SQL, Microsoft Excel, Stata
Awards: Dean's Commendation, University of Exeter, 2016, 2017, 2018
Best Student in Sociology, Bellerbys College Brighton, 2014, 2015