



# Digital Twins for IIoT

New approach for industrial IoT

Vito De Gaetano – Industrial IoT Solution Manager



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UNIVERSITÀ DEGLI STUDI DI NAPOLI  
FEDERICO II



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# Agenda



**1.**  
**Think different**



**2.**  
**The reason for  
Industrial IoT**



**3.**  
**What are  
Digital Twins**

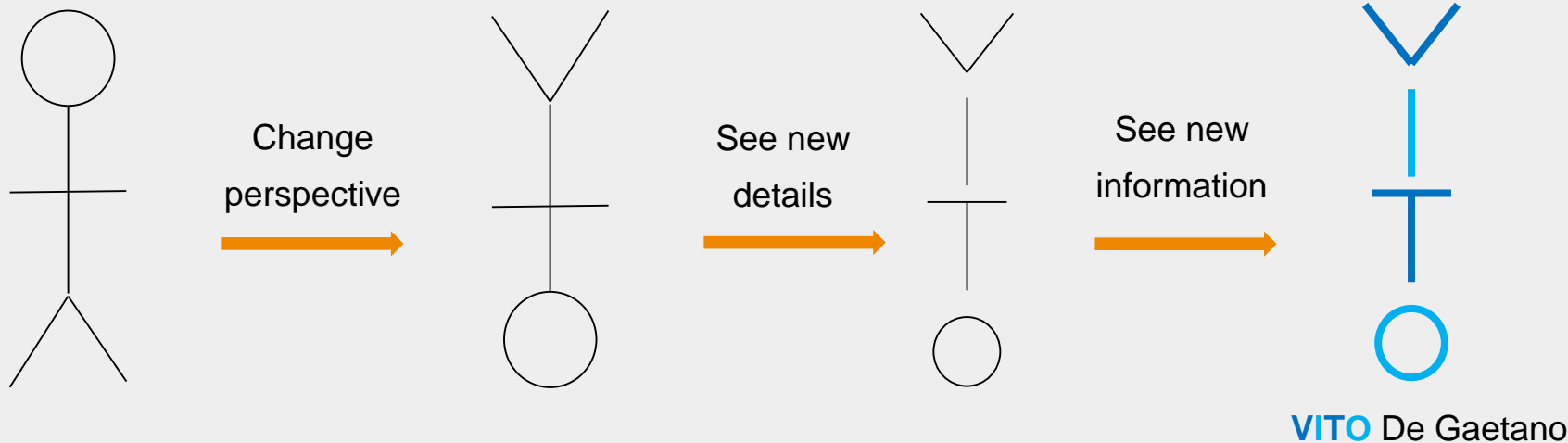


**4.**  
**How to use them**



**5.**  
**Business Cases**

# Think out of the box



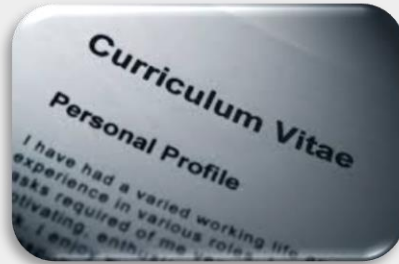
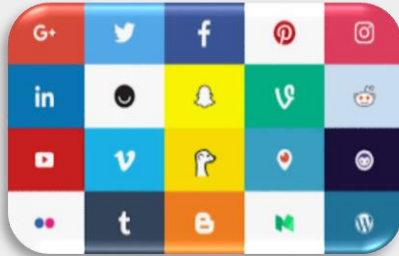
**„We can't solve our problems by using the same kind of thinking we used when we created them.“ (Albert Einstein)**

# Self introduction: Vito De Gaetano

- Degree in microelectronic engineering
- In Bosch since 1999
- For 17 years: SAP – Project Leader, Business Consultant, Section Head
- Starting from 2013, actively involved in Industry 4.0 projects
- Since mid 2017 “Industrial IoT Architect and Solution Manager”
- Main focus in Cloud apps, digital twins and new business models
- Xelerator

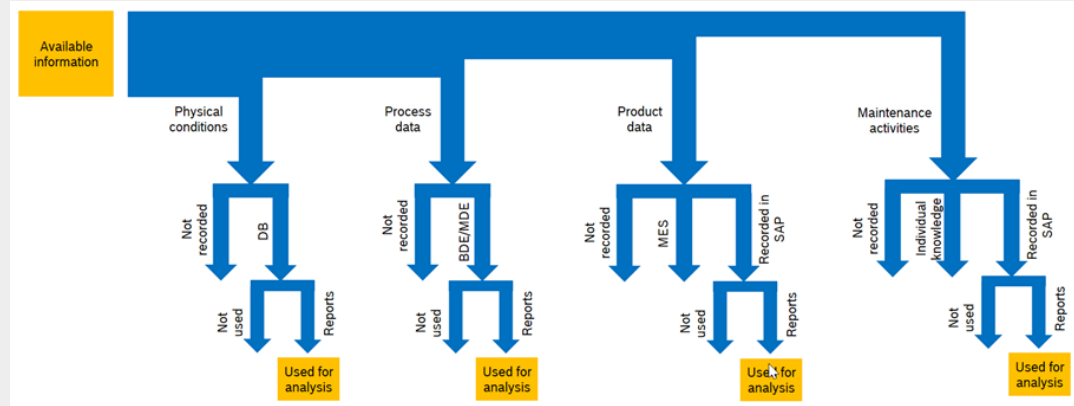
# Real life....really?

- Communication, real if near in time and space
- Phone calls: digital representation of our voice
- Videoconferencing: digital representation of our image
- Social media: digital fingerprints of our activities with profiles
- Even online games....



# Sources of data, sources of truth

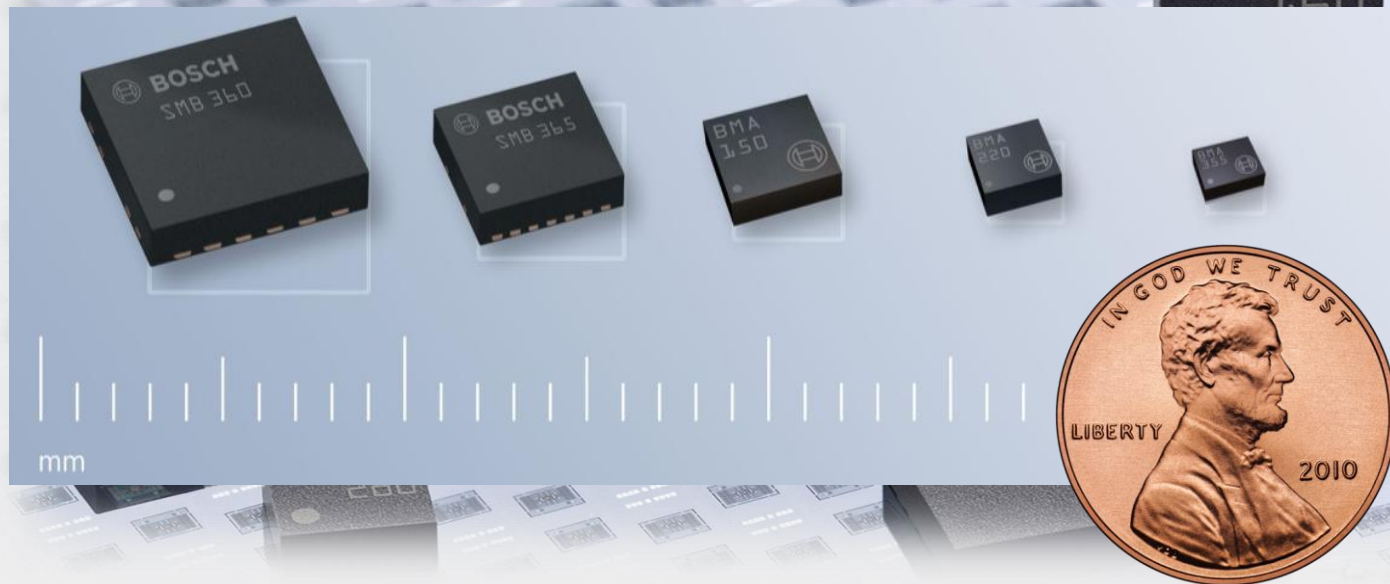
- What is “Data”?
- Where are data generated?
- Where are they stored?
- What do they mean?
- How can I access them?
- How secure are they?





# Sensors, enablers for smart things

2005    2006                      2007                      2010                      2013



## World's leading MEMS producer

- ▶ Industrial scale production since '95
- ▶ Six billion MEMS sensors produced
- ▶ 100% in-house (design & manufacturing)

~50% of our product classes are now IP enabled

IP-enabled  
product classes at Bosch

**~50%**  
in 2016

IoT market  
presence

**27 mio**

Bosch-enabled IoT devices  
in 2016

IoT solutions  
powered by  
Bosch IoT cloud

**70**  
in 2016

# Target 2020: 100% product classes are IP enabled



PACKAGING  
MACHINES

100s



BOILERS

10.000s



RETROFIT ECALL

100.000s

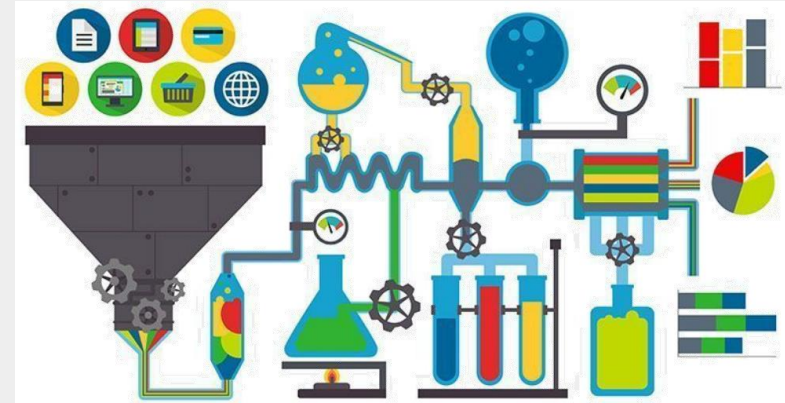


IN-VEHICLE  
CONNECTIVITY UNITS

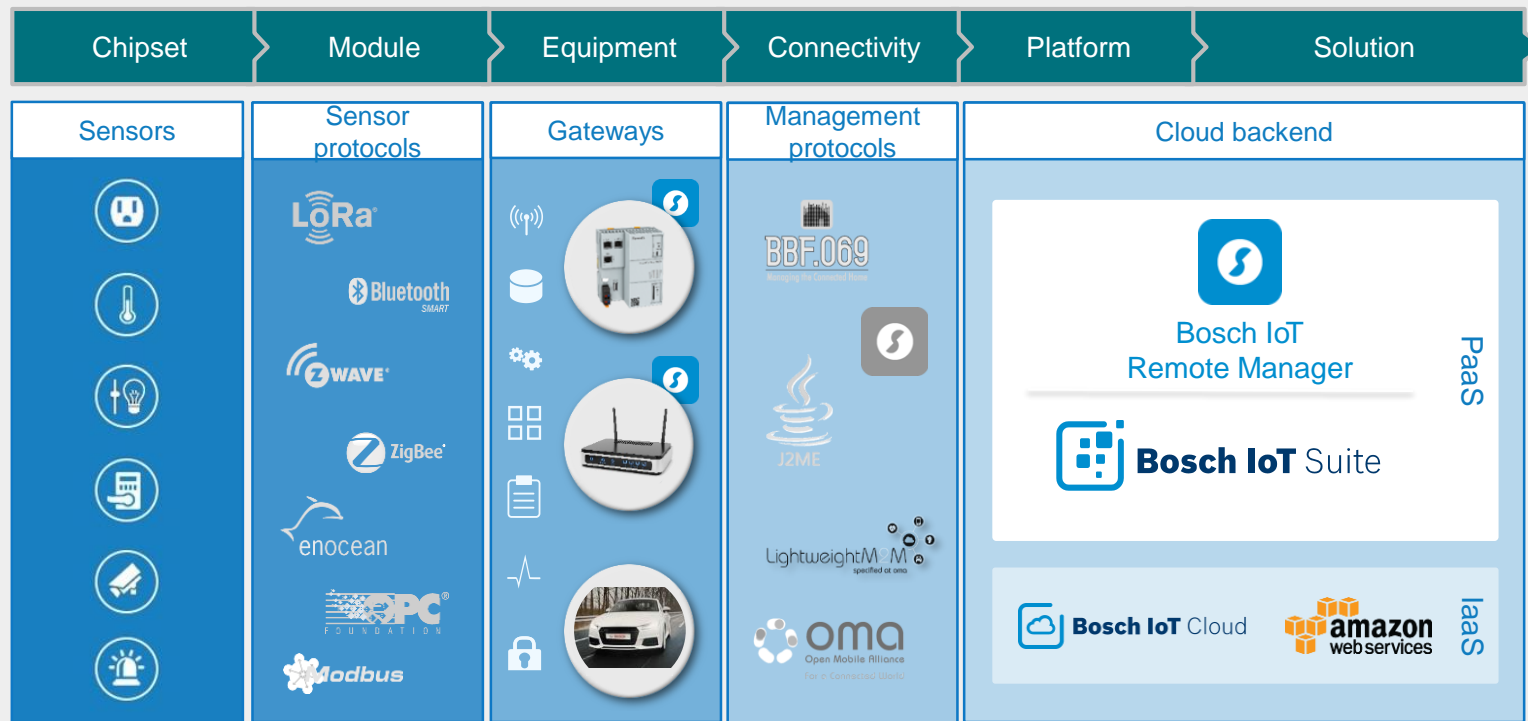
1.000.000s

# Information and the Chemistry of Data

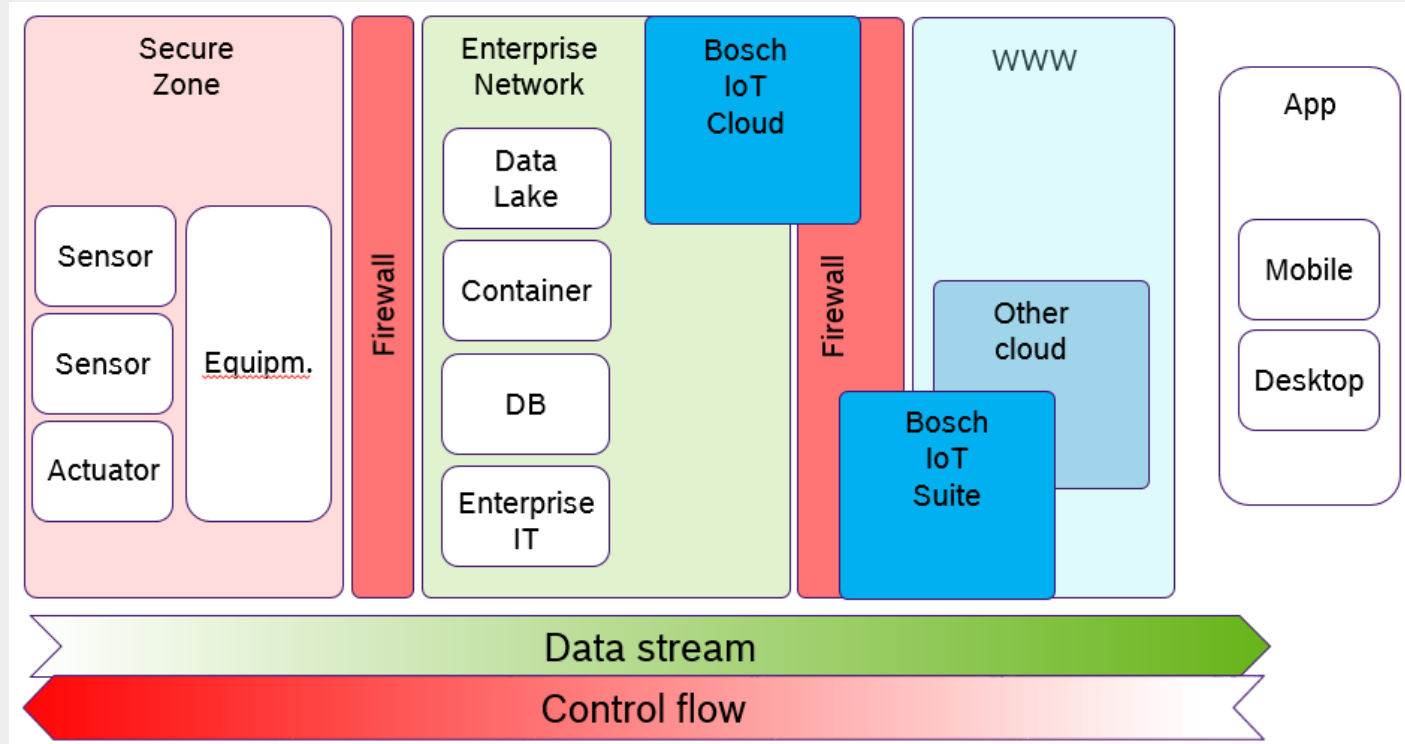
- Data  $\neq$  Information
- Clean, process, evaluate, classify, ....
- Generate information from data
- From Alchemy to Algorithm



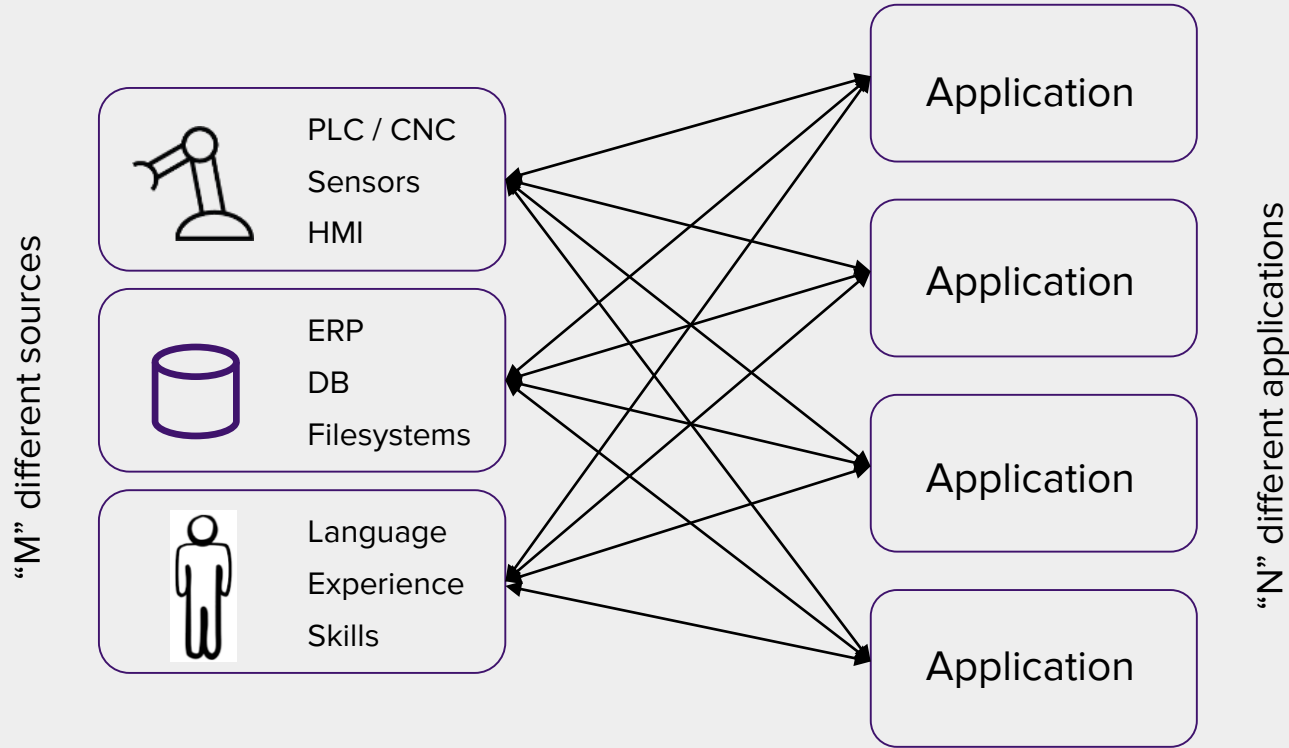
# Full stack of IoT sensor and connectivity elements



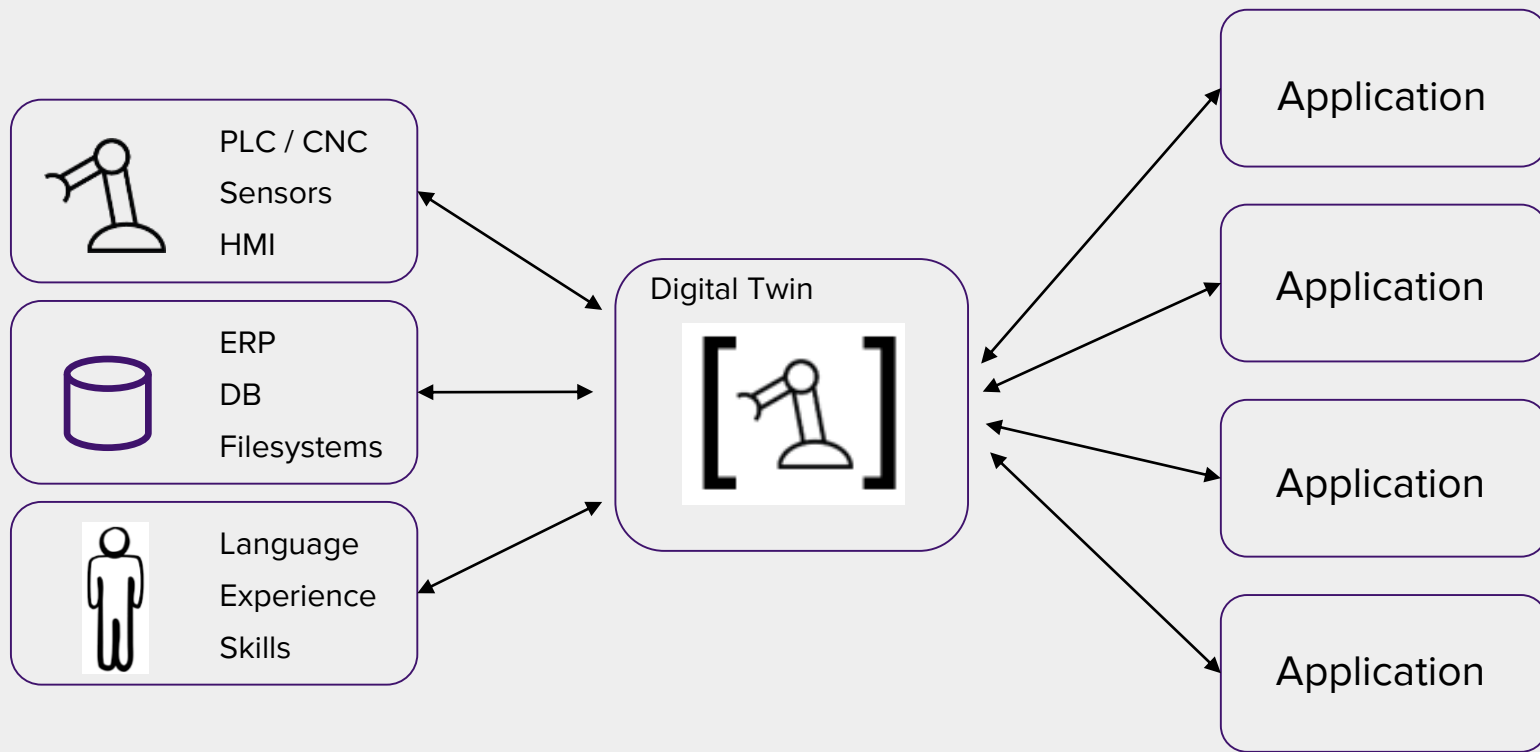
# Data streams and controls



# The MxN problem



# From MxN to M+N



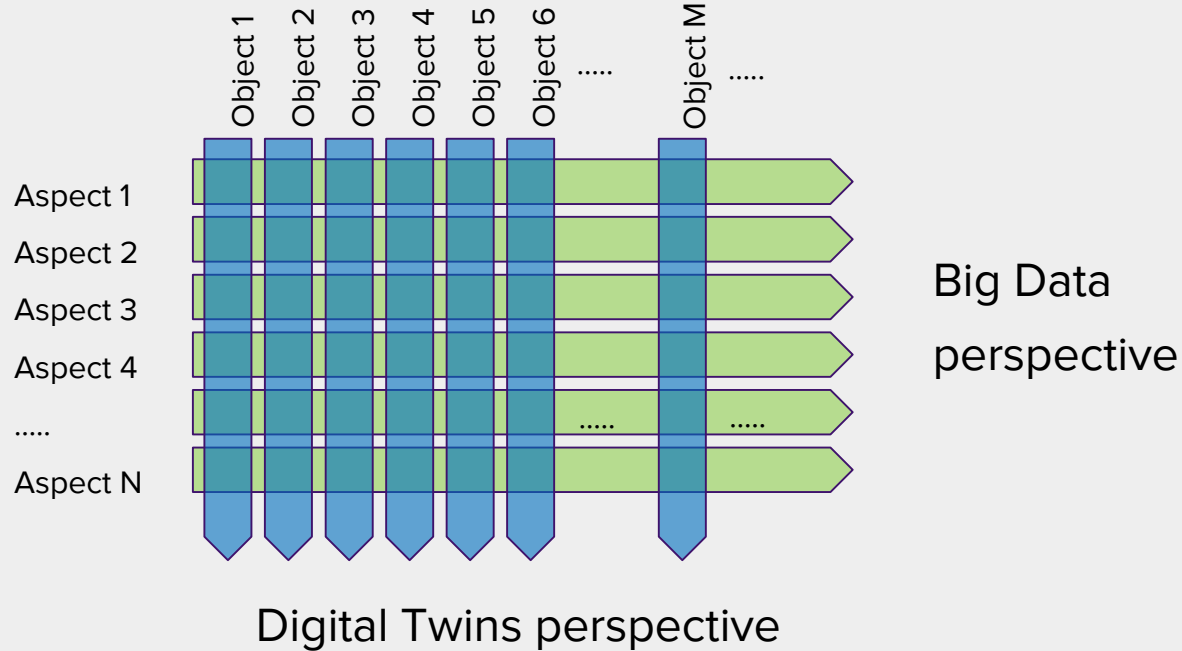


# From the mass to the individual

Each person is unique	->	Personal ID
Each machine is unique	->	Asset number
Each manufactured product is unique	->	Serial number
Everything....every thing....is unique	->	UUID (IPv6?)

Thing Model (Class) -> Thing Item (Instance)

# The dual aspect of «things»

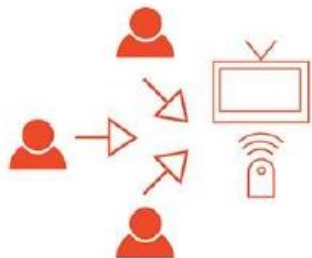


# Trend for connected devices

How the integration paradigm is changing our relationship with devices and the internet

**2000**

Destination devices



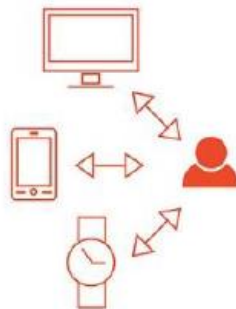
**2007**

Accompanying devices



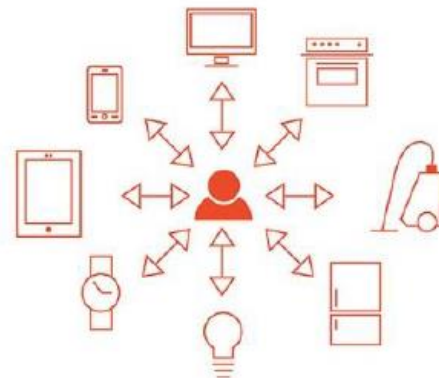
**2015**

Integrated devices



**2020**

Internet of things



# Eclipse Ditto

- Defines a software pattern called “Digital Twins”
- Web API interface to interact with objects called “Things”
- Decouples front-end from back-end
- Detailed control of authorization for access to the data



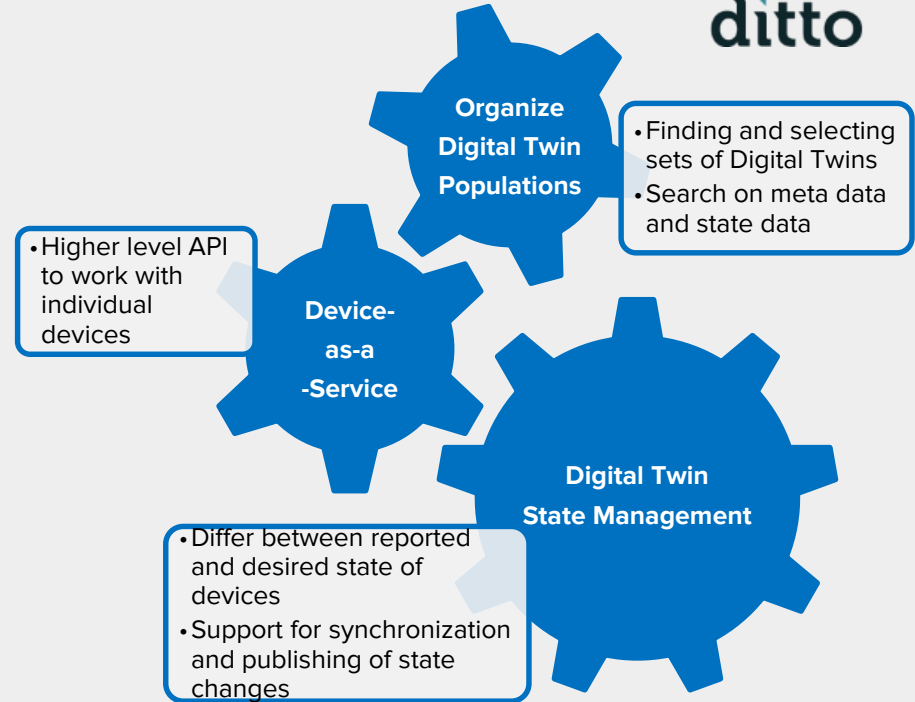
# Eclipse Ditto

... where IoT devices and their digital twins get together

*Digital Twin ... is a holistic view of all capabilities and aspects of a device/product asset including its digital representation.*

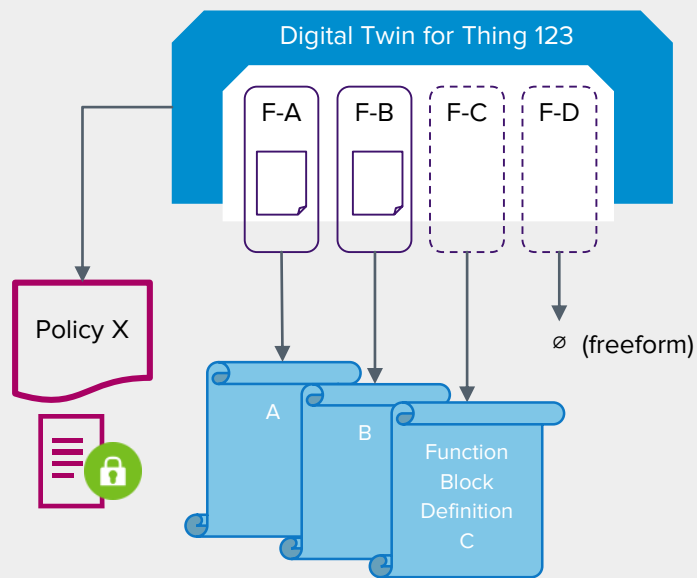
*Eclipse Ditto addresses core aspects of the “Digital Twin” metaphor to understand and manage industrial and consumer IoT scenarios by bringing back simplicity to IoT developers.*

<https://eclipse.org/ditto/>

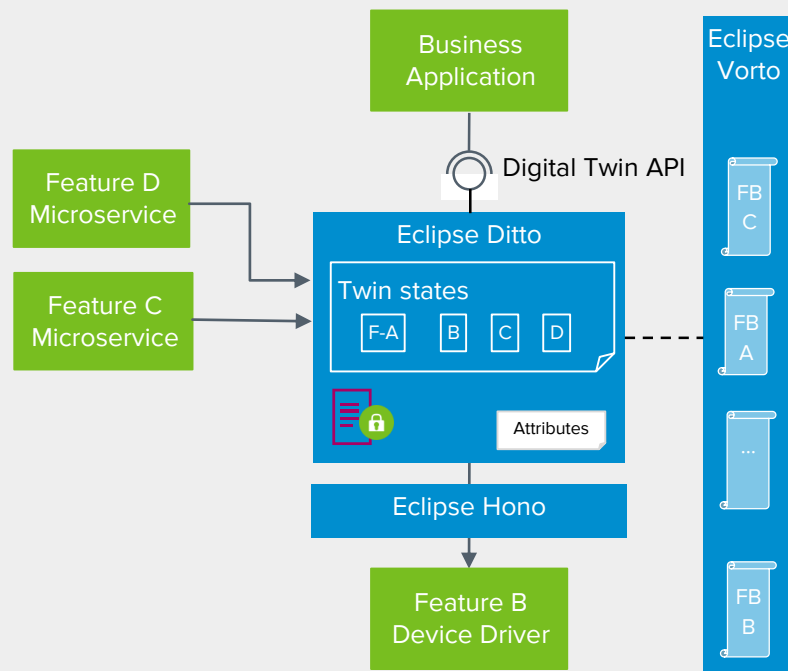


# Eclipse Ditto

## Conceptual Model



## Deployment Model



ditto

# Turn device data into API



```
{
  "thingId": "namespace:car-1",
  "acl": { ... },
  "attributes": {
    "manufacturer": "ACME corp",
    "productionData": {
      "serialNo": 4711
    }
  },
  "features": {
    "headlights": {
      "properties": {
        "on": false
      }
    }
  }
}
```

```
GET/PUT/DELETE /api/1/things/namespace:car-1
/api/1/things/namespace:car-1/thingId
/api/1/things/namespace:car-1/acl
/api/1/things/namespace:car-1/attributes
/api/1/things/namespace:car-1/attributes/manufacturer
/api/1/things/namespace:car-1/attributes/productionData
/api/1/things/namespace:car-1/attributes/productionData/serialNo

/api/1/things/namespace:car-1/features
/api/1/things/namespace:car-1/features/headlights
/api/1/things/namespace:car-1/features/headlights/properties
/api/1/things/namespace:car-1/features/headlights/properties/on
```

# Policies: example



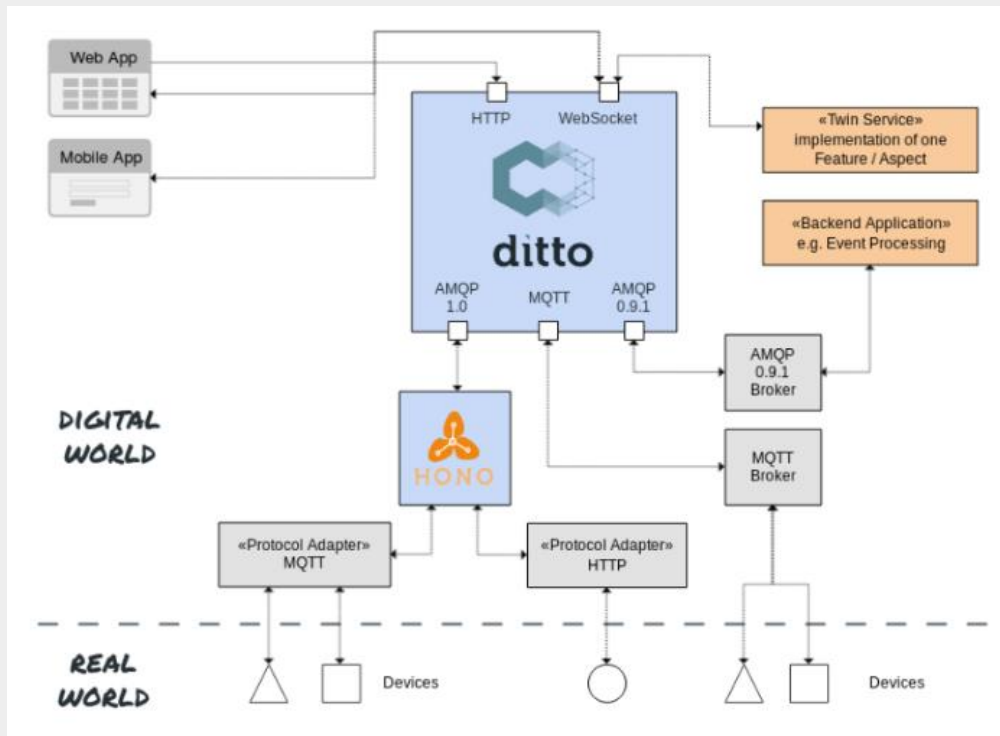
```
{
  "thingId": "my.namespace:thing-123",
  "policyId": "my.namespace:policy-a",
  "attributes": {"key": "value"},
  "features": {
    "featureX": {
      "properties": {
        "key": "value"
      }
    },
    "featureY": {
      "properties": {
        "location": {
          "city": "Berlin",
          "country": "Germany"
        }
      }
    },
    "featureZ": {
      "properties": {
        "key": "value"
      }
    }
  }
}
```



```
{
  "policy": {
    "policyId": "my.namespace:policy-a",
    "entries": {
      "owner": {
        "subjects": {
          "nginx:ditto": {
            "type": "nginx basic auth user"
          }
        },
        "resources": {
          "thing/": { "grant": ["READ", "WRITE"], "revoke": [] },
          "policy/": { "grant": ["READ", "WRITE"], "revoke": [] },
          "message/": { "grant": ["READ", "WRITE"], "revoke": [] }
        }
      },
      "observer": {
        "subjects": {
          "nginx:observer-client": {
            "type": "technical client"
          },
          "nginx:some-users": {
            "type": "a group of users"
          }
        },
        "resources": {
          "thing/features/featureX": { "grant": ["READ"], "revoke": [] },
          "thing/features/featureY": { "grant": ["READ"], "revoke": [] }
        }
      },
      "private": {
        "subjects": {
          "nginx:some-users": {
            "type": "a group of users"
          },
          "resources": {
            "thing/features/featureY/properties/location/city": {
              "grant": [], "revoke": ["READ"]
            }
          }
        }
      }
    }
  }
}
```



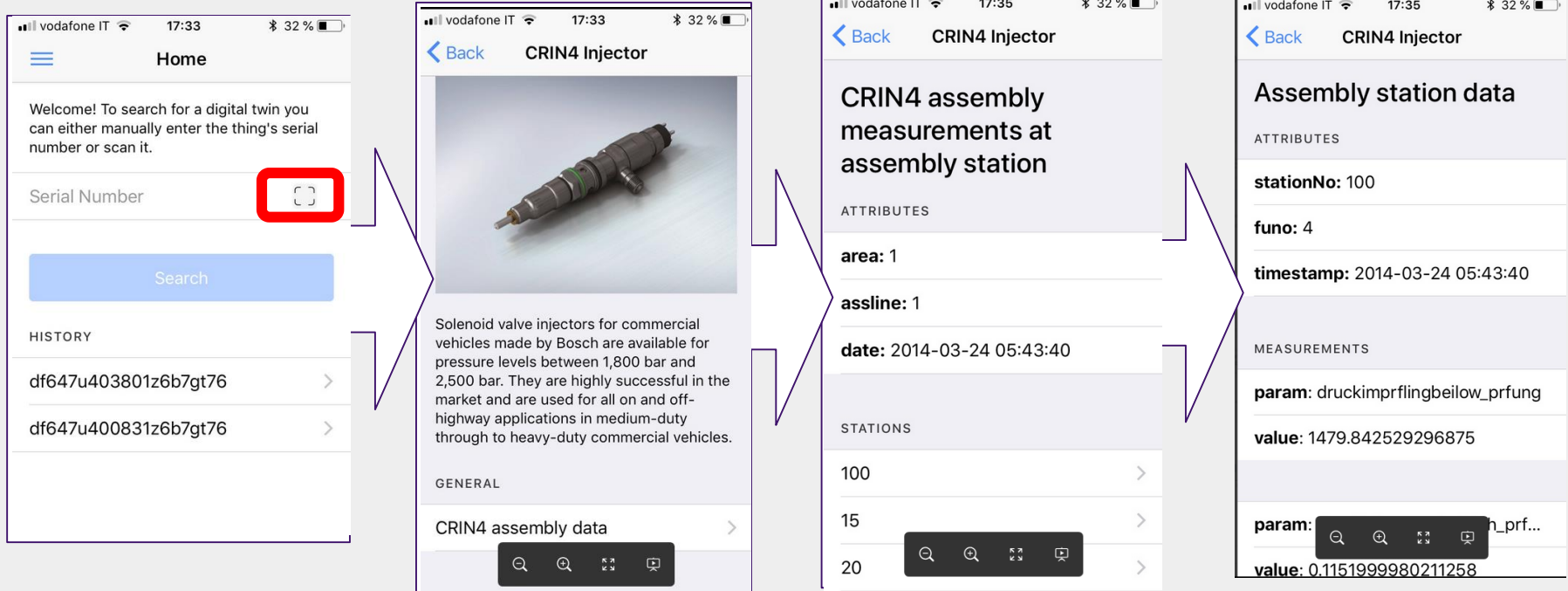
# Device-as-a-Service



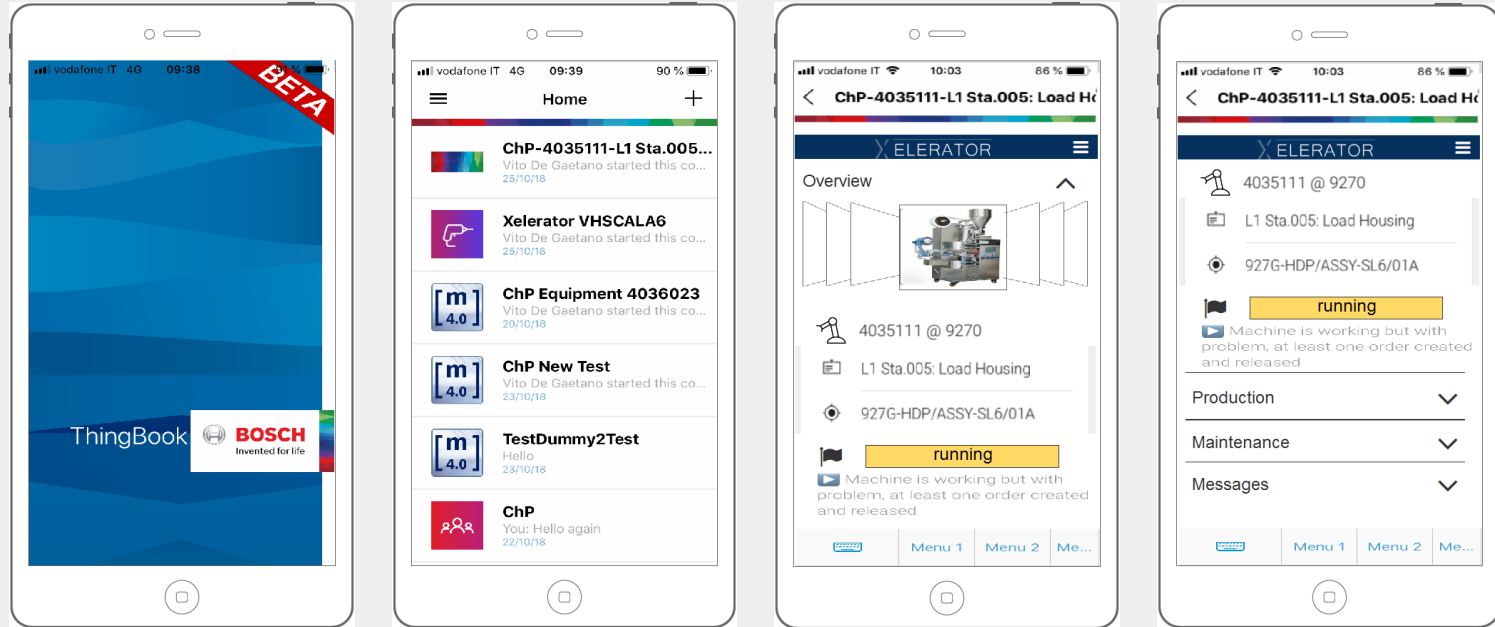
## ELEVATOR



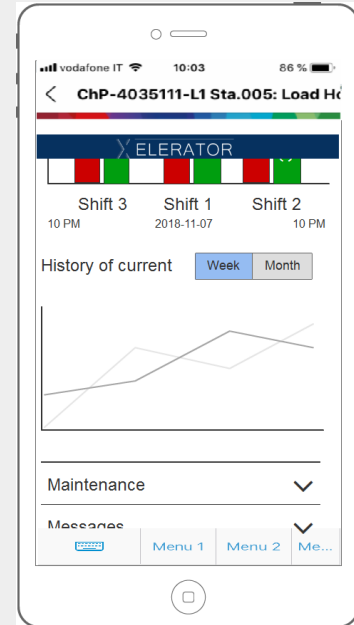
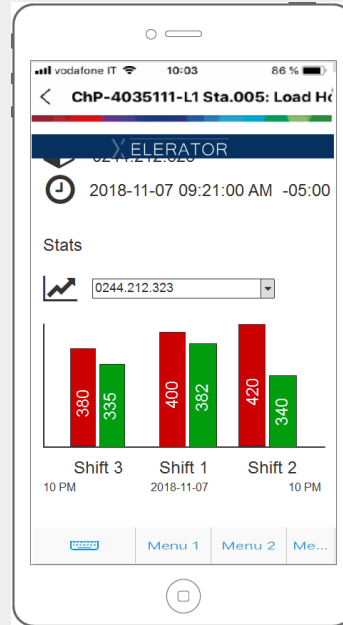
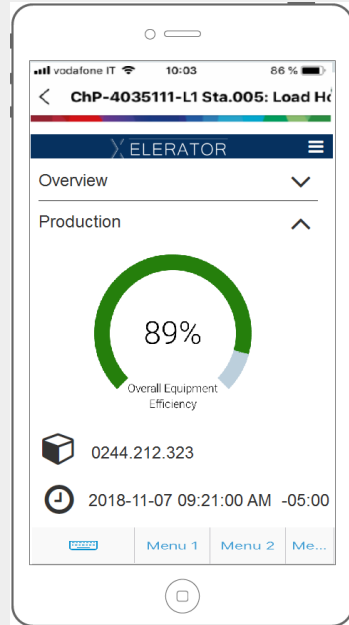
# Business case: ThingsApp



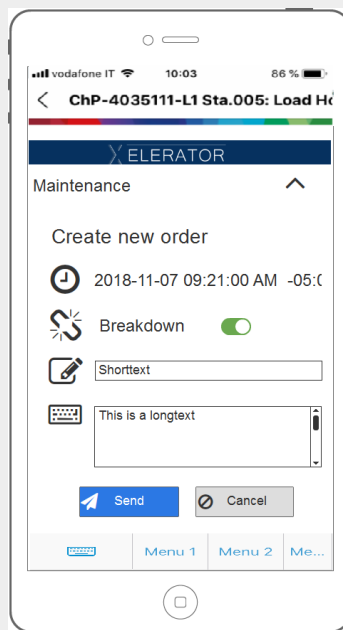
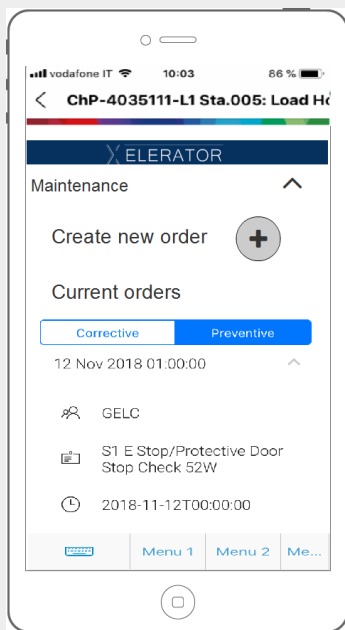
# Business case: ThingBook



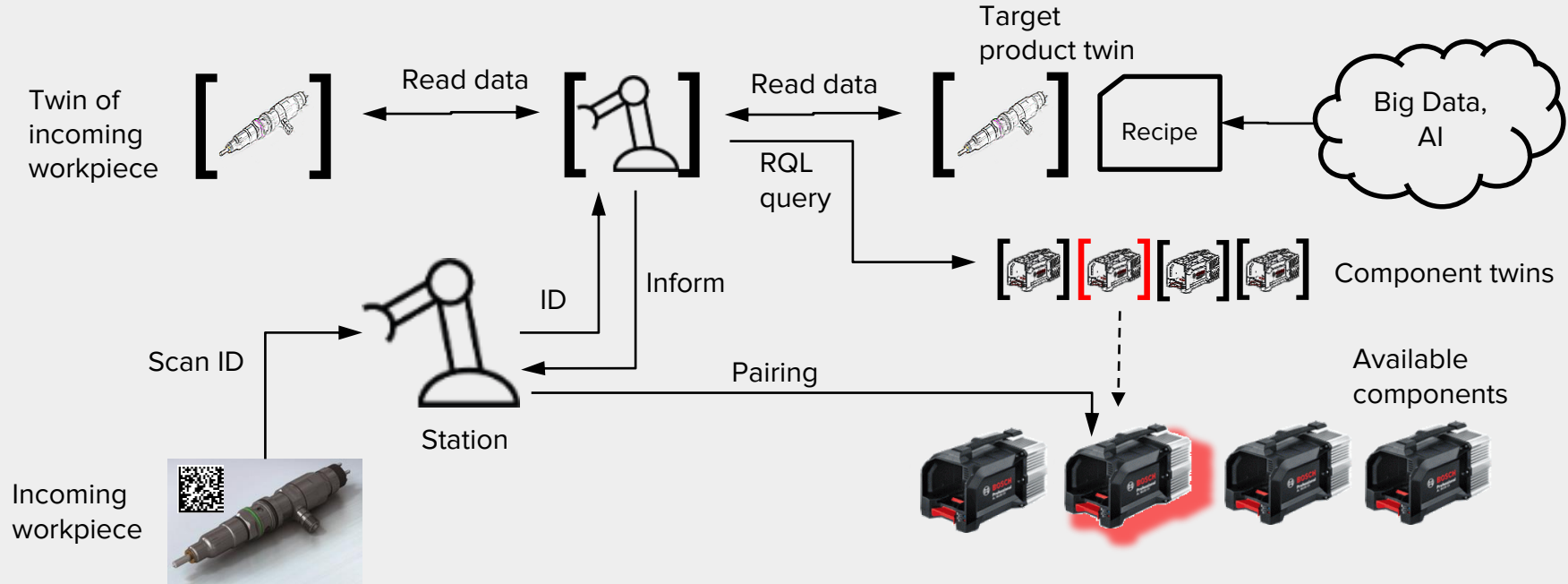
# Business case: ThingBook



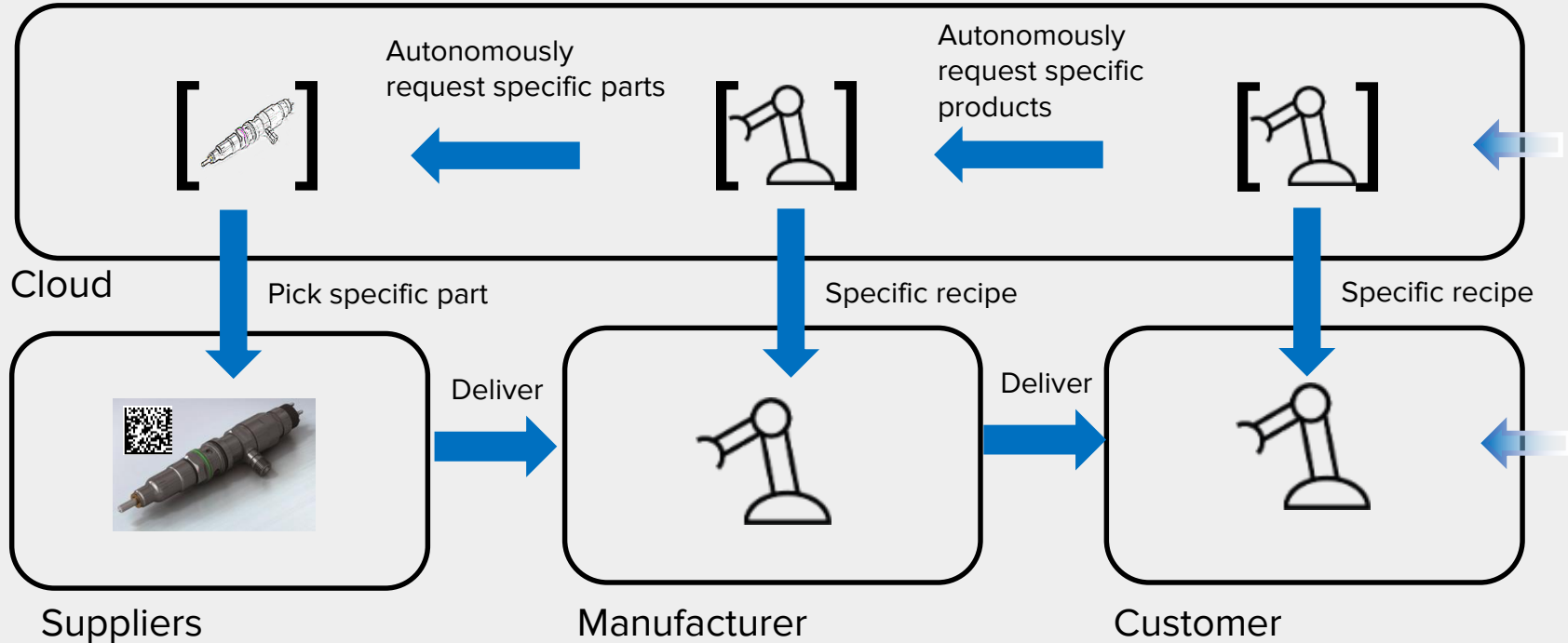
# Business case: ThingBook



## Business case: Intelligent pairing



# Business case: Smart contracts in supply chain





# Thanks !

Questions ?

