

PROCURE: Executive Summary

Road to Strategic Procurement

The Problem

Today, Deerfield manages procurement through spreadsheets, emails, and manual processes.

Challenge	Impact
Email-based approvals	Requests lost in inboxes; no status visibility
Spreadsheet tracking	Outdated data, version conflicts
Manual budget checks	Overspend discovered after the fact
Tribal knowledge	"Who approves this?" depends on who you ask
Reactive renewals	Contracts auto-renew without review
No spend visibility	Finance pieces together costs quarterly

Result: Long approval cycles. Budget overruns. Teams frustrated. Leadership lacks visibility.

The Solution: Procure

Procure replaces manual processes with intelligent automation.

1. Intelligent Routing

System routes automatically based on amount, data sensitivity, and department. Approvers see only what needs their attention.

2. Risk-Based Speed

Low-risk (<\$10K, pre-approved vendors) auto-approve in minutes. High-risk (>\$50K, PHI, AI/ML) get full review. Right oversight, no bottlenecks.

3. Real-Time Budgets

Budget status shown during submission. Alerts at 85% and 95%. Departments self-regulate.

4. Proactive Renewals

90-day advance alerts. Clear recommendations: renew, renegotiate, or cancel.

5. Instant Answers

Vendor spend, contracts, renewals—searchable instantly.

Business Outcomes

Metric	Today	With Procure
Routine approval	3-5 days	Minutes
Complex approval	2-4 weeks	3-7 days
Budget visibility	Quarterly	Real-time
Renewal planning	Often missed	90 days advance
Status inquiries	Daily emails	Self-service
Spend reporting	Manual	On-demand

Expected Impact: 50-70% faster. 15-25% cost savings. 100% compliance.

Why This Matters

Stakeholder	Benefits
Departments	Get tools faster. Self-serve status. Predictable timelines.
Finance	Real-time budgets. Exception oversight. Complete audit trails.
Compliance & IT	Focus on real risk. Auto-routing. Pre-approved fast-track.
Leadership	Spend visibility. Platform consistency. Data-driven decisions.

Core Principle: Agility AND Control. Low-risk moves fast. High-risk gets scrutiny. Rules enforced consistently.

Implementation: 3-4 Months

Phase	Activities	Timeline
Build	Platform, dashboards, routing	6-8 weeks
Pilot	2-3 departments, test & refine	4 weeks
Rollout	All departments, training	4-6 weeks
Optimize	Expand features, adjust	Ongoing

Success Metrics (90 Days)

Category	Target
Speed	50-70% cycle time reduction
Cost	\$50K+ savings in 6 months
Quality	>95% accuracy, >4/5 satisfaction
Adoption	>95% procurement through Procure

Next Steps

- 1. Stakeholder Sign-Off (1 week)** → Confirm triggers with CIO, Finance, Compliance, IT
- 2. Build (6-8 weeks)** → Core platform with bi-weekly demos
- 3. Pilot (4 weeks)** → Deploy to pilot departments, measure results
- 4. Rollout (4-6 weeks)** → All departments with training

Target Go-Live: Q2 2026

Speed for teams. Control for leadership. Visibility for everyone.

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