

Nama : Iqbal Fakhriza

NIM : 191402097

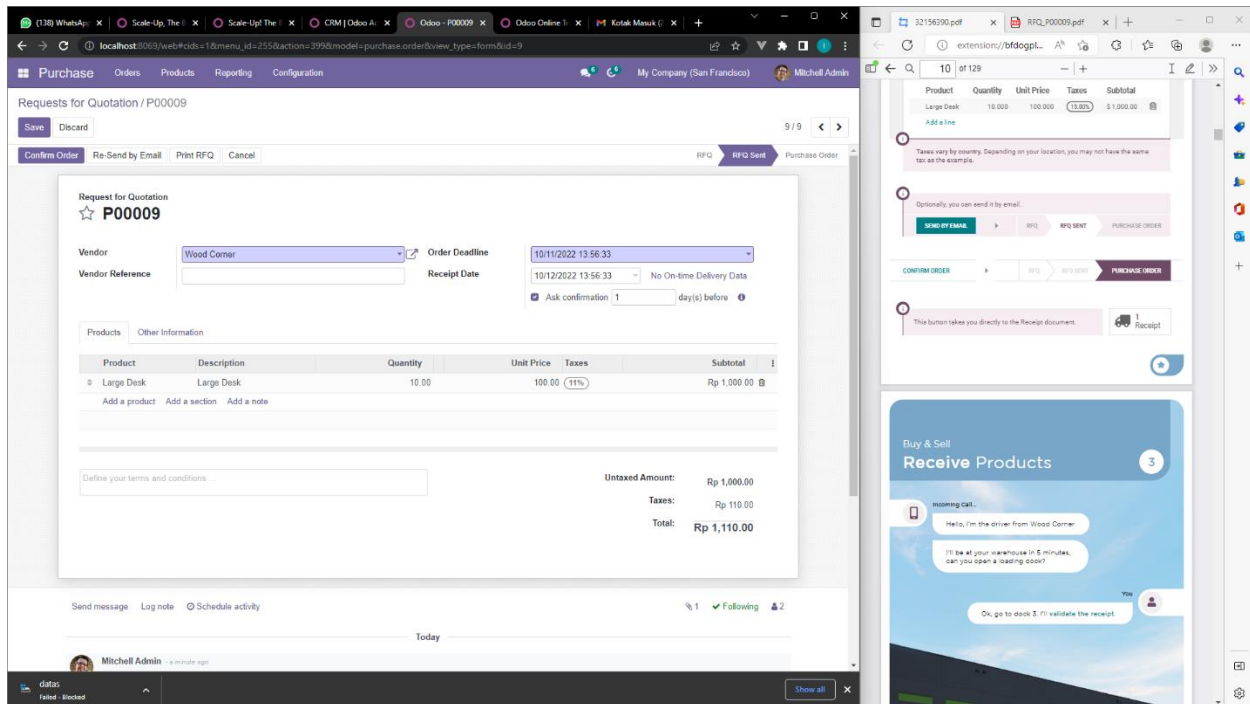
Kom : A

Odoo ScaleUp Game

1. Buy and Sell

Pada materi yang pertama yaitu skema buy and sell, pada skema ini kita akan menggunakan beberapa fitur dari Odoo untuk melaksanakan kegiatan jual beli kita, sebagai berikut :

- Membuat Produk
- Memesan Produk
- Mendapatkan Produk
- Sistem kontrol bil
- Pengiriman produk ke konsumen
- Pembuatan invoice
- Catatan pembayaran
- Analisa profit



Inventory Overview / San Francisco: Receipts / WH/IN/00007

Save Discard 5/5

Print Labels Print Return Scrap Unlock Draft Waiting Ready Done

WH/IN/00007

Receive From: Wood Corner Scheduled Date: 10/12/2022 13:56:33
Effective Date: 10/11/2022 14:04:59
Source Document: P00009

Operations Additional Info Note

Product	Demand	Done
Large Desk	10.00	10.00

Send message Log note Schedule activity

Today

Mitchell Admin Status: Ready → Done

OdooBot - 5 minutes ago This transfer has been created from: P00009

OdooBot - 5 minutes ago Transfer created

Control the Bill

Accounting Vendors Bills CREATE

Vendor: Wood Corner Bill Date

Auto-Complete: P00001 \$ 1,000.00

Invoice Lines

Product	Quantity	Price	Taxes	Subtotal
Large Desk	10.000	100.000	(15.00%)	\$ 1,000.00

CONFIRM SEND

Issue Point: There is a difference between the bill auto-completed by Odoo (100) and the vendor bill (110). When this happens, you usually send a message to the vendor. You get an email if you received it (even if you did not send the message).

To Followers of Draft Bill (2022/0001)

Hello, on your invoice 2022-0125, you charged us \$110 per unit instead of the \$100 we agreed upon. We accept the bill, but we won't pay it until you send us a \$100 refund receipt.

SEND

Purchase Orders Products Reporting Configuration Pending Activation igbal fahriza

Requests for Quotation / New

SAVE DISCARD

SEND BY EMAIL PRINT RFQ CONFIRM ORDER CANCEL RFQ RFQ SENT PURCHASE ORDER

Request for Quotation New

Vendor: Wood Corner Order Deadline: 10/11/2022 14:11:35
Vendor Reference: Receipt Date: 10/12/2022 14:11:35 No On-time Delivery Data
☐ Ask confirmation

Products Other information

Product	Description	Quantity	Unit Price	Taxes	Subtotal
Large Desk	Large Desk	10.00	100.00	(11%)	Rp 1,000.00

Add a product Add a section Add a note

Define your terms and conditions ...

Untaxed Amount: Rp 1,000.00
Taxes: Rp 110.00
Total: Rp 1,110.00

Send message Log note Schedule activity

Today

igbal fahriza Creating a new record...

Purchase Large Desks

Purchase Orders Requests for Quotation CREATE

Vendor: Wood Corner

Products Other information

Product	Quantity	Unit Price	Taxes	Subtotal
Large Desk	10.000	100.000	(15.00%)	\$ 1,000.00

Add a line

Taxes vary by country. Depending on your location, you may not have the same list as the example.

Optionally you can send it by email.

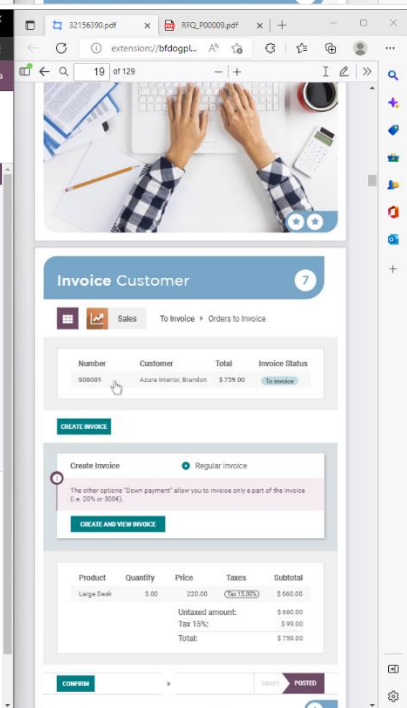
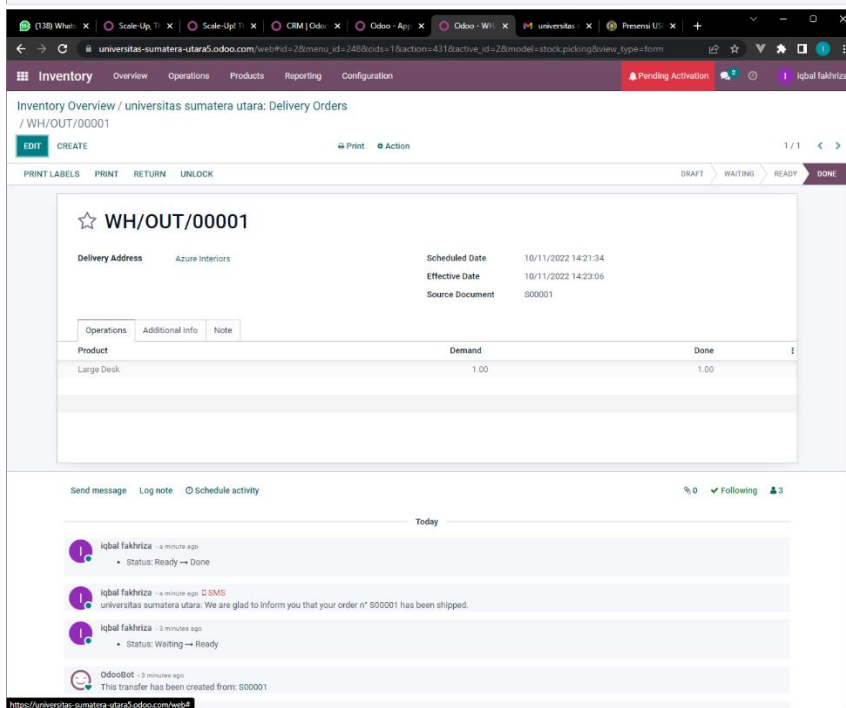
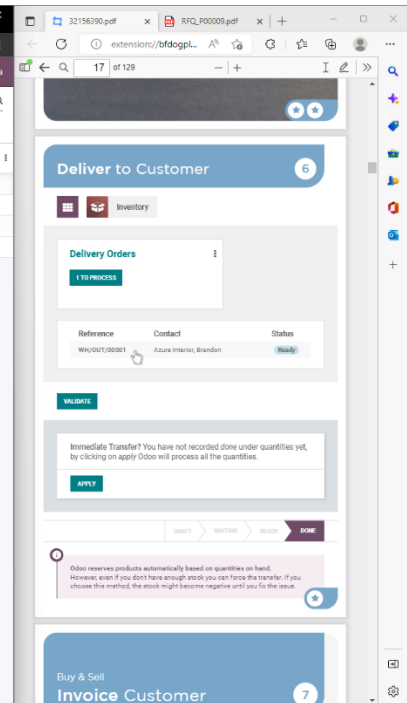
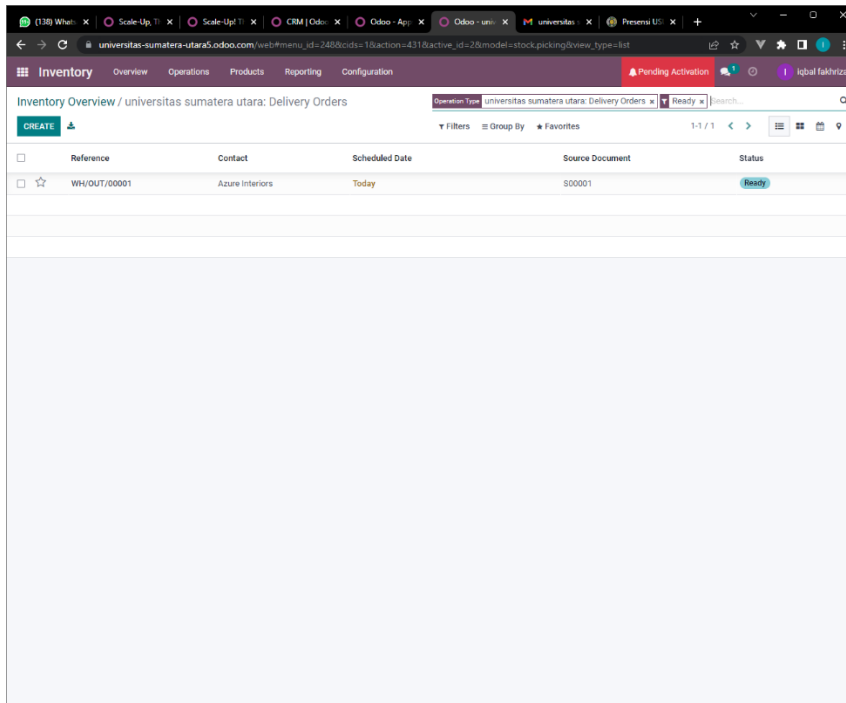
SEND BY EMAIL RFQ RFQ SENT PURCHASE ORDER

CONFIRM ORDER RFQ RFQ SENT PURCHASE ORDER

This button takes you directly to the Receipt document. Receipt

Buy & Sell Receive Products

[illegible]



Quotations / S00001 / INV/2022/00001

EDIT CREATE

SEND & PRINT REGISTER PAYMENT PREVIEW ADD CREDIT NOTE RESET TO DRAFT

Customer Invoice

INV/2022/00001

Customer: Azure Interiors Invoice Date: 10/11/2022

Replace Invoice Due Date: 10/11/2022

Payment Reference: INV/2022/00001 Journal: Customer Invoices

Product	Label	Account	Quantity	Price	Taxes	Subtotal
Large Desk	Large Desk	41000010 Sales	1.00	220.00		Rp 220.00

Total: Rp 220.00

Amount Due: Rp 220.00

Send message Log note Schedule activity

Today

igbal fakhritza - 14 minute ago
Invoice validated
Status: Draft → Posted

Record Payment

Accounting Customers > Invoices

Customer	Total	Payment status	Status
Azure Interiors, My Bank	\$ 739.00	PAID	PAID

REGISTER PAYMENT

Journal: Bank Amount: \$739.00

Amount and Journal can be different, it depends on the taxes and currency of your country. Add the total of the invoice for Amount.

CREATE PAYMENT

Instead of recording payments manually, you can synchronize your bank with Odoo (it supports integration with 35,000 banks), or import bank statement files.

Accounting Dashboard Customers Vendors Accounting Reporting Configuration

Invoices / INV/2022/00001

EDIT CREATE

SEND & PRINT PREVIEW ADD CREDIT NOTE RESET TO DRAFT

Customer Invoice

INV/2022/00001

Customer: Azure Interiors Invoice Date: 10/11/2022

Replace Invoice Due Date: 10/11/2022

Payment Reference: INV/2022/00001 Journal: Customer Invoices

Product	Label	Account	Quantity	Price	Taxes	Subtotal
Large Desk	Large Desk	41000010 Sales	1.00	220.00		Rp 220.00

Total: Rp 220.00

Paid on 10/11/2022 Rp 220.00

Amount Due: Rp 0.00

Send message Log note Schedule activity

Today

igbal fakhritza - 14 minute ago
Payment Status: Not Paid → In Payment

igbal fakhritza - 7 minutes ago
Invoice validated

Analyze Profits

Accounting Reporting > Profit & Loss

If you are looking for a specific feature, start typing letters on the Home screen to search across all menus. Try "Profit".

	Continental	Anglo-saxon	Anglo-saxon w/ payroll relation
Income	660.00 €	\$ 660.00	\$ 580.00
Operating Income	660.00 €	\$ 660.00	\$ 660.00
Cost of Revenue	0.00 €	\$ 0.00	\$ 200.00
Expenses	1000.00 €	\$ 0.00	\$ 0.00
Expenses	1000.00 €	\$ 0.00	\$ 0.00
Depreciation	0.00 €	\$ 0.00	\$ 0.00
Net Profit	- 340.00 €	\$ 660.00	\$ 380.00

Depending on your national principles for accounting (Continental or Anglo-Raxon), you should have a net profit of 400 or 660. In Continental accounting, the expense is recorded at the time of the purchase. While in Anglo-Raxon accounting, the expense is recorded once the goods are sold (in the Cost of Revenue account).

Congratulations!

What's next? Choose your strategy:

- Run a Store: Start selling in your showroom.
- Sell Services: Target new customer segments.
- Manufacture: Build your own products.
- Sell Online: Create an eCommerce website.

The image shows two side-by-side screenshots from the Odoo web interface. The left screenshot displays the 'Profit and Loss' report for the year 2022. The right screenshot shows the 'Analyze Profits' dashboard, which includes a table comparing income and expenses across three accounting methods: Continental, Anglo-saxon, and Anglo-saxon w/ periodic valuation.

Profit and Loss Report (2022)

Account	2022
Income	
Gross Profit	
Operating Income	Rp 220.00
Cost of Revenue	Rp 0.00
Total Gross Profit	Rp 220.00
Other Income	Rp 0.00
Total Income	Rp 220.00
Expenses	
Expenses	Rp 0.00
Depreciation	Rp 0.00
Total Expenses	Rp 0.00
Net Profit	Rp 220.00

Analyze Profits Dashboard

	Continental	Anglo-saxon	Anglo-saxon w/ periodic valuation
Income	660.00 €	\$ 660.00	\$ 660.00
Operating Income	660.00 €	\$ 660.00	\$ 660.00
Cost of Revenue	0.00 €	\$ 0.00	\$ 0.00
Expenses	1000.00 €	\$ 0.00	\$ 0.00
Expenses	1000.00 €	\$ 0.00	\$ 0.00
Depreciation	0.00 €	\$ 0.00	\$ 0.00
Net Profit	-340.00 €	\$ 660.00	\$ 660.00

Congratulations!

What's next? Choose your strategy:

- Run a Store**: Start selling in your showroom.
- Sell Services**: Target new customer segments.
- Manufacture**: Build your own products.
- Sell Online**: Create an eCommerce website.

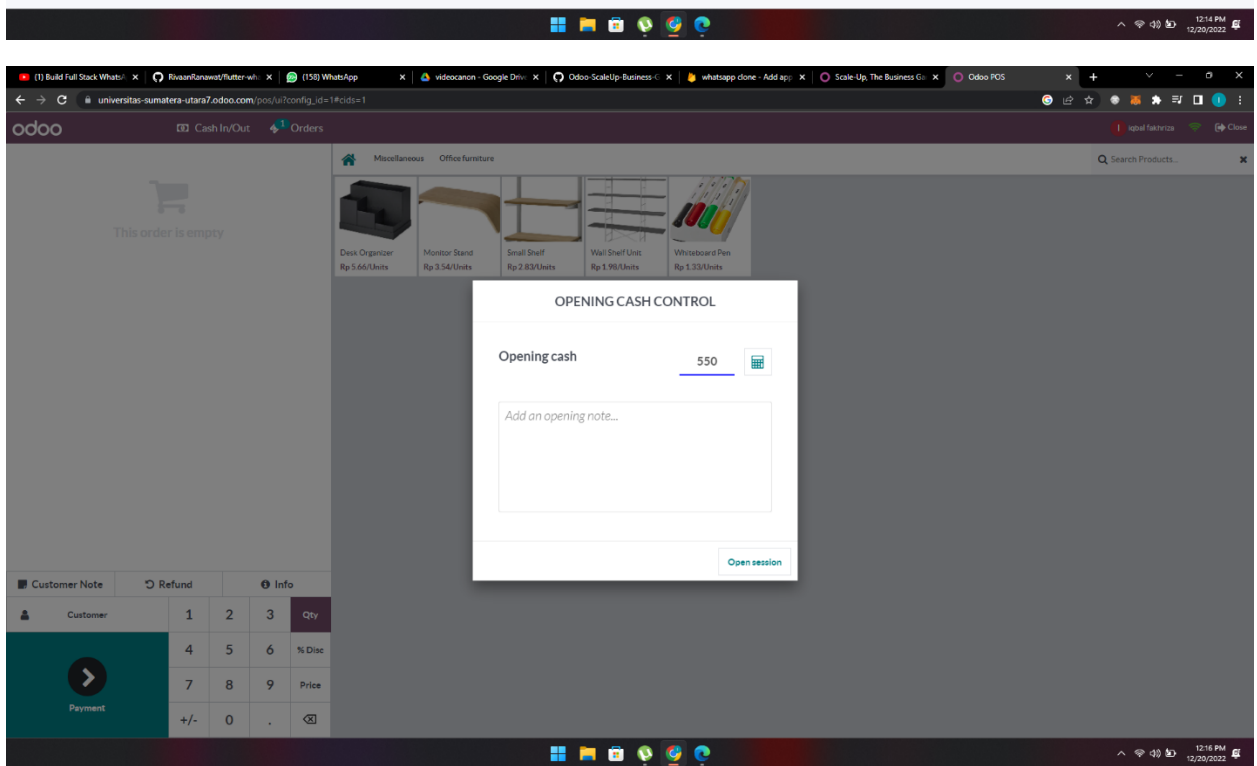
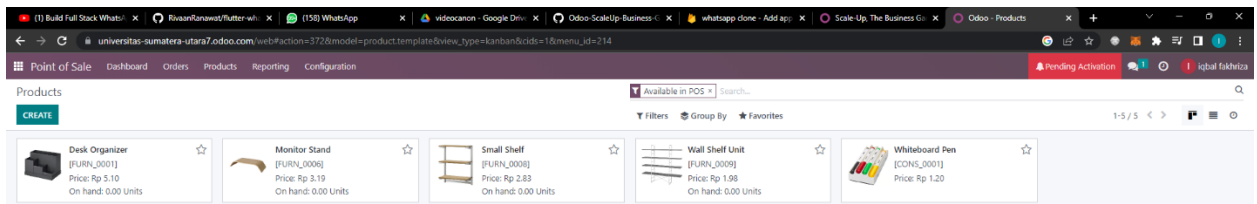
Run a Store

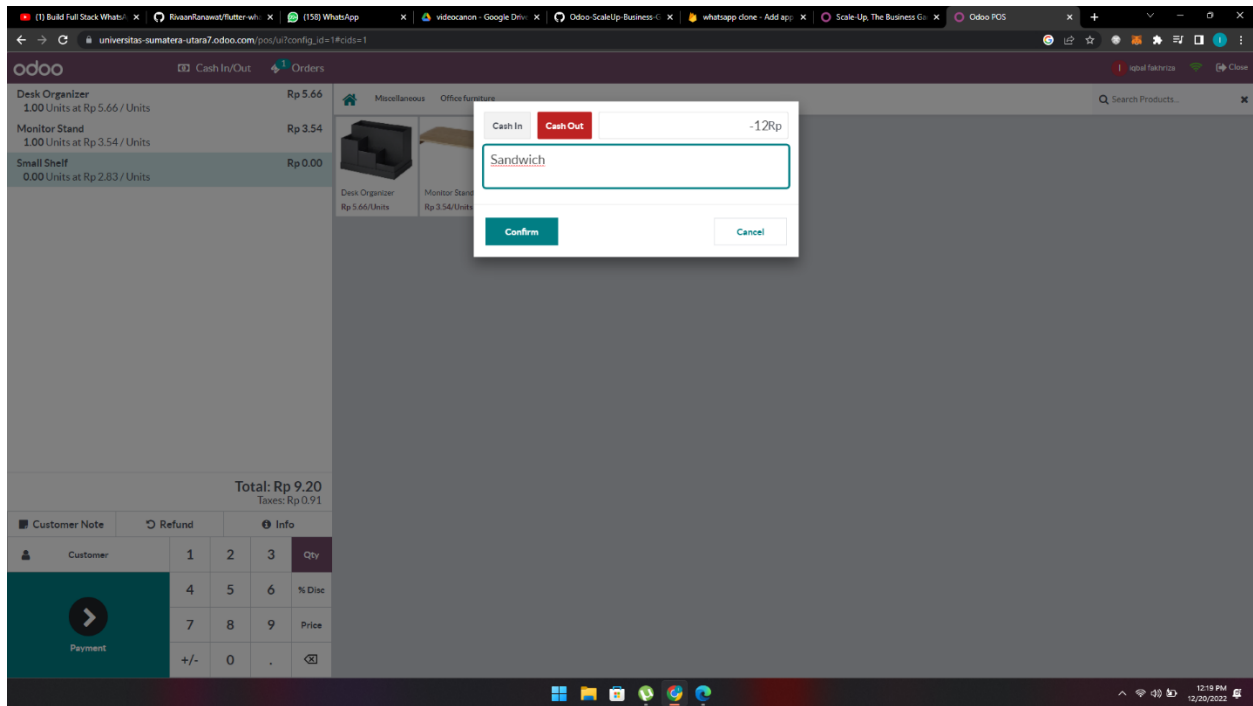
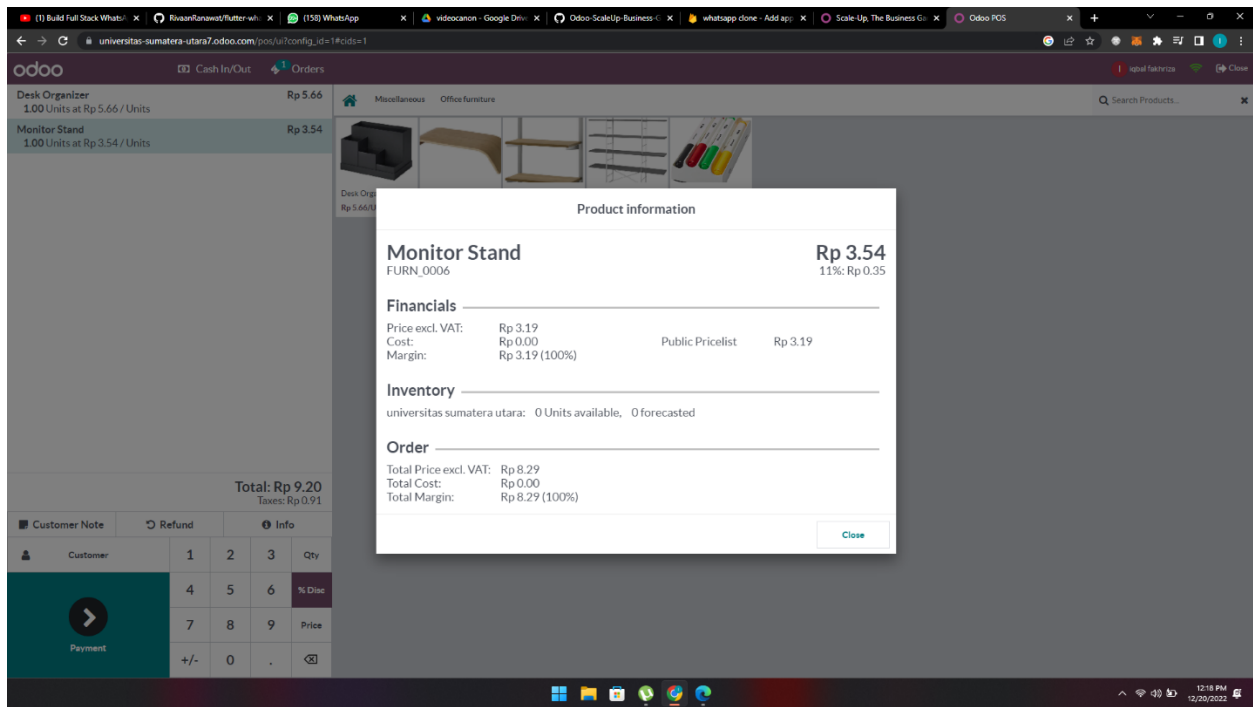
To grow your business, you plan to launch a showroom for B2B customers, as well as a shop for B2C customers, where they can test and buy products directly.

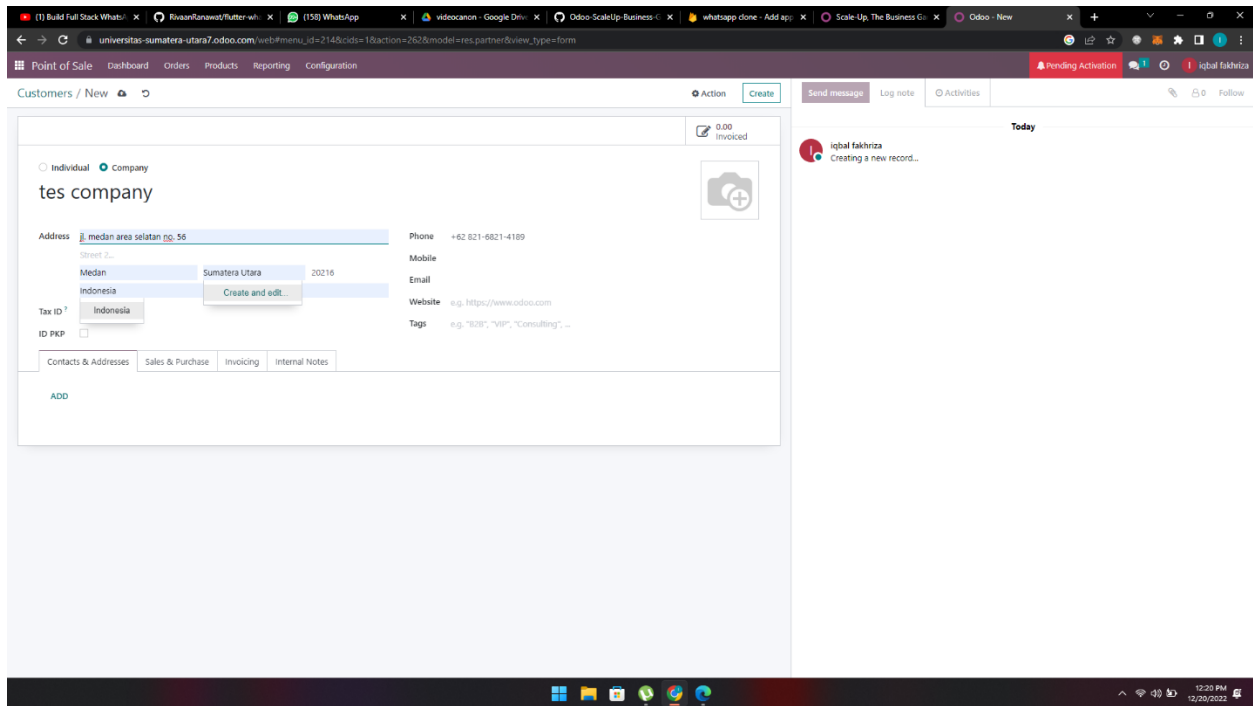
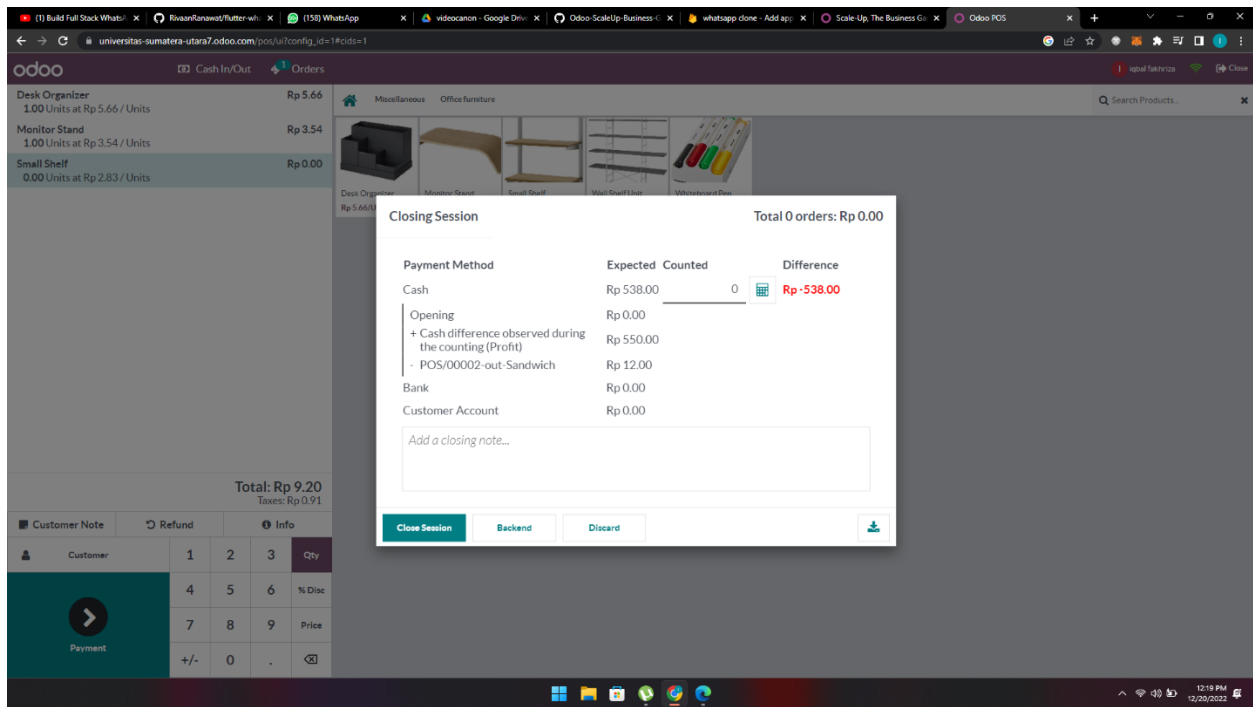
2. Run a store

Pada skema kedua yaitu untuk meluncurkan took terbaru pada oddoo kali ini kita akan mencoba membuat sesi jualan lalu menjalankan alur penjualan. Berikut adalah tahapan yang akan kita lakukan :

- Mengimpor produk
- Konfigurasi cash control
- Mencoba menjual barang
- Mencetak invoice
- Serta analisis
- Buka tutup session







Odoo POS

Cash In/OutOrders

universitas-sumatera-utara7.odoo.com/pos/all/config_id=1#oids=1

signal fakhrixaClose

BackNew Order

Search Orders...All active orders

Date	Receipt Number	Customer	Cashier	Total	Status
2022-12-20 12:16 PM	Order 00002 001-0001		iqbal fakhrixa	Rp 9.20	Ongoing

Select an order

InvoicePrint Receipt

Customer	1	2	3	Qty
	4	5	6	% Disc
	7	8	9	Price
Refund	+/-	0	.	

Point of Sale Order...Show all

Odoo POS

Cash In/OutOrders

universitas-sumatera-utara7.odoo.com/pos/all/config_id=1#oids=1

signal fakhrixaClose

SaveDiscard

Zen Petrix

Street Medan area selatan no. 56

City Medan

Postcode 20216

State None

Country Indonesia

Language English (US)

Email

Phone 082168214189

Mobile

Barcode

Tax ID

3. Sell online

Pada bagian sell online ini kita akan mencoba membuat website ecommerce dengan fitur sales dan website, nantinya di website akan terdapat homepage, products dan beberapa fitur web lainnya seperti dan lain-lain. Berikut adalah fitur yang akan kita buat :

- Desain halaman utama web
- Membuat produk untuk ditampilkan
- Mengembangkan SEO
- Setup konfigurasi produk
- Testing ecommerce

The screenshot displays the Odoo Quotations module interface. At the top, there's a navigation bar with tabs for Sales, Orders, To Invoice, Products, Reporting, and Configuration. Below this, a search bar and filters are visible. The main content area features a large blue banner with four steps: Company Data, Quotation Layout, Order Confirmation, and Sample Quotation. Below the banner is a table listing quotations with columns for Number, Creation Date, Customer, Salesperson, Activities, Total, and Status. A central message encourages creating a new quotation, stating it's the first step of a new sale and that confirmed quotations become sales orders.

Number	Creation Date	Customer	Salesperson	Activities	Total	Status
RF00001	11/07/2022	Ummu Nurrohmah	Ummu Nurrohmah		16,000.00	Cancelled
RF00002	11/10/2022	Wahid Satrio	Ummu Nurrohmah		87,000.00	Confirmed
RF00003	09/07/2023	Wahid Satrio			40,500.00	Confirmed
RF00004	09/08/2023	Wahid Satrio			70,000.00	Confirmed
RF00005	11/11/2022	Ummu Nurrohmah			40,000.00	Confirmed
RF00006	11/11/2022	Wahid Satrio			14,000.00	Confirmed
RF00007	11/11/2022	Wahid Satrio			70,000.00	Confirmed
RF00008	10/04/2022	Ummu Nurrohmah			30,000.00	Confirmed
RF00009	11/11/2022	Wahid Satrio			10,000.00	Confirmed
RF00010	09/08/2023	Wahid Satrio			10,000.00	Confirmed

Create a new quotation, the first step of a new sale!
Once the quotation is confirmed by the customer, it becomes a sales order.
You will be able to create an invoice and collect the payment.

