

Nama : Iqbal Fakhriza

NIM : 191402097

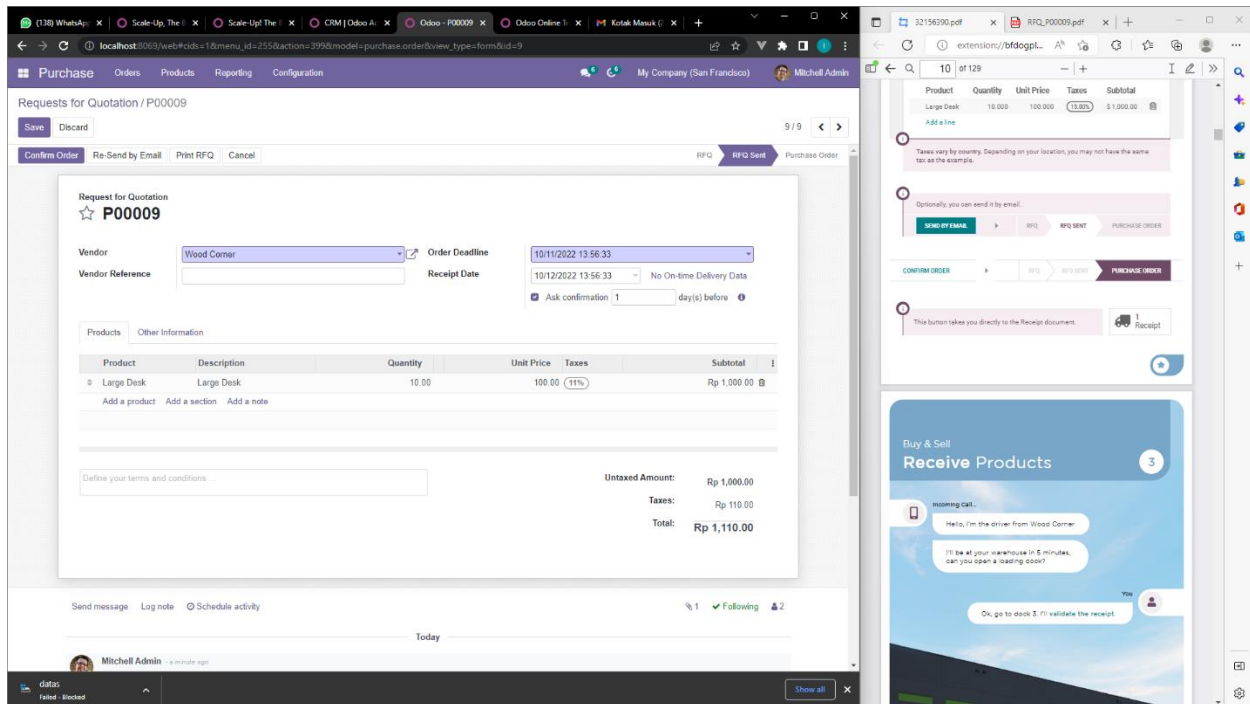
Kom : A

Odoo ScaleUp Game

1. Buy and Sell

Pada materi yang pertama yaitu skema buy and sell, pada skema ini kita akan menggunakan beberapa fitur dari Odoo untuk melaksanakan kegiatan jual beli kita, sebagai berikut :

- Membuat Produk
- Memesan Produk
- Mendapatkan Produk
- Sistem kontrol bil
- Pengiriman produk ke konsumen
- Pembuatan invoice
- Catatan pembayaran
- Analisa profit



Inventory Overview / San Francisco: Receipts / WH/IN/00007

Save Discard 5/5

Print Labels Print Return Scrap Unlock Draft Waiting Ready Done

WH/IN/00007

Receive From: Wood Corner Scheduled Date: 10/12/2022 13:56:33
Effective Date: 10/11/2022 14:04:59
Source Document: P00009

Operations Additional Info Note

Product	Demand	Done
Large Desk	10.00	10.00

Send message Log note Schedule activity

Today

Mitchell Admin Status: Ready → Done

OdooBot - 5 minutes ago This transfer has been created from: P00009

OdooBot - 5 minutes ago Transfer created

Control the Bill

Accounting Vendors Bills CREATE

Vendor: Wood Corner Bill Date

Auto-Complete: Select a p.o. P00001 \$ 1,000.00

Invoice Lines

Product	Quantity	Price	Taxes	Subtotal
Large Desk	10.000	100.000	(15.00%)	\$ 1,000.00

CONFIRM SEND

Issue Point: There is a difference between the bill auto-completed by Odoo (1100) and the vendor bill (1110). When this happens, you usually send a message to the vendor. You get an email if you received it (even if you did not send the message).

To Followers of Draft Bill (2022/0001)

Hello, on your invoice 2022-0125, you charged us \$110 per unit instead of the \$100 we agreed upon. We accept the bill, but we won't pay it until you send us a \$100 refund receipt.

SEND

Purchase Orders Products Reporting Configuration Pending Activation Iqbal fahriza

Requests for Quotation / New

SAVE DISCARD

SEND BY EMAIL PRINT RFQ CONFIRM ORDER CANCEL RFQ RFQ SENT PURCHASE ORDER

Request for Quotation New

Vendor: Wood Corner Order Deadline: 10/11/2022 14:11:35
Vendor Reference: Receipt Date: 10/12/2022 14:11:35 No On-time Delivery Data
☐ Ask confirmation

Products Other information

Product	Description	Quantity	Unit Price	Taxes	Subtotal
Large Desk	Large Desk	10.00	100.00	(11%)	Rp 1,000.00

Add a product Add a section Add a note

Define your terms and conditions ...

Untaxed Amount: Rp 1,000.00
Taxes: Rp 110.00
Total: Rp 1,110.00

Send message Log note Schedule activity

Today

Iqbal fahriza Creating a new record...

Purchase Large Desks

Purchase Orders Requests for Quotation CREATE

Vendor: Wood Corner

Products Other information

Product	Quantity	Unit Price	Taxes	Subtotal
Large Desk	10.000	100.000	(15.00%)	\$ 1,000.00

Add a line

Taxes vary by country. Depending on your location, you may not have the same list as the example.

Optionally you can send it by email.

SEND BY EMAIL RFQ RFQ SENT PURCHASE ORDER

CONFIRM ORDER RFQ RFQ SENT PURCHASE ORDER

This button takes you directly to the Receipt document.

Buy & Sell Receive Products

Purchase Orders Products Reporting Configuration Pending Activation igbal fahriza

Requests for Quotation / P00001 / WH/IN/00001

SAVE **DISCARD** 1 / 1

PRINT LABELS PRINT RETURN SCRAP UNLOCK DRAFT WAITING READY **DONE**

WH/IN/00001

Receive From universitas sumatera utara, Wood Corner

Scheduled Date 16/12/2022 14:11:35
Effective Date 16/11/2022 14:15:13
Source Document P00001

Operations Additional Info Note

Product	Demand	Done
Large Desk	10.00	10.00

Send message Log note Schedule activity 0 Following 3

Today

- igbal fahriza 10m
Status: Ready → Done
- OdooBot 10m
This transfer has been created from: P00001
- OdooBot 10m
Transfer created

Receive Products 3

Inventory

Receipts 1 TO PROCESS

Reference	Contact	Status
WH/IN/00001	Wood Corner	Ready

WH/IN/00001

Receive From Wood Corner **Source Document** P00001

Operations Additional Info Note

Product	Demand	Done
Large Desk	10.00	10.00

If you don't see any quantity received in the Done column, Odoo asks for a confirmation to accept all the entire demand of ordered quantities.

WALKAWAY **DISCARD** **POSTED** **DONE**

Accounting Dashboard Customers Vendors Accounting Reporting Configuration Pending Activation igbal fahriza

Bills / BILL/2022/10/0001

SAVE **DISCARD** 1 / 2

REGISTER PAYMENT **ADD CREDIT NOTE** **RESET TO DRAFT** DRAFT **POSTED**

Vendor Bill

BILL/2022/10/0001

Vendor universitas sumatera utara, Wood Corner
Indonesia

Bill Date 16/11/2022
Accounting Date 16/11/2022
Due Date 16/11/2022
Journal Vendor Bills

Replace Invoice
Bill Reference
 Payment Reference
 Recipient Bank

Invoice Lines Journal Items Other Info

Product	Label	Account	Quantity	Price	Taxes	Subtotal
Large Desk	P00001: Large Desk	29000000 Interim Stock	10.00	100.00	11%	Rp 1,000.00

Add an internal note...

Untaxed Amount: Rp 1,000.00
 Taxes: Rp 110.00
Total: Rp 1,110.00
 Amount Due: Rp 1,110.00

Send message Log note Schedule activity 0 Following 2

Today

Control the Bill 4

Accounting **Vendors** **Bills** **CREATE**

Vendor Wood Corner **Bill Date**

Auto-Complete SELECT A G.P.
P00001: \$ 1,000.00

Invoice Lines **Journal Entries** **Other Info**

Product	Quantity	Price	Taxes	Subtotal
Large Desk	10.000	100.000	11.00%	\$ 1,000.00

ADD A LINE

CONFIRM **SEND** **POSTED**

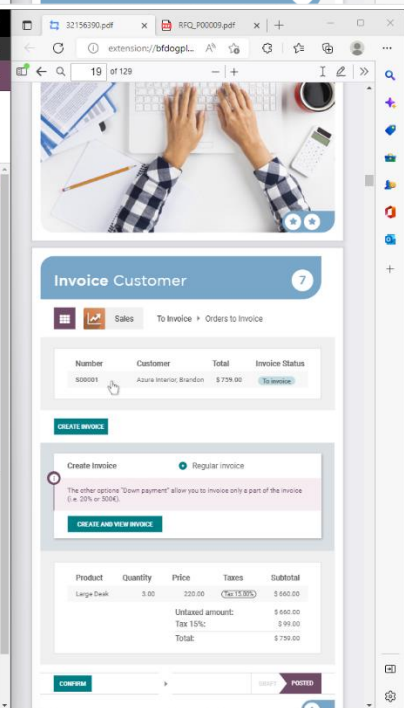
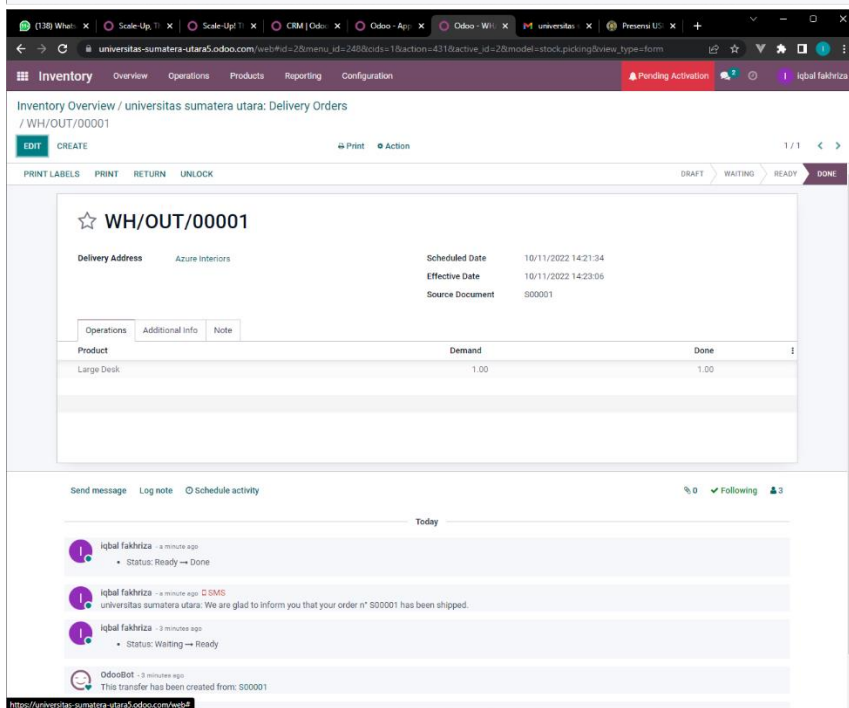
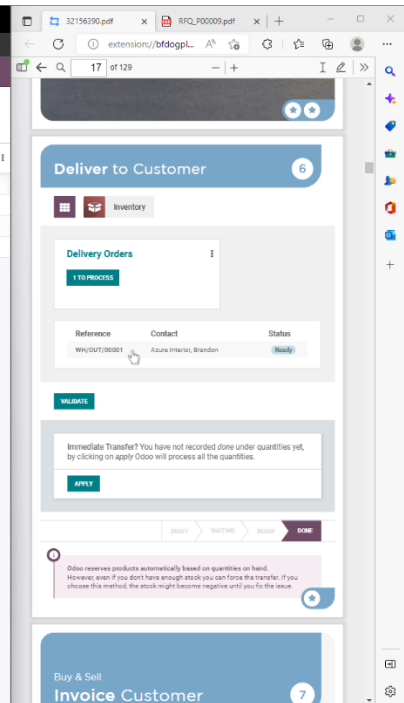
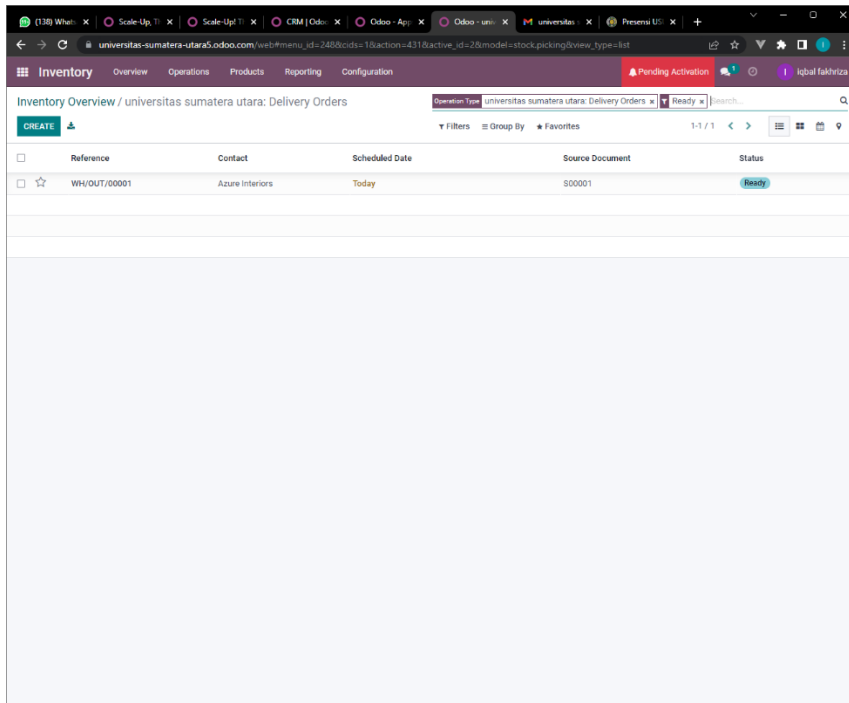
Bonus Point - There is a difference between the bill auto-completed by Odoo (\$110) and the vendor bill (\$115). Then this happens, you usually send a message to the vendor. You get an extra 5 if you noticed it (even if you did not send the message).

To: Followers of Draft Bill BILL/2022/2022/0001

Hello, on your invoice 2022/0123, you charged us \$110 per unit instead of the \$100 we agreed upon. We accept the bill, but we won't pay it until you send us a \$100 refund receipt.

SEND

Buy & Sell
Sell Products 5



Quotations / S00001 / INV/2022/00001

EDIT CREATE 1/1

SEND & PRINT REGISTER PAYMENT PREVIEW ADD CREDIT NOTE RESET TO DRAFT DRAFT POSTED

Customer Invoice

INV/2022/00001

Customer: Azure Interiors Invoice Date: 10/11/2022
Replace Invoice Due Date: 10/11/2022
Payment Reference: INV/2022/00001 Journal: Customer Invoices

Product	Label	Account	Quantity	Price	Taxes	Subtotal
Large Desk	Large Desk	41000010 Sales	1.00	220.00		Rp 220.00

Total: Rp 220.00
Amount Due: Rp 220.00

Send message Log note Schedule activity

Today

igbal fakhritza - 14 minute ago
Invoice validated
Status: Draft → Posted

Record Payment 8

Accounting Customers > Invoices

Customer	Total	Payment status	Status
Azure Interiors, My Bank	\$ 739.00	PAID	PAID

REGISTER PAYMENT

Journal: Bank
Amount: \$739.00

Amount and Journal can be different, it depends on the taxes and currency of your country. Add the total of the invoice for Amount.

CREATE PAYMENT

Instead of recording payments manually, you can synchronize your bank with Odoo (it supports integration with 35,000 banks), or import bank statement files.

Accounting Dashboard Customers Vendors Accounting Reporting Configuration

Invoices / INV/2022/00001

EDIT CREATE 1/1

SEND & PRINT PREVIEW ADD CREDIT NOTE RESET TO DRAFT DRAFT POSTED

Customer Invoice

INV/2022/00001

Customer: Azure Interiors Invoice Date: 10/11/2022
Replace Invoice Due Date: 10/11/2022
Payment Reference: INV/2022/00001 Journal: Customer Invoices

Product	Label	Account	Quantity	Price	Taxes	Subtotal
Large Desk	Large Desk	41000010 Sales	1.00	220.00		Rp 220.00

Total: Rp 220.00
Paid on 10/11/2022 Rp 220.00
Amount Due: Rp 0.00

Send message Log note Schedule activity

Today

igbal fakhritza - 14 minute ago
Payment Status: Not Paid → In Payment

igbal fakhritza - 7 minutes ago
Invoice validated

Analyze Profits 9

Accounting Reporting > Profit & Loss

If you are looking for a specific feature, start typing letters on the Home screen to search across all menus. Try "Profit".

	Continental	Anglo-saxon	Anglo-saxon w/ payroll relation
Income	660.00 €	\$ 660.00	\$ 580.00
Operating Income	660.00 €	\$ 660.00	\$ 660.00
Cost of Revenue	0.00 €	\$ 0.00	\$ 200.00
Expenses	1000.00 €	\$ 0.00	\$ 0.00
Expenses	1000.00 €	\$ 0.00	\$ 0.00
Depreciation	0.00 €	\$ 0.00	\$ 0.00
Net Profit	- 340.00 €	\$ 660.00	\$ 380.00

Depending on your national principles for accounting (Continental or Anglo-Raxon), you should have a net profit of 400€ or 660€. In Continental accounting, the expense is recorded at the time of the purchase. While in Anglo-Raxon accounting, the expense is recorded once the goods are sold (in the Cost of Revenue account).

Congratulations!

What's next? Choose your strategy:

- Run a Store: Start selling in your showroom.
- Sell Services: Target new customer segments.
- Manufacture: Build your own products.
- Sell Online: Create an eCommerce website.

The screenshot displays the Odoo Accounting interface for the Profit and Loss report. The top navigation bar includes 'Accounting', 'Dashboard', 'Customers', 'Vendors', 'Accounting', 'Reporting', and 'Configuration'. A red banner indicates 'Pending Activation'. The report is for the year 2022, with a comparison option available. The data is as follows:

Profit and Loss		2022
There are unposted Journal Entries prior or included in this period		
Income		
Gross Profit		
Operating Income		Rp 220.00
Cost of Revenue		Rp 0.00
Total Gross Profit		Rp 220.00
Other Income		Rp 0.00
Total Income		Rp 220.00
Expenses		
Expenses		Rp 0.00
Depreciation		Rp 0.00
Total Expenses		Rp 0.00
Net Profit		Rp 220.00

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Analyze Profits

Accounting Reporting Profit & Loss

If you are looking for a specific feature, start typing letters on the Home screen to search across all menus. Try "Profit".

	Continental	Anglo-saxon	Anglo-saxon w/ perpetual valuation
Income	660.00 €	\$ 660.00	\$ 260.00
Operating Income	660.00 €	\$ 660.00	\$ 660.00
Cost of Revenue	0.00 €	0.00	- \$ 200.00
Expenses	1000.00 €	\$ 0.00	\$ 0.00
Depreciation	1000.00 €	\$ 0.00	\$ 0.00
Net Profit	-340.00 €	\$ 660.00	\$ 260.00

Depending on your national principles for accounting (Continental or Anglo-Saxon), you would have a net profit of €340 or \$660. In Continental accounting, the expense is recorded at the time of the purchase. While in Anglo-Saxon accounting, the expense is recorded once the goods are sold (in the Cost of Revenue account).

Congratulations!

What's next? Choose your strategy:

- Run a Store
Start selling to your customers.
- Sell Services
Target new customer segments.
- Manufacture
Build your own products.
- Sell Online
Create an eCommerce website.

Run a Store

To grow your business, you plan to launch a showroom for B2B customers, as well as a shop for B2C customers.