

Our Reference: ABB/CBO/MOSE/10/2020

Date: 16.07.2020

M/s HEI Power System Private Limited, J-17B, Ramesh Marg, Near Raj Mahal Palace, C-Scheme Jaipur – 302001, Rajasthan

Kind Attention: Mr. Arjun Singh

Subject: Your application for appointment as a Channel Partner for Drives Service

Dear Sir,

We are sincerely thankful to you for the interest shown in seeking channel partnership for our products & forwarding your application through our Jaipur office.

We are glad to inform that your application has been successfully shortlisted for appointment as our Channel Partner.

We would also like to inform you that as per the company policy, our business transactions with you would be on secure payment terms basis till further communication. Kindly contact Mr. Priyank Kumar Jain/ Mr. Anurag Dubey or channel business team for product information & technical/commercial support at any point of time.

We request you to acknowledge the receipt and acceptance of this letter.

We once again thank you for your interest in us & look forward for a long term symbiotic relationship with you.

Thanking You.

Yours Sincerely

For ABB India Limited

Yogosh U Sholapurkar

Sales Director- Channel Management Motion Business ABB India Limited