# Data-Driven Name Trends for a Fashion Startup

Data Engineering & Analytics on US Baby Names Dataset

Iqra Safder Applicant for Data Engineer 16-03-2025

# **Project Overview**

- Objective: Help the startup provide personalized clothing with data-driven name recommendations.
- Dataset Used:
  - NationalNames (Historical baby name trends in the US)
  - StateNames (State-level trends for baby names)
- Tools & Technologies: SQLite, Pandas, Plotly

# **Key Questions & Approach**

#### What I Analyzed:

- Most common baby names in the US (trending names)
- State-level vs. national popularity differences
- Gender-neutral (unisex) names

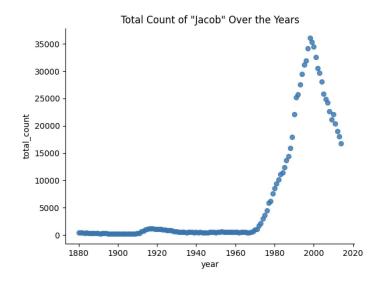
#### Why It Matters:

- Helps the startup personalize clothing based on regional name trends.
- Insights can drive marketing campaigns.

# **Top 10 Trending Names in the Last 5 Years**

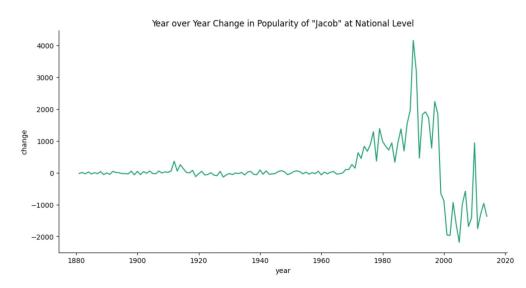
# • Insight:

- Jacob has been the most popular male name from 1999 to 2008.
- Female name trends vary more frequently.



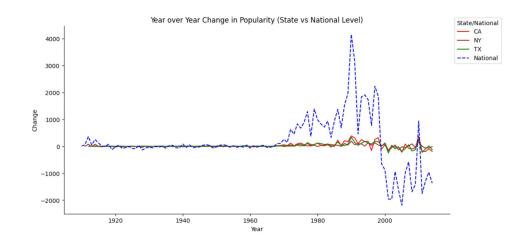
# **How Name Popularity Changes Over Time**

- Example: Jacob
- Trend Analysis:
  - Stable before 1960s, sharp rise in 1970s-2000, decline post-2000.



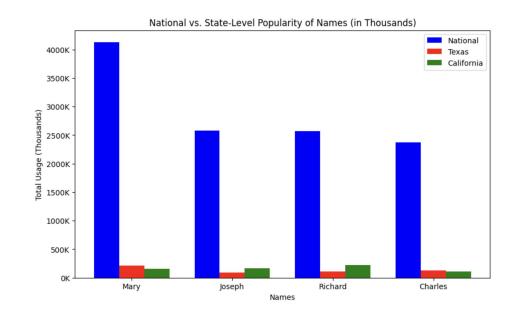
#### **National vs. State-Level Trends**

- Finding: Some names are nationally popular but rare in certain states.
- **Example:** A name might be #1 nationwide but not even in the top 10 in Texas or California.
- **Use Case:** Regional marketing for personalized clothing.
- Visualization: (Map showing top names by state.)



### **National vs. State-Level Trends**

- **Finding:** Some names are nationally popular but rare in certain states.
  - Names like Mary, Joseph, Richard, and Charles are top nationwide but not in CA/TX.
  - Regional naming preferences affect personalized product demand.
  - Tailoring marketing by state can increase sales conversion.



## **The Most Popular Unisex Name**

- Definition: Names used significantly by both genders.
- Finding:
  - Most unisex name: James, John, Robert, Michael, and Mary had significant usage in both genders.
  - The best unisex name should have an almost equal male-female ratio rather than just total usage.

## **Business Insights & Recommendations**

#### Marketing Strategy:

- Use regional name trends for **targeted advertising** (e.g., promote custom Jacob-themed clothing in states where it's still trending).
- Identify emerging name trends to capitalize on.

#### Personalized Product Offerings:

- Offer special customized unisex name options for fashion items.
- Predict future trends to stay ahead in the market.

## **Next Steps**

- Further Analysis:
  - Predict future trending names using machine learning.
  - Explore demographic factors affecting name choices.
- Integration with Startup's Vision:
  - Implement a real-time dashboard to track name trends.

#### Thank You & Q&A

- Find me @ iqrasafder@gmail.com
- Open for any questions and suggestions!