

NORMAN ZWAGIL | 6268 Petroglyph Avenue, Las Vegas NV 89135

PROFILE

A veteran professional of the food industry. Unique passion for and knowledge of sustainability, retail merchandising, concept creation, and producing financial results. 20 years' experience with on-site retail and restaurant management, developing relationships with farmers and branding.

SKILLS

- P&L Management
- Retail and Restaurant Design
- Kosher Food
- Catering
- Multi-Unit Food Safety Audits
- Purchasing and Inventory Management
- Concepts and Menu
- Nutrition

Microsoft Suite | Slack |
Webtrition | Inventory Integration
Systems |

CONTACT

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HOBBIES

- Cooking/Natural & Organic Only
- Bicycling
- Running
- Photography
- Music

AFFILIATIONS

Member, Community Board
Urban Pastoral Collective
Baltimore, MD.
Board Advisor,
Family Fish Farm Network
Washington, DC.
UrbanSeaCorp
Washington, DC.
Natural Foods Merchandiser Advisory
Board (previous affiliation)

WORK EXPERIENCE

Morrison's Living (NV) - Director of Dining 2020-2021

Responsible for all aspects of dining in a premier long term care facility with 4 levels of dining – independent, assisted living, health care and memory care

Created Covid -19 plan to safely open and remain open during the start and height of the national crisis.

Budget oversight

Managed two chefs, dining room manager, catering manager and nutrition supervisor along with 50+ employees, both full time and on call.

Bon Appetit Management Company, (MD) - Resident District Manager 2000-2019

Responsible for all aspects of the restaurant, retail, and catering management on 4 different campuses during the 19-year tenure with Bon Appetit: University of Maryland Baltimore, Goucher College, Johns Hopkins University and St. Timothy's School for Girls.

Budgetary responsibilities ranged from \$11 million to \$20 million.

Managed 7-15 managers and up to 160 employees.

Union negotiating experience.

Local foods sourcing - 20+ farms, 3 organic foods aggregators

Consistent performer, meeting and/or exceeding budget expectations for profit before overhead and reduced subsidy to clients where applicable.

Previous work experience:

Wild Oats Markets., (CO) Site Selection Specialist

Gourmet, Inc., (MD) General Manager

Natural Beef Farms., (VA), Manager of Distribution

Organic Farms., (MD) Director of Retail Operations

Village Market Natural Grocers., (MD) Co-owner

REFERENCES:

Paul Bulau
Regional Director
Bon Appetit Management Company
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315-317-8365
Former Supervisor

Michael Corradino
District Manager
Bon Appetit Management Company
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Former Supervisor

Calvin Gladden
Director of Business Services (former)
Goucher College
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410-533-2106
Former Bon Appetit Client Liason

Jennifer Piette
Owner and CEO
Narrative Food
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310-745-3556
Current Client