

# Scott Irace

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## Profile

Recent graduate with internship experience in banking operations and social media marketing. With this experience combined with my degree in Economics, I am looking to obtain an entry-level job in business/operations analytics or related fields.

## Education

University of Maryland, College Park – Class of 2014, B.A. in Economics

## Experience

### **SALES MANAGER, BLACK STONE GLOBAL LLC; NEW YORK – 01/2015 - PRESENT**

Generate leads and make sales calls for technology products (web design, website development, application development, video production, etc.).

### **REGIONAL MANAGER, NIGHTLIFE; COLLEGE PARK, MD – 07/2013 - 05/2014**

Handled social media accounts and managed the College Park and Washington DC region for a mobile application startup. Configured food and drink specials and promoted the application throughout the area.

### **INTERN, EVERBANK; ISLANDIA, NY – 05/2013 - 08/2013, 05/2012 - 08/2012**

Worked as an intern in the New Accounts department, handled applications and incoming checks as well as processed online check deposit and overdraft protection requests. Worked together with other departments to ensure customer satisfaction and efficiency.

Worked as an intern in the Risk Management department of a banking operations center. Analyzed fraud and risk, and learned how the back-end of the bank functions in order to optimize profits.

### **ROOFER, STATEWIDE ROOFING; ISLIP, NY – 06/2011 - 08/2011**

Worked in commercial roofing, primarily on school buildings.

## Skills

Proficient in Word, Powerpoint, Excel. Basic HTML, CSS and JavaScript skills.

## Activities

### **UNIVERSITY HONORS, UNIVERSITY OF MARYLAND HONORS PROGRAM**

Participated in various honors college events including honors seminar's and I-series courses.

### **FOUNDER, PHI SIGMA KAPPA FRATERNITY**

Helped found the Eta Chapter, which was re-chartered in March of 2011.

Served on the executive board as the "Sentinel", in charge of risk management, and guarded sacred rituals. Served as Brotherhood, Athletic, and Historian chairman.

Participated in numerous community service events and helped to develop a Philanthropy event, benefitting the Special Olympics.