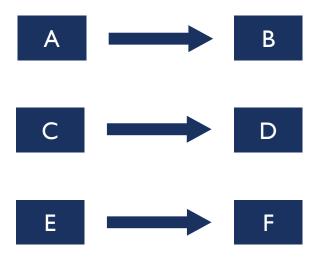
# SCHEDULED TURNAROUND TIME

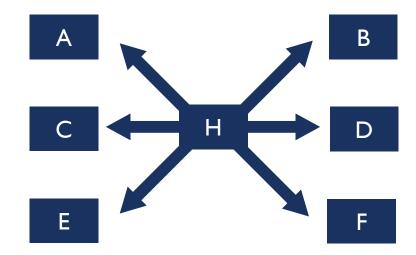
What effect does turnaround time have in late Aircraft arrivals?

# Route Strategy

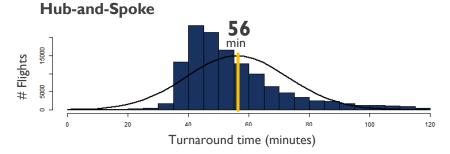
#### **Point-to-Point Carriers**

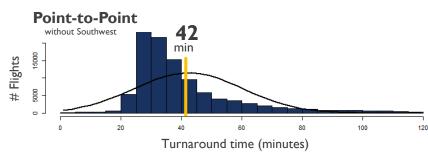


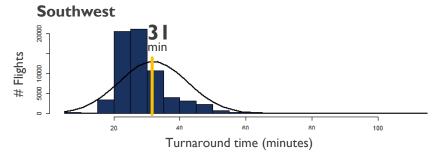
## **Hub-and-Spoke Carriers**



## Scheduled Turnaround Times







<sup>\*</sup>Considering flights with scheduled turnaround times between 0 to 120 minutes.

#### Turnaround times and flights per day

Southwest has half the turnaround times of Hub-and-Spoke airlines.

| Hub-and-Spoke                    | Point-to-Point without Southwest | Southwest                        |
|----------------------------------|----------------------------------|----------------------------------|
| 3.2                              | 4.7                              | <b>5.2</b>                       |
| Aircraft's<br>Flights<br>per day | Aircraft's<br>Flights<br>per day | Aircraft's<br>Flights<br>per day |

- 80% of Southwest flights operate on short routes. (<1000 miles)</p>
- **79% of delays** occurring during short flights.

<sup>\*</sup>Point-to-Point are carriers that did over 3.68 flights per day on average

## Departure Delays

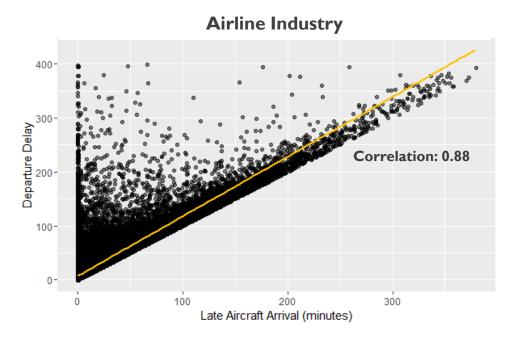
### Departure Delay Causes

Late aircraft arrival amounts to 56% of departure delays for Southwest.

# Hub-and-Spoke Point-to-Point without Southwest 29% 42% 34% Other Carrier Late Aircraft Arrival

#### Correlation with Late Aircraft Arrivals

 There is a strong correlation between departure delays and late aircraft arrivals for all carriers.



<sup>\*</sup>All flights with late aircraft arrivals or departure delays <400 minutes

<sup>\*</sup>Departure delays as the total amount of minutes.

<sup>\*</sup>Point-to-Point are carriers that did over 3.68 flights per day on average

# Cascading Delays

### Between the 1st and 7th flight of the day

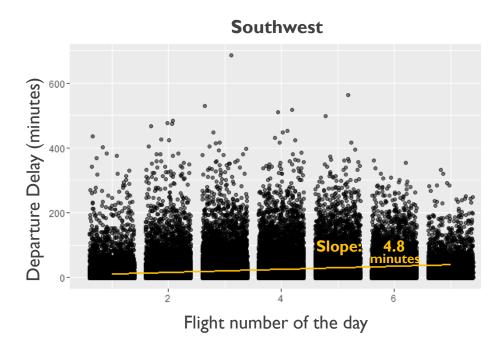
For other Point-to-Point airlines there is no relevant impact on departure delays.

Point-to-Point
without Southwest

Slope 0.3
minutes

Flight number of the day

• For **Southwest** each **extra flight adds 4.8 minutes** to the following departure delay.



## Turnaround Time Differences

#### Actual vs Scheduled turnaround times

The difference between scheduled and actual turnaround times for Southwest is 35%.

|                           | Hub-and-Spoke | Point-to-Point without Southwest | Southwest   |
|---------------------------|---------------|----------------------------------|-------------|
| Scheduled Turnaround time | 56<br>minutes | 42<br>minutes                    | 3 I minutes |
| Actual Turnaround time    | 64<br>minutes | 46<br>minutes                    | 42 minutes  |
| Difference                | <b> 4</b> %   | 10%                              | 35%         |

<sup>\*</sup>Considering flights with scheduled turnaround times between 0 to 120 minutes. \*Point-to-Point are carriers that did over 3.68 flights per day on average

## Scheduled Turnaround Times

## Flight with turnaround times <30 minutes

Southwest has more than **triple** the flights under **30-** minute turnaround time vs. other point-to-point Airlines.

## Point-to-Point without Southwest

11%

Flights with turnaround times <30 minutes

#### **Southwest**

37%

Flights with turnaround times <30 minutes

#### Increasing turnaround times



## Scheduled Turnaround Times

#### Recommendation

Increase turnaround times <35 minutes (47,000 flights) to at least 35 min.

Southwest Current
On-Time Performance

Afterward
On-Time Performance

72%

9,000

less flights delayed

#### Trade-Offs

- Southwest's average turnaround time from 31 to 37 min.
  - The difference with actual turnaround times will be 14% (in line with industry).
- Increase in 45 minutes on average the block times for a day with all flights modified.
- ~ 3 months
- ~20 million USD

## APPENDIX – TURNAROUND TIME & TRADE-OFFS

#### Turnaround times effect

 Southwest has 4x flights under 30-minute turnaround time vs. other point-to-point Airlines.

|                                  | Scheduled Turnaround Time |              |              |              |            |       |
|----------------------------------|---------------------------|--------------|--------------|--------------|------------|-------|
| Number of flights (in %)         | <20<br>min                | 20-29<br>min | 30-39<br>min | 40-60<br>min | >60<br>min | Total |
| Point-to-Point without Southwest | 2%                        | 9% <b>■</b>  | 41%          | 28%          | 20%        | 100%  |
| Southwest                        | 2%                        | 35%          | 45%          | 15%          | 3%         | 100%  |

<sup>\*</sup>Point-to-Point are carriers that did over 3.68 flights per day on average

#### Investment

| Work-hours to re-schedule                      | \$<br>15.279.537 |
|--|------------------|
| Time to fix I flight (hours)                   | 0,7              |
| Price per workforce hour (USD)                 | \$ 30            |
| Time frame (hours)                             | 504.067          |
| Employees Assigned                             | 250              |
| Months to do it                                | 2,8              |
| Call-Center Costs (USD)                        | \$<br>5.456.978  |
| Price per Ticket                               | \$ 5             |
| Time to solve 1 ticket (minutes)               | 10               |
| Call-center tickets                            | 1.080.144        |
| Call-center tickets (in % of total passengers) | 5%               |
| Passenger per plane                            | 150              |
| Flight bought alreay                           | 20%              |
| Flights in 8 month window                      | 720.096          |
| Aircrafts                                      | 577              |
| Flights per day                                | 5,2              |
| Days   | 240              |
| Total Cost                                     | \$<br>20.736.515 |

### APPENDIX – DATA CLEANSING CONSIDERATIONS

#### FILTERED OUT

- First flights of the day (outliers in turnaround times)
- Diverted, Cancelled or whenever the previous arrival airport <> current departure airport
  - **8.496 (1.9%)** flights have mismatched flights and have been been filtered out (sorting by actual departure time gave 2.2%)
  - N102UW 3rd 5th of January: Ghost flight not in data.
  - **N590NW** 2nd of February: Two flights with the same airplane at the same time.
  - **N443WN** 2nd of February: Got diverted first and then cancelled. Generated a mismatch in the scheduling for a few flights.
  - N215WN 5th of February: Not diverter nor canceled and have a mismatch in flights because of the same timeframe.
- Flights with negative turn-around time
  - 8.725 flights (2%) with negative turnaround time.
  - N905FR 3rd of January: Not diverter nor canceled and flight scheduled to arrive 20 minutes later than their departure.

| CARRIER | Flights / day |
|---------|---------------|
| UA      | 2,71          |
| VX      | 3,12          |
| AA      | 3,15          |
| AS      | 3,35          |
| В6      | 3,44          |
| DL      | 3,49          |
| US      | 3,63          |
| FL      | 3,68          |
| F9      | 4,00          |
| EV      | 4,41          |
| MQ      | 4,80          |
| WN      | 5,18          |
| 00      | 5,31          |
| HA      | 5,78          |