

Predicting Whiskey Ratings

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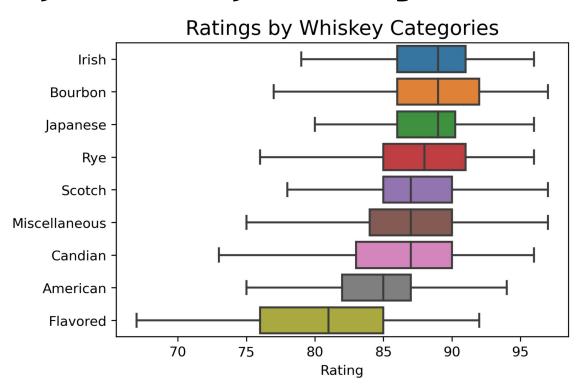
Value of High Ratings

- Consumers often research and rely on expert opinions
 - Overwhelming number of options for whiskey
 - Bottles are often expensive
- Liquor stores often provide 'expert' ratings
- Generally higher ratings correspond to higher quality whiskey

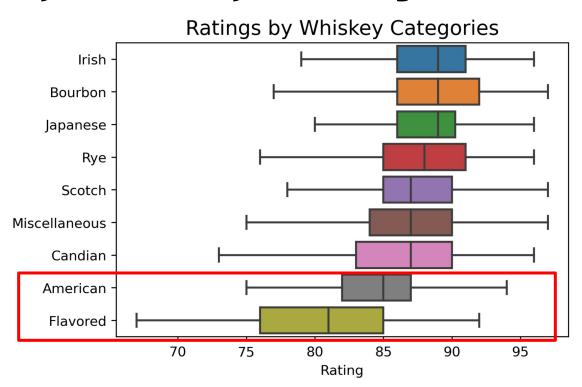
Methodology

- Data was scraped from WhiskeyAdvocate.com
 - 5883 different whiskey rated by experts
 - Scores from 60 to 97
- Variables: Age, price, alcohol by volume, type of whiskey, and descriptors, such as vanilla, smoke, spice, fruit, etc.
- Target: Score
- Model: Linear Regression

Preliminary Data Analysis: Categories



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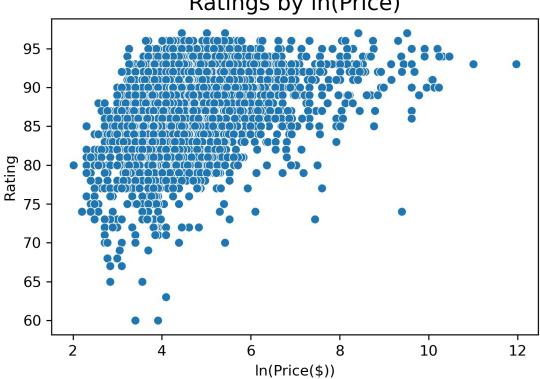


Preliminary Data Analysis: Price

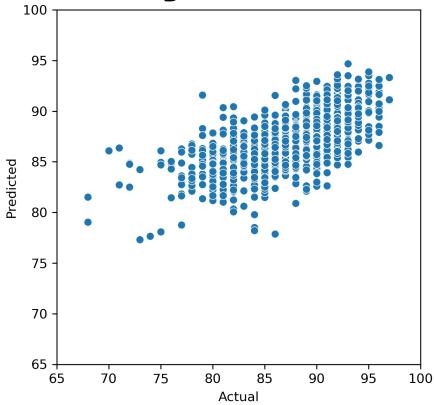


Preliminary Data Analysis: Price

Ratings by In(Price)



Linear Regression Model:



- Strong Correlation between
 Actual and Predicted
- $R^2 = 0.44$
- RMSE = 3.4

Variable Name	Coefficient
ABV	0.073
Age	0.152
Flavored Whiskey	-0.041
Irish Whiskey	3.624
Leather	0.687
Sweet	-0.013

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Recommendations

Target

- Older, higher ABV, higher price
- Categories: Japanese whisky, Irish whisky, scotch, bourbon
- Flavors: Cinnamon, chocolate, smoke, leather
- Complexity and richness

Avoid

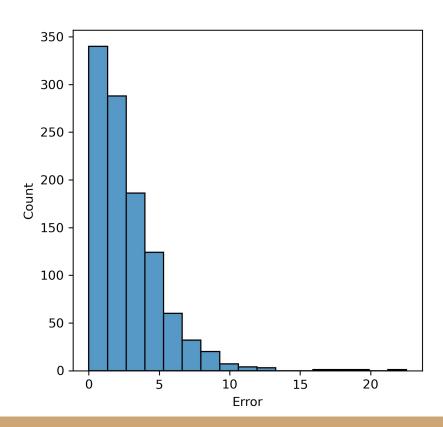
- Categories: English whisky, Flavored whiskey, blended whiskeys
- Flavors: Sweet, floral, citrus, tropical, pepper

Future Work

- Combine with datasets that provide volume of whiskey sold and sales
- Analyze specific category of whiskey

Questions?

Appendix: Error Distribution



Appendix: Top 5 Most common Adjectives

Adjective	Count
Vanilla	2287
Sweet	2253
Fruit	1872
Chocolate	1680
Spice	1480

Appendix: Recommendation Coefficients

Variable	Coefficient
Ln(price)	269017.52
ABV	0.073
In(Age)	0.153
Japanese Whisky	3.173
English Blended Whisky	-5.203
Complexity	1.357
Rich	1.134
Balance	0.759

Variable	Coefficient
Cinnamon	0.813
Chocolate	0.561
Smoke	0.588
Leather	0.687
Sweet	-0.012
Floral	0.258
Citrus	0.256
Pepper	0.227