A.F. FERGUSON & CO CHARTERED ACCOUNTANTS

State Life Building No.1-C, I.I. Chundrigar Road, Karachi

TASEER HADI KHALID & CO CHARTERED ACCOUNTANTS

Sheikh Sultan Trust Building No. 2, Beaumont Road, Karachi

AUDITORS' REPORT TO THE MEMBERS

We have audited the annexed balance sheet of United Bank Limited as at December 31, 2004 and the related profit and loss account, cash flow statement and statement of changes in equity, together with the notes forming part thereof (here-in-after referred to as the financial statements) for the year then ended, in which are incorporated the unaudited certified returns from the branches except for 61 branches which have been audited by us and 15 branches audited by auditors abroad and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Bank's Board of Directors to establish and maintain a system of internal control and prepare and present the financial statements in conformity with approved accounting standards and the requirements of the Banking Companies Ordinance, 1962 (LVII of 1962) and the Companies Ordinance, 1984 (XLVII of 1984). Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the International Standards on Auditing as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting amounts and disclosures in the financial statements. An audit also includes assessing accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion and after due verification, which in the case of loans and advances covered more than sixty percent of the total loans and advances of the Bank, we report that:

- a) in our opinion, proper books of account have been kept by the Bank as required by the Companies Ordinance, 1984 (XLVII of 1984) and the returns referred to above received from the branches have been found adequate for the purposes of our audit;
- b) in our opinion:
 - (i) the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Banking Companies Ordinance, 1962 (LVII of 1962) and the Companies Ordinance, 1984 (XLVII of 1984), and are in agreement with the books of account and are further in accordance with accounting policies consistently applied, except for the changes as stated in notes 5.3 and 5.9 to the financial statements, with which
 - (ii) the expenditure incurred during the year was for the purpose of the Bank's business; and
 - (iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Bank and the transactions of the Bank which have come to our notice have been within the powers of the Bank;
- c) in our opinion and to the best of our information and according to the explanations given to us the balance sheet, profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan and give the information required by the Banking Companies Ordinance, 1962 (LVII of 1962), and the Companies Ordinance, 1984 (XLVII of 1984), in the manner so required and give a true and fair view of the state of the Bank's affairs as at December 31, 2004 and its true balance of the profit, its cash flows and changes in equity for the year then ended; and
- (d) in our opinion, Zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the Bank and deposited in the Central Zakat Fund established under Section 7 of that Ordinance.

The financial statements of the bank for the year ended December 31, 2003 were audited by A.F.Ferguson & Co, Chartered Accountants and Ford Rhodes Sidat Hyder & Co, Chartered Accountants who had expressed an unqualified opinion thereon vide their report dated February 15, 2004.

A. F. FERGUSON & Co. Chartered Accountants

TASEER HADI KHALID & Co. Chartered Accountants

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Karachi

Dated: January 31, 2005



BALANCE SHEET AS AT DECEMBER 31, 2004

ASSETS	Note	2004 (Rupees	2003 in '000) Restated
Cash and balances with treasury banks	6	23,844,435	17,274,461
Balances with other banks	7	17,699,334	11,386,434
Lendings to financial institutions	8	16,262,504	23,096,028
Investments	9	54,953,728	56,516,760
Advances			
Performing	10	141,767,569	92,513,736
Non-performing	10	4,481,615	3,611,442
Other assets	11	4,393,852	3,001,793
Fixed assets	12	3,969,006	3,754,236
Taxation recoverable	13	45,728	283,171
Deferred tax asset - net	13	5,194,892	5,486,357
		272,612,663	216,924,418
LIABILITIES	,		
Bills payable	15	3,811,284	2,975,910
Borrowings from financial institutions	16	11,975,684	7,710,375
Deposits and other accounts	17	230,256,627	185,071,502
Sub-ordinated loans	18	3,500,000	-
Liabilities against assets subject to finance lease	19	288	39,995
Other liabilities	20	3,513,569	4,541,704
Deferred liabilities	21	2,191,180	1,535,059
		255,248,632	201,874,545
NET ASSETS	;	17,364,031	15,049,873
REPRESENTED BY:			
Share capital	22	5,180,000	5,180,000
Reserves		5,915,928	4,678,317
Unappropriated profit		3,274,439	1,384,490
	•	14,370,367	11,242,807
Surplus on revaluation of assets	23	2,993,664	3,807,066
	,	17,364,031	15,049,873
CONTINGENCIES AND COMMITMENTS	24		

The annexed notes 1 to 51 and annexures form an integral part of these financial statements.

Atif R. Bokhari President and Chief Executive Officer Ahmad Waqar Director

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Sir Mohammed Anwar Pervez, OBE, HPk Deputy Chairman

Nahayan Mabarak Al Nahayan Chairman



PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED DECEMBER 31, 2004

	Note	2004 (Rupees i	•
			Restated
Mark-up / return / interest earned	26	9,233,881	8,944,260
Mark-up / return / interest expensed	27	1,732,760	1,888,349
Net mark-up / interest income		7,501,121	7,055,911
Provision against non-performing loans and advances - net	10.3	435,414	444,871
Provision / (reversal) for diminution in value of investments - net	9.3	(100,381)	104,285
Bad debts written off directly	10.4	3,841	12,897
		338,874	562,053
Net mark-up / return / interest income after provisions		7,162,247	6,493,858
NON MARK-UP / INTEREST INCOME			
Fee, commission and brokerage income		1,654,475	1,442,642
Dividend income / gain on sale of investments	28	1,102,510	2,057,314
Income from dealing in foreign currencies	00	668,085	436,656
Other income	29	981,154 4,406,224	607,500 4,544,112
Total non mark-up / return / interest income	_	11,568,471	11,037,970
NON MARK-UP / INTEREST EXPENSES		11,300,471	11,037,970
Administrative expenses	30	6,702,709	6,153,913
Other provisions , write offs / (reversals)	31	(34,422)	551,840
Other charges	32	10,456	5,501
Total non mark-up / interest expenses		6,678,743	6,711,254
Extraordinary items		<u> </u>	
PROFIT BEFORE TAXATION		4,889,728	4,326,716
Taxation - Current - for the year	33	283,083	193,050
- for prior years - Deferred	33	285,201	223,070
- Deletted	33	619,900 1,188,184	1,274,978 1,691,098
PROFIT AFTER TAXATION	_	3,701,544	2,635,618
Unappropriated profit / (accumulated loss) brought forward		1,384,490	(797,100)
Chapprophiated profit (accelhated 1000) brought forward	_	5,086,034	1,838,518
Transfer from surplus on revaluation of fixed assets		2,000,000	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Current year - net of tax	23.1	94,214	73,096
Profit before appropriations	_	5,180,248	1,911,614
APPROPRIATIONS			
Transfer to:			
Statutory reserve		(740,309)	(527,124)
Capital reserve		- 1	- 1
Revenue reserve		-	-
Cash dividend for 2003		(1,165,500)	-
Harmon winted and the control for word		(1,905,809)	(527,124)
Unappropriated profit carried forward	=	3,274,439	1,384,490
		(Rupe	•
Basic earnings per share	34 _	7.15	5.09
Diluted earnings per share	34	7.15	5.09

The annexed notes 1 to 51 and annexures form an integral part of these financial statements.

Atif R. Bokhari President and Chief Executive Officer Ahmad Waqar Director Sir Mohammed Anwar Pervez, OBE, HPk Deputy Chairman

Nahayan Mabarak Al Nahayan Chairman



CASH FLOW STATEMENT FOR THE YEAR ENDED DECEMBER 31, 2004

N	lote	2004	2003
		(Rupees i	n '000)
CASH FLOW FROM OPERATING ACTIVITIES			
Profit before taxation		4,889,728	4,326,716
Less: Dividend income	_	(154,565)	(80,315)
Adicates ante for non cook about		4,735,163	4,246,401
Adjustments for non-cash charges		407,624	354,082
Depreciation Amortisation		407,024	261,769
Provision for retirement benefits		660,275	754,360
Provision against non-performing advances		435,414	444,871
(Reversals) / Provision for diminution in the value of investments		(100,381)	104,285
Provision against off balance sheet items		-	492,000
Gain on sale of fixed assets		(11,797)	(12,882)
Finance charges on leased assets		2,903	10,320
Bad debts written-off		3,841	107,530
Reversals against other assets		(34,422)	(11,363)
		1,363,457	2,504,972
		6,098,620	6,751,373
(Increase) / decrease in operating assets			-
Lendings to financial institutions		6,833,524	(15,423,234)
Held for trading securities		5,988,861	(8,499,788)
Advances - net		(50,563,261)	(27,820,078)
Others assets (excluding advance taxation)	<u> </u>	(1,004,375)	386,427
Increase / (decrease) in operating liabilities		(38,745,251)	(51,356,673)
Bills payable		835,374	1,142,929
Borrowings from financial institutions		4,265,309	2,363,026
Deposits		45,185,125	26,808,007
Other liabilities		(1,028,135)	(1,577,737)
		49,257,673	28,736,225
		16,611,042	(15,869,075)
Staff retirement benefits paid		(268,509)	(55,250)
Income tax paid		(330,841)	(384,579)
Net cash flow from operating activities		16,011,692	(16,308,904)
CASH FLOW FROM INVESTING ACTIVITIES	_	(5.070.074)	40 004 740
Net investments in securities		(5,373,071)	19,831,719
Dividend received Investments in operating fixed assets		65,658 (625,818)	77,756 (450,056)
Sale proceeds of property and equipment disposed-off		15,221	19,063
Net cash flow from investing activities	_	(5,918,010)	19,478,482
The cool flow from five string detivities		(0,010,010)	10,470,402
CASH FLOW FROM FINANCING ACTIVITIES			
Receipt of sub-ordinated loan		3,500,000	-
Dividend paid		(1,165,500)	-
Payment of lease obligations	L	(42,610)	(51,873)
Net cash flow from financing activities		2,291,890	(51,873)
Exchange differences on translation of net investment		407.000	(00.450)
in foreign branches, subsidiaries and associates		497,302	(92,159)
Effects of exchange rate changes on cash and cash equivalents Increase / (decrease) in cash and cash equivalents during the year		12,882,874	97,339 3,122,885
Cash and cash equivalents at beginning of the year		28,660,895	25,538,010
	35	41,543,769	28,660,895
- 41	_	,,	-,,

The annexed notes 1 to 51 and annexures form an integral part of these financial statements.

Atif R. Bokhari President and Chief Executive Officer Ahmad Waqar Director Sir Mohammed Anwar Pervez, OBE, HPk Deputy Chairman

Nahayan Mabarak Al Nahayan Chairman



STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED DECEMBER 31, 2004

	Share Capital	Statutory Reserve	Translation	(Accumulated Loss) / Inappropriated Profit	Total
		(Rupees in '000		
Balance as at December 31, 2002	5,180,000	2,678,348	1,565,004	(797,100)	8,626,252
Profit after taxation for the year ended December 31, 2003	-	-	-	2,635,618	2,635,618
Transfer from surplus on revaluation of fixed assets to unappropriated profit - net of tax	-	-	-	73,096	73,096
Exchange differences on translation of net investment in foreign branches, subsidiaries and associates	_	-	(92,159)	-	(92,159)
Transfer to statutory reserve	-	527,124	-	(527,124)	-
Proposed cash dividend	-	-	-	(1,165,500)	(1,165,500)
Balance as at December 31, 2003 - as reported earlier	5,180,000	3,205,472	1,472,845	218,990	10,077,307
Effect of change in accounting policy (note 5.9)					
Final dividend for the year ended December 31, 2003	_			1,165,500	1,165,500
Balance as at December 31, 2003 - restated	5,180,000	3,205,472	1,472,845	1,384,490	11,242,807
Effect of change in accounting policy (note 5.9) Final dividend for the year ended December 31, 2003	-	-	-	(1,165,500)	(1,165,500)
Profit after taxation for the year ended December 31, 2004	-	-	-	3,701,544	3,701,544
Transfer from surplus on revaluation of fixed assets to unappropriated profit - net of tax	-	-	-	94,214	94,214
Exchange differences on translation of net investment in foreign branches, subsidiaries and associates	_	-	497,302	_	497,302
Transfer to statutory reserve	-	740,309	-	(740,309)	-
Balance as at December 31, 2004	5,180,000	3,945,781	1,970,147	3,274,439	14,370,367

The annexed notes 1 to 51 and annexures form an integral part of these financial statements.

Atif R. Bokhari President and

Chief Executive Officer

Ahmad Waqar Director

Sir Mohammed Anwar Pervez, OBE, HPk Deputy Chairman

Nahayan Mabarak Al Nahayan

Chairman



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2004

1. STATUS AND NATURE OF BUSINESS

United Bank Limited is incorporated in Pakistan and is engaged in commercial banking and related services. The bank's registered and principal office is situated in State Life Building No. 1, I. I. Chundrigar Road, Karachi. The Bank operates 1057 (2003: 1062) branches in Pakistan and 15 (2003: 15) branches outside Pakistan.

2. BASIS OF PRESENTATION

In accordance with the directives of the Federal Government regarding the shifting of the banking system to Islamic modes, the State Bank of Pakistan has issued various circulars from time to time. Permissible forms of trade-related modes of financing include purchase of goods by banks from their customers and immediate resale to them at appropriate mark-up in price on deferred payment basis. The purchases and sales arising under these arrangements are not reflected in these financial statements as such but are restricted to the amount of facility actually utilised and the appropriate portion of mark-up thereon.

3. STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan and the requirements of the Companies Ordinance, 1984 and the Banking Companies Ordinance, 1962. Approved accounting standards comprise of such International Accounting Standards as notified under the provisions of the Companies Ordinance, 1984. Wherever the requirements of the Companies Ordinance, 1984, Banking Companies Ordinance, 1962 or directives issued by the Securities and Exchange Commission of Pakistan and the State Bank of Pakistan differ with the requirements of these standards, the requirements of the Companies Ordinance, 1984, Banking Companies Ordinance, 1962 or the requirements of the said directives take precedence.

The State Bank of Pakistan as per BSD Circular No. 10, dated August 26, 2002 has deferred the applicability of International Accounting Standard 39, Financial Instruments: Recognition and Measurement (IAS 39) and International Accounting Standard 40, Investment Property (IAS 40) for Banking Companies till further instructions. Accordingly, the requirements of these Standards have not been considered in the preparation of these financial statements. However, investments have been classified in accordance with the categories prescribed by the State Bank of Pakistan vide BSD Circular No. 10 dated July 13, 2004.

4. BASIS OF MEASUREMENT

These financial statements have been prepared under the historical cost convention except that certain fixed assets are stated at revalued amounts, certain investments are stated at market value, derivative financial instruments have been marked to market, assets and liabilities of foreign branches are translated at year-end rate of exchange, and certain staff retirement benefits are carried at present value.

5. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

5.1 Cash and cash equivalents

Cash and cash equivalents represent cash and balances with treasury banks, balances with other banks in current and deposit accounts.

5.2 Lendings to / borrowings from financial institutions

The Bank enters into transactions of repos and reverse repos at contracted rates for a specified period of time. These are recorded as under:

(a) Sale under repurchase obligations

Securities sold subject to a re-purchase agreement (repo) are retained in the financial statements as investments and the counter party liability is included in borrowings from financial institutions. The differential in sale and re-purchase value is accrued over the period of the agreement and recorded as an expense.

(b) Purchase under resale obligations

Securities purchased under agreement to resell (reverse repo) are included in lendings to financial institutions. The differential between the contracted price and resale price is amortised over the period of the agreement and recorded as income.



UNITED BANK

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2004

5.3 Investments

The Bank classifies its investments as follows:

(a) Held for trading

These are securities, which are either acquired for generating a profit from short-term fluctuation in market prices, interest rate movements, dealers margin or are securities included in a portfolio in which a pattern of short-term profit making exists.

(b) Held to maturity

These are securities with fixed or determinable payments and fixed maturity that the Bank has the positive intent and ability to hold to maturity.

(c) Available for sale

These are investments that do not fall under the held for trading or held to maturity categories.

In accordance with the requirements of State Bank of Pakistan, quoted securities other than those classified under held to maturity portfolio and investments in subsidiaries and associates are stated at market value.

During the year, the bank has changed its accounting policy in respect of accounting for unrealized surplus / deficit arising on revaluation of held for trading investment portfolio. As per the new policy, surplus / (deficit) arising on revaluation of the bank's held for trading investment portfolio is taken to the profit and loss account. This change has been made to comply with the requirements laid down in BSD Circular No. 10 dated July 13, 2004, issued by the State Bank of Pakistan. Previously, this surplus / deficit was being shown in the balance sheet below equity as required by the State Bank of Pakistan's BSD Circular No. 20 dated August 04, 2000.

In accordance with the allowed alternative treatment specified in International Accounting Standard 8 (Net Profit or Loss for the Period, Fundamental Errors and Changes in Accounting Policies), the effect of this change in accounting policy has been recognised in the current year and the comparative information has not been restated. Had the accounting policy not been changed, the profit before taxation for the year ended December 31, 2004 would have been lower by Rs. 1.044 million. Restated proforma information which assumes that the new policy had always been in use is given in note 25 to these financial statements.

During the current year, the bank has also changed its accounting policy in respect of valuation of investments classified as held to maturity. According to the new policy, these investments are carried at amortized cost. Previously, these investments were marked to market as per the requirements of SBP's BSD Circular No. 20 dated August 4, 2000 and the related surplus / deficit was shown in the balance sheet below equity. This change has been made to comply with the requirements laid down in BSD Circular No. 14 dated September 24, 2004, issued by the State Bank of Pakistan. The change in accounting policy did not have any impact on the profit and loss account for the current and the prior period. Had the accounting policy not been changed, the surplus on revaluation of assets as at December 31, 2004 would have been higher by 137.681 million.

The surplus / (deficit) arising on quoted securities classified as available for sale is kept in a separate account shown in the balance sheet below equity.

Unquoted equity securities are valued at the lower of cost and break-up value. Subsequent increases or decreases in the carrying value are credited/charged to income. Break-up value of equity securities is calculated with reference to the net assets of the investee company as per the latest available audited financial statements. Investments in other unquoted securities are valued at cost less impairment losses.

Investments in subsidiaries and associates are stated at cost. Exchange differences arising on translation of foreign subsidiaries and associates are included in the cost.

Provision for diminution in the values of securities (except debentures, participation term certificates and term finance certificates) is made after considering permanent impairment, if any, in their value. Provisions for diminution in value of debentures, participation term certificates and term finance certificates are made as per the Prudential Regulations issued by the State Bank of Pakistan

Profit and loss on sale of investments is included in income currently.



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2004

5.4 Advances

Advances are stated net of general and specific provisions.

Provisions for domestic advances are made in accordance with the requirements of Prudential Regulations issued by the State Bank of Pakistan and charged to the profit and loss account.

General and specific provisions pertaining to overseas advances are made to meet the requirements of monetary agencies and regulatory authorities of the respective countries.

5.5 Fixed assets and depreciation

Owned

Property and equipment are stated at cost or revalued amount less accumulated depreciation and impairment loss (if any). Capital work-in-progress is stated at cost. Cost of fixed assets of foreign branches includes exchange difference arising on translation at year-end rates.

Depreciation is calculated so as to write off the assets over their expected economic lives at varying rates and methods depending on the nature of the asset and the country of its location. No depreciation is charged on freehold land.

Depreciation on additions is charged from the month in which the asset is put to use and on disposals upto the month of disposal.

Land and buildings are revalued by professionally qualified valuers with sufficient regularity to ensure that the net carrying amount does not differ materially from their fair value.

Surplus arising on revaluation is credited to the surplus on revaluation of fixed assets account. Deficit arising on subsequent revaluation of fixed assets is adjusted against the balance in the above-mentioned surplus account as allowed under the provisions of the Companies Ordinance, 1984. The surplus on revaluation of fixed assets to the extent of incremental depreciation charged on the related assets is transferred by the bank to unappropriated profit.

Gains and losses on sale of fixed assets are included in income currently, except that the related surplus on revaluation of fixed assets (net of deferred taxation) is transferred directly to unappropriated profit.

Major renewals and improvements are capitalised and the assets so replaced, if any, are retired, Normal repairs and maintenance are charged to the profit and loss account as and when incurred.

Leased

Assets held under finance leases are stated at cost less accumulated depreciation. The outstanding obligations under the lease agreements are shown as a liability net of finance charges allocable to future periods.

The finance charges are allocated to accounting periods in a manner so as to provide a constant periodic rate of return on the outstanding liability.

Depreciation on assets held under finance lease is charged in a manner consistent with that for depreciable assets which are owned by the Bank.

5.6 Taxation

Current

Provision for current taxation is based on taxable income for the year determined in accordance with the prevailing laws for taxation on income earned from local as well as foreign operations, as applicable to the respective jurisdictions. The charge for the current tax is calculated using prevailing tax rates or tax rates expected to apply to the profits for the year at enacted rates or minimum tax at the rate of 0.5% of turnover which ever is higher. The charge for the current tax also includes adjustments, where considered necessary relating to prior years, arising from assessments made during the year.

Deferred

Deferred tax is recognised using the balance sheet liability method on all major temporary differences between the amounts attributed to assets and liabilities for financial reporting purposes and amounts used for taxation purposes. In addition, the bank also records deferred tax asset on available tax losses. Deferred tax is calculated at the rates that are expected to apply to the period when the differences reverse, based on tax rates that have been enacted or substantively enacted by the balance sheet date.



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2004

A deferred tax asset is recognised only to the extent that it is possible that future taxable profits will be available against which the asset can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

The Bank also recognises deferred tax asset / liability on deficit / surplus on revaluation of fixed assets and securities which is adjusted against the related deficit / surplus in accordance with the requirements of the revised International Accounting Standard (IAS) 12 dealing with Income Taxes.

5.7 Provisions

Provisions are recognised when the bank has a legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and reliable estimate of the amount can be made. Provision are reviewed at each balance sheet date and are adjusted to reflect the current best estimate.

5.8 Staff retirement and other benefits

5.8.1 Staff retirement benefit schemes

- a) The bank operates the following staff retirement schemes for its employees
 - approved funded pension scheme, introduced in 1986 (defined benefit scheme); and
 - approved non-contributory provident fund in lieu of the contributory provident fund.
- b) For new employees and for those who opted for new scheme introduced in 1991, the bank operates
 - approved contributory provident fund (defined contribution scheme); and
 - approved gratuity scheme (defined benefit scheme).

In the year 2001, the bank modified the pension scheme and introduced a conversion option for employees covered under scheme (a) above to scheme (b). This option ceased on December 31, 2003.

The bank also operates a contributory benevolent fund for all its employees (defined benefit scheme).

Annual contributions towards the defined benefit schemes are made on the basis of actuarial advice using the Projected Unit Credit Method.

5.8.2 Other benefits

a) Employees' compensated absences

The bank provides for compensated vested and non-vested absences accumulated by its employees on the basis of actuarial advice under the Projected Unit Credit Method.

b) Post retirement medical benefits (defined benefit scheme)

The bank provides post retirement medical benefits to eligible retired employees. Provision is made annually to meet the cost of such medical benefit on the basis of actuarial advice under the Projected Unit Credit Method.

5.9 Proposed dividend

During the current year the bank has changed its accounting policy pertaining to recognition of dividends declared subsequent to the year end. The change has been made consequent to the amendment made by the Securities and Exchange Commission of Pakistan in the Companies Ordinance, 1984 and the new policy is in accordance with the requirements of IAS 10 (Events after the Balance Sheet Date). As per the new policy dividends declared subsequent to the balance sheet date are considered as a non-adjusting event and are not recognised in the financial statements as liability. Previously such dividend declarations were being treated as adjusting events in the financial statements of the bank and were recorded as liability. The change in accounting policy has been applied retrospectively and comparative information has been restated in accordance with the benchmark treatment specified in IAS 8 (Net Profit or Loss for the Period, Fundamental Errors and Changes in Accounting Policies). Had there been no change in the accounting policy, the unappropriated profit would have been lower and other liabilities would have been higher for the year ended December 31, 2003 by Rs 1,166 million.

The effect of the change in accounting policy has been reflected in the statement of changes in equity. The change in accounting policy has not resulted in any change in the profit for the current year.



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2004

5.10 Revenue Recognition

Advances and investments

Mark-up/return on regular loans/advances and investments is recognized on accrual basis. Where debt securities are purchased at premium or discount, those premiums/discounts are amortized through the profit and loss account over the remaining period of maturity.

Interest or mark-up recoverable on classified loans and advances and investments is recognized on receipt basis. Interest / return / mark-up on rescheduled/restructured loans and advances and investments is recognized as permitted by the regulations of the State Bank of Pakistan or overseas regulatory authorities of countries where the branches operate, except where in the opinion of the management, it would not be prudent to do so.

Dividend income is recognized when the right to receive the dividend is established.

Fees, brokerage and commission on letters of credit / guarantee and others is recognized on accrual basis.

5.11 Derivative financial instruments

Derivative financial instruments are initially recognised at fair value on the date on which the derivative contract is entered into and are subsequently remeasured at fair value. All derivative financial instruments are carried as assets when fair value is positive and liabilities when fair value is negative. Any change in the fair value of derivative financial instruments is taken to profit and loss account.

5.12 Foreign Currencies

a) Foreign currency transactions

Transactions in foreign currencies are translated to rupees at the foreign exchange rates ruling on the transaction date. Monetary assets and liabilities in foreign currencies are expressed in rupee terms at the rates of exchange ruling on the balance sheet date except that certain deposits, which are covered by forward foreign exchange contracts, are translated at contracted rates. Forward foreign exchange contracts and foreign bills purchased are valued at forward rates applicable to their respective maturities.

b) Foreign entities

The assets and liabilities of foreign entities are translated to rupees at exchange rates prevailing at the balance sheet date. The results of foreign entities are translated at the average rate of exchange for the year.

c) Translation gains and losses

Translation gains and losses are included in the profit and loss account, except those arising on the translation of net investment in foreign branches, subsidiaries and associates, which are taken to capital reserve (Exchange Translation Reserve).

d) Commitments

Commitments for outstanding forward foreign exchange contracts disclosed in these financial statements are translated at forward rates applicable to their respective maturities. Contingent liabilities / commitments for letters of credit and letters of guarantee denominated in foreign currencies are expressed in rupee terms at the rates of exchange ruling on the balance sheet date.

5.13 Off setting

Financial assets and financial liabilities are set off and the net amount is reported in the financial statements when there is a legally enforceable right to set off and the bank intends to either settle on a net basis, or to realise the assets and to settle the liabilities simultaneously.



6.

8.2

UNITED BANK LTD.

2004

2003

(Rupees in '000)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2004

CASH AND BALANCES WITH TREASURY BANKS

	In hand			
	Local currency		3,785,931	2,939,239
	Foreign currency		956,948	615,341
	With State Bank of Pakistan in			
	Local currency current account		12,153,975	7,938,429
	Local currency deposit account		3,864	3,864
	Foreign currency deposit account		1,625,303	1,221,734
	With other central banks in foreign currency current account		3,590,239	3,164,825
	With National Bank of Pakistan in local currency account		1,681,685	1,357,486
	National Prize Bonds		46,490	33,543
			23,844,435	17,274,461
6.1	Deposits with State Bank of Pakistan are maintained to comply with other central banks are maintained to meet the minimum branches of the Bank.	cash reserves and capi	tal requirements pertain	ing to the foreigr
		Note	2004	2003
7.	BALANCES WITH OTHER BANKS		(Rupees in	1'000)
	Outside Pakistan			
	In current accounts		1,815,012	180,439
	In deposit accounts		15,884,322	11,205,995
			17,699,334	11,386,434
8.	LENDINGS TO FINANCIAL INSTITUTIONS			
	Call money lendings		1,876,465	840,000
	Repurchase agreement lendings	8.1	8,011,490	18,210,791
	Lendings to banks / financial institutions		6,374,549	4,045,237
			16,262,504	23,096,028
			2004	
		Held by	Further given	Total
8.1	Securities held as collateral against	Bank	as collateral	
	lendings to financial institutions		(Rupees in '000)	
	Market Treasury Bills	2,936,904	491,586	3,428,490
	Pakistan Investment Bonds	4,583,000		4,583,000
		7,519,904	491,586	8,011,490
			2003	
		Held by	Further given	Total
		Bank	as collateral	
			(Rupees in '000)	
	Market Treasury Bills	15,214,791	-	15,214,791
	Pakistan Investment Bonds	2,996,000	-	2,996,000
		18,210,791		18,210,791

These lendings carry mark-up at rates ranging from 1.25% to 6.5% (2003: 0.8% to 6.7%) per annum.



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2004

Note		2004			2003			
_	Held by Given as Total		Held by	Given as	Total			
_	Bank	collateral		Bank	collateral			
_	(Rupees in '000)							

9. INVESTMENTS

9.1 Investments by types

Held for trading

		-				
Market Treasury Bills	1,340,956	1,045,006	2,385,962	5,225,000	-	5,225,000
Ordinary shares of listed companies	-	-	-	685,250	-	685,250
Term Finance Certificates	122,950	-	122,950	-	-	-
Pakistan Investment Bonds	971	-	971	2,589,538	-	2,589,538
	1,464,877	1,045,006	2,509,883	8,499,788		8,499,788

Available for sale

Market Treasury Bills	13,893,796	1,097,647	14,991,443	12,539,307	2,669,522	15,208,829
Pakistan Investment Bonds	4,072,246	-	4,072,246	7,240,336	-	7,240,336
Federal Investment Bonds	-	-	-	318,608	-	318,608
Ordinary shares of listed companies	752,602	-	752,602	594,778	-	594,778
Units of mutual fund	350,000	-	350,000	350,000	-	350,000
Term Finance Certificates	341,960	-	341,960	-	-	-
Ordinary shares of unlisted companies	303,392	-	303,392	303,349	-	303,349
Commercial paper	-	-	-	78,490	-	78,490
	19.713.996	1 097 647	20 811 643	21 424 868	2 669 522	24 094 390

Held to maturity

Term Finance Certificates	8,297,548	-	8,297,548	6,430,364	-	6,430,364
Government of Pakistan - Guaranteed bonds	5,699,540	-	5,699,540	5,249,173	-	5,249,173
CIRC bonds	4,054,883	-	4,054,883	4,054,883	-	4,054,883
Pakistan Investment Bonds	3,837,791	2,091,533	5,929,324	-	-	-
Foreign currency bonds	2,024,073	-	2,024,073	2,280,646	-	2,280,646
Foreign securities	1,542,249	-	1,542,249	1,127,986	-	1,127,986
Government of Pakistan - US \$ / Euro bonds	1,403,469	-	1,403,469	1,235,859	-	1,235,859
Debentures	176,277	-	176,277	196,667	-	196,667
CDC SAARC Fund	124,144	-	124,144	279,245	-	279,245
Participation Term Certificates	77,267	-	77,267	94,687	-	94,687
Federal Investment Bonds	45,026	-	45,026	-	-	
Provincial Government Securities	1,207	-	1,207	31,207	-	31,207
	27,283,474	2,091,533	29,375,007	20,980,717	-	20,980,717

Associates

Oman United Exchange Company, Muscat 15,436 - 15,436 - 14,909 - 14,909

Subsidiaries

United National Bank, UK United Bank AG Zurich, Switzerland Domestic Subsidiaries	1,889,313 525,209 32,600	- - -	1,889,313 525,209 32,600	1,688,739 464,228 32,600	- - -	1,688,739 464,228 32,600
	2,447,122		2,447,122	2,185,567		2,185,567
	50,924,905	4,234,186	55,159,091	53,105,849	2,669,522	55,775,371
Provision for diminution in						
the value of investments 9.3	(540,402)	-	(540,402)	(640,229)	-	(640,229)
Surplus / (deficit) on revaluation of available for sale investments 23.	2 334,626	(631)	333,995	1,381,618	-	1,381,618
Surplus / (deficit) on revaluation of held for trading investments	1,069	(25)	1,044	-	-	-
Investments (net of provisions)	50,720,198	4,233,530	54,953,728	53,847,238	2,669,522	56,516,760



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2004

		Note	2004 (Rupees	2003
9.2	Investments by segments		(Napoco	555)
	Federal Government Securities			
	Market Treasury Bills		17,377,405	20,342,718
	Pakistan Investment Bonds		10,002,541	9,829,874
	Foreign currency bonds		2,024,073	2,280,646
	Government of Pakistan - US Dollar / Euro bonds		1,403,469	1,235,859
	Federal Investment Bonds		45,026	318,608
			30,852,514	34,007,705
	Provincial Government Securities		1,207	31,207
	Overseas Governments' Securities			
	Foreign securities		1,284,123	971,718
	Market Treasury Bills		96,317	91,111
			1,380,440	1,062,829
	Other Overseas Securities			
	CDC SAARC fund		124,144	279,245
	Foreign securities		161,809	156,268
			285,953	435,513
	Fully Paid-up Ordinary Shares			
	Unlisted companies		303,392	303,349
	Listed companies		752,602	1,280,028
	Term Finance Certificates, Debentures, Bonds and Participation Term Certificates		1,055,994	1,583,377
	Term Finance Certificates			
	Listed		8,116,726	1,353,456
	Unlisted		645,732	5,076,908
			8,762,458	6,430,364
	Bonds		9,754,423	9,304,056
	Debentures		176,277	196,667
	Participation Term Certificates		77,267	94,687
	Commercial paper		10 770 405	78,490
	Investments in mutual fund (listed)		18,770,425 350,000	16,104,264 350,000
	, ,			•
	Investments in subsidiaries and associates		2,462,558	2,200,476
	Provision for diminution in the value of investments	9.3	55,159,091 (540,402)	55,775,371 (640,229)
	Surplus on revaluation of available for sale investments	23.2	333,995	1,381,618
	Surplus on revaluation of held for trading investments	20.2	1,044	1,501,010
	Investments (net of provisions)		54,953,728	56,516,760
			,,.	
9.3	Particulars of provision for diminution in value of investments			
	Opening balance		640,229	570,056
	Exchange adjustment		3,970	-
	Charged during the year		-	182,269
	Reversed during the year		(100,381)	(77,984)
	Transfers		17,011	(12,456)
	Written off during the year		(20,427)	(21,656)
	Closing balance		540,402	640,229



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2004

- **9.4** Investments include Rs 287 million (2003: Rs 782 million) held by the State Bank of Pakistan and National Bank of Pakistan as pledge against demand loan, TT / DD discounting facilities and foreign exchange exposure limit sanctioned to the Bank.
- 9.5 Information relating to investments in shares of listed and unlisted companies, redeemable capital, debentures and bonds, required to be disclosed as part of the financial statements under State Bank of Pakistan's BSD Circular No. 36 dated October 10, 2001, is given in Annexure 'A'.

10. ADVANCES Loans, cash credits, running finances, etc. In Pakistan Outside Pakistan Outside Pakistan Payable in Pakistan Payable outside Pakistan 1.5,599,930 1.6,605,210 1.6,005,210			Note	Performing		Non-performing	
10. ADVANCES Loans, cash credits, running finances, etc. In Pakistan Outside Pakistan Outside Pakistan Bills discounted and purchased (excluding government treasury bills) Payable in Pakistan Payable outside Pakistan Topical pakistan Topica				2004	2003	2004	2003
Loans, cash credits, running finances, etc. In Pakistan					(Rupees	in '000)	
In Pakistan Outside Pakistan Outside Pakistan In Pakistan Outside Pakistan In Pakistan In I	10.	ADVANCES					
15,539,930 10,762,277 6,152,872 6,250,428 16,605,210 129,061,913 85,696,802 17,980,734 16,605,210 129,061,913 85,696,802 17,980,734 16,605,210 16,605,210 17,980,734 16,605,210 16,605,210 17,980,734 16,605,210 16,605,210 17,980,734 16,605,210 17,980,734 16,605,210 17,980,734 16,605,210 17,980,734 16,605,210 17,980,734 17,980,734 17,980,734 17,980,734 17,980,734 17,980,734 17,980,734 18,360,85 2,058,603 11,639,052 6,327,829 2,122,599 2,311,290 140,700,965 92,024,631 20,103,333 18,916,500 140,700,965 92,024,631 20,103,333 18,916,500 18,916,500 142,028,506 92,632,713 20,103,333 18,916,500 18,91		Loans, cash credits, running finances, etc.					
129,061,913 85,696,802 17,980,734 16,605,210		In Pakistan		113,521,983	74,934,525	11,827,862	10,354,782
Payable in Pakistan 3,871,559 2,247,692 286,514 1,836,085 2,058,603 11,639,052 6,327,829 2,122,599 2,311,290 140,700,965 92,024,631 20,103,333 18,916,500 142,028,506 92,632,713 20,103,333 18,916,500 142,028,506 92,632,713 20,103,333 18,916,500 142,028,506 92,632,713 20,103,333 18,916,500 142,028,506 92,632,713 20,103,333 18,916,500 142,028,506 92,632,713 20,103,333 18,916,500 142,028,506 92,632,713 20,103,333 18,916,500 142,028,506 92,632,713 20,103,333 18,916,500 142,028,506 92,632,713 20,103,333 18,916,500 142,028,506 92,632,713 20,103,333 18,916,500 142,028,506 92,632,713 20,103,333 18,916,500 144,028,506 92,632,713 20,103,333 18,916,500 144,028,506 92,632,713 20,103,333 18,916,500 144,028,506 92,632,713 20,103,333 18,916,500 144,028,506 92,632,713 20,103,333 18,916,500 144,028,506 92,632,713 20,103,333 18,916,500 144,028,506 92,632,713 20,103,333 18,916,500 144,028,506 92,632,713 20,103,333 18,916,500 144,028,506 92,632,713 20,103,333 18,916,500 144,028,506 92,632,713 20,103,333 18,916,500 144,028,506 92,513,736 4,481,615 3,611,442 10.1 10,000000000000000000000000000000000		Outside Pakistan		15,539,930	10,762,277	6,152,872	6,250,428
Payable in Pakistan				129,061,913	85,696,802	17,980,734	16,605,210
Payable in Pakistan Payable outside Pakistan Payable outside Pakistan Payable outside Pakistan 3,871,559 2,247,692 4,080,137 1,836,085 2,058,603 11,639,052 6,327,829 2,122,599 2,311,290 140,700,965 92,024,631 20,103,333 18,916,500		Bills discounted and purchased					
Payable outside Pakistan 7,767,493 4,080,137 1,836,085 2,058,603 11,639,052 6,327,829 2,122,599 2,311,290 140,700,965 92,024,631 20,103,333 18,916,500 142,028,506 92,632,713 20,103,333 18,916,500 142,028,506 92,632,713 20,103,333 18,916,500 142,028,506 92,632,713 20,103,333 18,916,500 142,028,506 92,632,713 20,103,333 18,916,500 142,028,506 92,632,713 20,103,333 18,916,500 141,767,569 92,513,736 4,481,615 3,611,442 141,767,569 92,513,736 4,481,615 3,611,442 10.1 Particulars of advances 118,616,693 77,790,299 4,236,710 2,939,896 14,723,437 244,905 671,546 141,767,569 92,513,736 4,481,615 3,611,442 10.1 141,767,569 92,513,736 4,481,615 3,611,442 10.1 141,767,569 92,513,736 4,481,615 3,611,442 10.1 141,767,569 92,513,736 4,481,615 3,611,442 141,767,569 14,723,437 244,905 671,546 141,767,569 92,513,736 4,481,615 3,611,442 141,767,569 14,723,437 244,905 671,546 141,767,569 14,723,437 244,905 671,546 141,767,569 14,723,437 244,905 3,611,442 141,767,569 14,723,437 244,905 3,611,442 141,767,569 14,723,437 244,905 3,611,442 141,767,569 14,723,437 244,905 3,611,442 141,767,569 14,723,437 244,905 3,611,442 141,767,569 14,723,437 14,72		(excluding government treasury bills)					
11,639,052 6,327,829 2,122,599 2,311,290 140,700,965 92,024,631 20,103,333 18,916,500 142,028,506 92,632,713 20,103,333 18,916,500 142,028,506 92,632,713 20,103,333 18,916,500 142,028,506 92,632,713 20,103,333 18,916,500 142,028,506 92,632,713 20,103,333 18,916,500 142,028,506 92,632,713 20,103,333 18,916,500 141,767,569 92,513,736 14,816,615 3,611,442 10.1 Particulars of advances 10.3.2 (260,937) (118,977) -		Payable in Pakistan		3,871,559	2,247,692	286,514	252,687
Temperature		Payable outside Pakistan		7,767,493	4,080,137	1,836,085	2,058,603
Financing in respect of carry over transactions 1,327,541 608,082				11,639,052	6,327,829	2,122,599	2,311,290
Provision against advances - Specific - General 10.3 (15,621,718) (15,305,058) - General 10.3.2 (260,937) (118,977) 141,767,569 92,513,736 4,481,615 3,611,442 10.1 Particulars of advances 10.1.1 In local currency				140,700,965	92,024,631	20,103,333	18,916,500
Provision against advances - Specific - General 10.3 - General 10.3.2 (260,937) (118,977)		Financing in respect of carry over transactions		1,327,541	608,082		
- Specific 10.3 (15,621,718) (15,305,058) - General 10.3.2 (260,937) (118,977)				142,028,506	92,632,713	20,103,333	18,916,500
- General 10.3.2 (260,937) (118,977)		_					
10.1 Particulars of advances 10.1.1 In local currency In foreign currencies 118,616,693 (23,150,876) (14,723,437) (244,905) (671,546) (141,767,569) (92,513,736) (4,481,615) (3,611,442) 10.1.2 Short term Long term 90,947,189 (61,091,902) (61,091,		'		- (000 00=)	-	(15,621,718)	(15,305,058)
10.1 Particulars of advances 10.1.1 In local currency In foreign currencies 118,616,693 (23,150,876) (23,150		- General	10.3.2	(260,937)	(118,977)	-	-
10.1.1 In local currency In foreign currencies 118,616,693 77,790,299 4,236,710 2,939,896 10.1.2 23,150,876 14,723,437 244,905 671,546 141,767,569 92,513,736 4,481,615 3,611,442 10.1.2 Short term Long term 90,947,189 61,091,902 - - - 10.1.2 50,820,380 31,421,834 4,481,615 3,611,442				141,767,569	92,513,736	4,481,615	3,611,442
In foreign currencies 23,150,876 14,723,437 244,905 671,546 141,767,569 92,513,736 4,481,615 3,611,442 10.1.2 Short term Long term 90,947,189 61,091,902 - - - 50,820,380 31,421,834 4,481,615 3,611,442	10.1	Particulars of advances					
10.1.2 Short term Long term 90,947,189 61,091,902 - - - 50,820,380 31,421,834 4,481,615 3,611,442	10.1.1	In local currency		118,616,693	77,790,299	4,236,710	2,939,896
10.1.2 Short term 90,947,189 61,091,902 Long term 50,820,380 31,421,834 4,481,615 3,611,442		In foreign currencies		23,150,876	14,723,437	244,905	671,546
Long term 50,820,380 31,421,834 4,481,615 3,611,442				141,767,569	92,513,736	4,481,615	3,611,442
Long term 50,820,380 31,421,834 4,481,615 3,611,442							
	10.1.2	Short term		90,947,189		-	-
<u>141,767,569</u> <u>92,513,736</u> <u>4,481,615</u> <u>3,611,442</u>		Long term					
				141,767,569	92,513,736	4,481,615	3,611,442

10.1.3 Non-performing advances include

a) Advances having Gross Book Value of Rs 509.533 (2003: Rs 303.2 million) million and Net Book Value of Rs 458.225 million (2003: 266.8 million) though restructured and performing have been placed in the non-performing status as required by the revised Prudential Regulations issued by the State Bank of Pakistan, which requires monitoring for at least one year before any upgradation is considered.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2004

10.2 Advances include Rs. 20,103 million which have been placed under non-performing status as detailed below:-

			2004		
Category of Classification	Domestic	Overseas	Total	Specific provision required	Specific provision held
		((Rupees in '000)		
Other Assets Especially Mentioned	1,365,330	120,072	1,485,402	-	-
Substandard	303,643	29,417	333,060	23,804	23,804
Doubtful	386,312	10,422	396,734	19,871	19,871
Loss	10,533,320	7,354,817	17,888,137	15,578,043	15,578,043
	12,588,605	7,514,728	20,103,333	15,621,718	15,621,718
			2003		
Category of Classification	Domestic	Overseas	Total	Specific provision required	Specific provision held
				required	iicia
		((Rupees in '000)	<u> </u>	
Other Assets Especially Mentioned	129,412	(298,381	Rupees in '000) 427,793	<u> </u>	-
Other Assets Especially Mentioned Substandard	129,412 45,509	·	•	<u> </u>	- 8,050
	•	298,381	427,793	-	-
Substandard	45,509	298,381 8,679	427,793 54,188	- 8,050	8,050
Substandard Doubtful	45,509 101,147	298,381 8,679 272,189	427,793 54,188 373,336	8,050 164,616	8,050 164,616

10.3 Particulars of provision against advances

	Note		2004			2003	
	•	Specific	General	Total	Specific	General	Total
				(Rupees	in '000)		
Opening balance		15,305,058	118,977	15,424,035	15,456,489	121,336	15,577,825
Exchange adjustments		291,675	3,485	295,160	78,881	(10,638)	68,243
Charged during the year		537,153	139,467	676,620	547,911	101,338	649,249
Reversed during the year		(240,214)	(992)	(241,206)	(203,106)	(1,272)	(204,378)
Transfers		259,695	-	259,695	89,062	(89,062)	-
Written off during the year	10.4	(531,649)	-	(531,649)	(664,179)	(2,725)	(666,904)
Closing balance	:	15,621,718	260,937	15,882,655	15,305,058	118,977	15,424,035

- 10.3.1 During the current year, the bank has changed the method of computation of provision against non-performing advances in order to comply with the requirements of the revised Prudential Regulations, issued by the State Bank of Pakistan. In accordance with the revised regulations the banks are required to apply an adjustment factor of 80 percent to the Forced Sale Value (FSV) of mortgaged assets held as collateral against advances while determining the provision requirement against non-performing advances. The incremental provision arising as a result of the above mentioned discounting of the FSV's of mortgaged assets amounted to Rs 215.34 million which has been provided in these financial statements. Had the above mentioned discounting of collaterals not been carried out, the profit before taxation for the year ended December 31, 2004 would have been higher by Rs 215.34 million whereas advances (net of provision) at the end of the year would have been higher by the same amount.
- 10.3.2 General provision represents provision amounting to Rs.104.390 million (December 31, 2003: Nil) against consumer finance portfolio as required by the revised Prudential Regulations issued by State Bank of Pakistan and Rs. 156.547 million (2003: Rs. 118.977 million) pertaining to overseas advances to meet the requirements of monetary agencies and regulatory authorities of the respective countries.



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2004

		Note	2004	2003
			(Rupees	s in '000)
10.4	Particulars of write-offs			
	Against provisions	10.3	531,649	666,904
	Directly charged to profit and loss account		3,841	12,897
		=	535,490	679,801
	Domestic			
	Write-offs of Rs. 500,000 and above	10.5	311,706	363,372
	Write-offs of below Rs. 500,000		187,061	271,668
	Overseas		36,723	44,761
		=	535,490	679,801
10.5	Details of loan write-off of Rs. 500,000/- and above			
	In terms of sub-section (3) of Section 33A of the Banking Companies Ord or any other financial relief of five hundred thousand rupees or above a 2004 is given in Annexure-B to these financial statements.			•
10.6	Particulars of loans and advances to executives, directors, associated companies etc.	D	Balance as at ecember 31, 2004	Maximum amount of advances granted during the year
			(Rupees	s in '000)
	Debts due by directors or executives of the			
	Bank or any of them either severally or jointly			
	with any other persons		35,693	39,501
	Debts due by companies or firms in which			
	the directors of the bank are interested as directors, partners			
	or in the case of private, companies as members		1,500,000	1,500,000
	Debts due by subsidiary companies, controlled firms,			
	managed modarabas and other associated undertakings	_	1,535,693	1,539,501
		_		
		Note	2004	2003
11.	OTHER ASSETS		(Rupees	s in '000)
	OTTLIN AGGETG			
	Income / Mark-up accrued in local currency		6,995,168	6,628,526
	Income / Mark-up accrued in foreign currency		3,054,158	2,877,191
		<u></u>	10,049,326	9,505,717

Income / Mark-up accrued in local currency	6,995,168	6,628,526
Income / Mark-up accrued in foreign currency	3,054,158	2,877,191
	10,049,326	9,505,717
Suspense accounts	432,319	379,072
Hajj Refund	132,901	152,878
Stationery and stamps on hand	62,240	54,225
Advances, deposits, advance rent and other prepayments	471,772	152,564
Receivable from staff retirement funds	755,897	491,542
Unrealized gain on forward foreign exchange contracts	62,998	94,794
Others	433,804	266,051
	12,401,257	11,096,843
Provision held against other assets 11.1	(3,052,803)	(3,299,708)
Unrealized mark-up held in suspense account	(4,954,602)	(4,795,342)
	4,393,852	3,001,793

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2004

11.1	Provision against other assets	Note	2004 (Rupees	2003 in '000)
	Opening balance		3,299,708	3,927,200
	Exchange adjustments		4,415	(588)
	Charge for the year		14,196	190,956
	Reversals		(61,700)	(202,319)
	Transfer		19,881	107,534
	Amounts written off		(223,697)	(723,075)
	Closing balance		3,052,803	3,299,708
12.	FIXED ASSETS			
	Capital work-in-progress		244,403	109,993
	Property and equipment	12.1	3,724,603	3,644,243
			3,969,006	3,754,236

12.1 Property and equipment

	Cost Depreciation										
	At January 1, 2004	Additions/ (deletions)	Revaluation adjustment/ Revaluation surplus/ (deficit)	Other * adjustments	31, 2004	At January 1, 2004	Charge for the year/ (depreciation on deletion)	Reversal due to revaluation/ * Other adjustments	,	Net book value at December 31, 2004	Annual rate of depreciation
Owned					(Rupe	es in '000)					
Freehold land	404,384	-	-	3,810	408,194	-	-	-	-	408,194	-
Leasehold land	2,266,357	10,456	-	8,795	2,285,608	-	90,496	60,714	151,210	2,134,398	-
Buildings on freehold land	57,956	-	-	-	57,956	-	2,898	-	2,898	55,058	5
Buildings on leasehold land	386,771	9,466	-	64,500	460,737	4,536	31,964	35,542	72,042	388,695	5
Furniture and fixtures	587,118	26,958 (2,240)	-	(94,673)	517,163	516,010	34,244 (1,484)	(90,463)	458,307	58,856	10
Electrical, office and computer equipment	979,750	389,862 (7,860)	-	(22,689)	1,339,063	666,084	195,922 (6,888)	(70,406)	784,712	554,351	20-25
Vehicles	224,615	37,218 (8,253)	-	72,699	326,279	128,636	46,487 (6,557)	33,551	202,117	124,162	20
Assets held under finance	lease	(0,200)					(0,007)				
Vehicles	118,026	-	-	(115,811)	2,215	65,468	5,613	(69,755)	1,326	889	20
2004	5,024,977	473,960 (18,353)	-	(83,369)	5,397,215	1,380,734	407,624 (14,929)	(100,817)	1,672,612	3,724,603	
2003	4,798,403	389,730 (27,821)	(624,757) 991,171	(501,749)	5,024,977	2,137,178	354,082 (21,640)	(624,757) (464,129)	1,380,734	3,644,243	

^{*} This represents write - off / reclassification of fixed assets based on an exercise being carried out by the management to reconcile their subsidiary records of fixed assets with the ledger balances. This exercise is expected to be completed shortly.

12.2 Revaluation of domestic properties

The properties of the Bank were last revalued by independent professional valuers as at December 31, 2003. The last revaluation was carried out by M/s. Pirsons Chemicals Engineering (Private) Limited and M/s. Consultancy Support Services on the basis of professional assessment of present market values and resulted in a surplus of Rs. 991 million . Had there been no revaluation, the carrying amount of revalued assets would have been as follows:

Freehold land	4,454
Leasehold land	28,091
Buildings on leasehold land	176,077
Buildings on freehold land	8,076



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2004

(Rupees in '000)

erty.	opert	idle prop	porarily i	of ten	amount	Carrying	12.3
Э	ope	iale prop	porarily i	or ten	amount	Carrying	12.3

157,774

12.4 The gross carrying amount of fully depreciated assets that are still in use

Building on leasehold land Furniture & fixture 6,219
Electrical office and computer equipments 80,530
Vehicles 53,867

12.5 The carrying amount of property, plant equipment retired from active use and held for disposal

Furniture & fixture 100 Electrical office and computer equipments 800

12.6 Disposal of fixed assets during the year

	Cost	Accumulated Depreciation	Book Value	Sale Proceeds	Mode of Disposal	Particulars of Buyers
Furniture & Fixture		(Rupees i	n '000)			
Items having book value of less than Rs 250,000 and cost of less than Rs. 1,000,000	2,240	1,484	756	1,057	Retirement benefit	Various
Electrical, office & Computer Equipment						
Items having book value of more than Rs 250,000 and cost of more than Rs 1,000,000	-	-	-	-		
Items having book value of less than Rs 250,000 and cost of less than						
Rs 1,000,000	7,860 7,860	6,888 6,888	972 972	11,856 11,856	Retirement benefit	Various
Vehicles						
Toyota Corolla	634	634	-	63	Retirement benefit	Ali Abbas Jamal (Ex-executive)
Toyota Corolla	634	634	-	63	Negotiation	Saqib Mukhtar (Ex-executive)
Toyota Corolla	629	629	-	63	Negotiation	Mian Shareef (Ex-executive)
Toyota Corolla	619	619	-	62		Saeed Ahmed (Ex-executive)
Toyota Corolla	594	594	-	59		Shaikh Tahir Azmat (Ex-executive)
Toyota Corolla	769	538	231	231	Negotiation	Jeeva Haroon (Ex-executive)
Toyota Corolla	769	487	282	333	Negotiation	Ayub Hamid (Ex-executive)
Toyota Corolla	780	780	-	78		Khalid Usmani (Ex-executive)
Toyota Corolla Suzuki Khyber	849	538	311	363	Negotiation	Col. Mohammad Amin (Ex-executive)
Suzuki Knyber Suzuki Khyber	254 254	254 254	-	25 25		Jawed Shaikh (Ex-employee) Abu Muzaffar (Ex-employee)
Suzuki Khyber	25 4 279	25 4 279	-	32	Negotiation	Sajjad Asghar (Ex-executive)
Items having book value of more than Rs 250,000 and cost of more than Rs 1,000,000						
Toyota Corolla	1,189	317	872	911	Negotiation	Amar Zafar Khan (Ex-executive)
Items having book value of less than Rs 250,000 and cost of less than Rs 1,000,000	_	-	_	-		
· / _	8,253	6,557	1,696	2,308	1	
Total —	18,353	14,929	3,424	15,221	•	



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2004

		Note	2004 (Rupees in	2003 '000)
13.	TAXES RECOVERABLE AND DEFERRED TAX ASSET		, .	,
	Taxes recoverable	13.1	45,728	283,171
	Deferred taxation - net	13.2	5,194,892	5,486,357
13.1	Income tax assessments of the Bank have been finalized up to the Branches. On the basis of these assessments determined assesse a result of finalized assessments amounted to Rs. 172.548 million, w	d losses amount to	Rs. 22,588 million. Refu	
	While finalizing the assessments, the tax authorities made add by treatment was contested by the bank in appeals before the Incompared favour. However, in respect of assessment years 1998-99 to 2007 applications on the above issue, which were dismissed by the ITAT of Sindh against the order issued by the ITAT which is currently pend	e Tax Appellate Tri I-02, the Large Tax The bank has filed	bunal (ITAT), which was Payers Unit and the b	decided in bank's ank filed reference
			2004	2003
			(Rupees in	'000)
13.2	The balances of deferred taxation comprises:			
	Deductible temporary differences:			
	on recognized tax losses		4,599,000	5,216,799
	on other deductible differences		677,717	684,000
		_	5,276,717	5,900,799
	Taxable temporary differences on			, ,
	surplus on revaluation of fixed assets		(68,143)	(72,325)
	surplus on revaluation of investments		(13,682)	(342,117)
		_	(81,825)	(414,442)
		_	5,194,892	5,486,357
	The Bank has an aggregate amount of Rs 13,733 million available this amount the management has recognized deferred tax debit bala the management's estimate of probable benefit which is expected the bank would be able to set-off the profits earned in these years	ince on losses amo	unting to Rs 12,645 millioure years in the form of i	on. This represents reduced tax liability
14.	CONTINGENT ASSETS			
	There were no contingent assets as at the balance sheet date.			
			2004	2003
			(Rupees in	'000)
15.	BILLS PAYABLE			
	In Dakiston		2 692 770	2 200 524
	In Pakistan Outside Pakistan		3,682,779	2,800,521
	Outside Fanistaii	<u> </u>	128,505 3,811,284	175,389 2,975,910
16.	BORROWINGS FROM FINANCIAL INSTITUTIONS	_		
	In Pakistan		11,877,856	7,025,096
	Outside Pakistan		97,828	685,279
	Outolde Fallistan		11 075 694	7 710 275

7,710,375

11,975,684



UNITED BANK um.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2004

			2004	2003
16.1	Particulars of borrowings from financial institutions		(Rupees	in '000)
	In local currency		11,877,856	7,025,096
	In foreign currencies		97,828	685,279
	in loreign currences		11,975,684	7,710,375
			<u> </u>	<u> </u>
16.2	Details of borrowings from financial institutions			
	Secured			
	Borrowings from financial institutions		767,830	557,441
	Borrowings from the State Bank of Pakistan			
	Export Refinance		5,988,377	4,325,125
	Locally Manufactured Machinery		9,872 5,998,249	18,299 4,343,424
	Repurchase agreement borrowings		4,629,607	2,680,977
	repulsitude agreement borrowings		11,395,686	7,581,842
	Unsecured		,,	.,,-
	Call Borrowing		500,000	-
	Overdrawn nostro accounts		79,998	128,533
			11,975,684	7,710,375
16.4	These borrowings carry mark up at rates ranging from 2.25% to 5.35% (2003: 0.		%) per annum.	2003
	No		•	
16.4 17.			2004	
	No		2004	
	No DEPOSITS AND OTHER ACCOUNTS		2004	
	DEPOSITS AND OTHER ACCOUNTS Customers Fixed deposits Savings deposits		2004 (Rupees	35,945,097 102,372,765
	DEPOSITS AND OTHER ACCOUNTS Customers Fixed deposits Savings deposits Sundry deposits		42,971,478 118,243,902 3,161,327	35,945,097 102,372,765 2,728,107
	DEPOSITS AND OTHER ACCOUNTS Customers Fixed deposits Savings deposits Sundry deposits Margin deposits		42,971,478 118,243,902 3,161,327 1,218,963	35,945,097 102,372,765 2,728,107 1,212,276
	DEPOSITS AND OTHER ACCOUNTS Customers Fixed deposits Savings deposits Sundry deposits Margin deposits Current accounts - remunerative		42,971,478 118,243,902 3,161,327 1,218,963 393,760	35,945,097 102,372,765 2,728,107 1,212,276 565,433
	DEPOSITS AND OTHER ACCOUNTS Customers Fixed deposits Savings deposits Sundry deposits Margin deposits		42,971,478 118,243,902 3,161,327 1,218,963 393,760 64,150,773	35,945,097 102,372,765 2,728,107 1,212,276 565,433 41,253,005
	DEPOSITS AND OTHER ACCOUNTS Customers Fixed deposits Savings deposits Sundry deposits Margin deposits Current accounts - remunerative Current accounts - non-remunerative		42,971,478 118,243,902 3,161,327 1,218,963 393,760	35,945,097 102,372,765 2,728,107 1,212,276 565,433
	DEPOSITS AND OTHER ACCOUNTS Customers Fixed deposits Savings deposits Sundry deposits Margin deposits Current accounts - remunerative		42,971,478 118,243,902 3,161,327 1,218,963 393,760 64,150,773	35,945,097 102,372,765 2,728,107 1,212,276 565,433 41,253,005
	DEPOSITS AND OTHER ACCOUNTS Customers Fixed deposits Savings deposits Sundry deposits Margin deposits Current accounts - remunerative Current accounts - non-remunerative Financial Institutions		42,971,478 118,243,902 3,161,327 1,218,963 393,760 64,150,773	35,945,097 102,372,765 2,728,107 1,212,276 565,433 41,253,005 184,076,683
	DEPOSITS AND OTHER ACCOUNTS Customers Fixed deposits Savings deposits Sundry deposits Margin deposits Current accounts - remunerative Current accounts - non-remunerative Financial Institutions Remunerative deposits		42,971,478 118,243,902 3,161,327 1,218,963 393,760 64,150,773 230,140,203	35,945,097 102,372,765 2,728,107 1,212,276 565,433 41,253,005 184,076,683 8,881 985,938 994,819
	DEPOSITS AND OTHER ACCOUNTS Customers Fixed deposits Savings deposits Sundry deposits Margin deposits Current accounts - remunerative Current accounts - non-remunerative Financial Institutions Remunerative deposits Non-remunerative deposits		42,971,478 118,243,902 3,161,327 1,218,963 393,760 64,150,773 230,140,203	35,945,097 102,372,765 2,728,107 1,212,276 565,433 41,253,005 184,076,683
	DEPOSITS AND OTHER ACCOUNTS Customers Fixed deposits Savings deposits Sundry deposits Margin deposits Current accounts - remunerative Current accounts - non-remunerative Financial Institutions Remunerative deposits		42,971,478 118,243,902 3,161,327 1,218,963 393,760 64,150,773 230,140,203	35,945,097 102,372,765 2,728,107 1,212,276 565,433 41,253,005 184,076,683 8,881 985,938 994,819
17.	DEPOSITS AND OTHER ACCOUNTS Customers Fixed deposits Savings deposits Sundry deposits Margin deposits Current accounts - remunerative Current accounts - non-remunerative Financial Institutions Remunerative deposits Non-remunerative deposits		42,971,478 118,243,902 3,161,327 1,218,963 393,760 64,150,773 230,140,203	35,945,097 102,372,765 2,728,107 1,212,276 565,433 41,253,005 184,076,683 8,881 985,938 994,819
17.	DEPOSITS AND OTHER ACCOUNTS Customers Fixed deposits Savings deposits Sundry deposits Margin deposits Current accounts - remunerative Current accounts - non-remunerative Financial Institutions Remunerative deposits Non-remunerative deposits Particulars of deposits and other accounts		42,971,478 118,243,902 3,161,327 1,218,963 393,760 64,150,773 230,140,203	35,945,097 102,372,765 2,728,107 1,212,276 565,433 41,253,005 184,076,683 8,881 985,938 994,819 185,071,502
17.	DEPOSITS AND OTHER ACCOUNTS Customers Fixed deposits Savings deposits Sundry deposits Margin deposits Current accounts - remunerative Current accounts - non-remunerative Financial Institutions Remunerative deposits Non-remunerative deposits In local currency		42,971,478 118,243,902 3,161,327 1,218,963 393,760 64,150,773 230,140,203 - 116,424 116,424 230,256,627	35,945,097 102,372,765 2,728,107 1,212,276 565,433 41,253,005 184,076,683 8,881 985,938 994,819 185,071,502
17.	DEPOSITS AND OTHER ACCOUNTS Customers Fixed deposits Savings deposits Sundry deposits Margin deposits Current accounts - remunerative Current accounts - non-remunerative Financial Institutions Remunerative deposits Non-remunerative deposits In local currency		42,971,478 118,243,902 3,161,327 1,218,963 393,760 64,150,773 230,140,203 - 116,424 116,424 230,256,627	35,945,097 102,372,765 2,728,107 1,212,276 565,433 41,253,005 184,076,683 8,881 985,938 994,819 185,071,502
17.1	DEPOSITS AND OTHER ACCOUNTS Customers Fixed deposits Savings deposits Sundry deposits Margin deposits Current accounts - remunerative Current accounts - non-remunerative Financial Institutions Remunerative deposits Non-remunerative deposits In local currency In foreign currencies		42,971,478 118,243,902 3,161,327 1,218,963 393,760 64,150,773 230,140,203 - 116,424 116,424 230,256,627 190,334,868 39,921,759 230,256,627	35,945,097 102,372,765 2,728,107 1,212,276 565,433 41,253,005 184,076,683 8,881 985,938 994,819 185,071,502
17.1	DEPOSITS AND OTHER ACCOUNTS Customers Fixed deposits Savings deposits Sundry deposits Margin deposits Current accounts - remunerative Current accounts - non-remunerative Financial Institutions Remunerative deposits Non-remunerative deposits Particulars of deposits and other accounts In local currency In foreign currencies	.1	42,971,478 118,243,902 3,161,327 1,218,963 393,760 64,150,773 230,140,203 - 116,424 116,424 230,256,627	35,945,097 102,372,765 2,728,107 1,212,276 565,433 41,253,005 184,076,683 8,881 985,938 994,819 185,071,502



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2004

- This represents listed Term Finance Certificate (TFC's) issued by the bank in June 2004 having tenor of eight years .The liability of the bank is subordinated as to the payment of principal and profit to all other indebtedness of the bank (including deposits) and is not redeemable before maturity without approval of the State Bank of Pakistan. The rate of mark-up on these TFCs is 8.45% per annum payable semi-annually. The principal amount representing 0.25% of the face value of these TFCs is redeemable semi-annually in the first 78 months and the balance is redeemable in three equal semi-annual installments of 33.25% each starting from the 84th month.
- 18.2 This represents the Pre-IPO (private placement) amount received by the bank in respect of the second issue of TFCs. The total issue amounts to Rs. 2,000 million out of which Rs. 1,500 million has been received from institutional investors under Pre-IPO. The remaining amount of Rs. 500 million will be raised through the Initial Public Offer (IPO). The issue of these TFCs has been approved by the State Bank of Pakistan and the approval of Karachi Stock Exchange and Securities Exchange Commission of Pakistan is awaited. The issue is subordinated as to the payment of principal and profit to all other indebtedness of the bank (including deposits) and will not be redeemable before maturity without approval of State Bank of Pakistan. The rate of mark-up on these TFC's would be fixed at 135 basis points above trading yield of 8-year Pakistan Investment Bonds as quoted on reuters page PKRV on the date of publication of abridged prospectus and will be payable semi-annually. These TFCs are redeemable by 2013.

19. LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE

These represent finance leases entered into with leasing companies for lease of vehicles. The rates of interest used as discounting factor ranges from 12% to 13.5% (2003: 12% to 13.5%) per annum. There is no financial restriction in the lease agreements. The amount of future minimum lease payments, present value of minimum lease payments and periods during which they become due are as follows:

		2004	
	Minimum	Finance	Principal
	lease	charges for	outstanding
	payments	future period	
		(Rupees in '000)	
Not later than one year	291	3	288
Later than one year and not later than five years	-	-	-
	291	3	288
		2003	
	Minimum	Finance	Principal
	lease	charges for	outstanding
	payments	future period	
		(Rupees in '000)	
Not later than one year	42,548	2,841	39,707
Later than one year and not later than five years	291	3	288
	42,839	2,844	39,995

At the end of lease period, the ownership of assets shall be transferred to the Bank on payment of residual value. The cost of operating and maintaining the leased assets is borne by the Bank. These are secured by demand promissory notes, security deposits and the vehicles which have been obtained under leasing arrangements.

	deposite and the verticies which have been obtained under leading and	ingernento.			
		Note	2004	2003	
			(Rupees	n '000)	
				Restated	
20.	OTHER LIABILITIES				
	Mark-up / return / interest payable in local currency		818,789	488,087	
	Mark-up / return / interest payable in foreign currency		49,573	38,962	
	Branch adjustment account		1,459,558	2,291,665	
	Accrued expenses		595,643	380,371	
	Proposed cash dividend		-	-	
	Provision for off-balance sheet obligations	20.1	370,544	749,825	
	Payable under severance scheme		47,222	47,991	
	Unrealised loss on forward foreign exchange contracts - net		-	-	
	Unrealised loss on derivative financial instruments - net	20.2	13,077	-	
	Unearned commission		40,821	-	
	Others		118,342	544,803	
			3.513.569	4.541.704	

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2004

				Note	2004	2003
20.1	Provision against	off balance she	et obligations		(Rupees	in '000)
	Opening balance	ring the year		31	749,825	257,825 492,000
	Charge / (reversal) du Transfer during the ye			31	(379,281)	492,000
	,g			:	370,544	749,825
20.2	Derivative financia	al instruments			Contract/ Notional amount	Fair values
	Unrealised loss on:				(Rupees	in '000)
	Interest rate swaps Forward rate agree	ments			2,840,000 115,000	6,546 51
	Equity futures				122,864 3,077,864	6,480 13,077
				:	3,011,001	
					2004 (Rupees	2003
21.	DEFERRED LIABII	LITIES			(Napoco	000)
	Provision for post retir	rement medical ber	nefit		1,076,874	872,331
	Provision for gratuity -				78,306	82,905
	Provision for compens	sated absences			1,036,000	579,823
21.1	180 days to 365 days	s. This increase is	ncreased the entitlement of emplo applicable to employees retiring	prior to 2008.	An amount of Rs 22	
	180 days to 365 days charged in these finar	s. This increase is		prior to 2008.	et of leaves prior to the An amount of Rs 22 actuarial advice.	neir retirement from 20 million has been
21.1	180 days to 365 days	s. This increase is	applicable to employees retiring	prior to 2008.	et of leaves prior to the An amount of Rs 22	neir retirement from 20 million has been 2003
	180 days to 365 days charged in these finar	s. This increase is ncial statements as	applicable to employees retiring	prior to 2008.	et of leaves prior to the An amount of Rs 22 actuarial advice.	neir retirement from 20 million has been 2003
22.	180 days to 365 days charged in these finar SHARE CAPITAL	s. This increase is ncial statements as	applicable to employees retiring	prior to 2008.	et of leaves prior to the An amount of Rs 22 actuarial advice.	neir retirement from 20 million has been 2003
22.	180 days to 365 days charged in these finar SHARE CAPITAL Authorised Capita	s. This increase is nicial statements as	applicable to employees retiring	prior to 2008.	et of leaves prior to the An amount of Rs 22 actuarial advice.	neir retirement from 20 million has been 2003
22.	180 days to 365 days charged in these finar SHARE CAPITAL Authorised Capita 2004	z. This increase is nicial statements as 2003	applicable to employees retiring a result of this increase in entitler of this increase in entitler. Ordinary shares of Rs 10 each	prior to 2008.	et of leaves prior to the An amount of Rs 22 actuarial advice. 2004 (Rupees	neir retirement from 20 million has been 2003 in '000)
22. 22.1	180 days to 365 days charged in these finar SHARE CAPITAL Authorised Capita 2004 1,030,000,000	I 2003 1,030,000,000 d and paid-up c	applicable to employees retiring a result of this increase in entitler Ordinary shares of Rs 10 each apital	prior to 2008.	et of leaves prior to the An amount of Rs 22 actuarial advice. 2004 (Rupees	neir retirement from 20 million has been 2003 in '000)
22. 22.1	180 days to 365 days charged in these finar SHARE CAPITAL Authorised Capita 2004 1,030,000,000 Issued, subscribed	I 2003 1,030,000,000 d and paid-up c	applicable to employees retiring a result of this increase in entitler Ordinary shares of Rs 10 each apital	prior to 2008.	et of leaves prior to the An amount of Rs 22 actuarial advice. 2004 (Rupees	neir retirement from 20 million has been 2003 in '000)
22. 22.1	180 days to 365 days charged in these finar SHARE CAPITAL Authorised Capita 2004 1,030,000,000 Issued, subscriber Fully paid-up ordinary	2003 1,030,000,000 d and paid-up c shares of Rs 10 ea	applicable to employees retiring a result of this increase in entitler Ordinary shares of Rs 10 each apital	prior to 2008.	et of leaves prior to the An amount of Rs 22 actuarial advice. 2004 (Rupees	neir retirement from 20 million has been 2003 in '000)
22. 22.1	180 days to 365 days charged in these finar SHARE CAPITAL Authorised Capita 2004 1,030,000,000 Issued, subscriber Fully paid-up ordinary 2004 518,000,000	2003 1,030,000,000 d and paid-up c shares of Rs 10 ea 2003 518,000,000	applicable to employees retiring a result of this increase in entitler Ordinary shares of Rs 10 each apital ach	prior to 2008. ment based on	et of leaves prior to ti An amount of Rs 22 actuarial advice. 2004 (Rupees 10,300,000	2003 in '000) 10,300,000 5,180,000
22. 22.1 22.2	180 days to 365 days charged in these finar SHARE CAPITAL Authorised Capita 2004 1,030,000,000 Issued, subscriber Fully paid-up ordinary 2004 518,000,000	2003 1,030,000,000 d and paid-up c shares of Rs 10 ea 2003 518,000,000	applicable to employees retiring a result of this increase in entitler Ordinary shares of Rs 10 each apital ach Issued for cash	prior to 2008. ment based on	et of leaves prior to the An amount of Rs 22 actuarial advice. 2004 (Rupees 10,300,000	2003 in '000) 10,300,000
22. 22.1 22.2	180 days to 365 days charged in these finar SHARE CAPITAL Authorised Capita 2004 1,030,000,000 Issued, subscribed Fully paid-up ordinary 2004 518,000,000 Major shareholder	2003 1,030,000,000 d and paid-up c shares of Rs 10 ea 2003 518,000,000	applicable to employees retiring a result of this increase in entitler Ordinary shares of Rs 10 each apital ach Issued for cash	prior to 2008. ment based on	et of leaves prior to the An amount of Rs 22 actuarial advice. 2004 (Rupees 10,300,000 5,180,000 Number of	2003 in '000) 10,300,000 5,180,000 Percentage of
22. 22.1 22.2	180 days to 365 days charged in these finar SHARE CAPITAL Authorised Capita 2004 1,030,000,000 Issued, subscribed Fully paid-up ordinary 2004 518,000,000 Major shareholder	2003 1,030,000,000 d and paid-up c shares of Rs 10 ea 2003 518,000,000	applicable to employees retiring a result of this increase in entitler Ordinary shares of Rs 10 each apital ach Issued for cash	prior to 2008. ment based on	et of leaves prior to the An amount of Rs 22 actuarial advice. 2004 (Rupees 10,300,000 5,180,000 Number of shares held	2003 in '000) 10,300,000 5,180,000 Percentage of shareholding
22. 22.1 22.2	180 days to 365 days charged in these finar SHARE CAPITAL Authorised Capital 2004 1,030,000,000 Issued, subscribed Fully paid-up ordinary 2004 518,000,000 Major shareholder Name of shareholder State Bank of Pakistal	2003 1,030,000,000 d and paid-up c shares of Rs 10 ea 2003 518,000,000	applicable to employees retiring a result of this increase in entitler Ordinary shares of Rs 10 each apital ach Issued for cash	prior to 2008. ment based on	to of leaves prior to the An amount of Rs 22 actuarial advice. 2004 (Rupees 10,300,000 5,180,000 Number of shares held 252,194,000	2003 in '000) 10,300,000 5,180,000 Percentage of shareholding 48.69



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2004

		Note	2004	2003
23.	SURPLUS ON REVALUATION OF ASSETS		(Rupees	in '000)
	Surplus arising on revaluation of fixed assets - net of tax: Fixed assets	23.1	2,673,351	2,767,565
	Securities	23.1	320,313	1,039,501
	0000.11.000		2,993,664	3,807,066
00.4	Ourselve as a second of the decade	-		
23.1	Surplus on revaluation of fixed assets			
	Surplus on revaluation of fixed assets at January 1,		2,839,890	1,941,118
	Revaluation of fixed assets during the year	_	-	991,171
			2,839,890	2,932,289
	Transferred to unappropriated profit in respect of incremental depreciation		(94,214)	(73,096)
	Related deferred tax liability of incremental depreciation charged during the year	ar _	(4,182)	(19,303)
			2,741,494	2,839,890
	Less: Related deferred tax liability on			
	Revaluation as on January 01		72,325	912,327
	Adjustment in respect of reduction in future tax rates		-	(116,119)
	Revaluation during the year		-	(282,948)
	Incremental depreciation charged on related assets		(4,182)	(19,303)
	Adjustment to leasehold land recognised on prior years		- 00.442	(421,632)
		-	68,143 2,673,351	72,325 2,767,565
		=	2,070,001	2,707,000
23.2	Surplus on revaluation of securities			
	Market Treasury Bills		(10,837)	(18,659)
	Federal Investment Bonds		-	25,869
	Pakistan Investment bonds		60,512	1,109,496
	Term Finance Certificates Quoted securities		- 284,320	11,368 253,544
	Quoted Securities		333,995	1,381,618
	Related deferred tax liability		(13,682)	(342,117)
			320,313	1,039,501
24.	CONTINGENCIES AND COMMITMENTS			
24.1	Direct credit substitutes			
	Contingent liabilities in respect of guarantees given favouring			
	Government		856,437	1,151,737
	Banking companies and other financial institutions		1,428,103	1,308,364
	Others		1,726,278	1,947,705
24.2	Transaction-related contingent liabilities		4,010,818	4,407,806
	Contingent liabilities in respect of performance bonds,			
	bid bonds, warranties, etc. given favouring			
	Government		7,477,242	5,115,106
	Banking companies and other financial institutions		201,946	471,135
	Others		4,051,297 11,730,485	2,324,761 7,911,002
			11,730,400	1,011,002



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UNITED BANK LTD.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2004

2004 2003 (Rupees in '000)

229,050

30,018

24.3	Trade-related	contingent	liahilities
24.3	i i aue-i eiaieu	Contingent	Habilities

Contingent liabilities in respect of letters of credit opened favouring		
Government	185,994	14,500,783
Banking companies and other financial institutions	216,960	71,705
Others	55,713,984	23,951,837
	56,116,938	38,524,325
Other contingencies		
Claims against the Bank not acknowledged as debts	6,115,838	8,759,029
Commitments in respect of forward lending		
Commitments to extend credit	1,651,359	2,451,155
Commitments in respect of forward foreign exchange contracts		
Sale	24,618,916	16,929,532
Purchase	21,452,980	16,015,907
Other commitments		
Repo transactions	4,643,873	2,687,274

25. CHANGE IN ACCOUNTING POLICY

Capital commitments

Restated proforma information as referred to in note 5.3 of the financial statements is presented below:

Extract of profit and loss account

	For the year ended		Proforma For the year ended	
	December 31, 2004	December 31, 2003	December 31, 2004	December 31, 2003
		(Rupee	s in '000)	
Profit after taxation for the year before incorporating				
the effect of change in accounting policy	3,700,626	2,635,618	3,700,626	2,635,618
Cumulative effect of change in				
accounting policy as stated above	918	-	(8,268)	11,482
Profit after taxation for the year	3,701,544	2,635,618	3,692,358	2,647,100

Extract of statement of unappropriated profit

Extract of statement of unappropriated profit	For the ye	ear ended	Proforma For the year ended	
	December 31, 2004	December 31, 2003	December 31, 2004	December 31, 2003
		(Rupee	s in '000)	
Opening balance of unappropriated profit Effect of change in accounting	1,384,490	(797,100)	1,384,490	(797,100)
policy as stated above - net of tax			9,186	
Opening balance of unappropriated profit - restated	1,384,490	(797,100)	1,393,676	(797,100)
Profit after taxation for the year	3,701,544	2,635,618	3,692,358	2,647,100
Proposed cash dividend for 2003	-	1,165,500	-	-
Transfer from surplus on revaluation of fixed				
assets to unappropriated profit - net of tax	94,214	73,096	94,214	73,096
Transfer to statutory reserve	(740,309)	(527,124)	(740,309)	(529,420)
Final cash dividend	(1,165,500)	(1,165,500)	(1,165,500)	-
	3,274,439	1,384,490	3,274,439	1,393,676



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2004

25.1 The proforma information has been prepared after taking into account the change in accounting policy relating to recognition of dividends declared subsequent to the year end. The change in accounting policy is disclosed in note 5.9 to the financial statements and is reflected in the statement of changes in equity.

		2004	2003
		(Rupees in '000)	
26.	MARK-UP / RETURN / INTEREST EARNED		
	On loans and advances	5,901,811	4,372,667
	On investments in	<u> </u>	
	- Securities	2,776,151	4,208,695
	- Associates	18,345	4,864
		2,794,496	4,213,559
	On deposits with financial institutions	220,789	169,682
	On securities purchased under resale agreements	311,628	180,647
	Discount income	5,157	7,705
		9,233,881	8,944,260
27.	MARK-UP / RETURN / INTEREST EXPENSED		
	On deposits	1,443,821	1,699,171
	On securities sold under repurchase agreements	107,041	88,962
	On other short - term borrowings	141,848	62,738
	On long - term borrowings	52	85
	Discount expense	39,998	37,393
		1,732,760	1,888,349
28.	DIVIDEND INCOME / GAIN ON SALE OF INVESTMENTS		
	Dividend income	154,565	80,315
	Gain on sale of investments	947,945	1,976,999
		1,102,510	2,057,314
29.	OTHER INCOME		
	Rent on properties	77,051	82,598
	Charges recovered from customers	892,306	399,924
	Net gain on sale of fixed assets	11,797	12,882
	Liabilities no longer required written back	-	109,000
	Others		3,096
		981,154	607,500



30.

UNITED BANK LTD.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2004

	Note	2004 (Rupees	2003 in '000)
ADMINISTRATIVE EXPENSES			
Personnel Cost			
Salaries, allowances etc.		3,314,264	3,000,623
Charge for compensated absences		546,216	481,809
Medical expenses		218,566	189,401
Contribution to defined contributory plan		74,463	50,460
Charge for defined benefit obligations		39,596	171,173
		4,193,105	3,893,466
Premises Cost			
Rent, taxes, insurance, electricity etc.		586,983	571,754
Depreciation		123,724	114,266
Repairs and maintenance		29,899	25,741
		740,606	711,761
Other Operating Cost			
Depreciation		283,900	239,816
Advertisement and publicity		223,212	90,603
Communications		212,538	144,829
Outsourced service charges including sales commission		141,408	130,177
Stationery and printing		120,233	106,606
Legal and professional charges		100,597	76,861
Banking service charge		80,821	55,977
Travelling		80,188	56,086
Cash transportation charges		74,323	67,445
Sub-ordinated debt issuance costs		62,509	-
Repairs and maintenance		51,398	41,305
Office running expenses		37,082	28,506
Entertainment		33,445	28,016
Vehicle expenses		31,665	30,089
Cartage, freight and conveyance		28,476	25,908
Auditors' remuneration	30.1	23,135	26,373
Training and seminar		18,945	11,593
Brokerage expenses		14,579	11,917
Computer expenses		14,557	23,247
Subscriptions		12,737	11,693
Finance charges on leased assets		2,903	10,320
Non-executive directors' fee and allowances		5	41
Amortisation of deferred cost		_	261,769
Miscellaneous expenses		120,342	69,509
·		1,768,998	1,548,686
		6,702,709	6,153,913
Auditors' remuneration			<u> </u>
2004		2002	

30.1

		2004			2003	
	A. F. Ferguson & Co.	Taseer Hadi Khalid & Co.	Total	A. F. Ferguson & Co.	Ford Rhodes Sidat Hyder & Co.	Total
			(Rupe	es in '000)		
Audit fee	3,670	3,670	7,340	3,670	3,670	7,340
Fee for audit of EPZ branch Special certifications and	56	-	56	56	-	56
sundry advisory services	574	630	1,204	630	680	1,310
Out of pocket expenses	1,635	1,635	3,270	898	860	1,758
	5,935	5,935	11,870	5,254	5,210	10,464

In addition to the above Rs 11.265 million (2003: Rs 15.909 million) was paid by other overseas branches to various audit firms in respect of audit assignments conducted in those countries.



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2004

24	OTHER REQUISIONS / WRITE	OFFS		Note	2004 (Rupees i	2003 n '000)
31.	OTHER PROVISIONS / WRITE	OFFS				
	(Reversal) / provision against other Provision against off balance sheet			11.1	(47,504) -	(11,363) 492,000
	Other provisions/write offs	· ·			13,082	71,203
					(34,422)	551,840
32.	OTHER CHARGES					
	Penalty paid to SBP				10,456	5,501
			2	004		2002
		Overseas	Azad Kashmir	004 Domestic	Total	2003 Total
				(Rupees in '000)		
33.	TAXATION					
	Current tax	185,511	46,547	51,025	283,083	193,050
	Prior year tax	28,850	256,351	-	285,201	223,070
	Deferred taxation	152,197	16,051	451,652	619,900	1,274,978
	2004	366,558	318,949.00	502,677	1,188,184	1,691,098
	2003	422,805	243,831	1,024,462	1,691,098	
33.2	was filed for which refunds amounti			letermined.	2004 (Rupees ii	2003
					(Napoco II	. 555,
	Accounting profit for the year				4,889,728	4,326,716
	Tax on income @ 41 % (2003: 44% Tax effect of items that are not inclu		taxable profit		2,004,788 (78,205)	1,903,755 159,714
	Deferred tax asset recognised on a			es net of reversal	(1,237,134)	(684,000)
	Reversal of deferred tax liability on				(4,182)	(19,303)
	Tax charge of overseas branches o Prior year tax charge	i Onited Bank Limit	eu		217,716 285,201	107,862 223,070
	Tax charge				1,188,184	1,691,098
	rux ondige					
					2004 (Rupees ii	2003 n '000)
34.	BASIC/ DILUTED EARNINGS	PER SHARE			` .	•
	Profit after taxation for the year				3,701,544	2,635,618
					(Number of	shares)
	Weighted average number of ordina	ary shares			518,000,000	518,000,000
					(Rupe	es)
	Basic / Diluted earnings per share				7.15	5.09



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2004

		2004	2003
35.	CASH AND CASH EQUIVALENTS	(Rupees	in '000)
	Cash and balances with treasury banks	23,844,435	17,274,461
	Balances with other banks	17,699,334	11,386,434
		41,543,769	28,660,895
		2004	2003
36.	STAFF STRENGTH	(Num	ber)
	Total number of employees at the end of the year	9,206	8,815

37. EMPLOYEE BENEFITS

37.1 Defined Benefit Plans - General description

The Bank operates a funded pension scheme established in 1986. The Bank also operates a funded gratuity scheme for new employees and those employees who have not opted for the pension scheme. Further, the Bank also operates a contributory benevolent fund scheme and provides post retirement medical to eligible retired employees. The benevolent fund plan and post retirement medical plan cover all the regular employees of the Bank.

A portion of actuarial gains and losses is recognized if the net cumulative unrecognized actuarial gains and losses at the end of previous reporting period exceed the "corridor" defined as greater of:

- (a) 10% of the present value of the defined benefit obligation at that date (before deducting plan assets), and
- (b) 10% of the fair values of any plan assets at that date.

These limits are calculated and applied separately for each defined benefit scheme.

37.2 Principal actuarial assumptions

The latest actuarial valuation was carried out as at December 31, 2004. Projected unit credit actuarial cost method, using following significant assumptions was used for the valuation of the defined benefit plans:

Discount rate	8%
Expected rate of return on plan assets	8%
Expected rate of salary increase	8%
Expected rate of pension increase	3%

37.3 Reconciliation of (receivable from) / payable to defined benefit plans

	2004					
	Pension fund	Gratuity	Benevolent	Post retirement		
	Pension fund	fund	fund	medical		
		(Rupe	es in '000)			
Present value of defined benefit obligations	4,027,184	292,738	719,317	1,256,633		
Fair value of any plan assets	(6,496,932)	(278,261)	(698,839)	-		
Net actuarial gains or (losses) not recognized	2,084,894	(15,786)	(21,090)	(179,759)		
(Receivable) / Payable	(384,854)	(1,309)	(612)	1,076,874		
	2003					
	Pension fund	Gratuity	Benevolent	Post retirement		
	Pension luna	fund	fund	medical		
		(Rupe	es in '000)			
Present value of defined benefit obligations	3,363,652	279,509	582,699	1,064,831		
Fair value of any plan assets	(5,985,788)	(373,367)	(607,327)	-		
Net actuarial gains or losses not recognized	2,471,723	46,591	47,810	(26,587)		
Transition obligation not recognized	-	-	(24,882)	(165,913)		
(Receivable) / Payable	(150,413)	(47,267)	(1,700)	872,331		



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2004

37.4 Movement in (receivable) / payable to defined benefit plans

	2004					
	Pension fund	Gratuity fund	Benevolent fund	Post retirement medical		
		(Rupe	ees in '000)			
Opening balance	(150,413)	(47,267)	(1,700)	872,331		
Charge/ (reversal) for the year Contribution to / (refund from)	(278,527)	20,958	30,081	247,663		
fund made during the year	44,086	25,000	(28,993)	-		
Benefits paid	-	-	-	(43,120)		
Closing balance	(384,854)	(1,309)	(612)	1,076,874		
			2003			
	Pension fund	Gratuity fund	Benevolent fund	Post retirement medical		
		(Rupe	ees in '000)			
Opening balance	-	(336)	(317)	655,313		
Charge for the year	(150,413)	12,533	36,502	257,548		
Contribution to fund made during the year	-	(59,464)	(37,885)	-		
Benefits paid	-	-	-	(40,530)		
Closing balance	(150,413)	(47,267)	(1,700)	872,331		

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Closing balance	(150,413)	(47,267)	(1,700)	8/2,331
Chause for defined hours!!				
Charge for defined benefit plans				
			2004	
	Pension fund	Gratuity fund	Benevolent fund	Post retirement medical
		(Rupe	es in '000)	
Current service cost	39,206	28,173	15,877	17,860
Interest cost	201,819	16,771	34,962	63,890
Expected return on assets	(349,266)	(23,145)	(36,440)	-
Actuarial (gains) and losses	(170,286)	(841)		-
Amortization of transitional obligations	-	-	24,882	165,913
Employees' contribution	-	-	(9,200)	-
	(278,527)	20,958	30,081	247,663
			2003	
	Pension fund	Gratuity fund	Benevolent fund	Post retirement medical
		(Rupe	es in '000)	
Current service cost	36,481	26,253	14,774	17,034
Interest cost	219,029	17,917	42,531	74,601
Expected return on assets	(367,936)	(27,003)	(36,806)	-
Actuarial (gains) and losses	(37,987)	(4,634)	-	-
Amortization of transitional obligations	-	-	24,883	165,913
Prior year adjustment of transitional obligation	-	-	(8,880)	-
	(150,413)	12,533	36,502	257,548



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2004

37.6 Actual return on plan assets

Among the defined benefit plans, currently the pension, gratuity and benevolent fund plans are funded. The actual return earned on the assets during the year 2004 are:

Pension fund Rs. 883.357 million
Benevolent fund Rs. 97.107 million
Gratuity fund Rs. 24.168 million

38. OTHER EMPLOYEE BENEFITS

38.1 Defined contribution plan

The Bank operates a contributory provident fund scheme for 5,294 (2003: 4,462) employees who are not in the pension scheme. The employer and employee both contribute 8.33% of the basic salaries to the funded scheme every month.

38.2 Employee compensated absences

The liability of the bank in respect of long-term employee compensated absences is determined based on actuarial valuation carried out using Projected Unit Credit Method. The liability of the bank as per the latest actuarial valuation carried out as at December 31, 2004 amounted to Rs. 1,036 million which has been fully provided by the bank. The charge for the year in respect of these absences amounted to Rs. 546 million which is shown in note 30 to these financial statements.

39. REMUNERATION OF CHIEF EXECUTIVE, DIRECTORS AND EXECUTIVES

	Chief Executive		Directors		Executives	
-	2004	2003	2004	2003	2004	2003
-			(Rupees	in '000)		
Fees	-	-	5	41	-	-
Managerial remuneration	12,667	10,020	-		143,699	91,021
Charge for defined benefit plan	528	835	-	-	5,431	5,923
Contribution to defined contribution plan	1,056	836	-	-	11,025	7,342
Rent and house maintenance	1,266	1,116	-	-	58,655	25,119
Utilities	664	996	-	-	17,157	8,695
Medical	656	1,347	-	-	13,012	8,394
Reimbursement of children's educational fees	128	168	-	-	-	-
Vehicle running, maintenance and others	471	465	-	-	17,569	16,329
- -	17,436	15,783	5	41	266,548	162,823
Number of persons	2	1	3	5	158	91

The Chief Executive and certain executives are provided with free use of the bank's maintained cars and household equipments.



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2004

40. MATURITIES OF ASSETS AND LIABILITIES

			2004		
·	Total	Upto three	Over 3 months	Over one year	Over five
_		months	to one year	To five years	Years
			- (Rupees in '000)		
Assets					
Cash and balances with treasury banks	23,844,435	23,844,435	-	-	-
Balances with other banks	17,699,334	17,699,334	-	-	-
Lending to financial institutions	16,262,504	9,887,955	6,374,549	-	-
Investments	54,953,728	19,143,306	4,781,152	19,134,025	11,895,245
Advances - Performing	141,767,569	31,872,254	59,074,935	23,381,155	27,439,225
- Non Performing	4,481,615	-	-	4,481,615	-
Other assets	4,393,852	3,473,100	920,752	-	-
Fixed assets	3,969,006	101,391	301,508	1,206,546	2,359,561
Taxes recoverable	45,728	-	45,728	-	-
Deferred tax assets	5,194,892	512,749	1,579,295	3,163,545	(60,697)
	272,612,663	106,534,524	73,077,919	51,366,886	41,633,334
Liabilities					
Bills payable	3,811,284	3,049,027	762,257	-	-
Borrowings from financial institutions	11,975,684	5,977,435	5,998,249	-	-
Deposits and other accounts	230,256,627	33,284,050	28,051,150	20,767,543	148,153,884
Subordinated loan	3,500,000	-	798	3,312	3,495,890
Liabilities against assets					
subject to finance lease	288	288	-	-	-
Other liabilities	3,513,569	3,107,609	35,417	370,543	-
Deferred liabilities	2,191,180	27,928	83,785	526,854	1,552,613
	255,248,632	45,446,337	34,931,656	21,668,252	153,202,387
Net assets	17,364,031	61,088,187	38,146,263	29,698,634	(111,569,053)
Represented by:					
Share capital	5,180,000				
Reserves	5,915,928				
Unappropriated profit	3,274,439				
Surplus on revaluation of assets	2,993,664				
	17,364,031				

Current and savings deposits do not have any contractual maturity therefore, current deposits and savings accounts have been classified between all four maturities. Further, it has been assumed that on a going concern basis, these deposits are not expected to fall below the current year's level.



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2004

41. YIELD / INTEREST RATE RISK

Yield / Interest rate sensitivity position for on-balance sheet instruments is based on the earlier of contractual re-pricing or maturity date and for off-balance sheet instruments is based on settlement date.

				2004			
	Effective	Total		Exposed to Yie			Not
	Yield/ Interest rate %		Upto three months	3 months to one year	Over one year to five years	Over five years	exposed to Yield/ Interest Risk
On-balance sheet financial instruments				(Rupees	s in '000)		
Assets							
Cash and balances with							
treasury banks	0.01	23,844,435	1,216,129	- 1	-	-	22,628,30
Balances with other banks	1.84	17,699,335	15,884,323	-	-	-	1,815,01
Lending to financial institutions	2.12	16,262,504	9,887,955	6,374,549	-	-	-
Investments	6.69	54,953,728	19,143,306	4,781,152	18,249,912	11,895,542	883,81
Advances - Performing	4.63	141,767,569	31,872,254	59,074,935	23,381,155	27,439,225	-
- Non Performing	-	4,481,615	-	-	-	-	4,481,61
Other assets	_	2,943,023					2,943,02
		261,952,209	78,003,967	70,230,636	41,631,067	39,334,767	32,751,77
Liabilities							
Bills payable	_	3,811,284	3,049,027	762,257	-	-	_
Borrowings from financial							
institutions	1.93	11,975,684	5,977,435	5,998,249	-	-	_
Deposits	0.76	230,256,627	32,931,044	26,707,153	18,976,427	86,272,267	65,369,73
Subordinated loans	8.93	3,500,000	-	798	3,312	3,495,890	-
Liabilities against assets							
subject to finance lease	12-13.5	288	288	-	-	-	-
Other liabilities	_	1,662,812	-	-	-	-	1,662,81
		251,206,695	41,957,794	33,468,457	18,979,739	89,768,157	67,032,54
On-balance sheet gap		10,745,514	36,046,173	36,762,179	22,651,328	(50,433,390)	(34,280,770
Off-balance sheet financial instruments							
Forward Lendings							
(including call lending, repurchas lending, commitments to exten	-		918,359	733,000	-	-	
Off-balance sheet gap		1,651,359	918,359	733,000	-		-
Total Yield/Interest Risk Sensit	ivity Gap		36,964,532	37,495,179	22,651,328	(50,433,390)	(34,280,77

Yield risk is the risk of decline in earnings due to adverse movement of the yield curve.

Interest rate risk is the risk that the value of the financial instrument will fluctuate due to changes in the market interest rates.



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2004

42. CURRENCY RISK

	Assets	Liabilities	Off balance sheet items	Net foreign currency exposure
		(Rupees	in '000)	
Pakistan Rupee	219,254,067	203,401,587	3,049,541	18,902,021
US Dollar	29,123,044	22,250,409	(2,299,954)	4,572,681
Pound Sterling	3,686,653	1,775,764	(156,808)	1,754,081
Euro	964,347	1,030,029	(13,241)	(78,923)
Japanese Yen	317,841	13	(320,224)	(2,396)
Other Currencies	19,266,711	26,790,830	(259,314)	(7,783,433)
	272,612,663	255,248,632		17,364,031

Currency risk is the risk that the value of a financial instrument will fluctuate due to changes in the foreign exchange rates. In order to avoid losses arising from adverse movements in the rate of exchange, the management monitors compliance with all external and internal limits (including currency, dealer and counter party limits), review of foreign exchange exposure and regular revaluation of the entire portfolio.

43. FAIR VALUE OF FINANCIAL INSTRUMENTS

The fair value of traded investments other than those classified as held to maturity is based on quoted market price. Fair value of unquoted equity investments is determined on the basis of break-up value of these investments as per the latest available audited financial statements.

Fair value of fixed term loan, other assets, other liabilities and fixed term deposits cannot be calculated with sufficient reliability due to absence of current and active market for assets and liabilities and reliable data regarding market rates for similar instruments. The provision for impairment of loans and advances has been calculated in accordance with the Bank's accounting policy as stated in note 5.4 of these financial statements.

The maturity and repricing profile and effective rates are stated in notes 40 and 41 respectively.

In the opinion of the management, the fair value of the remaining financial assets and liabilities are not significantly different from their carrying values since assets and liabilities are either short term in nature or in the case of customer loans and deposits are frequently repriced.

44. CONCENTRATION OF CREDIT AND DEPOSITS

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. Concentration of credit risk arises when a number of counter parties are engaged in similar business activities, or activities in the same geographical region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions.

Concentration of credit risk

Out of the total financial assets of Rs. 261,952 million, the financial assets which were subject to credit risk amounted to Rs. 239,790 million. The Bank's major credit risk is concentrated in textile sector. To manage credit risk, the Bank applies credit limits to its customers and obtains adequate collaterals. Investments amounting to Rs. 40,607 million are guaranteed by the Government of Pakistan.

Risk management

The Bank is primarily subject to interest rate, credit and currency risks. The policies and procedures for managing these risks are outlined in the notes below. The Bank has designed and implemented a framework of controls to identify, monitor and manage these risks which are as follows:



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NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2004

Interest rate risk management

Interest risk is the risk that the value of a financial instrument will fluctuate due to changes in the market interest rates. The risks are inherent on deposits, liabilities, loans/advances and investments of the Bank.

The Assets and Liabilities Committee of the Bank regularly reviews the total portfolio of the Bank to ensure that risks are minimized and remain within acceptable limits.

Most of the loans and advances comprise of working capital which are repriced on a periodical basis, whereas the majority of deposits are repriced retrospectively on a six monthly basis due to the profit and loss sharing system for determining deposit rates.

Credit risk management

Credit risk management is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. Credit risk in the Bank's portfolio is monitored, reviewed and analyzed by the Credit Risk Management (CRM).

CRM determines the quality of the credit portfolio and assists in minimizing potential losses. To achieve this objective, CRM formulates appropriate credit policies and procedures for the Bank to ensure building and maintaining quality credits and an efficient credit process.

The Bank's Financial Institution Risk Management Unit (FIRMU) is established to screen out the Banks / Financial Institutions and determine the maximum risk exposure on each of them. FIRMU also assesses, recommends and controls cross border/ country risk.

To manage the non performing loans (NPLs), the bank has in place comprehensive remedial management policy which includes a framework of controls to identify weak credits and monitoring of these accounts.

45. SEGMENT BY CLASS OF BUSINESS

				2004		
	Gross adva	Gross advances		sits	Contingen commitr	
	(Rupees in '000)	Percent	(Rupees in '000)	Percent	(Rupees in '000)	Percent
Chemical and pharmaceuticals	4,655,294	2.87%	1,998,122	0.87%	1,802,232	1.38%
Agri business	8,790,381	5.42%	16,306,589	7.08%	2,533,997	1.94%
Textile spinning	16,108,993	9.94%	579,139	0.25%	3,652,603	2.80%
Textile weaving	9,419,083	5.81%	504,250	0.22%	384,352	0.29%
Textile composite	13,054,127	8.05%	890,148	0.39%	1,150,750	0.88%
Textile others	1,305,006	0.80%	470,700	0.20%	895,279	0.69%
Cement	3,278,768	2.02%	763,921	0.33%	1,445,514	1.11%
Sugar	2,951,155	1.82%	778,133	0.34%	11,607	0.01%
Shoes and leather garments	2,226,295	1.37%	1,750,725	0.76%	141,148	0.11%
Automobile and						
transportation equipment	2,057,949	1.27%	2,651,282	1.15%	2,197,816	1.68%
Financial	10,964,416	6.76%	4,920,543	2.14%	55,017,162	42.14%
Insurance	24,562	0.02%	4,295,716	1.87%	1,131,253	0.87%
Electronics and						
electrical appliances	2,184,419	1.35%	1,955,847	0.85%	2,894,898	2.22%
Production and						
transmission of energy	2,158,099	1.33%	7,739,413	3.36%	529,541	0.41%
Contractors	1,297,102	0.80%	2,637,896	1.15%	135,051	0.10%
Wholesale traders	16,577,276	10.22%	15,617,092	6.78%	6,209,347	4.76%
Fertilizer dealers	973,047	0.60%	3,041,862	1.32%	997,977	0.76%
Food industries	2,199,046	1.36%	354,566	0.15%	935,111	0.72%
Airlines	1,127,819	0.70%	2,083,266	0.90%	127,128	0.10%
Constructions	1,230,370	0.76%	1,787,598	0.78%	1,227,788	0.94%
Infrastructure	3,000,000	1.85%	1,031,024	0.45%	2,764	0.00%
Telecom	3,151,371	1.94%	1,229,979	0.53%	3,215,900	2.46%
Individuals	8,676,431	5.35%	127,999,660	55.59%	4,733,989	3.63%
Others	44,720,830	27.58%	28,869,156	12.54%	39,197,050	30.02%
	162,131,839	100%	230,256,627	100%	130,570,257	100%



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2004

					2004	,_	
		Gross adva	Gross advances		sits	•	encies and itments
		(Rupees in '000)	Percent	(Rupees in '000)	Percent	(Rupees in '000)	Percent
45.1	Segment by sector						
	Public/Government	26,105,942	16.10%	26,393,796	11.46%	8,519,673	6.52%
	Private	136,025,897	83.90%	203,862,831	88.54%	122,050,584	93.48%
		162,131,839	100%	230,256,627	100%	130,570,257	100%
46.	GEOGRAPHICAL SEGMENT	ANALYSIS			2	2004	
				Profit before taxation	Total assets employed	Net assets employed	Contingencies & commitments
					(Rupe	es in '000)	
	Pakistan						
	Domestic Operations			3,699,288	225,063,504	10,752,919	121,292,554
	Asia Pacific (including South As	sia)		27,659	2,267,291	17,890	43,133
				3,726,947	227,330,795	10,770,809	121,335,687
	Overseas						
	United States of America			65,428	3,723,753	256,706	31,363
	Middle East			1,097,353	41,558,114	6,336,516	9,203,207
				1,162,781	45,281,867	6,593,222	9,234,570
				4,889,728	272,612,662	17,364,031	130,570,257

Total assets employed include intra group items of Rs Nil

47. TRUST ACTIVITIES

The Bank is not engaged in any significant trust activities. However, it acts as security agent for some of the Term Finance Certificates it arranges and distributes on behalf of its customers.

48. RELATED PARTY TRANSACTIONS

The Bank has related party relationship with its associated undertakings, subsidiary companies (refer note 9.1), employee benefit plans (refer note 37) and its directors and executive officers (including their associates).

Banking transactions with the related parties are executed substantially on the same terms, including mark-up rates and collateral, as those prevailing at the time for comparable transactions with unrelated parties and do not involve more than a normal risk. Details of loans and advances to the companies or firms in which the directors of the group are interested as directors, partners or in case of private companies as members are given in note 10.6 to these financial statements.

Contributions to and accruals in respect of staff retirements and other benefit plans are made in accordance with the actuarial valuations/ terms of the contribution plan (refer note 37 to these financial statements for the details of plans). Remuneration to the executives, disclosed in note 39 to these financial statements are determined in accordance with the terms of their appointment.



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NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2004

Details of transactions with related parties are given below:

, , , ,	2004	2003
	(Rupees in	'000)
Advances		
At January 01	500,000	1,404,226
Given during the year	1,000,000	8,753,020
Repaid during the year	-	(9,657,246)
At December 31	1,500,000	500,000
Deposits		
At January 01	2,268,428	1,653,691
Received during the year	30,997,599	14,324,593
Withdrawn during the year	(29,671,884)	(13,709,856)
At December 31	3,594,143	2,268,428
Placements made during the year	99,474,467	86,767,406
Placements settled during the year	85,857,768	86,767,406
Maximum amount of a placement made during the year	2,687,400	1,188,750
Mark-up / return / interest earned	65,125	47,127
Mark-up / return / interest expensed	108,703	62,846
Other	1,210,000	1,076,370
Reimbursement of liaison office expenses paid to		
Abu Dhabi Group and Bestway Group	31,535	20,746
Investment made during year	4,600	850,000

Transactions entered into with directors/ executive officers as per their terms of employment are excluded from related party transactions

49. NON-ADJUSTING EVENT AFTER THE BALANCE SHEET DATE

The Board of Directors in its meeting held on January 31, 2005 has proposed a cash dividend in respect of 2004 of Rs 1.50 per share (2003: cash dividend Rs 2.25 per share). This appropriations will be approved in the forthcoming Annual General Meeting. The financial statements for the year ended December 31, 2004 do not include the effect of this appropriations which will be accounted for in the financial statements for the year ending December 31, 2005.

50. DATE OF AUTHORISATION

These financial statements were authorised for issue on January 31, 2005 by the Board of Directors of the Bank.

51. GENERAL

Comparative figures have been reclassified and rearranged as follows:

- Lendings to financial Institutions amounting to Rs. 4,045.237 million have been reclassified from advances to lendings to financial institutions.
- General Provision against advances amounting to Rs 118.977 million has been reclassified and shown as a deduction from performing advances. This amount was adjusted against non-performing advances in the prior year.
- Comparative information has also been restated to give effect to the change in accounting policy as disclosed in note 5.9 to the financial statements.

Atif R. Bokhari President and Chief Executive Officer Ahmad Waqar Director Sir Mohammed Anwar Pervez, OBE, HPk Deputy Chairman

Nahayan Mabarak Al Nahayan Chairman

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ANNEXURE 'A' AS REFERRED IN NOTE 9.5 TO THE FINANCIAL STATEMENTS

1. Details of Investment held in companies and modarabas

Investee	Number of shares /certificate held	Paid up value per share/ certificate (Rupees)	Total paid up value	Cost
		(Rupees)	(Nupees i	11 000)
Available- for- sale securities				
ABAMCO Stock Market Fund	131,062	10	1,311	2,250
Adamjee Insurance	100,000	10	1,000	6,265
Askari Commercial Bank	76,700	10	767	7,257
Azam Textile Mills Limited	292,851	10	2,929	2,929
Baig Spinning Mills Ltd.	662,050	10	6,621	6,621
D. G. Khan	350,000	10	3,500	18,785
Dewan Salman	700,000	10	7,000	13,280
Faysal Balanced Growth Fund -(Class A)	150,000	10	1,500	15,000
HUBCO	900,000	10	9,000	29,224
Kay Tex Mills Ltd.	377,800	10	3,778	3,778
KESC	3,041,500	10	30,415	24,271
Kohat Textile Mills Ltd.	100,000	10	1,000	1,000
Kohinoor Oil Mills Ltd.	500	10	5	2
Lucky cement	1,100,000	10	11,000	43,690
Muslim Commercial Bank Limited	100,000	10	1,000	6,012
National Refinery Limited	705,000	10	7,050	31,440
Pakistan PTA	850,000	10	8,500	10,075
Pakistan Strategic Alloc. Fund	1,000,000	10	10,000	10,000
Pakistan Telecommunication Corporation Limited	1,000,000	10	10,000	42,429
PIA	500,500	10	5,005	6,946
PICIC Investment Fund (formerly 24th ICP Mutual Fund)	275,337	10	2,753	4,988
Pioneer Cement	700,000	10	7,000	13,735
Pakistan Petroleum Limited	900,000	10	9,000	121,607
PSO PSO	355,000	10	3,550	89,386
Sakrand Sugar Mills Limited	1,547,040	10	15,470	11,720
Saleem Sugar Mills Limited (Charsadda)	892	10	9	8
Sarhad Cigarette Inds. Limited	72,080	5	360	360
Saritow Spinning Mills Ltd.	617,110	10	6,171	6,171
Shell Pakistan Limited	55,000	10	550	18,129
Sui Southern Gas Company Limited	300,000	10	3,000	8,016
Tariq Glass	210,149	10	2,101	2,101
The Resource Group	13,492,000	10	134,920	134,920
Unilever Pakistan Limited	29,000	50	1,450	29,660
World Call Broad Band Limited	1,381,000	10	13,810	13,810
Modarba Certificate				
First Mehran Modaraba	124,796	10	1,248	750



ANNEXURE 'A' AS REFERRED IN NOTE 9.5 TO THE FINANCIAL STATEMENTS

2. Details of Investments held in unlisted shares

Investee	vestee Number of Cost vestee shares In		Break up value of Investment	Based on Audited accounts as at	Name of Chief Executive
		(Rupee	s in '000)		
Shareholding more than 10 %					
Investment Corporation of Pakistan	460,000	41,998	240,408	June 30, 2004	A.Latif Uqaili
Pakistan Agricultural Storage					Maj General Fahim
and Services Corporation	5,500	5,500	109,831	March 31, 2003	Akhtar Khan
Khushali Bank	200	200,000	207,578	December 31, 2003	Mr M Ghalib Nishtar
First Women Bank Limited	2,532,000	21,100	50,656	December 31, 2003	Ms Zarine Aziz
Shareholding upto 10 % National Institute for Facilitation					
of Technology (Pvt.) Ltd.	401,352	1,527	12,478	June 30, 2004	Mr M M Khan
SME Bank Limited	2,981,327	26,950	35,371	December 31, 2003	Mr Mansoor Khan
Equity Participation Fund	27,000	2,700	12,585	June 30, 2004	Mr Shahid Akhtar
News - Vis Credit Information					
Services (Pvt) Limited	32,500	325	25	June 30, 2003	Mr. Fahim Ahmed
Others*		817			

^{*} Others represents investment in companies having nil breakup value in respect of which full provision has been made in these financial statements.



ANNEXURE 'A' AS REFERRED IN NOTE 9.5 TO THE FINANCIAL STATEMENTS

3. Details of Debentures

Details of Depentures				
•	Terms o	f redemption	Rate of interest	Principal
_	Principal	Interest		outstanding
				(Rupees in '000)
Public Sector				
Karachi Development Authority	Overdue	Overdue	12.50%	156,034
Pak Machine Tool Factory	Overdue	Overdue	12.50%	768
SDA Leather Tannery	Overdue	Overdue	12.00%	1,621
SDA Cold Storage Peshawar-I	Overdue	Overdue	12.50%	1,400
SDA Cold Storage Peshawar-II	Overdue	Overdue	12.00%	1,043
SAD Cold Storage Mardan-I	Overdue	Overdue	12.50%	1,300
SDA Cold Storage Mardan-II	Overdue	Overdue	12.00%	856
SDA Cold Storage Haripur-I	Overdue	Overdue	12.50%	1,300
SDA Cold Storage Haripur-II	Overdue	Overdue	12.00%	825
Private Sector				
Afsar Textile Limited	Overdue	Overdue	8.50%	1,750
Ajax Industries Limited	Overdue	Overdue	14.00%	1,660
Alley Hoisery Mills Limited	Overdue	Overdue	14.00%	200
Attock Textile Mills Limited	Overdue	Overdue	14.00%	120
Central Associates Limited	Overdue	Overdue	11.00%	1,015
Consolidated Spinning Mills Limited	Overdue	Overdue	14.00%	56
Effee Industries Limited	Overdue	Overdue	11.00%	1,017
Effee Industries Limited	Overdue	Overdue	14.00%	378
Electric Lamp Manufacturing Limited	Overdue	Overdue	14.00%	55
Electric Lamp Manufacturing Limited	Overdue	Overdue	12.50%	40
Junaid Cotton Mills Limited	Overdue	Overdue	11.00%	75
Junaid Cotton Mills Limited	Overdue	Overdue	14.00%	450
Khyber Textile Mills Limited	Overdue	Overdue	14.00%	394
Mehr Textile Mills Limited	Overdue	Overdue	14.00%	750
Mehr Textile Mills Limited	Overdue	Overdue	11.00%	81
Milly Leather Mills Limited	Overdue	Overdue	14.00%	619
Morgah Valley Industries Limited	Overdue	Overdue	11.00%	316
Morgah Valley Industries Limited	Overdue	Overdue	14.00%	160
National Woolen Mills Limited	Overdue	Overdue	14.00%	150
Nilom Shoes Limited	Overdue	Overdue	14.00%	817
Printing Corporation of Frontier	Overdue	Overdue	14.00%	79
Progressive Tobacco Industries Limited	Overdue	Overdue	14.00%	142
Ruby Rice & General Mills Limited	Overdue	Overdue	14.00%	250
Tanveer Woolen Mills Limited	Overdue	Overdue	14.00%	96
Tariq Cotton Mills Limited	Overdue	Overdue	14.00%	337
Zulshan Engineering Company Limited	Overdue	Overdue	14.00%	121



ANNEXURE 'A' AS REFERRED IN NOTE 9.5 TO THE FINANCIAL STATEMENTS

4. Detail of Bonds

	Terms of	Redemption	Rate of Interest	Outstanding
	Principal	Interest	Nate of interest	amount
				(Rupees in '000)
Ghee Corporation of Pakistan	Annually	Half Yearly	15.00%	421,159
Heavy Mechanical Complex	At Maturity	Half Yearly	*	28,480
Pakistan Agricultural Storage				
& Services Corporation	At Maturity	Half Yearly	*	658,769
Pakistan Automobile Corporation	At Maturity	Half Yearly	*	651,011
Punjab Engineering Company Limited	At Maturity	Half Yearly	*	95,184
Rice Export Corporation of Pakistan	Annually	Half Yearly	15.00%	1,024,380
Rice Export Corporation of				
Pakistan- Low yield	At Maturity	Annually	14.00%	416,000
Saindak Metals Limited I	Annually	Half Yearly	15.00%	762,604
Saindak Metals Limited II	Half Yearly	Half Yearly	**	1,209,954
Water and Power				
Development Authority	Annually	Half Yearly	***	431,999
				5,699,540

^{*} Annual weighted average of last year's rate of return on Treasury Bills.

^{**} Six Monthly simple average of weighted average yields of 3 years tenor Pakistan Investment Bonds (PIBs) plus 30 basis points prevailed during accrual period.

^{***} SBP discount rate plus 2%.





ANNEXURE 'A' AS REFERRED IN NOTE 9.5 TO THE FINANCIAL STATEMENTS

5. Details of Investment in Participation Term Certificates

Investee	No. of Certificates held	Paid up value per certificate (Rupees)	Total paid up value	Outstanding amount	Name of Chief Executive
			(Rs i	n 000`s)	
Ali Paper Board Industries Limited	1	1,891,000	1,891	1,891	
	12	125,167	1,502	1,502	
	13			3,393	Mr. Farooq Alam Butt
Alipur Jute Mills Limited	28	208,464	5,837	3,184	
	1	379,000	379	379	
	1	2,906,000	2,906	2,906	
	30			6469	Mr. Ghulam Subhani Khan
American Marble Products Limited	12	149,833	1,798	1,250	Mr. Muhammad Hanif Sattar
Baluchistan Clay Products Limited	16	116,406	1,863	1,863	
	1	2,000,000	2,000	2,000	
	17			3,863	Mr. Jaffar Ali Sagarwalla
Bhawalpur Board Mills Limited	14	96,786	1,355	1,261	
	1	563,000	563	563	
	15			1,824	Ch. Ali Muhammad
Bela Ghee Mills Limited				1,066	Prince Jan Muhammad Yousuf
Brother Steel Mills				2,144	Mian Yousuf Aziz
Coltex Mills Limited				430	Mr. Gulzar Ahmed
Crystal Chemicals Limited				3,897	Mr.Maqsoos A. Shaikh
Dadabhoy Cement Industries Limited	16	937,500	15,000	2,794	Mr. Muhammad Amin Dadabhoy
Delta Tyre & Rubber Company Limited	7	194,125	1,165	1,686	Mr. Iqtedar Ahmed Chaudhry
Frontier Ceramics Limited (NWFP)	20	341,100	6,822	330	Mr. Ansarullah Khan
Gem Industries Limited	12	97,292	1,168	1,168	
	1	350,000	350	350	
	13			1,518	Mr. Muhammad Wali Imam
Ittehad Industries Limited				446	Mr Hazrat Dayan
Jubilee Paper Boards Mills Limited	28	168,929	4,730	4,580	
	1	518,000	518	518	
	1	1,662,500	1,663	1,663	
	30			6,761	Shiekh Ziauddin
Kamal Enterprises Limited				1,093	Mr.Khuda Buksh Marri
Khalil Jute Mills Limited	16	170,781	2,733	1,280	Mian Aziz-ul-Haq Qureshi
Leatherite Limited				889	Mr. Nazar Farid Maneka
Mass Dairies Limited				2,523	Mian Muhammad Akhtar Pagan
Morgah Valley Limited				436	Air Marshal A. Rahim Khan



ANNEXURE 'A' AS REFERRED IN NOTE 9.5 TO THE FINANCIAL STATEMENTS

5. Details of Investment in Participation Term Certificates

Investee	No. of Certificates held	Paid up value per certificate (Rupees)	Total paid up value	Outstanding amount	Name of Chief Executive
			(Rs i	n 000`s)	
National Fructose Company Limited	10	349,700	3,497	3,291	
	1	2,562,500	2,563	2,562	
	11			5,853	Mr. Shakirullah Durrani
National Tiles & Ceramics Limited	1	1,345,000	1,345	768	Agha Tajammul Hassan
Pakistan Laminates				11	Dt Basharat Elhai
Pangrio Sugar Mills Limited				12,908	Syed Sajid Hussain Naqvi
Punjab Cables Limited	14	120,571	1,688	857	
	1	2,976,000	2,976	2,976	
	15			3,833	Mr. M. Raza Hussain
Rainbow Package Limited				1,769	Syed Bashir Ahmed
Sampark Paper & Board				165	Syed Muhammad Maghfoor
Sethi Industries Limited	14	56,929	797	797	
	1	2,813,000	2,813	2,813	
	15			3,610	Mr.Muhammad Saeed Sethi
United Wood Veneer Limited				728	Mr. Kaleemullah Khan
Waziristan Oil Industries Limited				904	Mian Muhammad Adil Manoo
Zafar Oil Industries Limited				268	Nawabzada Shaukat Ali Khan
Zamrock fibers Glass Limited				2,358	Mr. S. Z. H. Syed



ANNEXURE 'A' AS REFERRED IN NOTE 9.5 TO THE FINANCIAL STATEMENTS

6. Details of Investment in Term Finance Certificates

Investee	No. of certificates held	Paid up value per certificate	Total paid up value	Outstanding amount	Name of Chief Executive
Listed		(Rupees)	(Rupees	in 000's)	
Orix Leasing Pakistan Limited	34,000	5,000	170,000	140,355	Humayun Murad
Dawood Leasing	5,000	5,000	25,000	25,000	Rafique Dawood
Paramount Spinning Mills	10,769	5,000	53,845	53,845	Tanveer Ahmed
Gulistan Textile Mills	12,038	5,000	60,190	60,190	Naseer Ahmed
Gulshan Spinning Mills	1,996	5,000	9,980	9,980	Tanveer Ahmed
Securetel SPV Limited	27,000	5,000	135,000	56,250	Xabier Rocoplan
Crescent Leasing Corp.	38,271	5,000	191,355	143,355	Javed A. Callea
Bank Al Habib Limited	5,000	5,000	25,000	25,000	Abbas D. Habib
Nishat Textiles	20,000	5,000	100,000	99,960	Mrs. Naz Mansha
Union Bank Limited II	4,000	5,000	20,000	19,996	Mr. Shaukat Tarin
Shakar Ganj Sugar Mills	15,000	5,000	75,000	12,485	Ahsan M. Saleem
Unlisted					
Al-Azhar Textiles Limited	14	774,670	10,845	5,418	Mirza Muhammad Azhar Baig
Al-Asif Sugar Mills Limited	14	4,915,156	68,812	16,958	Mr. Qazi Afzal Abid Abbasi
Al-Fahim Textile Mills Limited	6	841,355	5,048	1,907	Mr. Riaz-ur-Rehman
Apex Fabrics Limited				2,640	Mr. Iftekhar Ahmed
Aqma Textile Mills				4,466	Mr. Zeshan Ghaffar Khan
Aruj Textile Mills Limited				3	Mr. Javed Ahmed Kayani
Azeem Tapes (Pvt) Limited	36	161,591	5,817	2,894	Haji Muhammad Ishaq Jan
Askari Commercial Bank Ltd	41,000	5,000	205,000	205,000	Mr. Kalim-ur-Rehman
Bank Al Falah Limited	10,000	5,000	50,000	49,960	Mr. Salim Akhtar
Bachani Sugar Mills Limited				25,500	Mr. Noorul Amin Bachani
Baluchistan Coaters Limited	6	729,067	4,374		
	16 22	58,969	944	2,550 3,064	Mr. Sardar Muhammad
Bankers Equity Limited	10	104,358,300	1,043,583	1,043,583	Mr. Amjad Aziz Khan
Blue Star Spinning Mills	17	497,020	8,449	3,392	Chaudry Ghulam Farid
Bentonite (Pakistan) Limited				3,417	Mr. Khalid Shakil
CAST-N-LINK Products Limited	16	369,054	5,909	2,549	Mr. Nisar Ahmed
Calcuim Limited				404	Liquidated
Chaudry Wire Rope Ind Limited		7		1,878	Ch. Muhammad Akram



ANNEXURE 'A' AS REFERRED IN NOTE 9.5 TO THE FINANCIAL STATEMENTS

6. Details of Investment in Term Finance Certificates

Investee	No. of certificates held	Paid up value per certificate	Total paid up value	Outstanding amount	Name of Chief Executive
		(Rupees)	(Rupees	in 000`s)	
Chiniot Textile Mills Limited				109	Mr. Shahid Usman
Chiragh Sun Eng Limited				3,108	Rana Mushtaq Ahmed
Crescent Leasing Corp.	183,891	5,000	919,455	901,428	Mr. Anwar Shafi
Dress Leather Limited	1	4,365,075			
	16 17	126,058	2,017	3,663 4,663	Mr. Masood Ahmed
Dewan Farooq Spining Electronic Information	30,000	5,000	150,000	•	Dewan M. Yousuf Farooqui
& Energy System	14	581,032	-	4,014	
	5 19	344,167	1,721	1,282 5,296	Air Marabal (B) M. Magar
Faruki Pulp Mills Limited	19	2,627,445	36,784		Air Marshal (R) M. Waqar Mr. Salim A. Faruqi
·	14	2,027,445	30,764		·
Frontier Ceramics Limited	40	070 400	47.005	3,113	Mr. Shakirullah Durrani
Frontier Dextrose Limited	46	370,100	17,025		Mr. Taimur Shah
General Dairies & Foods Limited				1,350	Brig. (R) M.A. Baig
Glorex Textiles Mills Limited				1,139	Mr. M. Akram
Hospitex Limited				511	Dr. Amanullah Khan
Pakistan Mobile Communication Ltd	230,000	5,000	1,150,000	1,150,000	Mr. Zouhair A. Khaliq
Kashmir Polytex Limited				938	Muhammad Ashraf Khan
Kohinoor Weaving Mills	37,400	5,000	187,000	186,996	Mr. Amir Fayaz Shaikh
Khairpur Sugar Mills Limited	28	1,642,971	46,003	19,477	M. M. Muneeb Jumani
Larr Sugar Mills Limited	48	846,416			
	28 76	1,012,525	28,351	6,020 15,914	Mr. Abdul Rauf Faroug
Malik Food Industries Limited				2,472	Mr. Khalid Aziz Malik
Malik Textile Industries Limited	1	3,831,208	3,831	3,069	
	14	387,500		3,215	
	15			6,284	Mr. Ghulam Rasool Malik
Minaco Fabrics Mills Limited	28	468,319	13,113	7,350	Assets Sold
Mumtaz Shahbaz Textile Mills Lt	d			3,517	Mr. Mirza Mumtaz Baig
Munawar Engineering Limited	14	251,214	3,517	2,187	Mr. M. Azeem Khan
Munro & Miller (Pak) Limited				368	Mr. Yousuf Shaheen Dawood Pota
New Allied Electronic Ind. Pvt Ltd	45,000	5,000	225,000	225,000	Mian Pervez Akhtar
Novelty Fabrics Processing Mills				15,526	Mr. Zubair Mohsin



ANNEXURE 'A' AS REFERRED IN NOTE 9.5 TO THE FINANCIAL STATEMENTS

6. Details of Investment in Term Finance Certificates

Investee	No. of certificates held	Paid up value per certificate	Total paid up value	Outstanding amount	Name of Chief Executive
Dagkages Limited	F 000	(Rupees)		in 000`s)	Cyced Moiid Ali
Packages Limited	5,000	5,000	25,000	25,000	Syed Wajid Ali
Pak Kuwait Inv Co.	190,000	5,000	950,000	,	Mr. Isthakbal Mehdi
Pak Libya Holding Company	200,000	5,000	1,000,000		Mr. Khalid Sherwani
Pak Pattan Dairies Limited	40	004 445	5.440	3,242	Mr. Zubair Mohsin
Pangrio Sugar Mills Limited.	16	321,445	5,143		Mr. Farooq Ahmed Khan Mankek
Paramount Spining	42,000	5,000	210,000		Mr. Tanveer Ahmed
PIAC	483,040	5,000			Mr. Ahmed Saeed
Prime Commercial Bank Limited	22,000	5,000	110,000		Saeed I. Chaudhri
Pirjee Weaving Mills Limited				857	Mr. Zia-ur-Rehman
Promotals Limited				1,321	Mr. M. Yasin Chaudhri
Raja Weaving Mills Limited	14	516,891	7,236	3,831	Mr. Munaf Riaz
Rai Textile Mills				28	Sheikh M. Tahir
Regency Textile Limited	16	555,825	8,893	1,750 4,415	
5 7		·	,	6,165	Mr. M. Iqtidar Pervaiz
Rehman Sharif Textiles	0.4	400.074	0.045	070	
(Private) Limited	24 40	108,974	2,615	973 973	Mr. Rana Muhammad Sharif
Scan Recycling (Pak) Limited				774	Mr. Mazharul Haq
Sialkot Dairies Limted				2,320	Ch. Javed Mehdi
Security Leasing	25,000	5,000	125,000	125,000	M.R. Khan
Silver Land Mills Limited				1,650	Mr. Tanveer Iftikhar
Sunsas enterprises				4,614	Project Sold
Sunflo Juices Limited				5,230	Sardar Fida Hussain
Tandlianwala Sugar Mills	5,800	5,000	29,000	29,000	Mr. Haroon Akhtar
Taj Syringes Private Limited				5,142	Mr. A. Hameed Khan Burki
Tanocrafts Limited				948	Dr. Muzzafar Essani
Tharparkar Sugar Mills				26,238	Mr. Irfan Ali Shah
Turbo Tubes Limited				9	Liquidate
Ultra Engineering Private Limited	l			210	Mr. Sultan Ahmed
Zamir Textile Mills Limited	28 24	986,908 75,828	27,633 1,820	*	
	52	13,020	1,020	1,405 17,297	Mr. Allauddin Sheikh



ANNEXURE 'B' AS REFERRED IN NOTE 10.5 TO THE FINANCIAL STATEMENTS

											(rtapoc	s in million)
S. NO.	NAME & ADDRESS OF THE	NAME OF INDIVISUALS	NIC NUMBER	FATHER'S/ HUSBAND'S	OUTSTAND	ING LIABILITI OF THE		BEGNNING	PRINCIPAL WRITTEN-	MARK-UP FINANCIA	OTHER FINANCIAL	TOTAL
3. NO.	BORROWER	PARTNERS/ DIRECTORS	NIC NUMBER	NAME	PRINCIPAL	INTEREST/ MARK-UP	OTHERS	TOTAL	OFF	WRITTEN- OFF	RELIEF PROVIDED	
1.	M/s.A.Z. Hashmi (Pvt.) Ltd. 11/1, D - Street, Phase - V, DHA, Karachi.	1. Mr. Akbar Ali Hashmi 2. Mr. Irfan-ul-Haq 3. Mr. Yasin Zafar 4. Mrs. Rana Akhtar	1.0246-87-020656 2.502-63-080941 3.0244-85-121631 246-56-020661	1.Mr.M.Fazil Hashmi 2.Mr.Ikaramul Haq 3.Mr.M.Zaheer Hashmi 4.Mr.M.Fazil Hashmi	2.970	0.660	-	3.630	2.970	0.660	-	3.630
2.	M/s.MTM International Bearing Industries Limited, 40-KM, Multan Road, Manga Mandi,Distt. Lahore.	Mr. Faiz Ahmed Mr. Abdul Sattar Mr. Muhammad Riaz Mr. Abdul Ghaffoor	1.267-57-243777 2.267-60-065215 3.267-86-065215 4.267-63-065218	1.Mr.Ghulam Muhammad 2.Mr.Ghulam Muhammad 3.Mr.Ghulam Muhammad 4.Mr.Ghulam Muhammad	1.704	0.995	-	2.699	-	-	5.337	5.337
3.	M/s.National Absorbent Cotton Mills Company, A-37, S.I.T.E., Karachi.	Sheikh Iftikhar Hussain Sheikh Akhtar Hussain Sheikh Intizar Hussain Sheikh Ashfaq Hussain Sheikh Iqbal Hussain Sheikh Altaf Hussain	1.42201-9687666-7	1.Hafiz Fazal Hussain 2.Hafiz Fazal Hussain 3.Hafiz Fazal Hussain 4.Hafiz Fazal Hussain 5.Hafiz Fazal Hussain 6.Hafiz Fazal Hussain	1.908	1.517	0.202	3.627	-	0.519	0.388	0.907
4.	M/s.Imrana Industries (Pvt.) Limited, Kacha Sadiqabad Road, Rahimyar Khan	Mr. Aijaz Ahmed Mr. Ilyas Ahmed Mr. Rasghar Ahmed Mr. Saeed Khalid	N/A	1.Mr.Niaz Ahmed 2.Mr.Niaz Ahmed 3.Mr.Niaz Ahmed 4.Haji Khuda Bux	2.517	-	-	2.517	1.017	<u>-</u>	0.990	2.007
5.	M/s.Keep Cool. Frere Street, Dr.Daud Pota Road, Karachi.	Mr.S Abdul Nasir	N/A	N/A	1.034	0.367	-	1.401	1.034	-	0.367	1.401
6.	Mian Abdul Rashid, 10 - A, 8th Street, D. H. S., Karachi.	Mian Abdul Rashid	N/A	N/A	0.995	0.362	-	1.357	0.995	-	0.362	1.357
7.	M/s.Bright Auto Store, H.S.Advani Street,Plaza Square, M.A. Jinnah Road, Karachi.	Sheikh Muhammad Akram Sheikh Muhammad Ashraf	N/A	1.Shaikh Inayatullah 2.Shaikh Inayatullah	1.306	2.233	-	3.539	1.306	1.558	0.675	3.539
8.	M/s.Jamal Trading Coporation, Room No.8, Arkay Square, New Challi,Shahrah-e-Liaquat, Karachi.	1. Mr. Shamsuddin Jamal 2. Mr. M. K. Jamal 3. Mr. Habib Jamal 4. Mr.Noor Din Jamal	1.518-58-246364	1.Mr.Noorddin Jamal 2.Mr.Noorddin Jamal 3.Mr.Noorddin Jamal	0.668	0.770	-	1.438	0.668	0.176	0.594	1.438
9.	M/s.Imperial Traders, Ist Floor, Rehman Building, Bombay Bazar, Karachi.	Mr. Rasheed Ahmed	N/A	Mian Afzal Karim	0.086	0.161	-	0.247	· <u>-</u>	0.154	0.857	1.011
10.	M/s.United Traders, 16 - G, Gulberg - II, Lahore.	Mr.Iftikhar Ahmed Mr.Shahid Iftikhar Mr.Khalid Iftikhar	N/A	1.Late Siraj Ahmed	0.300	0.386	-	0.686	0.150	0.386	0.258	0.794
11.	Mr. Muhammad Shafi Ghuari, 75-A/1, Revenue Employees Society, Jauhar Town, Lahore.	Mr. Muhammad Shafi Ghuari	318-86-505535	Mr.Muhammad Ibrahim Ghauri	0.180	0.073	-	0.253	0.004	-	0.678	0.682



ANNEXURE 'B' AS REFERRED IN NOTE 10.5 TO THE FINANCIAL STATEMENTS

	1				OUTSTANDING LIABILITIES AT THE BEGNNING							
S. NO.	NAME & ADDRESS OF THE	NAME OF INDIVISUALS	NIC NUMBER	FATHER'S/ HUSBAND'S	OUTSTAND	OF THE		BEGINNING	PRINCIPAL WRITTEN-	INTEREST/ MARK-UP	OTHER FINANCIAL	TOTAL
3. NO.	BORROWER	PARTNERS/ DIRECTORS	NIC NUMBER	NAME	PRINCIPAL	INTEREST/ MARK-UP	OTHERS	TOTAL	OFF	WRITTEN- OFF	RELIEF PROVIDED	TOTAL
12.	Mr. Abdul Rahim Panezai, Kasra # 1387/1385, Ziarat,Quetta.	Mr. Abdul Rahim Panezai	N/A	Haji Muhammad Gul	0.500	0.654	-	1.154	-	-	0.704	0.704
13.	Mr. Abdul Wahab Muhalla Sharif Shah, Ratodero	Mr. Abdul Wahab	N/A	Mr.Abdul Haque Abbasi	0.050	0.374	0.021	0.445	0.004	0.180	0.576	0.760
14.	M/s.National Modarba Company Ltd. (M/s.Decola Pakistan Ltd.), Plot # 51, Sector # 7-A, Korangi Industrial Area, Karachi.	1.Mr.Abdulrehman M.Bukhtiar 2.Mr.Azfar Hasnain 3.Mr.Shafiq Ali Syed	2.517-41-034369 3.514-41-095366	1.Mr.Khalfan Bukhtiar 2.Syed Ainul Hassan 3.Mr.Raza Ali Syed	15.853	-	-	15.853	-	-	10.853	10.853
15.	M/s. Aaj Textile Mills Limited Shorkot Distt. Jhang & 15 - F,C. C. Gulberg, Lahore.	Syed Jamat Ali Shah Syed Shahzad Ali Shah Syed Mansoor Ali Shah	N/A	Syed Abdullah Shah Syed Abdullah Shah Syed Jamat Ali Shah	1.802	6.371	-	8.173	1.570	0.825	17.890	20.285
16.	M/s.Mansoor Textile Mills Ltd., Shorkot Distt. Jhang.	Syed Jamat Ali Shah Syed Shahzad Ali Shah Syed Mansoor Ali Shah	N/A	1.Syed Abdullah Shah 2.Syed Abdullah Shah 3.Syed Jamat Ali Shah	1.536	4.753	-	6.289	1.300	0.408	13.331	15.039
17.	Mst.Mina Jan, House No.D - 480, Peoples Colony, North Nazimabad, Karachi.	Mst. Mina Jan	N/A	N/A	0.719	0.523	0.077	1.319	0.083	0.523	0.355	0.961
18.	M/s.World Garments Pakistan (Pvt.) Limited, P.O. Box # 388, Usmanabad, Faisalabad.	1.Mr. Abdul Razzak 2.Mr. Riaz Ahmed 3.Mr. M.Qadir Khan 4.Mr. Sultan Khan 5.Mr. Sadiq Ali 6.Mr. Muhammad Ishaq 7.Late Ulfat Ali 8.Late Muhammad Ismail 9.Late Abdul Hameed	N/A	1.Late Ulfat Ali 2.Late Ulfat Ali	15.012	-	-	15.012	4.012	-	22.150	26.162
19.	M/s.Pak Belt Industries Limited. Sheikhupura Road, Lahore & 1 Canal Block, Aziz Avenue, Gulberg - 5, Lahore.	Shaikh Arshad Saeed Shaikh Asad Amin Shaikh Akmal Arshad	2.35201-9478856-1	1.Shaikh Muhammad Amin 2.Shaikh Arshad Saeed 3.Shaikh Arshad Saeed	1.214	-	-	1.214	-	-	4.194	4.194
20.	M/s.Qureshi Wool Industries, 10 - KM, Lahore - Sheikhupua Road, Lahore and 2nd Floor, Chinar Centre near Plastic Market, Shahalam Market, Lahore.		2.35202-7331506-1	1.Mian Ilam-ud-Din 2.Mian Ilam-ud-Din 3.Mian Ibtisarul Haq 4.Mian Ijazul Haq 5.Mian Muhammad Khalid 6.Mian Misbahur Rehman 7.Mian Muhammad Khalid	0.945	0.459	-	1.404	0.495	-	1.153	1.648
21.	M/s.Redco Pakistan (Pvt.) Ltd., Chak Shahzad, Islamabad.	1.Mr.Saif-ur-Rehman Khan 2.Mr.Mujeeb-ur-Rehman Khan 3.Mr.Atiq-ur-Rehman Khan 4.Late Amanullah Khan	1.270-54-108950 2.101-60-582256 3.272-66-441397	1.Late Amanullah Khan 2.Late Amanullah Khan 3.Late Amanullah Khan	17.008	8.069	-	25.077	_	-	17.570	17.570



ANNEXURE 'B' AS REFERRED IN NOTE 10.5 TO THE FINANCIAL STATEMENTS

											(Nupee	es in million)
S. NO.	NAME & ADDRESS OF THE	NAME OF INDIVISUALS	NIC NUMBER	FATHER'S/ HUSBAND'S	OUTSTAND	ING LIABILITI OF THE		BEGNNING	PRINCIPAL WRITTEN-	INTEREST/ MARK-UP	OTHER FINANCIAL	TOTAL
3. NO.	BORROWER	PARTNERS/ DIRECTORS	NIC NOWIBER	NAME	PRINCIPAL	INTEREST/ MARK-UP	OTHERS	TOTAL	OFF	WRITTEN- OFF	RELIEF PROVIDED	TOTAL
22.	M/s.M. Suleman & Co., Ghalla Mandi, Bahawalnagar.	1.Mr.Abdul Razzak 2.Mr.Abdul Shakoor 3.Mr.Abdul Ghaffar 4.Mian Muhammad Suleman	N/A	1.Mian Muhammad Suleman 2.Mian Muhammad Suleman	0.250	0.856	-	1.106	-	0.384	1.980	2.364
23.	M/s. Yousuf Hardware Industries, F - 5/A, S. I. T. E., Karachi.	1.Mr.Akber Mehmood 2.Mr.Anis Iqbal 3.Mr.Asghar Mehmood 4.Mr.Khurshed Ahmed	1.517-70-068723 2.517-60-339344	1.Mr.Muhammad Ahmed 2.Mr.Muhammad Ahmed 3.Mr.Muhammad Ahmed 4.Mr.Muhammad Ahmed	6.913	15.533	-	22.446	6.913	15.146	49.271	71.330
24.	M/s.Husssain Beverages Ltd., Korangi Industrial Area, Karachi.	1.Mr.Sajjad Hussain 2.Mrs.Uzma Hussain	1.517-89-187185 2.517-93-187187	1.Mr.Abbas Hussain 2.Mr.Abbas Hussain	5.906	6.369	-	12.275	-	-	19.797	19.797
25.	M/s.Feroz Muhammad Ali, Salim Centre, Ram Bharti Street, Jodia Bazar, Karachi.	Mr. Feroz Muhammad Ali	N/A	Mr.Muhammad Ali	2.381	0.525	-	2.906	2.381	0.041	0.484	2.906
26.	M/s. Radio Palace, Feroz Castle Building, Frere Road, Karachi.	Mr. Jaffar Ali	515-55-175996	Mr.Rajab Ali	3.562	-	-	3.562	3.562	-		3.562
27.	M/s.Pak Punjab Carpets Limited, Kot Lakhpat, Lahore.	Khawaja Zubair Ahmed Khawaja Adnan Zubair Khawaja Talha Zubair Mrs. Mussarat Zubair Khawaja Imran Zubair Khawaja Imran Zubair Khawaja Ahsan Zubair Mrs. Huma Adnan	N/A	1.Khawaja Ghulam Mohyuddin 2.Khawaja Zubair Ahmed 3.Khawaja Zubair Ahmed 4.Khawaja Zubair Ahmed 5.Khawaja Zubair Ahmed 6.Khawaja Zubair Ahmed 7.Khawaja Adnan Zubair	1.000	-	-	1.000	-	-	0.626	0.626
28.	M/s.Pak Soya Feeds (Pvt.) Ltd., Pano Dheri,Oghi Road-Mansehra & 53 - Main Shadman Market, Lahore.		3.13101-2877221-7	2.Mr.Muhammad Afzal Khan 3.Mr.Muhammad Afzal Khan 4.Mr.Muhammad Afzal Khan	5.015	2.227	-	7.242	-	0.930	12.124	13.054
29.	M/s. G.M.Textile, P - 442, Street # 11-12, Mian Bazar - Mansoorabad, Faisalabad.	Hafiz Ghulam Mustafa Mr.Ghulam Muhammad Mr.Muhammad Akram Shakeel Mst. Anwari Hafiz Ghulam Murtaza	1.244-31-282418 2.244-41-282408 3.244-49-282415 4.255-35-132046	1.Mr.Muhammad Ali 2.Mr.Muhammad Ali 3.Mr.Muhammad Ali 4.W/o.Syed Ahmed	4.299	0.247	-	4.546	0.367	-	1.778	2.145
30.	M/s.Sanaullah & Company, P - 442, Street # 11/12, Mansoorabad, Faisalabad.	Mr.Sanaullah Mr.Muhammad Akram Sakeel Mr.Ghulam Muhammad Hafiz Ghulam Mustafa	N/A	Mr.Rehmatullah	7.000	1.386	-	8.386	2.500	0.616	1.867	4.983



ANNEXURE 'B' AS REFERRED IN NOTE 10.5 TO THE FINANCIAL STATEMENTS

	T	T		T					1		(Napel	S III IIIIIIIOII)
S. NO.	NAME & ADDRESS OF THE	NAME OF INDIVISUALS	NIC NUMBER	FATHER'S/ HUSBAND'S	OUTSTAND	ONG LIABILITI		BEGNNING	PRINCIPAL WRITTEN-	INTEREST/ MARK-UP	OTHER FINANCIAL	TOTAL
	BORROWER	PARTNERS/ DIRECTORS	1	NAME	PRINCIPAL	INTEREST/ MARK-UP	OTHERS	TOTAL	OFF	WRITTEN- OFF	RELIEF PROVIDED	TOTAL
31.	M/s.Karachi Properties & Investment Company(1974) Ltd., (Hyatt Regency Hotel), Opp. PIDC House, Karachi.	1. Mr. M. C. Minwalla 2. Mr. K. M. Muneer 3. Mr. D. C. Minwalla 4. Mr. K. M. Rafi Muneer 5. Mrs.Vera N. Dastior 6. Mr. K. M. Zaki Muneer	N/A	N/A	21.100	43.173	-	64.273	-	5.915	213.507	219.422
32.	M/s.Arkay Traders, 205, Unit Tower, I.I. Chundrigar Road, Karachi.	Mr. Sultan Muhammad	501-40-682086	N/A	1.378	0.199	-	1.577	1.378	0.049	0.150	1.577
33.	M/s.Kamal Enterprises Ltd., 2 - Jail Road, Quetta and factory at Sibi - Baluchistan.	Justice (Rtd) Khuda Bux Marri Mrs.Anita Yasmin Mir Kamal Farid Marri Ms.Naeem B. Marri Mrs. Elsa Yasmeen	N/A	N/A	1.804	1.578	-	3.382	0.304	1.535	0.043	1.882
34.	M/s.Al-Furnishers Industries Limited, S.I.E., Kohat Road,Peshawar.	1. Mr. Amjad Ali 2. Mr. S.M. Saeed 3. Mr. Saeed Ahmed	N/A	N/A	0.500	1.065	-	1.565	0.500	-	1.065	1.565
35.	M/s.Pak Soap Industries, Plot # B-47, S.I.E.,Sukkur	Mr. Muhammad Arif Khan	409-86-055960	Hafiz Muhammad Usman	0.680	0.413	-	1.093	0.255	0.240	1.273	1.768
36.	M/s.Punjab Agro Services, Old Sabzi Mandi, Multan.	Mr.Rashid Tanveer	N/A	Mr.Muhammad Rafi	0.425	-	-	0.425	0.425	-	1.065	1.490
37.	M/s.Modren Textile lindustries, 24 - 1 - A. Industrial Estate, Multan.	Mr.Zia Mohiuddin	N/A	N/A	7.942	2.699	-	10.641	7.942	0.864	1.835	10.641
38.	M/s. Diplomat Socks (Pvt.) Ltd.	Mr.Karamatullah Qazi Mrs. Fozia Qazi Miss Nadira Qazi	N/A	N/A	0.450	0.839	-	1.289	0.450	0.531	0.308	1.289
39.	M/s.G.M.Pipe Industries	Mr.Muhammad Iftikhar Mr.Muhammad Riaz Mr.Muhammad Iqbal	N/A	N/A	0.775	0.691	-	1.466	0.775	0.406	0.285	1.466
40.	M/s.Overseas Blue Star Ghee Mills Limited, Plot # 58 to 62, S.I.E., Multan Road, Bahawalpur.	Mr.Arshad Mir Mr.Javed Ahmed Mr.M. Rashid Mir Mrs. Saira Arshad	1.501-86-460027 2.276-46-153029 3.501-62-158632 4.501-86=760938	1.Mr.Ghulam Muhammad 2.Mr.Ghulam Muhammad 3.Mr.Ghulam Muhammad 4.Mr.Arshad Mir	25.701	-	_	25.701	7.013	-	51.275	58.288
41.	M/s.Daman Oil Mills Ltd., Tank Road, D. I. Khan.	1.Mr.Habibullah Kundi 2.Mst.Mehrun Nissa Khan 3.Mr.Haq Nawaz Khan Kundi 4.Mr.Saeed Akber Khan Kundi 5.Mr.Sanaullah Khan Kundi 6.Mr.Iqbal Naeem	N/A	1.Mr.Alamgir Khan Kundi 2.Mr.Habibullah	20.986	7.938	-	28.924	4.532	5.013	41.807	51.352



ANNEXURE 'B' AS REFERRED IN NOTE 10.5 TO THE FINANCIAL STATEMENTS

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S. NO.	NAME & ADDRESS OF THE	NAME OF INDIVISUALS	NIC NUMBER	FATHER'S/ HUSBAND'S	OUTSTAND	DING LIABILITIES AT THE BEGNNING OF THE YEAR			PRINCIPAL WRITTEN-	INTEREST/ MARK-UP	FINANCIAL	TOTAL
o. No.	BORROWER	PARTNERS/ DIRECTORS		NAME	PRINCIPAL	INTEREST/ MARK-UP	OTHERS	TOTAL	OFF	WRITTEN- OFF	RELIEF PROVIDED	IOIAL
42.	M/s.Saigol Auto & Engineering.Works(Pvt.) Ltd., Saigol House, 205-Tannary Road, Bihar Colony, Karachi.	1.Mr.Muhammad Nasir Saigol 2.Mr.Khurram Naseer Saigol 3.Mr.Abdul Khalique	1.508-41-125211 2.508-65-125214	1.Muhammad Bashir Saigol 2.Muhammad Nasir Saigol 3.Mr.Abdul Rasheed	3.693	4.518	-	8.211	3.693	4.518	18.008	26.219
43.	M/s.Adamjee Construction, Company (Pvt.) Ltd., 5th Floor, Adamjee House, I.I.Chundrigar Road, Karachi.	Mr. Abdul Razzak Usman Mr. A. R. Adamjee Mr. Akhtar Adamjee Mr. Muhammad Yousuf Mr. Aziz Fazal	N/A	N/A	2.120	1.155	-	3.275	-	0.832	1.538	2.370
44.	M/s.Rainbow Industries Ltd. (Now I.I.S. Textile Mills Ltd.), Bhai Pheru,Tehsil:Chunian, Distt.Kasur.	Mian Tanveer A. Shaikh Mian Javed A. Shaikh Mr. Abdul Rasheed	N/A	N/A	0.650	1.140	-	1.790	-	0.940	0.769	1.709
45.	M/s.Syncot Textile Mills (Pvt.) Limited	1.Syed Shamim Alam 2.Mr.Muhammad Ahmed	516-52-235782	Mr.S. Hafiz Alam	2.708	0.485	-	3.193	2.666	0.485	2.699	5.850
46.	M/s.Silver Tech	1.Syed Shamim Alam 2.Mr.Muhammad Ahmed	516-52-235782	Mr.S. Hafiz Alam	4.558	1.278	-	5.836	-	0.909	7.008	7.917
47.	M/s.Amritech Trading Company	1.Syed Shamim Alam 2.Mr.Muhammad Ahmed	516-52-235782	Mr.S. Hafiz Alam	0.400	0.395	-	0.795	-	0.395	0.719	1.114
48.	M/s.Parpiani Cotton Ginning & Pressing Factory, S.# 46/4-16, 47/2-34, Deh: Ranipur Distt.Gambat.	1.Mr.Chandan Das 2.Mr.Kauromal 3.Mr Ram Chand 4.Mr.Pursumal	1.440-59-149693	Mr.Pursoo Mal	1.741	2.098	-	3.839	0.641	1.678	3.380	5.699
49.	Muhammad Nasir	Mr.Muhammad Nasir	513-86-125089	N/A	0.348	0.621	0.085	1.054	-	0.423	0.169	0.592
50.	M/s.Sana Knitting Industries, Plot # 28, Sector # 21, Korangi Industrial Area, Karachi.	Mr.Muhammad Akhtar Chaudhry	42201-1453596-9	N/A	5.730	6.853	-	12.583	1.411	2.903	4.350	8.664
51.	M/s.Pakistan Wire Industries, E - 51, S.I.T.E., Karachi.	Mr.Mehmood Ahmed	510-35-331650	Khawaja Abdul Samad	8.112	1.802	-	9.914	0.590	1.121	0.682	2.393
52.	M/s.Hafeez Steel Works, B - 61, Industrial Estate, Dhak Road, Sukkur.	Mr.Muhammad Hafeez	N/A	Mr.Yamin	0.150	0.335	-	0.485	-	0.312	0.683	0.995
53.	M/s.Blessed International (Pvt) Ltd.,	1.Mian Ghulam Hussain 2.Mr.Ghulam Muhammad Bhatti 3.Mr.Mazhar Iqbal 4.Mr.Muhammad Abdul Wahab	N/A	1.Mr.Nawab Din 2.Mr.Sooda Khan Bhatti 3.Ghulam Muhammad Bhatti 4.Abdul Wahab	0.530	0.238	-	0.768	0.530	-	0.238	0.768



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S. NO.	NAME & ADDRESS OF THE BORROWER	NAME OF INDIVISUALS PARTNERS/ DIRECTORS	NIC NUMBER	FATHER'S/ HUSBAND'S	OUTSTANDING LIABILITIES AT THE BEG OF THE YEAR			BEGNNING	PRINCIPAL	INTEREST/ MARK-UP	OTHER FINANCIAL	TOTAL
5. NO.			NIC NUMBER	NAME	PRINCIPAL	INTEREST/ MARK-UP	OTHERS	TOTAL	WRITTEN- OFF	WRITTEN- OFF	RELIEF PROVIDED	IOIAL
54.	M/s.Khattak Edible Oil Mills (Pvt.) Ltd., Rakh Canal East Road, Opp:Rafhan Maiz Products, Faisalabad	1.Mr.Muhammad Adil Monoo 2.Mr.Muhammad Irfan Monoo 3.Mrs.Fouzia Monoo 4.Mrs.Rukhsana Monoo 5.Mr.Muhammad Rafiq Monoo 6.Malik Gulab Khan 7.Malik Saeed Khan	N/A	N/A	13.025	1.646	-	14.671	11.656	1.646	3.566	16.868
55.	M/s.Kehkashan Textile (Pvt.) Limited, Plot # 12 & 12/1, Sector No.15, Korangi Industrial Area, Karachi	1.Mr.Niaz Khalid 2.Mrs.Sabohi Gul		1.Mr.Saif Khalid 2.Mr.Gul Muhammad	59.673	3.257	-	62.930	9.673	1.580	38.943	50.196
56.	M/s.Azeem Sons, Suite D, Ist Floor, Al-Haroon Building. 10-Garden Road, Karachi.	1.Mr.Nusrat Azeem 2.Mr.Shaukat Azeem 3.Mr.Sajjad Azeem		1.Mr.Muhammad Azeem 2.Mr.Muhammad Azeem	0.850	1.171	-	2.021	-	1.030	0.924	1.954
57.	M/s.Waziristan Oil Industries Limited.	1.Mr.Muhammad Adil Monoo 2.Mr.Muhammad Irfan Monoo 3.Mrs.Fouzia Monoo 4.Mrs.Rukhsana Monoo 5.Mr.Muhammad Rafiq Monoo 6.Malik Gulab Khan 7.Malik Saeed Khan	N/A	N/A	11.006	1.617	-	12.623	9.638	0.001	1.616	11.255
58.	M/s.Tariq Cooking Oil Mills (Pvt.) Limited, 6-KM,Raiwind-Kasur Road,Kasur & Room # 3, Hussain Plaza, 13, Fane Road, Lahore.	1.Mr.Irshad Hussain Malik 2.Mr.Tariq Hussain Irshad 3.Mst.Parveen Akhtar	N/A	N/A	9.562	4.843	-	14.405	3.985	4.483	5.344	13.812
59.	M/s.Sunshine Jute Mills Ltd., Sheikhupura Road, Distt.Sheikhupura & 112-B, Gulberg Road, Lahore.	1.Mian Aftab A. Sheikh 2.Mrs.Nasreen Aftab 3.Miss Aysha Aftab 4.Miss Aliya Aftab 5.Mr.Avais Mazhar Hussain 6.Mr.Hussain Aftab	N/A	N/A	5.921	5.517	-	11.438	0.978	1.182	45.496	47.656
60.	M/s.Suhail Aamir Industries (Pvt.) Limited. Kabirwala Road, Khanewal - Multan.	1.Mr.Muhammad Sadiq 2.Mr.Muhammad Nawaz 3.Mr.Muhammad Kazim 4.Mr.Muhammad Iqbal	N/A	N/A	20.840	-	-	20.840	15.340	-	3.183	18.523



ANNEXURE 'B' AS REFERRED IN NOTE 10.5 TO THE FINANCIAL STATEMENTS

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S. NO.	NAME & ADDRESS OF THE	NAME OF INDIVISUALS	NIC NUMBER	FATHER'S/ HUSBAND'S	OUTSTAND	ING LIABILITI OF THE		BEGNNING	PRINCIPAL WRITTEN-	INTEREST/ MARK-UP	OTHER FINANCIAL	TOTAL
0.110.	BORROWER	PARTNERS/ DIRECTORS	NIC NOMBER	NAME	PRINCIPAL	INTEREST/ MARK-UP	OTHERS	TOTAL	OFF	WRITTEN- OFF	RELIEF PROVIDED	
61.	M/s.Hub Textile Mills Limited, Phase-V,Industrial Estate, Hattar, Distt.Haripur -NWFP	Old Directors: 1.Manzurul Hasan 2.Mr.Tanvir Hasan 3.Mr.Azmat Ashraf 4.Mr.Dhahid Azmi 5.Ms.Bushra Hassan New Directors: 1.Mr.Saad Abdullah Al-Nadvi 2.Mr.Akhtar Ali Khan 3.Mr.S. Rahimullah 4.Mr.Muhammad Younus Khan 5.Mr.Shafiqur Rahman Adhami	1.516-40-183183 2.501-93-002576	1.Mr.Abdullah Abbas 2.Mr.Hashmat Ali Khan 3.Syed Qadir 4.Iqbal Hussain Khan 5.Mr.M.A.R.Adhami	47.974	21.166	-	69.140	-	-	59.483	59.483
62.	M/s.Nayab Spinning & Weaving Mills Limited, Kotla Kahlwan, Distt.Sheikhupura and 145-E/1, Gulberg-III,Lahore.	s 1.Chaudhry Naeem Gulzar 2.Chaudhry Suhail Gulzar 3.Chaudhry Waseem Gulzar 4.Chaudhry Shakeel Gulzar 5.Chaudhry Mazhar Shakeel 6.Mrs.Shakeela Naeem 7.Mrs.Samina Gulzar	1.226-86-115668 2.226-93-115669 3.226-74-115670 4.226-76-115672 5.272-59-107280 6.226-89-405645 7.226-92-115471	1.Chaudhry Gulzar Muhammad 2.Chaudhry Gulzar Muhammad 3.Chaudhry Gulzar Muhammad 4.Chaudhry Gulzar Muhammad 5.Mr.Inayatullah Bhatti 6.Chaudhry Naeem Gulzar 7.Chaudhry Gulzar Muhammad	309.281	120.720	-	430.001	194.538	-	74.235	268.773
63.	Mr.Muhammad Aslam Waheed, A-410,Erum Square, Block - 11, Gulshan-e-Iqbal, Karachi.	Mr.Muhammad Aslam Waheed	277-55-116888	Mr.Khushi Muhammad	0.500	0.100	-	0.600	-	0.025	0.602	0.627
64.	M/s.Yaqoob Salim Export House, R - 1213, Block - 17, Federal 'B' Area,Karachi.	Mr.S.M.Salim	501-50-123641	Mr.S.Badar	0.303	0.654	-	0.957	-	0.512	1.792	2.304
65.	M/s. Daily Jiddat, Rehman Baba Colony, Shoba Bazar,Peshawar.	Mr.S. M. Rizvi	Expired	N/A	-	0.351	-	0.351	-	0.125	0.647	0.772
66.	M/s. Akbar Tanneries Niaz Nagar, Kasur	Sheikh Akbar Siddique	280-54-205996	Mr.Muhammad Siddique	0.539	0.145	-	0.684	0.407	0.001	0.997	1.405
67.	M/s. Sheikh Industry (Pvt) Ltd., A-67, Small Industries Estate, Sukkur.	1.Mr.Sadaruddin Shaikh 2.Mr.Najamuddin Shaikh 3.Mst.Fariha Naseem 4.Mst. Samar Jahan	1.409-55-147225 2.409-57-147227 3.409-62-226822 4.409-60-147228	1.Mr.Nooruddin Shaikh 2.Mr.Nooruddin Shaikh 3.W/o.Mr.Sadaruddin Shaikh 4.W/o.Mr.Iqbal Bashir	0.665 n	0.277	-	0.942	0.215	-	1.692	1.907
68	B M/s.Wincola (Pvt.) Limited.	1.Sheikh Shaukat Ali 2.Hafiz Saadat Ali 3.Sheikh Ashraf Ali	1.272-20-071450 2.272-55-195737 3.272-58-367099	1.Hafiz Sakhawat Ali 2.Sheikh Shaukat Ali 3.Sheikh Shaukat Ali	0.857	0.250	-	1.107	0.206	-	0.668	0.874



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					OUTSTAND	ING LIABILITI	ES AT THE	BEGNNING		INTEREST/	1	es in million)
S. NO.	NAME & ADDRESS OF THE	NAME OF INDIVISUALS	NIC NUMBER	FATHER'S/ HUSBAND'S	COTOTAINS	OF THE YEAR				MARK-UP	FINANCIAL	TOTAL
o. no.	BORROWER	PARTNERS/ DIRECTORS	NIC NOMBER	NAME	PRINCIPAL	INTEREST/ MARK-UP	OTHERS	TOTAL	WRITTEN- OFF	WRITTEN- OFF	RELIEF PROVIDED	TOTAL
69	Mr.Muhammad Iqbal, House No.1, Gali No.11, Boby Snacks, Frere Road, Karachi.	Mr.Muhammad Iqbal	601-47-164547	N/A	0.234	0.130	0.019	0.383	0.161	0.130	0.209	0.500
70	Mrs.Bushra Farooq, III-RD, F-9/14, Nazimabad # 3, Karachi.	Mrs.Bushra Farooq	502-52-422991	Mr.M Yaseen	0.238	0.098	0.015	0.351	0.164	0.098	0.238	0.500
71	Syed Irshad Anwar, 43/1-F, Block - 6, P.E.C.H.S., Karachi.	Syed Irshad Anwar	701-87-087294	N/A	0.236	0.080	0.003	0.319	0.172	0.080	0.248	0.500
72	Mr.Iqbal Hussain, Peshawar.	Mr.Iqbal Hussain	Expired	N/A	0.125	0.152	-	0.277	-	0.152	0.416	0.568
73	M/s.Faizan Impex, Room # 51, 3rd Floor, Textile Plaza, M.A. Jinnah Road, Karachi.	Mr.Haroon Habib	509-53-005556	Mr.Habib	1.388	0.084	-	1.472	0.137	-	0.581	0.718
74	Mr.Yar Zaman Khan, 10/547, Block "C", Shershah, Karachi.	Mr.Yar Zaman Khan	N/A	N/A	0.197	0.947	0.088	1.232	-	0.724		0.724
75	M/s.Al Fahad Medical Complex, Plot # 186/3, Shahrah-e-Faisal, Karachi.	1.Dr.Zubair Mirza 2.Mr.Mazhar Alam 3.Mrs.Salma Ehsan	1.517-44-331725 2.358-47-153808 3.517-57-331724	1.Mr.Ozair Mirza 2.Mr.Izhar Alam 3.Dr.Zubair Mirza	-	6.793	-	6.793	-	-	3.396	3.396
76	M/s.Fahad Ice Factory, 8-E, Model Town, Lahore.	1.Mr.Tasneem Ahmed 2.Mrs.Sabiha Bano Tasneem	2.35202-88-29278	2.Mr.Tasneem Ahmed	0.820	0.367	-	1.187	-	-	0.642	0.642
77	M/s.First Hi-Tech Composing, Plot # J-559,Ruby Road, Saeedabad, Karachi.	Mr.Muhammad Shoaib	517-47-224370	Mr.Muhammad Shafiq	1.003	0.509	-	1.512	-	-	2.349	2.349
78	M/s.Tando Adam Bone Mills Ltd., P. O. Box # 4295,Serai Road, Karachi.	1.Mr.Muhammad Bashir 2.Mr.Fazal Rehman 3.Mrs.Zubeda Begum 4.Mr.Nisar Ahmed 5.Mr.Muhammad Umar 6.Mr.Muhammad Suleman	1.42301-891804-1 2.42301-84269-1	1.Haji Muhammad Usman 2.Haji Muhammad Usman 3.Haji Muhammad Usman 4.Haji Muhammad Usman	0.316	0.835	-	1.151	-	-	1.632	1.632
79	M/s.Saeed & Company, Shama Cinema Road, Morcha Chowk,Lahore.	Mr.Abu Saeed Ehsan	275-92-036634	Mr.Muhammad Ehsan	0.615	-	-	0.615	-	-	1.136	1.136
80	M/s.K. S. Trading Company, 10,New Cycle Market, Nila Gumbad,Lahore.	Sheikh Alla-ud-Din	35201-10-799039	Sheikh Muhammad Tufail	-	0.125	-	0.125	-	0.065	0.586	0.651
81	Mr.M.Ayub Khan, Jelus Bazar, Larkana.	Mr.M.Ayub Khan	N/A	Mr.Gulab Khan	0.100	0.669	0.015	0.784	-	0.205	1.404	1.609
				Total	703.382	307.886	0.525	1,011.793	311.706	63.614	792.090	1,167.410