

Pamela Mitchell

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Summary

Experienced sales professional with 3 years of experience

Skills

account management • business development • cold calling • crm • customer relationship management
• closing • negotiation • sales forecasting

Experience

02/2019 - 06/2020

Sales Specialist - Thompson, Welch and Wallace

- Generated \$240K in revenue through new client acquisition
- Developed sales strategies and presentations
- Managed portfolio of 45 key accounts
- Developed sales strategies and presentations

04/2018 - 12/2020

Sales Senior - Potter, Flores and Carrillo

- Achieved 111% of sales targets consistently
- Generated \$332K in revenue through new client acquisition

01/2021 - 05/2025

Sales Specialist - Vargas LLC

- Generated \$455K in revenue through new client acquisition
- Developed sales strategies and presentations
- Managed portfolio of 42 key accounts
- Generated \$493K in revenue through new client acquisition

07/2018 - 01/2024

Sales Manager - Owen and Sons

- Generated \$484K in revenue through new client acquisition
- Achieved 117% of sales targets consistently
- Managed portfolio of 16 key accounts
- Generated \$381K in revenue through new client acquisition

Education

- Associate of Computer Science, Andrews, Butler and Garrett University (2019)
- Associate of Design, Brown-Duncan University (2017)