

Lori Porter

Email: cartermichael@example.net | Phone: +1-958-652-0470x9801
Address: 6609 Thompson Common Suite 553, Johnsonland, NC 03161

Summary

Experienced sales professional with 7 years of experience

Skills

account management • cold calling • negotiation • sales presentations • lead generation • crm • prospecting • sales strategy

Experience

10/2021 - 04/2025

Sales Specialist - Carpenter-Nolan

- Managed portfolio of 19 key accounts
- Developed sales strategies and presentations

01/2018 - 11/2023

Sales Specialist - Matthews Ltd

- Developed sales strategies and presentations
- Managed portfolio of 31 key accounts
- Managed portfolio of 27 key accounts

03/2022 - 04/2025

Sales Manager - Boyer Ltd

- Achieved 101% of sales targets consistently
- Achieved 108% of sales targets consistently
- Achieved 119% of sales targets consistently

01/2023 - 04/2024

Sales Associate - Butler, Johnson and Holmes

- Achieved 107% of sales targets consistently
- Managed portfolio of 25 key accounts

Education

- Master of Computer Science, Watson-Clark University (2018)