

Amanda King

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Summary

Dedicated sales professional passionate about delivering excellence

Skills

lead generation • cold calling • crm • prospecting • sales presentations • customer relationship management • closing • negotiation

Experience

06/2019 - 01/2023

Sales Senior - Marquez and Sons

- Managed portfolio of 38 key accounts
- Developed sales strategies and presentations
- Managed portfolio of 26 key accounts

11/2018 - 11/2022

Sales Manager - Roberts-Jones

- Achieved 117% of sales targets consistently
- Generated \$204K in revenue through new client acquisition
- Generated \$416K in revenue through new client acquisition
- Generated \$246K in revenue through new client acquisition

Education

- Bachelor of Design, Meadows Group University (2019)