

# Donna Brown

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## Summary

Experienced sales professional with 9 years of experience

## Skills

prospecting • sales strategy • customer relationship management • sales forecasting • closing • business development • crm • account management

## Experience

**05/2020 - 03/2023**

**Sales Specialist** - Pratt-Barnett

- Developed sales strategies and presentations
- Achieved 96% of sales targets consistently
- Generated \$384K in revenue through new client acquisition
- Achieved 111% of sales targets consistently

**01/2021 - 10/2024**

**Sales Associate** - Simpson, Sanchez and Gomez

- Achieved 118% of sales targets consistently
- Developed sales strategies and presentations

## Education

- Master of Business Administration, Lewis Inc University (2016)
- Master of Design, Schmitt-Wheeler University (2011)