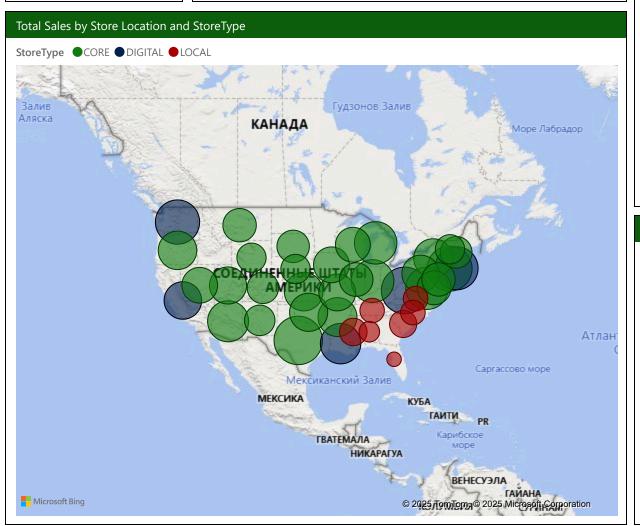
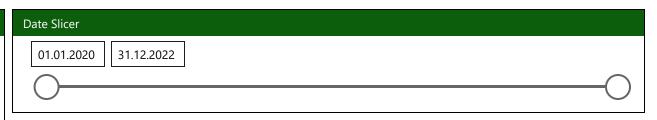
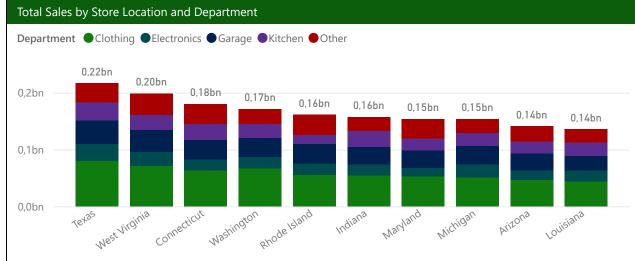
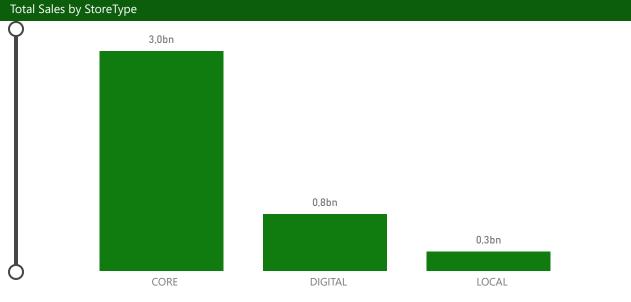
Department Slicer	Key Metrics		
☐ Clothing ☐ Electronics ☐ Garage ☐ Kitchen ☐ Other	Total Sales YTD 1bn	Total Sales	Total Gross Margin
	IDN	4,05bn	2,22bn







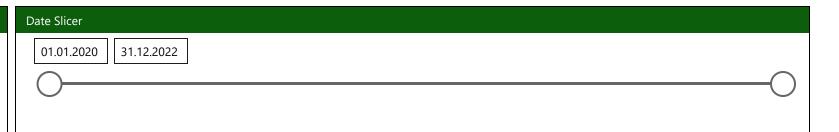




Sales KPI Tracking

18 034 213

Goal: 27 297 241 (-33.93%)



Store Location	Total Wages	Total Sales ▼	Difference From Target
Texas	36 750 119,25	216 481 070,68	\$8 852 645
West Virginia	33 587 616,86	198 538 739,16	(\$13 375 226)
Connecticut	30 387 937,46	179 945 136,87	\$36 028 934
Washington	28 999 247,58	171 520 761,79	\$1 1 265 199
Rhode Island	27 243 355,04	161 061 381,58	\$8 011 132
Indiana	26 763 924,94	157 118 6 99,23	\$21 65 7 084
Maryland	26 198 809,19	153 944 4 29,59	\$856 292
Michigan	26 334 606,75	153 552 1 84,29	\$16 447 753
Arizona	23 949 848,18	140 621 514,47	\$1 2 425 336
Louisiana	22 777 357,58	— 135 562 089,13	\$1 1 205 959
Arkansas	20 671 524,03	122 50 9 570,58	\$1 1 513 805
New York	20 757 984,27	121 86 5 538,20	\$15 153 158
Kansas	20 457 589,88	120 21 5 735,95	\$15 064 837
Oregon	20 244 499,50	▼ 119 00 1 032,24	\$14 292 628
Oklahoma	19 719 970,19	▼ 116 15 8 938,75	(\$5 455 320)
California	18 830 284,95	▼ 111 1 35 579,77	\$1 2 442 939
Pennsylvania	18 577 282,22	▼ 109 5 47 017,84	\$20 1 58 938
Utah	18 527 593,21	▼ 108 2 71 808,63	\$9 324 656
Missouri	17 998 205,35	▼ 105 5 78 714,87	\$1 2 284 093
Iowa	16 692 791,57	98 625 116,08	\$16 028 431
Nevada	16 730 565,81	▽ 97 730 914,24	(\$2 202 258)
Wisconsin	15 591 493,19	▽ 91 863 220,21	\$2 664 534
Delaware	14 509 570,92	85 288 980,53	\$1 0 919 782
Illinois	14 234 441,26	▼ 83 632 051,65	\$2 016 858
Montana	13 862 319,08	82 365 721,15	\$5 236 169
New Jersey	14 106 415,13	82 139 174,68	\$2 953 884
South Dakota	12 999 330,44	▼ 76 184 615,37	\$3 264 098
New Hampshire	12 158 869,81	7 1 666 386,27	\$7 976 252

