## **AtliQ Hardwares**

FILTERS Market Performance vs Target

region All division All

| Country            | 2019  | 2020   | 2021   | 2021-Target | %                    |
|--------------------|-------|--------|--------|-------------|----------------------|
| Australia          | 3.9m  | 10.7m  | 21.0m  | -2.2m       | -10 <mark>.5%</mark> |
| Austria            |       | 0.1m   | 2.8m   | -0.3m       | -1 <mark>1.7%</mark> |
| Bangladesh         | 0.5m  | 2.3m   | 7.0m   | -0.7m       | -10 <mark>.3%</mark> |
| Canada             | 4.8m  | 12.2m  | 35.1m  | -5.1m       | -14.5%               |
| China              | 1.4m  | 5.4m   | 22.9m  | -2.1m       | -9 <mark>.0%</mark>  |
| France             | 4.0m  | 7.5m   | 25.9m  | -2.2m       | -8. <mark>4%</mark>  |
| Germany            | 2.6m  | 4.7m   | 12.0m  | -1.5m       | -1 <mark>2.7%</mark> |
| India              | 30.8m | 49.8m  | 161.3m | -9.6m       | -5.9 <mark>%</mark>  |
| Indonesia          | 2.5m  | 6.2m   | 18.4m  | -2.4m       | -1 <mark>2.9%</mark> |
| Italy              | 2.9m  | 4.5m   | 11.7m  | -1.0m       | -9 <mark>.0%</mark>  |
| Japan              |       | 1.9m   | 7.9m   | -0.3m       | -4.1%                |
| Netherlands        | 0.2m  | 3.4m   | 8.0m   | -0.7m       | -8. <mark>2%</mark>  |
| Newzealand         |       | 2.0m   | 11.4m  | -1.4m       | -1 <mark>2.3%</mark> |
| Norway             |       | 2.5m   | 13.7m  | -1.4m       | -10 <mark>.5%</mark> |
| Pakistan           | 0.6m  | 4.7m   | 5.7m   | -0.5m       | -9 <mark>.3%</mark>  |
| Philiphines        | 5.7m  | 13.4m  | 31.9m  | -2.5m       | -7. <mark>8%</mark>  |
| Poland             | 0.4m  | 2.8m   | 5.2m   | -0.9m       | -18.1%               |
| Portugal           | 0.7m  | 3.6m   | 11.8m  | -0.5m       | -4.3 <mark>%</mark>  |
| South Korea        | 12.8m | 17.3m  | 49.0m  | -4.4m       | -8 <mark>.9%</mark>  |
| Spain              |       | 1.8m   | 12.6m  | -1.8m       | -14.1%               |
| Sweden             | 0.1m  | 0.2m   | 1.8m   | -0.2m       | -1 <mark>1.1%</mark> |
| United Kingdom     | 2.0m  | 8.1m   | 34.2m  | -3.0m       | -8 <mark>.7%</mark>  |
| USA                | 11.5m | 31.9m  | 87.8m  | -10.2m      | -1 <mark>1.7%</mark> |
| <b>Grand Total</b> | 87.5m | 196.7m | 598.9m | -54.9m      | -9.2%                |

