Jared Gilpin

Technology has always been my passion, now I'm making it my career. I'd like to bring my experience in sales, operations, and marketing as a web developer.

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EXPERIENCE

Freelance, Dallas, Tx — *Web Developer*

May 2018 - Current

RepTime
- Developed internal CMS workflow using Node, React, AWS Cognito, and Documented API using Swagger

CrossFade Design
- Fullstack website redesign
- Node server
- Built with React
- Extensive image optimization

Graduation Alliance, Salt Lake City — *Director*

Apr 2017 - Dec 2017

- Oversaw national team responsible for managing client relationships
- Served high school dropouts by providing alternative education options
- Developed key performance indicators for program management team
- Developed success dashboards for Program Management Team
- Oversaw 10% revenue growth

Academic Partnerships, Dallas — *Asst. Director*

Feb 2010 - Apr 2017

- Conducted process and policy reviews with all new partners and strategically conduct reviews with existing partners as needed
- Targeted unnecessary barriers to strategically simplify internal and client processes, resulting in enhanced student satisfaction and expedited application to enrollment cycles
- Conducted process review to remove bottlenecks within the admissions process which reduced cycle times for our largest client by 50%, increased application yields by 10%, and created $5 million in additional revenue annually
- Served on committees for new product development and predictive analytics and committee for Microsoft Dynamics upgrade training

TECHNICAL SKILLS

Javascript

HTML

React

Node

Express

Redux

MySQL

Jquery

Lean Six/Sigma Green Belt

Consulting

CED, Fort Worth — *Management Trainee*

Jun 2007 - Feb 2010

- Consulted with account package of 24 customers daily to develop optimal service solutions and promote sales
- Implemented efficient inventory management processes

EDUCATION

Southern Methodist University, Richardson

Coding Bootcamp Certificate

Jan 2017 - July 2017

University of Texas at Dallas, Richardson

BS in Business Administration

Aug 2000 - May 2005

Member of student senate, rush chair Kappa Sigma fraternity