JACK(YARON) YAKOV **AMICHAI**

EXPERIENCE

Apr 2025 Present

BUSINESS ANALYST INTERN

Adi Ohayon | Hybrid

Revenue Optimization: Learning how to develop and implement pricing strategies to maximize hotel revenue and profitability.

Market & Competitor Analysis: Gaining expertise in analyzing demand trends, seasonal variations, and competitor pricing models.

Customer Journey Understanding: Evaluating booking patterns, guest preferences, and engagement touchpoints to improve customer experience

Data-Driven Decision Making: Working with advanced analytics tools to interpret performance metrics and forecast revenue

Cross-Department Collaboration: Engaging with sales, marketing, and operations teams to align strategies for increased revenue generation.

Oct 2020 Nov 2022

RESEARCH ASSISTANT AND TEAM COORDINATOR

Technion - Israel Institute of Technology | Haifa

Led cross-functional research teams, streamlining workflows and optimizing documentation processes to enhance efficiency and project tracking.

Managed project timelines, coordinated task allocation, and ensured seamless collaboration between technical staff and research personnel to align research objectives with execution.

Developed and optimized software solutions in Python and Java to support experimental processes, automate data collection, and improve analytical capabilities.

Jan 2020 Sep 2020

RESEARCH PROJECT MANAGER & SOFTWARE ENGINEER, PROJECT ALPHA

Hebrew University of Jerusalem

| Jerusalem Co-managed Project Alpha alongside MSc

supervisor, coordinating between research teams and technical groups

Led the implementation and deployment of complex data models, showcasing strong technical project management

Bridged communication gap between technical teams and research stakeholders

Established project timelines, milestones, and deliverables while ensuring alignment with research objectives

Led backend development efforts, integrating cutting-edge 3D astrophysics simulations with C++ and Python on Blender and Jupyter Notebook

Mar 2017 Aug 2018

MILITARY STAFF SERGEANT Israeli Defense Force | Israel

Led and managed teams in high-pressure

environments, demonstrating leadership and decision-making abilities

Successfully managed crisis situations through effective communication and quick decisionmaking

Injured combat veteran, released on highest

EDUCATION

Aug 2020 Dec 2024

BA-PSYCHOLOGY AND APPLIED COMPUTER SCIENCE

Open University of Israel

Relevant Coursework: Advanced Statistics, Data Analysis with SPSS, Database Management Systems (SQL), Research Methods, Applied Programming

Developed strong analytical and quantitative skills through psychology research methods training

Gained practical experience in database management and data analysis tools

PROJECTS

SEO & Marketing for Online Shopping Platform**

Developed and managed an online store on Shopify, implementing strategies to enhance search engine visibility (SEO) and drive traffic. Executed a 40% additional engagement through both paid marketing campaigns (Google Ads) and organic social media marketing (Facebook) to optimize reach and sales.

Developed an ML-powered stock market prediction model using Python.

This project involved web scraping data from Yahoo Finance, data preprocessing, feature engineering (including technical indicators), and training a RandomForestRegressor model to predict 5-day stock price targets. Skills utilized: web scraping (Beautiful Soup, Requests), data manipulation (Pandas), technical analysis (TA-Lib), and machine learning (Scikit-learn).

VOLUNTEER

2024

Spearheaded development and project management of two high-

Project Lead & Developer | Memorial Website (octSeven) & Lira

impact community projects

Shapira Application

Coordinated with stakeholders to gather requirements and translate them into actionable development plans

Managed project timelines and resource allocation while maintaining sensitivity to project objectives



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OBJECTIVE

Aspiring tech project manager and business analyst with a background in psychology and computer science. Proven ability to lead cross-functional teams, build data-driven tools, and optimize workflows. Seeking to apply my skills to deliver scalable solutions in fast-paced tech environments.

SKILLS

- Data & Analysis: SPSS, Excel, Pandas, Scikitlearn, TA-Lib
- Backend Programming: Java, Python, C++
- Project Management: Agile, Scrum, Workflow Optimization
- Business Development: Strategic Analysis, Customer Journey Mapping, Revenue Management, Market Expansion

LANGUAGES

- English | Native
- Hebrew | Native
- German | Advanced. A1 • Spanish | Advanced. A1