


Engine | Service Design

# Designing the practice of service design

Joe Heapy  
[joe@enginegroup.co.uk](mailto:joe@enginegroup.co.uk)

Engine Service Design  
[www.enginegroup.co.uk](http://www.enginegroup.co.uk)

twitter   
hereatengine



Copyright Engine Ser



Engine

# **"A participatory improvement model"**

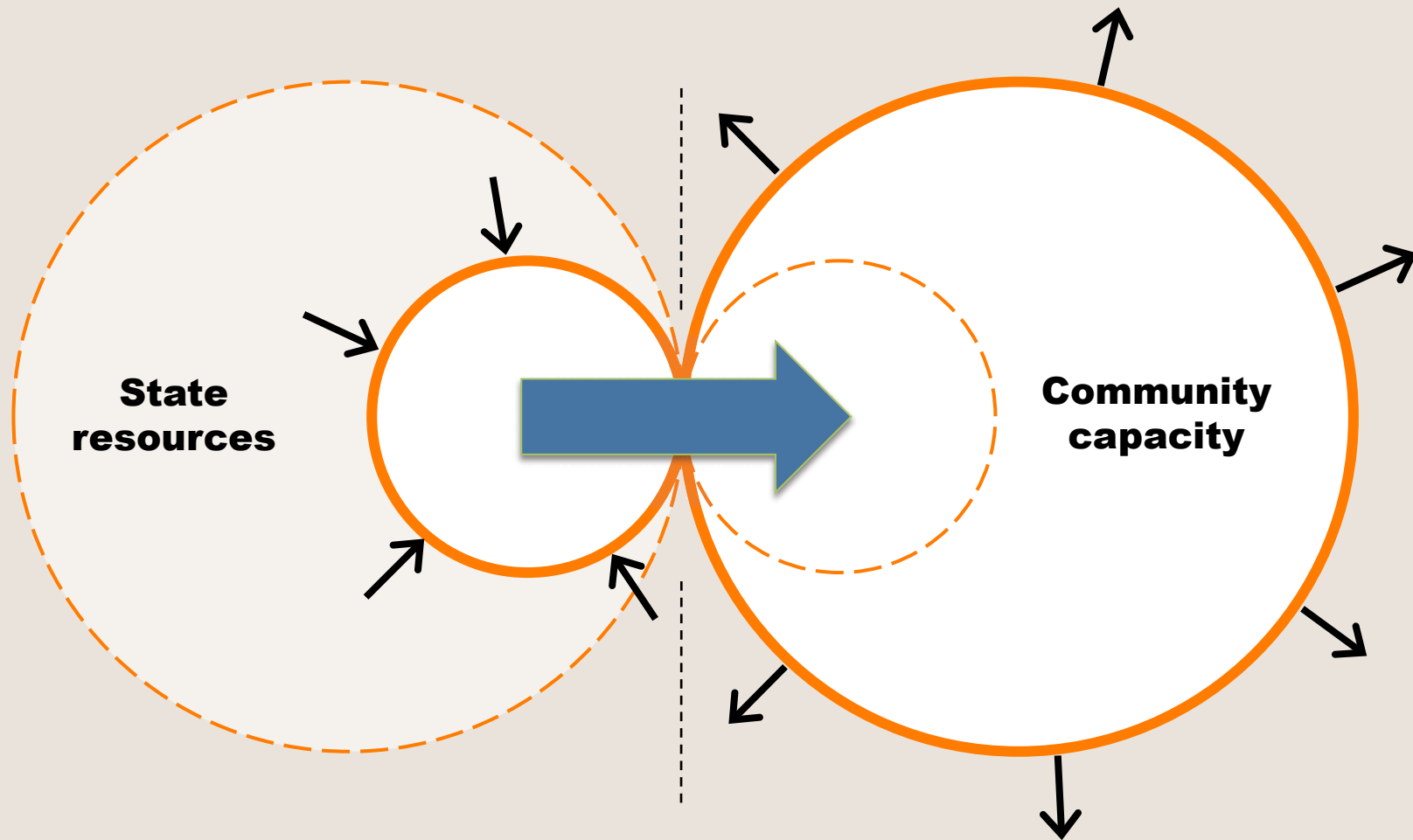
(That borrows heavily from design-led approaches)

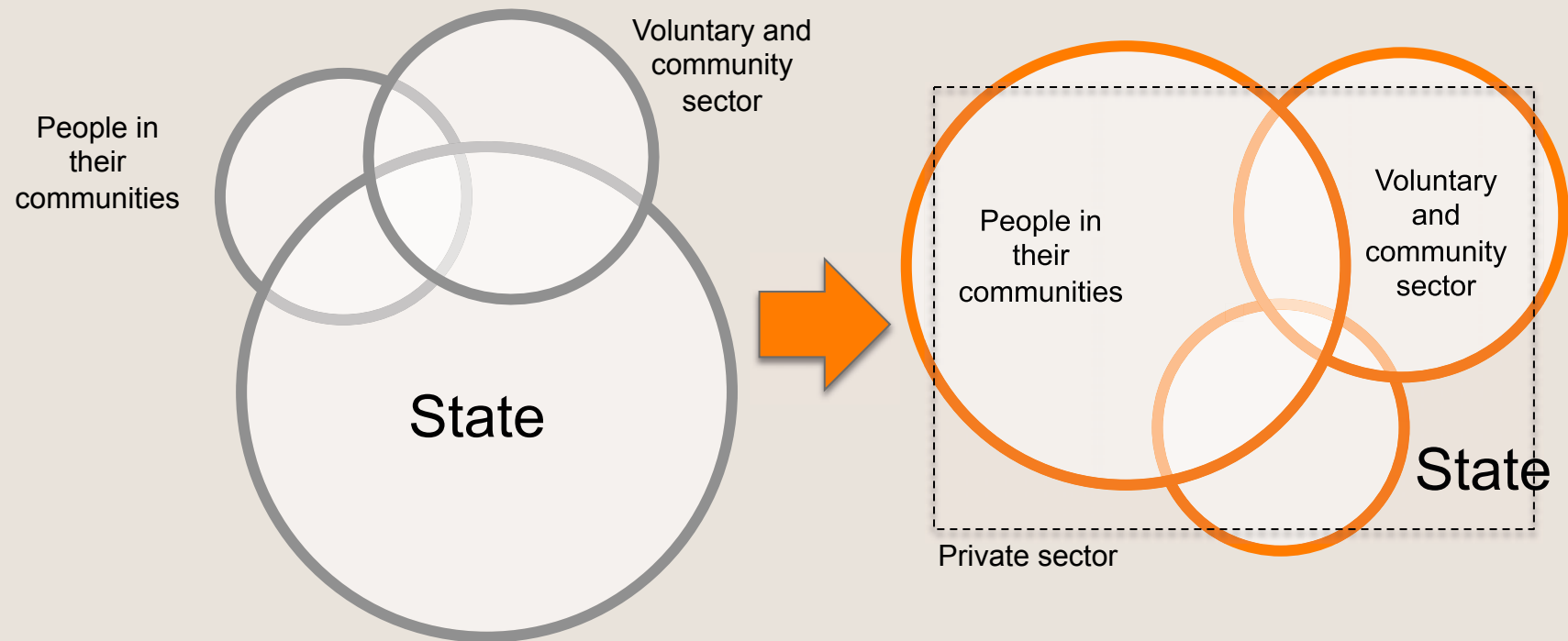
SILK

**Why are we having this conversation now?**

**Why are we here talking about Design?"**

**What's driving the  
search for new ways  
of doing business in  
the public sector?**





## What's needed?

1. Solutions to complex and particularly localised problems can't be discovered in isolation of service users and communities.
2. Value and outcomes are created in the experiences people have of services – in the moment and over the longer term.
3. Need to develop co-productive models of service and to unlock resources.
4. New and emerging models of service are inherently multi-sector.
5. Need greater confidence and the means to overcome key emotional obstacles to new ways of working.



**What characterises  
new ways of working  
in the sector?**

## Emergent practices

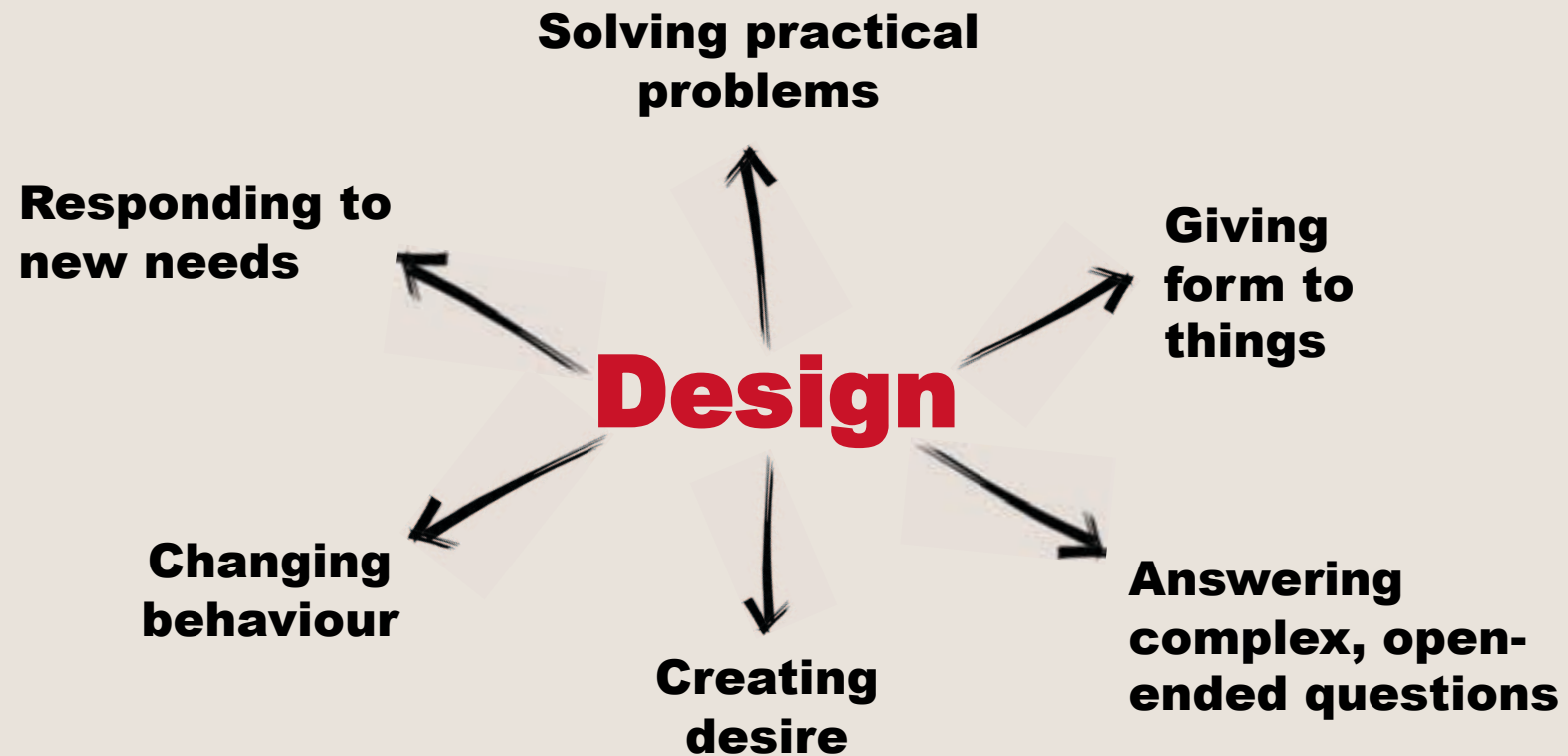
1. Optimistic and focused on tangibility.
2. Accessible and egalitarian – ‘social design’
3. Just enough process and structure.
4. Creative enough to feel worthwhile, while being grounded in an understanding of real world constraints.
5. Values people’s stories and experiences alongside other forms of evidence.
6. Understands ‘desirability’ and the need to change behaviour.

# **We need a **shared practice** for services research and development**

(Does the public sector do R&D?)

**Service design is  
a magpie practice  
...and there's something  
in it for everyone.**

*Service design: Crafting and orchestrating the  
interactions between people and services to  
create the most value for both.*





---

## What actually gets designed?

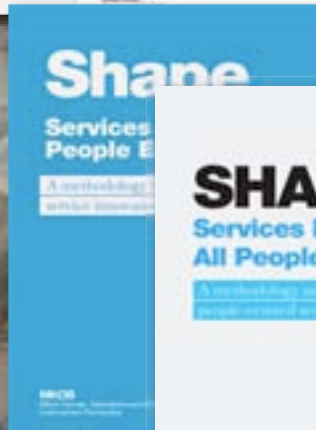
---

<b>Purpose</b>	The role a service or organisation wants to adopt in people's lives.
<b>Proposition</b>	How the purpose translates into something that can be built, offered and accessed – and that has real value and relevance.
<b>Principles</b>	Design principles to guide design and delivery. Design principles make the experience of a service recognisable to user.
<b>Platform</b>	Requirements for the target operating model and for the system of people of things that underpin provision.
<b>Processes</b>	The ways services are operated - and designed in response to need.
<b>Products</b>	The tangible things people actually buy, buy-into, do and experience and the tools that support services marketing, management and delivery.
<b>People</b>	The beliefs and behaviour of those delivering and using services.



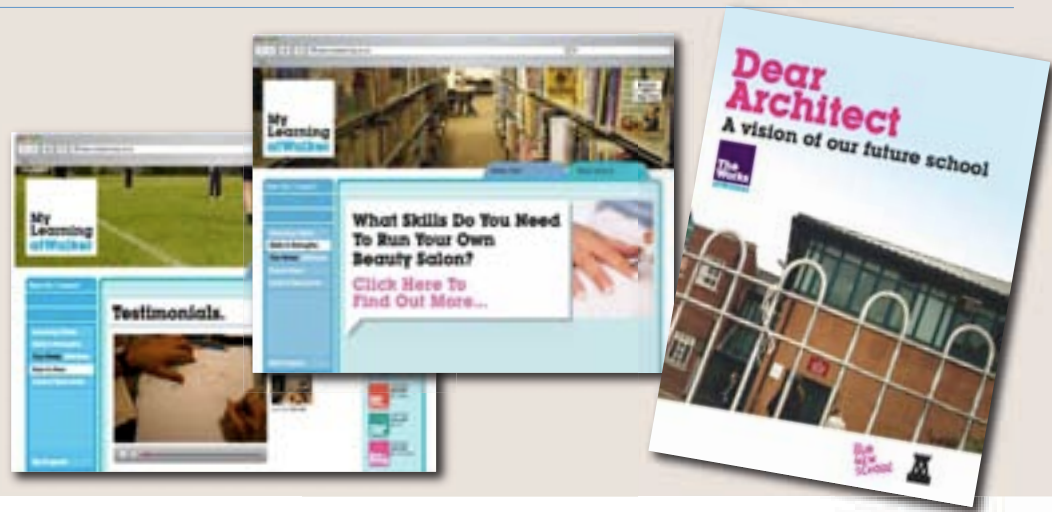


## 'Health Connect'



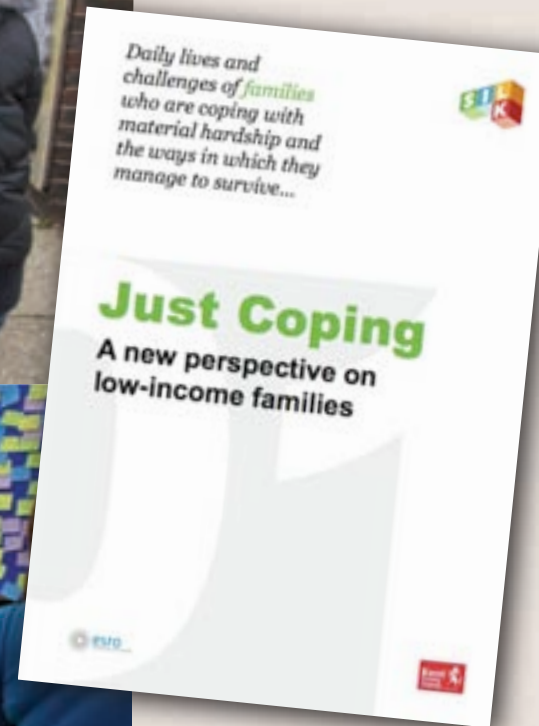
Engine

## ‘The Works at Walker’ Technology College



Engine

## New services for families on low incomes



Engine



## Co-designing Sure Start services with fathers on Sheppey



Engine

## Building a culture of service



**Engine**

---

## Modeling a new approach in Southwark

---

# SOUTHWARK RISE PROJECT

“Improve the Council’s ability to build a more complete understanding of families and the support they require.

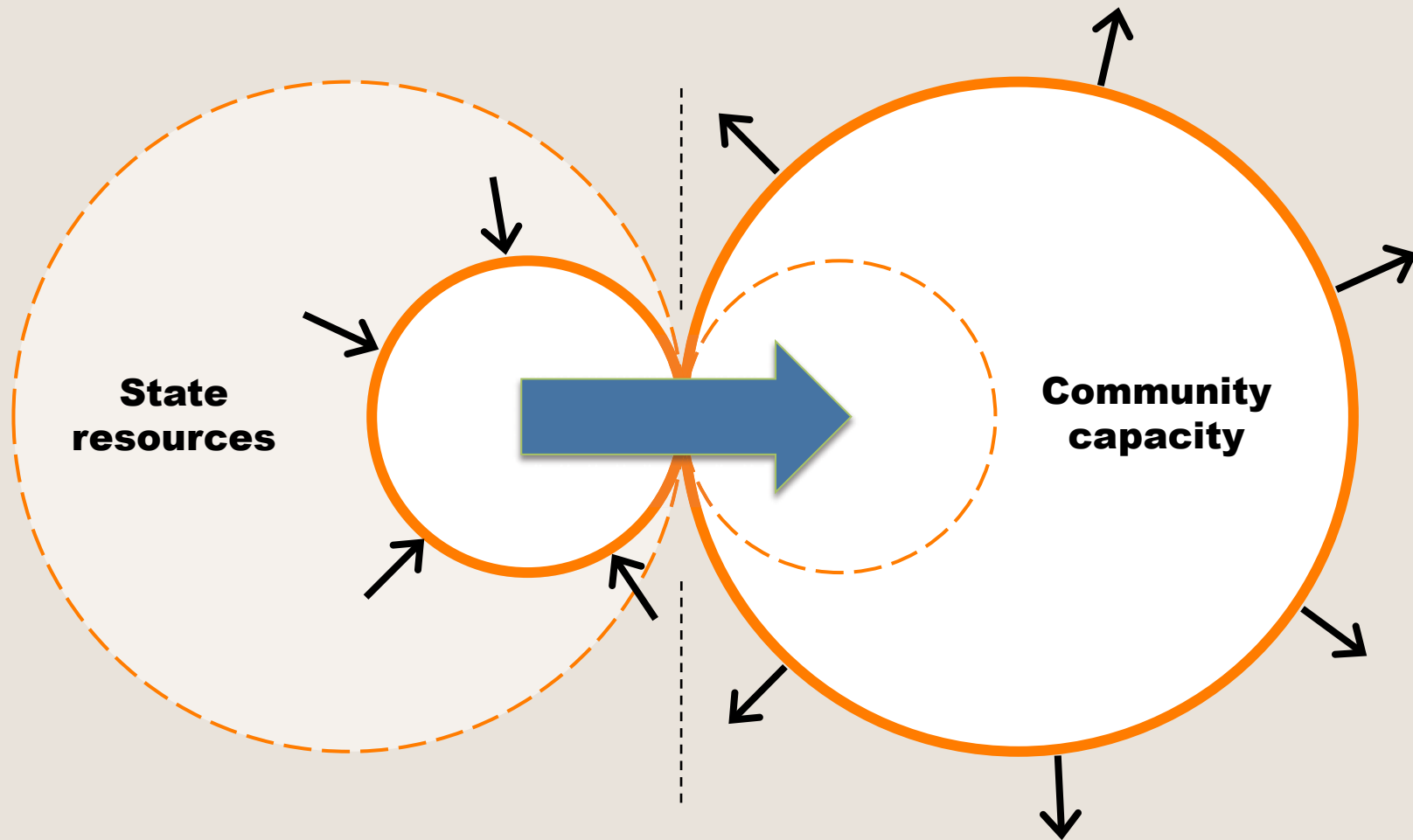
Help the Council to become smarter in the way they identify and act on opportunities to support residents.

Inspire the development of new services and improvements to the way that services are communicated and delivered.”

**Engine**

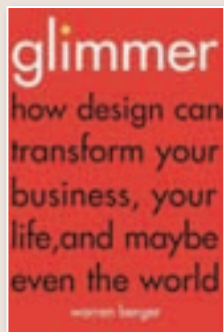
## Modeling a new approach in Southwark







“Question.”  
“Care.”  
“Connect.”  
“Commit.”

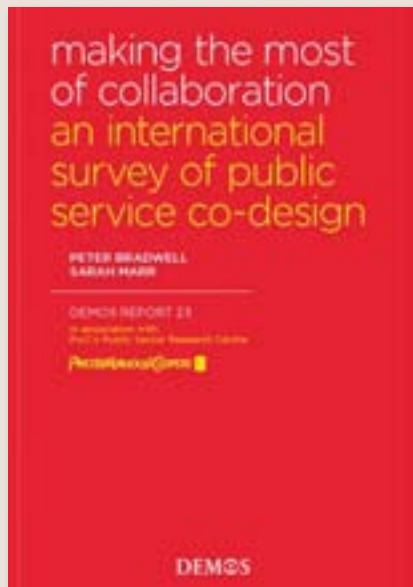


*Glimmer*  
Warren Berger

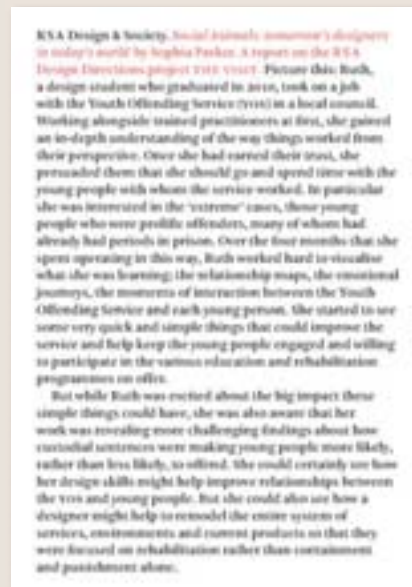
**Warren Berger**  
Author and Editor of the online magazine *GlimmerSite.com*

**Engine**

**Creative.**  
**Collaborative.**  
**Systematic.**  
**User-centered.**



***Making the most of collaboration: an international survey of public service co-design.***  
Demos 2008



***Social Animals: tomorrow's designers in today's world.***  
RSA 2009



***Prototyping Public Services: An introduction to using prototyping in the development of public services.***  
NESTA 2011

# Thank you