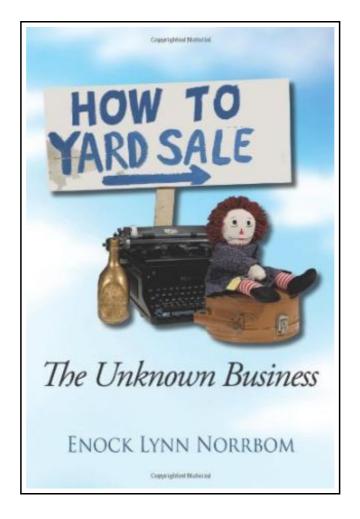
How to Yard Sale: The Unknown Business (Paperback)



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Reviews

An extremely wonderful book with perfect and lucid information. This can be for all those who statte there had not been a really worth reading through. Its been written in an exceptionally easy way and it is only after i finished reading this ebook in which actually modified me, alter the way i really believe.

(Kaelyn Reichel)

HOW TO YARD SALE: THE UNKNOWN BUSINESS (PAPERBACK)



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iUniverse, United States, 2011. Paperback. Book Condition: New. 221 x 150 mm. Language: English . Brand New Book ****** Print on Demand ******. One of the main reasons people organize yard sales is so they can sell enough items to pay the bills. But at the end of many events, most sellers have not accomplished their goal. Before you even hold a yard sale, be sure to steer clear of violating any ordinances. Go to your town or city hall, and check if you need a license. This will be an operating expense just like advertising and promotional costs. But once you take care of it, the selling can begin! In this step-by-step guidebook, you will learn the sales techniques that will make people buy; the appropriate pricing to help your items sell; the importance of having stoppers that will generate a crowd; the strategies to beat your yard sale competitors and maximize profits. Written by Enock Lynn Norrbom, who has been generating revenue from yard sales for decades, this guide offers a better understanding of how selling at yard sales can be a serious home-based business that generates income. Move closer to your customers and achieve your objectives as you discover How to Yard Sale.

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