

## Daniel L. Friedman

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### EXPERIENCE

#### **Doorman LLC, Philadelphia, PA**

6/2010-10/2011

##### *Creator, Entrepreneur*

- Conceived of a novel business model based on a fundamental restructuring of WIFI user relationships
- Formed and managed a team of developers
- Raised 28,000 USD in seed money from 6 investors for legal and startup costs

#### **Freeh Group International, Wilmington, DE, and Various Locations**

11/2008-1/2010

##### *Investigator, Analyst*

- Co-wrote a proposal for a public-private solution to organized crime and corruption prosecution in a Central American nation; highly received at senior levels of the US federal government
- Investigated allegations of wrongdoing in an eight figure contract between a Latin American government and a multinational corporation; interviewed senior management in Spanish
- Authored analysis and findings of a complex investigation in Chile, made recommendations for compliance with the FCPA and US and international law; presented findings before the General Counsel
- Managed a team of analysts running logistics and security for an international sporting event in Africa and the Middle East

#### **Sestak for Congress, 7<sup>th</sup> US Congressional District, PA**

8/2006-12/2006

##### *Campaign Staff*

- Coordinated teams in utilizing political databases to strategically target voting blocks
- Facilitated outreach between the campaign and local universities
- Helped to unseat a twenty year incumbent in an underdog campaign

#### **Animals Taiwan, Taipei, Taiwan**

3/2005-8/2006

##### *Organizer & Founding Member*

- Created one of the first bilingual, western modeled, non-profit organizations and facilities in Taiwan
- Doubled monthly funding through product placement at retailers and restaurants citywide
- Organized awareness and adoption fairs, animal rescues, and community outreach

#### **Citizens for Senator Arlen Specter, Philadelphia, PA**

7/2004-11/2004

##### *Campaign Intern*

- Assisted in minority and labor union outreach
- Created multilingual versions of the Senator's campaign literature

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### EDUCATION

#### **Johns Hopkins University SAIS - Nanjing University, Nanjing, China**

Grad. 5/2008

##### **Center for Chinese and American Studies**

Graduate Certificate in Political Science, Law, and Economics conducted entirely in Mandarin

**SAIS Nanjing Fellowship**, awarded for academic excellence

#### **Williams College, Williamstown, MA**

Grad. 6/2004

BA, double in Art History, Fine Arts, Minor in Psychology

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### PROFESSIONAL DEVELOPMENT

**Languages:** Fluent Mandarin, Highly Proficient Spanish, Intermediate Portuguese, Travel Uighur

**Volunteering:** EMT-B, Puentes de Salud, free medical clinic serving the Latino community of Philadelphia  
Volunteer Medical Aide, Emergency Department, Hospital of the University of Pennsylvania

**Publications:** *Break in Case of Fire (Rompase En Caso De Incendio)*, University of New Mexico Press, Fall 2013  
First English translation of the novel by premier Venezuelan author and dramatist, Isaac Chocrón