Package 'bayesm'

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Type Package

Title Bayesian Inference for Marketing/Micro-Econometrics

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License GPL (>= 2)

Imports Rcpp (>= 0.12.0), utils, stats, graphics, grDevices

LinkingTo Rcpp, RcppArmadillo

Suggests knitr, rmarkdown

VignetteBuilder knitr

URL http://www.perossi.org/home/bsm-1

Description Covers many important models used

in marketing and micro-econometrics applications.

The package includes:

Bayes Regression (univariate or multivariate dep var),

Bayes Seemingly Unrelated Regression (SUR),

Binary and Ordinal Probit,

Multinomial Logit (MNL) and Multinomial Probit (MNP),

Multivariate Probit,

Negative Binomial (Poisson) Regression,

Multivariate Mixtures of Normals (including clustering),

Dirichlet Process Prior Density Estimation with normal base,

Hierarchical Linear Models with normal prior and covariates,

Hierarchical Linear Models with a mixture of normals prior and covariates,

Hierarchical Multinomial Logits with a mixture of normals prior and covariates,

Hierarchical Multinomial Logits with a Dirichlet Process prior and covariates,

Hierarchical Negative Binomial Regression Models,

Bayesian analysis of choice-based conjoint data,

Bayesian treatment of linear instrumental variables models,

2 R topics documented:

Analysis of Multivariate Ordinal survey data with scale usage heterogeneity (as in Rossi et al, JASA (01)),

Bayesian Analysis of Aggregate Random Coefficient Logit Models as in BLP (see Jiang, Manchanda, Rossi 2009)

For further reference, consult our book, Bayesian Statistics and

Marketing by Rossi, Allenby and McCulloch (Wiley 2005) and Bayesian Non- and Semi-Parametric

Methods and Applications (Princeton U Press 2014).

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Description

A panel dataset from a conjoint experiment in which two partial profiles of credit cards were presented to 946 respondents from a regional bank wanting to offer credit cards to customers outside of its normal operating region. Each respondent was presented with between 13 and 17 paired comparisons. The bank and attribute levels are disguised to protect the proprietary interests of the cooperating firm.

Usage

data(bank)

Format

The bank object is a list containing two data frames. The first, choiceAtt, provides choice attributes for the partial credit card profiles. The second, demo, provides demographic information on the respondents.

Details

In the choiceAtt data frame:

...\$id respondent id ...\$choice profile chosen medium fixed interest rate ...\$Med FInt ...\$Low_FInt low fixed interest rate ...\$Med_VInt variable interest rate reward level 2 ...\$Rewrd_2 reward level 3 ...\$Rewrd_3 ...\$Rewrd_4 reward level 4 ...\$Med_Fee medium annual fee level ...\$Low_Fee low annual fee level bank offering the credit card ...\$Bank_B ...\$Out_State location of the bank offering the credit card ...\$Med_Rebate medium rebate level high rebate level ...\$High_Rebate ...\$High_CredLine high credit line level ...\$Long_Grace grace period

The profiles are coded as the difference in attribute levels. Thus, that a "-1" means the profile coded as a choice of "0" has the attribute. A value of 0 means that the attribute was not present in the comparison.

In the demo data frame:

```
...$id respondent id
...$age respondent age in years
...$income respondent income category
...$gender female=1
```

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Source

Allenby, Gregg and James Ginter (1995), "Using Extremes to Design Products and Segment Markets," *Journal of Marketing Research*, 392–403.

References

Appendix A, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch. http://www.perossi.org/home/bsm-1

Examples

```
data(bank)
cat(" table of Binary Dep Var", fill=TRUE)
print(table(bank$choiceAtt[,2]))
cat(" table of Attribute Variables", fill=TRUE)
mat = apply(as.matrix(bank$choiceAtt[,3:16]), 2, table)
print(mat)
cat(" means of Demographic Variables", fill=TRUE)
mat=apply(as.matrix(bank$demo[,2:3]), 2, mean)
## example of processing for use with rhierBinLogit
if(0) {
  choiceAtt = bank$choiceAtt
  Z = bank\$demo
  ## center demo data so that mean of random-effects
  ## distribution can be interpreted as the average respondent
  Z[,1] = rep(1,nrow(Z))
  Z[,2] = Z[,2] - mean(Z[,2])
  Z[,3] = Z[,3] - mean(Z[,3])
  Z[,4] = Z[,4] - mean(Z[,4])
  Z = as.matrix(Z)
  hh = levels(factor(choiceAtt$id))
  nhh = length(hh)
  lgtdata = NULL
  for (i in 1:nhh) {
   y = choiceAtt[choiceAtt[,1]==hh[i], 2]
   nobs = length(y)
   X = as.matrix(choiceAtt[choiceAtt[,1]==hh[i], c(3:16)])
   lgtdata[[i]] = list(y=y, X=X)
  }
  cat("Finished Reading data", fill=TRUE)
  Data = list(lgtdata=lgtdata, Z=Z)
  Mcmc = list(R=10000, sbeta=0.2, keep=20)
  set.seed(66)
  out = rhierBinLogit(Data=Data, Mcmc=Mcmc)
```

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```
begin = 5000/20
 summary(out$Deltadraw, burnin=begin)
 summary(out$Vbetadraw, burnin=begin)
 ## plotting examples
 if(0){
    ## plot grand means of random effects distribution (first row of Delta)
    index = 4*c(0:13)+1
   matplot(out$Deltadraw[,index], type="1", xlab="Iterations/20", ylab="",
            main="Average Respondent Part-Worths")
    ## plot hierarchical coefs
   plot(out$betadraw)
   ## plot log-likelihood
   plot(out$1like, type="1", xlab="Iterations/20", ylab="",
         main="Log Likelihood")
 }
}
```

breg

Posterior Draws from a Univariate Regression with Unit Error Variance

Description

breg makes one draw from the posterior of a univariate regression (scalar dependent variable) given the error variance = 1.0. A natural conjugate (normal) prior is used.

Usage

```
breg(y, X, betabar, A)
```

Arguments

y nx1 vector of values of dep variable

 \mathbf{X} nxk design matrix

betabar kx1 vector for the prior mean of the regression coefficients

A kxk prior precision matrix

Details

```
 \label{eq:model: y = X' beta e with e large} \begin{aligned} & \text{model: } y = X' \beta + e \text{ with } e \sim N(0,1). \\ & \text{prior: } \beta \sim N(betabar, A^{-1}). \end{aligned}
```

Value

kx1 vector containing a draw from the posterior distribution

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Warning

This routine is a utility routine that does **not** check theinput arguments for proper dimensions and type. In particular, X must be a matrix. If you have a vector for X, coerce itinto a matrix with one column.

Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch. http://www.perossi.org/home/bsm-1

Examples

```
if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=1000} else {R=10}
## simulate data
set.seed(66)
n = 100
X = cbind(rep(1,n), runif(n)); beta = c(1,2)
y = X %*% beta + rnorm(n)
## set prior
betabar = c(0,0)
A = diag(c(0.05, 0.05))
## make draws from posterior
betadraw = matrix(double(R*2), ncol = 2)
for (rep in 1:R) {betadraw[rep,] = breg(y, X, betabar, A)}
## summarize draws
mat = apply(betadraw, 2, quantile, probs=c(0.01, 0.05, 0.50, 0.95, 0.99))
mat = rbind(beta,mat); rownames(mat)[1] = "beta"
print(mat)
```

camera

Conjoint Survey Data for Digital Cameras

Description

Panel dataset from a conjoint survey for digital cameras with 332 respondents. Data exclude respondents that always answered none, always picked the same brand, always selected the highest priced offering, or who appeared to be answering randomly.

Usage

```
data(camera)
```

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Format

A list of lists. Each inner list corresponds to one survey respondent and contains a numeric vector (y) of choice indicators and a numeric matrix (X) of covariates. Each respondent participated in 16 choice scenarios each including 4 camera options (and an outside option) for a total of 80 rows per respondent.

Details

The covariates included in each X matrix are:

```
...$canon
                    an indicator for brand Canon
                    an indicator for brand Sony
...$sony
...$nikon
                    an indicator for brand Nikon
...$panasonic
                    an indicator for brand Panasonic
...$pixels
                    an indicator for a higher pixel count
...$zoom
                    an indicator for a higher level of zoom
...$video
                    an indicator for the ability to capture video
...$swivel
                    an indicator for a swivel video display
...$wifi
                    an indicator for wifi capability
...$price
                    in hundreds of U.S. dollars
```

Source

Allenby, Greg, Jeff Brazell, John Howell, and Peter Rossi (2014), "Economic Valuation of Product Features," *Quantitative Marketing and Economics* 12, 421–456.

Allenby, Greg, Jeff Brazell, John Howell, and Peter Rossi (2014), "Valuation of Patented Product Features," *Journal of Law and Economics* 57, 629–663.

References

For analysis of a similar dataset, see Case Study 4, *Bayesian Statistics and Marketing* Rossi, Allenby, and McCulloch http://www.perossi.org/home/bsm-1

cgetC

Obtain A List of Cut-offs for Scale Usage Problems

Description

cgetC obtains a list of censoring points, or cut-offs, used in the ordinal multivariate probit model of Rossi et al (2001). This approach uses a quadratic parameterization of the cut-offs. The model is useful for modeling correlated ordinal data on a scale from 1 to k with different scale usage patterns.

Usage

```
cgetC(e, k)
```

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Arguments

```
e quadratic parameter (0 < e < 1)
k items are on a scale from 1, \dots, k
```

Value

A vector of k + 1 cut-offs.

Warning

This is a utility function which implements no error-checking.

Author(s)

Rob McCulloch and Peter Rossi, Anderson School, UCLA. <perossichi@gmail.com>.

References

Rossi et al (2001), "Overcoming Scale Usage Heterogeneity," JASA 96, 20–31.

See Also

```
rscaleUsage
```

Examples

```
cgetC(0.1, 10)
```

cheese

Sliced Cheese Data

Description

Panel data with sales volume for a package of Borden Sliced Cheese as well as a measure of display activity and price. Weekly data aggregated to the "key" account or retailer/market level.

Usage

```
data(cheese)
```

Format

A data frame with 5555 observations on the following 4 variables:

```
...$RETAILER a list of 88 retailers
...$VOLUME unit sales
...$DISP percent ACV on display (a measure of advertising display activity)
...$PRICE in U.S. dollars
```

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Source

Boatwright, Peter, Robert McCulloch, and Peter Rossi (1999), "Account-Level Modeling for Trade Promotion," *Journal of the American Statistical Association* 94, 1063–1073.

References

Chapter 3, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch. http://www.perossi.org/home/bsm-1

Examples

```
data(cheese)
cat(" Quantiles of the Variables ",fill=TRUE)
mat = apply(as.matrix(cheese[,2:4]), 2, quantile)
print(mat)
## example of processing for use with rhierLinearModel
if(0) {
  retailer = levels(cheese$RETAILER)
  nreg = length(retailer)
  nvar = 3
  regdata = NULL
  for (reg in 1:nreg) {
   y = log(cheese$VOLUME[cheese$RETAILER==retailer[reg]])
    iota = c(rep(1,length(y)))
   X = cbind(iota, cheese$DISP[cheese$RETAILER==retailer[reg]],
      log(cheese$PRICE[cheese$RETAILER==retailer[reg]]))
    regdata[[reg]] = list(y=y, X=X)
  Z = matrix(c(rep(1,nreg)), ncol=1)
  nz = ncol(Z)
  ## run each individual regression and store results
  lscoef = matrix(double(nreg*nvar), ncol=nvar)
  for (reg in 1:nreg) {
    coef = lsfit(regdata[[reg]]$X, regdata[[reg]]$y, intercept=FALSE)$coef
    if (var(regdata[[reg]]$X[,2])==0) {
      lscoef[reg,1]=coef[1]
      lscoef[reg,3]=coef[2]
   else {lscoef[reg,]=coef}
  }
  R = 2000
  Data = list(regdata=regdata, Z=Z)
  Mcmc = list(R=R, keep=1)
  set.seed(66)
  out = rhierLinearModel(Data=Data, Mcmc=Mcmc)
```

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```
cat("Summary of Delta Draws", fill=TRUE)
summary(out$Deltadraw)
cat("Summary of Vbeta Draws", fill=TRUE)
summary(out$Vbetadraw)

# plot hier coefs
if(0) {plot(out$betadraw)}
```

clusterMix

Cluster Observations Based on Indicator MCMC Draws

Description

clusterMix uses MCMC draws of indicator variables from a normal component mixture model to cluster observations based on a similarity matrix.

Usage

```
clusterMix(zdraw, cutoff=0.9, SILENT=FALSE, nprint=BayesmConstant.nprint)
```

Arguments

zdraw Rxnobs array of draws of indicators
cutoff cutoff probability for similarity (def: 0.9)
SILENT logical flag for silent operation (def: FALSE)
nprint print every nprint'th draw (def: 100)

Details

Define a similarity matrix, Sim with Sim[i,j]=1 if observations i and j are in same component. Compute the posterior mean of Sim over indicator draws.

Clustering is achieved by two means:

Method A: Find the indicator draw whose similarity matrix minimizes loss(E[Sim] - Sim(z)), where loss is absolute deviation.

Method B: Define a Similarity matrix by setting any element of E[Sim] = 1 if E[Sim] > cutoff. Compute the clustering scheme associated with this "windsorized" Similarity matrix.

Value

A list containing:

clustera: indicator function for clustering based on method A above clusterb: indicator function for clustering based on method B above

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Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch Chapter 3.

```
http://www.perossi.org/home/bsm-1
```

See Also

rnmixGibbs

Examples

```
if(nchar(Sys.getenv("LONG_TEST")) != 0) {
 ## simulate data from mixture of normals
 n = 500
 pvec = c(.5,.5)
 mu1 = c(2,2)
 mu2 = c(-2, -2)
 Sigma1 = matrix(c(1,0.5,0.5,1), ncol=2)
 Sigma2 = matrix(c(1,0.5,0.5,1), ncol=2)
 comps = NULL
 comps[[1]] = list(mu1, backsolve(chol(Sigma1),diag(2)))
 comps[[2]] = list(mu2, backsolve(chol(Sigma2),diag(2)))
 dm = rmixture(n, pvec, comps)
 ## run MCMC on normal mixture
 Data = list(y=dm$x)
 ncomp = 2
 Prior = list(ncomp=ncomp, a=c(rep(100,ncomp)))
 R = 2000
 Mcmc = list(R=R, keep=1)
 out = rnmixGibbs(Data=Data, Prior=Prior, Mcmc=Mcmc)
 ## find clusters
 begin = 500
 end = R
 outclusterMix = clusterMix(out$nmix$zdraw[begin:end,])
 ## check on clustering versus "truth"
 ## note: there could be switched labels
 table(outclusterMix$clustera, dm$z)
```

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```
table(outclusterMix$clusterb, dm$z)
}
```

condMom

Computes Conditional Mean/Var of One Element of MVN given All Others

Description

condMom compute moments of conditional distribution of the ith element of a multivariate normal given all others.

Usage

```
condMom(x, mu, sigi, i)
```

Arguments

x vector of values to condition on; ith element not used mu mean vector with length(x) = n sigi inverse of covariance matrix; dimension nxn

i conditional distribution of ith element

Details

```
x \sim MVN(mu, sigi^{-1}). condMom computes moments of x_i given x_{-i}.
```

Value

A list containing:

cmean conditional mean cvar conditional variance

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch. http://www.perossi.org/home/bsm-1

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Examples

```
\begin{array}{lll} sig &= matrix(c(1, \ 0.5, \ 0.5, \ 0.5, \ 1, \ 0.5, \ 0.5, \ 0.5, \ 1), \ ncol=3) \\ sigi &= chol2inv(chol(sig)) \\ mu &= c(1,2,3) \\ x &= c(1,1,1) \\ \\ condMom(x, \ mu, \ sigi, \ 2) \end{array}
```

createX

Create X Matrix for Use in Multinomial Logit and Probit Routines

Description

createX makes up an X matrix in the form expected by Multinomial Logit (rmnlIndepMetrop and rhierMnlRwMixture) and Probit (rmnpGibbs and rmvpGibbs) routines. Requires an array of alternative-specific variables and/or an array of "demographics" (or variables constant across alternatives) which may vary across choice occasions.

Usage

```
createX(p, na, nd, Xa, Xd, INT = TRUE, DIFF = FALSE, base=p)
```

Arguments

p	integer number of choice alternatives
na	integer number of alternative-specific vars in Xa
nd	integer number of non-alternative specific vars
Xa	nxp*na matrix of alternative-specific vars
Xd	nxnd matrix of non-alternative specific vars
INT	logical flag for inclusion of intercepts
DIFF	logical flag for differencing wrt to base alternative
base	integer index of base choice alternative Note: na, nd, Xa, Xd can be NULL to indicate lack of Xa or Xd variables.

Value

```
X matrix of dimension n * (p - DIFF)x[(INT + nd) * (p - 1) + na].
```

Note

rmnpGibbs assumes that the base alternative is the default.

Author(s)

 $Peter\ Rossi,\ Anderson\ School,\ UCLA,\ \verb|\com|| sichi@gmail.com||.$

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References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch. http://www.perossi.org/home/bsm-1

See Also

```
rmnlIndepMetrop, rmnpGibbs
```

Examples

```
na=2; nd=1; p=3
vec = c(1, 1.5, 0.5, 2, 3, 1, 3, 4.5, 1.5)
Xa = matrix(vec, byrow=TRUE, ncol=3)
Xa = cbind(Xa,-Xa)
Xd = matrix(c(-1,-2,-3), ncol=1)
createX(p=p, na=na, nd=nd, Xa=Xa, Xd=Xd)
createX(p=p, na=na, nd=nd, Xa=Xa, Xd=Xd, base=1)
createX(p=p, na=na, nd=nd, Xa=Xa, Xd=Xd, DIFF=TRUE)
createX(p=p, na=na, nd=nd, Xa=Xa, Xd=Xd, DIFF=TRUE, base=2)
createX(p=p, na=na, nd=NULL, Xa=Xa, Xd=NULL)
createX(p=p, na=NULL, nd=nd, Xa=NULL, Xd=Xd)
```

customerSat

Customer Satisfaction Data

Description

Responses to a satisfaction survey for a Yellow Pages advertising product. All responses are on a 10 point scale from 1 to 10 (1 is "Poor" and 10 is "Excellent").

Usage

```
data(customerSat)
```

Format

A data frame with 1811 observations on the following 10 variables:

```
Overall Satisfaction
...$q1
...$q2
           Setting Competitive Prices
...$q3
           Holding Price Increase to a Minimum
...$q4
           Appropriate Pricing given Volume
...$q5
           Demonstrating Effectiveness of Purchase
           Reach a Large Number of Customers
...$q6
...$q7
           Reach of Advertising
...$q8
          Long-term Exposure
...$q9
          Distribution
...$q10
          Distribution to Right Geographic Areas
```

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Source

Rossi, Peter, Zvi Gilula, and Greg Allenby (2001), "Overcoming Scale Usage Heterogeneity," *Journal of the American Statistical Association* 96, 20–31.

References

Case Study 3, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch. http://www.perossi.org/home/bsm-1

Examples

```
data(customerSat)
apply(as.matrix(customerSat),2,table)
## see also examples for 'rscaleUsage'
```

detailing

Physician Detailing Data

Description

Monthly data on physician detailing (sales calls). 23 months of data for each of 1000 physicians; includes physician covariates.

Usage

data(detailing)

Format

The detailing object is a list containing two data frames, counts and demo.

Details

In the counts data frame:

...\$id identifies the physician

...\$scrips the number of new presectiptions ordered by the physician for the drug detailed

...\$detailing the number of sales called made to each physician per month

...\$lagged_scripts scrips value for prior month

In the demo data frame:

...\$\$id identifies the physician

...\$generalphys dummy for if doctor is a "general practitioner"

...\$specialist dummy for if the physician is a specialist in the theraputic class for which the drug is intended

...\$mean_samples the mean number of free drug samples given the doctor over the sample period

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Source

Manchanda, Puneet, Pradeep Chintagunta, and Peter Rossi (2004), "Response Modeling with Non-Random Marketing Mix Variables," *Journal of Marketing Research* 41, 467–478.

Examples

```
data(detailing)
cat(" table of Counts Dep Var", fill=TRUE)
print(table(detailing$counts[,2]))
cat(" means of Demographic Variables",fill=TRUE)
mat = apply(as.matrix(detailing$demo[,2:4]), 2, mean)
print(mat)
## example of processing for use with 'rhierNegbinRw'
if(0) {
  data(detailing)
  counts = detailing$counts
  Z = detailing$demo
  # Construct the Z matrix
  Z[,1] = 1
  Z[,2] = Z[,2] - mean(Z[,2])
  Z[,3] = Z[,3] - mean(Z[,3])
  Z[,4] = Z[,4] - mean(Z[,4])
  Z = as.matrix(Z)
  id = levels(factor(counts$id))
  nreg = length(id)
  nobs = nrow(counts$id)
  regdata = NULL
  for (i in 1:nreg) {
   X = counts[counts[,1] == id[i], c(3:4)]
   X = cbind(rep(1, nrow(X)), X)
   y = counts[counts[,1] == id[i], 2]
   X = as.matrix(X)
   regdata[[i]] = list(X=X, y=y)
  rm(detailing, counts)
  cat("Finished reading data", fill=TRUE)
  fsh()
  Data = list(regdata=regdata, Z=Z)
                            # Number of X variables
  nvar = ncol(X)
  nz = ncol(Z)
                            # Number of Z variables
  deltabar = matrix(rep(0,nvar*nz), nrow=nz)
  Vdelta = 0.01*diag(nz)
  nu = nvar+3
  V = 0.01*diag(nvar)
  a = 0.5
```

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```
Prior = list(deltabar=deltabar, Vdelta=Vdelta, nu=nu, V=V, a=a, b=b)
 R = 10000
 keep = 1
 s_beta = 2.93/sqrt(nvar)
 s_alpha = 2.93
 c = 2
 Mcmc = list(R=R, keep=keep, s_beta=s_beta, s_alpha=s_alpha, c=c)
 out = rhierNegbinRw(Data, Prior, Mcmc)
 ## Unit level mean beta parameters
 Mbeta = matrix(rep(0,nreg*nvar), nrow=nreg)
 ndraws = length(out$alphadraw)
 for (i in 1:nreg) { Mbeta[i,] = rowSums(out$Betadraw[i,,])/ndraws }
 cat(" Deltadraws ", fill=TRUE)
 summary(out$Deltadraw)
 cat(" Vbetadraws ", fill=TRUE)
 summary(out$Vbetadraw)
 cat(" alphadraws ", fill=TRUE)
 summary(out$alphadraw)
 ## plotting examples
 if(0){
   plot(out$betadraw)
   plot(out$alphadraw)
   plot(out$Deltadraw)
 }
}
```

eMixMargDen

Compute Marginal Densities of A Normal Mixture Averaged over MCMC Draws

Description

eMixMargDen assumes that a multivariate mixture of normals has been fitted via MCMC (using rnmixGibbs). For each MCMC draw, eMixMargDen computes the marginal densities for each component in the multivariate mixture on a user-supplied grid and then averages over the MCMC draws.

Usage

```
eMixMargDen(grid, probdraw, compdraw)
```

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Arguments

grid array of grid points, grid[,i] are ordinates for ith dimension of the density probdraw array where each row contains a draw of probabilities of the mixture component

compdraw list of lists of draws of mixture component moments

Details

```
length(compdraw) is the number of MCMC draws. compdraw[[i]] is a list draws of mu and of the inverse Cholesky root for each of mixture components. compdraw[[i]][[j]] is in the UL decomp of \Sigma^{-1}.
```

Value

An array of the same dimension as grid with density values.

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type. To avoid errors, call with output from rnmixGibbs.

Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch. http://www.perossi.org/home/bsm-1

See Also

rnmixGibbs

ghkvec	Compute GHK approximation to Multivariate Normal Integrals

Description

ghkvec computes the GHK approximation to the integral of a multivariate normal density over a half plane defined by a set of truncation points.

20 ghkvec

Usage

```
ghkvec(L, trunpt, above, r, HALTON=TRUE, pn)
```

Arguments

L lower triangular Cholesky root of covariance matrix

trunpt vector of truncation points

above vector of indicators for truncation above(1) or below(0)

r number of draws to use in GHK

HALTON if TRUE, uses Halton sequence. If FALSE, uses R::runif random number gener-

ator (def: TRUE)

pn prime number used for Halton sequence (def: the smallest prime numbers, i.e.

2, 3, 5, ...)

Value

Approximation to integral

Note

ghkvec can accept a vector of truncations and compute more than one integral. That is, length(trunpt)/length(above) number of different integrals, each with the same variance and mean 0 but different truncation points. See 'examples' below for an example with two integrals at different truncation points.

The user can choose between two random number generators for the numerical integration: psuedorandom numbers by R::runif or quasi-random numbers by a Halton sequence. Generally, the quasi-random (Halton) sequence is more uniformly distributed within domain, so it shows lower error and improved convergence than the psuedo-random (runif) sequence (Morokoff and Caflisch, 1995).

For the prime numbers generating Halton sequence, we suggest to use the first smallest prime numbers. Halton (1960) and Kocis and Whiten (1997) prove that their discrepancy measures (how uniformly the sample points are distributed) have the upper bounds, which decrease as the generating prime number decreases.

Note: For a high dimensional integration (10 or more dimension), we suggest use of the psuedorandom number generator (R::runif) because, according to Kocis and Whiten (1997), Halton sequences may be highly correlated when the dimension is 10 or more.

Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>. Keunwoo Kim, Anderson School, UCLA, <keunwoo.kim@gmail.com>.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch, Chapter 2.

http://www.perossi.org/home/bsm-1

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For Halton sequence, see Halton (1960, Numerische Mathematik), Morokoff and Caflisch (1995, Journal of Computational Physics), and Kocis and Whiten (1997, ACM Transactions on Mathematical Software).

Examples

```
Sigma = matrix(c(1, 0.5, 0.5, 1), ncol=2)
L = t(chol(Sigma))
trunpt = c(0,0,1,1)
above = c(1,1)

# drawn by Halton sequence
ghkvec(L, trunpt, above, r=100)

# use prime number 11 and 13
ghkvec(L, trunpt, above, r=100, HALTON=TRUE, pn=c(11,13))

# drawn by R::runif
ghkvec(L, trunpt, above, r=100, HALTON=FALSE)
```

11mn1

Evaluate Log Likelihood for Multinomial Logit Model

Description

11mnl evaluates log-likelihood for the multinomial logit model.

Usage

```
llmnl(beta, y, X)
```

Arguments

```
beta kx1 coefficient vector

y nx1 vector of obs on y (1, ..., p)

X n*pxk design matrix (use createX to create X)
```

Details

```
Let \mu_i = X_i beta, then Pr(y_i = j) = exp(\mu_{i,j}) / \sum_k exp(\mu_{i,k}). X_i is the submatrix of X corresponding to the ith observation. X has n * p rows. Use createX to create X.
```

Value

Value of log-likelihood (sum of log prob of observed multinomial outcomes).

22 Ilmnp

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch. http://www.perossi.org/home/bsm-1

See Also

```
createX, rmnlIndepMetrop
```

Examples

```
## Not run: ll=llmnl(beta,y,X)
```

11mnp

 $Evaluate\ Log\ Likelihood\ for\ Multinomial\ Probit\ Model$

Description

11mnp evaluates the log-likelihood for the multinomial probit model.

Usage

```
llmnp(beta, Sigma, X, y, r)
```

Arguments

beta	k x 1 vector of coefficients
Sigma	(p-1) x (p-1) covariance matrix of errors
Χ	$n*(p-1) \times k$ array where X is from differenced system
у	vector of n indicators of multinomial response $(1,\ldots,p)$
r	number of draws used in GHK

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Details

```
X is (p-1)*nxk matrix. Use createX with DIFF=TRUE to create X.
```

Model for each obs: w = Xbeta + e with $e \sim N(0, Sigma)$.

Censoring mechanism:

```
if y = j(j < p), w_j > max(w_{-j}) and w_j > 0 if y = p, w < 0
```

To use GHK, we must transform so that these are rectangular regions e.g. if $y = 1, w_1 > 0$ and $w_1 - w_{-1} > 0$.

```
Define A_j such that if j=1,\ldots,p-1 then A_jw=A_jmu+A_je>0 is equivalent to y=j. Thus, if y=j, we have A_je>-A_jmu. Lower truncation is -A_jmu and cov=A_jSigmat(A_j). For j=p,e<-mu.
```

Value

Value of log-likelihood (sum of log prob of observed multinomial outcomes)

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

References

For further discussion, see Chapters 2 and 4, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

```
http://www.perossi.org/home/bsm-1
```

See Also

```
createX, rmnpGibbs
```

Examples

```
## Not run: 11=11mnp(beta,Sigma,X,y,r)
```

24 Ilnhlogit

llnhlogit

Evaluate Log Likelihood for non-homothetic Logit Model

Description

11nhlogit evaluates log-likelihood for the Non-homothetic Logit model.

Usage

```
llnhlogit(theta, choice, lnprices, Xexpend)
```

Arguments

theta parameter vector (see details section) choice nx1 vector of choice (1, ..., p)

Inprices nxp array of log-prices

Xexpend nxd array of vars predicting expenditure

Details

```
Non-homothetic logit model, Pr(i) = exp(tauv_i)/sum_i exp(tauv_i)
```

```
\begin{split} v_i &= alpha_i - e^{kappaStar_i}u^i - lnp_i \\ \text{tau is the scale parameter of extreme value error distribution.} \\ u^i &\text{ solves } u^i = psi_i(u^i)E/p_i. \\ ln(psi_i(U)) &= alpha_i - e^{kappaStar_i}U. \\ ln(E) &= gamma'Xexpend. \end{split}
```

Structure of theta vector:

alpha: px1 vector of utility intercepts.

kappaStar: px1 vector of utility rotation parms expressed on natural log scale.

gamma: kx1 – expenditure variable coefs.

tau: 1x1 – logit scale parameter.

Value

Value of log-likelihood (sum of log prob of observed multinomial outcomes).

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

 $Peter\ Rossi,\ Anderson\ School,\ UCLA,\ \verb|\efree| rossichi@gmail.com>.$

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References

For further discussion, see Chapter 4, Bayesian Statistics and Marketing by Rossi, Allenby, and McCulloch.

```
http://www.perossi.org/home/bsm-1
```

See Also

```
simnhlogit
```

Examples

```
N=1000; p=3; k=1
theta = c(rep(1,p), seq(from=-1,to=1,length=p), rep(2,k), 0.5)
lnprices = matrix(runif(N*p), ncol=p)
Xexpend = matrix(runif(N*k), ncol=k)
simdata = simnhlogit(theta, lnprices, Xexpend)
## evaluate likelihood at true theta
llstar = llnhlogit(theta, simdata$y, simdata$lnprices, simdata$Xexpend)
```

lndIChisq

Compute Log of Inverted Chi-Squared Density

Description

IndIChisq computes the log of an Inverted Chi-Squared Density.

Usage

```
lndIChisq(nu, ssq, X)
```

Arguments

nu d.f. parameter ssq scale parameter

X ordinate for density evaluation (this must be a matrix)

Details

```
Z=nu*ssq/\chi^2_{nu} with Z\sim Inverted Chi-Squared. IndIChisq computes the complete log-density, including normalizing constants.
```

Value

Log density value

26 IndIWishart

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

References

For further discussion, see Chapter 2, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

```
http://www.perossi.org/home/bsm-1
```

See Also

dchisq

Examples

```
lndIChisq(3, 1, matrix(2))
```

lndIWishart

Compute Log of Inverted Wishart Density

Description

IndIWishart computes the log of an Inverted Wishart density.

Usage

```
lndIWishart(nu, V, IW)
```

Arguments

nu d.f. parameter

V "location" parameter

IW ordinate for density evaluation

Details

```
Z\sim Inverted Wishart(nu,V). In this parameterization, E[Z]=1/(nu-k-1)V, where V is a kxk matrix IndIWishart computes the complete log-density, including normalizing constants.
```

Value

Log density value

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Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

References

For further discussion, see Chapter 2, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

```
http://www.perossi.org/home/bsm-1
```

See Also

rwishart

Examples

```
lndIWishart(5, diag(3), diag(3)+0.5)
```

lndMvn

Compute Log of Multivariate Normal Density

Description

1ndMvn computes the log of a Multivariate Normal Density.

Usage

```
lndMvn(x, mu, rooti)
```

Arguments

x density ordinate

mu mu vector

rooti inv of upper triangular Cholesky root of $\boldsymbol{\Sigma}$

Details

$$z \sim N(mu, \Sigma)$$

Value

Log density value

28 IndMvst

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

References

For further discussion, see Chapter 2, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

```
http://www.perossi.org/home/bsm-1
```

See Also

1ndMvst

Examples

1ndMvst

Compute Log of Multivariate Student-t Density

Description

1ndMvst computes the log of a Multivariate Student-t Density.

Usage

```
lndMvst(x, nu, mu, rooti, NORMC)
```

Arguments

x density ordinate
nu d.f. parameter
mu mu vector

rooti inv of Cholesky root of Σ

NORMC include normalizing constant (def: FALSE)

Details

```
z \sim MVst(mu, nu, \Sigma)
```

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Value

Log density value

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

References

For further discussion, see Chapter 2, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

```
http://www.perossi.org/home/bsm-1
```

See Also

1ndMvn

Examples

```
\label{eq:Sigma} Sigma = matrix(c(1, 0.5, 0.5, 1), ncol=2) \\ lndMvst(x=c(rep(0,2)), nu=4, mu=c(rep(0,2)), rooti=backsolve(chol(Sigma), diag(2))) \\ \\
```

logMargDenNR

Compute Log Marginal Density Using Newton-Raftery Approx

Description

logMargDenNR computes log marginal density using the Newton-Raftery approximation.

Usage

```
logMargDenNR(11)
```

Arguments

11

vector of log-likelihoods evaluated at length(11) MCMC draws

Value

Approximation to log marginal density value.

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Warning

This approximation can be influenced by outliers in the vector of log-likelihoods; use with **care**. This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

References

For further discussion, see Chapter 6, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

http://www.perossi.org/home/bsm-1

margarine

Household Panel Data on Margarine Purchases

Description

Panel data on purchases of margarine by 516 households. Demographic variables are included.

Usage

```
data(margarine)
```

Format

The detailing object is a list containing two data frames, choicePrice and demos.

Details

In the choicePrice data frame:

```
...$hhid household ID
...$choice multinomial indicator of one of the 10 products
```

The products are indicated by brand and type.

Brands:

```
...$Pk Parkay
...$BB BlueBonnett
...$F1 Fleischmanns
...$Hse house
...$Gen generic
...$Imp Imperial
...$SS Shed Spread
```

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Product type:

```
...$_Stk stick ...$_Tub tub
```

In the demos data frame:

```
...$Fs3_4 dummy for family size 3-4
...$Fs5 dummy for family size >= 5
...$college dummy for education status
dummy for job status
...$retired dummy for retirement status
```

All prices are in U.S. dollars.

Source

Allenby, Greg and Peter Rossi (1991), "Quality Perceptions and Asymmetric Switching Between Brands," *Marketing Science* 10, 185–205.

References

Chapter 5, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch. http://www.perossi.org/home/bsm-1

Examples

```
data(margarine)
cat(" Table of Choice Variable ", fill=TRUE)
print(table(margarine$choicePrice[,2]))
cat(" Means of Prices", fill=TRUE)
mat=apply(as.matrix(margarine$choicePrice[,3:12]), 2, mean)
print(mat)
cat(" Quantiles of Demographic Variables", fill=TRUE)
mat=apply(as.matrix(margarine$demos[,2:8]), 2, quantile)
print(mat)
## example of processing for use with 'rhierMnlRwMixture'
if(0) {
  select = c(1:5,7) ## select brands
  chPr = as.matrix(margarine$choicePrice)
  ## make sure to log prices
  chPr = cbind(chPr[,1], chPr[,2], log(chPr[,2+select]))
  demos = as.matrix(margarinedemos[,c(1,2,5)])
  ## remove obs for other alts
  chPr = chPr[chPr[,2] <= 7,]
```

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```
chPr = chPr[chPr[,2] != 6,]
 ## recode choice
 chPr[chPr[,2] == 7,2] = 6
 hhidl = levels(as.factor(chPr[,1]))
 lgtdata = NULL
 nlgt = length(hhidl)
 p = length(select) ## number of choice alts
 ind = 1
 for (i in 1:nlgt) {
   nobs = sum(chPr[,1]==hhidl[i])
   if(nobs >=5) {
     data = chPr[chPr[,1]==hhidl[i],]
     y = data[,2]
     names(y) = NULL
     X = createX(p=p, na=1, Xa=data[,3:8], nd=NULL, Xd=NULL, INT=TRUE, base=1)
     lgtdata[[ind]] = list(y=y, X=X, hhid=hhidl[i])
     ind = ind+1
   }
 }
 nlgt = length(lgtdata)
 ## now extract demos corresponding to hhs in lgtdata
 Z = NULL
 nlgt = length(lgtdata)
 for(i in 1:nlgt){
    Z = rbind(Z, demos[demos[,1]==lgtdata[[i]]$hhid, 2:3])
 }
 ## take log of income and family size and demean
 Z = log(Z)
 Z[,1] = Z[,1] - mean(Z[,1])
 Z[,2] = Z[,2] - mean(Z[,2])
 keep = 5
 R = 20000
 mcmc1 = list(keep=keep, R=R)
 out = rhierMnlRwMixture(Data=list(p=p,lgtdata=lgtdata, Z=Z),
                          Prior=list(ncomp=1), Mcmc=mcmc1)
 summary(out$Deltadraw)
 summary(out$nmix)
 ## plotting examples
 if(0){
   plot(out$nmix)
   plot(out$Deltadraw)
}
```

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mixDen	Compute Marginal Density for Multivariate Normal Mixture

Description

mixDen computes the marginal density for each dimension of a normal mixture at each of the points on a user-specifed grid.

Usage

```
mixDen(x, pvec, comps)
```

Arguments

x array where *i*th column gives grid points for *i*th variable

pvec vector of mixture component probabilites
comps list of lists of components for normal mixture

Details

length(comps) is the number of mixture components comps[[j]] is a list of parameters of the jth component

comps[[j]]\$mu is mean vector

 ${\tt comps[[j]]\$rooti}$ is the UL decomp of Σ^{-1}

Value

An array of the same dimension as grid with density values

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

References

For further discussion, see Chapter 3, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

```
http://www.perossi.org/home/bsm-1
```

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See Also

rnmixGibbs

mixDenBi	Compute Bivariate Marginal Density for a Normal Mixture
	1 0 23

Description

mixDenBi computes the implied bivariate marginal density from a mixture of normals with specified mixture probabilities and component parameters.

Usage

```
mixDenBi(i, j, xi, xj, pvec, comps)
```

Arguments

i	index of first variable
j	index of second variable
xi	grid of values of first variable
xj	grid of values of second variable
pvec	normal mixture probabilities
comps	list of lists of components

Details

```
\begin{array}{lll} \texttt{length(comps)} & \text{is the number of mixture components} \\ \texttt{comps[[j]]} & \text{is a list of parameters of the } j \texttt{th component} \\ \texttt{comps[[j]]} \texttt{smu} & \text{is mean vector} \\ \texttt{comps[[j]]} \texttt{srooti} & \text{is the UL decomp of } \Sigma^{-1} \\ \end{array}
```

Value

```
An array (length(xi)=length(xj) \times 2) with density value
```

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

 $Peter\ Rossi,\ Anderson\ School,\ UCLA,\ \verb|\ef| eprossichi@gmail.com>.$

mnlHess 35

References

For further discussion, see Chapter 3, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

```
http://www.perossi.org/home/bsm-1
```

See Also

```
rnmixGibbs, mixDen
```

mnlHess

Computes -Expected Hessian for Multinomial Logit

Description

mnlHess computes expected Hessian (E[H]) for Multinomial Logit Model.

Usage

```
mnlHess(beta, y, X)
```

Arguments

beta kx1 vector of coefficients y nx1 vector of choices, $(1,\ldots,p)$ X n*pxk Design matrix

Details

See llmnl for information on structure of X array. Use createX to make X.

Value

kxk matrix

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

References

For further discussion, see Chapter 3, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

```
http://www.perossi.org/home/bsm-1
```

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See Also

```
llmnl, createX, rmnlIndepMetrop
```

Examples

```
## Not run: mnlHess(beta, y, X)
```

mnpProb

Compute MNP Probabilities

Description

mnpProb computes MNP probabilities for a given X matrix corresponding to one observation. This function can be used with output from rmnpGibbs to simulate the posterior distribution of market shares or fitted probabilities.

Usage

```
mnpProb(beta, Sigma, X, r)
```

Arguments

beta MNP coefficients

Sigma Covariance matrix of latents

X array for one observation – use createX to make

r number of draws used in GHK (def: 100)

Details

See rmnpGibbs for definition of the model and the interpretation of the beta and Sigma parameters. Uses the GHK method to compute choice probabilities. To simulate a distribution of probabilities, loop over the beta and Sigma draws from rmnpGibbs output.

Value

px1 vector of choice probabilites

Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

References

For further discussion, see Chapters 2 and 4, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

```
http://www.perossi.org/home/bsm-1
```

momMix 37

See Also

```
rmnpGibbs, createX
```

Examples

```
## example of computing MNP probabilites
## here Xa has the prices of each of the 3 alternatives

Xa = matrix(c(1,.5,1.5), nrow=1)
X = createX(p=3, na=1, nd=NULL, Xa=Xa, Xd=NULL, DIFF=TRUE)
beta = c(1,-1,-2) ## beta contains two intercepts and the price coefficient Sigma = matrix(c(1, 0.5, 0.5, 1), ncol=2)

mnpProb(beta, Sigma, X)
```

momMix

Compute Posterior Expectation of Normal Mixture Model Moments

Description

momMix averages the moments of a normal mixture model over MCMC draws.

Usage

```
momMix(probdraw, compdraw)
```

Arguments

probdraw Rxncomp list of draws of mixture probs

compdraw list of length R of draws of mixture component moments

Details

R is the number of MCMC draws in argument list above.

ncomp is the number of mixture components fitted. compdraw is a list of lists with mixture components.

compdraw[[i]] is ith draw.

compdraw[[i]][[j]][[1]] is the mean parameter vector for the jth component, ith MCMC draw. compdraw[[i]][[j]][[2]] is the UL decomposition of Σ^{-1} for the jth component, ith MCMC draw

Value

A list containing:

mu posterior expectation of mean

38 nmat

sigma posterior expectation of covariance matrix

sd posterior expectation of vector of standard deviations

corr posterior expectation of correlation matrix

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

References

For further discussion, see Chapter 5, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

http://www.perossi.org/home/bsm-1

See Also

rmixGibbs

nmat

Convert Covariance Matrix to a Correlation Matrix

Description

nmat converts a covariance matrix (stored as a vector, col by col) to a correlation matrix (also stored as a vector).

Usage

nmat(vec)

Arguments

vec

kxk Cov matrix stored as a k*kx1 vector (col by col)

Details

This routine is often used with apply to convert an Rx(k*k) array of covariance MCMC draws to correlations. As in corrdraws = apply(vardraws, 1, nmat).

Value

k * kx1 vector with correlation matrix

numEff 39

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

Examples

```
set.seed(66)
X = matrix(rnorm(200,4), ncol=2)
Varmat = var(X)
nmat(as.vector(Varmat))
```

numEff

Compute Numerical Standard Error and Relative Numerical Efficiency

Description

numEff computes the numerical standard error for the mean of a vector of draws as well as the relative numerical efficiency (ratio of variance of mean of this time series process relative to iid sequence).

Usage

```
numEff(x, m = as.integer(min(length(x),(100/sqrt(5000))*sqrt(length(x)))))
```

Arguments

x Rx1 vector of draws

m number of lags for autocorrelations

Details

default for number of lags is chosen so that if R = 5000, m = 100 and increases as the sqrt(R).

Value

A list containing:

stderr standard error of the mean of x

f variance ratio (relative numerical efficiency)

40 orangeJuice

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

References

For further discussion, see Chapter 3, Bayesian Statistics and Marketing by Rossi, Allenby, and McCulloch.

```
http://www.perossi.org/home/bsm-1
```

Examples

```
numEff(rnorm(1000), m=20)
numEff(rnorm(1000))
```

orangeJuice

Store-level Panel Data on Orange Juice Sales

Description

Weekly sales of refrigerated orange juice at 83 stores. Contains demographic information on those stores.

Usage

```
data(orangeJuice)
```

Format

The orangeJuice object is a list containing two data frames, yx and storedemo.

Details

In the yx data frame:

\$Store	store number
\$brand	brand indicator
\$week	week number
\$logmove	log of the number of units sold
\$constant	a vector of 1s
\$price#	price of brand #
\$deal	in-store coupon activity
\$feature	feature advertisement
\$profit	profit

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The price variables correspond to the following brands:

- 1 Tropicana Premium 64 oz
- 2 Tropicana Premium 96 oz
- 3 Florida's Natural 64 oz
- 4 Tropicana 64 oz
- 5 Minute Maid 64 oz
- 6 Minute Maid 96 oz
- 7 Citrus Hill 64 oz
- 8 Tree Fresh 64 oz
- 9 Florida Gold 64 oz
- 10 Dominicks 64 oz
- 11 Dominicks 128 oz

In the storedemo data frame:

\$STORE	store number
\$AGE60	percentage of the population that is aged 60 or older
\$EDUC	percentage of the population that has a college degree
\$ETHNIC	percent of the population that is black or Hispanic
\$INCOME	median income
\$HHLARGE	percentage of households with 5 or more persons
\$WORKWOM	percentage of women with full-time jobs
\$HVAL150	percentage of households worth more than \$150,000
\$SSTRDIST	distance to the nearest warehouse store
\$SSTRVOL	ratio of sales of this store to the nearest warehouse store
\$CPDIST5	average distance in miles to the nearest 5 supermarkets
\$CPWVOL5	ratio of sales of this store to the average of the nearest five stores

Source

Alan L. Montgomery (1997), "Creating Micro-Marketing Pricing Strategies Using Supermarket Scanner Data," *Marketing Science* 16(4) 315–337.

References

```
Chapter 5, Bayesian Statistics and Marketing by Rossi, Allenby, and McCulloch http://www.perossi.org/home/bsm-1
```

```
## load data
data(orangeJuice)

## print some quantiles of yx data
cat("Quantiles of the Variables in yx data",fill=TRUE)
mat = apply(as.matrix(orangeJuice$yx), 2, quantile)
print(mat)

## print some quantiles of storedemo data
```

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```
cat("Quantiles of the Variables in storedemo data",fill=TRUE)
mat = apply(as.matrix(orangeJuice$storedemo), 2, quantile)
print(mat)
## processing for use with rhierLinearModel
if(0) {
 ## select brand 1 for analysis
 brand1 = orangeJuice$yx[(orangeJuice$yx$brand==1),]
 store = sort(unique(brand1$store))
 nreg = length(store)
 nvar = 14
 regdata=NULL
 for (reg in 1:nreg) {
   y = brand1$logmove[brand1$store==store[reg]]
   iota = c(rep(1,length(y)))
   X = cbind(iota,log(brand1$price1[brand1$store==store[reg]]),
                   log(brand1$price2[brand1$store==store[reg]]),
                   log(brand1$price3[brand1$store==store[reg]]),
                   log(brand1$price4[brand1$store==store[reg]]),
                   log(brand1$price5[brand1$store==store[reg]]),
                   log(brand1$price6[brand1$store==store[reg]]),
                   log(brand1$price7[brand1$store==store[reg]]),
                   log(brand1$price8[brand1$store==store[reg]]),
                   log(brand1$price9[brand1$store==store[reg]]),
                   log(brand1$price10[brand1$store==store[reg]]),
                   log(brand1$price11[brand1$store==store[reg]]),
                   brand1$deal[brand1$store==store[reg]],
                   brand1$feat[brand1$store==store[reg]] )
    regdata[[reg]] = list(y=y, X=X)
    }
 ## storedemo is standardized to zero mean.
 Z = as.matrix(orangeJuice$storedemo[,2:12])
 dmean = apply(Z, 2, mean)
 for (s in 1:nreg) \{Z[s,] = Z[s,] - dmean\}
 iotaz = c(rep(1, nrow(Z)))
 Z = cbind(iotaz, Z)
 nz = ncol(Z)
 Data = list(regdata=regdata, Z=Z)
 Mcmc = list(R=R, keep=1)
 out = rhierLinearModel(Data=Data, Mcmc=Mcmc)
 summary(out$Deltadraw)
 summary(out$Vbetadraw)
 ## plotting examples
 if(0){ plot(out$betadraw) }
```

plot.bayesm.hcoef 43

}

plot.bayesm.hcoef Plot Method for Hierarchical Model Coefs

Description

plot.bayesm.hcoef is an S3 method to plot 3 dim arrays of hierarchical coefficients. Arrays are of class bayesm.hcoef with dimensions: cross-sectional unit x coef x MCMC draw.

Usage

```
## S3 method for class 'bayesm.hcoef'
plot(x,names,burnin,...)
```

Arguments

x An object of S3 class, bayesm. hcoef

names a list of names for the variables in the hierarchical model

burnin no draws to burnin (def: 0.1 * R) . . . standard graphics parameters

Details

Typically, plot.bayesm.hcoef will be invoked by a call to the generic plot function as in plot(object) where object is of class bayesm.hcoef. All of the bayesm hierarchical routines return draws of hierarchical coefficients in this class (see example below). One can also simply invoke plot.bayesm.hcoef on any valid 3-dim array as in plot.bayesm.hcoef (betadraws).

plot.bayesm.hcoef is also exported for use as a standard function, as in plot.bayesm.hcoef(array).

Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

See Also

rhierMnlRwMixture,rhierLinearModel, rhierLinearMixture,rhierNegbinRw

```
## Not run: out=rhierLinearModel(Data,Prior,Mcmc); plot(out$betadraws)
```

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plot.bayesm.mat	Plot Method for Arrays of MCMC Draws
-----------------	--------------------------------------

Description

plot.bayesm.mat is an S3 method to plot arrays of MCMC draws. The columns in the array correspond to parameters and the rows to MCMC draws.

Usage

```
## S3 method for class 'bayesm.mat'
plot(x,names,burnin,tvalues,TRACEPLOT,DEN,INT,CHECK_NDRAWS, ...)
```

Arguments

x An object of either S3 class, bayesm.mat, or S3 class, mcmc

names optional character vector of names for coefficients

burnin number of draws to discard for burn-in (def: 0.1 * nrow(X))

tvalues vector of true values

TRACEPLOT logical, TRUE provide sequence plots of draws and acfs (def: TRUE)

DEN logical, TRUE use density scale on histograms (def: TRUE)

INT logical, TRUE put various intervals and points on graph (def: TRUE)

CHECK_NDRAWS logical, TRUE check that there are at least 100 draws (def: TRUE)

... standard graphics parameters

Details

Typically, plot.bayesm.mat will be invoked by a call to the generic plot function as in plot(object) where object is of class bayesm.mat. All of the bayesm MCMC routines return draws in this class (see example below). One can also simply invoke plot.bayesm.mat on any valid 2-dim array as in plot.bayesm.mat(betadraws).

```
plot.bayesm.mat paints (by default) on the histogram:
```

```
green "[]" delimiting 95% Bayesian Credibility Interval yellow "()" showing +/- 2 numerical standard errors red "I" showing posterior mean
```

plot.bayesm.mat is also exported for use as a standard function, as in plot.bayesm.mat(matrix)

Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

```
## Not run: out=runiregGibbs(Data,Prior,Mcmc); plot(out$betadraw)
```

plot.bayesm.nmix 45

plot.bayesm.nmix	Plot Method for MCMC Draws of Normal Mixtures

Description

plot.bayesm.nmix is an S3 method to plot aspects of the fitted density from a list of MCMC draws of normal mixture components. Plots of marginal univariate and bivariate densities are produced.

Usage

```
## S3 method for class 'bayesm.nmix'
plot(x, names, burnin, Grid, bi.sel, nstd, marg, Data, ngrid, ndraw, ...)
```

Arguments

X	An object of S3 class bayesm.nmix
names	optional character vector of names for each of the dimensions
burnin	number of draws to discard for burn-in (def: $0.1*nrow(X)$)
Grid	matrix of grid points for densities, def: mean +/- nstd std deviations (if Data no supplied), range of Data if supplied)
bi.sel	list of vectors, each giving pairs for bivariate distributions (def: list(c(1,2)))
nstd	number of standard deviations for default Grid (def: 2)
marg	logical, if TRUE display marginals (def: TRUE)
Data	matrix of data points, used to paint histograms on marginals and for grid
ngrid	number of grid points for density estimates (def: 50)
ndraw	number of draws to average Mcmc estimates over (def: 200)
• • •	standard graphics parameters

Details

Typically, plot.bayesm.nmix will be invoked by a call to the generic plot function as in plot(object) where object is of class bayesm.nmix. These objects are lists of three components. The first component is an array of draws of mixture component probabilties. The second component is not used. The third is a lists of lists of lists with draws of each of the normal components.

plot.bayesm.nmix can also be used as a standard function, as in plot.bayesm.nmix(list).

Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

See Also

rnmixGibbs, rhierMnlRwMixture, rhierLinearMixture, rDPGibbs

Examples

```
## not run
# out = rnmixGibbs(Data, Prior, Mcmc)
## plot bivariate distributions for dimension 1,2; 3,4; and 1,3
# plot(out,bi.sel=list(c(1,2),c(3,4),c(1,3)))
```

rbayesBLP Bayesian Analysis of Random Coefficient Logit Models Using Aggregate Data

Description

rbayesBLP implements a hybrid MCMC algorithm for aggregate level sales data in a market with differentiated products. bayesm version 3.1-0 and prior verions contain an error when using instruments with this function; this will be fixed in a future version.

Usage

```
rbayesBLP(Data, Prior, Mcmc)
```

Arguments

Data list(X, share, J, Z)

Prior list(sigmasqR, theta_hat, A, deltabar, Ad, nu0, s0_sq, VOmega)

Mcmc list(R, keep, nprint, H, initial_theta_bar, initial_r, initial_tau_sq, initial_Omega,

initial_delta, s, cand_cov, tol)

Value

A list containing:

thetabardraw KxR/keep matrix of random coefficient mean draws

Sigmadraw K*KxR/keep matrix of random coefficient variance draws

rdraw K*KxR/keep matrix of r draws (same information as in Sigmadraw)

tausqdraw R/keepx1 vector of aggregate demand shock variance draws

Omegadraw 2*2xR/keep matrix of correlated endogenous shock variance draws deltadraw IxR/keep matrix of endogenous structural equation coefficient draws

acceptrate scalor of acceptance rate of Metropolis-Hasting
s scale parameter used for Metropolis-Hasting
cand_cov var-cov matrix used for Metropolis-Hasting

Argument Details

```
Data = list(X, share, J, Z) [Z optional]
```

J: number of alternatives, excluding an outside option

X: J * TxK matrix (no outside option, which is normalized to 0).

If IV is used, the last column of X is the endogeneous variable.

share: J * T vector (no outside option).

Note that both the share vector and the X matrix are organized by the jt index.

j varies faster than t, i.e. (j = 1, t = 1), (j = 2, t = 1), ..., (j = J, T = 1), ..., (j = J, t = T)

Z: J * TxI matrix of instrumental variables (optional)

Prior = list(sigmasqR, theta_hat, A, deltabar, Ad, nu0, s0_sq, VOmega) [optional]

sigmasqR: K*(K+1)/2 vector for r prior variance (def: diffuse prior for Σ)

theta_hat: K vector for $\theta_b ar$ prior mean (def: 0 vector)

A: KxK matrix for $\theta_b ar$ prior precision (def: 0.01*diag(K))

deltabar: I vector for δ prior mean (def: 0 vector)

Ad: IxI matrix for δ prior precision (def: 0.01*diag(I))

nu0: d.f. parameter for $\tau_s q$ and Ω prior (def: K+1)

s0_sq: scale parameter for $\tau_s q$ prior (def: 1)

VOmega: $2x^2$ matrix parameter for Ω prior (def: matrix(c(1,0.5,0.5,1),2,2))

Mcmc = list(R, keep, nprint, H, initial_theta_bar, initial_r, initial_tau_sq, initial_Omega, initial_delta, s, cand_cov, tol) [only R and H required]

R: number of MCMC draws

keep: MCMC thinning parameter – keep every keepth draw (def: 1)

nprint: print the estimated time remaining for every nprint'th draw (def: 100, set to 0 for no print)

H: number of random draws used for Monte-Carlo integration

 $\begin{array}{ll} \text{initial_theta_bar:} & \text{initial value of } \theta_b ar \text{ (def: 0 vector)} \\ \text{initial_r:} & \text{initial value of } r \text{ (def: 0 vector)} \\ \text{initial_tau_sq:} & \text{initial value of } \tau_s q \text{ (def: 0.1)} \\ \text{initial_Omega:} & \text{initial value of } \Omega \text{ (def: diag(2))} \\ \text{initial_delta:} & \text{initial value of } \delta \text{ (def: 0 vector)} \\ \end{array}$

s: scale parameter of Metropolis-Hasting increment (def: automatically tuned) var-cov matrix of Metropolis-Hasting increment (def: automatically tuned)

tol: convergence tolerance for the contraction mapping (def: 1e-6)

Model Details

Model and Priors (without IV)::

```
\begin{aligned} u_i j t &= X_j t \theta_i + \eta_j t + e_i j t \\ e_i j t &\sim \text{type I Extreme Value (logit)} \\ \theta_i &\sim N(\theta_b a r, \Sigma) \\ \eta_j t &\sim N(0, \tau_s q) \end{aligned}
```

This structure implies a logit model for each consumer (θ) . Aggregate shares (share) are produced by integrating this consumer level logit model over the assumed normal distribution of θ .

```
\begin{split} r \sim N(0, diag(sigmasqR)) \\ \theta_b a r \sim N(\theta_h a t, A^-1) \end{split}
```

```
\tau_s q \sim nu0 * s0_s q/\chi^2(nu0)
```

Note: we observe the aggregate level market share, not individual level choices.

Note: r is the vector of nonzero elements of cholesky root of Σ . Instead of Σ we draw r, which is one-to-one correspondence with the positive-definite Σ .

```
Model and Priors (with IV)::
```

```
\begin{split} u_ijt &= X_jt\theta_i + \eta_jt + e_ijt \\ e_ijt &\sim \text{type I Extreme Value (logit)} \\ \theta_i &\sim N(\theta_bar, \Sigma) \\ X_jt &= [X_exo_jt, X_endo_jt] \\ X_endo_jt &= Z_jt\delta_jt + \zeta_jt \\ vec(\zeta_jt, \eta_jt) &\sim N(0, \Omega) \\ r &\sim N(0, diag(sigmasqR)) \\ \theta_bar &\sim N(\theta_hat, A^-1) \\ \delta &\sim N(deltabar, Ad^-1) \\ \Omega &\sim IW(nu0, VOmega) \end{split}
```

MCMC and Tuning Details:

```
MCMC Algorithm:: Step 1 (\Sigma):
```

Given $\theta_b ar$ and $\tau_s q$, draw r via Metropolis-Hasting.

Covert the drawn r to Σ .

Note: if user does not specify the Metropolis-Hasting increment parameters (s and cand_cov), rbayesBLP automatically tunes the parameters.

```
Step 2 without IV (\theta_b ar, \tau_s q):
```

Given Σ , draw $\theta_b ar$ and $\tau_s q$ via Gibbs sampler.

```
Step 2 with IV (\theta_b ar, \delta, \Omega):
```

Given Σ , draw $\theta_b ar$, δ , and Ω via IV Gibbs sampler.

Tuning Metropolis-Hastings algorithm:: $r_cand = r_old + s*N(0,cand_cov)$

Fix the candidate covariance matrix as cand_cov0 = diag(rep(0.1, K), rep(1, K*(K-1)/2)). Start from s0 = 2.38/sqrt(dim(r))

```
Repeat{
```

Run 500 MCMC chain.

If acceptance rate < 30% => update s1 = s0/5.

If acceptance rate > 50% = update s1 = s0*3.

(Store r draws if acceptance rate is 20~80%.)

s0 = s1

} until acceptance rate is 30~50%

```
Scale matrix C = s1*sqrt(cand_cov0)
Correlation matrix R = Corr(r draws)
Use C*R*C as s^2*cand_cov.
```

Author(s)

Keunwoo Kim, Anderson School, UCLA, <keunwoo.kim@gmail.com>.

References

For further discussion, see *Bayesian Analysis of Random Coefficient Logit Models Using Aggregate Data* by Jiang, Manchanda, and Rossi, *Journal of Econometrics*, 2009.

http://www.sciencedirect.com/science/article/pii/S0304407608002297

```
if(nchar(Sys.getenv("LONG_TEST")) != 0) {
## Simulate aggregate level data
simulData <- function(para, others, Hbatch) {</pre>
  # Hbatch does the integration for computing market shares
         in batches of size Hbatch
  ## parameters
  theta_bar <- para$theta_bar</pre>
  Sigma <- para$Sigma
  tau_sq <- para$tau_sq
  T <- others$T
  J <- others$J
  p <- others$p
  H <- others$H
  K \leftarrow J + p
  ## build X
  X <- matrix(runif(T*J*p), T*J, p)</pre>
  inter <- NULL
  for (t in 1:T) { inter <- rbind(inter, diag(J)) }</pre>
  X <- cbind(inter, X)</pre>
  ## draw eta ~ N(0, tau_sq)
  eta <- rnorm(T*J)*sqrt(tau_sq)</pre>
  X <- cbind(X, eta)</pre>
  share <- rep(0, J*T)
  for (HH in 1:(H/Hbatch)){
    ## draw theta ~ N(theta_bar, Sigma)
    cho <- chol(Sigma)</pre>
    theta <- matrix(rnorm(K*Hbatch), nrow=K, ncol=Hbatch)</pre>
    theta <- t(cho)%*%theta + theta_bar</pre>
    ## utility
```

```
V <- X%*%rbind(theta, 1)</pre>
    expV <- exp(V)
    expSum <- matrix(colSums(matrix(expV, J, T*Hbatch)), T, Hbatch)</pre>
    expSum <- expSum %x% matrix(1, J, 1)</pre>
    choiceProb <- expV / (1 + expSum)</pre>
    share <- share + rowSums(choiceProb) / H</pre>
  ## the last K+1'th column is eta, which is unobservable.
  X \leftarrow X[,c(1:K)]
  return (list(X=X, share=share))
}
## true parameter
theta_bar_true <- c(-2, -3, -4, -5)
Sigma_true <- rbind(c(3,2,1.5,1), c(2,4,-1,1.5), c(1.5,-1,4,-0.5), c(1,1.5,-0.5,3))
cho <- chol(Sigma_true)</pre>
r_true <- c(log(diag(cho)), cho[1,2:4], cho[2,3:4], cho[3,4])
tau_sq_true <- 1
## simulate data
set.seed(66)
T <- 300
J <- 3
p <- 1
K <- 4
H <- 1000000
Hbatch <- 5000
\verb| dat <- simulData(para=list(theta\_bar=theta\_bar\_true, Sigma=Sigma\_true, tau\_sq=tau\_sq\_true)|, \\
                  others=list(T=T, J=J, p=p, H=H), Hbatch)
X <- dat$X
share <- dat$share</pre>
## Mcmc run
R <- 2000
H <- 50
Data1 <- list(X=X, share=share, J=J)</pre>
Mcmc1 <- list(R=R, H=H, nprint=0)</pre>
set.seed(66)
out <- rbayesBLP(Data=Data1, Mcmc=Mcmc1)</pre>
## acceptance rate
out$acceptrate
## summary of draws
summary(out$thetabardraw)
summary(out$Sigmadraw)
summary(out$tausqdraw)
### plotting draws
plot(out$thetabardraw)
plot(out$Sigmadraw)
```

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```
plot(out$tausqdraw)
}
```

rbiNormGibbs

Illustrate Bivariate Normal Gibbs Sampler

Description

rbiNormGibbs implements a Gibbs Sampler for the bivariate normal distribution. Intermediate moves are plotted and the output is contrasted with the iid sampler. This function is designed for illustrative/teaching purposes.

Usage

```
rbiNormGibbs(initx=2, inity=-2, rho, burnin=100, R=500)
```

Arguments

initx	initial value of parameter on x axis (def: 2)
inity	initial value of parameter on y axis (def: -2)
rho	correlation for bivariate normals
burnin	burn-in number of draws (def: 100)
R	number of MCMC draws (def: 500)

Details

```
(\theta_1, \theta_2) N((0,0), \Sigma) with \Sigma = \text{matrix}(c(1, \text{rho}, \text{rho}, 1), \text{ncol}=2)
```

Value

Rx2 matrix of draws

Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

References

For further discussion, see Chapters 2 and 3, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

```
http://www.perossi.org/home/bsm-1
```

```
## Not run: out=rbiNormGibbs(rho=0.95)
```

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rbprobitGibbs

Gibbs Sampler (Albert and Chib) for Binary Probit

Description

rbprobitGibbs implements the Albert and Chib Gibbs Sampler for the binary probit model.

Usage

```
rbprobitGibbs(Data, Prior, Mcmc)
```

Arguments

 $\begin{array}{ll} \text{Data} & \quad \text{list}(y,X) \\ \\ \text{Prior} & \quad \text{list}(\text{betabar},A) \\ \\ \text{Mcmc} & \quad \text{list}(R,\text{keep},\text{nprint}) \end{array}$

Details

```
 \label{eq:model} \begin{array}{ll} \textbf{Model and Priors:} & z = X\beta + e \text{ with } e \sim N(0,I) \\ y = 1 \text{ if } z > 0 \\ \beta \sim N(betabar,A^{-1}) \end{array}
```

Argument Details: Data = list(y, X)

y: nx1 vector of 0/1 outcomes X: nxk design matrix

Prior = list(betabar, A) [optional]

betabar: kx1 prior mean (def: 0)

A: kxk prior precision matrix (def: 0.01*I)

Mcmc = list(R, keep, nprint) [only R required]

R: number of MCMC draws

keep: MCMC thinning parameter – keep every keepth draw (def: 1)

nprint: print the estimated time remaining for every nprint'th draw (def: 100, set to 0 for no print)

Value

A list containing:

betadraw R/keepxk matrix of betadraws

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Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

References

For further discussion, see Chapter 3, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

```
http://www.perossi.org/home/bsm-1
```

See Also

rmnpGibbs

Examples

```
if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=2000} else {R=10}
set.seed(66)
## function to simulate from binary probit including x variable
simbprobit = function(X, beta) {
  y = ifelse((X%*\%beta + rnorm(nrow(X)))<0, 0, 1)
  list(X=X, y=y, beta=beta)
}
nobs = 200
X = cbind(rep(1,nobs), runif(nobs), runif(nobs))
beta = c(0,1,-1)
nvar = ncol(X)
simout = simbprobit(X, beta)
Data1 = list(X=simout$X, y=simout$y)
Mcmc1 = list(R=R, keep=1)
out = rbprobitGibbs(Data=Data1, Mcmc=Mcmc1)
summary(out$betadraw, tvalues=beta)
## plotting example
if(0){plot(out$betadraw, tvalues=beta)}
```

rdirichlet

Draw From Dirichlet Distribution

Description

rdirichlet draws from Dirichlet

Usage

```
rdirichlet(alpha)
```

Arguments

alpha vector of Dirichlet parms (must be > 0)

Value

Vector of draws from Dirichlet

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

References

For further discussion, see Chapter 2, Bayesian Statistics and Marketing by Rossi, Allenby, and McCulloch.

```
http://www.perossi.org/home/bsm-1
```

Examples

```
set.seed(66)
rdirichlet(c(rep(3,5)))
```

rDPGibbs

Density Estimation with Dirichlet Process Prior and Normal Base

Description

rDPGibbs implements a Gibbs Sampler to draw from the posterior for a normal mixture problem with a Dirichlet Process prior. A natural conjugate base prior is used along with priors on the hyper parameters of this distribution. One interpretation of this model is as a normal mixture with a random number of components that can grow with the sample size.

Usage

```
rDPGibbs(Prior, Data, Mcmc)
```

Arguments

Data list(y)

Prior list(Prioralpha, lambda_hyper)

Mcmc list(R, keep, nprint, maxuniq, SCALE, gridsize)

Details

```
Model and Priors: y_i \sim N(\mu_i, \Sigma_i)
\theta_i = (\mu_i, \Sigma_i) \sim DP(G_0(\lambda), alpha)
\mu_i | \Sigma_i \sim N(0, \Sigma_i(x)a^{-1})
\Sigma_i \sim IW(nu, nu * v * I)
\lambda(a, nu, v):
a \sim \text{uniform on grid[alim[1], alimb[2]]}
nu \sim \text{uniform on grid[dim(data)-1} + \exp(\text{nulim[1]}), \dim(\text{data})-1 + \exp(\text{nulim[2]})]
v \sim \text{uniform on grid[vlim[1], vlim[2]]}
alpha \sim (1 - (\alpha - alphamin)/(alphamax - alphamin))^{power}
alpha = alphamin then expected number of components = Istarmin
alpha = alphamax then expected number of components = Istarmax
We parameterize the prior on \Sigma_i such that mode(\Sigma) = nu/(nu+2)vI. The support of nu
enforces valid IW density; nulim[1] > 0
We use the structure for nmix that is compatible with the bayesm routines for finite mixtures of
normals. This allows us to use the same summary and plotting methods.
The default choices of alim, nulim, and vlim determine the location and approximate size of
candidate "atoms" or possible normal components. The defaults are sensible given that we scale
the data. Without scaling, you want to insure that alim is set for a wide enough range of values
(remember a is a precision parameter) and the v is big enough to propose Sigma matrices wide
```

enough to cover the data range. A careful analyst should look at the posterior distribution of a, nu, v to make sure that the support is set correctly in alim, nulim, vlim. In other words, if we see the posterior bunched up at one end of these support ranges, we should widen the range and rerun.

If you want to force the procedure to use many small atoms, then set nulim to consider only large values and set vlim to consider only small scaling constants. Set Istarmax to a large number. This will create a very "lumpy" density estimate somewhat like the classical Kernel density estimates. Of course, this is not advised if you have a prior belief that densities are relatively smooth.

```
Argument Details: Data = list(y)
```

y: nxk matrix of observations on k dimensional data

```
Prior = list(Prioralpha, lambda_hyper) [optional]
```

```
Prioralpha: list(Istarmin, Istarmax, power)

$Istarmin: is expected number of components at lower bound of support of alpha (def: 1)

$Istarmax: is expected number of components at upper bound of support of alpha (def: min(50, 0.1*nrow(y)))

$power: is the power parameter for alpha prior (def: 0.8)

lambda_hyper: list(alim, nulim, vlim)

$alim: defines support of a distribution (def: c(0.01, 10))
```

\$alim: defines support of a distribution (def: c(0.01, 10))
\$nulim: defines support of nu distribution (def: c(0.01, 3))
\$vlim: defines support of v distribution (def: c(0.1, 4))

```
Mcmc = list(R, keep, nprint, maxuniq, SCALE, gridsize) [only R required]
```

R: number of MCMC draws

keep: MCMC thinning parameter – keep every keepth draw (def: 1)

nprint: print the estimated time remaining for every nprint'th draw (def: 100, set to 0 for no print)

maxuniq: storage constraint on the number of unique components (def: 200)

SCALE: should data be scaled by mean,std deviation before posterior draws (def: TRUE)

gridsize: number of discrete points for hyperparameter priors (def: 20)

nmix **Details:** nmix is a list with 3 components. Several functions in the bayesm package that involve a Dirichlet Process or mixture-of-normals return nmix. Across these functions, a common structure is used for nmix in order to utilize generic summary and plotting functions.

probdraw: ncompxR/keep matrix that reports the probability that each draw came from a particular component

zdraw: R/keepxnobs matrix that indicates which component each draw is assigned to

compdraw: A list of R/keep lists of ncomp lists. Each of the inner-most lists has 2 elemens: a vector of draws for mu and a

Value

A list containing:

nmix a list containing: probdraw, zdraw, compdraw (see "nmix Details" section)

alphadraw R/keepx1 vector of alpha draws nudraw R/keepx1 vector of nu draws adraw R/keepx1 vector of a draws vdraw R/keepx1 vector of v draws

Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

See Also

rnmixGibbs, rmixture, rmixGibbs, eMixMargDen, momMix, mixDen, mixDenBi

```
if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=2000} else {R=10}
set.seed(66)

## simulate univariate data from Chi-Sq

N = 200
chisqdf = 8
y1 = as.matrix(rchisq(N,df=chisqdf))

## set arguments for rDPGibbs

Data1 = list(y=y1)
Prioralpha = list(Istarmin=1, Istarmax=10, power=0.8)
Prior1 = list(Prioralpha=Prioralpha)
Mcmc = list(R=R, keep=1, maxuniq=200)
```

```
out1 = rDPGibbs(Prior=Prior1, Data=Data1, Mcmc=Mcmc)
if(0){
  ## plotting examples
  rgi = c(0,20)
  grid = matrix(seq(from=rgi[1],to=rgi[2],length.out=50), ncol=1)
  deltax = (rgi[2]-rgi[1]) / nrow(grid)
  plot(out1$nmix, Grid=grid, Data=y1)
  ## plot true density with historgram
  plot(range(grid[,1]), 1.5*range(dchisq(grid[,1],df=chisqdf)),
       type="n", xlab=paste("Chisq ; ",N," obs",sep=""), ylab="")
  hist(y1, xlim=rgi, freq=FALSE, col="yellow", breaks=20, add=TRUE)
 lines(grid[,1], dchisq(grid[,1], df=chisqdf) \ / \ (sum(dchisq(grid[,1], df=chisqdf)) * deltax), \\
        col="blue", lwd=2)
}
## simulate bivariate data from the "Banana" distribution (Meng and Barnard)
banana = function(A, B, C1, C2, N, keep=10, init=10) {
  R = init*keep + N*keep
  x1 = x2 = 0
  bimat = matrix(double(2*N), ncol=2)
  for (r in 1:R) {
   x1 = rnorm(1, mean=(B*x2+C1) / (A*(x2^2)+1), sd=sqrt(1/(A*(x2^2)+1)))
    x2 = rnorm(1, mean=(B*x2+C2) / (A*(x1^2)+1), sd=sqrt(1/(A*(x1^2)+1)))
    if (r>init*keep && r%%keep==0) {
     mkeep = r/keep
      bimat[mkeep-init,] = c(x1,x2)
   }
  }
  return(bimat)
}
set.seed(66)
nvar2 = 2
A = 0.5
B = 0
C1 = C2 = 3
y2 = banana(A=A, B=B, C1=C1, C2=C2, 1000)
Data2 = list(y=y2)
Prioralpha = list(Istarmin=1, Istarmax=10, power=0.8)
Prior2 = list(Prioralpha=Prioralpha)
Mcmc = list(R=R, keep=1, maxuniq=200)
out2 = rDPGibbs(Prior=Prior2, Data=Data2, Mcmc=Mcmc)
if(0){
  ## plotting examples
```

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```
rx1 = range(y2[,1])
 rx2 = range(y2[,2])
 x1 = seq(from=rx1[1], to=rx1[2], length.out=50)
 x2 = seq(from=rx2[1], to=rx2[2], length.out=50)
 grid = cbind(x1,x2)
 plot(out2$nmix, Grid=grid, Data=y2)
 ## plot true bivariate density
 tden = matrix(double(50*50), ncol=50)
 for (i in 1:50) {
 for (j in 1:50) {
       tden[i,j] = exp(-0.5*(A*(x1[i]^2)*(x2[j]^2) +
                    (x1[i]^2) + (x2[j]^2) - 2*B*x1[i]*x2[j] -
                    2*C1*x1[i] - 2*C2*x2[j]))
 }}
 tden = tden / sum(tden)
 image(x1, x2, tden, col=terrain.colors(100), xlab="", ylab="")
 contour(x1, x2, tden, add=TRUE, drawlabels=FALSE)
 title("True Density")
}
```

rhierBinLogit

MCMC Algorithm for Hierarchical Binary Logit

Description

This function has been deprecated. Please use rhierMnlRwMixture instead.

rhierBinLogit implements an MCMC algorithm for hierarchical binary logits with a normal heterogeneity distribution. This is a hybrid sampler with a RW Metropolis step for unit-level logit parameters.

rhierBinLogit is designed for use on choice-based conjoint data with partial profiles. The Design matrix is based on differences of characteristics between two alternatives. See Appendix A of *Bayesian Statistics and Marketing* for details.

Usage

```
rhierBinLogit(Data, Prior, Mcmc)
```

Arguments

Data list(lgtdata, Z)Prior list(Deltabar, ADelta, nu, V)Mcmc list(R, keep, sbeta)

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Details

```
Model and Priors: y_{hi} = 1 with Pr = exp(x'_{hi}\beta_h)/(1 + exp(x'_{hi}\beta_h)) and \beta_h is nvarx1
h = 1, \dots, length(lgtdata) units (or "respondents" for survey data)
\beta_h = \text{ZDelta[h,]} + u_h
Note: here ZDelta refers to Z%*%Delta with ZDelta[h,] the hth row of this product
Delta is an nzxnvar array
u_h \sim N(0, V_{beta}).
delta = vec(Delta) \sim N(vec(Deltabar), V_{beta}(x)ADelta^{-1})
V_{beta} \sim IW(nu, V)
Argument Details: Data = list(lgtdata, Z) [Z optional]
         lgtdata:
                               list of lists with each cross-section unit MNL data
         lgtdata[[h]]$y:
                               n_h x 1 vector of binary outcomes (0,1)
         lgtdata[[h]]$X:
                              n_h x n v a r design matrix for h'th unit
                               nregxnz mat of unit chars (def: vector of ones)
Prior = list(Deltabar, ADelta, nu, V) [optional]
  Deltabar:
                nzxnvar matrix of prior means (def: 0)
   ADelta:
                prior precision matrix (def: 0.01I)
                d.f. parameter for IW prior on normal component Sigma (def: nvar+3)
   nu:
                pds location parm for IW prior on normal component Sigma (def: nuI)
   ۷:
Mcmc = list(R, keep, sbeta) [only R required]
                      number of MCMC draws
          R:
           keep:
                      MCMC thinning parm – keep every keepth draw (def: 1)
```

scaling parm for RW Metropolis (def: 0.2)

Value

A list containing:

sbeta:

Deltadraw R/keepxnz*nvar matrix of draws of Delta betadraw nlgtxnvarxR/keep array of draws of betas Vbetadraw R/keepxnvar*nvar matrix of draws of Vbeta

11ike R/keepx1 vector of log-like values

reject R/keepx1 vector of reject rates over nlgt units

Note

Some experimentation with the Metropolis scaling paramter (sbeta) may be required.

Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

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References

For further discussion, see Chapter 5, Bayesian Statistics and Marketing by Rossi, Allenby, and McCulloch.

```
http://www.perossi.org/home/bsm-1
```

See Also

```
rhierMnlRwMixture
```

```
if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=10000} else {R=10}
set.seed(66)
nvar = 5
                     ## number of coefficients
                    ## number of cross-sectional units
nlgt = 1000
nobs = 10
                    ## number of observations per unit
nz = 2
                     ## number of regressors in mixing distribution
Z = matrix(c(rep(1,nlgt),runif(nlgt,min=-1,max=1)), nrow=nlgt, ncol=nz)
Delta = matrix(c(-2, -1, 0, 1, 2, -1, 1, -0.5, 0.5, 0), nrow=nz, ncol=nvar)
iota = matrix(1, nrow=nvar, ncol=1)
Vbeta = diag(nvar) + 0.5*iota%*%t(iota)
lgtdata=NULL
for (i in 1:nlgt) {
  beta = t(Delta)%*%Z[i,] + as.vector(t(chol(Vbeta))%*%rnorm(nvar))
  X = matrix(runif(nobs*nvar), nrow=nobs, ncol=nvar)
  prob = exp(X%*\%beta) / (1+exp(X%*\%beta))
  unif = runif(nobs, 0, 1)
  y = ifelse(unif<prob, 1, 0)
  lgtdata[[i]] = list(y=y, X=X, beta=beta)
}
Data1 = list(lgtdata=lgtdata, Z=Z)
Mcmc1 = list(R=R)
out = rhierBinLogit(Data=Data1, Mcmc=Mcmc1)
cat("Summary of Delta draws", fill=TRUE)
summary(out$Deltadraw, tvalues=as.vector(Delta))
cat("Summary of Vbeta draws", fill=TRUE)
summary(out$Vbetadraw, tvalues=as.vector(Vbeta[upper.tri(Vbeta,diag=TRUE)]))
if(0){
## plotting examples
plot(out$Deltadraw,tvalues=as.vector(Delta))
plot(out$betadraw)
plot(out$Vbetadraw,tvalues=as.vector(Vbeta[upper.tri(Vbeta,diag=TRUE)]))
}
```

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rhierLinearMixture Gibbs Sampler for Hierarchical Linear Model with Mixture-of-Normals Heterogeneity

Description

rhierLinearMixture implements a Gibbs Sampler for hierarchical linear models with a mixture-of-normals prior.

Usage

```
rhierLinearMixture(Data, Prior, Mcmc)
```

Arguments

Data list(regdata, Z)

Prior list(deltabar, Ad, mubar, Amu, nu, V, nu.e, ssq, ncomp)

Mcmc list(R, keep, nprint)

Details

Model and Priors: nreg regression equations with nvar as the number of X vars in each equation

```
y_i = X_i \beta_i + e_i with e_i \sim N(0, \tau_i)

\tau_i \sim nu.e * ssq_i/\chi^2_{nu.e} where \tau_i is the variance of e_i

B = Z\Delta + U or \beta_i = \Delta' Z[i, ]' + u_i

\Delta is an nzxnvar matrix
```

Z should *not* include an intercept and should be centered for ease of interpretation. The mean of each of the nreg β s is the mean of the normal mixture. Use summary() to compute this mean from the compdraw output.

```
\begin{aligned} u_i &\sim N(\mu_{ind}, \Sigma_{ind}) \\ ind &\sim multinomial(pvec) \\ \\ pvec &\sim dirichlet(a) \\ delta &= vec(\Delta) \sim N(deltabar, A_d^{-1}) \\ \mu_j &\sim N(mubar, \Sigma_j(x)Amu^{-1}) \\ \Sigma_j &\sim IW(nu, V) \end{aligned}
```

Be careful in assessing the prior parameter Amu: 0.01 can be too small for some applications. See chapter 5 of Rossi et al for full discussion.

```
Argument Details: Data = list(regdata, Z) [Z optional]
```

regdata: list of lists with X and y matrices for each of nreg=length(regdata) regressions

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regdata[[i]]\$X: $n_i x n v a r$ design matrix for equation i regdata[[i]]\$y: $n_i x 1$ vector of observations for equation i

Z: nregxnz matrix of unit characteristics (def: vector of ones)

Prior = list(deltabar, Ad, mubar, Amu, nu, V, nu.e, ssq, ncomp) [all but ncomp are optional]

deltabar: nzxnvar vector of prior means (def: 0)

Ad: prior precision matrix for vec(Delta) (def: 0.01*I)

mubar: nvarx1 prior mean vector for normal component mean (def: 0)

Amu: prior precision for normal component mean (def: 0.01)

nu: d.f. parameter for IW prior on normal component Sigma (def: nvar+3)

V: PDS location parameter for IW prior on normal component Sigma (def: nu*I)

nu.e: d.f. parameter for regression error variance prior (def: 3)

ssq: scale parameter for regression error variance prior (def: var(y_i))

a: Dirichlet prior parameter (def: 5)

ncomp: number of components used in normal mixture

Mcmc = list(R, keep, nprint) [only R required]

R: number of MCMC draws

keep: MCMC thinning parm – keep every keepth draw (def: 1)

nprint: print the estimated time remaining for every nprint'th draw (def: 100, set to 0 for no print)

nmix **Details:** nmix is a list with 3 components. Several functions in the bayesm package that involve a Dirichlet Process or mixture-of-normals return nmix. Across these functions, a common structure is used for nmix in order to utilize generic summary and plotting functions.

probdraw: ncompxR/keep matrix that reports the probability that each draw came from a particular component

zdraw: R/keepxnobs matrix that indicates which component each draw is assigned to (here, null)

compdraw: A list of R/keep lists of ncomp lists. Each of the inner-most lists has 2 elemens: a vector of draws for mu and a

Value

A list containing:

taudraw R/keepxnreg matrix of error variance draws

betadraw nregxnvarxR/keep array of individual regression coef draws

Deltadraw R/keepxnz * nvar matrix of Deltadraws

nmix a list containing: probdraw, zdraw, compdraw (see "nmix Details" section)

Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

References

For further discussion, see Chapter 5, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

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http://www.perossi.org/home/bsm-1

See Also

rhierLinearModel

```
if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=2000} else {R=10}
set.seed(66)
nreg = 300
nobs = 500
nvar = 3
nz = 2
Z = matrix(runif(nreg*nz), ncol=nz)
Z = t(t(Z) - apply(Z, 2, mean))
Delta = matrix(c(1,-1,2,0,1,0), ncol=nz)
tau0 = 0.1
iota = c(rep(1, nobs))
## create arguments for rmixture
tcomps = NULL
a = matrix(c(1,0,0,0.5773503,1.1547005,0,-0.4082483,0.4082483,1.2247449), ncol=3)
tcomps[[1]] = list(mu=c(0,-1,-2), rooti=a)
tcomps[[2]] = list(mu=c(0,-1,-2)*2, rooti=a)
tcomps[[3]] = list(mu=c(0,-1,-2)*4, rooti=a)
tpvec = c(0.4, 0.2, 0.4)
## simulated data with Z
regdata = NULL
betas = matrix(double(nreg*nvar), ncol=nvar)
tind = double(nreg)
for (reg in 1:nreg) {
  tempout = rmixture(1,tpvec,tcomps)
  betas[reg,] = Delta%*%Z[reg,] + as.vector(tempout$x)
  tind[reg] = tempout$z
  X = cbind(iota, matrix(runif(nobs*(nvar-1)),ncol=(nvar-1)))
  tau = tau0*runif(1,min=0.5,max=1)
  y = X%*%betas[reg,] + sqrt(tau)*rnorm(nobs)
  regdata[[reg]] = list(y=y, X=X, beta=betas[reg,], tau=tau)
}
## run rhierLinearMixture
Data1 = list(regdata=regdata, Z=Z)
Prior1 = list(ncomp=3)
Mcmc1 = list(R=R, keep=1)
out1 = rhierLinearMixture(Data=Data1, Prior=Prior1, Mcmc=Mcmc1)
```

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```
cat("Summary of Delta draws", fill=TRUE)
summary(out1$Deltadraw, tvalues=as.vector(Delta))

cat("Summary of Normal Mixture Distribution", fill=TRUE)
summary(out1$nmix)

## plotting examples
if(0){
  plot(out1$betadraw)
  plot(out1$nmix)
  plot(out1$Deltadraw)
}
```

rhierLinearModel

Gibbs Sampler for Hierarchical Linear Model with Normal Heterogeneity

Description

rhierLinearModel implements a Gibbs Sampler for hierarchical linear models with a normal prior.

Usage

```
rhierLinearModel(Data, Prior, Mcmc)
```

Arguments

Data list(regdata, Z)

Prior list(Deltabar, A, nu.e, ssq, nu, V)

Mcmc list(R, keep, nprint)

Details

Model and Priors: nreg regression equations with nvar X variables in each equation

```
\begin{split} y_i &= X_i \beta_i + e_i \text{ with } e_i \sim N(0, \tau_i) \\ \tau_i &\sim \text{nu.e*} ssq_i/\chi^2_{nu.e} \text{ where } \tau_i \text{ is the variance of } e_i \\ \beta_i &\sim \text{N(Z}\Delta[\mathbf{i},], V_\beta) \end{split}
```

Note: $Z\Delta$ is the matrix $Z*\Delta$ and [i,] refers to ith row of this product

```
vec(\Delta) given V_{\beta} \sim N(vec(Deltabar), V_{\beta}(x)A^{-1})

V_{\beta} \sim IW(nu, V)

Delta, Deltabar are nzxnvar; A is nzxnz; V_{\beta} is nvarxnvar.
```

Note: if you don't have any Z variables, omit Z in the Data argument and a vector of ones will be inserted; the matrix Δ will be 1xnvar and should be interpreted as the mean of all unit β s.

Argument Details: Data = list(regdata, Z) [Z optional]

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regdata: list of lists with X and y matrices for each of nreg=length(regdata) regressions

regdata[[i]]X: $n_i x n v a r$ design matrix for equation i regdata[[i]]y: $n_i x 1$ vector of observations for equation i

Z: nregxnz matrix of unit characteristics (def: vector of ones)

```
Prior = list(Deltabar, A, nu.e, ssq, nu, V) [optional]
```

Deltabar: nzxnvar matrix of prior means (def: 0) A: nzxnz matrix for prior precision (def: 0.01I)

nu.e: d.f. parameter for regression error variance prior (def: 3) ssq: scale parameter for regression error var prior (def: var(y_i))

nu: d.f. parameter for Vbeta prior (def: nvar+3)V: Scale location matrix for Vbeta prior (def: nu*I)

Mcmc = list(R, keep, nprint) [only R required]

R: number of MCMC draws

keep: MCMC thinning parm – keep every keepth draw (def: 1)

nprint: print the estimated time remaining for every nprint'th draw (def: 100, set to 0 for no print)

Value

A list containing:

betadraw nregxnvarxR/keep array of individual regression coef draws

taudraw R/keepxnreg matrix of error variance draws Deltadraw R/keepxnz*nvar matrix of Deltadraws Vbetadraw R/keepxnvar*nvar matrix of Vbeta draws

Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

References

For further discussion, see Chapter 3, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

```
http://www.perossi.org/home/bsm-1
```

See Also

```
rhierLinearMixture
```

```
if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=2000} else {R=10}
set.seed(66)
nreg = 100
```

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```
nobs = 100
nvar = 3
Vbeta = matrix(c(1, 0.5, 0, 0.5, 2, 0.7, 0, 0.7, 1), ncol=3)
Z = cbind(c(rep(1,nreg)), 3*runif(nreg))
Z[,2] = Z[,2] - mean(Z[,2])
nz = ncol(Z)
Delta = matrix(c(1,-1,2,0,1,0), ncol=2)
Delta = t(Delta) # first row of Delta is means of betas
Beta = matrix(rnorm(nreg*nvar),nrow=nreg)%*%chol(Vbeta) + Z%*%Delta
tau = 0.1
iota = c(rep(1, nobs))
regdata = NULL
for (reg in 1:nreg) {
  X = cbind(iota, matrix(runif(nobs*(nvar-1)),ncol=(nvar-1)))
y = X%*%Beta[reg,] + sqrt(tau)*rnorm(nobs)
regdata[[reg]] = list(y=y, X=X)
}
Data1 = list(regdata=regdata, Z=Z)
Mcmc1 = list(R=R, keep=1)
out = rhierLinearModel(Data=Data1, Mcmc=Mcmc1)
cat("Summary of Delta draws", fill=TRUE)
summary(out$Deltadraw, tvalues=as.vector(Delta))
cat("Summary of Vbeta draws", fill=TRUE)
summary(out$Vbetadraw, tvalues=as.vector(Vbeta[upper.tri(Vbeta,diag=TRUE)]))
## plotting examples
if(0){
  plot(out$betadraw)
  plot(out$Deltadraw)
}
```

rhierMnlDP

MCMC Algorithm for Hierarchical Multinomial Logit with Dirichlet Process Prior Heterogeneity

Description

rhierMnlDP is a MCMC algorithm for a hierarchical multinomial logit with a Dirichlet Process prior for the distribution of heteorogeneity. A base normal model is used so that the DP can be interpreted as allowing for a mixture of normals with as many components as there are panel units. This is a hybrid Gibbs Sampler with a RW Metropolis step for the MNL coefficients for each panel unit. This procedure can be interpreted as a Bayesian semi-parameteric method in the sense that the DP prior can accommodate heterogeniety of an unknown form.

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Usage

```
rhierMnlDP(Data, Prior, Mcmc)
```

Arguments

Data list(lgtdata, Z, p)

Prior list(deltabar, Ad, Prioralpha, lambda_hyper)

Mcmc list(R, keep, nprint, s, w, maxunique, gridsize)

Details

```
Model and Priors: y_i \sim MNL(X_i, \beta_i) with i = 1, ..., length(lgtdata) and where \theta_i is
nvarx1
\beta_i = Z\Delta[i,] + u_i
Note: Z\Delta is the matrix Z * \Delta; [i,] refers to ith row of this product
Delta is an nzxnvar matrix
\beta_i \sim N(\mu_i, \Sigma_i)
\theta_i = (\mu_i, \Sigma_i) \sim DP(G_0(\lambda), alpha)
G_0(\lambda):
\mu_i | \Sigma_i \sim N(0, \Sigma_i(x)a^{-1})
\Sigma_i \sim IW(nu, nu * v * I)
delta = vec(\Delta) \sim N(deltabar, A_d^{-1})
\lambda(a, nu, v):
a \sim \text{uniform[alim[1], alimb[2]]}
nu \sim \dim(\text{data})-1 + \exp(z)
z \sim \text{uniform}[\text{dim}(\text{data})-1+\text{nulim}[1], \text{nulim}[2]]
v \sim \text{uniform[vlim[1], vlim[2]]}
alpha \sim (1 - (alpha - alphamin)/(alphamax - alphamin))^{power}
alpha = alphamin then expected number of components = Istarmin
alpha = alphamax then expected number of components = Istarmax
```

Z should NOT include an intercept and is centered for ease of interpretation. The mean of each of the nlgt β s is the mean of the normal mixture. Use summary() to compute this mean from the compdraw output.

We parameterize the prior on Σ_i such that $mode(\Sigma) = nu/(nu+2)vI$. The support of nu enforces a non-degenerate IW density; nulim[1] > 0.

The default choices of alim, nulim, and vlim determine the location and approximate size of candidate "atoms" or possible normal components. The defaults are sensible given a reasonable scaling of the X variables. You want to insure that alim is set for a wide enough range of values (remember a is a precision parameter) and the v is big enough to propose Sigma matrices wide enough to cover the data range.

A careful analyst should look at the posterior distribution of a, nu, v to make sure that the support is set correctly in alim, nulim, vlim. In other words, if we see the posterior bunched up at one end of these support ranges, we should widen the range and rerun.

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If you want to force the procedure to use many small atoms, then set nulim to consider only large values and set vlim to consider only small scaling constants. Set alphamax to a large number. This will create a very "lumpy" density estimate somewhat like the classical Kernel density estimates. Of course, this is not advised if you have a prior belief that densities are relatively smooth.

Argument Details: Data = list(lgtdata, Z, p) [Z optional]

lgtdata: list of lists with each cross-section unit MNL data lgtdata[[i]]\$y: $n_i x 1$ vector of multinomial outcomes (1, ..., m)

lgtdata[[i]]\$X: $n_i x n v a r$ design matrix for ith unit

Z: nregxnz matrix of unit characteristics (def: vector of ones)

p: number of choice alternatives

Prior = list(deltabar, Ad, Prioralpha, lambda_hyper) [optional]

deltabar: nz * nvarx1 vector of prior means (def: 0) Ad: prior precision matrix for vec(D) (def: 0.01*I)

Prioralpha: list(Istarmin, Istarmax, power)

\$Istarmin: expected number of components at lower bound of support of alpha def(1)

\$Istarmax: expected number of components at upper bound of support of alpha (def: min(50, 0.1*nlgt))

\$power: power parameter for alpha prior (def: 0.8)

lambda_hyper: list(alim, nulim, vlim)

\$alim: defines support of a distribution (def: c(0.01, 2)) \$nulim: defines support of nu distribution (def: c(0.001, 3)) \$vlim: defines support of v distribution (def: c(0.1, 4))

Mcmc = list(R, keep, nprint, s, w, maxunique, gridsize) [only R required]

R: number of MCMC draws

keep: MCMC thinning parameter – keep every keepth draw (def: 1)

nprint: print the estimated time remaining for every nprint'th draw (def: 100, set to 0 for no print)

s: scaling parameter for RW Metropolis (def: 2.93/sqrt(nvar))

w: fractional likelihood weighting parameter (def: 0.1)

maxuniq: storage constraint on the number of unique components (def: 200) gridsize: number of discrete points for hyperparameter priors, (def: 20)

nmix **Details:** nmix is a list with 3 components. Several functions in the bayesm package that involve a Dirichlet Process or mixture-of-normals return nmix. Across these functions, a common structure is used for nmix in order to utilize generic summary and plotting functions.

probdraw: ncompxR/keep matrix that reports the probability that each draw came from a particular component (here, a or

zdraw: R/keepxnobs matrix that indicates which component each draw is assigned to (here, null)

compdraw: A list of R/keep lists of ncomp lists. Each of the inner-most lists has 2 elemens: a vector of draws for mu and a

Value

A list containing:

Deltadraw R/keepxnz*nvar matrix of draws of Delta, first row is initial value

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betadraw	nlgtxnvarxR/keep array of draws of betas
De Laui aw	mycanourant, keep array of draws of octas
nmix	a list containing: probdraw, zdraw, compdraw (see "nmix Details" section)
adraw	R/keep draws of hyperparm a
vdraw	R/keep draws of hyperparm v
nudraw	R/keep draws of hyperparm nu
Istardraw	R/keep draws of number of unique components
alphadraw	R/keep draws of number of DP tightness parameter
loglike	R/keep draws of log-likelihood

Note

As is well known, Bayesian density estimation involves computing the predictive distribution of a "new" unit parameter, θ_{n+1} (here "n"=nlgt). This is done by averaging the normal base distribution over draws from the distribution of θ_{n+1} given $\theta_1, ..., \theta_n$, alpha, lambda, data. To facilitate this, we store those draws from the predictive distribution of θ_{n+1} in a list structure compatible with other bayesm routines that implement a finite mixture of normals.

Large R values may be required (>20,000).

Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

References

For further discussion, see Chapter 5, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

```
http://www.perossi.org/home/bsm-1
```

See Also

rhierMnlRwMixture

```
if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=20000} else {R=10}
set.seed(66)
p = 3
                                     # num of choice alterns
ncoef = 3
nlgt = 300
                                     # num of cross sectional units
nz = 2
Z = matrix(runif(nz*nlgt),ncol=nz)
Z = t(t(Z)-apply(Z,2,mean))
                                     # demean Z
ncomp = 3
                                     # no of mixture components
Delta=matrix(c(1,0,1,0,1,2),ncol=2)
comps = NULL
comps[[1]] = list(mu=c(0,-1,-2), rooti=diag(rep(2,3)))
```

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```
comps[[2]] = list(mu=c(0,-1,-2)*2, rooti=diag(rep(2,3)))
comps[[3]] = list(mu=c(0,-1,-2)*4, rooti=diag(rep(2,3)))
pvec=c(0.4, 0.2, 0.4)
## simulate from MNL model conditional on X matrix
simmnlwX = function(n,X,beta) {
  k = length(beta)
  Xbeta = X%*%beta
  j = nrow(Xbeta) / n
  Xbeta = matrix(Xbeta, byrow=TRUE, ncol=j)
  Prob = exp(Xbeta)
  iota = c(rep(1,j))
  denom = Prob%*%iota
  Prob = Prob / as.vector(denom)
  y = vector("double", n)
  ind = 1:j
  for (i in 1:n) {
  yvec = rmultinom(1, 1, Prob[i,])
  y[i] = ind%*%yvec}
  return(list(y=y, X=X, beta=beta, prob=Prob))
}
## simulate data with a mixture of 3 normals
simlgtdata = NULL
ni = rep(50,300)
for (i in 1:nlgt) {
  betai = Delta%*%Z[i,] + as.vector(rmixture(1,pvec,comps)$x)
  Xa = matrix(runif(ni[i]*p,min=-1.5,max=0), ncol=p)
   X = createX(p, na=1, nd=NULL, Xa=Xa, Xd=NULL, base=1)
   outa = simmnlwX(ni[i], X, betai)
   simlgtdata[[i]] = list(y=outa$y, X=X, beta=betai)
}
## plot betas
if(0){
  bmat = matrix(0, nlgt, ncoef)
  for(i in 1:nlgt) { bmat[i,] = simlgtdata[[i]]$beta }
  par(mfrow = c(ncoef,1))
  for(i in 1:ncoef) { hist(bmat[,i], breaks=30, col="magenta") }
## set Data and Mcmc lists
keep = 5
Mcmc1 = list(R=R, keep=keep)
Data1 = list(p=p, lgtdata=simlgtdata, Z=Z)
out = rhierMnlDP(Data=Data1, Mcmc=Mcmc1)
cat("Summary of Delta draws", fill=TRUE)
summary(out$Deltadraw, tvalues=as.vector(Delta))
## plotting examples
if(0) {
```

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```
plot(out$betadraw)
plot(out$nmix)
}
```

rhierMnlRwMixture

MCMC Algorithm for Hierarchical Multinomial Logit with Mixtureof-Normals Heterogeneity

Description

rhierMnlRwMixture is a MCMC algorithm for a hierarchical multinomial logit with a mixture of normals heterogeneity distribution. This is a hybrid Gibbs Sampler with a RW Metropolis step for the MNL coefficients for each panel unit.

Usage

```
rhierMnlRwMixture(Data, Prior, Mcmc)
```

Arguments

Data list(lgtdata, Z, p)

Prior list(a, deltabar, Ad, mubar, Amu, nu, V, a, ncomp, SignRes)

Mcmc list(R, keep, nprint, s, w)

Details

```
Model and Priors: y_i \sim MNL(X_i,\beta_i) with i=1,\ldots, length(lgtdata) and where \beta_i is nvarx1 \beta_i = Z\Delta[\mathrm{i},\mathrm{j}] + u_i Note: Z\Delta is the matrix Z*\Delta and [\mathrm{i},\mathrm{j}] refers to ith row of this product Delta is an nzxnvar array u_i \sim N(\mu_{ind},\Sigma_{ind}) with ind \sim multinomial(pvec) pvec \sim \mathrm{dirichlet}(\mathrm{a}) delta = vec(\Delta) \sim N(deltabar,A_d^{-1}) \mu_j \sim N(mubar,\Sigma_j(x)Amu^{-1}) \Sigma_j \sim IW(nu,V)
```

Note: Z should NOT include an intercept and is centered for ease of interpretation. The mean of each of the nlgt β s is the mean of the normal mixture. Use summary() to compute this mean from the compdraw output.

Be careful in assessing prior parameter Amu: 0.01 is too small for many applications. See chapter 5 of Rossi et al for full discussion.

Argument Details: Data = list(lgtdata, Z, p) [Z optional]

list of nlgt=length(lgtdata) lists with each cross-section unit MNL data

lgtdata[[i]]\$y: $n_i x_1$ vector of multinomial outcomes (1, ..., m)

lgtdata[[i]]\$X: $n_i * pxnvar$ design matrix for ith unit

Z: nregxnz matrix of unit chars (def: vector of ones)

p: number of choice alternatives

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Prior = list(a, deltabar, Ad, mubar, Amu, nu, V, a, ncomp, SignRes) [all but ncomp are optional]

a: ncompx1 vector of Dirichlet prior parameters (def: rep(5, ncomp))

deltabar: nz * nvarx1 vector of prior means (def: 0) Ad: prior precision matrix for vec(D) (def: 0.01*I)

mubar: nvarx1 prior mean vector for normal component mean (def: 0 if unrestricted; 2 if restricted)

Amu: prior precision for normal component mean (def: 0.01 if unrestricted; 0.1 if restricted)

nu: d.f. parameter for IW prior on normal component Sigma (def: nvar+3 if unrestricted; nvar+15 if restricted)

V: PDS location parameter for IW prior on normal component Sigma (def: nu*I if unrestricted; nu*D if restricted

ncomp: number of components used in normal mixture

SignRes: nvarx1 vector of sign restrictions on the coefficient estimates (def: rep(0, nvar))

Mcmc = list(R, keep, nprint, s, w) [only R required]

R: number of MCMC draws

keep: MCMC thinning parameter – keep every keepth draw (def: 1)

nprint: print the estimated time remaining for every nprint'th draw (def: 100, set to 0 for no print)

s: scaling parameter for RW Metropolis (def: 2.93/sqrt(nvar))

w: fractional likelihood weighting parameter (def: 0.1)

Sign Restrictions: If $\beta_i k$ has a sign restriction: $\beta_i k = SignRes[k] * exp(\beta *_i k)$

To use sign restrictions on the coefficients, SignRes must be an nvarx1 vector containing values of either 0, -1, or 1. The value 0 means there is no sign restriction, -1 ensures that the coefficient is negative, and 1 ensures that the coefficient is positive. For example, if SignRes = c(0,1,-1), the first coefficient is unconstrained, the second will be positive, and the third will be negative.

The sign restriction is implemented such that if the the k'th β has a non-zero sign restriction (i.e., it is constrained), we have $\beta_k = SignRes[k]*exp(\beta*_k)$.

The sign restrictions (if used) will be reflected in the betadraw output. However, the unconstrained mixture components are available in nmix. **Important:** Note that draws from nmix are distributed according to the mixture of normals but **not** the coefficients in betadraw.

Care should be taken when selecting priors on any sign restricted coefficients. See related vignette for additional information.

nmix **Details:** nmix is a list with 3 components. Several functions in the bayesm package that involve a Dirichlet Process or mixture-of-normals return nmix. Across these functions, a common structure is used for nmix in order to utilize generic summary and plotting functions.

probdraw: ncompxR/keep matrix that reports the probability that each draw came from a particular component

zdraw: R/keepxnobs matrix that indicates which component each draw is assigned to (here, null)

compdraw: A list of R/keep lists of ncomp lists. Each of the inner-most lists has 2 elemens: a vector of draws for mu and a

Value

A list containing:

Deltadraw R/keepxnz*nvar matrix of draws of Delta, first row is initial value

betadraw nlgtxnvarxR/keep array of beta draws

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nmix	a list containing: probdraw, zdraw, compdraw (see "nmix Details" section)
loglike	R/keepx1 vector of log-likelihood for each kept draw
SignRes	nvarx1 vector of sign restrictions

Note

Note: as of version 2.0-2 of bayesm, the fractional weight parameter has been changed to a weight between 0 and 1. w is the fractional weight on the normalized pooled likelihood. This differs from what is in Rossi et al chapter 5, i.e.

```
like_i^{(1-w)}xlike_pooled^{((n_i/N)*w)}
```

Large R values may be required (>20,000).

Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

References

For further discussion, see Chapter 5, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

```
http://www.perossi.org/home/bsm-1
```

See Also

```
rmnlIndepMetrop
```

```
if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=10000} else {R=10}
set.seed(66)
p = 3
                                     # num of choice alterns
ncoef = 3
nlgt = 300
                                     # num of cross sectional units
nz = 2
Z = matrix(runif(nz*nlgt),ncol=nz)
Z = t(t(Z) - apply(Z, 2, mean))
                                     # demean Z
ncomp = 3
                                     # num of mixture components
Delta = matrix(c(1,0,1,0,1,2),ncol=2)
comps=NULL
comps[[1]] = list(mu=c(0,-1,-2), rooti=diag(rep(1,3)))
comps[[2]] = list(mu=c(0,-1,-2)*2, rooti=diag(rep(1,3)))
comps[[3]] = list(mu=c(0,-1,-2)*4, rooti=diag(rep(1,3)))
pvec = c(0.4, 0.2, 0.4)
## simulate from MNL model conditional on X matrix
simmnlwX= function(n,X,beta) {
  k = length(beta)
  Xbeta = X%*%beta
```

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```
j = nrow(Xbeta) / n
  Xbeta = matrix(Xbeta, byrow=TRUE, ncol=j)
  Prob = exp(Xbeta)
  iota = c(rep(1,j))
  denom = Prob%*%iota
  Prob = Prob/as.vector(denom)
  y = vector("double",n)
  ind = 1:j
  for (i in 1:n) {
   yvec = rmultinom(1, 1, Prob[i,])
   y[i] = ind%*%yvec
  return(list(y=y, X=X, beta=beta, prob=Prob))
## simulate data
simlgtdata = NULL
ni = rep(50, 300)
for (i in 1:nlgt) {
 betai = Delta%*%Z[i,] + as.vector(rmixture(1,pvec,comps)$x)
  Xa = matrix(runif(ni[i]*p,min=-1.5,max=0), ncol=p)
  X = createX(p, na=1, nd=NULL, Xa=Xa, Xd=NULL, base=1)
  outa = simmnlwX(ni[i], X, betai)
   simlgtdata[[i]] = list(y=outa$y, X=X, beta=betai)
}
## plot betas
if(0){
  bmat = matrix(0, nlgt, ncoef)
  for(i in 1:nlgt) {bmat[i,] = simlgtdata[[i]]$beta}
  par(mfrow = c(ncoef,1))
  for(i in 1:ncoef) { hist(bmat[,i], breaks=30, col="magenta") }
## set parms for priors and Z
Prior1 = list(ncomp=5)
keep = 5
Mcmc1 = list(R=R, keep=keep)
Data1 = list(p=p, lgtdata=simlgtdata, Z=Z)
## fit model without sign constraints
out1 = rhierMnlRwMixture(Data=Data1, Prior=Prior1, Mcmc=Mcmc1)
cat("Summary of Delta draws", fill=TRUE)
summary(out1$Deltadraw, tvalues=as.vector(Delta))
cat("Summary of Normal Mixture Distribution", fill=TRUE)
summary(out1$nmix)
## plotting examples
if(0) {
  plot(out1$betadraw)
  plot(out1$nmix)
```

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```
## fit model with constraint that beta_i2 < 0 forall i
Prior2 = list(ncomp=5, SignRes=c(0,-1,0))
out2 = rhierMnlRwMixture(Data=Data1, Prior=Prior2, Mcmc=Mcmc1)
cat("Summary of Delta draws", fill=TRUE)
summary(out2$Deltadraw, tvalues=as.vector(Delta))
cat("Summary of Normal Mixture Distribution", fill=TRUE)
summary(out2$nmix)

## plotting examples
if(0) {
   plot(out2$betadraw)
   plot(out2$nmix)
}</pre>
```

rhierNegbinRw

MCMC Algorithm for Hierarchical Negative Binomial Regression

Description

rhierNegbinRw implements an MCMC algorithm for the hierarchical Negative Binomial (NBD) regression model. Metropolis steps for each unit-level set of regression parameters are automatically tuned by optimization. Over-dispersion parameter (alpha) is common across units.

Usage

```
rhierNegbinRw(Data, Prior, Mcmc)
```

Arguments

Data list(regdata, Z)

Prior list(Deltabar, Adelta, nu, V, a, b)

Mcmc list(R, keep, nprint, s_beta, s_alpha, alpha, c, Vbeta0, Delta0)

Details

```
\label{eq:model} \begin{subarray}{l} \textbf{Model and Priors:} & $y_i \sim \text{NBD}(\text{mean}=\lambda, \text{ over-dispersion}=\text{alpha})$ \\ $\lambda = exp(X_i\beta_i)$ \\ $\beta_i \sim N(\Delta'z_i, Vbeta)$ \\ $vec(\Delta|Vbeta) \sim N(vec(Deltabar), Vbeta(x)Adelta)$ \\ $Vbeta \sim IW(nu, V)$ \\ $alpha \sim Gamma(a, b)$ (unless Mcmc$alpha specified)$ \\ $\text{Note: prior mean of } alpha = a/b$, variance = a/(b^2)$ \\ \end{subarray}
```

Argument Details: Data = list(regdata, Z) [Z optional]

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regdata: list of lists with data on each of nreg units

regdata[[i]]X: $nobs_i xnvar$ matrix of X variables regdata[[i]]y: $nobs_i x1$ vector of count responses

Z: nregxnz matrix of unit characteristics (def: vector of ones)

Prior = list(Deltabar, Adelta, nu, V, a, b) [optional]

Deltabar: nzxnvar prior mean matrix (def: 0)

Adelta: nzxnz PDS prior precision matrix (def: 0.01*I)
nu: d.f. parameter for Inverted Wishart prior (def: nvar+3)
V: location matrix of Inverted Wishart prior (def: nu*I)

a: Gamma prior parameter (def: 0.5) b: Gamma prior parameter (def: 0.1)

Mcmc = list(R, keep, nprint, s_beta, s_alpha, alpha, c, Vbeta0, Delta0) [only R
required]

R: number of MCMC draws

keep: MCMC thinning parameter – keep every keepth draw (def: 1)

nprint: print the estimated time remaining for every nprint'th draw (def: 100, set to 0 for no print)

s_beta: scaling for beta | alpha RW inc cov (def: 2.93/sqrt(nvar))

s_alpha: scaling for alpha | beta RW inc cov (def: 2.93) alpha: over-dispersion parameter (def: alpha ~ Gamma(a,b))

c: fractional likelihood weighting parm (def: 2)

Vbeta0: starting value for Vbeta (def: I)
Delta0: starting value for Delta (def: 0)

Value

A list containing:

llike R/keepx1 vector of values of log-likelihood betadraw nregxnvarxR/keep array of beta draws

alphadraw R/keepx1 vector of alpha draws acceptrbeta acceptance rate of the beta draws acceptralpha acceptance rate of the alpha draws

Note

The NBD regression encompasses Poisson regression in the sense that as alpha goes to infinity the NBD distribution tends to the Poisson.

For "small" values of alpha, the dependent variable can be extremely variable so that a large number of observations may be required to obtain precise inferences.

For ease of interpretation, we recommend demeaning Z variables.

Author(s)

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References

For further discussion, see Chapter 5, Bayesian Statistics and Marketing by Rossi, Allenby, and McCulloch.

```
http://www.perossi.org/home/bsm-1
```

See Also

rnegbinRw

```
if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=2000} else {R=10}
set.seed(66)
# Simulate from the Negative Binomial Regression
simnegbin = function(X, beta, alpha) {
  lambda = exp(X%*%beta)
  y = NULL
  for (j in 1:length(lambda)) {y = c(y, rnbinom(1, mu=lambda[j], size=alpha)) }
  return(y)
nreg = 100
                  # Number of cross sectional units
T = 50
                  # Number of observations per unit
nobs = nreg*T
nvar = 2
                  # Number of X variables
nz = 2
                  # Number of Z variables
## Construct the Z matrix
Z = cbind(rep(1,nreg), rnorm(nreg,mean=1,sd=0.125))
Delta = cbind(c(4,2), c(0.1,-1))
alpha = 5
Vbeta = rbind(c(2,1), c(1,2))
## Construct the regdata (containing X)
simnegbindata = NULL
for (i in 1:nreg) {
   betai = as.vector(Z[i,]%*%Delta) + chol(Vbeta)%*%rnorm(nvar)
   X = cbind(rep(1,T), rnorm(T, mean=2, sd=0.25))
    simnegbindata[[i]] = list(y=simnegbin(X,betai,alpha), X=X, beta=betai)
}
for (i in 1:nreg) {Beta = rbind(Beta,matrix(simnegbindata[[i]]$beta,nrow=1))}
Data1 = list(regdata=simnegbindata, Z=Z)
Mcmc1 = list(R=R)
out = rhierNegbinRw(Data=Data1, Mcmc=Mcmc1)
cat("Summary of Delta draws", fill=TRUE)
summary(out$Deltadraw, tvalues=as.vector(Delta))
```

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```
cat("Summary of Vbeta draws", fill=TRUE)
summary(out$Vbetadraw, tvalues=as.vector(Vbeta[upper.tri(Vbeta,diag=TRUE)]))
cat("Summary of alpha draws", fill=TRUE)
summary(out$alpha, tvalues=alpha)

## plotting examples
if(0){
  plot(out$betadraw)
  plot(out$alpha,tvalues=alpha)
  plot(out$Deltadraw,tvalues=as.vector(Delta))
}
```

rivDP

Linear "IV" Model with DP Process Prior for Errors

Description

rivDP is a Gibbs Sampler for a linear structural equation with an arbitrary number of instruments. rivDP uses a mixture-of-normals for the structural and reduced form equations implemented with a Dirichlet Process prior.

Usage

```
rivDP(Data, Prior, Mcmc)
```

Arguments

Data list(y, x, w, z)

Prior list(md, Ad, mbg, Abg, lambda, Prioralpha, lambda_hyper)

Mcmc list(R, keep, nprint, maxuniq, SCALE, gridsize)

Details

```
Model and Priors: x = z'\delta + e1

y = \beta * x + w'\gamma + e2

e1, e2 \sim N(\theta_i) where \theta_i represents \mu_i, \Sigma_i
```

Note: Error terms have non-zero means. DO NOT include intercepts in the z or w matrices. This is different from rivGibbs which requires intercepts to be included explicitly.

```
\begin{split} \delta &\sim N(md,Ad^{-1}) \\ vec(\beta,\gamma) &\sim N(mbg,Abg^{-1}) \\ \theta_i &\sim G \\ G &\sim DP(alpha,G_0) \\ alpha &\sim (1-(alpha-alpha_{min})/(alpha_{max}-alphamin))^{power} \end{split}
```

where $alpha_{min}$ and $alpha_{max}$ are set using the arguments in the reference below. It is highly recommended that you use the default values for the hyperparameters of the prior on alpha.

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 G_0 is the natural conjugate prior for (μ, Σ) : $\Sigma \sim IW(nu, vI)$ and $\mu|\Sigma \sim N(0, \Sigma(x)a^{-1})$ These parameters are collected together in the list λ . It is highly recommended that you use the default settings for these hyper-parameters.

```
\begin{split} &\lambda(a,nu,v):\\ &a\sim \text{uniform}[\text{alim}[1],\text{alimb}[2]]\\ &nu\sim \text{dim}(\text{data})\text{-}1+\text{exp}(\text{z})\\ &z\sim \text{uniform}[\text{dim}(\text{data})\text{-}1+\text{nulim}[1],\text{nulim}[2]]\\ &v\sim \text{uniform}[\text{vlim}[1],\text{vlim}[2]] \end{split}
```

Argument Details: Data = list(y, x, w, z)

y: nx1 vector of obs on LHS variable in structural equation

x: nx1 vector of obs on "endogenous" variable in structural equation w: nxj matrix of obs on "exogenous" variables in the structural equation

z: nxp matrix of obs on instruments

Prior = list(md, Ad, mbg, Abg, lambda, Prioralpha, lambda_hyper) [optional]

md: p-length prior mean of delta (def: 0)

Ad: pxp PDS prior precision matrix for prior on delta (def: 0.01*I) mbg: (j+1)-length prior mean vector for prior on beta,gamma (def: 0)

Abg: (j+1)x(j+1) PDS prior precision matrix for prior on beta,gamma (def: 0.01*I)

Prioralpha: list(Istarmin, Istarmax, power)

\$Istarmin: is expected number of components at lower bound of support of alpha (def: 1)

\$Istarmax: is expected number of components at upper bound of support of alpha (def: floor(0.1*length(y)))

\$power: is the power parameter for alpha prior (def: 0.8)

lambda_hyper: list(alim, nulim, vlim)

\$alim: defines support of a distribution (def: c(0.01, 10)) \$nulim: defines support of nu distribution (def: c(0.01, 3)) \$vlim: defines support of v distribution (def: c(0.1, 4))

Mcmc = list(R, keep, nprint, maxuniq, SCALE, gridsize) [only R required]

R: number of MCMC draws

keep: MCMC thinning parameter: keep every keepth draw (def: 1)

nprint: print the estimated time remaining for every nprint'th draw (def: 100, set to 0 for no print)

maxuniq: storage constraint on the number of unique components (def: 200)

SCALE: scale data (def: TRUE)

gridsize: gridsize parameter for alpha draws (def: 20)

nmix **Details:** nmix is a list with 3 components. Several functions in the bayesm package that involve a Dirichlet Process or mixture-of-normals return nmix. Across these functions, a common structure is used for nmix in order to utilize generic summary and plotting functions.

 $probdraw: \quad ncompx R/keep \ \text{matrix that reports the probability that each draw came from a particular component (here, a order of the probability that each draw came from a particular component (here, a order of the probability that each draw came from a particular component (here, a order of the probability that each draw came from a particular component (here, a order of the probability that each draw came from a particular component (here, a order of the probability that each draw came from a particular component (here, a order of the probability that each draw came from a particular component (here, a order of the probability that each draw came from a particular component (here, a order of the probability that each draw came from a particular component (here, a order of the probability that each draw came from the probability that each$

zdraw: R/keepxnobs matrix that indicates which component each draw is assigned to (here, null)

compdraw: A list of R/keep lists of ncomp lists. Each of the inner-most lists has 2 elemens: a vector of draws for mu and a

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Value

A list containing:

```
deltadraw R/keepxp array of delta draws R/keepx1 vector of beta draws alphadraw R/keepx1 vector of draws of Dirichlet Process tightness parameter Istardraw R/keepx1 vector of draws of the number of unique normal components gammadraw R/keepxj array of gamma draws a list containing: probdraw, zdraw, compdraw (see "nmix Details" section)
```

Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

References

For further discussion, see "A Semi-Parametric Bayesian Approach to the Instrumental Variable Problem," by Conley, Hansen, McCulloch and Rossi, *Journal of Econometrics* (2008).

See also, Chapter 4, Bayesian Non- and Semi-parametric Methods and Applications by Peter Rossi.

See Also

rivGibbs

```
if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=2000} else {R=10}
set.seed(66)
## simulate scaled log-normal errors and run
k = 10
delta = 1.5
Sigma = matrix(c(1, 0.6, 0.6, 1), ncol=2)
N = 1000
tbeta = 4
scalefactor = 0.6
root = chol(scalefactor*Sigma)
mu = c(1,1)
## compute interquartile ranges
ninterq = qnorm(0.75) - qnorm(0.25)
error = matrix(rnorm(100000*2), ncol=2)%*%root
error = t(t(error)+mu)
Err = t(t(exp(error))-exp(mu+0.5*scalefactor*diag(Sigma)))
lnNinterq = quantile(Err[,1], prob=0.75) - quantile(Err[,1], prob=0.25)
## simulate data
error = matrix(rnorm(N*2), ncol=2)%*%root
error = t(t(error)+mu)
```

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```
Err = t(t(exp(error))-exp(mu+0.5*scalefactor*diag(Sigma)))
## scale appropriately
Err[,1] = Err[,1]*ninterq/lnNinterq
Err[,2] = Err[,2]*ninterq/lnNinterq
z = matrix(runif(k*N), ncol=k)
x = z\%\%(delta*c(rep(1,k))) + Err[,1]
y = x*tbeta + Err[,2]
## specify data input and mcmc parameters
Data = list();
Data$z = z
Data$x = x
Data$y = y
Mcmc = list()
Mcmc\mbox{maxuniq} = 100
McmcR = R
end = Mcmc\$R
out = rivDP(Data=Data, Mcmc=Mcmc)
cat("Summary of Beta draws", fill=TRUE)
summary(out$betadraw, tvalues=tbeta)
## plotting examples
if(0){
  plot(out$betadraw, tvalues=tbeta)
  plot(out$nmix) # plot "fitted" density of the errors
}
```

rivGibbs

Gibbs Sampler for Linear "IV" Model

Description

rivGibbs is a Gibbs Sampler for a linear structural equation with an arbitrary number of instruments.

Usage

```
rivGibbs(Data, Prior, Mcmc)
```

Arguments

```
Data list(y, x, w, z)
```

Prior list(md, Ad, mbg, Abg, nu, V)

Mcmc list(R, keep, nprint)

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Details

```
Model and Priors: x = z'\delta + e1
y = \beta * x + w'\gamma + e2
e1, e2 \sim N(0, \Sigma)
Note: if intercepts are desired in either equation, include vector of ones in z or w
\delta \sim N(md, Ad^{-1})
vec(\beta, \gamma) \sim N(mbg, Abg^{-1})
\Sigma \sim IW(nu, V)
Argument Details: Data = list(y, x, w, z)
              nx1 vector of obs on LHS variable in structural equation
       у:
              nx1 vector of obs on "endogenous" variable in structural equation
        х:
               nxj matrix of obs on "exogenous" variables in the structural equation
        w:
               nxp matrix of obs on instruments
        z:
Prior = list(md, Ad, mbg, Abg, nu, V) [optional]
md:
         p-length prior mean of delta (def: 0)
         pxp PDS prior precision matrix for prior on delta (def: 0.01*I)
Ad:
         (j+1)-length prior mean vector for prior on beta,gamma (def: 0)
mbg:
         (j+1)x(j+1) PDS prior precision matrix for prior on beta,gamma (def: 0.01*I)
Abg:
nu:
         d.f. parameter for Inverted Wishart prior on Sigma (def: 5)
٧:
         2x2 location matrix for Inverted Wishart prior on Sigma (def: nu*I)
```

Mcmc = list(R, keep, nprint) [only R required]

R: number of MCMC draws

keep: MCMC thinning parameter: keep every keepth draw (def: 1)

nprint: print the estimated time remaining for every nprint'th draw (def: 100, set to 0 for no print)

Value

A list containing:

deltadraw R/keepxp matrix of delta draws betadraw R/keepx1 vector of beta draws gammadraw R/keepxj matrix of gamma draws

Sigmadraw R/keepx4 matrix of Sigma draws – each row is the vector form of Sigma

Author(s)

References

For further discussion, see Chapter 5, Bayesian Statistics and Marketing by Rossi, Allenby, and McCulloch.

rmixGibbs 83

http://www.perossi.org/home/bsm-1

Examples

```
if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=2000} else {R=10}
set.seed(66)
simIV = function(delta, beta, Sigma, n, z, w, gamma) {
  eps = matrix(rnorm(2*n),ncol=2) %*% chol(Sigma)
  x = z\%*\%delta + eps[,1]
  y = beta*x + eps[,2] + w%*%gamma
  list(x=as.vector(x), y=as.vector(y))
  }
n = 200
p=1 # number of instruments
z = cbind(rep(1,n), matrix(runif(n*p),ncol=p))
w = matrix(1,n,1)
rho = 0.8
Sigma = matrix(c(1,rho,rho,1), ncol=2)
delta = c(1,4)
beta = 0.5
gamma = c(1)
simiv = simIV(delta, beta, Sigma, n, z, w, gamma)
Data1 = list(); Data1$z = z; Data1$w=w; Data1$x=simiv$x; Data1$y=simiv$y
Mcmc1=list(); Mcmc1$R = R; Mcmc1$keep=1
out = rivGibbs(Data=Data1, Mcmc=Mcmc1)
cat("Summary of Beta draws", fill=TRUE)
summary(out$betadraw, tvalues=beta)
cat("Summary of Sigma draws", fill=TRUE)
summary(out$Sigmadraw, tvalues=as.vector(Sigma[upper.tri(Sigma,diag=TRUE)]))
## plotting examples
if(0){plot(out$betadraw)}
```

rmixGibbs

Gibbs Sampler for Normal Mixtures w/o Error Checking

Description

rmixGibbs makes one draw using the Gibbs Sampler for a mixture of multivariate normals. rmixGibbs is not designed to be called directly. Instead, use rnmixGibbs wrapper function.

Usage

```
rmixGibbs(y, Bbar, A, nu, V, a, p, z)
```

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Arguments

y data array where rows are obs

Bbar prior mean for mean vector of each norm comp

A prior precision parameter

nu prior d.f. parm

V prior location matrix for covariance prior

a Dirichlet prior parms

p prior prob of each mixture component

z component identities for each observation – "indicators"

Value

a list containing:

p draw of mixture probabilities

z draw of indicators of each component

comps new draw of normal component parameters

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

References

For further discussion, see Chapter 5 Bayesian Statistics and Marketing by Rossi, Allenby, and McCulloch.

http://www.perossi.org/home/bsm-1

See Also

rnmixGibbs

rmixture 85

rı	m٦	X	T.	u	re

Draw from Mixture of Normals

Description

rmixture simulates iid draws from a Multivariate Mixture of Normals

Usage

```
rmixture(n, pvec, comps)
```

Arguments

n number of observations

pvec ncompx1 vector of prior probabilities for each mixture component

comps list of mixture component parameters

Details

```
comps is a list of length ncomp with ncomp = length(pvec). comps[[j]][[1]] is mean vector for the jth component. comps[[j]][[2]] is the inverse of the cholesky root of \Sigma for jth component
```

Value

A list containing:

x: an nx length(comps[[1]][[1]]) array of iid draws

z: an nx1 vector of indicators of which component each draw is taken from

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

See Also

rnmixGibbs

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rmnlIndepMetrop

MCMC Algorithm for Multinomial Logit Model

Description

 ${\tt rmnlIndepMetrop}\ implements\ Independence\ Metropolis\ algorithm\ for\ the\ multinomial\ logit\ (MNL)\ model.$

Usage

```
rmnlIndepMetrop(Data, Prior, Mcmc)
```

Arguments

Data list(y, X, p)Prior list(A, betabar)

Mcmc list(R, keep, nprint, nu)

Details

```
Model and Priors: y \sim \text{MNL}(X, \beta) Pr(y = j) = exp(x_j'\beta) / \sum_k e^{x_k'\beta} \beta \sim N(betabar, A^{-1})
```

Argument Details: Data = list(y, X, p)

y: nx1 vector of multinomial outcomes (1, ..., p)

X: n * pxk matrix

p: number of alternatives

Prior = list(A, betabar) [optional]

A: kxk prior precision matrix (def: 0.01*I)

betabar: kx1 prior mean (def: 0)

Mcmc = list(R, keep, nprint, nu) [only R required]

R: number of MCMC draws

keep: MCMC thinning parameter – keep every keepth draw (def: 1)

nprint: print the estimated time remaining for every nprint'th draw (def: 100, set to 0 for no print)

nu: d.f. parameter for independent t density (def: 6)

Value

A list containing:

betadraw R/keepxk matrix of beta draws

rmnlIndepMetrop 87

loglike R/keepx1 vector of log-likelihood values evaluated at each draw acceptr acceptance rate of Metropolis draws

Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

References

For further discussion, see Chapter 3, Bayesian Statistics and Marketing by Rossi, Allenby, and McCulloch

http://www.perossi.org/home/bsm-1

See Also

rhierMnlRwMixture

```
if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=2000} else {R=10}
set.seed(66)
simmnl = function(p, n, beta) {
  ## note: create X array with 2 alt.spec vars
   k = length(beta)
   X1 = matrix(runif(n*p,min=-1,max=1), ncol=p)
   X2 = matrix(runif(n*p,min=-1,max=1), ncol=p)
   X = createX(p, na=2, nd=NULL, Xd=NULL, Xa=cbind(X1,X2), base=1)
   Xbeta = X%*%beta
  ## now do probs
   p = nrow(Xbeta) / n
   Xbeta = matrix(Xbeta, byrow=TRUE, ncol=p)
   Prob = exp(Xbeta)
    iota = c(rep(1,p))
   denom = Prob%*%iota
   Prob = Prob / as.vector(denom)
  ## draw y
   y = vector("double",n)
    ind = 1:p
    for (i in 1:n) {
     yvec = rmultinom(1, 1, Prob[i,])
     y[i] = ind%*%yvec
    }
  return(list(y=y, X=X, beta=beta, prob=Prob))
}
n = 200
beta = c(1, -1, 1.5, 0.5)
simout = simmnl(p,n,beta)
```

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```
Data1 = list(y=simout$y, X=simout$X, p=p)
Mcmc1 = list(R=R, keep=1)

out = rmnlIndepMetrop(Data=Data1, Mcmc=Mcmc1)

cat("Summary of beta draws", fill=TRUE)
summary(out$betadraw, tvalues=beta)

## plotting examples
if(0){plot(out$betadraw)}
```

rmnpGibbs

Gibbs Sampler for Multinomial Probit

Description

rmnpGibbs implements the McCulloch/Rossi Gibbs Sampler for the multinomial probit model.

Usage

```
rmnpGibbs(Data, Prior, Mcmc)
```

Arguments

Data list(y, X, p)

Prior list(betabar, A, nu, V)

Mcmc list(R, keep, nprint, beta0, sigma0)

Details

```
Model and Priors: w_i = X_i \beta + e with e \sim N(0, \Sigma). Note: w_i and e are (p-1)x1. y_i = j if w_{ij} > max(0, w_{i,-j}) for j = 1, \ldots, p-1 and where w_{i,-j} means elements of w_i other than the jth. y_i = p, if all w_i < 0 \beta is not identified. However, \beta / \operatorname{sqrt}(\sigma_{11}) and \Sigma / \sigma_{11} are identified. See reference or example below for details. \beta \sim N(betabar, A^{-1}) \Sigma \sim IW(nu, V)
```

Argument Details: Data = list(y, X, p)

```
y: nx1 vector of multinomial outcomes (1, ..., p)
```

X: n*(p-1)xk design matrix. To make X matrix use createX with DIFF=TRUE

p: number of alternatives

```
Prior = list(betabar, A, nu, V) [optional]
```

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```
betabar: kx1 prior mean (def: 0)
```

A: kxk prior precision matrix (def: 0.01*I)

nu: d.f. parameter for Inverted Wishart prior (def: (p-1)+3)V: PDS location parameter for Inverted Wishart prior (def: nu*I)

```
Mcmc = list(R, keep, nprint, beta0, sigma0) [only R required]
```

R: number of MCMC draws

keep: MCMC thinning parameter – keep every keepth draw (def: 1)

nprint: print the estimated time remaining for every nprint'th draw (def: 100, set to 0 for no print)

beta0: initial value for beta (def: 0) sigma0: initial value for sigma (def: I)

Value

A list containing:

betadraw R/keepxk matrix of betadraws

sigmadraw R/keepx(p-1)*(p-1) matrix of sigma draws – each row is the vector form

of sigma

Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

References

For further discussion, see Chapter 4, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

```
http://www.perossi.org/home/bsm-1
```

See Also

rmvpGibbs

```
if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=2000} else {R=10}
set.seed(66)

simmnp = function(X, p, n, beta, sigma) {
   indmax = function(x) {which(max(x)==x)}
   Xbeta = X%*%beta
   w = as.vector(crossprod(chol(sigma),matrix(rnorm((p-1)*n),ncol=n))) + Xbeta
   w = matrix(w, ncol=(p-1), byrow=TRUE)
   maxw = apply(w, 1, max)
   y = apply(w, 1, indmax)
   y = ifelse(maxw < 0, p, y)
   return(list(y=y, X=X, beta=beta, sigma=sigma))
}</pre>
```

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```
p = 3
n = 500
beta = c(-1,1,1,2)
Sigma = matrix(c(1, 0.5, 0.5, 1), ncol=2)
k = length(beta)
X1 = matrix(runif(n*p,min=0,max=2),ncol=p)
X2 = matrix(runif(n*p,min=0,max=2),ncol=p)
X = createX(p, na=2, nd=NULL, Xa=cbind(X1,X2), Xd=NULL, DIFF=TRUE, base=p)
simout = simmnp(X,p,500,beta,Sigma)
Data1 = list(p=p, y=simout$y, X=simout$X)
Mcmc1 = list(R=R, keep=1)
out = rmnpGibbs(Data=Data1, Mcmc=Mcmc1)
cat(" Summary of Betadraws ", fill=TRUE)
betatilde = out$betadraw / sqrt(out$sigmadraw[,1])
attributes(betatilde)$class = "bayesm.mat"
summary(betatilde, tvalues=beta)
cat(" Summary of Sigmadraws ", fill=TRUE)
sigmadraw = out$sigmadraw[,1]
attributes(sigmadraw)$class = "bayesm.var"
summary(sigmadraw, tvalues=as.vector(Sigma[upper.tri(Sigma,diag=TRUE)]))
## plotting examples
if(0){plot(betatilde,tvalues=beta)}
```

rmultireg

Draw from the Posterior of a Multivariate Regression

Description

rmultireg draws from the posterior of a Multivariate Regression model with a natural conjugate prior.

Usage

```
rmultireg(Y, X, Bbar, A, nu, V)
```

Arguments

Υ	nxm matrix of observations on m dep vars
Χ	nxk matrix of observations on indep vars (supply intercept)
Bbar	kxm matrix of prior mean of regression coefficients
Α	kxk Prior precision matrix
nu	d.f. parameter for Sigma
V	mxm pdf location parameter for prior on Sigma

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Details

```
Model: Y = XB + U \text{ with } cov(u_i) = \Sigma B \text{ is } kxm \text{ matrix of coefficients; } \Sigma \text{ is } mxm \text{ covariance matrix.} Priors: \beta \mid \Sigma \sim N(betabar, \Sigma(x)A^{-1}) betabar = vec(Bbar); \beta = vec(B) \Sigma \sim \text{IW(nu, V)}
```

Value

A list of the components of a draw from the posterior

B draw of regression coefficient matrix
Sigma draw of Sigma

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

References

For further discussion, see Chapter 2, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

```
http://www.perossi.org/home/bsm-1
```

```
if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=2000} else {R=10}
set.seed(66)

n =200
m = 2
X = cbind(rep(1,n),runif(n))
k = ncol(X)
B = matrix(c(1,2,-1,3), ncol=m)
Sigma = matrix(c(1, 0.5, 0.5, 1), ncol=m)
RSigma = chol(Sigma)
Y = X%*%B + matrix(rnorm(m*n),ncol=m)%*%RSigma
betabar = rep(0,k*m)
Bbar = matrix(betabar, ncol=m)
A = diag(rep(0.01,k))
nu = 3
V = nu*diag(m)
```

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```
betadraw = matrix(double(R*k*m), ncol=k*m)
Sigmadraw = matrix(double(R*m*m), ncol=m*m)
for (rep in 1:R) {
  out = rmultireg(Y, X, Bbar, A, nu, V)
  betadraw[rep,] = out$B
  Sigmadraw[rep,] = out$Sigma
  }
cat(" Betadraws ", fill=TRUE)
mat = apply(betadraw, 2, quantile, probs=c(0.01, 0.05, 0.5, 0.95, 0.99))
mat = rbind(as.vector(B),mat)
rownames(mat)[1] = "beta"
print(mat)
cat(" Sigma draws", fill=TRUE)
mat = apply(Sigmadraw, 2, quantile, probs=c(0.01, 0.05, 0.5, 0.95, 0.99))
mat = rbind(as.vector(Sigma),mat); rownames(mat)[1]="Sigma"
print(mat)
```

rmvpGibbs

Gibbs Sampler for Multivariate Probit

Description

rmvpGibbs implements the Edwards/Allenby Gibbs Sampler for the multivariate probit model.

Usage

```
rmvpGibbs(Data, Prior, Mcmc)
```

Arguments

Prior list(betabar, A, nu, V)

Mcmc list(R, keep, nprint, beta0 ,sigma0)

Details

```
Model and Priors: w_i = X_i\beta + e with e \sim N(0,\Sigma). Note: w_i is px1. y_{ij} = 1 if w_{ij} > 0, else y_i = 0. j = 1, \ldots, p
```

beta and Sigma are not identifed. Correlation matrix and the betas divided by the appropriate standard deviation are. See reference or example below for details.

```
\beta \sim N(betabar, A^{-1})
\Sigma \sim IW(nu, V)
```

To make X matrix use createX

rmvpGibbs 93

```
Argument Details: Data = list(y, X, p)
```

X: n * pxk Design Matrix

y: n * px1 vector of 0/1 outcomes p: dimension of multivariate probit

Prior = list(betabar, A, nu, V) [optional]

betabar: kx1 prior mean (def: 0)

A: kxk prior precision matrix (def: 0.01*I)

nu: d.f. parameter for Inverted Wishart prior (def: (p-1)+3)V: PDS location parameter for Inverted Wishart prior (def: nu*I)

Mcmc = list(R, keep, nprint, beta0 ,sigma0) [only R required]

R: number of MCMC draws

keep: MCMC thinning parameter – keep every keepth draw (def: 1)

nprint: print the estimated time remaining for every nprint'th draw (def: 100, set to 0 for no print)

beta0: initial value for beta sigma0: initial value for sigma

Value

A list containing:

betadraw R/keepxk matrix of betadraws

sigmadraw R/keepxp*p matrix of sigma draws – each row is the vector form of sigma

Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

References

For further discussion, see Chapter 4, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

```
http://www.perossi.org/home/bsm-1
```

See Also

rmnpGibbs

```
if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=2000} else {R=10}
set.seed(66)

simmvp = function(X, p, n, beta, sigma) {
  w = as.vector(crossprod(chol(sigma),matrix(rnorm(p*n),ncol=n))) + X%*%beta
  y = ifelse(w<0, 0, 1)</pre>
```

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```
return(list(y=y, X=X, beta=beta, sigma=sigma))
}
p = 3
n = 500
beta = c(-2,0,2)
Sigma = matrix(c(1, 0.5, 0.5, 0.5, 1, 0.5, 0.5, 0.5, 1), ncol=3)
k = length(beta)
I2 = diag(rep(1,p))
xadd = rbind(I2)
for(i in 2:n) { xadd=rbind(xadd,I2) }
X = xadd
simout = simmvp(X,p,500,beta,Sigma)
Data1 = list(p=p, y=simout$y, X=simout$X)
Mcmc1 = list(R=R, keep=1)
out = rmvpGibbs(Data=Data1, Mcmc=Mcmc1)
ind = seq(from=0, by=p, length=k)
inda = 1:3
ind = ind + inda
cat(" Betadraws ", fill=TRUE)
betatilde = out$betadraw / sqrt(out$sigmadraw[,ind])
attributes(betatilde)$class = "bayesm.mat"
summary(betatilde, tvalues=beta/sqrt(diag(Sigma)))
rdraw = matrix(double((R)*p*p), ncol=p*p)
rdraw = t(apply(out$sigmadraw, 1, nmat))
attributes(rdraw)$class = "bayesm.var"
tvalue = nmat(as.vector(Sigma))
dim(tvalue) = c(p,p)
tvalue = as.vector(tvalue[upper.tri(tvalue,diag=TRUE)])
cat(" Draws of Correlation Matrix ", fill=TRUE)
summary(rdraw, tvalues=tvalue)
## plotting examples
if(0){plot(betatilde, tvalues=beta/sqrt(diag(Sigma)))}
```

rmvst

Draw from Multivariate Student-t

Description

rmvst draws from a multivariate student-t distribution.

Usage

```
rmvst(nu, mu, root)
```

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Arguments

nu d.f. parameter mu mean vector

root Upper Tri Cholesky Root of Sigma

Value

length(mu) draw vector

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch. http://www.perossi.org/home/bsm-1

See Also

1ndMvst

Examples

```
set.seed(66)  rmvst(nu=5, mu=c(rep(0,2)), root=chol(matrix(c(2,1,1,2), ncol=2)))
```

rnegbinRw

MCMC Algorithm for Negative Binomial Regression

Description

rnegbinRw implements a Random Walk Metropolis Algorithm for the Negative Binomial (NBD) regression model where $\beta|\alpha$ and $\alpha|\beta$ are drawn with two different random walks.

Usage

```
rnegbinRw(Data, Prior, Mcmc)
```

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Arguments

Data list(y, X)

list(betabar, A, a, b) Prior

Mcmc list(R, keep, nprint, s_beta, s_alpha, beta0, alpha)

Details

```
Model and Priors: y \sim NBD(mean = \lambda, over - dispersion = alpha)
   \lambda = exp(x'\beta)
   \beta \sim N(betabar, A^{-1})
   alpha \sim Gamma(a, b) (unless Mcmc$alpha specified)
   Note: prior mean of alpha = a/b, variance = a/(b^2)
   Argument Details: Data = list(y, X)
                           у:
                                  nx1 vector of counts (0, 1, 2, \ldots)
                            Χ:
                                  nxk design matrix
   Prior = list(betabar, A, a, b) [optional]
                    kx1 prior mean (def: 0)
      betabar:
                    kxk PDS prior precision matrix (def: 0.01*I)
       A:
                    Gamma prior parameter (not used if Mcmc$alpha specified) (def: 0.5)
       a:
       b:
                    Gamma prior parameter (not used if Mcmc$alpha specified) (def: 0.1)
   Mcmc = list(R, keep, nprint, s_beta, s_alpha, beta0, alpha) [only R required]
             number of MCMC draws
keep:
             MCMC thinning parameter – keep every keepth draw (def: 1)
nprint:
             print the estimated time remaining for every nprint'th draw (def: 100, set to 0 for no print)
s_beta:
             scaling for beta | alpha RW inc cov matrix (def: 2.93/sqrt(k))
```

Value

R:

s_alpha: alpha:

A list containing:

betadraw R/keepxk matrix of beta draws alphadraw R/keepx1 vector of alpha draws llike R/keepx1 vector of log-likelihood values evaluated at each draw acceptrbeta acceptance rate of the beta draws acceptralpha acceptance rate of the alpha draws

scaling for alpha | beta RW inc cov matrix (def: 2.93)

over-dispersion parameter (def: alpha ~ Gamma(a,b))

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Note

The NBD regression encompasses Poisson regression in the sense that as alpha goes to infinity the NBD distribution tends toward the Poisson. For "small" values of alpha, the dependent variable can be extremely variable so that a large number of observations may be required to obtain precise inferences.

Author(s)

References

For further discussion, see *Bayesian Statistics and Marketing* by Rossi, Allenby, McCulloch. http://www.perossi.org/home/bsm-1

See Also

rhierNegbinRw

```
if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=1000} else {R=10}
set.seed(66)
simnegbin = function(X, beta, alpha) {
  # Simulate from the Negative Binomial Regression
  lambda = exp(X%*\%beta)
  y = NULL
  for (j in 1:length(lambda)) { y = c(y, rnbinom(1, mu=lambda[j], size=alpha)) }
  return(y)
nobs = 500
nvar = 2 # Number of X variables
alpha = 5
Vbeta = diag(nvar)*0.01
# Construct the regdata (containing X)
simnegbindata = NULL
beta = c(0.6, 0.2)
X = cbind(rep(1, nobs), rnorm(nobs, mean=2, sd=0.5))
simnegbindata = list(y=simnegbin(X,beta,alpha), X=X, beta=beta)
Data1 = simnegbindata
Mcmc1 = list(R=R)
out = rnegbinRw(Data=Data1, Mcmc=list(R=R))
cat("Summary of alpha/beta draw", fill=TRUE)
summary(out$alphadraw, tvalues=alpha)
summary(out$betadraw, tvalues=beta)
```

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```
## plotting examples
if(0){plot(out$betadraw)}
```

rnmixGibbs

Gibbs Sampler for Normal Mixtures

Description

rnmixGibbs implements a Gibbs Sampler for normal mixtures.

Usage

```
rnmixGibbs(Data, Prior, Mcmc)
```

Arguments

Data list(y)

Prior list(Mubar, A, nu, V, a, ncomp)
Mcmc list(R, keep, nprint, Loglike)

number of MCMC draws

Details

R:

```
Model and Priors: y_i \sim N(\mu_{ind_i}, \Sigma_{ind_i})
ind \sim iid multinomial(p) with p an ncompx1 vector of probs
\mu_j \sim N(mubar, \Sigma_j(x)A^{-1}) with mubar = vec(Mubar)
\Sigma_i \sim IW(nu, V)
Note: this is the natural conjugate prior – a special case of multivariate regression
p \sim \text{Dirchlet(a)}
Argument Details: Data = list(y)
                               nxk matrix of data (rows are obs)
Prior = list(Mubar, A, nu, V, a, ncomp) [only ncomp required]
Mubar:
             1xk vector with prior mean of normal component means (def: 0)
             1x1 precision parameter for prior on mean of normal component (def: 0.01)
 A:
             d.f. parameter for prior on Sigma (normal component cov matrix) (def: k+3)
 nu:
 ۷:
             kxk location matrix of IW prior on Sigma (def: nu*I)
 a:
             ncompx1 vector of Dirichlet prior parameters (def: rep(5, ncomp))
             number of normal components to be included
 ncomp:
Mcmc = list(R, keep, nprint, Loglike) [only R required]
```

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keep: MCMC thinning parameter – keep every keepth draw (def: 1)

nprint: print the estimated time remaining for every nprint'th draw (def: 100, set to 0 for no print)

LogLike: logical flag for whether to compute the log-likelihood (def: FALSE)

nmix **Details:** nmix is a list with 3 components. Several functions in the bayesm package that involve a Dirichlet Process or mixture-of-normals return nmix. Across these functions, a common structure is used for nmix in order to utilize generic summary and plotting functions.

probdraw: ncompxR/keep matrix that reports the probability that each draw came from a particular component

zdraw: R/keepxnobs matrix that indicates which component each draw is assigned to

compdraw: A list of R/keep lists of ncomp lists. Each of the inner-most lists has 2 elemens: a vector of draws for mu and a

Value

A list containing:

11 R/keepx1 vector of log-likelihood values

nmix a list containing: probdraw, zdraw, compdraw (see "nmix Details" section)

Note

In this model, the component normal parameters are not-identified due to label-switching. However, the fitted mixture of normals density is identified as it is invariant to label-switching. See chapter 5 of Rossi et al below for details.

Use eMixMargDen or momMix to compute posterior expectation or distribution of various identified parameters.

Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

References

For further discussion, see Chapter 3, Bayesian Statistics and Marketing by Rossi, Allenby, and McCulloch.

```
http://www.perossi.org/home/bsm-1
```

See Also

```
rmixture, rmixGibbs ,eMixMargDen, momMix, mixDen, mixDenBi
```

```
if(nchar(Sys.getenv("LONG_TEST")) != 0) \ \{R=2000\} \ else \ \{R=10\} \\ set.seed(66) \\ \\ dim = 5 \\ k = 3 \quad \# \ dimension \ of \ simulated \ data \ and \ number \ of "true" \ components \\ sigma = matrix(rep(0.5,dim^2), nrow=dim) \\ diag(sigma) = 1
```

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```
sigfac = c(1,1,1)
mufac = c(1,2,3)
compsmv = list()
for(i in 1:k) compsmv[[i]] = list(mu=mufac[i]*1:dim, sigma=sigfac[i]*sigma)
# change to "rooti" scale
comps = list()
for(i in 1:k) comps[[i]] = list(mu=compsmv[[i]][[1]], rooti=solve(chol(compsmv[[i]][[2]])))
pvec = (1:k) / sum(1:k)
nobs = 500
dm = rmixture(nobs, pvec, comps)
Data1 = list(y=dm$x)
ncomp = 9
Prior1 = list(ncomp=ncomp)
Mcmc1 = list(R=R, keep=1)
out = rnmixGibbs(Data=Data1, Prior=Prior1, Mcmc=Mcmc1)
cat("Summary of Normal Mixture Distribution", fill=TRUE)
summary(out$nmix)
tmom = momMix(matrix(pvec,nrow=1), list(comps))
mat = rbind(tmom$mu, tmom$sd)
cat(" True Mean/Std Dev", fill=TRUE)
print(mat)
## plotting examples
if(0){plot(out$nmix,Data=dm$x)}
```

rordprobitGibbs

Gibbs Sampler for Ordered Probit

Description

rordprobitGibbs implements a Gibbs Sampler for the ordered probit model with a RW Metropolis step for the cut-offs.

Usage

```
rordprobitGibbs(Data, Prior, Mcmc)
```

Arguments

Data list(y, X, k)

Prior list(betabar, A, dstarbar, Ad)

Mcmc list(R, keep, nprint, s)

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Details

```
Model and Priors: z = X\beta + e with e \sim N(0, I)
    y = k \text{ if } c[k] \le z < c[k+1] \text{ with } k = 1, ..., K
    cutoffs = \{c[1], ..., c[k+1]\}
    \beta \sim N(betabar, A^{-1})
    dstar \sim N(dstarbar, Ad^{-1})
    Be careful in assessing prior parameter Ad: 0.1 is too small for many applications.
    Argument Details: Data = list(y, X, k)
                          у:
                                 nx1 vector of observations, (1, \ldots, k)
                           Χ:
                                  nxp Design Matrix
                           k:
                                  the largest possible value of y
    Prior = list(betabar, A, dstarbar, Ad) [optional]
              betabar:
                             px1 prior mean (def: 0)
                              pxp prior precision matrix (def: 0.01*I)
              A:
               dstarbar:
                              ndstarx1 prior mean, where ndstar = k - 2 (def: 0)
              Ad:
                              ndstarxndstar prior precision matrix (def: I)
    Mcmc = list(R, keep, nprint, s) [only R required]
            number of MCMC draws
            MCMC thinning parameter – keep every keepth draw (def: 1)
keep:
            print the estimated time remaining for every nprint'th draw (def: 100, set to 0 for no print)
nprint:
```

Value

s:

R:

A list containing:

betadraw R/keepxp matrix of betadraws R/keepx(k-1) matrix of cutdraws cutdraw R/keepx(k-2) matrix of dstardraws dstardraw acceptance rate of Metropolis draws for cut-offs accept

scaling parameter for RW Metropolis (def: 2.93/sqrt(p))

Note

```
set c[1] = -100 and c[k+1] = 100. c[2] is set to 0 for identification.
The relationship between cut-offs and dstar is:
c[3] = exp(dstar[1]),
c[4] = c[3] + exp(dstar[2]), ...,
c[k] = c[k-1] + exp(dstar[k-2])
```

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Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

References

```
Bayesian Statistics and Marketing by Rossi, Allenby, and McCulloch http://www.perossi.org/home/bsm-1
```

See Also

rbprobitGibbs

```
if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=2000} else {R=10}
set.seed(66)
## simulate data for ordered probit model
simordprobit=function(X, betas, cutoff){
  z = X%*%betas + rnorm(nobs)
  y = cut(z, br = cutoff, right=TRUE, include.lowest = TRUE, labels = FALSE)
  return(list(y = y, X = X, k=(length(cutoff)-1), betas= betas, cutoff=cutoff ))
}
nobs = 300
X = cbind(rep(1,nobs),runif(nobs, min=0, max=5),runif(nobs,min=0, max=5))
betas = c(0.5, 1, -0.5)
cutoff = c(-100, 0, 1.0, 1.8, 3.2, 100)
simout = simordprobit(X, betas, cutoff)
Data=list(X=simout$X, y=simout$y, k=k)
## set Mcmc for ordered probit model
Mcmc = list(R=R)
out = rordprobitGibbs(Data=Data, Mcmc=Mcmc)
cat(" ", fill=TRUE)
cat("acceptance rate= ", accept=out$accept, fill=TRUE)
## outputs of betadraw and cut-off draws
cat(" Summary of betadraws", fill=TRUE)
summary(out$betadraw, tvalues=betas)
cat(" Summary of cut-off draws", fill=TRUE)
summary(out$cutdraw, tvalues=cutoff[2:k])
## plotting examples
if(0){plot(out$cutdraw)}
```

rscaleUsage 103

rscaleUsage	MCMC Algorithm for Multivariate Ordinal Data with Scale Us	sage
	Heterogeneity	

Description

rscaleUsage implements an MCMC algorithm for multivariate ordinal data with scale usage heterogeniety.

Usage

```
rscaleUsage(Data, Prior, Mcmc)
```

Arguments

Data list(x, k)

Prior list(nu, V, mubar, Am, gs, Lambdanu, LambdaV)

Mcmc list(R, keep, nprint, ndghk, e, y, mu, Sigma, sigma, tau, Lambda)

Details

Model and Priors: n = nrow(x) individuals respond to p = ncol(x) questions; all questions are on a scale $1, \ldots, k$ for respondent i and question j,

```
\begin{split} x_{ij} &= d \text{ if } c_{d-1} \leq y_{ij} \leq c_d \text{ where } d = 1, \dots, k \text{ and } c_d = a + bd + ed^2 \\ y_i &= mu + tau_i * iota + sigma_i * z_i \text{ with } z_i \sim N(0, Sigma) \\ (tau_i, ln(sigma_i)) \sim N(\phi, Lamda) \\ \phi &= (0, lambda_{22}) \\ mu \sim N(mubar, Am^{-1}) \\ Sigma \sim IW(nu, V) \\ Lambda \sim IW(Lambdanu, LambdaV) \\ e \sim \text{unif on a grid} \end{split}
```

It is highly recommended that the user choose the default prior settings. If you wish to change prior settings and/or the grids used, please carefully read the case study listed in the reference below.

```
Argument Details: Data = list(x, k)
```

x: nxp matrix of discrete responsesk: number of discrete rating scale options

```
Prior = list(nu, V, mubar, Am, gs, Lambdanu, LambdaV) [optional]
```

```
nu: d.f. parameter for Sigma prior (def: p + 3)
V: scale location matrix for Sigma prior (def: nu*I)
```

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mubar: px1 vector of prior means (def: rep(k/2,p)) Am: pxp prior precision matrix (def: 0.01*I)

gs: grid size for sigma (def: 100)

Lambdanu: d.f. parameter for Lambda prior (def: 20)

LambdaV: scale location matrix for Lambda prior (def: (Lambdanu - 3)*Lambda)

Mcmc = list(R, keep, nprint, ndghk, e, y, mu, Sigma, sigma, tau, Lambda) [only R required]

R: number of MCMC draws (def: 1000)

keep: MCMC thinning parameter – keep every keepth draw (def: 1)

nprint: print the estimated time remaining for every nprint'th draw (def: 100, set to 0 for no print)

ndghk: number of draws for a GHK integration (def: 100)

e: initial value (def: 0) y: initial values (def: x)

mu: initial values (def: apply(y,2,mean), a p-length vector)

Sigma: initial value (def: var(y))
sigma: initial values (def: rep(1,n))
tau: initial values (def: rep(0,n))

Lambda: initial values (def: matrix(c(4,0,0,.5), ncol=2))

Value

A list containing:

Sigmadraw R/keepxp*p matrix of Sigma draws – each row is the vector form of Sigma

mudraw R/keepxp matrix of mu draws taudraw R/keepxn matrix of tau draws sigmadraw R/keepxn matrix of sigma draws Lambdadraw R/keepx4 matrix of Lamda draws

edraw R/keepx1 vector of e draws

Warning

 tau_i , $sigma_i$ are identified from the scale usage patterns in the p questions asked per respondent (# cols of x). Do not attempt to use this on datasets with only a small number of total questions.

Author(s)

Rob McCulloch (Arizona State University) and Peter Rossi (Anderson School, UCLA), <perossichi@gmail.com>.

References

For further discussion, see Case Study 3 on Overcoming Scale Usage Heterogeneity, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

http://www.perossi.org/home/bsm-1

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Examples

```
if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=1000} else {R=5}
set.seed(66)

data(customerSat)
surveydat = list(k=10, x=as.matrix(customerSat))

out = rscaleUsage(Data=surveydat, Mcmc=list(R=R))
summary(out$mudraw)
```

rsurGibbs

Gibbs Sampler for Seemingly Unrelated Regressions (SUR)

Description

rsurGibbs implements a Gibbs Sampler to draw from the posterior of the Seemingly Unrelated Regression (SUR) Model of Zellner.

Usage

```
rsurGibbs(Data, Prior, Mcmc)
```

Arguments

Data list(regdata)

Prior list(betabar, A, nu, V)

Mcmc list(R, keep)

Details

```
Model and Priors: y_i = X_i \beta_i + e_i with i = 1, ..., m for m regressions
    (e(k, 1), \dots, e(k, m))' \sim N(0, \Sigma) with k = 1, \dots, n
    Can be written as a stacked model:
    y = X\beta + e where y is a nobs * m vector and p = length(beta) = sum(length(beta_i))
    Note: must have the same number of observations (n) in each equation but can have a different
    number of X variables (p_i) for each equation where p = \sum p_i.
    \beta \sim N(betabar, A^{-1})
    \Sigma \sim IW(nu, V)
    Argument Details: Data = list(regdata)
regdata:
             list of lists, regdata[[i]] = list(y=y_i, X=X_i), where y_i is nx1 and X_i is nxp_i
    Prior = list(betabar, A, nu, V) [optional]
            betabar:
                          px1 prior mean (def: 0)
             A:
                          pxp prior precision matrix (def: 0.01*I)
```

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nu: d.f. parameter for Inverted Wishart prior (def: m+3)
 V: mxm scale parameter for Inverted Wishart prior (def: nu*I)

Mcmc = list(R, keep) [only R required]

R: number of MCMC draws

keep: MCMC thinning parameter – keep every keepth draw (def: 1)

nprint: print the estimated time remaining for every nprint'th draw (def: 100, set to 0 for no print)

Value

A list containing:

betadraw Rxp matrix of betadraws

Sigmadraw Rx(m*m) array of Sigma draws

Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

References

For further discussion, see Chapter 3, Bayesian Statistics and Marketing by Rossi, Allenby, and McCulloch

```
http://www.perossi.org/home/bsm-1
```

See Also

```
rmultireg
```

```
if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=1000} else {R=10}
set.seed(66)
## simulate data from SUR
beta1 = c(1,2)
beta2 = c(1,-1,-2)
nobs = 100
nreg = 2
iota = c(rep(1, nobs))
X1 = cbind(iota, runif(nobs))
X2 = cbind(iota, runif(nobs), runif(nobs))
Sigma = matrix(c(0.5, 0.2, 0.2, 0.5), ncol=2)
U = chol(Sigma)
E = matrix(rnorm(2*nobs),ncol=2)%*%U
y1 = X1\%*\%beta1 + E[,1]
y2 = X2\% * \%beta2 + E[,2]
## run Gibbs Sampler
regdata = NULL
```

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```
regdata[[1]] = list(y=y1, X=X1)
regdata[[2]] = list(y=y2, X=X2)

out = rsurGibbs(Data=list(regdata=regdata), Mcmc=list(R=R))

cat("Summary of beta draws", fill=TRUE)
summary(out$betadraw, tvalues=c(beta1,beta2))

cat("Summary of Sigmadraws", fill=TRUE)
summary(out$Sigmadraw, tvalues=as.vector(Sigma[upper.tri(Sigma,diag=TRUE)]))

## plotting examples
if(0){plot(out$betadraw, tvalues=c(beta1,beta2))}
```

rtrun

Draw from Truncated Univariate Normal

Description

rtrun draws from a truncated univariate normal distribution.

Usage

```
rtrun(mu, sigma, a, b)
```

Arguments

mu	mean
sigma	standard deviation
а	lower bound
b	upper bound

Details

Note that due to the vectorization of the rnorm and qnorm commands in R, all arguments can be vectors of equal length. This makes the inverse CDF method the most efficient to use in R.

Value

Draw (possibly a vector)

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

**Note also that rtrun is currently affected by the numerical accuracy of the inverse CDF function when trunctation points are far out in the tails of the distribution, where "far out" means $|a-\mu|/\sigma>6$ and/or $|b-\mu|/\sigma>6$. A fix will be implemented in a future version of bayesm.

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Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

References

For further discussion, see Chapter 2, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

```
http://www.perossi.org/home/bsm-1
```

Examples

```
set.seed(66)
rtrun(mu=c(rep(0,10)), sigma=c(rep(1,10)), a=c(rep(0,10)), b=c(rep(2,10)))
```

runireg

IID Sampler for Univariate Regression

Description

runireg implements an iid sampler to draw from the posterior of a univariate regression with a conjugate prior.

Usage

```
runireg(Data, Prior, Mcmc)
```

Arguments

Data list(y, X)

Prior list(betabar, A, nu, ssq)
Mcmc list(R, keep, nprint)

Details

```
Model and Priors: y = X\beta + e with e \sim N(0, \sigma^2) \beta \sim N(betabar, \sigma^2 * A^{-1}) \sigma^2 \sim (nu * ssq)/\chi^2_{nu}
```

Argument Details: Data = list(y, X)

y: nx1 vector of observations X: nxk design matrix

Prior = list(betabar, A, nu, ssq) [optional]

betabar: kx1 prior mean (def: 0)

A: kxk prior precision matrix (def: 0.01*I)

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nu: d.f. parameter for Inverted Chi-square prior (def: 3)

ssq: scale parameter for Inverted Chi-square prior (def: var(y))

Mcmc = list(R, keep, nprint) [only R required]

R: number of draws

keep: thinning parameter – keep every keepth draw (def: 1)

nprint: print the estimated time remaining for every nprint'th draw (def: 100, set to 0 for no print)

Value

A list containing:

betadraw Rxk matrix of betadraws sigmasqdraw Rx1 vector of sigma-sq draws

Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

References

For further discussion, see Chapter 2, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

```
http://www.perossi.org/home/bsm-1
```

See Also

runiregGibbs

```
if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=2000} else {R=10}
set.seed(66)

n = 200
X = cbind(rep(1,n), runif(n))
beta = c(1,2)
sigsq = 0.25
y = X%**%beta + rnorm(n,sd=sqrt(sigsq))

out = runireg(Data=list(y=y,X=X), Mcmc=list(R=R))

cat("Summary of beta and Sigmasq draws", fill=TRUE)
summary(out$betadraw, tvalues=beta)
summary(out$sigmasqdraw, tvalues=sigsq)

## plotting examples
if(0){plot(out$betadraw)}
```

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runiregGibbs

Gibbs Sampler for Univariate Regression

Description

runiregGibbs implements a Gibbs Sampler to draw from posterior of a univariate regression with a conditionally conjugate prior.

Usage

```
runiregGibbs(Data, Prior, Mcmc)
```

Arguments

Prior list(betabar, A, nu, ssq)

Mcmc list(sigmasq, R, keep, nprint)

Details

```
Model and Priors: y = X\beta + e with e \sim N(0, \sigma^2) \beta \sim N(betabar, A^{-1}) \sigma^2 \sim (nu * ssq)/\chi^2_{nu}
```

Argument Details: Data = list(y, X)

y: nx1 vector of observations X: nxk design matrix

Prior = list(betabar, A, nu, ssq) [optional]

betabar: kx1 prior mean (def: 0)

A: kxk prior precision matrix (def: 0.01*I)

nu: d.f. parameter for Inverted Chi-square prior (def: 3)

ssq: scale parameter for Inverted Chi-square prior (def: var(y))

Mcmc = list(sigmasq, R, keep, nprint) [only R required]

sigmasq: value for σ^2 for first Gibbs sampler draw of $\beta | \sigma^2$

R: number of MCMC draws

keep: MCMC thinning parameter – keep every keepth draw (def: 1)

nprint: print the estimated time remaining for every nprint'th draw (def: 100, set to 0 for no print)

Value

A list containing:

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```
betadraw Rxk matrix of betadraws sigmasqdraw Rx1 vector of sigma-sq draws
```

Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

References

For further discussion, see Chapter 3, Bayesian Statistics and Marketing by Rossi, Allenby, and McCulloch

```
http://www.perossi.org/home/bsm-1
```

See Also

```
runireg
```

Examples

```
if(nchar(Sys.getenv("LONG_TEST")) != 0) {R=1000} else {R=10}
set.seed(66)

n = 200
X = cbind(rep(1,n), runif(n))
beta = c(1,2)
sigsq = 0.25
y = X%*%beta + rnorm(n,sd=sqrt(sigsq))

out = runiregGibbs(Data=list(y=y, X=X), Mcmc=list(R=R))

cat("Summary of beta and Sigmasq draws", fill=TRUE)
summary(out$betadraw, tvalues=beta)
summary(out$sigmasqdraw, tvalues=sigsq)

## plotting examples
if(0){plot(out$betadraw)}
```

rwishart

Draw from Wishart and Inverted Wishart Distribution

Description

rwishart draws from the Wishart and Inverted Wishart distributions.

```
rwishart(nu, V)
```

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Arguments

nu d.f. parameter

V pds location matrix

Details

In the parameterization used here, $W \sim W(nu, V)$ with E[W] = nuV.

If you want to use an Inverted Wishart prior, you *must invert the location matrix* before calling rwishart, e.g.

$$\Sigma \sim \text{IW(nu, V)}; \Sigma^{-1} \sim W(nu, V^{-1}).$$

Value

A list containing:

W: Wishart draw

IW: Inverted Wishart draw

C: Upper tri root of W

CI: inv(C), $W^{-1} = CICI'$

Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

References

For further discussion, see Chapter 2, Bayesian Statistics and Marketing by Rossi, Allenby, and McCulloch.

```
http://www.perossi.org/home/bsm-1
```

```
set.seed(66)
rwishart(5,diag(3))$IW
```

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Scotch

Survey Data on Brands of Scotch Consumed

Description

Data from Simmons Survey. Brands used in last year for those respondents who report consuming scotch.

Usage

```
data(Scotch)
```

Format

A data frame with 2218 observations on 21 brand variables.

All variables are numeric vectors that are coded 1 if consumed in last year, 0 if not.

Source

Edwards, Yancy and Greg Allenby (2003), "Multivariate Analysis of Multiple Response Data," *Journal of Marketing Research* 40, 321–334.

References

Chapter 4, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch http://www.perossi.org/home/bsm-1

```
data(Scotch)
cat(" Frequencies of Brands", fill=TRUE)
mat = apply(as.matrix(Scotch), 2, mean)
print(mat)
## use Scotch data to run Multivariate Probit Model
if(0) {
 y = as.matrix(Scotch)
 p = ncol(y)
 n = nrow(y)
 dimnames(y) = NULL
 y = as.vector(t(y))
 y = as.integer(y)
 I_p = diag(p)
 X = rep(I_p,n)
 X = matrix(X, nrow=p)
 X = t(X)
 R = 2000
```

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```
Data = list(p=p, X=X, y=y)
 Mcmc = list(R=R)
 set.seed(66)
 out = rmvpGibbs(Data=Data, Mcmc=Mcmc)
 ind = (0:(p-1))*p + (1:p)
 cat(" Betadraws ", fill=TRUE)
 mat = apply(out$betadraw/sqrt(out$sigmadraw[,ind]), 2 , quantile,
        probs=c(0.01, 0.05, 0.5, 0.95, 0.99))
 attributes(mat)$class = "bayesm.mat"
 summary(mat)
 rdraw = matrix(double((R)*p*p), ncol=p*p)
 rdraw = t(apply(out$sigmadraw, 1, nmat))
 attributes(rdraw)$class = "bayesm.var"
 cat(" Draws of Correlation Matrix ", fill=TRUE)
 summary(rdraw)
}
```

simnhlogit

Simulate from Non-homothetic Logit Model

Description

simnhlogit simulates from the non-homothetic logit model.

Usage

```
simnhlogit(theta, lnprices, Xexpend)
```

Arguments

theta coefficient vector lnprices nxp array of prices

Xexpend nxk array of values of expenditure variables

Details

For details on parameterization, see llnhlogit.

Value

A list containing:

y nx1 vector of multinomial outcomes (1, ..., p)

Xexpend expenditure variables

lnprices price array
theta coefficients

prob nxp array of choice probabilities

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Warning

This routine is a utility routine that does **not** check the input arguments for proper dimensions and type.

Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

References

For further discussion, see Chapter 4, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch.

```
http://www.perossi.org/home/bsm-1
```

See Also

```
llnhlogit
```

Examples

```
N = 1000
p = 3
k = 1

theta = c(rep(1,p), seq(from=-1,to=1,length=p), rep(2,k), 0.5)
lnprices = matrix(runif(N*p), ncol=p)
Xexpend = matrix(runif(N*k), ncol=k)
simdata = simnhlogit(theta, lnprices, Xexpend)
```

summary.bayesm.mat

Summarize Mcmc Parameter Draws

Description

summary.bayesm.mat is an S3 method to summarize marginal distributions given an array of draws

```
## S3 method for class 'bayesm.mat'
summary(object, names, burnin = trunc(0.1 * nrow(X)),
tvalues, QUANTILES = TRUE, TRAILER = TRUE,...)
```

Arguments

object (hereafter X) is an array of draws, usually an object of class bayesm. mat

names optional character vector of names for the columns of X burnin number of draws to burn-in (def: 0.1 * nrow(X))

tvalues optional vector of "true" values for use in simulation examples

QUANTILES logical for should quantiles be displayed (def: TRUE)

TRAILER logical for should a trailer be displayed (def: TRUE)

... optional arguments for generic function

Details

Typically, summary.bayesm.nmix will be invoked by a call to the generic summary function as in summary(object) where object is of class bayesm.mat. Mean, Std Dev, Numerical Standard error (of estimate of posterior mean), relative numerical efficiency (see numEff), and effective sample size are displayed. If QUANTILES=TRUE, quantiles of marginal distirbutions in the columns of X are displayed.

summary.bayesm.mat is also exported for direct use as a standard function, as in summary.bayesm.mat(matrix).

summary.bayesm.mat(matrix) returns (invisibly) the array of the various summary statistics for further use. To assess this array usestats=summary(Drawmat).

Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

See Also

```
summary.bayesm.var, summary.bayesm.nmix
```

Examples

```
## Not run: out=rmnpGibbs(Data,Prior,Mcmc); summary(out$betadraw)
```

summary.bayesm.nmix

Summarize Draws of Normal Mixture Components

Description

summary.bayesm.nmix is an S3 method to display summaries of the distribution implied by draws of Normal Mixture Components. Posterior means and variance-covariance matrices are displayed.

Note: 1st and 2nd moments may not be very interpretable for mixtures of normals. This summary function can take a minute or so. The current implementation is not efficient.

summary.bayesm.var 117

Usage

```
## S3 method for class 'bayesm.nmix'
summary(object, names, burnin=trunc(0.1*nrow(probdraw)), ...)
```

Arguments

object an object of class bayesm.nmix, a list of lists of draws

names optional character vector of names fo reach dimension of the density

burnin number of draws to burn-in (def: 0.1 * nrow(probdraw))

... parms to send to summary

Details

An object of class bayesm.nmix is a list of three components:

```
{f probdraw} a matrix of R/keep rows by dim of normal mix of mixture prob draws
```

second comp not used

compdraw list of lists with draws of mixture comp parms

Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

See Also

```
summary.bayesm.mat, summary.bayesm.var
```

Examples

```
## Not run: out=rnmix(Data,Prior,Mcmc); summary(out)
```

summary.bayesm.var

Summarize Draws of Var-Cov Matrices

Description

summary.bayesm.var is an S3 method to summarize marginal distributions given an array of draws

```
## S3 method for class 'bayesm.var'
summary(object, names, burnin = trunc(0.1 * nrow(Vard)), tvalues, QUANTILES = FALSE , ...)
```

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Arguments

object	object (herafter, Vard) is an array of draws of a covariance matrix
names	optional character vector of names for the columns of Vard
burnin	number of draws to burn-in (def: $0.1 * nrow(Vard)$)
tvalues	optional vector of "true" values for use in simulation examples
QUANTILES	logical for should quantiles be displayed (def: TRUE)
	optional arguments for generic function

Details

Typically, summary.bayesm.var will be invoked by a call to the generic summary function as in summary(object) where object is of class bayesm.var. Mean, Std Dev, Numerical Standard error (of estimate of posterior mean), relative numerical efficiency (see numEff), and effective sample size are displayed. If QUANTILES=TRUE, quantiles of marginal distirbutions in the columns of Vard are displayed.

Vard is an array of draws of a covariance matrix stored as vectors. Each row is a different draw.

The posterior mean of the vector of standard deviations and the correlation matrix are also displayed

Author(s)

Peter Rossi, Anderson School, UCLA, <perossichi@gmail.com>.

See Also

```
summary.bayesm.mat, summary.bayesm.nmix
```

Examples

```
## Not run: out=rmnpGibbs(Data,Prior,Mcmc); summary(out$sigmadraw)
```

tuna	Canned Tuna Sales Data	

Description

Volume of canned tuna sales as well as a measure of display activity, log price, and log wholesale price. Weekly data aggregated to the chain level. This data is extracted from the Dominick's Finer Foods database maintained by the Kilts Center for Marketing at the University of Chicago's Booth School of Business. Brands are seven of the top 10 UPCs in the canned tuna product category.

```
data(tuna)
```

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Format

A data frame with 338 observations on 30 variables.

```
...$WEEK a numeric vector
...$MOVE# unit sales of brand #
...$NSALE# a measure of display activity of brand #
...$LPRICE# log of price of brand #
...$LWHPRIC# log of wholesale price of brand #
...$FULLCUST total customers visits
```

The brands are:

- 1. Star Kist 6 oz.
- 2. Chicken of the Sea 6 oz.
- 3. Bumble Bee Solid 6.12 oz.
- 4. Bumble Bee Chunk 6.12 oz.
- 5. Geisha 6 oz.
- 6. Bumble Bee Large Cans.
- 7. HH Chunk Lite 6.5 oz.

Source

Chevalier, Judith, Anil Kashyap, and Peter Rossi (2003), "Why Don't Prices Rise During Periods of Peak Demand? Evidence from Scanner Data," *The American Economic Review*, 93(1), 15–37.

References

Chapter 7, *Bayesian Statistics and Marketing* by Rossi, Allenby, and McCulloch. http://www.perossi.org/home/bsm-1

```
data(tuna)
cat(" Quantiles of sales", fill=TRUE)
mat = apply(as.matrix(tuna[,2:5]), 2, quantile)
print(mat)

## example of processing for use with rivGibbs
if(0) {
   data(tuna)
    t = dim(tuna)[1]
   customers = tuna[,30]
   sales = tuna[,2:8]
   lnprice = tuna[,16:22]
   lnwhPrice = tuna[,23:29]
   share = sales/mean(customers)
   shareout = as.vector(1-rowSums(share))
   lnprob = log(share/shareout)
```

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```
## create w matrix
I1 = as.matrix(rep(1,t))
I0 = as.matrix(rep(0,t))
intercept = rep(I1,4)
brand1 = rbind(I1, I0, I0, I0)
brand2 = rbind(I0, I1, I0, I0)
brand3 = rbind(I0, I0, I1, I0)
w = cbind(intercept, brand1, brand2, brand3)
## choose brand 1 to 4
y = as.vector(as.matrix(lnprob[,1:4]))
X = as.vector(as.matrix(lnprice[,1:4]))
lnwhPrice = as.vector(as.matrix(lnwhPrice[1:4]))
z = cbind(w, lnwhPrice)
Data = list(z=z, w=w, x=X, y=y)
Mcmc = list(R=R, keep=1)
set.seed(66)
out = rivGibbs(Data=Data, Mcmc=Mcmc)
cat(" betadraws ", fill=TRUE)
summary(out$betadraw)
## plotting examples
if(0){plot(out$betadraw)}
```

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