Using iTunes and App Store Affiliate Tools and Technologies

Session 603

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Software Engineering Manager, iTunes Store

These are confidential sessions—please refrain from streaming, blogging, or taking pictures

Welcome



What is it?



Understanding the Affiliate Program What is it?

Affiliates refer users to the Stores



Understanding the Affiliate Program What is it?

- Affiliates refer users to the Stores
- Users are exposed to great content to preview and buy



Understanding the Affiliate Program What is it?

- Affiliates refer users to the Stores
- Users are exposed to great content to preview and buy
- Affiliates earn commissions for each purchase made after the referral





What can it do for you?

Promote your own apps and other content



- Promote your own apps and other content
- Earn money for referrals



- Promote your own apps and other content
- Earn money for referrals
- Track the effectiveness of your marketing



- Promote your own apps and other content
- Earn money for referrals
- Track the effectiveness of your marketing
- Works both on your website and in your apps









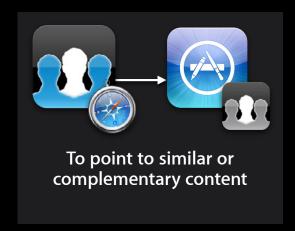






Common use cases





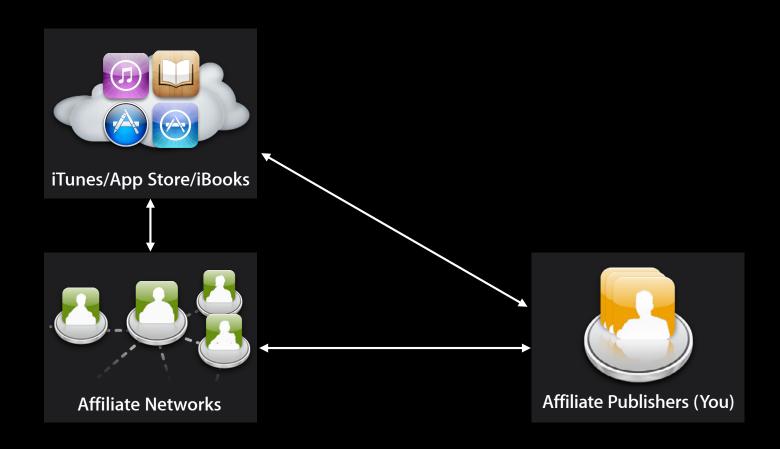


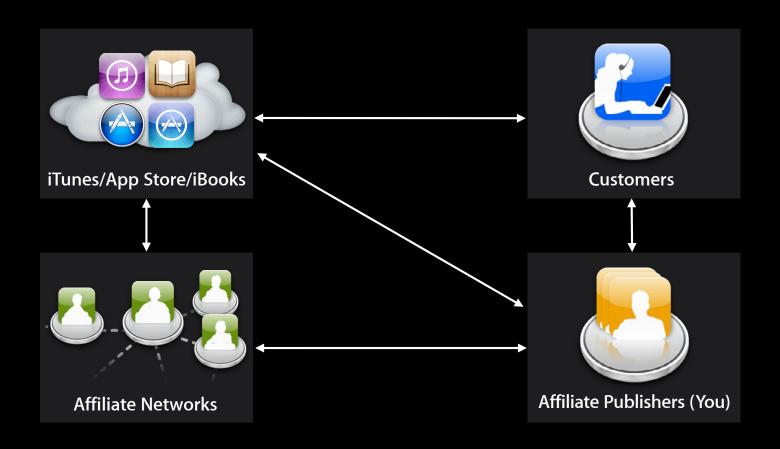
For use on the web and in your apps



















How does it work?

How does it work?

• It's all about links

How does it work?

• It's all about links

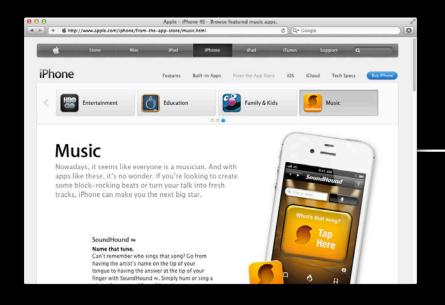
http://itunes.apple.com/us/app/remote/id284417350?mt=8

Clicking on an affiliate link-customer perspective

Understanding the Affiliate Program Clicking on an affiliate link-customer perspective



Understanding the Affiliate Program Clicking on an affiliate link-customer perspective



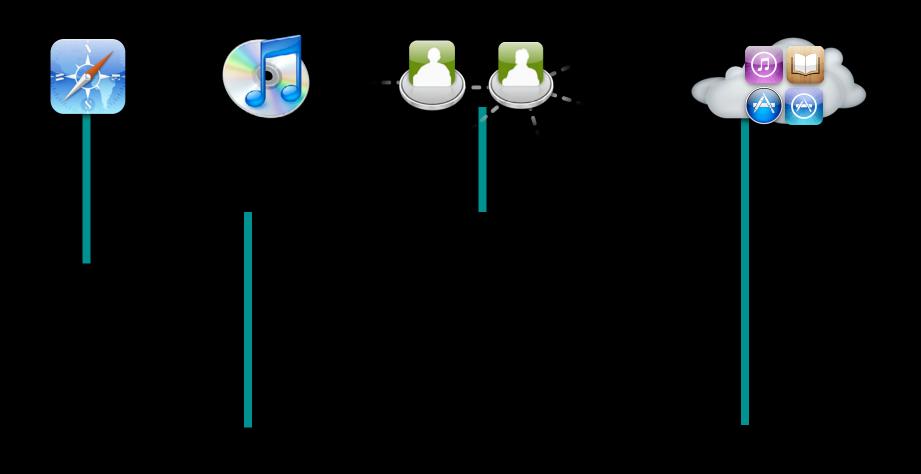


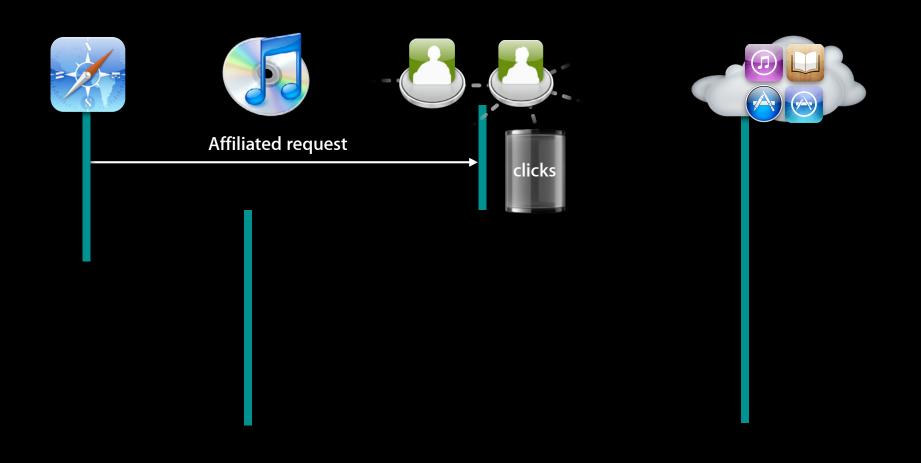


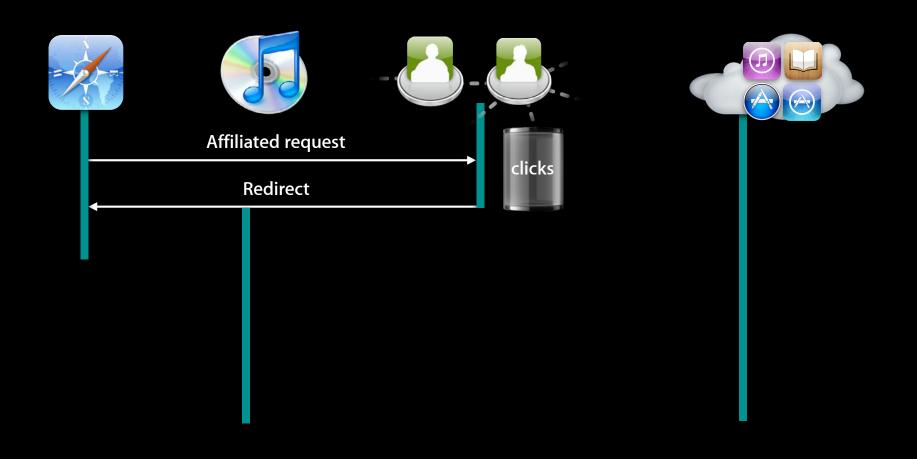


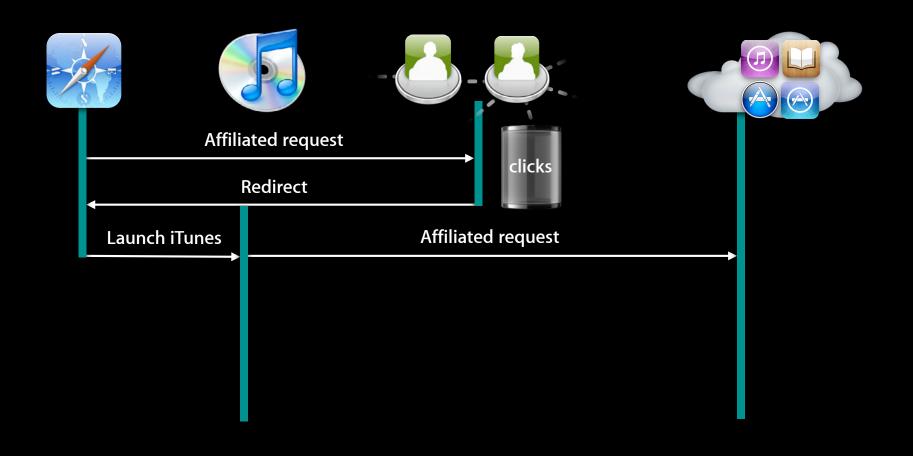


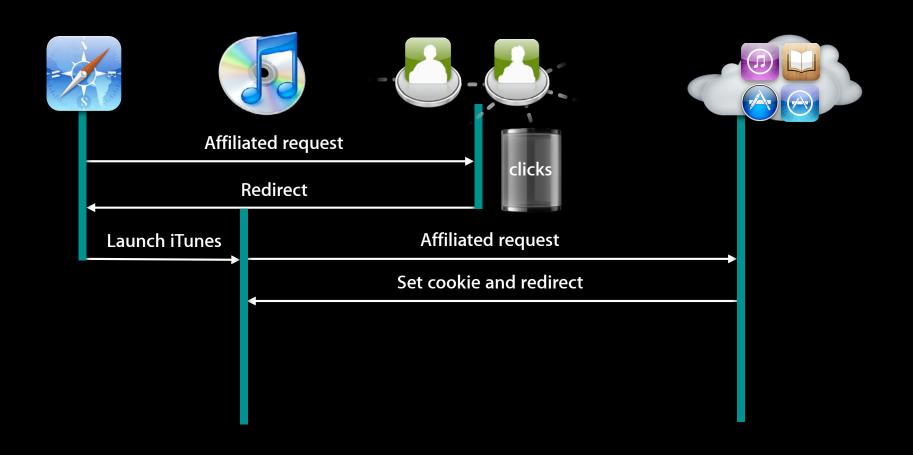


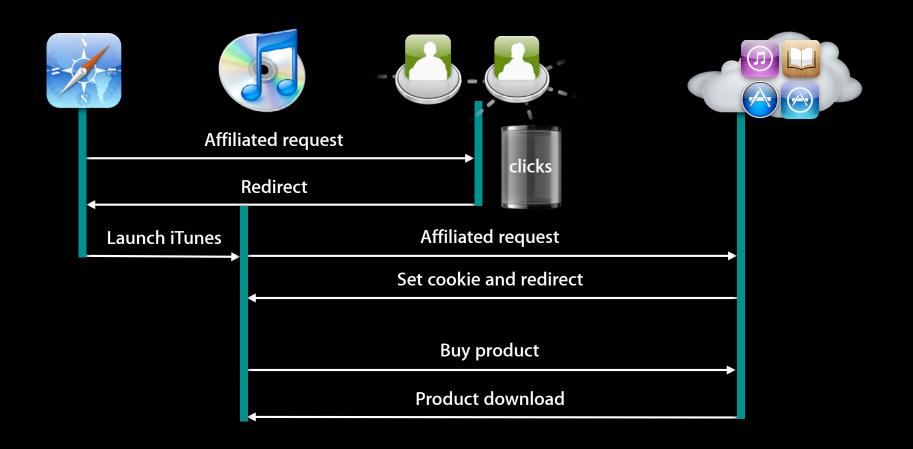


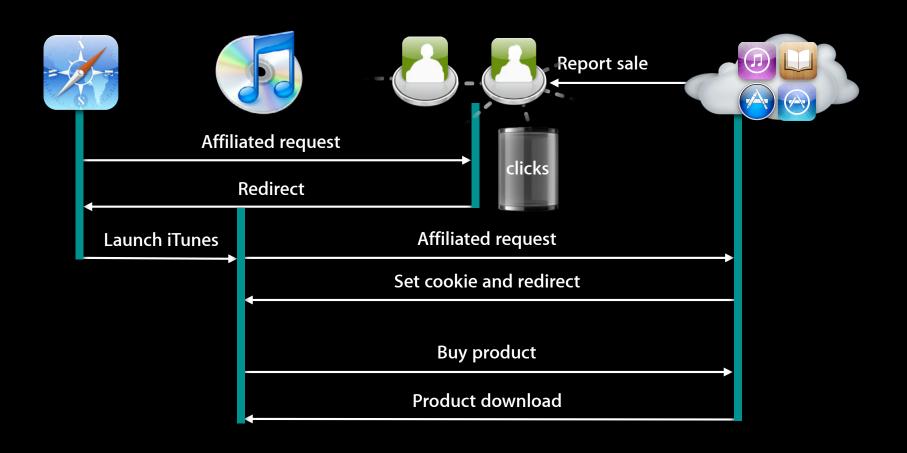












Understanding the Affiliate Program Important query parameters

http://itunes.apple.com/us/app/remote/id284417350?mt=8

Affiliate Network	partnerld Value	Affiliate Token Name

Important query parameters

• The "partnerld" identifies the affiliate network

http://itunes.apple.com/us/app/remote/id284417350?mt=8

Affiliate Network	partnerld Value	Affiliate Token Name

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LinkShare 30 siteID	Affiliate Network	partnerId Value	Affiliate Token Name
	LinkShare	30	siteID

Important query parameters

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http://itunes.apple.com/us/app/remote/id284417350?mt=8 &partnerld=2003&tduid=1234567

LinkShare30siteIDTradeDoubler2003tduid	Affiliate Network	partnerId Value	Affiliate Token Name
TradeDoubler 2003 tduid			
	TradeDoubler	2003	tduid

Important query parameters

- The "partnerld" identifies the affiliate network
- The "affiliate token" identifies you to the affiliate network

Affiliate Network	partnerId Value	Affiliate Token Name
DGM	1002	affToken

Common mistake:

Common mistake: Using the wrong query param delimiter

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http://itunes.apple.com/us/podcast/apple-keynotes/id275834665&partnerId=30&siteID=CBIMI*gYY/8



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http://itunes.apple.com/us/app/remote/id284417350? mt=8&partnerId=30&siteID=CBIMI*gYY/8

Common mistake: Using the wrong affiliate network



Common mistake: Using the wrong affiliate network

 Customers need to click a link appropriate to their location



Common mistake: Using the wrong affiliate network

- Customers need to click a link appropriate to their location
 - If a customer in France clicks a LinkShare URL, the referral won't be recorded and the commission won't be paid



Common mistake: Using the wrong affiliate network

- Customers need to click a link appropriate to their location
 - If a customer in France clicks a LinkShare URL, the referral won't be recorded and the commission won't be paid
- Geo-target your users to use the correct network



Common mistake: Failure to test links

Common mistake: Failure to test links

• When creating links, make sure they wind up on the right page

Common mistake: Failure to test links

- When creating links, make sure they wind up on the right page
- If you're just getting started with a feature, verify that a purchase results in a bounty



Affiliate Tools and Services







Simple tools to get started quickly



- Simple tools to get started quickly
- RSS to track popular content



- Simple tools to get started quickly
- RSS to track popular content
- Search and Lookup API for store content



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• The simplest way to create links to content on the store

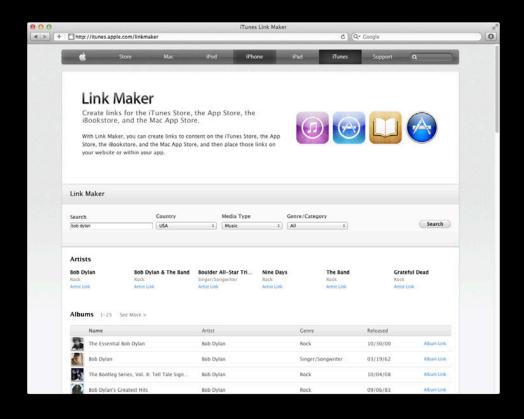




- The simplest way to create links to content on the store
- http://itunes.apple.com/linkmaker

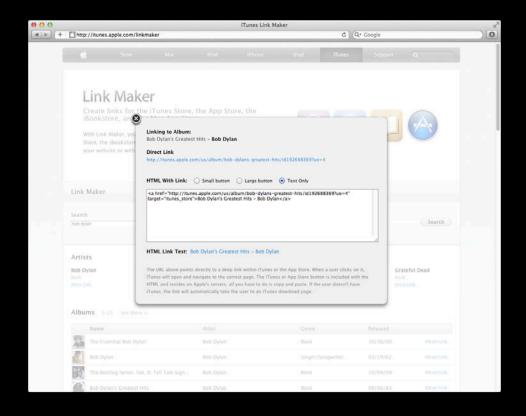






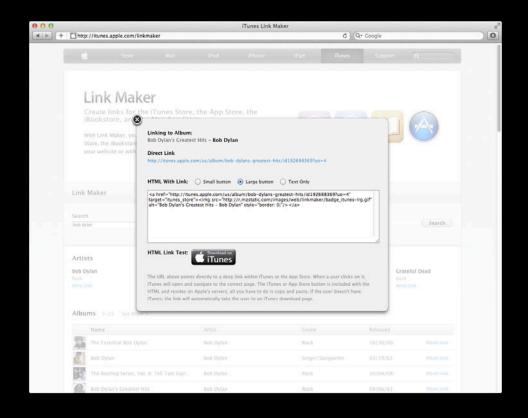
Simple Tools Link Maker





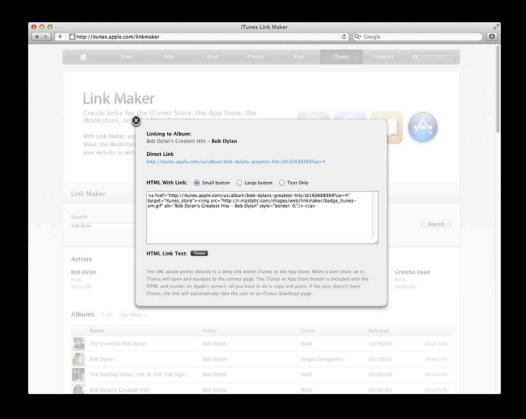
Simple Tools Link Maker





Simple Tools Link Maker





Simple Tools

Widgets



Simple Tools

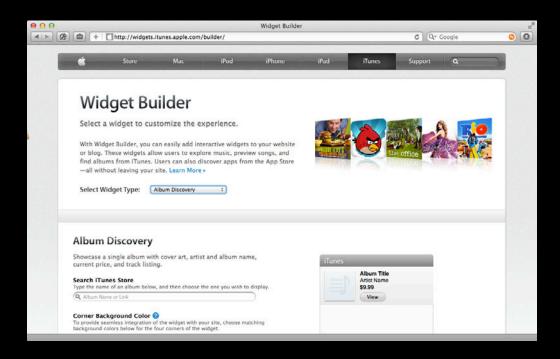
Widgets

• http://widgets.itunes.apple.com





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Simple Tools

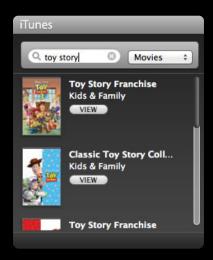
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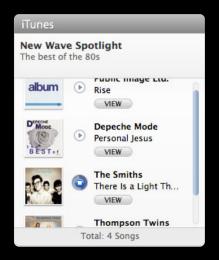




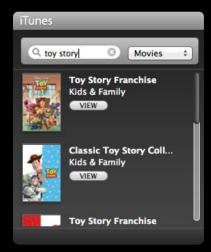








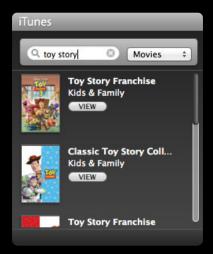






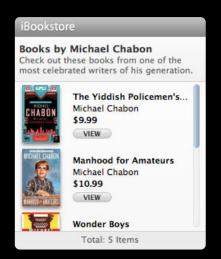












Tools and Services



- Simple tools to get started quickly
- RSS to track popular content
- Search and Lookup API for store content
- Enterprise Partner Feeds (EPF)
- Web Mix for dynamic playlisting

RSS Overview





Overview

Dynamic, constantly updating content





Overview

- Dynamic, constantly updating content
 - On your site





Overview

- Dynamic, constantly updating content
 - On your site
 - In your app





Overview

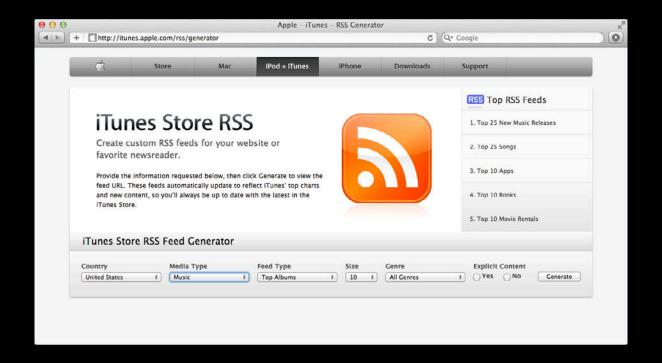
- Dynamic, constantly updating content
 - On your site
 - In your app
- There are feeds for most popular content, new and recently added content, and featured content





RSS Overview







Example usages



• There is a feed for most of the content on the iTunes store



- There is a feed for most of the content on the iTunes store
- Music



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 - http://itunes.apple.com/us/rss/topalbums/xml



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- Others



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- Full list
 - http://itunes.apple.com/rss

RSS Basic options



Basic options

• Top albums in France





- Top albums in France
 - http://itunes.apple.com/fr/rss/topalbums/xml

- Top albums in France
 - http://itunes.apple.com/fr/rss/topalbums/xml
- Top albums in the Blues genre



- Top albums in France
 - http://itunes.apple.com/fr/rss/topalbums/xml
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 - http://itunes.apple.com/fr/rss/topalbums/genre=2/xml



- Top albums in France
 - http://itunes.apple.com/fr/rss/topalbums/xml
- Top albums in the Blues genre
 - http://itunes.apple.com/fr/rss/topalbums/genre=2/xml
- Top 200 albums in the Blues genre



- Top albums in France
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 - http://itunes.apple.com/fr/rss/topalbums/genre=2/xml
- Top 200 albums in the Blues genre
 - http://itunes.apple.com/fr/rss/topalbums/genre=2/limit=200/xml



Specifics and advanced options

• Standard feed format: Atom



- Standard feed format: Atom
 - http://itunes.apple.com/fr/rss/topalbums/xml



- Standard feed format: Atom
 - http://itunes.apple.com/fr/rss/topalbums/xml
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 - http://itunes.apple.com/fr/rss/topalbums/callback=processData/json



Tracking customer reviews

New feature





- New feature
 - http://itunes.apple.com/rss/customerreviews/id=284417350/xml



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 - http://itunes.apple.com/rss/customerreviews/id=284417350/json
- Paginated to support easy automated checks
 - Pagination may not be supported natively by your Atom user agent

Demo Incorporating RSS/Atom feeds into a website

Ted Hosmann

Global Affiliate Program Manager

Tools and Services



- Simple tools to get started quickly
- RSS to track popular content
- Search and Lookup API for store content
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Overview

• iTunes search and metadata lookup on the web





- iTunes search and metadata lookup on the web
- Responses are in JSON format



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- Two main actions available



- iTunes search and metadata lookup on the web
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- Two main actions available
 - Search: Search for content by terms



- iTunes search and metadata lookup on the web
- Responses are in JSON format
- Two main actions available
 - Search: Search for content by terms
 - Lookup: Lookup content metadata via IDs

Data example



Search API Data example



```
"resultCount": 50,
"results": [
        "artistId": 252288074,
       "artistName": "House",
       "artistViewUrl": "http://itunes.apple.com/us/tv-show/house/id2522880747uo=4",
       "artworkUrl100": "http://a2.mzstatic.com/us/r1000/034/Video/1f/ae/27/mzl.vsrrwphy.100x100-75.jpg",
       "artworkUrl30": "http://al.mzstatic.com/us/r1000/034/Video/lf/ae/27/mzl.vsrrwphy.40x30-75.jpg",
       "artworkUrl60": "http://a2.mzstatic.com/us/r1000/034/Video/lf/ae/27/mzl.vsrrwphy.80x60-75.jpg",
       "collectionCensoredName": "House, Season 4".
       "collectionExplicitness": "notExplicit",
       "collectionId": 264406410,
       "collectionName": "House, Season 4",
       "collectionPrice": 24.99,
       "collectionViewUrl": "http://itunes.apple.com/us/tv-season/games/id264406410?i=279826198&uo=4",
        "contentAdvisoryRating": "TV-14",
        "country": "USA",
       "currency": "USD",
       "discCount": 1,
       "discNumber": 1,
       "kind": "tv-episode",
       "longDescription": "When Cuddy puts the pressure on House to choose the final members of his team, House del
       "previewUrl": "http://al357.v.phobos.apple.com/us/r1000/009/Video/29/10/ba/mzm.oqiyqyej..640x480.h264lc.d2.p
       "primaryGenreName": "Drama",
       "releaseDate": "2007-11-20T08:00:00Z",
       "shortDescription": "When Cuddy puts the pressure on House to choose the final members of his team, House de
       "trackCensoredName": "Games",
       "trackCount": 16,
       "trackExplicitness": "notExplicit",
       "trackId": 279826198,
       "trackName": "Games",
       "trackNumber": 9,
       "trackPrice": 1.99,
        "trackTimeMillis": 2635486.0,
        "trackViewUrl": "http://itunes.apple.com/us/tv-season/games/id264406410?i=279826198&uo=4",
        "wrapperType": "track"
       "artistId": 303119851,
       "artistName": "Important Things with Demetri Martin",
        "artistViewUrl": "http://itunes.apple.com/us/tv-show/important-things-demetri-martin/id3031198517uo=4",
       "artworkUrl100": "http://a2.mzstatic.com/us/r1000/016/Video/7f/ad/77/mzl.fkmjpbrk.100x100-75.jpg",
```

Search API Search



Search

• Search takes a search string in query param "term"



- Search takes a search string in query param "term"
- Many modifiers available



- Search takes a search string in query param "term"
- Many modifiers available
 - "country"



- Search takes a search string in query param "term"
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 - "language"



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 - Even more specific: "entity"



- Search takes a search string in query param "term"
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- Search takes a search string in query param "term"
- Many modifiers available
 - "country"
 - "language"
 - "media"
 - Even more specific: "entity"
 - "attribute"
 - "limit"
 - "callback"
- Results are JSON dictionaries sorted by relevancy

Search API Lookup



Search API Lookup



• Lookup takes in an iTunes ID in "id" param

Search API Lookup



- Lookup takes in an iTunes ID in "id" param
- Other IDs can be used: UPC/EAN, ISBN, bundleld



Lookup—query parameters

• Most of the same query parameters as Search requests



- Most of the same query parameters as Search requests
- One important difference



- Most of the same query parameters as Search requests
- One important difference
 - "entity" allows you to navigate the content tree

- Most of the same query parameters as Search requests
- One important difference
 - "entity" allows you to navigate the content tree
 - "sort" will change the order of the results

Demo Incorporating the Search API into a website

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Global Affiliate Program Manager

Tools and Services



- Simple tools to get started quickly
- RSS to track popular content
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The Enterprise Partner Feed



- Two flavors
 - EPF Relational
 - EPF Flat



The Enterprise Partner Feed



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 - EPF Relational
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Overview

 Contains rich metadata about virtually all iTunes content





- Contains rich metadata about virtually all iTunes content
- Intended to be imported into a relational database





- Contains rich metadata about virtually all iTunes content
- Intended to be imported into a relational database
- Multiple files representing database tables





- Contains rich metadata about virtually all iTunes content
- Intended to be imported into a relational database
- Multiple files representing database tables
- Aimed at organizations that need to run custom queries against iTunes content



















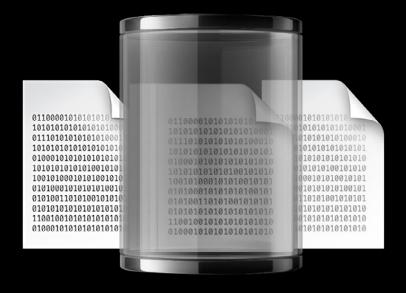




How it works

 Exports are generated in two modes





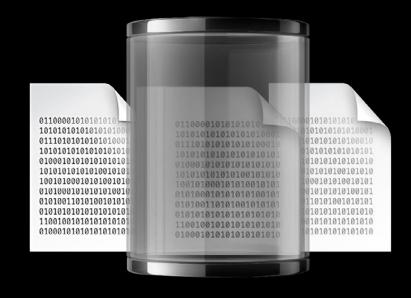
- Exports are generated in two modes
 - Weekly "full" export





- Exports are generated in two modes
 - Weekly "full" export
 - Daily "incremental" export, relative to last full export





- Exports are generated in two modes
 - Weekly "full" export
 - Daily "incremental" export, relative to last full export
- EPF users download data over HTTP





Structure



Structure

• Data is organized into purpose-specific archives



Structure

- Data is organized into purpose-specific archives
 - iTunes (metadata), matching, pricing, popularity

Structure



- Data is organized into purpose-specific archives
 - iTunes (metadata), matching, pricing, popularity
- Each archive contains files representing database tables

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artist

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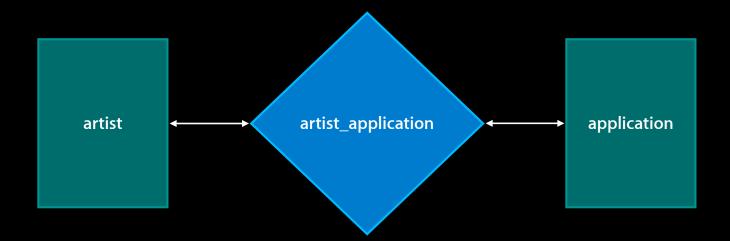
artist

application

Structure



- Data is organized into purpose-specific archives
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The Enterprise Partner Feed



- Two flavors
 - EPF Relational
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The Enterprise Partner Feed



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EPF Flat

A simpler approach





A simpler approach

• Each file contains all data for a given country and content type





- Each file contains all data for a given country and content type
- Compatible with spreadsheet applications





- Each file contains all data for a given country and content type
- Compatible with spreadsheet applications
- No schema, no relational tables





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 - All data for a given object contained in a single row





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- No schema, no relational tables
 - All data for a given object contained in a single row
 - Great for populating a non-relational datastore





- Each file contains all data for a given country and content type
- Compatible with spreadsheet applications
- No schema, no relational tables
 - All data for a given object contained in a single row
 - Great for populating a non-relational datastore
 - Lucene, SimpleDB, Voldemort, memcached





The Enterprise Partner Feed



- Two flavors
 - EPF Relational
 - EPF Flat





EPF Importer



• Cross-platform Python app imports EPF into a MySQL database



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- Supports resumable imports
- Released as sample code

Tools and Services



- Simple tools to get started quickly
- RSS to track popular content
- Search and Lookup API for store content
- Enterprise Partner Feeds (EPF)
- Web Mix for dynamic playlisting

Dynamically generated playlists





Dynamically generated playlists

• You can create a custom playlist, on the fly, just by creating a URL





Dynamically generated playlists



- You can create a custom playlist, on the fly, just by creating a URL
- No upload required beforehand



Web Mix Getting started



Getting started





Getting started



- Need to create a special affiliate account with iTunes first
- Each URL needs to be digitally signed with a hash

Getting started



- Need to create a special affiliate account with iTunes first
- Each URL needs to be digitally signed with a hash
- Script provided to get you going



























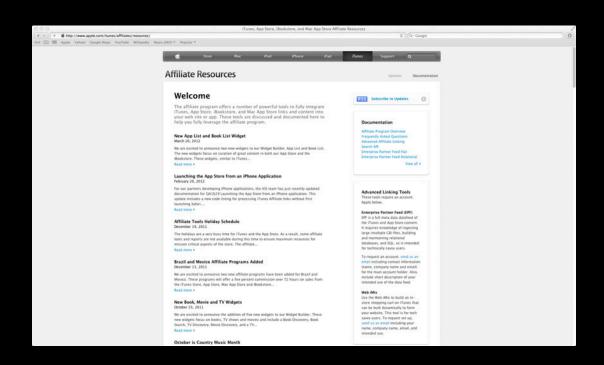




Affiliate Program

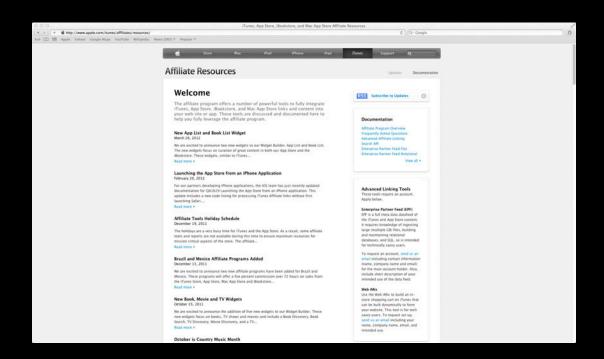


Affiliate Resources Web Portal for updates



Affiliate Resources Web Portal for updates

http://www.apple.com/itunes/affiliates/



More Information

Documentation and News

Affiliate Tools http://www.apple.com/itunes/affiliates/resources

Affiliate Support

iTunes Affiliates@apple.com

Vicki Murley

Integration Technologies Evangelist vicki@apple.com

Apple Developer Forums

http://devforums.apple.com

The Affiliate Program

• A great way to earn commissions and promote your apps and content

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 - Link Maker and Widgets for easily creating a few links

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Q&A

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